



LOT 2

MWBE UTILIZATION PLAN

Contract No.: 22802

INSTRUCTIONS: This form must be submitted with any bid, proposal, response to request for qualifications or proposed negotiated contract or within a reasonable time thereafter, but prior to contract award as required in the IFB, RFP or RFQ. This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each certified Minority and Women-owned Business Enterprise (MWBE) under the contract. Attach additional sheets if necessary. Making false representations or including information evidencing a lack of good faith as part of, or in conjunction with, the submission of a Utilization Plan is prohibited by law and may result in penalties including, but not limited to, termination of a contract for cause, loss of eligibility to submit future bids, and/or withholding of payments. Firms that do not perform commercially useful functions may not be counted toward MWBE utilization.

Contractor's Name, Address and Telephone No. Hewlett-Packard Company 3000 Hanover Street Palo Alto, CA 94304-1185	Federal Identification No. 94-1081436	Contract Description Location (Region) New York	MWBE Goals in Contract MBE 10 % WBE 10%
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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
Derive Technologies LLC 110 William Street 14 th FL, New York, NY 10038 Madhu Royal 212-363-1111, mroyal@derivetech.com	522295534	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fulfillment of orders and services	Estimated \$50K/year for various dates
CS Business Systems Inc. 1236 Main Street, Buffalo, NY 14209 Kevin J. Peterson 716-889-6521 x251 kpeterson@csbusiness.com	16-1171177	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates
Affinity Enterprise LLC 176 Canfield Road, Pittsford, NY 14534 Amy Paika 585-704-8471, apalka@affinityenterprises.net	11-3738361	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estiamted \$25K/year for various dates

IF UNABLE TO FULLY MEET THE MBE AND WBE GOALS SET FORTH IN THE CONTRACT, CONTRACTOR MUST SUBMIT A REQUEST FOR WAIVER (Form BDC 333)

Submission of this form constitutes the contractor's acknowledgement and agreement to comply with the MWBE requirements set forth under NYS Executive Law, Article 15-A and 5 NYCRR Part 142. Failure to submit complete and accurate information may result in a finding of noncompliance or rejection of the bid/proposal and/or suspension or termination of the contract.

Prepared By (Signature) <i>Deborah Kaiser</i>	Email Address <u>deborah.kaiser@hp.com</u>
Name and Title of Preparer (Print or Type) <u>Deborah Kaiser, Contracts Representative</u>	Telephone No. <u>512-319-3079</u> Date <u>5-10-15</u>

FOR MWBE USE ONLY					
Reviewed By <i>Deborah Kaiser</i>					Date <u>8/11/15</u>
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No					Date <u>8/19/15</u>
Contract No.	Project No. (if applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated	
Notice of Deficiency issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments:			
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <u>8/19/15</u>				



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Contractor's Name, Address and Telephone No. Hewlett-Packard Company 3000 Hanover Street Palo Alto, CA 94304-1185	Federal Identification No. 94-1081436	Contract Description Location (Region) New York	MWBE Goals in Contract MBE 10 % WBE 10%
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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
Corporate Computer Solutions, Inc. 55 Halstead, NY 10528 Ann Martino 914-835-1105 amartino@corporatecomputersol.com	13-3352744	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$25K/year for various dates
Systems Management Planning Inc. 1020 John Street, Henrietta, NY 14586 Daniel Crist 585-475-0670, dcrist@smp-corp.com	16-1545953	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$25K/year for various dates
Compulink Technologies Inc. 260 West 39 th St. Suite 302, New York, NY 10018 Denise Arboleda	11-2967448	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fulfillment of orders	Estimated \$25K/year for various dates

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Prepared By (Signature) <i>Deborah Kaiser</i>	Email Address deborah.kaiser@hp.com
Name and Title of Preparer (Print or Type) Deborah Kaiser, Contracts Representative	Telephone No. 512-319-3079 Date 6-10-15

FOR MWBE USE ONLY

Reviewed By <i>Deborah Kaiser</i>	Date 8/11/15			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 8/19/15			
Contract No.	Project No. (If applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments:		
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		MBE	WBE		
The Ergonomic Group 609-3 Cantiague Rock Road, Westbury, NY 11590 Helen Clark 516-746-7777, helen.clark@ergogroup.com	11-2685111	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates
New Computech, Inc. 39 Broadway, Suite 1630, New York, NY 10006 Mona Abraham 212-406-1801 mona@newcomputech.com	13-3892505	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates
ASI System Integration, Inc. 48 West 37 th Street, 4 th Floor, New York, NY 10018 Mark Romanowski 212-736-0111 x1224 mromanowski@asisystem.com	20-3044058	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fulfillment of orders and services	Estimated \$50K/year for various dates

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Prepared By (Signature) <i>D. Kaiser</i>	Email Address deborah.kaiser@hp.com
Name and Title of Preparer (Print or Type) Deborah Kaiser, Contracts Representative	Telephone No. 512-319-3079 Date <u>6-10-15</u>

FOR MWBE USE ONLY

Reviewed By <i>Anthony Sanyal</i>	Date <u>8/11/15</u>			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <u>8/19/15</u>			
Contract No.	Project No. (if applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments:		
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <u>8/19/15</u>			



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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
PKA Technologies, Inc. 1 Executive Boulevards Suite 101, Suffern, NY 10901 Felise Katz 845-738-2307, felisc.katz@pkatech.com	13-3919056	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates
AMR Networks, LLC 856 Maplecrest Ct., Schenectady, NY 12309 Michele Rubino 518-374-2200, mrubino@amr-networks.com	03-0498415	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates
Globalquest Solutions, Inc. 2805 Wehrle Drive, Suite 11, Williamsville, NY 14221 Aaron Fox 716-601-3524 x223 afox@globalquestinc.com	16-1587213	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$25K/year for various dates

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Prepared By (Signature) <u>DKaiser</u>	Email Address <u>deborah.kaiser@hp.com</u>
Name and Title of Preparer (Print or Type) <u>Deborah Kaiser, Contracts Representative</u>	Telephone No. <u>512-319-3079</u> Date <u>6-10-15</u>

FOR MWBE USE ONLY

Reviewed By <u>[Signature]</u>	Date <u>8/11/15</u>			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <u>8/19/15</u>			
Contract No.	Project No. (If applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments:		
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <u>8/19/15</u>			



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MWBE UTILIZATION PLAN

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Certified M/WBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
Island Computer Products, Inc dba ICP, Inc 20 Clifton Avenue, Staten Island, NY 10305 Lavan Smith 718-556-6935, lsmith@icpcorp.com	13-3536167	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates
Abrahams Consulting, LLC PO Box 10-266, Staten Island, NY 10301 Angela Gibson 2718-524-7933 agibson@abrahamsconsulting.com	204788388	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates
Quality & Assurance Technology Corp. 18 Marginwood Dr., Ridge, NY 11961 Keith MacAvoy 646-453-7119, kmacavoy@qnatech.com	27-0943877	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates

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Prepared By (Signature) <i>Deborah Kaiser</i>	Email Address deborah.kaiser@hp.com
Name and Title of Preparer (Print or Type) Deborah Kaiser, Contracts Representative	Telephone No. 512-319-3079 Date <u>10-10-15</u>

FOR MWBE USE ONLY

Reviewed By <i>Deborah Kaiser</i>	Date <u>8/11/15</u>			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <u>8/19/15</u>			
Contract No.	Project No. (If applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments:		
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <u>8/19/15</u>			



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MWBE UTILIZATION PLAN

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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
Universal Technologies, LLC 28 Madison Avenue Extension, Albany, NY 12203 Jo Raquel 518-463-6149 x102, jraquel@univstech.com	05-0589142	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year with various dates
W. O'Donnell Consulting Inc. 153 West 27 th St, Suite 903, New York, NY 10001 Angela O'Donnell 212-838-3339 x302 angela@odonnell.com	13-3952770	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year with various dates
Zip Networks, Inc. 100 Wilkinson St., Syracuse, NY 13204 Claudia Tooley 800-307-2001 claudia.tooley@zipnets.com	45-2653999	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year with various dates

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Prepared By (Signature) <i>D. Kaiser</i>	Email Address <u>deborah.kaiser@hp.com</u>
Name and Title of Preparer (Print or Type) <u>Deborah Kaiser, Contracts Representative</u>	Telephone No. <u>512-319-3079</u> Date <u>6-10-15</u>

FOR MWBE USE ONLY

Reviewed By <i>[Signature]</i>	Date <u>8/11/15</u>			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <u>8/19/15</u>			
Contract No.	Project No. (if applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments:		
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		MBE	WBE		
Maureen Data Systems, Inc. 307 West 38 th Street, Suite 1801, New York, NY 10018 Bill Mielko 646-744-1000 x1074, bmielko@mdsny.com	133817821	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates
Currier, McCabe & Associates, Inc. dba CMA Consulting Services 700 Troy Schenectady Road, Lathan, NY 12110 Tom Mullen 518-783-9003, proposals@cma.com	22-2580799	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50k/year for various dates
Computer Visions, LLC 16 Corporate Woods Blvd., Albany, NY 12211 Pamela Lansing 518-437-1600, lansingm@compvisions.com	14-1820190	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year for various dates

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Prepared By (Signature) <i>D. Kaiser</i>	Email Address deborah.kaiser@hp.com
Name and Title of Preparer (Print or Type) Deborah Kaiser, Contracts Representative	Telephone No. 512-319-3079 Date 6-10-15

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Reviewed By <i>[Signature]</i>	Date 8/11/15			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 8/19/15			
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Source IT Technologies, LLC 24 East Ave #244, New Canaan, CT 06840 Kara Homan 203 252-0439	45-4600436	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year with various dates
Skyline Connections 6 Gramatan Ave. 5 th FL, Mount Vernon, NY 10550 Rodney Evans 212-882-1753 rodney@skylineconnections.com	133854374	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year with various dates
Stele Corporation D/B/A Stele Infotech 622 Route 10 West, Unit 23, Whippany, NJ 07981 Vinny Ganti 973-343-4801	481298682	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Fulfillment of orders	Estimated \$50K/year with various dates

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Name and Title of Preparer (Print or Type) <u>Deborah Kaiser, Contracts Representative</u>	Telephone No. <u>512-319-3079</u> Date <u>6-10-15</u>

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Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments:		
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