

Bid Opening Results For:

IFB NUMBER	20767
BID OPENING	7/10/2007
GROUP NUMBER	38700
PURCHASING OFFICER	Jason Wilkie
TELEPHONE	(518) 474-4723

DESCRIPTION

Scientific Equipment
(Molecular & Cell Biology, Mass Spectroscopy,
Chromatography, Human Identification & Forensics;
Instruments/Accessories, Consumables, Extended
Equipment Maintenance Warranties)
(Statewide)

(Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
(Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

PAGE 13
natography, Human Identification & Forensics)
Equipment Maintenance Warranties)

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SmarterBuilding
Inc.

7-10wrkday Days A/R/O

MOLECULAR MACHINES &
INDUSTRIES INC.

Additional
Discount(s)
Offered

365 Days *plus more for the laser*
depend Days A/R/O *on category up to 730*
5 weeks *days*

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

CAROLINA BIOLOGICAL SUPPLY CO.
BURLINGTON, NC 27215

LOT I – MOLECULAR & CELL BIOLOGY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Maintenance Warranties)		Minimum Discount(s) Offered
<u>Product Category</u>		
Instruments/Accessories:		<u>8</u> %
Consumables:		<u>8</u> %
Extended Equipment Maintenance Warranties:		<u>N/A</u> %
<u>Volume Discounts</u>	Volume Basis (Price Breaks)	Additional Discount(s) Offered
Option I (<u>single purchase</u> , delivered to one location in dollars), (additional pages may be added as needed):	<u>call for quote</u> _____ _____	_____% _____% _____%
Option II (for agency <u>aggregate purchase</u> in dollars per year), (additional pages may be added as needed):	_____ _____ _____	_____% _____% _____%
<u>Educational Discounts</u>	Basis to Apply Discount	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	_____ _____ _____	_____% _____% _____%
Number and/or date of Price List:	<u>see attached letter for full details</u>	
Pages Applicable:	_____	
Number and/or date(s) of Catalog(s):	_____ _____	
Pages Applicable:	_____	
Address of Plant where items were manufactured:	<u>varies</u>	
	<u>supplied by Carolina</u> from Whitsett, NC	
Standard Warranty:	_____ Days	Manufacturer's warranty honored with normal use.
Guaranteed Delivery:	<u>7-45</u> Days	A/R/O

Bidder

LABORATORY PRODUCTS
SALES, Inc

	Minimum Discount(s) <u>Offered</u>
	<u>12</u> %
	<u>13</u> %
	<u>0</u> %
Volume Basis (Price Breaks)	Additional Discount(s) <u>Offered</u>
<u> </u>	<u> </u> %
<u> </u>	<u> </u> %
<u> </u>	<u> </u> %
<u> </u>	<u> </u> %
<u> </u>	<u> </u> %
<u> </u>	<u> </u> %
Basis to Apply <u>Discount</u>	Additional Discount(s) <u>Offered</u>
<u> </u>	<u> </u> %
<u> </u>	<u> </u> %
<u> </u>	<u> </u> %
<u>7/2007</u>	
<u>ALL</u>	
<u>2007 CATALOG LABORATORY PRODUCTS SALES, INC.</u>	
<u>ALL</u>	
<u>VARIOUS PLANTS</u>	
<u>USA / EUROPE</u>	
<u>365</u> Days	
<u>14</u> Days A/R/O	

GROUP 38700 - SCIENTIFIC EQUIPMENT

(Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
(Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

PAGE 13

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Bidder Appera Corporation,
through its
Applied Biosystems GroupLOT I - MOLECULAR & CELL BIOLOGY (Instruments/
Accessories, Consumables and Extended Equipment
Maintenance Warranties)Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Volume DiscountsOption I(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):Option II(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):Educational DiscountsOption III

(Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

See also "Human Identification and
Forensics" on Page 16Minimum
Discount(s)
Offered3 %2 %13 %Volume Basis
(Price Breaks)

*

Additional
Discount(s)
Offered_____%
_____%
_____%

*

_____%
_____%
_____%Basis to Apply
Discount

*

Additional
Discount(s)
Offered_____%
_____%
_____%Fiscal Year 2007Various, see attached list of
Manufacturing Locations.Varies by Product
DaysVaries by Product
Days A/R/O

(continued)

* additional discounts may be made available, at AB's
discretion, on a case-by-case basis.

PAGE 13

atography, Human Identification & Forensics)
ipment Maintenance Warranties)

Bidder

SARTORIUSMinimum
Discount(s)
Offered20-50 %15-43 %N/A %Additional
Discount(s)
Offered0 %
0 %
0 %0 %
0 %
0 %Additional
Discount(s)
Offered0 %
0 %
0 %Volume Basis
(Price Breaks)_____

_____Basis to Apply
Discount_____

_____20071-28S--0300 - E0403114-32, 40-46, 102, 150-159, 163-168Gottingen, Germany90 Days15-30 Days A/R/O

PAGE 13

matography, Human Identification & Forensics)
quipment Maintenance Warranties)

Bidder

LABORATORY DISPOSABLE PRODUCTSMinimum
Discount(s)
Offered15 %15 %

_____%

Additional
Discount(s)
Offered_____%
_____%
_____%_____%
_____%
_____%Additional
Discount(s)
Offered_____%
_____%
_____%Volume Basis
(Price Breaks)_____

_____Basis to Apply
Discount_____

_____2007OWL-10/LABNET 362006 OWL 2005 LABNET79/142OWL - Rochester, NYLABNET -30 Days7-10 Days A/R/O

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Bidder

PerkinElmer LAS, Inc.

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/
Accessories, Consumables and Extended Equipment
Maintenance Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	5 %
Consumables:	5 %
Extended Equipment Maintenance Warranties:	5 %

Volume Discounts	Volume Basis (Price Breaks)	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):		% % %

Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):		% % %
--	--	-------------

Educational Discounts	Basis to Apply Discount	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):		% % %

SEE COVER LETTER FOR ADDITIONAL PRICING 06.07

Number and/or date of Price List:

Pages Applicable: All

Number and/or date(s) of Catalog(s): Being mailed under separate cover.

Pages Applicable:

Address of Plant where items were manufactured: SEE COVER LETTER FOR MANUFACTURING AND LOCATIONS.

Standard Warranty: VARIES Days

Guaranteed Delivery: 90 days Days A/R/O

(continued)

Bidder

Becton, Dickinson and Co/
BD Biosciences

Minimum Discount(s) Offered
*** 10 % **
*** 35% IS Reagents
10 % PMG Reagents
Various % ****

Volume Basis (Price Breaks)	Additional Discount(s) Offered
To be negotiated	% % %

	% % %
--	-------------

Basis to Apply Discount	Additional Discount(s) Offered
	% % %

2006 BD Biosciences Clinical and Research Product Catalog

All

BDB-Immunocytometry Sys | BDB-Pharmingen
2350 Arma Dr. | 10975 Torreyana Rd
San Jose, CA 95131 | San Diego, CA 92121

See attached

Inst: w/in 120 Days A/R/O

Consumables: w/in 5 days A/R/O

Bidder

CES Industries, Inc.

Minimum Discount(s) Offered
0 %
0 %
0 %

Volume Basis (Price Breaks)	Additional Discount(s) Offered
	0 % 0 % 0 %

	0 % 0 % 0 %
--	-------------------

Basis to Apply Discount	Additional Discount(s) Offered
	0 % 0 % 0 %

5-1-06

ALL

2006

ALL

130 CENTRAL AVE.

FARMINGDALE, NY 11735

5 YRS Days

30-60 Days A/R/O

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Bidder

Dinex Corporation

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/
Accessories, Consumables and Extended Equipment
Maintenance Warranties)

Product Category

IC

Instruments/Accessories:

Minimum
Discount(s)
Offered

5 %

Consumables:

5 %

Extended Equipment Maintenance Warranties:

0 %

Volume Discounts

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

Option I

(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

0 %

0 %

0 %

Option II

(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

0 %

0 %

0 %

Educational Discounts

Basis to Apply
Discount

Additional
Discount(s)
Offered

Option III

(Additional pages may be added as needed):

0 %

0 %

0 %

Number and/or date of Price List:

June 2007

Pages Applicable:

Instruments = 12-66 consumables =
72-107

Number and/or date(s) of Catalog(s):

See reference library

Pages Applicable:

Address of Plant where items were manufactured:

Sunnyvale, CA

Standard Warranty:

365 on hardware
90 on consumables Days

Guaranteed Delivery:

90 Days A/R/O

(continued)

Bidder

Dinex Corporation

Std HPLC

Minimum
Discount(s)
Offered

20 %

20 %

0 %

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

0 %

0 %

0 %

Basis to Apply
Discount

Additional
Discount(s)
Offered

0 %

0 %

0 %

June 2007

Instruments = 10-18 + 36-67
consumables = 83-86
See reference library

Sunnyvale, CA

365 on hardware
90 on consumables Days

90 Days A/R/O

Bidder

Dinex Corporation

Nano/Cap HPLC

Minimum
Discount(s)
Offered

15 %

15 %

0 %

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

0 %

0 %

0 %

Basis to Apply
Discount

Additional
Discount(s)
Offered

0 %

0 %

0 %

June 2007

Instruments = 19-34
consumables = 87-100
See reference library

Sunnyvale, CA

365 on hardware
90 on consumables Days

90 Days A/R/O

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Bidder

INVITROGEN CORPORATION

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/
Accessories, Consumables and Extended Equipment
Maintenance Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Minimum
Discount(s)
Offered

5 %

4 %

— %

Additional
Discount(s)
Offered

— %

— %

— %

Volume Basis
(Price Breaks)

N/A

N/A

— %

— %

— %

Basis to Apply
Discount

N/A

— %

— %

— %

Number and/or date of Price List:

JULY 6, 2007

Pages Applicable:

Number and/or date(s) of Catalog(s):

SEE LIST OF ITEMS (4 CATALOGS)

Pages Applicable:

Address of Plant where items were manufactured:

MARYLAND / CALIFORNIA / NEW YORK

Standard Warranty:

6

Days MONTHS

(VARIES BY PRODUCT)

Guaranteed Delivery:

2-4

Days A/R/O

REFER TO OUR
ONLINE CATALOG

(continued)

Bidder

GE HEALTHCARE

BIO-SCIENCES CORP

Minimum
Discount(s)
Offered

5 %

5 %

2 %

Additional
Discount(s)
Offered

— %

— %

— %

Volume Basis
(Price Breaks)

Multi purchases
will receive special pricing
Please inquire

Basis to Apply
Discount

N/A

Additional
Discount(s)
Offered

— %

— %

— %

8/1/07

1-93

2007 BID-DIRECTORY

Days A/R/O

365

Days NEW EQUIPMENT ONLY

Bidder

Dinex Corporation

ASE

Minimum
Discount(s)
Offered

5 %

5 %

0 %

Additional
Discount(s)
Offered

0 %

0 %

0 %

0 %

0 %

0 %

Volume Basis
(Price Breaks)

Basis to Apply
Discount

Additional
Discount(s)
Offered

0 %

0 %

0 %

Number and/or date of Price List:

June 2007

Pages Applicable:

115-124

Number and/or date(s) of Catalog(s):

reference library included

Pages Applicable:

Address of Plant where items were manufactured:

Sunnyvale, CA

Standard Warranty:

6

Days MONTHS

(VARIES BY PRODUCT)

Guaranteed Delivery:

2-4

Days A/R/O

REFER TO OUR
ONLINE CATALOG

365 on hardware

90 on consumables

90 Days A/R/O

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Bidder J&H Berger, Inc

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/
Accessories, Consumables and Extended Equipment
Maintenance Warranties)

Product Category
Instruments/Accessories:
Consumables:
Extended Equipment Maintenance Warranties:

Minimum
Discount(s)
Offered
19.0 %
19.0 %
N/A %

Volume Discounts

Option I
(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):
Option II
(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

Volume Basis
(Price Breaks)
N/A
N/A
Additional
Discount(s)
Offered
%
%
%

Educational Discounts
Option III
(Additional pages may be added as needed):

Basis to Apply
Discount
N/A
Additional
Discount(s)
Offered
%
%
%

Number and/or date of Price List:
Pages Applicable:
Number and/or date(s) of Catalog(s):
Pages Applicable:
Address of Plant where items were manufactured:

2007
All
2007/08
All
NJ Warehouse

Standard Warranty: 360 Days
Guaranteed Delivery: 10-14 Days A/R/O

(continued)

Bidder J&H Berger, Inc
Labmart

matography, Human Identification & Forensics)
quipment Maintenance Warranties)

Minimum
Discount(s)
Offered
19.0 %
19.0 %
N/A %

Volume Basis
(Price Breaks)

N/A
N/A
Additional
Discount(s)
Offered
%
%
%

Basis to Apply
Discount
N/A
Additional
Discount(s)
Offered
%
%
%

2007
All
Ver. C 2007
All
NJ Warehouse

360 Days
10-14 Days A/R/O

1)

Bidder J&H Berger, Inc
(Labnet International)

matography, Human Identification & Forensics)
quipment Maintenance Warranties)

Minimum
Discount(s)
Offered
10.1 %
10.1 %
N/A %

Volume Basis
(Price Breaks)

N/A
N/A
Additional
Discount(s)
Offered
%
%
%

Basis to Apply
Discount
N/A
Additional
Discount(s)
Offered
%
%
%

2007
All
2004/05
All
Edison, NJ

360 Days
10-14 Days A/R/O

d)

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Bidder J&H Berge, Inc
(Whatman)

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/
Accessories, Consumables and Extended Equipment
Maintenance Warranties)

<u>Product Category</u>	<u>Minimum Discount(s) Offered</u>
Instruments/Accessories:	13.1 %
Consumables:	13.1 %
Extended Equipment Maintenance Warranties:	N/A %
<u>Volume Discounts</u>	<u>Additional Discount(s) Offered</u>
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	N/A % % %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	N/A % % %
<u>Educational Discounts</u>	<u>Additional Discount(s) Offered</u>
Option III (Additional pages may be added as needed):	N/A % % %
Number and/or date of Price List:	2007
Pages Applicable:	All
Number and/or date(s) of Catalog(s):	2007
Pages Applicable:	All
Address of Plant where items were manufactured:	Clinton, NJ
Standard Warranty:	N/A Days
Guaranteed Delivery:	10-14 Days A/R/O

Bidder J&H Berge, Inc
(Kimble)

<u>Minimum Discount(s) Offered</u>
25.1 %
25.1 %
N/A %
<u>Additional Discount(s) Offered</u>
N/A % % %
N/A % % %
<u>Additional Discount(s) Offered</u>
N/A % % %
2007
All
2007
All
Clinton, NJ
360 Days
10-14 Days A/R/O

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Bidder
Shimadzu Scientific

Bidder
MOLECULAR MACHINES &
INDUSTRIES INC.

LOT II – MASS SPECTROSCOPY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

<u>Product Category</u>	GCMS	Minimum Discount(s) Offered	Minimum Discount(s) Offered	
Instruments/Accessories:	LCMS	15 %	10 %	
Consumables:		5 %	5 %	
Extended Equipment Maintenance Warranties:		5 %	5 %	
<u>Volume Discounts</u>	<u>Volume Basis (Price Breaks)</u>	<u>Additional Discount(s) Offered</u>	<u>Volume Basis (Price Breaks)</u>	<u>Additional Discount(s) Offered</u>
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):		%		%
		%		%
		%		%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):		%		%
		%		%
		%		%
<u>Educational Discounts</u>	<u>Basis to Apply Discount</u>	<u>Additional Discount(s) Offered</u>	<u>Basis to Apply Discount</u>	<u>Additional Discount(s) Offered</u>
Option III (Additional pages may be added as needed):	Equipment	15 %		%
	Accessories	15 %		%
	Consumables	5 %		%
Number and/or date of Price List:	July 2007			
Pages Applicable:	See Attachments			
Number and/or date(s) of Catalog(s):				
Pages Applicable:				
Address of Plant where items were manufactured:	1900 SE 4th Avenue			
(LCMS) INISHINOKYO-HUWABARASHI	CANBY, OR 97013 (GCMS)			
KYOTO 604, JAPAN				
Standard Warranty:	1 Year	Days		
Guaranteed Delivery:	45-60	Days A/R/O		

(continued)

365 Days up to 720 days
depending Days A/R/O for laser
or configuration
sample

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Bidder
VARIAN, INC.
2700 MITCHELL DR.
WALNUT CREEK, CA 94598

LOT II – MASS SPECTROSCOPY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category
Instruments/Accessories:
Consumables:
Extended Equipment Maintenance Warranties:

N/A
Volume Discounts

Option I
(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Option II
(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

N/A
Educational Discounts

Option III
(Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

(continued)

Minimum
Discount(s)
Offered
10 %
10 %
N/A %
Additional
Discount(s)
Offered
_____%
_____%
_____%
_____%
_____%
_____%
Basis to Apply
Discount
_____%
_____%
_____%

6-25-07
All
N/A

VARIAN, INC.
Melbourne, Australia

365 Days
60 Days A/R/O

Bidder
PerkinElmer LAS, Inc.

Minimum
Discount(s)
Offered
5 %
5 %
5 %
Additional
Discount(s)
Offered
_____%
_____%
_____%
_____%
_____%
_____%
Basis to Apply
Discount
_____%
_____%
_____%

SEE COVER LETTER FOR ADDITIONAL PRICING.
06.07

All

Being mailed under separate cover.

All

SEE COVER LETTER FOR MANUFACTURING LOCATIONS.

VARIOUS Days
90 Days A/R/O

Bidder
CAROLINA BIOLOGICAL SUPPLY CO.
BURLINGTON, NC 27215

Minimum
Discount(s)
Offered
8 %
8 %
N/A %
Additional
Discount(s)
Offered
_____%
_____%
_____%
_____%
_____%
_____%
Basis to Apply
Discount
_____%
_____%
_____%

call for quote

see attached letter for full detail

varies

supplied by Carolina from Whitsett
manufacturer's warra
honored with normal
7-45 Days A/R/O

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Bidder
VWR INTERNATIONAL, LLC

LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category	Beckman Spectrophotometers, Accessories, & Consumables	Minimum Discount(s) Offered
Instruments/Accessories:		12 %
Consumables:		12 %
Extended Equipment Maintenance Warranties:		N/A %
Volume Discounts	Volume Basis (Price Breaks)	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):		N/A % N/A % N/A %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):		N/A % N/A % N/A %
Educational Discounts	Basis to Apply Discount	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):		N/A % N/A % N/A %
Number and/or date of Price List:	June 25, 2007	
Pages Applicable:	See attached file	
Number and/or date(s) of Catalog(s):	Beckman/VWR 2007-2008 Life Science Catalog	
Pages Applicable:	26-33	
Address of Plant where items were manufactured:	DU800 series: California DU700 series: Germany	
Standard Warranty:	1 year, factory repaired parts & labor Days	
Guaranteed Delivery:	3 to 10 Days A/R/O	

(continued)

Bidder
Dionex Corporation

	Minimum Discount(s) Offered
M/S + APS	5 % 5 % 0 %
Volume Basis (Price Breaks)	Additional Discount(s) Offered
	0 % 0 % 0 %
Basis to Apply Discount	Additional Discount(s) Offered
	0 % 0 % 0 %
Number and/or date of Price List:	June 2007
Pages Applicable:	68-72
Number and/or date(s) of Catalog(s):	See reference library
Pages Applicable:	
Address of Plant where items were manufactured:	
Standard Warranty:	365 on hardware 90 on consumables Days
Guaranteed Delivery:	90 Days A/R/O

Bidder INVITROGEN CORPORATION

	Minimum Discount(s) Offered
	5 % 5 % - %
Volume Basis (Price Breaks)	Additional Discount(s) Offered
	- % - % - %
	N/A - % - % - %
Basis to Apply Discount	Additional Discount(s) Offered
	N/A - % - % - %
Number and/or date of Price List:	JULY 6, 2007
Pages Applicable:	-
Number and/or date(s) of Catalog(s):	SEE LIST OF ITEMS (4 INVITROGEN CATALOGS)
Pages Applicable:	-
Address of Plant where items were manufactured:	MARYLAND / CALIFORNIA / NEW YORK
Standard Warranty:	6 Days MONTHS
Guaranteed Delivery:	2-4 Days A/R/O

UV = Spectroscopy
MSQ, MS/LC = Mass Spectrometry

See Lot II, Part I
Pricing Lists

GROUP 38700 - SCIENTIFIC EQUIPMENT

PAGE 14

(Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
(Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

AA, ICP, ICP-MS = Spectroscopy and Elemental

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒

Bidder

Thermo Electron
North America, LLC

LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Volume Discounts

Option I

(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Option II

(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

Educational Discounts

Option III

(Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

Minimum

Discount(s)

Offered

3 %

3 %

10 %

Additional

Discount(s)

Offered

Volume Basis
(Price Breaks)

N/A %
N/A %
N/A %

N/A %
N/A %
N/A %

Basis to Apply
Discount

N/A %
N/A %
N/A %

Additional

Discount(s)

Offered

January 2007

All

See Attached

All

See Attached Certificates

365 Days

30-60 Days A/R/O

Rg	NY
City	(All)
PostalCode	(All)
Bill.doc.	(All)
Billing date	(All)
Profit ctr	(All)
Name 1	(All)

Sum of Net value	
Profit Center Name	Total
Mass Spec	\$5,992,826
Service - Mass Spec	\$3,768,641
Molecular	\$1,637,823
Service - Molecular	\$1,264,868
Elemental	\$1,163,614
Service - Elemental	\$857,675
Service Other	\$250,832
Service - Surface Analysis	\$174,270
Call Center	\$34,894
Grand Total	\$15,145,444

LOT II - SPECTROSCOPY

(see electronic data on CD for breakdown)

Thermo Electron

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⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder J&H Berge, Inc.
Lalmar

LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category
Instruments/Accessories:
Consumables:
Extended Equipment Maintenance Warranties:

Minimum
Discount(s)
Offered

19.0 %

19.0 %

N/A %

Volume Discounts

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

N/A

%
%
%

Option I
(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Option II
(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

N/A

%
%
%

Educational Discounts

Basis to Apply
Discount

Additional
Discount(s)
Offered

N/A

%
%
%

Option III
(Additional pages may be added as needed):

Number and/or date of Price List:

2007

Pages Applicable:

All

Number and/or date(s) of Catalog(s):

Ver. C 2007

Pages Applicable:

All

Address of Plant where items were manufactured:

NI Warehouse

Standard Warranty:

360 Days

Guaranteed Delivery:

10-14 Days A/R/O

(continued)

Bidder J&H Berge, Inc.

Minimum
Discount(s)
Offered

19.0 %

19.0 %

N/A %

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

N/A

%
%
%

Basis to Apply
Discount

Additional
Discount(s)
Offered

N/A

%
%
%

2007

All

2007/08

All

NI Warehouse

360 Days

10-14 Days A/R/O

Bidder J&H Berge, Inc.
(Ricca Chemical)

Minimum
Discount(s)
Offered

25.1 %

25.1 %

N/A %

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

N/A

%
%
%

Basis to Apply
Discount

Additional
Discount(s)
Offered

N/A

%
%
%

2007

All

2002/03

All

Pokemoke City, MD

& Arlington TX

360 Days

10-14 Days A/R/O

GROUP 38700 - SCIENTIFIC EQUIPMENT

(Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
(Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

PAGE 14

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒

Bidder

JEOL USA, INC.
11 DEARBORN ROAD
PEABODY, MA 01960LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category	JEOL Models	Minimum Discount(s) Offered
Instruments/Accessories:	JMS-T100LC, JMS-T100-GC	
Consumables:	JMS-MSTATION, JMS-GCMATEII.	10 % 0 %
Extended Equipment Maintenance Warranties:		0 %

Volume Discounts	Volume Basis (Price Breaks)	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):		0 % 0 % 0 %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):		0 % 0 % 0 %

Educational Discounts	Basis to Apply Discount	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):		0 % 0 % 0 %

Number and/or date of Price List:	07/09/2007
Pages Applicable:	All
Number and/or date(s) of Catalog(s):	
Pages Applicable:	
Address of Plant where items were manufactured:	JEOL Ltd. 1-2 Musashino, 3-chome, Akishima Tokyo 196-8558, JAPAN
Standard Warranty:	365 Days
Guaranteed Delivery:	120-180 Days A/R/O

(continued)

Chromatography, Human Identification & Forensics)
Equipment Maintenance Warranties)

PAGE 14

Bidder

JEOL USA, INC.
11 DEARBORN ROAD
PEABODY, MA 01960

JEOL Model

JMS-T100DART

Minimum Discount(s) Offered

0 %
0 %
0 %

Volume Basis (Price Breaks)

Additional Discount(s) Offered

0 %
0 %
0 %

Basis to Apply Discount

Additional Discount(s) Offered

0 %
0 %
0 %

07/09/2007

All

JEOL Ltd. 1-2 Musashino, 3-chome, Akishima
Tokyo 196-8558, JAPAN

365 Days

120-180 Days A/R/O

PAGE 14
Chromatography, Human Identification & Forensics)
Equipment Maintenance Warranties)

Bidder

CES Industries, Inc.

	Minimum Discount(s) Offered
	0 %
	0 %
	0 %

Volume Basis (Price Breaks)	Additional Discount(s) Offered
	0 %
	0 %
	0 %

Basis to Apply Discount	Additional Discount(s) Offered
	0 %
	0 %
	0 %

5-1-06
All
2006
All
130 CENTRAL AVE
FARMINGDALE, NY 11735
5 YRS Days
30-60 Days A/R/O

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⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

SmarterBuilding
Inc.

LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category		Minimum Discount(s) Offered
Instruments/Accessories:		5 %
Consumables:		0 %
Extended Equipment Maintenance Warranties:		10 %
Volume Discounts	Volume Basis (Price Breaks)	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	500	3 %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	200,000	7 %
Educational Discounts	Basis to Apply Discount	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	teachers	10 %
Number and/or date of Price List:	21010P	
Pages Applicable:	22	
Number and/or date(s) of Catalog(s):	21010F	
Pages Applicable:	1	
Address of Plant where items were manufactured:	1627 Leah Way Paso Robles, Ca. 93446	
Standard Warranty:	365 Days	
Guaranteed Delivery:	5-7wrk days Days A/R/O	

(continued)

Bidder

Waters Corporation

Volume Basis (Price Breaks)	Minimum Discount(s) Offered	Additional Discount(s) Offered
N/A	13.75%	
N/A	13.75%	
N/A	25.0%	
Basis to Apply Discount		
N/A		

06/07
all
06/07
all
see attached page 18A
90+396 Days see attached
\$30 warranty doc.
Days A/R/O

Bidder

CRAIC Technologies Inc.
948 N. Amelia Ave.
San Dimas, CA 91773

Volume Basis (Price Breaks)	Minimum Discount(s) Offered	Additional Discount(s) Offered
0	0 %	
0	0 %	
0	0 %	
0	0 %	
0	0 %	
0	0 %	
0	0 %	
Basis to Apply Discount		
0	0 %	
0	0 %	
0	0 %	
0	0 %	
948 N. Amelia Ave.		
San Dimas, CA 91773		
365 Days		
90 (for non-custom orders)		Days A/R/O

(Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
(Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

PAGE 15
Photography, Human Identification & Forensics)
Equipment Maintenance Warranties)

Bidder

Shimadzu Scientific

MOLECULAR MECHANICS
2 INDUSTRIES INC

Product Category

Consumables:

Volume Discounts

(single purchase, delivered to one location in dollars), (additional pages may be added as needed):

(for agency aggregate purchase in dollars per year), (additional pages may be added as needed):

ELSD: Sedore
PO Box 27
Cedar, France

Option III
 (pages may be added as needed):

HPLC COLUMNS:
ES Industries
701 SOUTH Route 73
West Berlin, NJ
08091

Pages Applicable:

Pages Applicable:

Address of Plant where items were manufactured:
accuspt: Shimadzu
1 Nishinokyo-Hikubara-cho
Kyoto 604, Japan

Guaranteed Delivery:

15 % ELSDB 8%
5 % HPLC
5 % columns 5%

____ 0/0
____ 0/0
____ 0/0

_____%
_____%
_____%

Additional
Discount(s)
Offered

Basis to Apply Discount

<u>Instruments</u>	<u>15</u>	<u>%</u>
<u>Accessories</u>	<u>15</u>	<u>%</u>
<u>ELSD</u>	<u>8</u>	<u>%</u>
<u>HPLC Columns</u>	<u>5</u>	<u>%</u>
<u>Consumables</u>	<u>5</u>	<u>%</u>
<u>July 2007</u>		
see Attachments		

Salmon Bl
1900 SE 4th Avenue
Canby, OR 97013

1400 Days

45-60 Days A/R/O

10 %

5 %

 %

Additional
Discount(s)
Offered

_____%
_____%
_____%

_____%
_____%
_____%

Volume Basis
(Price Breaks)

**Basis to Apply
Discount**

Additional
Discount(s)
Offered

_____%
_____%
_____%

365 Days plus more for later
depend Days A/R/O up to 864
on configuration 730 days
- 5 weeks

GROUP 38700 - SCIENTIFIC EQUIPMENT

PAGE 15

(Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
(Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

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⇒ ⇒ ⇒ ⇒ ⇒

Bidder Applera Corporation,
through its
Applied Biosystems Group

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Volume DiscountsOption I

(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Option II

(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

Educational DiscountsOption III

(Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

(continued)

Merged into Mass Spectroscopy
on preceding page

Minimum
Discount(s)
Offered

5 %

N/A %

13 %

Additional
Discount(s)
Offered

* %

 %

 %

* %

 %

 %

Additional
Discount(s)
Offered

* %

 %

 %

Basis to Apply
Discount

* %

 %

 %

Fiscal Year 2007

Various, see attached list of
AB Manufacturing Locations

Varies by Product Days

Varies by Product Days A/R/O

PAGE 15

atography, Human Identification & Forensics)
quipment Maintenance Warranties)

Bidder

GOW-MAC Instrument Company

GOW-MAC Series 400, 580, 590 Gas
Chromatography Data Software DACS
ChromPerfect Minimum
Stripchart Recorder Discount(s)
70-150A Offered

 %

 %

 %

Additional
Discount(s)
Offered

 %

 %

 %

 %

 %

 %

Additional
Discount(s)
Offered

 %

 %

 %

Basis to Apply
Discount

 %

 %

 %

277 Brodhead Rd. Bethlehem, PA

(1) year Days

Days A/R/O *

*400 GC - 2-4 Weeks ARO

580 GC - 4-6 Weeks ARO

590 GC - 8-10 Weeks ARO

Software - Stock -2 Weeks ARO

GROUP 38700 - SCIENTIFIC EQUIPMENT

(Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
(Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

PAGE 15

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX
⇒ ⇒ ⇒ ⇒ ⇒

Bidder

JEOL USA, INC.
11 DEARBORN ROAD
PEABODY, MA 01960

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Volume Discounts

Option I

(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Option II

(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

Educational Discounts

Option III

(Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

(continued)

Minimum
Discount(s)
Offered

10 %

0 %

0 %

Additional
Discount(s)
Offered

0 %

0 %

0 %

0 %

0 %

Additional
Discount(s)
Offered

0 %

0 %

0 %

07/09/2007

All

JEOL Ltd. 1-2 Musashino, 3-chome,
Akisihima Tokyo 196-8558, JAPAN

365

Days

120-180

Days A/R/O

PAGE 15

atography, Human Identification & Forensics)
ipment Maintenance Warranties)

Bidder

Smiths Detection, Inc.

Minimum
Discount(s)
Offered

GSA %

5 %

0 %

Additional
Discount(s)
Offered

0 %

0 %

0 %

0 %

0 %

Additional
Discount(s)
Offered

0 %

0 %

0 %

7/10/07

1

39

Toronto, Canada

365 Days

60 Days A/R/O

PAGE 15

atography, Human Identification & Forensics)
uipment Maintenance Warranties)

Bidder

Hach Co - Lachat Inst

Minimum
Discount(s)
Offered

5 %

5 %

0 %

Additional
Discount(s)
Offered

0 %

0 %

0 %

0 %

0 %

Additional
Discount(s)
Offered

0 %

0 %

0 %

6-16-07

1

-

Loveland, CO

365 Days

30-45 Days A/R/O

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⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder
CES Industries, Inc.

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Volume Discounts

Option I

(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Option II

(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

Educational Discounts

Option III

(Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

Minimum
Discount(s)
Offered

0 %

0 %

0 %

Additional
Discount(s)
Offered

0 %

0 %

0 %

0 %

0 %

0 %

Additional
Discount(s)
Offered

0 %

0 %

0 %

5-1-06

All

2006

All

130 CENTRAL AVE.

FARMINGDALE, NY 11735

5 YRS Days

30-60 Days A/R/O

(continued)

Bidder
PerkinElmer LAS, Inc.

Minimum
Discount(s)
Offered

5 %

5 %

5 %

Additional
Discount(s)
Offered

%

%

%

%

%

%

Additional
Discount(s)
Offered

%

%

%

SEE COVER LETTER FRO ADDITIONAL PRICING.
06.07

A11

BEING MAILED UNDER SEPERATE COVER.

A11

SEE COVER LETTER FOR MANUFACTURING LOCATIONS

VARIES Days

90 Days A/R/O

Bidder
VARIAN, INC.
2700 MITCHELL DR.
WALNUT CREEK, CA 94598

Minimum
Discount(s)
Offered

10 %

10 %

N/A %

Additional
Discount(s)
Offered

%

%

%

%

%

%

Additional
Discount(s)
Offered

%

%

%

6-25-07
A11

VARIAN, INC.
2700 MITCHELL DR.
WALNUT CREEK, CA 94598

365 Days

60 Days A/R/O

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⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

Dimex Corporation

LOT III – CHROMATOGRAPHY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

ASE

Minimum Discount(s) Offered

5 %

5 %

0 %

Volume Discounts

Option I

(single purchase, delivered to one location in dollars), (additional pages may be added as needed):

Volume Basis (Price Breaks)

Additional Discount(s) Offered

0 %

0 %

0 %

Option II

(for agency aggregate purchase in dollars per year), (additional pages may be added as needed):

0 %

0 %

0 %

Educational Discounts

Option III

(Additional pages may be added as needed):

Basis to Apply Discount

Additional Discount(s) Offered

0 %

0 %

0 %

Number and/or date of Price List:

June 2007

Pages Applicable:

115-124

Number and/or date(s) of Catalog(s):

See reference library

Pages Applicable:

Address of Plant where items were manufactured:

Sunnyvale, CA

Standard Warranty:

365 on hardware
90 on consumables

Guaranteed Delivery:

90 Days A/R/O

Bidder

Dimex Corporation

Minimum Discount(s) Offered

5 %

5 %

0 %

Volume Basis (Price Breaks)

Additional Discount(s) Offered

0 %

0 %

0 %

0 %

0 %

0 %

Basis to Apply Discount

Additional Discount(s) Offered

0 %

0 %

0 %

June 2007

Instruments 12-bb consumables 72-105

See reference library

Sunnyvale, CA

365 on hardware
90 on consumables

90 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

Diionex Corporation

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Volume Discounts

Option I

(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Option II

(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

Educational Discounts

Option III

(Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

Std HPLC
Minimum
Discount(s)
Offered
20 %
20 %
0 %

Volume Basis
(Price Breaks)
Additional
Discount(s)
Offered

0 %
0 %
0 %

0 %
0 %
0 %

Basis to Apply
Discount
Additional
Discount(s)
Offered

0 %
0 %
0 %

June 2007
Instruments = 10-18 + 36-67
Consumables = 83-86
See reference library

Sunnyvale, CA

365 on hardware
90 on cons. Days

90 Days A/R/O

(continued)

Bidder

Diionex Corporation

Nano/Cap HPLC
Minimum
Discount(s)
Offered
15 %
15 %
0 %

Volume Basis
(Price Breaks)
Additional
Discount(s)
Offered

0 %
0 %
0 %

0 %
0 %
0 %

Basis to Apply
Discount
Additional
Discount(s)
Offered

0 %
0 %
0 %

June 2007
Instruments = 19-34 Cons = 87-100
See reference library

Sunnyvale, CA

365 on hardware
90 on cons. Days

90 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

J&H Berge, Inc

LOT III – CHROMATOGRAPHY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Minimum Discount(s) Offered

19.0 %

19.0 %

N/A %

Volume Discounts

Option I
(single purchase, delivered to one location in dollars), (additional pages may be added as needed):

Option II
(for agency aggregate purchase in dollars per year), (additional pages may be added as needed):

Volume Basis (Price Breaks)

N/A

N/A

Additional Discount(s) Offered

%

%

%

%

%

Educational Discounts

Option III
(Additional pages may be added as needed):

Basis to Apply Discount

N/A

Additional Discount(s) Offered

%

%

%

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

2007

All

2007/08

All

NS Warehouse

Standard Warranty:

Guaranteed Delivery:

360 Days

10-14 Days A/R/O

Bidder

J&H Berge, Inc

Labmart

Minimum Discount(s) Offered

19.0 %

19.0 %

N/A %

Volume Basis (Price Breaks)

N/A

N/A

Additional Discount(s) Offered

%

%

%

%

%

Basis to Apply Discount

N/A

Additional Discount(s) Offered

%

%

%

2007

All

Ver C. 2007

All

NS Warehouse

360 Days

10-14 Days A/R/O

Bidder

J&H Berge, Inc

(Kimble)

Minimum Discount(s) Offered

25.1 %

25.1 %

N/A %

Volume Basis (Price Breaks)

N/A

N/A

Additional Discount(s) Offered

%

%

%

%

%

Basis to Apply Discount

N/A

Additional Discount(s) Offered

%

%

%

2007

All

K1-60a

All

Vineland, NJ

360 Days

10-14 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX
⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder J&H Berge, Inc
(Kontes)

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Volume Discounts

Option I
(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Option II
(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

Educational Discounts

Option III
(Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

Minimum
Discount(s)
Offered

10.1 %

10.1 %

N/A %

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

2007

All

KO-60a

All

Vine land, NJ

360 Days

10-14 Days A/R/O

Bidder J&H Berge, Inc
(Whatman)

Minimum
Discount(s)
Offered

13.1 %

13.1 %

N/A %

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

2007

All

2007

All

Clifton, NJ

N/A Days

10-14 Days A/R/O

Bidder J&H Berge, Inc
(Wheaton Sci)

Minimum
Discount(s)
Offered

17.7 %

17.7 %

N/A %

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

2007

All

2004

All

Millville, NJ

360 Days

10-14 Days A/R/O

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INSERTED YOUR COMPANY'S NAME IN THE BOX
⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder
GE-HEALTHCARE
BIOSCIENCES CORP.

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
Consumables and Extended Equipment Maintenance
Warranties)

Product Category
Instruments/Accessories:
Consumables:
Extended Equipment Maintenance Warranties:

Minimum
Discount(s)
Offered

2 %

2 %

0 %

Volume Discounts

Option I
(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Multi purchases
will receive special pricing
Please inquire

Option II
(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

%
%
%

Educational Discounts

Option III
(Additional pages may be added as needed):

Basis to Apply
Discount
N/A
%
%
%

Number and/or date of Price List:

8/1/07

Pages Applicable:

94-122

Number and/or date(s) of Catalog(s):

2007 BIO-DIRECTORY

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

365 Days - NEW EQUIPMENT
ONLY

Guaranteed Delivery:

Days A/R/O

(continued)

Bidder
VWR INTERNATIONAL, LLC

Agilent Consumables
and Columns

Minimum
Discount(s)
Offered

N/A %

12 %

N/A %

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

N/A %

N/A %

N/A %

Basis to Apply
Discount

Additional
Discount(s)
Offered

N/A %

N/A %

N/A %

June 25, 2007

See attached file

Agilent/ 2007-2008

Various

See attached list of Agilent
production sites.

Consumables - N/A
Columns - 90 days (product Days
defect only)

3 to 10 Days A/R/O

Bidder
Waters Corporation

Minimum
Discount(s)
Offered

9.5 %

9.5 %

25.0 %

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

N/A

%

%

%

N/A

%

%

%

Basis to Apply
Discount

Additional
Discount(s)
Offered

N/A

%

%

%

06/07

all

06/07

all

See attached page 15A

90+396 Days see attached
warranty doc
≤30 Days A/R/O

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Bidder
MOLECULAR REFINES &
INDUSTRIES INC.

LOT IV - HUMAN IDENTIFICATION AND FORENSICS
(Instruments/Accessories, Consumables and Extended
Equipment Maintenance Warranties)

Product Category
Instruments/Accessories:
Consumables:
Extended Equipment Maintenance Warranties:

Minimum
Discount(s)
Offered

10 %
5 %
5 %

Volume Discounts

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

Option I
(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

%
%
%

Option II
(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

%
%
%

Educational Discounts

Basis to Apply
Discount

Additional
Discount(s)
Offered

Option III
(Additional pages may be added as needed):

%
%
%

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

(continued)

365 Days up to 730 days
depends Days A/R/O for laser
configuration
5 weeks

Bidder
SARTORIUS

Minimum
Discount(s)
Offered

20-50 %
28-38 %
N/A %

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

0 %
0 %
0 %

0 %
0 %
0 %

Basis to Apply
Discount

Additional
Discount(s)
Offered

0 %
0 %
0 %

2007
1-15, 24-27
S--0300-204031
14-24, 90-94, 150-159
Göttingen, Germany

90 Days

15-30 Days A/R/O

Bidder
CES Industries, Inc.

Minimum
Discount(s)
Offered

0 %
0 %
0 %

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

0 %
0 %
0 %

0 %
0 %
0 %

Basis to Apply
Discount

Additional
Discount(s)
Offered

0 %
0 %
0 %

5-1-06
ALL
2006
ALL
130 CENTRAL AVE
FARMINGDALE, NY 11735
5-1RS Days
30-60 Days A/R/O

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⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

Dionex Corporation

LOT IV – HUMAN IDENTIFICATION AND FORENSICS
(Instruments/Accessories, Consumables and Extended
Equipment Maintenance Warranties)

Product Category

ASE

Instruments/Accessories:

Minimum
Discount(s)
Offered

5 %

Consumables:

5 %

Extended Equipment Maintenance Warranties:

0 %

Volume Discounts

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

Option I

(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

0 %
0 %
0 %

Option II

(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

0 %
0 %
0 %

Educational Discounts

Basis to Apply
Discount

Additional
Discount(s)
Offered

Option III

(Additional pages may be added as needed):

0 %
0 %
0 %

Number and/or date of Price List:

June 2007

Pages Applicable:

115-124

Number and/or date(s) of Catalog(s):

See reference library

Pages Applicable:

Address of Plant where items were manufactured:

Sunnyvale, CA

Standard Warranty:

365 on hardware
90 on cons Days

Guaranteed Delivery:

90 Days A/R/O

Bidder

Dionex Corporation

Minimum
Discount(s)
Offered

5 %

5 %

0 %

Volume Basis
(Price Breaks)

Additional
Discount(s)
Offered

0 %
0 %
0 %

Volume Basis
(Price Breaks)

0 %
0 %
0 %

Basis to Apply
Discount

Additional
Discount(s)
Offered

0 %
0 %
0 %

June 2007

Instrument: 12-66 consumables =
72-109

See reference library

Sunnyvale, CA

365 on hardware
90 on cons Days

90 Days A/R/O

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Bidder
Dionex Corporation

LOT IV – HUMAN IDENTIFICATION AND FORENSICS
(Instruments/Accessories, Consumables and Extended
Equipment Maintenance Warranties)

Product Category
Instruments/Accessories:
Consumables:
Extended Equipment Maintenance Warranties:

Std HPLC
Minimum Discount(s)
Offered
20 %
20 %
8 %

Volume Discounts
Option I
(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):

Volume Basis
(Price Breaks)
Additional Discount(s)
Offered
8 %
8 %
8 %

Option II
(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

Additional Discount(s)
Offered
8 %
8 %
8 %

Educational Discounts
Option III
(Additional pages may be added as needed):

Basis to Apply
Discount
Additional Discount(s)
Offered
8 %
8 %
8 %

Number and/or date of Price List:

June 2007

Pages Applicable:

Instruments = 10-18 + 36-67
Consumables = 83-86
See reference library

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Sunnyvale, CA

Standard Warranty:

365 on hardware
90 on cons Days

Guaranteed Delivery:

90 Days A/R/O

(continued)

Bidder
Dionex Corporation

Nano/cap HPLC
Minimum Discount(s)
Offered
15 %
15 %
8 %

Volume Basis
(Price Breaks)
Additional Discount(s)
Offered
8 %
8 %
8 %

Additional Discount(s)
Offered
8 %
8 %
8 %

Basis to Apply
Discount
Additional Discount(s)
Offered
8 %
8 %
8 %

June 2007

Instruments = 19-34
Consumables = 87-100
See reference library

Sunnyvale, CA

365 on hardware
90 on cons Days

90 Days A/R/O

(d)

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Bidder
INVITROGEN CORPORATION

LOT IV - HUMAN IDENTIFICATION AND FORENSICS
(Instruments/Accessories, Consumables and Extended
Equipment Maintenance Warranties)

Product Category

Instruments/Accessories:
Consumables:
Extended Equipment Maintenance Warranties:

Volume Discounts

* SAME AS PAGE 13
SPECIAL PRICES CAN BE OFFERED FOR SPECIFIC ORDERS BASED ON VOLUME COMMITMENT & INDIVIDUAL SITUATIONS. WE ARE FLEXIBLE TO NEGOTIATE.

Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):

Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):

Educational Discounts

Option III (Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

Minimum Discount(s) Offered

5 %
5 %
- %

Additional Discount(s) Offered

Volume Basis (Price Breaks)

N/A
- %
- %
- %

N/A
- %
- %
- %

Additional Discount(s) Offered

Basis to Apply Discount

N/A
%
%
%

JULY 6, 2007

SEE LIST OF ITEMS (4 INVITROGEN CATALOGS)

MARYLAND / NEW YORK / CALIFORNIA

6 Days MONTHS

2-4 Days A/R/O

Bidder
SmarterBuilding Inc.

Minimum Discount(s) Offered

5 %
0 %
10 %

Additional Discount(s) Offered

Volume Basis (Price Breaks)

500
2 %
%
%

200,000
5 %
%
%

Additional Discount(s) Offered

Basis to Apply Discount

teacher
10 %
%
%

21010P

1

21010F

22

1627 Leah Way

Paso Robles, California 93446

365 Days

5-7wrkday Days A/R/O

Bidder
PerkinElmer LAS, Inc.

Minimum Discount(s) Offered

5 %
5 %
5 %

Additional Discount(s) Offered

Volume Basis (Price Breaks)

%
%
%

%
%
%

Additional Discount(s) Offered

Basis to Apply Discount

%
%
%

SEE COVER LETTER FOR ADDITIONAL PRICING

06.07

A11

BEING MAILED UNDER SEPARATE COVER.

A11

SEE COVER LETTER FOR MANUFACTURING LOCATION

VARIES Days

90 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX
⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder J&H Berge, Inc

LOT IV - HUMAN IDENTIFICATION AND FORENSICS
(Instruments/Accessories, Consumables and Extended
Equipment Maintenance Warranties)

Product Category
Instruments/Accessories:
Consumables:
Extended Equipment Maintenance Warranties:

Minimum
Discount(s)
Offered
19.0 %
19.0 %
N/A %

Volume Discounts
Option I
(single purchase, delivered to one location
in dollars), (additional pages may be added
as needed):
Option II
(for agency aggregate purchase in dollars
per year), (additional pages may be added
as needed):

Volume Basis
(Price Breaks)
N/A
Additional
Discount(s)
Offered
%
%
%
N/A
%
%
%

Educational Discounts
Option III
(Additional pages may be added as needed):

Basis to Apply
Discount
N/A
Additional
Discount(s)
Offered
%
%
%

Number and/or date of Price List:
Pages Applicable:
Number and/or date(s) of Catalog(s):
Pages Applicable:
Address of Plant where items were manufactured:

2007
All
2007/08
All
NJ Warehouse

Standard Warranty: 360 Days
Guaranteed Delivery: 10-14 Days A/R/O

(continued)

Bidder J&H Berge, Inc
Labmart

Minimum
Discount(s)
Offered
19.0 %
19.0 %
N/A %

Volume Basis
(Price Breaks)
N/A
Additional
Discount(s)
Offered
%
%
%

N/A
%
%
%

Basis to Apply
Discount
N/A
Additional
Discount(s)
Offered
%
%
%

2007
All
Ver C-2007
All
NJ Warehouse

360 Days
10-14 Days A/R/O

Bidder J&H Berge, Inc
(Nasco)

Minimum
Discount(s)
Offered
8.0 %
8.0 %
N/A %

Volume Basis
(Price Breaks)
N/A
Additional
Discount(s)
Offered
%
%
%

N/A
%
%
%

Basis to Apply
Discount
N/A
Additional
Discount(s)
Offered
%
%
%

2007
All
2006-07
All
Fort Atkinson, WI

N/A Days
10-14 Days A/R/O