



Office of General Services

Office of Minority and Women-Owned Businesses & Community Relations

Commodities and Services

Submit Completed Plan To:

Office of Minority and Women-Owned Businesses & Community Relations

29th Floor, Corning Tower

The Governor Nelson A. Rockefeller Empire State Plaza Albany, New York 12242

Phone: 518-486-9284

Fax: 518-486-9285

MWBE UTILIZATION PLAN

Initial Plan Revised plan Contract/Solicitation #PT65959

INSTRUCTIONS: This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each NYS Certified Minority and Women-owned Business Enterprise (MWBE) under the contract. By submission of this Plan, the Bidder/Contractor commits to good faith efforts in the utilization of MWBE subcontractors and suppliers as required by the MBE/WBE goals contained in the Solicitation/Contract. Making false representations or including information evidencing a lack of good faith as part of, or in conjunction with, the submission of a Utilization Plan is prohibited by law and may result in penalties including, but not limited to, termination of a contract for cause, loss of eligibility to submit future bids, and/or withholding of payments. Firms that do not perform commercially useful functions may not be counted toward MWBE utilization. Attach additional sheets if necessary.

BIDDER/CONTRACTOR INFORMATION

MWBE Goals in Contract

Bidder/Contractor Name: Oki Data Americas, Inc.

NYS Vendor ID: 1000044520

MBE 15%

Bidder/Contractor Address (Street, City, State and Zip Code): 2000 Bishops Gate Blvd., Mt. Laurel, NJ 08048

WBE 15%

Bidder/Contractor Telephone Number: 856-236-2800

Contract Work Location/Region: New Jersey

Contract Description/Title: Office Equipment (Workgroup Printers & MFPs) Contract #PT65959

CONTRACTOR INFORMATION

Prepared by (Signature):

Name and Title of Preparer: Sharon Dickerson, Mgr., Channel Pricing Programs

Telephone Number: 856-222-7321

Date: 01/11/16

Email Address: sharon.dickerson@okidata.com

IF UNABLE TO MEET THE MBE AND WBE GOALS SET FORTH IN THE SOLICITATION/CONTRACT BIDDER/CONTRACTOR MUST SUBMIT A REQUEST FOR WAIVER (FORM BDC 333)

MWBE Subcontractor/Supplier Name: Corporate Computer Solutions

MWBE Certification: MBE WBE (If firm is dual certified please select one only)

Please identify the person you contacted: Ann Martino

Federal Identification No.: 13-3362744

Telephone No.: 914-835-1105 x101

Address: 55 Halsted Avenue, Harrison, NY 10628

Email Address: amartino@corporatecomputersol.com

Detailed Description of work to be provided by subcontractor/supplier: Sales and Service for Oki Data Printers/MFPs

Dollar Value of subcontracts/supplies/services (When \$ value cannot be determined put estimated % of work under the contract or value TBD based on contractual spending): \$500,000 or %

MWBE Subcontractor/Supplier Name: Accelry, LLC dba ET Business Solutions

MWBE Certification: MBE WBE (If firm is dual certified please select one only)

Please identify the person you contacted: Lenwood Ross

Federal Identification No.: 26-2547133

Telephone No.: 718-789-2973

Address: 1178 Broadway Suite 305, New York, NY 10001

Email Address: lrossjr@etbusinessolutions.com

Detailed Description of work to be provided by subcontractor/supplier: Sales and Service for Oki Data Printers/MFPs

Dollar Value of subcontracts/supplies/services (When \$ value cannot be determined put estimated % of work under the contract or value TBD based on contractual spending): \$650,000 or %

FOR OGS MWBE USE ONLY

OGS MWBE Authorized Signature: Accepted Accepted as Noted Notice of Deficiency

NAME (Please Print): Anuola Surgick

MBE %/ \$ 15%

WBE %/ \$ 15%

Date: 1/27/16

Comments:

NYS CERTIFIED MWBE SUBCONTRACTOR/SUPPLIER INFORMATION: The directory of New York State Certified MWBEs can be viewed at: https://ny.newnycontracts.com/FrontEnd/VendorSearchPublic.asp?TN=ny&XID=2528

Note: All listed Subcontractors/Suppliers will be contacted and verified by OGS.

# ADDITIONAL SHEET

Bidder/Contractor Name: *Oki Data Americas, Inc.*

Contract/Solicitation # PT65959

**MWBE Subcontractor/Supplier Name:**

*Derive Technologies, LLC*

MWBE Certification:  MBE  WBE (If firm is dual certified please select one only)

Please identify the person you contacted:

*Terri Stuart*

Federal Identification No.:

*52-2265534*

Telephone No.:

*212-363-6189*

Address:

*110 William St., 14<sup>th</sup> Floor, New York, NY 10038*

Email Address:

*tstuart@derivetech.com*

Detailed Description of work to be provided by subcontractor/supplier:

*Sales and Service for Oki Data Printers/MFPs*

Dollar Value of subcontracts/supplies/services (When \$ value cannot be determined put estimated % of work under the contract or value TBD based on contractual spending): \$50,000 or \_\_\_\_\_ %

**MWBE Subcontractor/Supplier Name:**

*Abrahams Consulting*

MWBE Certification:  MBE  WBE (If firm is dual certified please select one only)

Please identify the person you contacted:

*Angela Gibson*

Federal Identification No.:

*20-4788388*

Telephone No.:

*718-524-7933*

Address:

*172-51 Highland Avenue, Queens, NY 11432*

Email Address:

*agibson@abrahamsconsulting.com*

Detailed Description of work to be provided by subcontractor/supplier:

*Sales and Service for Oki Data Printers/MFPs*

Dollar Value of subcontracts/supplies/services (When \$ value cannot be determined put estimated % of work under the contract or value TBD based on contractual spending): \$250,000 or \_\_\_\_\_ %

**MWBE Subcontractor/Supplier Name:**

*FM Office Express dba FM Office Environments*

MWBE Certification:  MBE  WBE (If firm is dual certified please select one only)

Please identify the person you contacted:

*James Burton*

Federal Identification No.:

Telephone No.:

*888-363-9777*

Address:

*106 Despatch Drive, East Rochester, NY 14445*

Email Address:

*jbarton@fmop.com*

Detailed Description of work to be provided by subcontractor/supplier:

*Sales and Service for Oki Data Printers/MFPs*

Dollar Value of subcontracts/supplies/services (When \$ value cannot be determined put estimated % of work under the contract or value TBD based on contractual spending): \$250,000 or \_\_\_\_\_ %

**MWBE Subcontractor/Supplier Name:**

*Affinity Enterprises, LLC*

MWBE Certification:  MBE  WBE (If firm is dual certified please select one only)

Please identify the person you contacted:

*Dan Palka*

Federal Identification No.:

Telephone No.:

*585-703-1430*

Address:

*2 Governor Lane, Suite 203, Saratoga Springs, NY 12866*

Email Address:

*dpalka@affinityenterprises.net*

Detailed Description of work to be provided by subcontractor/supplier:

*Sales and Service for Oki Data Printers/MFPs*

Dollar Value of subcontracts/supplies/services (When \$ value cannot be determined put estimated % of work under the contract or value TBD based on contractual spending): \$100,000 or \_\_\_\_\_ %

**MWBE Subcontractor/Supplier Name:**

MWBE Certification:  MBE  WBE (If firm is dual certified please select one only)

Please identify the person you contacted:

Federal Identification No.:

Telephone No.:

Address:

Email Address:

Detailed Description of work to be provided by subcontractor/supplier:

Dollar Value of subcontracts/supplies/services (When \$ value cannot be determined put estimated % of work under the contract or value TBD based on contractual spending): \$ \_\_\_\_\_ or \_\_\_\_\_ %

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