

Bid Opening Results For:

IFB NUMBER	20940
BID OPENING	7/24/2007
GROUP NUMBER	32100
PURCHASING OFFICER	Karol Garrison
TELEPHONE	(518) 486-1564

DESCRIPTION

Treated Salt
(DOT and Others)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
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Bidder

American Rock Salt Co., LLC

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Albany	1	12,000	1	\$58.90 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	1a		1a	\$_____/Ton				
Allegany	2	1,600	2	\$38.55 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	2a		2a	\$_____/Ton				
Broome	3	250	3	\$50.97 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	3a		3a	\$_____/Ton				
Cattaraugus	4	650	4	\$42.75 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	4a		4a	\$_____/Ton				
Cayuga	5	2,500	5	\$47.65 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	5a		5a	\$_____/Ton				
Chautauqua	6	1,000	6	\$46.63 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	6a		6a	\$_____/Ton				
Chemung	7	900	7	\$45.39 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	7a		7a	\$_____/Ton				
Clinton	8	200	8	\$70.96 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	8a		8a	\$_____/Ton				
Columbia	9	200	9	\$65.87 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	9a		9a	\$_____/Ton				
Cortland	10	1,500	10	\$50.70 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	10a		10a	\$_____/Ton				
Dutchess	11	2,800	11	\$66.06 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	11a		11a	\$_____/Ton				
Essex	12	4,000	12	\$69.42 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	12a		12a	\$_____/Ton				
Franklin	13	500	13	\$65.64 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	13a		13a	\$_____/Ton				

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County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Albany	1	12,000	1	\$62.90 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	1a		1a	\$_____/Ton				
Allegany	2	1,600	2	\$42.55 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	2a		2a	\$_____/Ton				
Broome	3	250	3	\$54.97 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	3a		3a	\$_____/Ton				
Cattaraugus	4	650	4	\$46.75 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	4a		4a	\$_____/Ton				
Cayuga	5	2,500	5	\$51.65 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	5a		5a	\$_____/Ton				
Chautauqua	6	1,000	6	\$50.63 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	6a		6a	\$_____/Ton				
Chemung	7	900	7	\$49.39 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	7a		7a	\$_____/Ton				
Clinton	8	200	8	\$74.96 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	8a		8a	\$_____/Ton				
Columbia	9	200	9	\$69.87 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	9a		9a	\$_____/Ton				
Cortland	10	1,500	10	\$54.70 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	10a		10a	\$_____/Ton				
Dutchess	11	2,800	11	\$70.06 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	11a		11a	\$_____/Ton				
Essex	12	4,000	12	\$73.42 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	12a		12a	\$_____/Ton				
Franklin	13	500	13	\$69.64 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	13a		13a	\$_____/Ton				

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Bidder
Cargill, Incorporated-
Deicing Technology

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
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ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Albany	1	12,000	1	\$57.43 /Ton	Lansing	ClearLane [®] deicer	Enhanced green	1
Optional	1a		1a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Allegany	2	1,600	2	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	2a		2a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Broome	3	250	3	\$42.93 /Ton	Lansing	ClearLane [®] deicer	Enhanced green	1
Optional	3a		3a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Cattaraugus	4	650	4	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	4a		4a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Cayuga	5	2,500	5	\$39.77 /Ton	Lansing	ClearLane [®] deicer	Enhanced green	1
Optional	5a		5a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Chautauqua	6	1,000	6	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	6a		6a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Chemung	7	900	7	\$41.88 /Ton	Lansing	ClearLane [®] deicer	Enhanced green	1
Optional	7a		7a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Clinton	8	200	8	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	8a		8a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Columbia	9	200	9	\$60.09 /Ton	Lansing Hudson Bloomingburg	ClearLane [®] deicer	Enhanced green	1
Optional	9a		9a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Cortland	10	1,500	10	\$39.89 /Ton	Lansing	ClearLane [®] deicer	Enhanced green	1
Optional	10a		10a	\$No Bid/Ton	N/A	N/A	N/A	1
Dutchess	11	2,800	11	\$62.86 /Ton	Lansing Hudson Bloomingburg	ClearLane [®] deicer	Enhanced green	1
Optional	11a		11a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Essex	12	4,000	12	\$61.90 /Ton	Lansing	ClearLane [®] deicer	Enhanced green	1
Optional	12a		12a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Franklin	13	500	13	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	13a		13a	\$No Bid/Ton	N/A	N/A	N/A	N/A

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Bidder

I.M.U.S. Inc

GRANULAR SODIUM CHLORIDE
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County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Albany	1	12,000	1	\$53.93/Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	1a		1a	\$53.43/Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Allegany	2	1,600	2	\$39.43/Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	2a		2a	\$42.93/Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Broome	3	250	3	\$45.93/Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	3a		3a	\$49.43/Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Cattaraugus	4	650	4	\$41.93 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	4a		4a	\$45.43 /Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Cayuga	5	2,500	5	\$40.50 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	5a		5a	\$44.00 /Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Chautauqua	6	1,000	6	\$41.93 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	6a		6a	\$45.43 /Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Chemung	7	900	7	\$38.43 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	7a		7a	\$41.93 /Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Clinton	8	200	8	\$66.83 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	8a		8a	\$70.33 /Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Columbia	9	200	9	\$52.43 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	9a		9a	\$63.43 /Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Cortland	10	1,500	10	\$45.93 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	10a		10a	\$49.43/Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Dutchess	11	2,800	11	\$59.93 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	11a		11a	\$63.43 /Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Essex	12	4,000	12	\$61.00 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	12a		12a	\$64.50 /Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2
Franklin	13	500	13	\$59.43 /Ton	HAMPTON CONAGS	BLUE MAGIC SALT	BLUE	1
Optional	13a		13a	\$63.43 /Ton	HAMPTON CONAGS	MAGIC SALT	BROWN	2

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Bidder

SWP Environmental LLC.

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Stockpile Locations:
1. Wayland, NY.
2. Lansing, NY.
3. Buffalo, NY.
4. Ogdensburg, NY.
Product Names:
1. SWP Treated
2. Clearlane Enhanced
Deicer

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Albany	1	12,000	1	\$48.88/Ton	1-4	1-2	Blue/Green	1
Optional	1a		1a	\$ NB /Ton				
Allegany	2	1,600	2	\$38.80/Ton	1-4	1-2	Blue/Green	1
Optional	2a		2a	\$ NB /Ton				
Broome	3	250	3	\$40.81/Ton	1-4	1-2	Blue/Green	1
Optional	3a		3a	\$ NB /Ton				
Cattaraugus	4	650	4	\$42.83/Ton	1-4	1-2	Blue/Green	1
Optional	4a		4a	\$ NB /Ton				
Cayuga	5	2,500	5	\$39.41/Ton	1-4	1-2	Blue/Green	1
Optional	5a		5a	\$ NB /Ton				
Chautauqua	6	1,000	6	\$48.30/Ton	1-4	1-2	Blue/Green	1
Optional	6a		6a	\$ NB /Ton				
Chemung	7	900	7	\$38.91/Ton	1-4	1-2	Blue/Green	1
Optional	7a		7a	\$ NB /Ton				
Clinton	8	200	8	\$65.89/Ton	1-4	1-2	Blue/Green	1
Optional	8a		8a	\$ NB /Ton				
Columbia	9	200	9	\$58.71/Ton	1-4	1-2	Blue/Green	1
Optional	9a		9a	\$ NB /Ton				
Cortland	10	1,500	10	\$46.90/Ton	1-4	1-2	Blue/Green	1
Optional	10a		10a	\$ NB /Ton				
Dutchess	11	2,800	11	\$58.89/Ton	1-4	1-2	Blue/Green	1
Optional	11a		11a	\$ NB /Ton				
Essex	12	4,000	12	\$70.91/Ton	1-4	1-2	Blue/Green	1
Optional	12a		12a	\$ NB /Ton				
Franklin	13	500	13	\$65.89/Ton	1-4	1-2	Blue/Green	1
Optional	13a		13a	\$ NB /Ton				

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Bidder

INTERNATIONAL SALT COMPANY, LLC

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
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ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Albany	1	12,000	1	\$ 57.78/Ton	Albany, NY	Ice B'Gone	Brown	Type II
Optional	1a		1a	\$ No Bid/Ton				
Allegany	2	1,600	2	\$ No Bid/Ton				
Optional	2a		2a	\$ No Bid/Ton				
Broome	3	250	3	\$ No Bid/Ton				
Optional	3a		3a	\$ No Bid/Ton				
Cattaraugus	4	650	4	\$ No Bid/Ton				
Optional	4a		4a	\$ No Bid/Ton				
Cayuga	5	2,500	5	\$ No Bid/Ton				
Optional	5a		5a	\$ No Bid/Ton				
Chautauqua	6	1,000	6	\$ No Bid/Ton				
Optional	6a		6a	\$ No Bid/Ton				
Chemung	7	900	7	\$ No Bid/Ton				
Optional	7a		7a	\$ No Bid/Ton				
Clinton	8	200	8	\$ No Bid/Ton				
Optional	8a		8a	\$ No Bid/Ton				
Columbia	9	200	9	\$ 61.30/Ton	Albany, NY	Ice B'Gone	Brown	Type II
Optional	9a		9a	\$ No Bid/Ton				
Cortland	10	1,500	10	\$ No Bid/Ton				
Optional	10a		10a	\$ No Bid/Ton				
Dutchess	11	2,800	11	\$ 68.20/Ton	Albany, NY	Ice B'Gone	Brown	Type II
Optional	11a		11a	\$ No Bid/Ton				
Essex	12	4,000	12	\$ 72.07/Ton	Albany, NY	Ice B'Gone	Brown	Type II
Optional	12a		12a	\$ No Bid/Ton				
Franklin	13	500	13	\$ No Bid/Ton				
Optional	13a		13a	\$ No Bid/Ton				

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County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Genesee	14	1,200	14	\$37.00 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	14a		14a	\$ /Ton				
Herkimer	15	4,500	15	\$55.73 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	15a		15a	\$ /Ton				
Jefferson	16	3,500	16	\$52.97 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	16a		16a	\$ /Ton				
Lewis	17	200	17	\$54.93 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	17a		17a	\$ /Ton				
Livingston	18	3,000	18	\$36.24 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	18a		18a	\$ /Ton				
Madison	19	3,155	19	\$49.85 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	19a		19a	\$ /Ton				
Monroe	20	5,000	20	\$38.03 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	20a		20a	\$ /Ton				
Nassau	21	1,500	21	\$72.56 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	21a		21a	\$ /Ton				
Niagara	22	1,200	22	\$42.61 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	22a		22a	\$ /Ton				
Oneida	23	7,495	23	\$52.90 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	23a		23a	\$ /Ton				
Onondaga	24	8,000	24	\$46.86 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	24a		24a	\$ /Ton				
Ontario	25	500	25	\$38.76 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	25a		25a	\$ /Ton				
Orange	26	500	26	\$63.97 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	26a		26a	\$ /Ton				

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County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Genesee	14	1,200	14	\$41.00 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	14a		14a	\$ /Ton				
Herkimer	15	4,500	15	\$59.73 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	15a		15a	\$ /Ton				
Jefferson	16	3,500	16	\$56.97 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	16a		16a	\$ /Ton				
Lewis	17	200	17	\$58.93 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	17a		17a	\$ /Ton				
Livingston	18	3,000	18	\$40.24 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	18a		18a	\$ /Ton				
Madison	19	3,155	19	\$53.85 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	19a		19a	\$ /Ton				
Monroe	20	5,000	20	\$42.03 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	20a		20a	\$ /Ton				
Nassau	21	1,500	21	\$76.56 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	21a		21a	\$ /Ton				
Niagara	22	1,200	22	\$46.61 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	22a		22a	\$ /Ton				
Oneida	23	7,495	23	\$56.90 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	23a		23a	\$ /Ton				
Onondaga	24	8,000	24	\$50.86 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	24a		24a	\$ /Ton				
Ontario	25	500	25	\$42.76 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	25a		25a	\$ /Ton				
Orange	26	500	26	\$No Bid/Ton				
Optional	26a		26a	\$ /Ton				

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County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Genesee	14	1,200	14	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	14a		14a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Herkimer	15	4,500	15	\$47.05 /Ton	Lansing	deicer	green	1
Optional	15a		15a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Jefferson	16	3,500	16	\$51.53/Ton	Lansing	deicer	green	1
Optional	16a		16a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Lewis	17	200	17	\$54.30/Ton	Lansing	deicer	green	1
Optional	17a		17a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Livingston	18	3,000	18	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	18a		18a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Madison	19	3,155	19	\$43.11/Ton	Lansing	deicer	green	1
Optional	19a		19a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Monroe	20	5,000	20	\$44.57/Ton	Lansing	deicer	green	1
Optional	20a		20a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Nassau	21	1,500	21	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	21a		21a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Niagara	22	1,200	22	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	22a		22a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Oneida	23	7,495	23	\$43.59/Ton	Lansing	deicer	green	1
Optional	23a		23a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Onondaga	24	8,000	24	\$38.76/Ton	Lansing	deicer	green	1
Optional	24a		24a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Ontario	25	500	25	\$42.80/Ton	Lansing	deicer	green	1
Optional	25a		25a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Orange	26	500	26	\$57.78/Ton	Bloomington	deicer	green	1
Optional	26a		26a	\$No Bid/Ton	N/A	N/A	N/A	N/A

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
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Bidder

I. M. U. S. Inc.

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Genesee	14	1,200	14	\$39.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	14a		14a	\$42.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Herkimer	15	4,500	15	\$49.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	15a		15a	\$53.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Jefferson	16	3,500	16	\$49.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	16a		16a	\$52.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Lewis	17	200	17	\$51.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	17a		17a	\$55.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Livingston	18	3,000	18	\$36.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	18a		18a	\$40.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Madison	19	3,155	19	\$42.72/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	19a		19a	\$46.22/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Monroe	20	5,000	20	\$36.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	20a		20a	\$40.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Nassau	21	1,500	21	\$71.44/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	21a		21a	\$120.00/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Niagara	22	1,200	22	\$39.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	22a		22a	\$43.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Oneida	23	7,495	23	\$46.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	23a		23a	\$50.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Onondaga	24	8,000	24	\$39.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	24a		24a	\$43.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Ontario	25	500	25	\$37.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	25a		25a	\$41.43/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2
Orange	26	500	26	\$57.93/Ton	HAMPTON CONCRETE	BLUE MAGNETIC SALT	BLUE	1
Optional	26a		26a	\$120.00/Ton	HAMPTON CONCRETE	MAGNETIC SALT	BROWN	2

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Bidder

INTERNATIONAL SALT COMPANY, LLC

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Genesee	14	1,200	14	\$No Bid	Ton			
Optional	14a		14a	\$No Bid	Ton			
Herkimer	15	4,500	15	\$68.91	/Ton	Albany,NY Ice B'Gone	Brown	Type II
Optional	15a		15a	\$No Bid	Ton			
Jefferson	16	3,500	16	\$No Bid	Ton			
Optional	16a		16a	\$No Bid	Ton			
Lewis	17	200	17	\$No Bid	Ton			
Optional	17a		17a	\$No Bid	Ton			
Livingston	18	3,000	18	\$No Bid	Ton			
Optional	18a		18a	\$No Bid	Ton			
Madison	19	3,155	19	\$70.19	/Ton	Albany,NY Ice B'Gone	Brown	Type II
Optional	19a		19a	\$No Bid	Ton			
Monroe	20	5,000	20	\$No Bid	Ton			
Optional	20a		20a	\$No Bid	Ton			
Nassau	21	1,500	21	\$73.25	/Ton	Pt. Newark,NJ Ice B'Gone	Brown	Type II
Optional	21a		21a	\$No Bid	Ton			
Niagara	22	1,200	22	\$No Bid	Ton			
Optional	22a		22a	\$No Bid	Ton			
Oneida	23	7,495	23	\$No Bid	Ton			
Optional	23a		23a	\$No Bid	Ton			
Onondaga	24	8,000	24	\$No Bid	Ton			
Optional	24a		24a	\$No Bid	Ton			
Ontario	25	500	25	\$No Bid	Ton			
Optional	25a		25a	\$No Bid	Ton			
Orange	26	500	26	\$66.16	/Ton	Albany,NY Ice B'Gone	Brown	Type II
Optional	26a		26a	\$NoBid	/Ton			

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Bidder

SWP Environmental LLC.

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

Stockpile Location:

1. Wayland, NY.
2. Lansing, NY.
3. Buffalo, NY.
4. Ogdensburg, NY.

Product Names:

1. SWP Treated
2. Clearlane Enhance
Deicer

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Genesee	14	1,200	14	\$39.80	/Ton	1-4	1-2 Blue/Green	1
Optional	14a		14a	\$NB	/Ton			
Herkimer	15	4,500	15	\$52.91	/Ton	1-4	1-2 Blue/Green	1
Optional	15a		15a	\$NB	/Ton			
Jefferson	16	3,500	16	\$51.89	/Ton	1-4	1-2 Blue/Green	1
Optional	16a		16a	\$NB	/Ton			
Lewis	17	200	17	\$51.89	/Ton	1-4	1-2 Blue/Green	1
Optional	17a		17a	\$NB	/Ton			
Livingston	18	3,000	18	\$35.69	/Ton	1-4	1-2 Blue/Green	1
Optional	18a		18a	\$NB	/Ton			
Madison	19	3,155	19	\$44.91	/Ton	1-4	1-2 Blue/Green	1
Optional	19a		19a	\$NB	/Ton			
Monroe	20	5,000	20	\$36.80	/Ton	1-4	1-2 Blue/Green	1
Optional	20a		20a	\$NB	/Ton			
Nassau	21	1,500	21	\$75.91	/Ton	1-4	1-2 Blue/Green	1
Optional	21a		21a	\$NB	/Ton			
Niagara	22	1,200	22	\$50.99	/Ton	1-4	1-2 Blue/Green	1
Optional	22a		22a	\$NB	/Ton			
Oneida	23	7,495	23	\$49.89	/Ton	1-4	1-2 Blue/Green	1
Optional	23a		23a	\$NB	/Ton			
Onondaga	24	8,000	24	\$47.89	/Ton	1-4	1-2 Blue/Green	1
Optional	24a		24a	\$NB	/Ton			
Ontario	25	500	25	\$37.80	/Ton	1-4	1-2 Blue/Green	1
Optional	25a		25a	\$NB	/Ton			
Orange	26	500	26	\$55.89	/Ton	1-4	1-2 Blue/Green	1
Optional	26a		26a	\$NB	/Ton			

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Bidder

American Rock Salt Co., LLC

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Oswego	27	1,200	27	\$46.51 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	27a		27a	\$ /Ton				
Putnam	28	700	28	\$68.05 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	28a		28a	\$ /Ton				
St. Lawrence	29	200	29	\$60.05 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	29a		29a	\$ /Ton				
Schuyler & Yates	30	5,575	30	\$41.20 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	30a		30a	\$ /Ton				
Seneca	31	600	31	\$47.65 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	31a		31a	\$ /Ton				
Steuben	32	3,200	32	\$39.61 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	32a		32a	\$ /Ton				
Suffolk	33	1,620	33	\$76.34 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	33a		33a	\$ /Ton				

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Bidder

American Rock Salt Co., LLC

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Oswego	27	1,200	27	\$50.51 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	27a		27a	\$ /Ton				
Putnam	28	700	28	\$No Bid/Ton				
Optional	28a		28a	\$ /Ton				
St. Lawrence	29	200	29	\$64.05 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	29a		29a	\$ /Ton				
Schuyler & Yates	30	5,575	30	\$45.20 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	30a		30a	\$ /Ton				
Seneca	31	600	31	\$51.65 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	31a		31a	\$ /Ton				
Steuben	32	3,200	32	\$43.61 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	32a		32a	\$ /Ton				
Suffolk	33	1,620	33	\$80.34 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	33a		33a	\$ /Ton				

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Bidder
Cargill, Incorporated-
Deicing Technology

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
						ClearLane® Enhanced		
Oswego	27	1,200	27	\$ 42.32/Ton	Lansing	deicer	green	1
Optional	27a		27a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Putnam	28	700	28	\$ 66.00/Ton	Lansing	deicer	green	1
Optional	28a		28a	\$No Bid/Ton	N/A	N/A	N/A	N/A
St. Lawrence	29	200	29	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	29a		29a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Schuyler & Yates	30	5,575	30	\$ 39.25/Ton	Lansing	deicer	green	1
Optional	30a		30a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Seneca	31	600	31	\$ 39.83/Ton	Lansing	deicer	green	1
Optional	31a		31a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Steuben	32	3,200	32	\$ 44.52/Ton	Lansing	deicer	green	1
Optional	32a		32a	\$No Bid/Ton	N/A	N/A	N/A	N/A
Suffolk	33	1,620	33	\$No Bid/Ton	N/A	N/A	N/A	N/A
Optional	33a		33a	\$No Bid/Ton	N/A	N/A	N/A	N/A

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Bidder

I. Mills, Inc.

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Oswego	27	1,200	27	\$ 39.99/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BLUE	1
Optional	27a		27a	\$ 43.49/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BROWN	2
Putnam	28	700	28	\$ 61.99/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BLUE	1
Optional	28a		28a	\$No Bid/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BROWN	2
St. Lawrence	29	200	29	\$ 54.93/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BLUE	1
Optional	29a		29a	\$ 58.43/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BROWN	2
Schuyler & Yates	30	5,575	30	\$ 36.43/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BLUE	1
Optional	30a		30a	\$ 39.93/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BROWN	2
Seneca	31	600	31	\$ 40.63/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BLUE	1
Optional	31a		31a	\$ 44.13/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BROWN	2
Steuben	32	3,200	32	\$ 35.93/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BLUE	1
Optional	32a		32a	\$ 39.93/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BROWN	2
Suffolk	33	1,620	33	\$ 72.43/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BLUE	1
Optional	33a		33a	\$No Bid/Ton	HAMPTON CORNELIUS	BLUE MAGNESIUM SALT	BROWN	2

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Bidder

SWP Environmental LLC.

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

Stockpile Locations:

1. Wayland, NY.
2. Lansing, NY.
3. Buffalo, NY.
4. Ogdensburg, NY.

Product Names:

1. SWP Treated
2. Clearlane Enhanced
Deicer

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Oswego	27	1,200	27	\$45.16/Ton	1-4	1-2	Blue/Green	1
Optional	27a		27a	\$ NB /Ton				
Putnam	28	700	28	\$63.89/Ton	1-4	1-2	Blue/Green	1
Optional	28a		28a	\$ NB /Ton				
St. Lawrence	29	200	29	\$56.89/Ton	1-4	1-2	Blue/Green	1
Optional	29a		29a	\$ NB /Ton				
Schuyler & Yates	30	5,575	30	\$38.36/Ton	1-4	1-2	Blue/Green	1
Optional	30a		30a	\$ NB /Ton				
Seneca	31	600	31	\$41.91/Ton	1-4	1-2	Blue/Green	1
Optional	31a		31a	\$ NB /Ton				
Steuben	32	3,200	32	\$35.49/Ton	1-4	1-2	Blue/Green	1
Optional	32a		32a	\$ NB /Ton				
Suffolk	33	1,620	33	\$80.91/Ton	1-4	1-2	Blue/Green	1
Optional	33a		33a	\$ NB /Ton				

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Bidder

INTERNATIONAL SALT COMPANY, LLC

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Oswego	27	1,200	27	\$No Bid/Ton				
Optional	27a		27a	\$No Bid/Ton				
Putnam	28	700	28	\$72.91 /Ton	Albany, NY	Ice B'Gone	Brown	Type II
Optional	28a		28a	\$No Bid/Ton				
St. Lawrence	29	200	29	\$No Bid/Ton				
Optional	29a		29a	\$No Bid/Ton				
Schuyler & Yates	30	5,575	30	\$No Bid/Ton				
Optional	30a		30a	\$No Bid/Ton				
Seneca	31	600	31	\$No Bid/Ton				
Optional	31a		31a	\$NO Bid/Ton				
Steuben	32	3,200	32	\$No Bid/Ton				
Optional	32a		32a	\$No Bid/Ton				
Suffolk	33	1,620	33	\$77.16 /Ton	Pt. Newark, NJ	Ice B'Gone	Brown	Type II
Optional	33a		33a	\$NO Bid/Ton				

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Bidder

American Rock Salt Co., LLC

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Washington	34	500	34	\$64.66 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	34a		34a	\$ /Ton				
Wayne	35	2,000	35	\$40.95 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	35a		35a	\$ /Ton				
Wyoming	36	200	36	\$37.69 /Ton	Hampton Corners, NY	/Blue Magic	/Blue	/1
Optional	36a		36a	\$ /Ton				

State mix method as required by

Specification Item: Conveyor Spraying

Name of Refiner: American Rock Salt Co., LLC

Location of Refinery: Hampton Corners, NY

Location of Mine: Hampton Corners, NY

Location of Stockpile: Hampton Corners, NY

Have you submitted certificate of written authority of the operator of the mine to sell rock salt from the said mine, as required herein, if you are not the owner and/or operator?

X YES NO

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Bidder

American Rock Salt Co., LLC

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Washington	34	500	34	\$68.66 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	34a		34a	\$ /Ton				
Wayne	35	2,000	35	\$44.95 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	35a		35a	\$ /Ton				
Wyoming	36	200	36	\$41.69 /Ton	Hampton Corners, NY	/Ice B'Gone	/Brown	/2
Optional	36a		36a	\$ /Ton				

State mix method as required by

Specification Item: Conveyor Spray

Name of Refiner: American Rock Salt Co., LLC

Location of Refinery: Hampton Corners, NY

Location of Mine: Hampton Corners, NY

Location of Stockpile: Hampton Corners, NY

Have you submitted certificate of written authority of the operator of the mine to sell rock salt from the said mine, as required herein, if you are not the owner and/or operator?

X YES NO

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Bidder

Cargill, Incorporated-
Deicing Technology

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name (a)	Salt Color	Specify Type 1 OR 2
Washington	34	500	34	\$ 55.73/Ton	Lansing	ClearLane deicer	green	1
Optional	34a		34a	No Bid/Ton	N/A	N/A	N/A	N/A
Wayne	35	2,000	35	\$ 38.86/Ton	Lansing	ClearLane deicer	green	1
Optional	35a		35a	No Bid/Ton	N/A	N/A	N/A	N/A
Wyoming	36	200	36	No Bid/Ton	N/A	N/A	N/A	N/A
Optional	36a		36a	No Bid/Ton	N/A	N/A	N/A	N/A

State mix method as required by

Specification Item: Screw Mix Conveyor

Name of Refiner: Cargill Salt

Location of Refinery: Lansing, NY

Location of Mine: Lansing, NY

Location of Stockpile: Lansing, NY

Have you submitted certificate of
written authority of the operator of the
mine to sell rock salt from the said
mine, as required herein, if you are not
the owner and/or operator?

_____ YES _____ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

I.M.U.S. Inc

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Washington	34	500	34	\$ 53.49 /Ton	HAMPTON CORNERS	BLUE MATEL SALT	BLUE	1
Optional	34a		34a	\$ 61.99 /Ton	HAMPTON CORNERS	MATEL SALT	BROWN	2
Wayne	35	2,000	35	\$ 37.68 /Ton	HAMPTON CORNERS	BLUE MATEL SALT	BLUE	1
Optional	35a		35a	\$ 41.18 /Ton	HAMPTON CORNERS	MATEL SALT	BROWN	2
Wyoming	36	200	36	\$ 39.43 /Ton	HAMPTON CORNERS	BLUE MATEL SALT	BLUE	1
Optional	36a		36a	\$ 42.93 /Ton	HAMPTON CORNERS	MATEL SALT	BROWN	2

State mix method as required by

Specification Item: CONVEYOR SYSTEM

Name of Refiner: AMERICAN ROCK SALT

Location of Refinery: HAMPTON CORNERS NY

Location of Mine: HAMPTON CORNERS NY

Location of Stockpile: HAMPTON CORNERS NY

Have you submitted certificate of
written authority of the operator of the
mine to sell rock salt from the said
mine, as required herein, if you are not
the owner and/or operator?

☒ YES ☐ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

SWP Environmental LLC.

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Washington	34	500	34	\$59.51/Ton	1-4	1-2	Blue/Green	1
Optional	34a		34a	\$ NB /Ton				
Wayne	35	2,000	35	\$42.71/Ton	1-4	1-2	Blue/Green	1
Optional	35a		35a	\$ NB /Ton				
Wyoming	36	200	36	\$36.85/Ton	1-4	1-2	Blue/Green	1
Optional	36a		36a	\$ NB /Ton				

State mix method as required by

Specification Item: Screw/Pug

Name of Refiner: SWP/Cargill

Location of Refinery: Wayland, NY/Lansing, NY/Buffalo, NY/Ogdensburg, NY

Location of Mine: Mt. Morris, NY/Lansing, NY/Goderich, Ontario-
Canada

Location of Stockpile: Wayland, NY/Lansing, NY/Buffalo, NY/Ogdensburg, NY

Have you submitted certificate of
written authority of the operator of the
mine to sell rock salt from the said
mine, as required herein, if you are not
the owner and/or operator?

☒ YES ☐ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

INTERNATIONAL SALT COMPANY, LLC

GRANULAR SODIUM CHLORIDE
TREATED WITH LIQUID MAG-
NESIUM CHLORIDE
CORROSION INHIBITED. IF
OFFERING AN OPTIONAL ITEM,
PLEASE COMPLETE THE (a)
ITEM.

County	OGS Item #	Filed Require- ment	OGS Item #	Price/ Unit	Stockpile Location	Finished Product Name	Salt Color	Specify Type 1 OR 2
Washington	34	500	34	\$ 62.73 /Ton	Albany, NY	Ice B'Gone	Brown	Type II
Optional	34a		34a	\$ No BidTon				
Wayne	35	2,000	35	\$ No BidTon				
Optional	35a		35a	\$ No BidTon				
Wyoming	36	200	36	\$ No BidTon				
Optional	36a		36a	\$ NO BIdTon				

State mix method as required by

Specification Item: pug mill and/or stacking conveyor

Name of Refiner: Sociedad Punta de Lobos

Location of Refinery: Port of Patillos, Chile

Location of Mine: Port of Patillos, Chile

Location of Stockpile: Albany, New York;Port Newark, New Jersey

Have you submitted certificate of
written authority of the operator of the
mine to sell rock salt from the said
mine, as required herein, if you are not
the owner and/or operator?

☒ YES ☐ NO