

Bid Opening Results For:

IFB NUMBER	20304
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BID OPENING	05/02/2006
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GROUP NUMBER	39000
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DESCRIPTION

Industrial and Commercial Supplies and Equipment
(Statewide)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Nassau Country Value #12260-E
3517 US Rte 20
Nassau, New York 12123

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

Bidders shall offer a single (minimum) percentage discount by product category, listed on the following page, from
their catalog which shall apply for each district or statewide. A discount may be offered for any of the districts (up to three);
discount must be the same for all districts if bidding more than one district. Bidders offering Statewide bids shall offer the
same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

*The State reserves the right to award statewide bids on an individual district basis, if in the best interest of the State.

Check the appropriate geographical area covered by the bid.

District A	District B	District C	District D	Statewide
		✓		

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

_____ %	_____ %	_____ %	_____ %	_____ %
---------	---------	---------	---------	---------

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>N/A</u> %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	<u>N/A</u> %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up N/A %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder
WESCO Distribution, Inc.

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Check the appropriate geographical area covered by the bid.

District A	District B	District C	District D	Statewide
				X

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

_____ %	_____ %	_____ %	_____ %	<u>0</u> %
---------	---------	---------	---------	------------

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>0</u> %
\$1,001.00 - \$2,500.99	<u>0</u> %
\$2,501.00 - \$5,000.99	<u>0</u> %
\$5,001.00 and above	<u>0</u> %

Discount in addition to the above discounts for ordering agency pick-up 0 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT
NONE					

(continued)

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Bidder

Hilti, Inc.

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Check the appropriate geographical area covered by the bid.

District A	District B	District C	District D	Statewide
✓	✓	✓	✓	✓

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

N/A %	N/A %	N/A %	N/A %	N/A %
-------	-------	-------	-------	-------

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	N/A %
\$1,001.00 - \$2,500.99	N/A %
\$2,501.00 - \$5,000.99	N/A %
\$5,001.00 and above	N/A %

Discount in addition to the above discounts for ordering agency pick-up N/A %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder

Home Depot U.S.A. Inc. and
The Home Depot Supply Inc.

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Check the appropriate geographical area covered by the bid.

District A	District B	District C	District D	Statewide
X	X	X	X	X

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

N/A %	N/A %	N/A %	N/A %	N/A %
-------	-------	-------	-------	-------

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	N/A %
\$1,001.00 - \$2,500.99	N/A %
\$2,501.00 - \$5,000.99	N/A %
\$5,001.00 and above	N/A %

Discount in addition to the above discounts for ordering agency pick-up N/A %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT
N/A					

(continued)

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Bidder

FASTENAL

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Format

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Check the appropriate geographical area covered by the bid.

District A District B District C District D Statewide

X

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

%

%

%

%

0

%

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99 %

\$1,001.00 - \$2,500.99 %

\$2,501.00 - \$5,000.99 %

\$5,001.00 and above %

Discount in addition to the above discounts for ordering agency pick-up %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Colonial Hardware Corporation

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Check the appropriate geographical area covered by the bid.

District A District B District C District D Statewide

✓

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

%

%

%

2

%

%

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99 N/A %

\$1,001.00 - \$2,500.99 1 %

\$2,501.00 - \$5,000.99 2 %

\$5,001.00 and above 3 %

Discount in addition to the above discounts for ordering agency pick-up 2 %

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sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder
Dennis Crissy
J.A. Saxauer
103 Harvard Place
Orchard Park, NY 14127

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	<u>X</u>

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

_____ %	_____ %	_____ %	_____ %	<u>1</u> %
---------	---------	---------	---------	------------

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>N/A</u> %
\$1,001.00 - \$2,500.99	<u>1</u> %
\$2,501.00 - \$5,000.99	<u>1</u> %
\$5,001.00 and above	<u>1</u> %

Discount in addition to the above discounts for ordering agency pick-up 0 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder
COOL Iron Store Co.

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
<u>✓</u>	_____	_____	_____	_____

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

<u>0</u> %	_____ %	_____ %	_____ %	_____ %
------------	---------	---------	---------	---------

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	_____ %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up _____ %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
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MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder
MID-ISLAND ELECTRICAL SALES CORP.
59 MALL DRIVE
COMMACK, NY 11725-9027

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	✓	✓	_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	0 %	0 %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	0 %
\$1,001.00 - \$2,500.99	0 %
\$2,501.00 - \$5,000.99	0 %
\$5,001.00 and above	0 %

Discount in addition to the above discounts for ordering agency pick-up 0 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder
MCQUADE & BANNIGAN, INC.

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	X	_____	_____	_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	0 %	_____ %	_____ %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	0 %
\$1,001.00 - \$2,500.99	0 %
\$2,501.00 - \$5,000.99	0 %
\$5,001.00 and above	0 %

Discount in addition to the above discounts for ordering agency pick-up 0 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder

Kleen All Plus

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Check the appropriate geographical area covered by the bid.

District A	District B	District C	District D	Statewide
✓	✓	✓	✓	✓

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

1.5 %	1.5 %	1.5 %	1.5 %	1.5 %
-------	-------	-------	-------	-------

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	1 %
\$1,001.00 - \$2,500.99	1.25 %
\$2,501.00 - \$5,000.99	1.5 %
\$5,001.00 and above	2.5 %

Discount in addition to the above discounts for ordering agency pick-up _____ %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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HORIZON

Horizon Solutions Corp.
4 Access Road, Albany, New York 12205

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Check the appropriate geographical area covered by the bid.

District A	District B	District C	District D	Statewide
✓	✓	✓	✓	✓

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

0 %	0 %	0 %	0 %	0 %
-----	-----	-----	-----	-----

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	1 %
\$1,001.00 - \$2,500.99	0 %
\$2,501.00 - \$5,000.99	0 %
\$5,001.00 and above	0 %

Discount in addition to the above discounts for ordering agency pick-up _____ %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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=> => => => => =>

Bidder

GRAINGER INDUSTRIAL SUPPLY
a division of W.W. GRAINGER, INC.

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Check the appropriate geographical area covered by the bid.

District A	District B	District C	District D	Statewide
_____	_____	_____	_____	X
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	0 %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

	0 %
\$1,001.00 - \$2,500.99	0 %
\$2,501.00 - \$5,000.99	0 %
\$5,001.00 and above	0 %

Discount in addition to the above discounts for ordering agency pick-up 0 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODELNO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder

Applied Industrial
Technologies

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Check the appropriate geographical area covered by the bid.

District A	District B	District C	District D	Statewide
_____	_____	_____	_____	X
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	0 %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	_____ %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up 0 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
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MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder

Chromate Industrial Corp.

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Check the appropriate geographical area covered by the bid.

District A District B District C District D Statewide

✓

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

_____ % _____ % _____ % 0.00% _____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	0.00%
\$1,001.00 - \$2,500.99	0.00%
\$2,501.00 - \$5,000.99	0.00%
\$5,001.00 and above	0.00%

Discount in addition to the above discounts for ordering agency pick-up 0.00%

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT
See List of Excluded Items (Exhibit B)					

(continued)

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Bidder

Wats International Inc

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

Bidders shall offer a single (minimum) percentage discount by product category, listed on the following page, from
their catalog which shall apply for each district or statewide. A discount may be offered for any of the districts (up to three);
discount must be the same for all districts if bidding more than one district. Bidders offering Statewide bids shall offer the
same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

*The State reserves the right to award statewide bids on an individual district basis, if in the best interest of the State.

Check the appropriate geographical area covered by the bid.

District A District B District C District D Statewide

✓

✓

✓

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

_____ % _____ % _____ % _____ % _____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	_____ %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up _____ %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder HILLYARD INC.

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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their catalog which shall apply for each district or statewide. A discount may be offered for any of the districts (up to three);
discount must be the same for all districts if bidding more than one district. Bidders offering Statewide bids shall offer the
same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	_____✓_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____%	_____%	_____%	_____%	_____%

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____%
\$1,001.00 - \$2,500.99	_____%
\$2,501.00 - \$5,000.99	_____%
\$5,001.00 and above	_____%

Discount in addition to the above discounts for ordering agency pick-up _____%

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder JOHNSTONE SUPPLY
2600 6TH AVE
TROY, N.Y. 12180

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	_____X_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____%	_____%	_____%	_____%	_____%

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____%
\$1,001.00 - \$2,500.99	_____%
\$2,501.00 - \$5,000.99	_____%
\$5,001.00 and above	_____%

Discount in addition to the above discounts for ordering agency pick-up _____%

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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Bidder
MSC INDUSTRIAL DIRECT

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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their catalog which shall apply for each district or statewide. A discount may be offered for any of the districts (up to three);
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same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

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Check the appropriate geographical area covered by the bid.

District A

District B

District C

District D

Statewide

X

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

%

%

%

%

%

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99

%

\$1,001.00 - \$2,500.99

%

\$2,501.00 - \$5,000.99

%

\$5,001.00 and above

%

Discount in addition to the above discounts for ordering agency pick-up %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT
SEE					
ATTACHED					
MFG					
EXCLUDED					
LIST					
ATTACHMENT A					

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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Bidder
F & F Industrial Equipment Corp.

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

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Check the appropriate geographical area covered by the bid.

District A

District B

District C

District D

Statewide

X

X

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

%

%

0.00 %

%

0.00 %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99

0.00

%

\$1,001.00 - \$2,500.99

0.00

%

\$2,501.00 - \$5,000.99

0.00

%

\$5,001.00 and above

0.00

%

Discount in addition to the above discounts for ordering agency pick-up 0.00 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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Bidder
Hilti, Inc.

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) <u>25</u> %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) <u>25</u> %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>40</u> %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>40</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) <u>25</u> %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>40</u> %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>25</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) <u>25</u> %			

(continued)

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Bidder
FASTENAL

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) <u>25</u> %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) <u>N/A</u> %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) <u>N/A</u> %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) <u>25</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>20</u> %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>25</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>N/A</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) <u>25</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) <u>25</u> %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) <u>N/A</u> %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>20</u> %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>20</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
<u>FASTENERS</u> <u>40</u> %	<u>Footwear</u> <u>10%</u>	<u>Metals</u> <u>25%</u>	<u>Welding</u> <u>25%</u>

(continued)

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Bidder

Graybar Electric Co.

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CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.)	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.)	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.)	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.)
<u>6</u> %	%	%	<u>15</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
<u>6</u> %	%	<u>4</u> %	%
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
%	%	<u>3</u> %	<u>5.5</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
%			

(continued)

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Nassau County Value
3517 US Rte 20
Nassau, New York 12123

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Format

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.)	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.)	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.)	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.)
<u>10</u> %	%	%	<u>5</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
<u>10</u> %	<u>10</u> %	%	%
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
%	%	<u>10</u> %	<u>10</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
%			

(continued)

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Bidder

Home Depot U.S.A. Inc. and
The Home Depot Supply Inc.

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Format

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) HD USA Inc - N/A HD Supply - See Note Below 0%
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) HD USA Inc - N/A HD Supply - See Note Below 0%
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) HD USA Inc - N/A HD Supply - See Note Below 0%
<u>OTHER MISC.</u> (Include a separate sheet if necessary) N/A _____%			

Note: See US Communities Contract
Price information Tab D for consistent
discounts with the above categories for
Home Depot Supply

(continued)

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Bidder

Wesco Distribution, Inc

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Format

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) <u>27.5</u> %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) _____%	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) _____%	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) <u>28</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>22</u> %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>20</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>10</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) _____%
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) _____%	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) _____%	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>15</u> %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>20</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) <u>20</u> _____%			

(continued)

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Bidder

Dennis Crissy
J.A. Sexauer
103 Harvard Place
Orchard Park, NY 14127

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) <u>25</u> %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) <u>25</u> %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) <u>28</u> %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) <u>26</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>28</u> %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>10</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>10</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) <u>10</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) <u>25</u> %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) <u>30</u> %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>30</u> %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>30</u> %

OTHER MISC.
(Include a separate
sheet if necessary)

%

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Colonial Hardware Corporation

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) <u>16.67</u> %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) <u>24.17</u> %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) <u>24.33</u> %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) <u>24.90</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>8.97</u> %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>5.56</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>N/A</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) <u>16</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) <u>9.09</u> %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) <u>2.86</u> %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>.13</u> %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>2.16</u> %

OTHER MISC.
(Include a separate
sheet if necessary)

Fastners, misc, screws
2.83 %

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Bidder
MID-ISLAND ELECTRICAL SALES CORP.
59 MALL DRIVE
COMMACK, NY 11725-9027

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) <u>25</u> %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) — %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) <u>25</u> %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) <u>25</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) — %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) — %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>25</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) — %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) — %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) — %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>25</u> %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>25</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) — %			

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Bidder
Cook Iron Store Co.,

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) — %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) <u>5</u> %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) — %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) — %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>10</u> %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>10</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) — %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) <u>5</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) <u>5</u> %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) <u>10</u> %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>10</u> %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>5</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) — %			

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Bidder **HILLYARD INC.**

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 15 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 15 %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 15 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) 15 %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 15 %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) 15 %			

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Bidder

Wats International Inc

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 25 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) 25 %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) 25 %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) 25 %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 25 %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 25 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) 25 %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) 25 %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) 25 %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 25 %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 25 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) 25 %	<u>M R O catalog</u>	<u>Spartan Chemical</u> 25% of list dated Jan 16, 2006	<u>Alt, Welen, Contentual</u> 25% off list prices Alt dated 12/15/2005 Welen dated 10/17/2005 Contentual dated 12/15/2006

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Bidder
Chromate Industrial Corp.

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 36 to 65%	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 45 to 57%	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) Supplied at no charge (storage bins, cabinets, etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) 36 to 78%	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 45 to 56%	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 36 to 60%
<u>OTHER MISC.</u> (Include a separate sheet if necessary) %	Miscellaneous Fasteners Miscellaneous Shop Supplies Miscellaneous Assortments Miscellaneous Welding Supplies Miscellaneous Medical Products	14 to 63% 26 to 68% 50 to 65% 56 to 64% 26 to 56%	

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Bidder
Applied Industrial
Technologies

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 37.8 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) 1.44 %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) 5.17 %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 1.36 %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 4.97 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) 0.81 %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) 1.26 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) 3.27 %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) 6.56 %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 2.29 %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 2.35 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) %			

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Bidder

MCQUADE & BANNIGAN, INC.

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<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) _____ 2 %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) _____ 2 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) _____ %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) _____ %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) _____ %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) _____ %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) _____ 2 %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) _____ 2 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			

_____ %	CONSTRUCTION EQUIPMENT	- 2%
_____ %	CONSTRUCTION PRODUCTS	- 2%
	CUTTING TOOLS	- 2%
	FASTENERS	- 2%

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Bidder

Aleen All Plus

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<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) _____ 100 %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) _____ %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) _____ %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) _____ %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) _____ %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) _____ %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) _____ %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) _____ %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			

_____ %

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Bidder
GRAINGER INDUSTRIAL SUPPLY
a division of W.W. GRAINGER, INC.

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 10.0 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) 10.0 %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) 10.0 %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) 10.0 %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 10.0 %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 10.0 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) 10.0 %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) 10.0 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) 10.0 %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) 10.0 %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 10.0 %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 10.0 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) Fasteners 10.0 %	<u>OTHER MISC.</u> (Include a separate sheet if necessary) Test Instruments 10.0 %		

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HORIZON

Horizon Solutions Corp.
4 Access Road, Albany, New York 12205

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 15 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) 15 %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 15 %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 10 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) 15 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) 10 %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 10 %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 15 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) % %			

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder JOHNSTONE SUPPLY
2600 6TH AVE
TROY, N.Y. 12180

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

Bidders shall offer a single (minimum) percentage discount from their catalog or applicable price list which shall
apply for each district or statewide on a minimum of.

The category discount is intended to provide a minimum discount for each product category bid. Bidders have the
option to offer additional discounts for specific manufacturers within each product category. Please use the following page to
provide this information. The discounts shall not be reduced for the duration of any resultant contract award. Price changes
may be submitted in accordance with Price Policy as noted in the General Information Section of this Bid Document.

*The State reserves the right to award statewide bids on an individual district basis, if in the best interest of the State.

<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 55 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) 55 %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) 55 %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 55 %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 55 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) 55 %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) 55 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) 55 %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 55 %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 55 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) %	55% DISCOUNT FROM JOHNSTONE LIST CATALOG 197		

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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Bidder
F & F Industrial Equipment Corp.

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Format

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may be submitted in accordance with Price Policy as noted in the General Information Section of this Bid Document.

*The State reserves the right to award statewide bids on an individual district basis, if in the best interest of the State.

<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 7 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) 5 %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) 10 %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) 8 %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 8 %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 5 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) 23 %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) 8 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) %	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) 3 %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 7 %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 3 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) Welding -- 10% Gauges -- 30% Fasteners -- 10% Adhesives -- 17% %			

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Bidder

MSC INDUSTRIAL DIRECT

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NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

Bidders shall offer a single (minimum) percentage discount from their catalog or applicable price list which shall
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The category discount is intended to provide a minimum discount for each product category bid. Bidders have the
option to offer additional discounts for specific manufacturers within each product category. Please use the following page to
provide this information. The discounts shall not be reduced for the duration of any resultant contract award. Price changes
may be submitted in accordance with Price Policy as noted in the General Information Section of this Bid Document.

*The State reserves the right to award statewide bids on an individual district basis, if in the best interest of the State.

<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) <u>12.5</u> %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) <u>12.5</u> %	<u>HVAC SUPPLIES & EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) <u>12.5</u> %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) <u>12.5</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>15</u> %	<u>MATERIAL HANDLING & STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>7.5</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>15</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) <u>15</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) _____%	<u>PUMPS & PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) <u>12.5</u> %	<u>SAFETY & SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>17.5</u> %	<u>TOOLS HAND/POWER & ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>15</u> % HAND TOOLS 5 % POWER TOOLS
<u>OTHER MISC.</u> (Include a separate sheet if necessary) <u>SEE ATTACHMENT B</u> _____%			

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Bidder

Graybar Electric Co.

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

Electrical

8 % Disc. off Bussmann
10 % Disc. off Burndy
8 % Disc. off Hubbell
10 % Disc. off Hoffman
12 % Disc. off Leviton

Additional on Att #1

Fluid Power Equipment

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

HVAC

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Pumps & Plumbing

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Lighting

15 % Disc. off Perfectline
45 % Disc. off Advance
% Disc. off _____
% Disc. off _____
% Disc. off _____

Maintenance/Cleaning

6 % Disc. off 3M
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Material Handling

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Safety & Security

10.5 % Disc. off Intermatic
3 % Disc. off Panduit
5 % Disc. off Thomas & Betts
7 % Disc. off Crouse Hinds
% Disc. off _____

Motors/Power Transmission

4 % Disc. off Square D
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Pneumatics

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Production Tools

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Tools (hand & Power)

7 % Disc. off Fluke
10 % Disc. off Greenlee
14 % Disc. off Klein
5.5 % Disc. off Ideal
% Disc. off _____

Add additional Categories Here (as needed)

(continued)

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Bidder

Hilti, Inc.

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

Electrical

40 % Disc. off Tools
60 % Disc. off mechanical anchors
40 % Disc. off accessories
40 % Disc. off HSL & HDA anchors
30 % Disc. off measuring

Fluid Power Equipment

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

HVAC

60 % Disc. off mechanical anchors
40 % Disc. off HSL & HDA anchors
% Disc. off _____
% Disc. off _____
% Disc. off _____

Pumps & Plumbing

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Lighting

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Maintenance/Cleaning

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Material Handling

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Safety & Security

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Motors/Power Transmission

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Pneumatics

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Production Tools

% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____
% Disc. off _____

Tools (hand & Power)

40 % Disc. off Tools
40 % Disc. off accessories
30 % Disc. off measuring
25 % Disc. off Ferroscan
% Disc. off _____

Add additional Categories Here (as needed)

(continued)

GROUP 39000 - INDUSTRIAL AND COMMERCIAL SUPPLIES
AND EQUIPMENT (Statewide)

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Horizon Solutions Corp.
4 Access Road, Albany, New York 12205

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

Electrical 40 % Disc. off <i>Mfg Price L-51</i> % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Lighting % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Motors/Power Transmission % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____
Fluid Power Equipment % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Maintenance/Cleaning 45.4 % Disc. off <i>Mfg Price L-51</i> % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Pneumatics 45.4 % Disc. off <i>Mfg Price L-51 45.4</i> % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____
HVAC % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Material Handling 40 % Disc. off <i>Mfg Price L-51</i> % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Production Tools 37.5 % Disc. off <i>Mfg Price L-51 Jacobs</i> % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____
Pumps & Plumbing % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Safety & Security 35 % Disc. off <i>Mfg Price L-51</i> 37.5 % Disc. off <i>Mfg Price L-51</i> % Disc. off _____ % Disc. off _____ % Disc. off _____	Tools (hand & Power) 44.8 % Disc. off <i>Mfg Price L-51</i> 53.0 % Disc. off <i>Mfg Price L-51</i> 45.4 % Disc. off <i>Mfg Price L-51</i> 40 % Disc. off <i>Mfg Price L-51</i> % Disc. off _____

Add additional Categories Here (as needed)

SEE ATTACHED SUMMARY

Horizon Solutions
Group 39000
Industrial and Commercial Supplies and Equipment
Discounts
5/2/06 Opening

Manufacturer	Brand	Discount	Price List
Danaher	Allen	44.8	Manufacturers
	Armstrong	53	Manufacturers
	Craftsman	45.4	Manufacturers
	Jacobs	37.5	Manufacturers
	KD	40	Manufacturers
	Campbell Chain	40	Manufacturers
	Caulkmaster	40	Manufacturers
	Crescent	40	Manufacturers
	Diamond	40	Manufacturers
	Erem	40	Manufacturers
Cooper Hand Tools	HK Porter	40	Manufacturers
	Lufkin	40	Manufacturers
	Nicholson	40	Manufacturers
	Plumb	40	Manufacturers
	Weller	40	Manufacturers
	Wire Wrap	40	Manufacturers
	Wiss	40	Manufacturers
	Xcellite	40	Manufacturers
	PIP	35	Horizon
	SPC	37.5	Manufacturers
Protective Industrial Products			
Sorbent Products Corp			



Horizon Solutions Corp.
4 Access Road, Albany, New York 12205

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Colonial Hardware Corporation

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Electrical 27.8 % Disc. off FLUKE % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Lighting % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Motors/Power Transmission % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____
Fluid Power Equipment 24.1 % Disc. off ENERPAC % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Maintenance/Cleaning % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Pneumatics % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____
HVAC % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Material Handling % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Production Tools % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____
Pumps & Plumbing % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Safety & Security % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Tools (hand & Power) % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____

Add additional Categories Here (as needed)

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Bidder

Kleen ALL Plus

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Electrical % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Lighting % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Motors/Power Transmission % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____
Fluid Power Equipment % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Maintenance/Cleaning 1 % Disc. off <i>all products</i> % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Pneumatics % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____
HVAC % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Material Handling % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Production Tools % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____
Pumps & Plumbing % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Safety & Security % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____	Tools (hand & Power) % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____ % Disc. off _____

Add additional Categories Here (as needed)

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Bidder JOHNSTONE SUPPLY
2600 6TH AVE
TRDY, N.Y. 12180

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

Electrical ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Lighting ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Motors/Power Transmission ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
Fluid Power Equipment ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Maintenance/Cleaning ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Pneumatics ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
HVAC ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Material Handling ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Production Tools ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
Pumps & Plumbing ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Safety & Security ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Tools (hand & Power) ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____

Add additional Categories Here (as needed)

ADDITIONAL DISCOUNTS FOR CATEGORIES TO BE
DETERMINED ON A PER ORDER BASIS.

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Bidder HILLYARD inc

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Electrical ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Lighting ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Motors/Power Transmission ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
Fluid Power Equipment ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Maintenance/Cleaning 20 % Disc. off RUBBERMAID 20 % Disc. off HILLYARD INDUSTRIES 20 % Disc. off ANDERSEN ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Pneumatics ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
HVAC ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Material Handling ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Production Tools ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
Pumps & Plumbing 20 % Disc. off HILLYARD INDUSTRIES ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Safety & Security ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Tools (hand & Power) ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____

Add additional Categories Here (as needed)

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Bidder
F & F Industrial Equipment Corp.

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

Electrical

37 % Disc. off Lenco
36 % Disc. off Ray-O-Vac
35 % Disc. off Duracell
32 % Disc. off Ideal
25 % Disc. off 3M Electrical

Lighting

32 % Disc. off Donegan Optical
30 % Disc. off Streamlight
30 % Disc. off Bright Star
30 % Disc. off Mag Inst.
30 % Disc. off Sylvania

Motors/Power Transmission

23 % Disc. off Yamaha
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Fluid Power Equipment

40 % Disc. off Ashcroft
30 % Disc. off Alemite
30 % Disc. off Hudson Sprayer
25 % Disc. off Dutton Lainson
25 % Disc. off Eagle Mfg.

Maintenance/Cleaning

42 % Disc. off Anderson Brush
40 % Disc. off Weiler Brush
38 % Disc. off Magnolia Brush
35 % Disc. off Rubberset
35 % Disc. off Superlube

Pneumatics

42 % Disc. off Dixon Valve
39 % Disc. off Chicago Pneumatic
30 % Disc. off Coilhose Pneumatic
25 % Disc. off Stanley Bostitch
25 % Disc. off Atlas Copco

HVAC

32 % Disc. off Cooper Weller
30 % Disc. off Cerro
30 % Disc. off Wrap On
25 % Disc. off Conbraco
23 % Disc. off Babbitts

Material Handling

40 % Disc. off Linkbelt Rexnord
32 % Disc. off Acco Chain
30 % Disc. off Rubbermaid
30 % Disc. off Casters
30 % Disc. off Waterloo Ind.

Production Tools

% Disc. off
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Pumps & Plumbing

25 % Disc. off Western Ent.
25 % Disc. off Rule Group
22 % Disc. off Simer Pump
15 % Disc. off Tuthill Fill Rite
12 % Disc. off Ridgid

Safety & Security

35 % Disc. off Lewis
35 % Disc. off Harley Davidson
32 % Disc. off Sqwincher
32 % Disc. off Custom Leather
32 % Disc. off Donegan Optical

Tools (hand & Power)

45 % Disc. off Proto
45 % Disc. off Stanley
42 % Disc. off Danaher
42 % Disc. off Blackhawk
40 % Disc. off Irwin

Add additional Categories Here (as needed)

Adhesives	Fasteners	Welding	Gauges
32% Disc. off US Tape	37% Disc. off Holokrome	32% Disc. off GC Fuller	30% Disc. off US Gauges
25% Disc. off Intertape	35% Disc. off Prec. Brand	32% Disc. off JB Weld	
22% Disc. off Plymoth Rubber	30% Disc. off Eklind	32% Disc. off Gentec	
21% Disc. off Shurtape	30% Disc. off Marson Creative	32% Disc. off Victor	
20% Disc. off Plastomer Tech.	Fastener	30% Disc. off Anchor	
	29% Disc. off Band-It		

(continued)

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Bidder
Wats International Inc.

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

Electrical

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Lighting

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Motors/Power Transmission

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Fluid Power Equipment

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Maintenance/Cleaning

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Pneumatics

% Disc. off
% Disc. off
% Disc. off
% Disc. off
% Disc. off

HVAC

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Material Handling

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Production Tools

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Pumps & Plumbing

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Safety & Security

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Tools (hand & Power)

25 % Disc. off List
% Disc. off
% Disc. off
% Disc. off
% Disc. off

Add additional Categories Here (as needed)

(continued)

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Bidder
MSC INDUSTRIAL DIRECT

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

Electrical 25 % Disc. off <u>FERRAZ</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Lighting ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Motors/Power Transmission ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
Fluid Power Equipment ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Maintenance/Cleaning 15 % Disc. off <u>RUBBERMAN</u> 20 % Disc. off <u>SIMPLE GREEN</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Pneumatics 20 % Disc. off <u>FLORIDA</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
HVAC ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Material Handling 15 % Disc. off <u>RUBBERMAN</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Production Tools ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
Pumps & Plumbing ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Safety & Security 20 % Disc. off <u>TENNESSE</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	Tools (hand & Power) 35 % Disc. off <u>ARMSTRONG</u> 35 % Disc. off <u>ALLEN</u> 55 % Disc. off <u>STANLEY PROTO</u> 50 % Disc. off <u>STANLEY</u> ____ % Disc. off _____

ALL DISCOUNTS ARE OFF CATALOG PRICE WITH THE EXCEPTIONS
OF STANLEY PROTO AND STANLEY; THESE ARE OFF MFG. LIST PRICE

Add additional Categories Here (as needed)

SEE ATTACHMENT C

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Bidder

Chromate Industrial Corp.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"):

Not applicable
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required):

41 years
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date):

Not applicable
4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	(888) BUY-BOLT	()

*Chemtrec 24-Hr. Emergency Service Number: 800-424-9300

5. 24-48 hour shipment will be provided as stated in
"DELIVERY".

✓

YES

NO
6. Guaranteed Delivery for custom orders ten days

✓

YES

NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	(888) BUY-BOLT	()
FAX:	()	()	()	(877) 233-3377	()

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? Not Applicable

YES

NO
9. Additional optional services available at no charge:

See below for complete answer
10. Has the required catalogs in effect at the time of
the bid opening date been provided?

✓

YES

NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided?

N/A

YES

NO

9-Additional Services Available at No Charge: Each location participating in this bid solicitation will have a trained and experienced Chromate service representative who will provide inventory management, fastener/product safety/usage seminars, and product training. All equipment (storage bins and cabinets) will be provided at no charge.

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Bidder

GRAYBAR ELECTRIC CO.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI
(See Performance Requirements"): See EDI Literature Att #3
- Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required): 130+
- Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date): 12+
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(800 Graybar

- 24-48 hour shipment will be provided as stated in
"DELIVERY". X YES NO
- Guaranteed Delivery for custom orders ten days X YES NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800 766-3707	(800 950-8333	800 444-4761	(800 289-2988	800 444-4761
FAX:	(716 565-5999	(315 437-4985	518 434-6739	(718 361-2162	518 434-6739

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? N/A YES NO
- Additional optional services available at no charge: Please see below-Note #9
- Has the required catalogs in effect at the time of
the bid opening date been provided? X YES NO
- If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? YES X NO

- Inventory Management
- Cost Reduction Programs
- Energy Audits
- Safety Meeting/Seminars
- Technical/Engineering Services
- Lighting Audits

(continued)

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Nassau Country Value #12260-E
Bidder
3517 US Rte 20
Nassau, New York 12123

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI
(See Performance Requirements"): _____
- Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required): 21 years
- Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date): _____
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()

- 24-48 hour shipment will be provided as stated in
"DELIVERY". ✓ YES NO
- Guaranteed Delivery for custom orders ten days ✓ YES NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()
FAX:	()	()	()	()	()

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? ✓ YES NO
- Additional optional services available at no charge: _____
- Has the required catalogs in effect at the time of
the bid opening date been provided? ✓ YES NO
- If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? ✓ YES NO

(continued)

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Bidder
Home Depot U.S.A. Inc. and
The Home Depot Supply Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"):

N/A
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required):

25 years
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date):

9 years
4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(x) 1-800-553-3199

5. 24-48 hour shipment will be provided as stated in
"DELIVERY".

X - As clarified YES

NO
6. Guaranteed Delivery for custom orders ten days

X - As clarified YES

NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(x) See Note
FAX:	()	()	()	()	(X) See Note

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract?

YES

N/A

NO
9. Additional optional services available at no charge:
10. Has the required catalogs in effect at the time of
the bid opening date been provided?

X - As clarified YES

NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided?

YES

N/A

NO

Note: See clarifications document for all toll free numbers under Page 7 Section 14 - Emergency Service
Number

(continued)

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Bidder
Wesco Distribution, Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"):

TRUSTED LINK ENTERPRISE (TL
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required):

84
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date):

OVER 10 YEARS
4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(800) 438-9372

5. 24-48 hour shipment will be provided as stated in
"DELIVERY".

X YES

NO
6. Guaranteed Delivery for custom orders ten days

YES

X NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(800) 438-9372
FAX:	()	()	()	()	(800) 638-5925

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract?

YES

NO
9. Additional optional services available at no charge:

ENERGY AUDITS AT SELECTED LOCATIONS
10. Has the required catalogs in effect at the time of
the bid opening date been provided?

ENVELOPE 2

X YES

NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided?

TAB 3

X YES

NO

(continued)

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Bidder

FASTENAL

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"):
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required):
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date):
4. If offering a toll free product emergency service list number below:

GENTRAN for Windows

39 years

12 years

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()

5. 24-48 hour shipment will be provided as stated in
"DELIVERY".
6. Guaranteed Delivery for custom orders ten days
7. Toll-free numbers available per district or statewide:

STANDARD
STORE ITEMS

IAW MFG lead times

X YES NO

X YES NO

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()
FAX:	()	()	()	()	()

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract?
9. Additional optional services available at no charge:
10. Has the required catalogs in effect at the time of
the bid opening date been provided?
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided?

X YES NO

After hours opening in the
event of disaster or
Emergency

X YES NO

ATTACHMENT #1

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Bidder

Hilti, Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"):
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required):
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date):
4. If offering a toll free product emergency service list number below:

Gentran

51 years

51 years

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(800) 879-4444

5. 24-48 hour shipment will be provided as stated in
"DELIVERY".
6. Guaranteed Delivery for custom orders ten days
7. Toll-free numbers available per district or statewide:

✓ YES NO

YES NO

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(800) 879-8000
FAX:	()	()	()	()	(800) 879-7000

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract?
9. Additional optional services available at no charge:
10. Has the required catalogs in effect at the time of
the bid opening date been provided?
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided?

YES NO

✓ YES NO

YES NO

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Bidder
Dennis Crissy J.A. Sexauer 103 Harvard Place Orchard Park, NY 14127

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"): RS6000 / proprietary
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required): 70+
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date): 5+
4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 431-1872	()	()	()	(800) 431-1872

5. 24-48 hour shipment will be provided as stated in
"DELIVERY". X YES _____ NO
6. Guaranteed Delivery for custom orders ten days X YES _____ NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(800) 431-1872
FAX:	()	()	()	()	(888) 499-0441

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? N/A X YES _____ NO
9. Additional optional services available at no charge: N/A
10. Has the required catalogs in effect at the time of
the bid opening date been provided? X YES _____ NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? _____ YES X NO

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Colonial Hardware Corporation

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"): DESKTOP EPI / SPEEDY TRAN
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required): 75 YEARS
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date): 10 YEARS
4. If offering a toll free product emergency service list number below: 800-237-7756

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	(X)	()

5. 24-48 hour shipment will be provided as stated in
"DELIVERY". ✓ YES _____ NO
6. Guaranteed Delivery for custom orders ten days ✓ YES _____ NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	(X) 800 237 7756	()
FAX:	()	()	()	(X) 800 891 6467	()

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? _____ YES _____ NO
9. Additional optional services available at no charge: N/A
10. Has the required catalogs in effect at the time of
the bid opening date been provided? ✓ YES _____ NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? ✓ YES _____ NO

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Bidder
MID-ISLAND ELECTRICAL SALES CORP.
59 MALL DRIVE
COMMACK, NY 11725-9027

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"): Intuit Eclipse
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required): 55 years.
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date): 15 years
4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()

5. 24-48 hour shipment will be provided as stated in
"DELIVERY". ☒ YES ☐ NO
6. Guaranteed Delivery for custom orders ten days ☒ YES ☐ NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(877) 324-4242
FAX:	()	()	()	()	(877) 324-2636

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? ☒ YES ☐ NO
9. Additional optional services available at no charge: Automation engineering support.
End user training.
10. Has the required catalogs in effect at the time of
the bid opening date been provided? See attached ☐ YES ☐ NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? ☒ YES ☐ NO

Available on our website.

(continued)

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Bidder
Cook Iron Store Co.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"): N/A
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required): 99 years
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date): N/A
4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 724-1540	()	()	()	()

5. 24-48 hour shipment will be provided as stated in
"DELIVERY". ☒ YES ☐ NO
6. Guaranteed Delivery for custom orders ten days ☒ YES ☐ NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 724-1540	()	()	()	()
FAX:	()	()	()	()	()

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? ☒ YES ☐ NO
9. Additional optional services available at no charge: chain sling surveys
Safety Training
10. Has the required catalogs in effect at the time of
the bid opening date been provided? ☒ YES ☐ NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? ☒ YES ☐ NO

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INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

Gleen All Plus

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"):
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required):
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date):
4. If offering a toll free product emergency service list number below:

Two years six months

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 537-9545	() same	() same	() same	()

800-537-9545

5. 24-48 hour shipment will be provided as stated in
"DELIVERY".
6. Guaranteed Delivery for custom orders ten days
7. Toll-free numbers available per district or statewide:

✓ YES NO
✓ YES NO

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()
FAX:	()	()	()	()	()

-7800-537-9545

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract?
9. Additional optional services available at no charge:
10. Has the required catalogs in effect at the time of
the bid opening date been provided?
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided?

✓ YES NO
specialized web & email accounts
online info on products
✓ YES NO
YES NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

Wats International Inc

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"):
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required):
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date):
4. If offering a toll free product emergency service list number below:

N/A

25 years

N/A

N/A

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()

5. 24-48 hour shipment will be provided as stated in
"DELIVERY".
6. Guaranteed Delivery for custom orders ten days
7. Toll-free numbers available per district or statewide:

✓ YES NO
✓ YES NO

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	800 933-9287	800 933-9287	800 933-9287	800 933-9287	800 933-9287
FAX:	()	()	()	()	()

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract?
9. Additional optional services available at no charge:
10. Has the required catalogs in effect at the time of
the bid opening date been provided?
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided?

✓ YES NO
YES NO
✓ YES NO
YES NO

(continued)

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Bidder

MCQUADE & BANNIGAN, INC.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"): N/A
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required): 98
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date): _____
4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	(800) 873-0137	()	()	()

5. 24-48 hour shipment will be provided as stated in
"DELIVERY". X YES NO
6. Guaranteed Delivery for custom orders ten days X YES NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()
FAX:	()	()	()	()	()

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? X YES NO
9. Additional optional services available at no charge: _____
10. Has the required catalogs in effect at the time of
the bid opening date been provided? X YES NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? N/A YES N/A NO

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Horizon Solutions Corp.
4 Access Road, Albany, New York 12205

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements"): Will Advise - (Web ordering may not require software)
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required): 150
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date): 16
4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()

5. 24-48 hour shipment will be provided as stated in
"DELIVERY". ✓ YES NO
6. Guaranteed Delivery for custom orders ten days ✓ YES NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 724-4750	(800) 724-4753	(800) 724-4754	()	(800) 724-4754
FAX:	(857) 272-6087	(857) 463-9014	(518) 452-6911	()	()

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? YES ✓ NO
9. Additional optional services available at no charge: _____
10. Has the required catalogs in effect at the time of
the bid opening date been provided? ✓ YES NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? YES ✓ NO

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Bidder

Applied Industrial
Technologies

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI
(See Performance Requirements):
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required):
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date):
4. If offering a toll free product emergency service list number below:

N/A.

82

12

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()

5. 24-48 hour shipment will be provided as stated in
"DELIVERY". ☒ YES ☐ NO
6. Guaranteed Delivery for custom orders ten days ☒ YES ☐ NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	866.351.3464
FAX:	()	()	()	()	866.850.1866

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? ☐ YES ☐ NO
9. Additional optional services available at no charge: Technical Support.
10. Has the required catalogs in effect at the time of
the bid opening date been provided? ☒ YES ☐ NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? ☐ YES ☐ NO

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Bidder

GRAINGER INDUSTRIAL SUPPLY
a division of W.W. GRAINGER, INC.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

1. Computer software system used if offering EDI*
(See Performance Requirements): *Electronic Access Ordering
2. Number of years of experience in the provision of industrial
and commercial supplies and equipment (minimum of two
years prior to bid opening date required):
3. Number of years/months of experience utilizing EDI
(minimum of six months prior to bid opening date):
4. If offering a toll free product emergency service list number below:

Electronic Ordering is Web Based
(www.grainger.com).

Founded in 1927, Grainger has 79 years
experience in the MRO Industry.

The web based ordering system has been in place
over 10 years.

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(800) CALL-WWG

5. 24-48 hour shipment will be provided as stated in
"DELIVERY". ☒ YES ☐ NO
6. Guaranteed Delivery for custom orders ten days ☒ YES ☐ NO
7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	(800) CALL-WWG
FAX:	()	()	()	()	()

8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free
numbers, if awarded a contract? ☐ YES ☐ NO
9. Additional optional services available at no charge: See attached
10. Has the require catalogs in effect at the time of
the bid opening date been provided? ☒ YES ☐ NO
11. If offering EDI, have the required software and
training guides/manuals (instruction sheets) been
provided? ☒ YES ☐ NO

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Bidder JOHNSTONE SUPPLY
2600 6TH AVE
TROY, N.Y. 12180

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- 1. Computer software system used if offering EDI (See Performance Requirements"): TO BE CONFIGURED
- 2. Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 60 YEARS
- 3. Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 5 YEARS
- 4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	(800) 765-5535	()	()

- 5. 24-48 hour shipment will be provided as stated in "DELIVERY". X YES NO
- 6. Guaranteed Delivery for custom orders ten days X YES NO
(SEE BELOW)
- 7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	(800) 765-5535	()	()
FAX:	()	()	()	()	()

- 8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract? X YES NO
- 9. Additional optional services available at no charge: WILLING TO DISCUSS ANY NECESSARY SERVICES TO ENHANCE THE ORDER THROUGH DELV. SYSTEM.
- 10. Has the required catalogs in effect at the time of the bid opening date been provided? X YES NO
- * 11. If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? YES NO
(SEE PAGE #23)

* QUES. 6, DEPENDS ON PRODUCT AND MANUFACTURER. SOME ORDERS COULD COME IN NEXT DAY OTHERS COULD BE LONGER.

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Bidder HILLYARD INC

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- 1. Computer software system used if offering EDI (See Performance Requirements"): SAP
- 2. Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): PARENT Co. 99 YEARS / 15 YEARS (NYS)
- 3. Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 7
- 4. If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	()	()	()	()	()

- 5. 24-48 hour shipment will be provided as stated in "DELIVERY". ✓ YES NO
- 6. Guaranteed Delivery for custom orders ten days ✓ YES NO
- 7. Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 695-5336	(800) 695-5336	(800) 695-5336	() SEE ATTACHED	()
FAX:	(866) 381-5286	(866) 381-5286	(866) 381-5286	() "	()

- 8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract? ✓ YES NO
- 9. Additional optional services available at no charge:
- 10. Has the required catalogs in effect at the time of the bid opening date been provided? ✓ YES NO
- 11. If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? ✓ YES NO

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Bidder
MSC INDUSTRIAL DIRECT

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- 1. Computer software system used if offering EDI (See Performance Requirements"): GENTRAN SYSTEM
- 2. Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 65
- 3. Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 9
- 4. If offering a toll free product emergency service list number below:

Table with 6 columns: Telephone, Dist. A, Dist. B, Dist. C, Dist. D, Statewide. All cells are empty parentheses.

- 5. 24-48 hour shipment will be provided as stated in "DELIVERY": X YES NO
- 6. Guaranteed Delivery for custom orders ten days YES NO
- 7. Toll-free numbers available per district or statewide:

Table with 6 columns: Telephone, Dist. A, Dist. B, Dist. C, Dist. D, Statewide. All cells are empty parentheses.

- 8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract? YES X NO
- 9. Additional optional services available at no charge: LIVE TIME INVENTORY, VENDOR MANAGED INVENTORY, E-MAIL ORDER ACKNOWLEDGEMENT, FULLY INTEGRATED WEB SITE
- 10. Has the required catalogs in effect at the time of the bid opening date been provided? X YES NO
- 11. If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? YES X NO

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Bidder
F & F Industrial Equipment Corp.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- 1. Computer software system used if offering EDI (See Performance Requirements"): IBM - GSX
- 2. Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 24 Years
- 3. Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 18 Years
- 4. If offering a toll free product emergency service list number below:

Table with 6 columns: Telephone, Dist. A, Dist. B, Dist. C, Dist. D, Statewide. All cells contain phone numbers.

- 5. 24-48 hour shipment will be provided as stated in "DELIVERY": X YES NO
- 6. Guaranteed Delivery for custom orders ten days X YES NO
- 7. Toll-free numbers available per district or statewide:

Table with 6 columns: Telephone, Dist. A, Dist. B, Dist. C, Dist. D, Statewide. All cells contain phone numbers.

- 8. If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract? YES NO
- 9. Additional optional services available at no charge: MSDS Sheets, Parts Sheets, Catalogs, Product Demos, and Safety Seminars.
- 10. Has the required catalogs in effect at the time of the bid opening date been provided? X YES NO
- 11. If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? YES X NO

* Can provide if necessary

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Nassau Country Value #12260-E
3517 US Rte 20
Nassau, New York 12123

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? ☒ YES ☐ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ☒ YES ☐ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? ☒ YES ☐ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 1,000,000.00 dollar value
40,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? ☐ YES ☒ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? ☒ YES ☐ NO
19. After the first year of the contract, what month will your company to use for price updates? May
20. Is discount offered off List Prices or Catalog? ☐ LIST ☒ CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? ☒ YES ☐ NO

(continued)

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Bidder
Wesco Distribution, Inc

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? ☒ YES ☐ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? TAB 4 ☒ YES ☐ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? TAB 5 ☒ YES ☐ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 29208,000 dollar value
64,487 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal. NONE

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? TAB 6 ☒ YES ☐ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? TAB 7 ☒ YES ☐ NO
19. After the first year of the contract, what month will your company to use for price updates? NOVEMBER
20. Is discount offered off List Prices or Catalog? ☒ LIST ☐ CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? ☒ YES ☐ NO

(continued)

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Bidder

Hilti, Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? ☒ YES ☐ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ☒ YES ☐ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? ☒ YES ☐ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service? \$ 8,000,000 dollar value
4,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

none

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? ☒ YES ☐ NO *see attached*
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? ☒ YES ☐ NO *see attached*
19. After the first year of the contract, what month will your company to use for price updates? January
20. Is discount offered off List Prices or Catalog? ☒ LIST ☐ CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? ☒ YES ☐ NO

(continued)

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Bidder

Home Depot U.S.A. Inc. and
The Home Depot Supply Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? ☐ YES ☐ N/A ☐ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ☒ YES ☐ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? ☒ YES ☐ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service? \$ Over \$10,000,000 dollar value
15,000 to 80,000 number of items
depending on store and catalog locations
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
Industrial and Commercial Supplies and Equipment	39000	Home Depot/ Home Depot Supply	PC57451	10/31/06

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? ☒ YES ☐ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? ☐ YES ☐ N/A ☐ NO
19. After the first year of the contract, what month will your company to use for price updates? February - commencing in 2007 See Clarifications
20. Is discount offered off List Prices or Catalog? ☐ LIST ☒ CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? ☒ X - As clarified YES ☐ NO

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Colonial Hardware Corporation

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? ☒ YES ☐ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ☒ YES ☐ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? ☒ YES ☐ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 130,000 dollar value
1000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? ☒ YES ☐ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? ☒ YES ☐ NO
19. After the first year of the contract, what month will your company to use for price updates? MAY
20. Is discount offered off List Prices or Catalog? ☒ LIST ☐ CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? ☒ YES ☐ NO

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Bidder

FASTENAL

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? ☒ YES ☐ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ☒ YES ☐ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? Attachment #2 ☒ YES ☐ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 320 M dollar value
100 K number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? Attachment #3 ☒ YES ☐ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? Attachment #4 ☒ YES ☐ NO
19. After the first year of the contract, what month will your company to use for price updates? JANUARY
20. Is discount offered off List Prices or Catalog? ☒ LIST ☐ CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? www.fastenal.com ☒ YES ☐ NO

(continued)

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Bidder
Dennis Crissy
J.A. Sexauer
103 Harvard Place
Orchard Park, NY 14127

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? X YES _____ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? X YES _____ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? X YES _____ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 50,000 dollar value
5,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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N/A

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? X YES _____ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? X YES _____ NO
19. After the first year of the contract, what month will your company to use for price updates? January
20. Is discount offered off List Prices or Catalog? _____ LIST
X CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? X YES _____ NO

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PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder
Cook Iron Store Co.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? ✓ YES _____ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ✓ YES _____ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? ✓ YES _____ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 1,000,000 dollar value
13,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

- 17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? ✓ YES _____ NO
- 18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? ✓ YES _____ NO
19. After the first year of the contract, what month will your company to use for price updates? June
20. Is discount offered off List Prices or Catalog? _____ LIST
✓ CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? ✓ YES _____ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder
MID-ISLAND ELECTRICAL SALES CORP.
59 MALL DRIVE
COMMACK, NY 11725-9027

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12.

If offering EDI, is bidder prepared to demonstrate its system as required?

✓

YES

NO
13.

Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?

✓

YES

NO
14.

Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?

✓

YES

NO
15.

What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?

\$ 2,800,000

dollar value

7200

number of items
16.

List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

17.

Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?

✓

YES

NO
18.

Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?

✓

YES

NO
19.

After the first year of the contract, what month will your company to use for price updates?

May
20.

Is discount offered off List Prices or Catalog?

✓

LIST

CATALOG
21.

Bidder will maintain an Internet Website as outlined on page 15?

✓

YES

NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder
Graybar Electric co.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12.

If offering EDI, is bidder prepared to demonstrate its system as required?

X

YES

NO
13.

Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?

X

YES

NO
14.

Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?

X

YES

NO
15.

What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?

\$ 11600,000

dollar value

35,190

number of items
16.

List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

17.

Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?

X

YES

NO
18.

Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?

X

YES

NO
19.

After the first year of the contract, what month will your company to use for price updates?

11/1/07
20.

Is discount offered off List Prices or Catalog?

X

LIST

CATALOG
21.

Bidder will maintain an Internet Website as outlined on page 15?

X

YES

NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

MCQUADE & BANNIGAN, INC.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? N/A YES NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? X YES NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? X YES NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 3.5 M dollar value
15,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	------------------------	------------	-------------------	-----------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? X YES NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? X YES NO
19. After the first year of the contract, what month will your company to use for price updates? APRIL
20. Is discount offered off List Prices or Catalog? LIST
 X CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? X YES NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

*Applied Industrial
Technologies*

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? YES NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? X YES NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? X YES NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 20M dollar value
30,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	------------------------	------------	-------------------	-----------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? X YES NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? X YES NO
19. After the first year of the contract, what month will your company to use for price updates? FEBRUARY
20. Is discount offered off List Prices or Catalog? LIST
 X CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? X YES NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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⇒ ⇒ ⇒ ⇒ ⇒ ⇒



Horizon Solutions Corp.
4 Access Road, Albany, New York 12205

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12.

If offering EDI, is bidder prepared to demonstrate its system as required?

☒

YES

☐

NO
13.

Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?

☒

YES

☐

NO
14.

Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?

☒

YES

☐

NO
15.

What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?

\$19,500,000

dollar value

50,000

number of items
16.

List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
N/A				

17.

Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?

☒

YES

☐

NO
18.

Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?

☒

YES

☐

NO
19.

After the first year of the contract, what month will your company to use for price updates?

JANUARY
20.

Is discount offered off List Prices or Catalog?

☒

LIST

☐

CATALOG
21.

Bidder will maintain an Internet Website as outlined on page 15?

☒

YES

☐

NO

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⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder
GRAINGER INDUSTRIAL SUPPLY
a division of W.W. GRAINGER, INC.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12.

If offering EDI, is bidder prepared to demonstrate its system as required?

☒

YES

☐

NO
13.

Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?

☒

YES

☐

NO
14.

Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?

☒

YES

☐

NO
15.

What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?

*See attached "Branch Locations"

\$21,000,000

dollar value

*390,000

number of items
16.

List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No.	Contract Expiration Date
Lamps	05400 - Electric Lamps	G.E. Lighting	PC59731	October 14, 2007

17.

Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?

☒

YES

☐

NO
18.

Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?

☒

YES

☐

NO
19.

After the first year of the contract, what month will your company to use for price updates?

February
20.

Is discount offered off List Prices or Catalog?

☐

LIST

☒

CATALOG
21.

Bidder will maintain an Internet Website as outlined on page 15?

☒

YES

☐

NO

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⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

Kleen Ad Plus

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? YES NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ✓ YES NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? YES ✓ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service? \$ N/A dollar value
 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
17.	Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?	<u>N/A</u>	<u>YES</u>	<u> </u> NO
18.	Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?	<u>✓</u>	<u>YES</u>	<u> </u> NO
19.	After the first year of the contract, what month will your company to use for price updates?	<u>January</u>		
20.	Is discount offered off List Prices or Catalog?	<u>✓</u>	LIST CATALOG	
21.	Bidder will maintain an Internet Website as outlined on page 15?	<u>✓</u>	<u>YES</u>	<u> </u> NO

(continued)

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Bidder

Wats International Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? YES ✓ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ✓ YES NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? ✓ YES NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service? \$ 500,000 dollar value
10,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal. N/A

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	------------------------	------------	-------------------	-----------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? ✓ YES NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? ✓ YES NO
19. After the first year of the contract, what month will your company to use for price updates? October OR, I would like to use the month of award as our month for updates.
20. Is discount offered off List Prices or Catalog? ✓ LIST
CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? ✓ YES NO

20304i.doc/T03tb

(continued)

20304i.doc/T03tb

The way the bid is structured
Our pricing from our supplier
be out dated by 12-24 months
The manufacturers price increase
and the increase in fuel cost can
impact us financially. Please allow
some adjustments. Jim

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Bidder JOHNSTONE SUPPLY
2600 6TH AVE
TRDY, N.Y. 12180

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

- * 12. If offering EDI, is bidder prepared to demonstrate its system as required? X YES _____ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? X YES _____ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? X YES _____ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 855,000 dollar value
26,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? X YES _____ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? X YES _____ NO
19. After the first year of the contract, what month will your company to use for price updates? NOVEMBER
20. Is discount offered off List Prices or Catalog? X LIST _____ CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? X YES _____ NO

* QUES. 11 & 12, WE CURRENTLY ARE ABLE TO CONFIGURE AN E.D.I PROGRAM TO MEET NYS 39000 NEEDS.

(continued)

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Bidder F & F Industrial Equipment Corp.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? X YES _____ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? X YES _____ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? X YES _____ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?
\$ 450,000 dollar value
60,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No.	Contract Expiration Date
Industrial and Commerical Supplies and Equipment	39000	F&F Industrial Equipment Corp.	PC57448	10/31/2006

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? X YES _____ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? _____ YES X NO
* Can provide information on any agencies we currently do business with.
19. After the first year of the contract, what month will your company to use for price updates? January
20. Is discount offered off List Prices or Catalog? X LIST _____ CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? X YES _____ NO

(continued)

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INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

Chromate Industrial Corp.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? YES NO N/A
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ✓ YES NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? ✓ YES NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service? \$ Varies dollar value
35,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	------------------------	------------	-------------------	-----------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? ✓ YES NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? ✓ YES NO
19. After the first year of the contract, what month will your company to use for price updates? January
20. Is discount offered off List Prices or Catalog? ✓ LIST
 CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? ✓ YES NO

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PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder HULLYARD INC

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? ✓ YES NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? ✓ YES NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? ✓ YES NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service? \$ 500,000 dollar value
2,300 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	------------------------	------------	-------------------	-----------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? ✓ YES NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? ✓ YES NO
19. After the first year of the contract, what month will your company to use for price updates? NOVEMBER
20. Is discount offered off List Prices or Catalog? ✓ LIST
 CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? ✓ YES NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder
MSC INDUSTRIAL DIRECT

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12.

If offering EDI, is bidder prepared to demonstrate its system as required?

X

YES

NO
13.

Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?

X

YES

NO
14.

Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?

X

YES

NO

SEE ATTACHMENT D
15.

What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?

\$ 300,000

dollar value

30,000

number of items

\$250 million TOTAL IN ALL WAREHOUSES 500,000 SKUs TOTAL IN ALL WAREHOUSE
16.

List below those New York State OGS contracts which have been included as part of your product line submittal.

<u>Commodity</u>	<u>Commodity Group No.</u>	<u>Contractor</u>	<u>Contract No.</u> P	<u>Contract Expiration Date</u>
------------------	----------------------------	-------------------	--------------------------	---------------------------------

17.

Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?

X

YES

NO

SEE ATTACHMENT E
18.

Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?

X

YES

NO

SEE ATTACHMENT F
19.

After the first year of the contract, what month will your company to use for price updates?

NOVEMBER
20.

Is discount offered off List Prices or Catalog?

LIST

X

CATALOG
21.

Bidder will maintain an Internet Website as outlined on page 15?

X

YES

NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

Hleen All Plus

NOTES TO BIDDERS: FAILURE TO ANSWER THE
QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID
AND MAY RESULT IN REJECTION OF YOUR BID.

- Are prices quoted the same as or lower than those quoted
other corporations, institutions and government agencies
(including GSA/VA contracts) on similar products, quantities,
terms and conditions? See "Best Pricing Offer" in
Appendix B, OGS General Specifications.
If "NO", please explain on a separate sheet.

- Do you have a contract with the General Services
Administration (GSA) or Veterans Affairs (VA) for products
offered? (Check all that apply.)

If yes, will you offer New York State pricing equal to or better
than your GSA or VA pricing?

If yes, a copy of the GSA or VA schedule is required.
Have you included a copy?

- Is this product available only on a "direct from the
manufacturer basis" or can pricing be obtained from dealers
or distributors? Check one:

If you are a manufacturer and have checked "Other",
please attach listing of authorized dealers and distributors.

- Do you have your catalog available on the Internet?

If yes, do you have the ability to make NYS pricing
available along with your catalog on line?

- Does bidder offer Electronic Access Ordering (EDI)?

- If awarded a contract, will bidder accept the New York
State Procurement Card for orders not to exceed \$10,000.00?

- If bidder limits the maximum acceptable card amount to less
than \$10,000, please indicate the maximum amount:

Additional discount for purchases made with the NYS
Procurement Card:

- Are any products offered manufactured from recycled
materials?

☒ YES ☐ NO

☐ GSA ☐ VA ☒ NO

☐ GSA ☐ VA ☐ NO

☐ GSA ☐ VA ☐ NO

☒ Manufacturer ☒ Other

☒ YES ☐ NO

☒ YES ☐ NO

☒ YES ☒ NO

☒ YES ☐ NO

\$ No Limit

1 %

☐ YES ☒ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

Wats International Inc

NOTES TO BIDDERS: FAILURE TO ANSWER THE
QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID
AND MAY RESULT IN REJECTION OF YOUR BID.

- Are prices quoted the same as or lower than those quoted
other corporations, institutions and government agencies
(including GSA/VA contracts) on similar products, quantities,
terms and conditions? See "Best Pricing Offer" in
Appendix B, OGS General Specifications.
If "NO", please explain on a separate sheet.

- Do you have a contract with the General Services
Administration (GSA) or Veterans Affairs (VA) for products
offered? (Check all that apply.)

If yes, will you offer New York State pricing equal to or better
than your GSA or VA pricing?

If yes, a copy of the GSA or VA schedule is required.
Have you included a copy?

- Is this product available only on a "direct from the
manufacturer basis" or can pricing be obtained from dealers
or distributors? Check one:

If you are a manufacturer and have checked "Other",
please attach listing of authorized dealers and distributors.

- Do you have your catalog available on the Internet?

If yes, do you have the ability to make NYS pricing
available along with your catalog on line?

- Does bidder offer Electronic Access Ordering (EDI)?

- If awarded a contract, will bidder accept the New York
State Procurement Card for orders not to exceed \$10,000.00?

- If bidder limits the maximum acceptable card amount to less
than \$10,000, please indicate the maximum amount:

Additional discount for purchases made with the NYS
Procurement Card:

- Are any products offered manufactured from recycled
materials?

☒ YES ☐ NO

☐ GSA ☐ VA ☒ NO

☐ GSA ☐ VA ☐ NO

☐ GSA ☐ VA ☐ NO

☒ Manufacturer ☐ Other

☐ YES ☐ NO

☒ YES ☐ NO

☒ YES ☐ NO

☒ YES ☒ NO

☒ YES ☐ NO

\$

1 %

☒ YES ☐ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

F & F Industrial Equipment Corp.

NOTES TO BIDDERS: FAILURE TO ANSWER THE
QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID
AND MAY RESULT IN REJECTION OF YOUR BID.

- Are prices quoted the same as or lower than those quoted other corporations, institutions and government agencies (including GSA/VA contracts) on similar products, quantities, terms and conditions? See "Best Pricing Offer" in Appendix B, OGS General Specifications.
If "NO", please explain on a separate sheet.
- Do you have a contract with the General Services Administration (GSA) or Veterans Affairs (VA) for products offered? (Check all that apply.)

If yes, will you offer New York State pricing equal to or better than your GSA or VA pricing?

If yes, a copy of the GSA or VA schedule is required.
Have you included a copy?
- Is this product available only on a "direct from the manufacturer basis" or can pricing be obtained from dealers or distributors? Check one:

If you are a manufacturer and have checked "Other", please attach listing of authorized dealers and distributors.
- Do you have your catalog available on the Internet?

If yes, do you have the ability to make NYS pricing available along with your catalog on line?
- Does bidder offer Electronic Access Ordering (EDI)?
- If awarded a contract, will bidder accept the New York State Procurement Card for orders not to exceed \$10,000.00?
- If bidder limits the maximum acceptable card amount to less than \$10,000, please indicate the maximum amount:

Additional discount for purchases made with the NYS Procurement Card:
- Are any products offered manufactured from recycled materials?

☒ YES ☐ NO

☐ GSA ☐ VA ☒ NO

☐ GSA ☐ VA ☐ NO

☐ GSA ☐ VA ☐ NO

☐ Manufacturer ☒ Other

☐ YES ☐ NO

☒ YES ☐ NO

☒ YES ☐ NO

☒ YES ☐ NO

\$ No Minimum

0.00 %

☐ YES ☒ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

JOHNSTONE SUPPLY
2600 6TH AVE
TROY, N.Y. 12180

NOTES TO BIDDERS: FAILURE TO ANSWER THE
QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID
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☒ YES ☐ NO

☐ GSA ☐ VA ☒ NO

☐ GSA ☐ VA ☐ NO

☐ GSA ☐ VA ☐ NO

☐ Manufacturer ☐ Other

☐ YES ☐ NO

☒ YES ☐ NO

☒ YES ☐ NO

☒ YES ☐ NO

\$

2 %

☐ YES ☒ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => => => =>

Bidder
WESCO Distribution, Inc

NOTES TO BIDDERS: FAILURE TO ANSWER THE
QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID
AND MAY RESULT IN REJECTION OF YOUR BID.

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If yes, a copy of the GSA or VA schedule is required.
Have you included a copy?
- Is this product available only on a "direct from the manufacturer basis" or can pricing be obtained from dealers or distributors? Check one:

If you are a manufacturer and have checked "Other", please attach listing of authorized dealers and distributors.
TABS
- Do you have your catalog available on the Internet?

If yes, do you have the ability to make NYS pricing available along with your catalog on line?
- Does bidder offer Electronic Access Ordering (EDI)?
- If awarded a contract, will bidder accept the New York State Procurement Card for orders not to exceed \$10,000.00?
- If bidder limits the maximum acceptable card amount to less than \$10,000, please indicate the maximum amount:

Additional discount for purchases made with the NYS Procurement Card:
- Are any products offered manufactured from recycled materials?

☒ YES

☐ NO

☐ GSA

☐ VA

☒ NO

☐ GSA

☐ VA

☐ NO

☐ GSA

☐ VA

☐ NO

☐ Manufacturer

☒ Other

DISTRIBUTOR

☒ YES

☐ NO

☒ YES

☐ NO

☒ YES

☐ NO

☒ YES

☐ NO

\$

☒ %

☐ YES

☒ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE

=> => => => => =>

Bidder
GRAINGER INDUSTRIAL SUPPLY
a division of W.W. GRAINGER, INC.

NOTES TO BIDDERS: FAILURE TO ANSWER THE
QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID
AND MAY RESULT IN REJECTION OF YOUR BID.

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- Additional discount for purchases made with the NYS Procurement Card:
- Are any products offered manufactured from recycled materials?

☒ YES

☐ NO

☒ GSA

☐ VA

☐ NO

☒ GSA

☐ VA

☐ NO

☐ GSA

☐ VA

☒ NO

*see letter of clarification

☐ Manufacturer

☒ Other

☐ YES

☒ NO

☒ YES

☐ NO

☒ YES

☐ NO

☒ YES

☐ NO

☒ YES

☐ NO

☒ YES

☐ NO

\$ No Limit

☐ %

☒ YES

☐ NO