



MWBE UTILIZATION PLAN

Contract No.: RFP 22802 - Lot 1

INSTRUCTIONS: This form must be submitted with any bid, proposal, response to request for qualifications or proposed negotiated contract or within a reasonable time thereafter, but prior to contract award as required in the IFB, RFP or RFQ. This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each certified Minority and Women-owned Business Enterprise (MWBE) under the contract. Attach additional sheets if necessary. Making false representations or including information evidencing a lack of good faith as part of, or in conjunction with, the submission of a Utilization Plan is prohibited by law and may result in penalties including, but not limited to, termination of a contract for cause, loss of eligibility to submit future bids, and/or withholding of payments. Firms that do not perform commercially useful functions may not be counted toward MWBE utilization.

Contractor's Name, Address and Telephone No. VMware, Inc. 1-877-486-9273 3401 Hillview Ave. Palo Alto, CA 94304	Federal Identification No. 94-3292913	Contract Description Location (Region) State of New York <i>Lot 1 - Software</i>	MWBE Goals in Contract MBE 10% WBE 10%
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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
<i>SEE ATTACHED.</i>		<input type="checkbox"/>	<input type="checkbox"/>		
		<input type="checkbox"/>	<input type="checkbox"/>		
		<input type="checkbox"/>	<input type="checkbox"/>		

IF UNABLE TO FULLY MEET THE MBE AND WBE GOALS SET FORTH IN THE CONTRACT, CONTRACTOR MUST SUBMIT A REQUEST FOR WAIVER (Form BDC 333)

Submission of this form constitutes the contractor's acknowledgement and agreement to comply with the MWBE requirements set forth under NYS Executive Law, Article 15-A and 5 NYCRR Part 142. Failure to submit complete and accurate information may result in a finding of noncompliance or rejection of the bid/proposal and/or suspension or termination of the contract.

Prepared By (Signature) <i>Michael A. Quinn</i>	Email Address <i>mquinn@vmware.com</i>
Name and Title of Preparer (Print or Type) <i>Michael A. Quinn, Director, Deals Desk Amer</i>	Telephone No. <i>650-427-7679</i> Date <i>5/12/15</i>

FOR MWBE USE ONLY

Reviewed By <i>[Signature]</i>	Date <i>10/23/15</i>
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <i>10/25/15</i>

Contract No.	Project No. (If applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments: <i>Page 1 of 3</i>		
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <i>10/25/15</i>			



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		MBE	WBE		
Systems Management Planning 1020 John Street, W. Henrietta, NY 14586 Mike Keller, 585 475 0670, mkeller@SMP-CORP.com	16-1545953	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Responsible for fulfillment and delivery of VMware products and services to Authorized User	Service Dates: 5 yr contract term. Dollar Value is dependent of task order award from Authorized User
Quality and Assurance Technology (DBA QnA Tech) 29 Crystal Brook Hollow Rd. Mt. Sinai, NY 11766 Marcos Merced, 646.453.7119, sales@qnatech.com	27-0943877	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Responsible for fulfillment and delivery of VMware products and services to Authorized User	Service Dates: 5 yr contract term. Dollar Value is dependent of task order award from Authorized User
NWN Corporation 303 Fellowship Rd, Suite 110 Mt. Laurel, NJ 08054 John Parry, 860-606-2859, JParry@nwnit.com	04-3532235	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Responsible for fulfillment and delivery of VMware products and services to Authorized User	Service Dates: 5 yr contract term. Dollar Value is dependent of task order award from Authorized User

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Prepared By (Signature) <i>Poonam Ranga (for Mike Quinn)</i>	Email Address quinnm@vmware.com
Name and Title of Preparer (Print or Type) Michael A. Quinn, Director, Americas Deals Desk	Telephone No. 650 427 7679 Date 10/29/2015

FOR MWBE USE ONLY

Reviewed By <i>[Signature]</i>	Date 10/23/15			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 10/29/15			
Contract No.	Project No. (If applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments: <i>NWN Corporation is not NYS Certified.</i> <i>Page 2 of 3</i>		
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 10/29/15			



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Contractor's Name, Address and Telephone No. VMware, Inc. 1-877-486-9273 3401 Hillview Ave. Palo Alto, CA 94304	Federal Identification No. 94-3292913	Contract Description Location (Region) State of New York <i>Lot 1 - Software</i>	MWBE Goals in Contract MBE <i>10</i> % WBE <i>10</i> %
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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
Annese & Associates, Inc. 747 Pierce Road, Clifton Park, NY 12065 Kara Rudy, (315) 457-4333, krudy@annese.com	16-098-4328	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Responsible for fulfillment and delivery of VMware products and services to Authorized User	Service Dates: 5 yr contract term. Dollar Value is dependent of task order award from Authorized User
PKA Technologies, Inc. 1 Executive Boulevard Suite 101 Suffern, NY 10901 Felise Katz, 845-357-0170, felise.katz@pkatech.com	13-3919056	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Responsible for fulfillment and delivery of VMware products and services to Authorized User	Service Dates: 5 yr contract term. Dollar Value is dependent of task order award from Authorized User
		<input type="checkbox"/>	<input type="checkbox"/>		

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Prepared By (Signature) <i>Poonam Ranga (for Mike Quinn)</i>	Email Address <i>quinnm@vmware.com</i>
Name and Title of Preparer (Print or Type) <i>Michael A. Quinn</i>	Telephone No. <i>650 427 7679</i> Date <i>10/29/2015</i>

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Reviewed By <i>[Signature]</i>	Date <i>10/23/15</i>			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <i>10/29/15</i>			
Contract No.	Project No. (if applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments: <i>Page 3 of 3</i>		
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date <i>10/29/15</i>			