Serving New York

MWBE UTILIZATION PLAN

Contract No.: Sol.# 22802

INSTRUCTIONS: This form must be submitted with any bid, proposal, response to request for qualifications or proposed negotiated contract or within a reasonable time thereafter, but prior to contract award as required in the IFB, RFP or RFQ. This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each certified Minority and Women-owned Business Enterprise (MWBE) under the contract. Attach additional sheets if necessary. Making false representations or including information evidencing a lack of good faith as part of, or in conjunction with, the submission of a Utilization Plan is prohibited by law and may result in penalties including, but not limited to, termination of a contract for cause, loss of eligibility to submit future bids, and/or withholding of payments. Firms that do not perform commercially useful functions may not be counted toward MWBE utilization.

Contractor's Name, Address and Telephone No.	Federal Identification No. 770554941	Contract Description Location (Region)	MWBE Goals in Contract
Fujitsu America, Inc 1250 East Arques Avenue Sunnyvale, CA 94085		Group 73600 - Information Technology Umbrella Contract Manufacturer Based (Statewide) Lot 2 Solicitation Number: 22802	MBE 10% WBE 10%

Certified M/WBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED MBE	NYS ESD CERTIFIED WBE	Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
CS Business Systems Inc 1260 Scottsville Rd. Rochester, NY 14624 Attn: Peter Bartula Phone: (585) 295-2650 Fax: (585) 295-2654 Email: pbartula@cbusiness.com	16-1171177	☒	☐	Value Added Reseller	$1,000,000 reseller will be given the a fair and even opportunity to compete will other resellers for the sale of Fujitsu product for the terms of the contract
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 Attn: Ann Martino Phone: (914) 835-1105 x101 Fax: (914) 835-5947 Email: amartino@corporatecomputersol.com	13-3352744	☐	☒	Value Added Reseller	$1,000,000 reseller will be given the a fair and even opportunity to compete will other resellers for the sale of Fujitsu product for the terms of the contract
Derive Technologies LLC 116 John St. New York, NY 10038 Attn: Bill Eggers Phone: (212) 363-1111 Fax: (212) 363-6218 Email: beggers@derivetech.com	52-2295534	☒	☐	Value Added Reseller	$1,000,000 reseller will be given the a fair and even opportunity to compete will other resellers for the sale of Fujitsu product for the terms of the contract

IF UNABLE TO FULLY MEET THE MBE AND WBE GOALS SET FORTH IN THE CONTRACT, CONTRACTOR MUST SUBMIT A REQUEST FOR WAIVER (Form BDC 333)

Submission of this form constitutes the contractor's acknowledgement and agreement to comply with the M/WBE requirements set forth under NYS Executive Law, Article 15-A and 5 NYCRR Part 142. Failure to submit complete and accurate information may result in a finding of noncompliance or rejection of the bid/proposal and/or suspension or termination of the contract.

Prepared By (Signature)	Email Address duane.wichman@us.fujitsu.co,	
Name and Title of Preparer (Print or Type) Duane Wichman, Sr. Commercial Director	Telephone No. 712-389-6209	Date June 15, 2015

FOR M/WBE USE ONLY

Reviewed By				Date 9/11/15
Utilization Plan Approved ☒ Yes ☐ No				Date 9/14/15
Contract No.	Project No. (If applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued ☐ Yes ☒ No	Date	Comments:		
Notice of Acceptance Issued ☒ Yes ☐ No	Date 9/14/15			