

## Bid Opening Results For:

IFB NUMBER	20958
BID OPENING	8/2/2007
GROUP NUMBER	79005
PURCHASING OFFICER	Elizabeth V Seavey
TELEPHONE	(518) 402-5005

DESCRIPTION  
Travel Agent Services  
(Statewide)

PLEASE USE BLACK INK OR TYPEWRITER  
WHEN PREPARING YOUR BID. BE SURE YOU  
HAVE INSERTED YOUR COMPANY'S NAME IN  
THE BOX

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Bidder

BTI THE TRAVEL CONSULTANTS  
620 ERIE BLVD.  
SUITE 302

SYRACUSE, NY 13204

Bidder

Euro Lloyd Travel Group

Bidder

Child Travel New York, Inc.  
d/b/a Carlson Wagonlit Travel  
d/b/a Albany Travel

LOT 1 BID PRICING - Statewide

1. Transaction Fee (Airline):

Items for which a Transaction Fee is allowed:

1.A. Issuing Airline Tickets  
(weighting = 65%)

1.B. On-Line Internet Tickets  
(weighting = 15%)

No Fee is allowed for the following services:

Ticket Exchange

- The travel agency is not allowed any additional fees.

However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service\*

(Statewide Contractor(s) only)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 20%)

\* Restricted to emergency assistance only  
(see Section II.3.5 Service Hours)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

\$ 25.00

per ticket  
Issuing Airline Tickets

\$ 10.00

per ticket  
Issuing Internet Tickets

\$ 10.00

per ticket  
or per bulk ticket issue

\$9.50 per ticket

Issuing Airline Tickets

\$9.50 per ticket

Issuing Internet Tickets

\$9.50

per ticket or per  
bulk ticket issue

\$ 15.00 per ticket

Issuing Airline Tickets

\$ 5.00 per ticket

Issuing Internet Tickets

\$ 5.00

per ticket  
or per bulk ticket issue

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## LOT 1 BID PRICING - Statewide

## 1. Transaction Fee (Airline):

Items for which a Transaction Fee is allowed:

1.A. Issuing Airline Tickets  
(weighting = 65%)

1.B. On-Line Internet Tickets  
(weighting = 15%)

No Fee is allowed for the following services:  
Ticket Exchange

The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service\*  
(Statewide Contractor(s) only)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 20%)

\* Restricted to emergency assistance only  
(see Section II.3.5 Service Hours)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

Bidder

CARSON WAGONLIT TRAVEL  
Livingston N.Y.

\$ 19.00 per ticket

Issuing Airline Tickets

\$ 0.00 per ticket

Issuing Internet Tickets

\$ 12.00 per ticket  
or per bulk ticket issue

Bidder

Adventure Travel Inc.  
18 Green St  
Albany NY 12207

\$ 10 per ticket

Issuing Airline Tickets

\$ 7 per ticket

Issuing Internet Tickets

\$ 6 per ticket  
or per bulk ticket issue

Bidder

Omega World Travel, Inc.  
3102 Omega Office Park  
Fairfax, VA 22031

\* \$25.00 per ticket

Issuing Airline Tickets

\* \$ 8.00 per ticket

Issuing Internet Tickets

\* Please See Pricing Addendum  
attachment in Pricing section  
of this proposal.

\* \$20.00 per ticket  
or per bulk ticket issue

\* Services for statewide  
travel will be managed  
from both our New York City  
and Buffalo full-service  
offices.

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Bidder  
*Smarter  
Building Inc.*

Bidder  
Slowroff & Taylor Travel, Ltd  
1127 Wehrle Drive  
Williamsville, NY 14221

Bidder  
AUSTIN TRAVEL CORP

## LOT 1 BID PRICING - Statewide

## 1. Transaction Fee (Airline):

Items for which a Transaction Fee is allowed:

1.A. Issuing Airline Tickets  
(weighting = 65%)1.B. On-Line Internet Tickets  
(weighting = 15%)

No Fee is allowed for the following services:

Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt  
Lodging Booking  
Car Rental Booking

Use of 24 hour Emergency Service\*

(Statewide Contractor(s) only)

All required reports to both authorized users and the contract administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 20%)

\* Restricted to emergency assistance only  
(see Section II.3.5 Service Hours)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of Contract (Page 28)

\$ 12.00 per ticket  
Issuing Airline Tickets  
\$ 5.00 per ticket  
Issuing Internet Tickets

\$ 20 per ticket  
or per bulk ticket issue

\$ 18.00 per ticket  
Issuing Airline Tickets  
\$ 6.00 per ticket  
Issuing Internet Tickets

\$ 5.00 per ticket  
or per bulk ticket issue

\$ 19.75 per ticket  
Issuing Airline Tickets  
\$ 9.00 per ticket  
Issuing Internet Tickets

\$ 9.00 per ticket  
or per bulk ticket issue

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LOT II BID PRICING - Regional Level A  
Region I - Orange, Putnam, Rockland, Bronx, New York,  
Queens, Kings, Richmond, Nassau, Westchester and Suffolk  
Counties.

1. Transaction Fee (Airline):  
(weighting = 80%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:  
Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service

(If available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 20%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

On-Line Internet Tickets\*\*

\*\*On-Line Booking is not mandated for Region 1-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

Bidder  
Advantage Travel Inc  
18 Green St  
Albany NY 12207

\$ 10 per ticket  
Issuing Airline Tickets

\$ 6 per ticket or per  
bulk ticket issue

\$ 7 per ticket  
Internet Tickets

Bidder  
CARSON/ROCKWELL TRAVEL  
KINGSGOOD NY

\$ 19.00 per ticket  
Issuing Airline Tickets

\$ 12.00 per ticket or per  
bulk ticket issue

\$ 8.00 per ticket  
Internet Tickets

Bidder  
Tzell Travel, LLC.

\$ 18.45 per ticket  
Issuing Airline Tickets

\$ 14.00 per ticket or per  
bulk ticket issue

\$ 12.00 per ticket  
Internet Tickets

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Bidder  
Euro Lloyd Travel Group

**LOT II BID PRICING - Regional Level A**  
Region I - Orange, Putnam, Rockland, Bronx, New York,  
Queens, Kings, Richmond, Nassau, Westchester and  
Suffolk Counties.

1. Transaction Fee (Airline):  
(weighting = 80%)  
Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

\$9.50 per ticket  
Issuing Airline Tickets

No Fee is allowed for the following services:

Ticket Exchange

- The travel agency is not allowed any additional fees.

However, they may "pass through" any charges  
assessed by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service

(If available)

All required report to both authorized users and the contract  
administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 20%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

On-Line Internet Tickets\*\*

\$9.50 per ticket  
Internet Tickets

\*\*On-Line Booking is not mandated for Region I-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

www.euroloyd.com

26

August 2007

Bidder  
BIGGETT TRAVEL CONSULTANTS

520 ERIE BLVD.  
SUITE 302  
SYRACUSE, NY 13204

\$ 85.00 per ticket  
Issuing Airline Tickets

\$ 10.00 per ticket or per  
bulk ticket issue

\$ 10.60 per ticket  
Internet Tickets

Bidder  
Omega World Travel Inc.  
3102 Omega Office Park  
Fairfax, VA 22031

\* \$28.00 per ticket  
Issuing Airline Tickets

\*Please see Pricing Addendum  
Attachment in Pricing section  
of this proposal.

\* \$25.00 per ticket or per  
bulk ticket issue

\* \$8.00 per ticket  
Internet Tickets

\* Services for Lot II, Regional Level  
will be managed from our  
full-service New York City office

(1)

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Bidder  
Child Travel New York, Inc.  
d/b/a Carlson Wagonlit Travel  
d/b/a Albany Travel

Bidder  
AUSTIN TRAVEL CORP

Bidder  
SMARTER  
Building Inc.

LOT II BID PRICING - Regional Level A  
Region I - Orange, Putnam, Rockland, Bronx, New York,  
Queens, Kings, Richmond, Nassau, Westchester and Suffolk  
Counties.

1. Transaction Fee (Airline):  
(weighting = 80%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

\$ 15.00 per ticket  
Issuing Airline Tickets

\$ 19.75 per ticket  
Issuing Airline Tickets

\$ 10 per ticket  
Issuing Airline Tickets

No Fee is allowed for the following services:

- Ticket Exchange  
- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.  
Issuing a copy of an invoice/itinerary/receipt  
Lodging Booking  
Car Rental Booking  
Use of 24 hour Emergency Service  
(If available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 20%)

\$ 5.00 per ticket or per  
bulk ticket issue

\$ 9.00 per ticket or per  
bulk ticket issue

\$ 5 per ticket or per  
bulk ticket issue

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

On-Line Internet Tickets\*\*

\$ 5.00 per ticket  
Internet Tickets

\$ 9.00 per ticket  
Internet Tickets

\$ 20 per ticket  
Internet Tickets

\*\*On-Line Booking is not mandated for Region I-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

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Bidder  
Advantage Travel/Inc  
18 Green St  
Albany NY 12207

Bidder  
CARSON WHEELITT TRAVEL  
2, W. 80th St  
NY

Bidder  
THE TRAVEL CONSULTANTS  
620 ERIE BLVD.  
SUITE 302  
SYRACUSE, NY 13204

**LOT III BID PRICING - Regional Level A**  
Region 2 - Sullivan, Ulster, Dutchess, Columbia,  
Greene, Delaware, Otsego, Schoharie, Albany,  
Rensselaer, Schenectady and Saratoga Counties

**1. Transaction Fee (Airline):**  
(weighting = 80%)

**Items for which a Transaction Fee is allowed:**  
Issuing Airline Tickets

**No Fee is allowed for the following services:**  
Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service  
(If available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

**2. Transaction Fee (Train/Bus)**  
(weighting = 20%)

**TOTAL WEIGHTING = 100%**

For explanation of weighting, see Method of Award of  
Contract (Page 28)

**On-Line Internet Tickets\*\***

\*\*On-Line Booking is not mandated for Region 1-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

\$ 10 per ticket  
Issuing Airline Tickets

\$ 6 per ticket or per  
bulk ticket issue

\$ 7 per ticket  
Internet Tickets

\$ 19.00 per ticket  
Issuing Airline Tickets

\$ 12.00 per ticket or per  
bulk ticket issue

\$ 8.00 per ticket  
Internet Tickets

\$ 25.00 per ticket  
Issuing Airline Tickets

\$ 10.00 per ticket or per  
bulk ticket issue

\$ 10.00 per ticket  
Internet Tickets



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Bidder  
THE TRAVEL TEAM, INC.

Bidder  
Child Travel New York, Inc.  
d/b/a Carlson Wagonlit Travel  
d/b/a Albany Travel

Bidder  
Smarter  
Building Inc

**LOT III BID PRICING - Regional Level A**

Region 2 - Sullivan, Ulster, Dutchess, Columbia, Greene, Delaware, Otsego, Schoharie, Albany, Rensselaer, Schenectady and Saratoga Counties

1. Transaction Fee (Airline):  
(weighting = 80%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:  
Ticket Exchange

- The travel agency is not allowed any additional fees. However, they may "pass through" any charges assessed by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service (If available)

All required reports to both authorized users and the contract administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 20%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of Contract (Page 28)

On-Line Internet Tickets\*\*

\*\*On-Line Booking is not mandated for Region 1-6 and shall not be considered in the method of evaluation (see Internet Requirements (Section II.3.6))

\$ .28 per ticket  
Issuing Airline Tickets

\$ .28 per ticket or per  
bulk ticket issue

\$ N/A per ticket  
Internet Tickets

\$ 15.00 per ticket  
Issuing Airline Tickets

\$ 5.00 per ticket or per  
bulk ticket issue

\$ 5.00 per ticket  
Internet Tickets

\$ 10 per ticket  
Issuing Airline Tickets

\$ 5 per ticket or per  
bulk ticket issue

\$ 20 per ticket  
Internet Tickets

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Bidder  
Adventure Travel Inc.  
18 Green St  
Albany NY 12207

**LOT IV BID PRICING - Regional Level B**  
Region 3 - Oswego, Oneida, Herkimer, Fulton,  
Montgomery, Warren, Washington, Essex, Hamilton/  
Lewis, Jefferson, St. Lawrence, Franklin and Clinton  
Counties

**1. Transaction Fee (Airline):**  
(weighting = 90%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:  
Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt  
Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service

(If available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

**2. Transaction Fee (Train/Bus)**  
(weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

**On-Line Internet Tickets\*\***

\*\*On-Line Booking is not mandated for Region 1-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

\$ 10 per ticket  
Issuing Airline Tickets

\$ 6 per ticket or per  
bulk ticket issue

\$ 7 per ticket  
Internet Tickets

\$ 19.40 per ticket  
Issuing Airline Tickets

\$ 12.00 per ticket or per  
bulk ticket issue

\$ 8.00 per ticket  
Internet Tickets

\$ 25.00 per ticket  
Issuing Airline Tickets

\$ 10.00 per ticket or per  
bulk ticket issue

\$ 10.00 per ticket  
Internet Tickets

Bidder

Chesler Magallan Travel  
6 New Gore Rd

Bidder

BT THE TRAVEL CONSULTANTS  
620 ERIE BLVD.  
SUITE 302  
SYRACUSE, NY 13204

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Bidder  
Child Travel New York, Inc.  
d/b/a Carlson Wagonlit Travel  
d/b/a Albany Travel

LOT IV BID PRICING - Regional Level B  
Region 3 - Oswego, Oneida, Herkimer, Fulton,  
Montgomery, Warren, Washington, Essex, Hamilton/  
Lewis, Jefferson, St. Lawrence, Franklin and Clinton  
Counties

1. Transaction Fee (Airline):  
(weighting = 90%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:

- Ticket Exchange
- The travel agency is not allowed any additional fees. However, they may "pass through" any charges assessed by the airline.

Issuing a copy of an invoice/itinerary/receipt  
Lodging Booking  
Car Rental Booking  
Use of 24 hour Emergency Service  
(if available)

All required reports to both authorized users and the contract administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of Contract (Page 28)

On-Line Internet Tickets\*\*

\*\*On-Line Booking is not mandated for Region 1-6 and shall not be considered in the method of evaluation (see Internet Requirements (Section II.3.6))

\$ 15.00 per ticket  
Issuing Airline Tickets

\$ 5.00 per ticket or per  
bulk ticket issue

\$ 5.00 per ticket  
Internet Tickets

Bidder  
DATA WESTERN CENTRAL New York

25 per ticket  
Issuing Airline Tickets

25 per ticket or per  
bulk ticket issue

15 per ticket  
Internet Tickets

Bidder  
Smarter  
Building Inc.

\$ 10 per ticket  
Issuing Airline Tickets

\$ 5 per ticket or per  
bulk ticket issue

\$ 20 per ticket  
Internet Tickets

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Bidder  
Advantage Travel Inc.  
18 Green St  
Albany NY 12207

**LOT V BID PRICING - Regional Level B**  
Region 4 - Monroe, Ontario, Yates, Seneca, Cayuga,  
Cortland, Chenango, Madison, Onondaga and Wayne  
Counties

**1. Transaction Fee (Airline):**  
(weighting = 90%)

**Items for which a Transaction Fee is allowed:**  
Issuing Airline Tickets

**No Fee is allowed for the following services:**  
Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt  
Lodging Booking

Car Rental Booking  
Use of 24 hour Emergency Service

(If available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

**2. Transaction Fee (Train/Bus)**  
(weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

**On-Line Internet Tickets\*\***

**\*\*On-Line Booking is not mandated for Region 1-6**  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

\$ 10 per ticket  
Issuing Airline Tickets

\$ 6 per ticket or per  
bulk ticket issue

\$ 7 per ticket  
Internet Tickets

Bidder

CARSON CONSULT TRAVEL  
2,111A GOOSE RD

\$ 12.00 per ticket  
Issuing Airline Tickets

\$ 12.00 per ticket or per  
bulk ticket issue

\$ 8.00 per ticket  
Internet Tickets

Bidder THE TRAVEL CONSULTANTS

620 ERNE BLVD.  
SUITE 302  
SYRACUSE, NY 13204

\$ 25.00 per ticket  
Issuing Airline Tickets

\$ 10.00 per ticket or per  
bulk ticket issue

\$ 10.00 per ticket  
Internet Tickets

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Bidder  
THE TRAVEL TEAM, INC.

Bidder  
Child Travel New York, Inc.  
d/b/a Carlson Wagonlit Travel  
d/b/a Albany Travel

Bidder  
AAA WESTERN CENTRAL New York

LOT V BID PRICING - Regional Level B  
Region 4 - Monroe, Ontario, Yates, Seneca, Cayuga,  
Cortland, Chenango, Madison, Onondaga and Wayne  
Counties

1. Transaction Fee (Airline):  
(weighting = 90%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:  
Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service

(If available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

On-Line Internet Tickets\*\*

\*\*On-Line Booking is not mandated for Region 1-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

\$ 28 per ticket  
Issuing Airline Tickets

\$ 15.00 per ticket  
Issuing Airline Tickets

\$ 25 per ticket  
Issuing Airline Tickets

\$ 28 per ticket or per  
bulk ticket issue

\$ 5.00 per ticket or per  
bulk ticket issue

\$ 25 per ticket or per  
bulk ticket issue

\$ N/A per ticket  
Internet Tickets

\$ 5.00 per ticket  
Internet Tickets

\$ 15 per ticket  
Internet Tickets

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Bidder

Grimell Travel Agency, Inc.

Bidder

Smarter  
Building Inc.

**LOT V BID PRICING - Regional Level B**

Region 4 - Monroe, Ontario, Yates, Seneca, Cayuga,  
Cortland, Chenango, Madison, Onondaga and Wayne  
Counties

**1. Transaction Fee (Airline):**  
(weighting = 90%)

**Items for which a Transaction Fee is allowed:**  
**Issuing Airline Tickets**

**No Fee is allowed for the following services:**

- Ticket Exchange  
- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed

by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service

(If available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

**2. Transaction Fee (Train/Bus)**  
(weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

**On-Line Internet Tickets\*\***

**\*\*On-Line Booking is not mandated for Region 1-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))**

\$ 25.00 per ticket  
Issuing Airline Tickets

\$ 10 per ticket  
Issuing Airline Tickets

\$ 25.00 per ticket or per  
bulk ticket issue

\$ 5 per ticket or per  
bulk ticket issue

\$ NA per ticket  
Internet Tickets

\$ 20 per ticket  
Internet Tickets

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Bidder

THE TRAVEL TEAM, INC.

Bidder

SAWTELLE TRAVEL  
SERVICE & CRUISE DESK, INC.

3469 VESTAL PARKWAY EAST  
VESTAL, NEW YORK 13850-2020

607-729-6330

WWW.SAWTELLETRAVEL.COM

Bidder

Child Travel New York, Inc.  
d/b/a Carlson Wagonlit Travel  
d/b/a Albany Travel

# LOT VI BID PRICING - Regional Level B

Region 5 - Chautauque, Cattaraugus, Allegany, Steuben,  
Chemung, Tioga, Broome, Tompkins and Schuyler  
Counties

## 1. Transaction Fee (Airline): (weighting = 90%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:  
Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt  
Lodging Booking  
Car Rental Booking  
Use of 24 hour Emergency Service  
(If available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

## 2. Transaction Fee (Train/Bus) (weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

### On-Line Internet Tickets\*\*

\*\*On-Line Booking is not mandated for Region 1-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

\$ 28 per ticket  
Issuing Airline Tickets

\$ 28 per ticket or per  
bulk ticket issue

\$ N/A per ticket  
Internet Tickets

\$ 19 per ticket  
Issuing Airline Tickets

\$ 9 per ticket or per  
bulk ticket issue

\$ N/A per ticket  
Internet Tickets

\$ 15.00 per ticket  
Issuing Airline Tickets

\$ 5.00 per ticket or per  
bulk ticket issue

\$ 5.00 per ticket  
Internet Tickets

PLEASE USE BLACK INK OR TYPEWRITER  
WHEN PREPARING YOUR BID. BE SURE YOU  
HAVE INSERTED YOUR COMPANY'S NAME IN  
THE BOX  
⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
Advantage Travel Inc  
18 Green St  
Albany NY 12207

LOT VI BID PRICING - Regional Level B  
Region 5 - Chautauque, Cattaraugus, Allegany, Steuben,  
Chemung, Tioga, Broome, Tompkins and Schuyler  
Counties

1. Transaction Fee (Airline):  
(weighting = 90%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:  
Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service

(if available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

On-Line Internet Tickets\*\*

\*\*On-Line Booking is not mandated for Region 1-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

\$ 10 per ticket  
Issuing Airline Tickets

\$ 6 per ticket or per  
bulk ticket issue

\$ 7 per ticket  
Internet Tickets

Bidder

CARLSON WAGSON & TRANE  
2111 Verque NY

\$ 19.00 per ticket  
Issuing Airline Tickets

\$ 12.00 per ticket or per  
bulk ticket issue

\$ 8.00 per ticket  
Internet Tickets

Bidder  
BTI THE TRAVEL CONSULTANTS

620 ERIE BLVD.  
SUITE 302  
SYRACUSE, NY 13204

\$ 25.00 per ticket  
Issuing Airline Tickets

\$ 10.00 per ticket or per  
bulk ticket issue

\$ 10.00 per ticket  
Internet Tickets



PLEASE USE BLACK INK OR TYPEWRITER  
WHEN PREPARING YOUR BID. BE SURE YOU  
HAVE INSERTED YOUR COMPANY'S NAME IN  
THE BOX  
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Bidder  
Plaza Travel & Accessories  
3036 Old Vestal Road  
Vestal, New York 13850  
607-729-2225

Bidder  
AAA Western, Levittown, New York

Bidder  
Smarter  
Building Inc.

LOT VI BID PRICING - Regional Level B  
Region 5 - Chautauque, Cattaraugus, Allegany, Steuben,  
Chemung, Tioga, Broome, Tompkins and Schuyler  
Counties

1. Transaction Fee (Airline):  
(weighting = 90%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:  
Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service

(if available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

On-Line Internet Tickets\*\*

\*\*On-Line Booking is not mandated for Region 1-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

\$ 15.00 per ticket  
Issuing Airline Tickets

\$ 0.00 per ticket or per  
bulk ticket issue  
No Charge

\$ 0.00 per ticket  
Internet Tickets  
No Charge

\$ 25 per ticket  
Issuing Airline Tickets

\$ 25 per ticket or per  
bulk ticket issue

\$ 15 per ticket  
Internet Tickets

\$ 10 per ticket  
Issuing Airline Tickets

\$ 5 per ticket or per  
bulk ticket issue

\$ 20 per ticket  
Internet Tickets

PLEASE USE BLACK INK OR TYPEWRITER  
WHEN PREPARING YOUR BID. BE SURE YOU  
HAVE INSERTED YOUR COMPANY'S NAME IN  
THE BOX  
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Bidder  
Slovoff & Taylor Travel, Ltd  
1127 Wehle Drive  
Williamsville, NY 14221

Bidder  
AAA Western & Central New York

Bidder  
Smarter  
Building Inc

LOT VII BID PRICING - Regional Level B  
Region 6 - Erie, Wyoming, Livingston, Genesee, Niagara  
and Orleans Counties

1. Transaction Fee (Airline):  
(weighting = 90%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:  
Ticket Exchange

- The travel agency is not allowed any additional fees.  
However, they may "pass through" any charges assessed  
by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service  
(If available)

All required reports to both authorized users and the contract  
administrator or Statewide Travel Coordinator

2. Transaction Fee (Train/Bus)  
(weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of  
Contract (Page 28)

On-Line Internet Tickets\*\*

\*\*On-Line Booking is not mandated for Region 1-6  
and shall not be considered in the method of evaluation  
(see Internet Requirements (Section II.3.6))

\$ 18.00 per ticket  
Issuing Airline Tickets

\$ 25 per ticket  
Issuing Airline Tickets

\$ 10 per ticket  
Issuing Airline Tickets

\$ 5.00 per ticket or per  
bulk ticket issue

\$ 25 per ticket or per  
bulk ticket issue

\$ 25 per ticket or per  
bulk ticket issue

\$ 6.00 per ticket  
Internet Tickets

\$ 15 per ticket  
Internet Tickets

\$ 5 per ticket  
Internet Tickets

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
Omega World Travel, Inc.  
3102 Omega Office Park  
Fairfax, VA 22031

Bidder  
THE TRAVEL TEAM, INC.

Bidder  
Child Travel New York, Inc.  
d/b/a Carlson Wagonlit Travel  
d/b/a Albany Travel

**LOT VII BID PRICING - Regional Level B**  
Region 6 - Erie, Wyoming, Livingston, Genesee, Niagara, and Orleans Counties

**1. Transaction Fee (Airline):**  
(weighting = 90%)

Items for which a Transaction Fee is allowed:  
Issuing Airline Tickets

No Fee is allowed for the following services:

- Ticket Exchange
- The travel agency is not allowed any additional fees. However, they may "pass through" any charges assessed by the airline.
- Issuing a copy of an invoice/itinerary/receipt
- Lodging Booking
- Car Rental Booking
- Use of 24 hour Emergency Service (if available)
- All required reports to both authorized users and the contract administrator or Statewide Travel Coordinator
- 2. Transaction Fee (Train/Bus)  
(weighting = 10%)

TOTAL WEIGHTING = 100%

For explanation of weighting, see Method of Award of Contract (Page 28)

On-Line Internet Tickets\*\*

\*\*On-Line Booking is not mandated for Region 1-6 and shall not be considered in the method of evaluation (see Internet Requirements (Section II.3.6))

\*12.00 per ticket  
Issuing Airline Tickets  
Please see Pricing Addendum attachment in Pricing section of this proposal.

\*20.00 per ticket or per bulk ticket issue

\$ .28 per ticket  
Issuing Airline Tickets

\$ .28 per ticket or per bulk ticket issue

\$ 15.00 per ticket  
Issuing Airline Tickets

\$ 5.00 per ticket or per bulk ticket issue

\*8.00 per ticket  
Internet Tickets

\$ N/A per ticket  
Internet Tickets

\$ 5.00 per ticket  
Internet Tickets

\*Service for Region Level B, Lot VII will be managed from our full-service Buffalo, NY office.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX  
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**LOT VII BID PRICING - Regional Level B**  
Region 6 - Erie, Wyoming, Livingston, Genesee, Niagara, and Orleans Counties

**1. Transaction Fee (Airline):**  
(weighting = 90%)

**Items for which a Transaction Fee is allowed:**  
Issuing Airline Tickets

**No Fee is allowed for the following services:**  
Ticket Exchange

- The travel agency is not allowed any additional fees. However, they may "pass through" any charges assessed by the airline.

Issuing a copy of an invoice/itinerary/receipt

Lodging Booking

Car Rental Booking

Use of 24 hour Emergency Service

(If available)

All required reports to both authorized users and the contract administrator or Statewide Travel Coordinator

**2. Transaction Fee (Train/Bus)**  
(weighting = 10%)

**TOTAL WEIGHTING = 100%**

For explanation of weighting, see Method of Award of Contract (Page 28)

**On-Line Internet Tickets\*\***

**\*\*On-Line Booking is not mandated for Region 1-6 and shall not be considered in the method of evaluation (see Internet Requirements (Section II.3.6))**

Bidder  
Advantage Travel Inc  
18 Green St  
Albany NY 12207

\$ 10 per ticket  
Issuing Airline Tickets

\$ 6 per ticket or per  
bulk ticket issue

\$ 7 per ticket  
Internet Tickets

Bidder  
CARLSON CONSULTING TRAVEL  
A. Wee Road NY

\$ 19.00 per ticket  
Issuing Airline Tickets

\$ 12.00 per ticket or per  
bulk ticket issue

\$ 8.00 per ticket  
Internet Tickets

Bidder THE TRAVEL CONSULTANTS  
620 ERIE BLVD.  
SUITE 302  
SYRACUSE, NY 13204

\$ 25.00 per ticket  
Issuing Airline Tickets

\$ 10.00 per ticket or per  
bulk ticket issue

\$ 10.00 per ticket  
Internet Tickets