



MWBE UTILIZATION PLAN

Contract No.: _____

INSTRUCTIONS: This form must be submitted with any bid, proposal, response to request for qualifications or proposed negotiated contract or within a reasonable time thereafter, but prior to contract award as required in the IFB, RFP or RFQ. This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each certified Minority and Women-owned Business Enterprise (MWBE) under the contract. Attach additional sheets if necessary. Making false representations or including information evidencing a lack of good faith as part of, or in conjunction with, the submission of a Utilization Plan is prohibited by law and may result in penalties including, but not limited to, termination of a contract for cause, loss of eligibility to submit future bids, and/or withholding of payments. Firms that do not perform commercially useful functions may not be counted toward MWBE utilization.

Contractor's Name, Address and Telephone No. Nimble Storage, Inc. 211 River Oaks Parkway, San Jose, CA 95134 Main Phone: 408/432-9600	Federal Identification No. 26-1418899	Contract Description Location (Region) Throughout the State of New York	MWBE Goals In Contract MBE 10 % WBE 10%
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Certified MWBE Subcontractors/Suppliers Name, Address, Telephone No, E-mail Address	Federal ID. No.	NYS ESD CERTIFIED		Detailed description of Work (Attach additional sheets if necessary)	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract
		MBE	WBE		
Please see attached list for MWBE companies	See Attached	<input type="checkbox"/>	<input type="checkbox"/>	See Attached	See Attached
		<input type="checkbox"/>	<input type="checkbox"/>		
		<input type="checkbox"/>	<input type="checkbox"/>		

IF UNABLE TO FULLY MEET THE MBE AND WBE GOALS SET FORTH IN THE CONTRACT, CONTRACTOR MUST SUBMIT A REQUEST FOR WAIVER (Form BDC 333)

Submission of this form constitutes the contractor's acknowledgement and agreement to comply with the MWBE requirements set forth under NYS Executive Law, Article 15-A and 5 NYCRR Part 142. Failure to submit complete and accurate information may result in a finding of noncompliance or rejection of the bid/proposal and/or suspension or termination of the contract.

Prepared By (Signature)	Email Address mark.parrinello@nimblestorage.com
Name and Title of Preparer (Print or Type) Mark Parrinello, VP, Sales - Americas	Telephone No. 408/240-2729 Date 5/29/2015

FOR MWBE USE ONLY

Reviewed By	Date 8/12/15			
Utilization Plan Approved <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 8/20/15			
Contract No.	Project No. (If applicable)	Contract Award Date	Estimated Completion Date	Contract Amount Obligated
Notice of Deficiency Issued <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Date	Comments: Continental Resources and Advanced Information Systems and Services are not NYS certified MWBEs.		
Notice of Acceptance Issued <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date 8/20/15			



ATTACHMENT TO MWBE UTILIZATION PLAN

May 29, 2015

*Solicitation 22802
Lot 2 - Hardware*

Certified M/WBE Subcontractors/Suppliers Name, Address, Telephone No, E-Mail Address	Federal I.D. No.	NYS ESD Certified (MBE / WBE)	Detailed Description of Work	Dollar Value of Subcontractors/supplies/services And intended performance dates of each component of contract
Continental Resources 450 7 th Avenue, Suite 2604 New York, NY 10123 917-475-9101. cross@conres.com <i>(Not NYS Certified)</i>	04-2297147	WBE	Value Added Reseller (VAR) – Market and Sell Nimble Storage Solutions	\$100,000 per year (approximately) The performance dates will be ongoing throughout the term of the contract
Ergonomic Group 609-3 Cantiague Roack Road Westbury, NY 11590 516-746-7777 helen.clark@ergogroup.com	11-2685111	WBE	Value Added Reseller (VAR) – Market and Sell Nimble Storage Solutions	\$100,000 per year (approximately) The performance dates will be ongoing throughout the term of the contract
Info Advantage Inc. 769 Emerson Street Rochester, NY 14613 585-254-8710, Ext. 102 rsheley@info-adv.com	16-1425281	WBE	Value Added Reseller (VAR) – Market and Sell Nimble Storage Solutions	\$100,000 per year (approximately) The performance dates will be ongoing throughout the term of the contract (WBE Application is pending)

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Xperteks Computer Consultancy, Inc. 1001 Avenue of the Americas, Suite 2301 New York, NY 10018 212-206-6262, Ext. 102 Marcial@xperteks.com	30-0005306	MBE	Value Added Reseller (VAR) – Market and Sell Nimble Storage Solutions	\$100,000 per year (approximately) The performance dates will be ongoing throughout the term of the contract
Capstone 252 Plymouth Avenue South Rochester, NY 14608 585-546-4120 lnazarenko@capstoneitinc.com	38-3681291	MBE/WBE	Value Added Reseller (VAR) – Market and Sell Nimble Storage Solutions	\$100,000 per year (approximately) The performance dates will be ongoing throughout the term of the contract
Advanced Information Systems & Services 408 Donato Circle Scotch Plains, NJ 07076 862-206-6038 ghenwood55@advancedinfosystemsservices.com	20-3230203	MBE <i>(Not NYS Certified)</i>	Value Added Reseller (VAR) – Market and Sell Nimble Storage Solutions	\$100,000 per year (approximately) The performance dates will be ongoing throughout the term of the contract