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MWBE UTILIZATION PLAN

Contract No.: 22843 - Road Salt

INSTRUCTIONS: This form must be submitted with any bid, proposal, response to request for qualifications or proposed negotiated contract or within a reasonable time thereafter, but prior to contract award as required in the IFB, RFP or RFQ. This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each certified Minority and Women-owned Business Enterprise (MWBE) under the contract. Attach additional sheets if necessary.

Contractor's Name, Address and Telephone No. American Rock Salt Co LLC PO Box 190 - Mt. Morris, NY 14510 (888) 762-7258 Federal Identification No. 74-3219221		Contract Description Location (Region) ROAD SALT, TREATED SALT, AND EMERGENCY STANDBY ROAD SALT (STATEWIDE)	MWBE Goals in Contract MBE WBE 10%
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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
Don Frame Trucking 5485 Rt. 5, Fredonia, NY 14063 (716) 672-4305	16-0963555	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Provide transportation of bulk sodium chloride to various locations within New York State	\$978,000.00 9/1/14-8/31/15
Genesee Bulk Transportation 255 Westwood Rd., Lancaster NY 14086 (716) 633-4670	27-3351312	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Provide transportation of bulk sodium chloride to various locations within New York State	\$823,000.00 9/1/14-8/31/15
PDS Construction Inc. 700 Cook Road Hamlin, NY 14464	26-2160219	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Provide transportation of bulk sodium chloride to various locations within New York State	\$780,000.00 9/1/14-8/31/15

IF UNABLE TO FULLY MEET THE MBE AND WBE GOALS SET FORTH IN THE CONTRACT, CONTRACTOR MUST SUBMIT A REQUEST FOR WAIVER (Form MWBE 101/BDC 333)

Submission of this form constitutes the contractor's acknowledgement and agreement to comply with the MWBE requirements set forth under NYS Executive Law, Article 15-A and 5 NYCRR Part 142. Failure to submit complete and accurate information may result in a finding of noncompliance or rejection of the bid/proposal and/or suspension or termination of the contract.

Prepared By (Signature) <i>Jamie A. McClain</i>	Email Address: jamie.mcclain@americanrocksalt.com
Name and Title of Preparer (Print or Type) Jamie A. McClain - Marketing Manager	Telephone No. (888) 762-7258
	Date September 2, 2014

FOR MWBE USE ONLY

Reviewed By <i>[Signature]</i>	Date 9/9/14			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 9/9/14			
Contract No.	Project No. (if applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated

Notice of Deficiency Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 8/23/14	Description of Work
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 9/9/14	

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NYS OFFICE OF GENERAL SERVICES
Serving New York

MWBE UTILIZATION PLAN

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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
LCA Development Inc. 478 Hopkins Street, Buffalo NY 14220 (716) 823-9645 / val@lcadevelopment.net	16-1581545	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Provide transportation of bulk sodium chloride to various locations within New York State	\$600,000.00 9/1/14-8/31/15
		<input type="checkbox"/>	<input checked="" type="checkbox"/>	Provide transportation of bulk sodium chloride to various locations within New York State	\$ 9/1/14-8/31/15
		<input type="checkbox"/>	<input checked="" type="checkbox"/>	Provide transportation of bulk sodium chloride to various locations within New York State	\$ 9/1/14-8/31/15

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Prepared By (Signature) <i>Jamie A McClain</i>	Email Address jamie.mcclain@americanrocksalt.com
Name and Title of Preparer (Print or Type) Jamie A. McClain - Marketing Manager	Telephone No. (888) 762-7258
Date September 2, 2014	

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