



MWBE UTILIZATION PLAN

Contract No.: Group 73600 - Solicitation 22802

INSTRUCTIONS: This form must be submitted with any bid, proposal, response to request for qualifications or proposed negotiated contract or within a reasonable time thereafter, but prior to contract award as required in the IFB, RFP or RFQ. This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each certified Minority and Women-owned Business Enterprise (MWBE) under the contract. Attach additional sheets if necessary. Making false representations or including information evidencing a lack of good faith as part of, or in conjunction with, the submission of a Utilization Plan is prohibited by law and may result in penalties including, but not limited to, termination of a contract for cause, loss of eligibility to submit future bids, and/or withholding of payments. Firms that do not perform commercially useful functions may not be counted toward MWBE utilization.

Contractor's Name, Address and Telephone No. Ciena Government Solutions, Inc. 7035 Ridge Road Hanover, MD 21076 (410) 694-5700	Federal Identification No. 201362886	Contract Description Location (Region) New York <i>Lot 4 - Implementation</i>	MWBE Goals in Contract MBE 15% WBE 15%
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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and Intended performance dates of each component of the contract
		MBE	WBE		
Power Resources International Inc - as a subcontractor 31 Nancy Street, Babylon, NY 11704		<input checked="" type="checkbox"/>	<input type="checkbox"/>	Installing, testing, supporting acceptance, engineering of Hardware	TBD (Depends on what projects are won and their scope.)
Optec Communications Inc - as a subcontractor 11-34 49 th Ave Long Island City, NY 11101		<input checked="" type="checkbox"/>	<input type="checkbox"/>	Installing, testing, supporting acceptance, engineering of Hardware	TBD (Depends on what projects are won and their scope.)
Power Resources International Inc - as a potential Fulfillment Partner 31 Nancy Street, Babylon, NY 11704		<input checked="" type="checkbox"/>	<input type="checkbox"/>	VAR- identifying opportunities, negotiating, closing deals	TBD (Depends on what projects are won and their scope.)

IF UNABLE TO FULLY MEET THE MBE AND WBE GOALS SET FORTH IN THE CONTRACT, CONTRACTOR MUST SUBMIT A REQUEST FOR WAIVER (Form BDC 333)

Submission of this form constitutes the contractor's acknowledgement and agreement to comply with the MWBE requirements set forth under NYS Executive Law, Article 16-A and 5 NYCRR Part 142. Failure to submit complete and accurate information may result in a finding of noncompliance or rejection of the bid/proposal and/or suspension or termination of the contract.

Prepared By (Signature) <i>D. Lbykov</i>	Email Address lbykov@ciena.com
Name and Title of Preparer (Print or Type) Livia Bykov <i>Supplier Diversity Manager</i>	Telephone No. (410)981-7731 Date 9/28/15

FOR MWBE USE ONLY	
Reviewed By <i>[Signature]</i>	Date 10/1/15
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 10/7/15
Contract No.	Project No. (If applicable)
Contract Award Date	Estimated Completion Date
Contract Amount Obligated	

Notice of Deficiency issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments: <i>Accepted with Notice</i>
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 10/7/15	