



MWBE UTILIZATION PLAN

Contract No.: Group 73600 - LOT 1

INSTRUCTIONS: This form must be submitted with any bid, proposal, response to request for qualifications or proposed negotiated contract or within a reasonable time thereafter, but prior to contract award as required in the IFB, RFP or RFQ. This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each certified Minority and Women-owned Business Enterprise (MWBE) under the contract. Attach additional sheets if necessary. Making false representations or including information evidencing a lack of good faith as part of, or in conjunction with, the submission of a Utilization Plan is prohibited by law and may result in penalties including, but not limited to, termination of a contract for cause, loss of eligibility to submit future bids, and/or withholding of payments. Firms that do not perform commercially useful functions may not be counted toward MWBE utilization.

Contractor's Name, Address and Telephone No. EMC Corporation 176 South Street Hopkinton, MA 01748 508-435-1000	Federal Identification No. 04-2680009	Contract Description Location (Region) Group 73600 Information Technology Umbrella Contract - Manufacturer Based (Statewide) - LOT 1	MWBE Goals in Contract MBE 10 % WBE 10%
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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
Systems Management Planning, Inc. 1010 John Street W. Henrietta, NY 14586 Attn: Mike Keller Phone: (585) 475-0670 Fax: (585) 475-0909 Email: mkeller@smp-corp.com	16-1545953	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Certified Reseller of EMC Products and Services	\$200,000 Annually
ZiBiz Corp. 2155 Ocean Ave Suite C Ronkonkoma, NY 11779 Attn: Paul Franco Phone: (631) 738-1100 Fax: (631) 738-0035 Email: pfranco@zibiz.com	51-0397349	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Certified Reseller of EMC Products and Services	\$150,000 Annually
Q.E.D. Inc. dba/ QED National 350 Seventh Ave. 10th Flr New York, NY 10001 Attn: Lauren Konopacz, Account Executive Phone: (212) 481-6868 Email: lkonopacz@qednational.com	11-3162897	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Certified Reseller of EMC Products and Services	\$200,000 Annually

IF UNABLE TO FULLY MEET THE MBE AND WBE GOALS SET FORTH IN THE CONTRACT, CONTRACTOR MUST SUBMIT A REQUEST FOR WAIVER (Form BDC 333)

Submission of this form constitutes the contractor's acknowledgement and agreement to comply with the MWBE requirements set forth under NYS Executive Law, Article 15-A and 5 NYCRR Part 142. Failure to submit complete and accurate information may result in a finding of noncompliance or rejection of the bid/proposal and/or suspension or termination of the contract.

Prepared By (Signature) <i>Joseph F. Spaniol</i>	Email Address <u>joe.spaniol@emc.com</u>
Name and Title of Preparer (Print or Type) <u>Joseph F. Spaniol III, Vice President, Federal & Public Sector Contracts</u>	Telephone No. <u>703-970-5161</u> Date <u>May 19, 2015</u>

FOR MWBE USE ONLY



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Annese & Associates, Inc. 100 Elwood Davis Rd, 1st Floor N. Syracuse, NY 13212 Attn: Joseph LoRe, CFO Phone: (800) 723-2213 Fax: (315) 453-4575 Email: jlore@annese.com	16-0984328	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Certified Reseller of EMC Products and Services	\$200,000 Annually
CompuLink Technologies Inc. 260 West 9th St, #302 New York, NY 10018 Attn: Denise Arboleda, Vice President Phone: (212) 695-5465 Fax (212) 695-5560 Email: denise@compu-link.com	11-2967448	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Certified Reseller of EMC Products and Services	\$100,000 Annually
Currier McCabe Associates, Inc. dba/ CMA 700 Troy Schenectady Road Latham, NY 12110 Attn: Kenneth Romanski, Executive Vice President Phone: (518) 783-9003 Fax: (518) 783-5093 Email: kromanski@cma.com	22-2580799	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Certified Reseller of EMC Products and Services	\$200,000 Annually

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Prepared By (Signature) <i>Joseph F. Spaniol</i>	Email Address joe.spaniol@emc.com
Name and Title of Preparer (Print or Type) Joseph F. Spaniol III, Vice President, Federal & Public Sector Contracts	Telephone No. 703-970-5161
	Date May 19, 2015



Reviewed By <i>John P. Sengik</i>			Date 10/9/15	
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			Date 10/14/15	
Contract No.	Project No. (If applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		Date	Comments:	
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		Date 10/14/15		

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