



Office of General Services

Office of Minority and Women-Owned Businesses & Community Relations

Commodities and Services

Submit Completed Plan To:

Office of Minority and Women-Owned Businesses & Community Relations
29th Floor, Corning Tower
The Governor Nelson A. Rockefeller Empire State Plaza
Albany, New York 12242
Phone: 518-486-9284 Fax: 518-486-9285

MWBE UTILIZATION PLAN

[X] Initial Plan [] Revised plan Contract/Solicitation #22802

INSTRUCTIONS: This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each NYS Certified Minority and Women-owned Business Enterprise (MWBE) under the contract. By submission of this Plan, the Bidder/Contractor commits to good faith efforts in the utilization of MWBE subcontractors and suppliers as required by the MBE/WBE goals contained in the Solicitation/Contract. Making false representations or including information evidencing a lack of good faith as part of, or in conjunction with, the submission of a Utilization Plan is prohibited by law and may result in penalties including, but not limited to, termination of a contract for cause, loss of eligibility to submit future bids, and/or withholding of payments. Firms that do not perform commercially useful functions may not be counted toward MWBE utilization. Attach additional sheets if necessary.

BIDDER/CONTRACTOR INFORMATION
Bidder/Contractor Name: RedSky Technologies, Inc. NYS Vendor ID: 1100143393
Bidder/Contractor Address: 333 N. Michigan Ave., Ste. 1600 Chicago, IL 60601
Bidder/Contractor Telephone Number: 312-432-4300 Contract Work Location/Region:
Contract Description/Title: Lot 1

CONTRACTOR INFORMATION
Prepared by (Signature): Paula Graller, Regional Sales Director
Name and Title of Preparer: Paula Graller, Regional Sales Director
Telephone Number: 312-432-4300 Date: Jan 15, 2016
Email Address: pgraller@redskyttech.com

IF UNABLE TO MEET THE MBE AND WBE GOALS SET FORTH IN THE SOLICITATION/CONTRACT BIDDER/CONTRACTOR MUST SUBMIT A REQUEST FOR WAIVER (FORM BDC 333)

MWBE Subcontractor/Supplier Name: GCOM Software Inc
MWBE Certification: [X] MBE [] WBE (If firm is dual certified please select one only)
Please identify the person you contacted: Girish Bhatia
Federal Identification No.: Telephone No.: (518) 869 1671
Address: 270 North Ave, Ste. 712 New Rochelle, NY 10809
Email Address: girish@gcomsoft.com
Detailed Description of work to be provided by subcontractor/supplier: A business and technology firm that provides a broad range of professional services and software.
Dollar Value of subcontracts/supplies/services (When \$ value cannot be determined put estimated % of work under the contract or value TBD based on contractual spending): \$TBD or %

MWBE Subcontractor/Supplier Name: AMR Networks
MWBE Certification: [] MBE [X] WBE (If firm is dual certified please select one only)
Please identify the person you contacted: Michele Rubino
Federal Identification No.: Telephone No.: (518) 374-2200
Address: 2856 Maplecrest Ct. Schenectady, NY 12309
Email Address: mrubino@amr-networks.com
Detailed Description of work to be provided by subcontractor/supplier: AMR Networks is a woman owned business that has been providing software, hardware, and service technology for 7 years
Dollar Value of subcontracts/supplies/services (When \$ value cannot be determined put estimated % of work under the contract or value TBD based on contractual spending): \$TBD or %

FOR OGS MWBE USE ONLY
OGS MWBE Authorized Signature: Anuola Surgick [X] Accepted [] Accepted as Noted [] Notice of Deficiency
NAME (Please Print): Anuola Surgick MBE %/\$ 10% WBE %/\$ 10% Date:
Comments:

NYS CERTIFIED MWBE SUBCONTRACTOR/SUPPLIER INFORMATION: The directory of New York State Certified MWBEs can be viewed at: https://ny.newnycontracts.com/FrontEnd/SupplierSearchPublic.asp?TN=ny&XID=2528
Note: All listed Subcontractors/Suppliers will be contacted and verified by OGS.