

Bid Opening Results For:

IFB NUMBER	20976
BID OPENING	7/31/2007
GROUP NUMBER	32100
PURCHASING OFFICER	Karol Garrison
TELEPHONE	(518) 486-1564

DESCRIPTION

Snow/Ice Control Agents
(All State Agencies and Political Subdivisions)

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Bidder

Donnan Bros. Inc.
30203

LOT 1 - LIQUID CALCIUM CHLORIDE -
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
1.	1	1.	\$ 1.05	1.15	Liquidow with Boost	Light Brown
2.	2	2.	\$ 1.05	1.15	Liquidow with Boost	Light Brown
3.	3	3.	\$ NB	NB		
4.	4	4.	\$ NB	NB		
5.	5	5.	\$ NB	NB		
6.	6	6.	\$ NB	NB		
7.	7	7.	\$ NB	NB		
8.	8	8.	\$ NB	NB		
9.	9	9.	\$ 1.05	1.15	Liquidow with Boost	Light Brown
10.	10	10.	\$ NB	NB		
11.	11	11.	\$ NB	NB		

If submitting more than one offer, bidder should
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NO MORE THAN 3 PRODUCT OFFERINGS PER
OGS ITEM # ARE PERMITTED PER BIDDER.

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Bidder

Donnan Bros. Inc.
30201

LOT 1 - LIQUID CALCIUM CHLORIDE -
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
1.	1	1.	\$ NB	NB		
2.	2	2.	\$ 1.05	1.15	Liquidow with Boost	Light Brown
3.	3	3.	\$ 1.05	1.15	Liquidow with Boost	Light Brown
4.	4	4.	\$ NB	NB		
5.	5	5.	\$ NB	NB		
6.	6	6.	\$ NB	NB		
7.	7	7.	\$ 1.07	1.17	Liquidow with Boost	Light Brown
8.	8	8.	\$ NB	NB		
9.	9	9.	\$ 1.05	1.15	Liquidow with Boost	Light Brown
10.	10	10.	\$ NB	NB		
11.	11	11.	\$ NB	NB		

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Bidder

Donnan Bros. Inc. 30103

LOT 1 - LIQUID CALCIUM CHLORIDE -
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
1.	1	1.	\$ 1.05	1.15	Liquidow with Boost	Light Brown
2.	2	2.	\$ NB	NB		
3.	3	3.	\$ NB	NB		
4.	4	4.	\$ NB	NB		
5.	5	5.	\$ NB	NB		
6.	6	6.	\$ NB	NB		
7.	7	7.	\$ 1.12	1.22	Liquidow with Boost	Light Brown
8.	8	8.	\$ 1.12	1.22	Liquidow with Boost	Light Brown
9.	9	9.	\$ NB	NB		
10.	10	10.	\$ NB	NB		
11.	11	11.	\$ NB	NB		

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Bidder

SWP Environmental LLC.

LOT 1 - LIQUID CALCIUM CHLORIDE -
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
1.	1	1.	\$ 1.181	1.381	PL 30	Brown
2.	2	2.	\$ 1.181	1.381	PL 30	Brown
3.	3	3.	\$ 1.181	1.381	PL 30	Brown
4.	4	4.	\$.967	1.047	PL 30	Brown
5.	5	5.	\$.989	1.067	PL 30	Brown
6.	6	6.	\$.967	1.047	PL 30	Brown
7.	7	7.	\$ 1.199	1.399	PL 30	Brown
8.	8	8.	\$ 1.199	1.399	PL 30	Brown
9.	9	9.	\$ 1.159	1.359	PL 30	Brown
10.	10	10.	\$ 1.209	1.409	PL 30	Brown
11.	11	11.	\$ 1.209	1.409	PL 30	Brown

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Bidder

I.M.U.S. INC

LOT I - LIQUID CALCIUM CHLORIDE -
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
1.	1	1.	\$ 1.019	1.130	CCM30	BROWN
2.	2	2.	\$ 1.039	1.180	CCM30	BROWN
3.	3	3.	\$ 1.039	1.260	CCM30	BROWN
4.	4	4.	\$ 1.023	1.300	CCM30	BROWN
5.	5	5.	\$ 1.023	1.360	CCM30	BROWN
6.	6	6.	\$ 1.023	1.300	CCM30	BROWN
7.	7	7.	\$ 0.973	1.200	CCM30	BROWN
8.	8	8.	\$ 1.008	1.150	CCM30	BROWN
9.	9	9.	\$ 1.008	1.150	CCM30	BROWN
10.	10	10.	\$ 1.073	1.320	CCM30	BROWN
11.	11	11.	\$ 1.073	1.270	CCM30	BROWN

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Bidder

JAMES E. ED SALES, INC.,
FOOTBALL UNION STREET
ATHENS, NEW YORK 12015

LOT I - LIQUID CALCIUM CHLORIDE -
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
1.	1	1.	\$ 1.10	1.12	LIQUIDOW	BROWN
2.	2	2.	\$ 1.11	1.13	WITH BOOST	
3.	3	3.	\$ -	-		
4.	4	4.	\$ -	-		
5.	5	5.	\$ -	-		
6.	6	6.	\$ -	-		
7.	7	7.	\$ 1.11	1.13		
8.	8	8.	\$ 1.10	1.12		
9.	9	9.	\$ 1.13	1.15		
10.	10	10.	\$ 1.14	1.16		
11.	11	11.	\$ 1.14	1.16		

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GROUP 32100 - SNOW/ICE CONTROL AGENTS
(All State Agencies and Political Subdivisions)

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Bidder

SWP Environmental LLC.

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED
OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER	PRICE PER	PROD NAME	DYE COLOR
			GALLON 4000 GAL MINIMUM	GALLON 2000 GAL MINIMUM		
12.	1	12.	\$.755	.961	SWP Plus 30	Clear or Blue
13.	2	13.	\$.745	.925	SWP Plus 30	Clear or Blue
14.	3	14.	\$.727	.821	SWP Plus 30	Clear or Blue
15.	4	15.	\$.688	.738	SWP Plus 30	Clear or Blue
16.	5	16.	\$.688	.788	SWP Plus 30	Clear or Blue
17.	6	17.	\$.688	.738	SWP Plus 30	Clear or Blue
18.	7	18.	\$.807	1.035	SWP Plus 30	Clear or Blue
19.	8	19.	\$.835	1.035	SWP Plus 30	Clear or Blue
20.	9	20.	\$.787	.969	SWP Plus 30	Clear or Blue
21.	10	21.	\$.915	1.127	SWP Plus 30	Clear or Blue
22.	11	22.	\$.915	1.127	SWP Plus 30	Clear or Blue

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GROUP 32100 - SNOW/ICE CONTROL AGENTS
(All State Agencies and Political Subdivisions)

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Bidder

New York Bituminous
Products Corp.

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED
OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER	PRICE PER	PROD NAME	DYE COLOR
			GALLON 4000 GAL MINIMUM	GALLON 2000 GAL MINIMUM		
12.	1	12.	\$			
13.	2	13.	\$			
14.	3	14.	\$			
15.	4	15.	\$			
16.	5	16.	\$			
17.	6	17.	\$			
18.	7	18.	\$			
19.	8	19.	\$1.06	\$1.08	Meltdown 26% Clear	
20.	9	20.	\$1.07	\$1.09	Meltdown 26% Clear	
21.	10	21.	\$1.15	\$1.17	Meltdown 26% Clear	
22.	11	22.	\$1.13	\$1.15	Meltdown 26% Clear	

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Bidder

E.M.I.S. Inc

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 1 - DELIVERED

CALIBER m1000

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
12.	1	12.	\$ 0.834	0.950	CALIBER M1000	CLEAR/BLUE ON REQUEST
13.	2	13.	\$ 0.834	0.970	CALIBER M1000	CLEAR/BLUE ON REQUEST
14.	3	14.	\$ 0.804	1.030	CALIBER M1000	CLEAR/BLUE ON REQUEST
15.	4	15.	\$ 0.754	0.900	CALIBER M1000	CLEAR/BLUE ON REQUEST
16.	5	16.	\$ 0.754	0.870	CALIBER M1000	CLEAR/BLUE ON REQUEST
17.	6	17.	\$ 0.829	1.110	CALIBER M1000	CLEAR/BLUE ON REQUEST
18.	7	18.	\$ 0.769	0.990	CALIBER M1000	CLEAR/BLUE ON REQUEST
19.	8	19.	\$ 0.894	1.030	CALIBER M1000	CLEAR/BLUE ON REQUEST
20.	9	20.	\$ 0.797	0.940	CALIBER M1000	CLEAR/BLUE ON REQUEST
21.	10	21.	\$ 0.974	1.230	CALIBER M1000	CLEAR/BLUE ON REQUEST
22.	11	22.	\$ 0.974	1.170	CALIBER M1000	CLEAR/BLUE ON REQUEST

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Bidder

E.M.I.S. Inc

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 1 - DELIVERED

MELTDOWN 26%

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
12.	1	12.	\$0.734	0.850	MELTDOWN 26%	CLEAR
13.	2	13.	\$0.734	0.870	MELTDOWN 26%	CLEAR
14.	3	14.	\$ 0.704	0.930	MELTDOWN 26%	CLEAR
15.	4	15.	\$0.654	0.800	MELTDOWN 26%	CLEAR
16.	5	16.	\$0.654	0.770	MELTDOWN 26%	CLEAR
17.	6	17.	\$0.654	0.930	MELTDOWN 26%	CLEAR
18.	7	18.	\$ 0.594	0.820	MELTDOWN 26%	CLEAR
19.	8	19.	\$ 0.794	0.930	MELTDOWN 26%	CLEAR
20.	9	20.	\$ 0.697	0.840	MELTDOWN 26%	CLEAR
21.	10	21.	\$ 0.874	1.130	MELTDOWN 26%	CLEAR
22.	11	22.	\$0.874	1.070	MELTDOWN 26%	CLEAR

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Bidder

J.M.U.S. Inc

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
12.	1	12.	\$ 0.784	0.900	MELTDOWN 30%	Clear
13.	2	13.	\$ 0.784	0.920	MELTDOWN 30%	Clear
14.	3	14.	\$ 0.754	0.980	MELTDOWN 30%	Clear
15.	4	15.	\$ 0.704	0.850	MELTDOWN 30%	Clear
16.	5	16.	\$ 0.704	0.820	MELTDOWN 30%	Clear
17.	6	17.	\$ 0.729	1.010	MELTDOWN 30%	Clear
18.	7	18.	\$ 0.669	0.890	MELTDOWN 30%	Clear
19.	8	19.	\$ 0.544	0.980	MELTDOWN 30%	Clear
20.	9	20.	\$ 0.747	0.890	MELTDOWN 30%	Clear
21.	10	21.	\$ 0.924	1.150	MELTDOWN 30%	Clear
22.	11	22.	\$ 0.924	1.120	MELTDOWN 30%	Clear

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Bidder

Norman Bros., Inc. 30103

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
12.	1	12.	\$ 0.85	0.95	Meltdown 26	Clear
13.	2	13.	\$ NB	NB		
14.	3	14.	\$ NB	NB		
15.	4	15.	\$ NB	NB		
16.	5	16.	\$ NB	NB		
17.	6	17.	\$ NB	NB		
18.	7	18.	\$ 0.88	0.98	Meltdown 26	Clear
19.	8	19.	\$ 0.88	0.98	Meltdown 26	Clear
20.	9	20.	\$ 0.85	0.95	Meltdown 26	Clear
21.	10	21.	\$ NB	NB		
22.	11	22.	\$ NB	NB		

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Bidder

Donnan Bros., Inc.
30201

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
12.	1	12.	\$ NB	NB		
13.	2	13.	\$ 0.85	0.95	Meltdown	Clear
14.	3	14.	\$ 0.85	0.95	Meltdown	Clear
15.	4	15.	\$ NB	NB		
16.	5	16.	\$ NB	NB		
17.	6	17.	\$ NB	NB		
18.	7	18.	\$ 0.88	0.98	Meltdown	Clear
19.	8	19.	\$ NB	NB		
20.	9	20.	\$ 0.88	0.98	Meltdown	Clear
21.	10	21.	\$ NB	NB		
22.	11	22.	\$ NB	NB		

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Donnan Bros., Inc.
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OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
12.	1	12.	\$ 0.85	0.95	Meltdown	Clear
13.	2	13.	\$ 0.85	0.95	Meltdown	Clear
14.	3	14.	\$ NB	NB		
15.	4	15.	\$ NB	NB		
16.	5	16.	\$ NB	NB		
17.	6	17.	\$ NB	NB		
18.	7	18.	\$ NB	NB		
19.	8	19.	\$ NB	NB		
20.	9	20.	\$ 0.85	0.95	Meltdown	Clear
21.	10	21.	\$ NB	NB		
22.	11	22.	\$ NB	NB		

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Bidder

SWP Environmental LLC.

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
12.	1	12.	\$.835	1.035	SWP FG	Clear or Blue
13.	2	13.	\$.825	1.005	SWP FG	Clear or Blue
14.	3	14.	\$.807	.897	SWP FG	Clear or Blue
15.	4	15.	\$.768	.818	SWP FG	Clear or Blue
16.	5	16.	\$.768	.868	SWP FG	Clear or Blue
17.	6	17.	\$.768	.818	SWP FG	Clear or Blue
18.	7	18.	\$.887	1.107	SWP FG	Clear or Blue
19.	8	19.	\$.915	1.115	SWP FG	Clear or Blue
20.	9	20.	\$.867	1.047	SWP FG	Clear or Blue
21.	10	21.	\$.995	1.207	SWP FG	Clear or Blue
22.	11	22.	\$.995	1.207	SWP FG	Clear or Blue

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Bidder

SWP Environmental LLC.

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
12.	1	12.	\$.905	1.105	SWP Hydro	Clear or Blue
13.	2	13.	\$.895	1.075	SWP Hydro	Clear or Blue
14.	3	14.	\$.877	.967	SWP Hydro	Clear or Blue
15.	4	15.	\$.838	.888	SWP Hydro	Clear or Blue
16.	5	16.	\$.838	.938	SWP Hydro	Clear or Blue
17.	6	17.	\$.838	.888	SWP Hydro	Clear or Blue
18.	7	18.	\$.957	1.177	SWP Hydro	Clear or Blue
19.	8	19.	\$.985	1.185	SWP Hydro	Clear or Blue
20.	9	20.	\$.937	1.117	SWP Hydro	Clear or Blue
21.	10	21.	\$ 1.065	1.277	SWP Hydro	Clear or Blue
22.	11	22.	\$ 1.065	1.277	SWP Hydro	Clear or Blue

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Bidder
JAMES REED SALES, INC.
FOOT OF UNION STREET
ATHENS, NEW YORK 12015

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR	- clean
12.	1	12.	\$.86	.90	MELTDOWN	BLUE	
13.	2	13.	\$.88	.90	26%		
14.	3	14.	\$ -	-			
15.	4	15.	\$ -	-			
16.	5	16.	\$ -	-			
17.	6	17.	\$ -	-			
18.	7	18.	\$.90	.92			
19.	8	19.	\$.86	.88			
20.	9	20.	\$.88	.90			
21.	10	21.	\$.90	.92			
22.	11	22.	\$.90	.92			

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Bidder

SWP Environmental LLC.

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 2 - DELIVERED TO THE LOCATIONS
SPECIFIED BY THE AGENCY IN THE
SPECIFIED QUANTITIES IN CONJUNCTION
WITH A MINIMUM 200 TON PER HOUR PORT-
ABLE PUG MILL MIXING PLANT, WITH AN
ADJUSTABLE LIQUID FLOW CONTROLLER,
AND A QUALIFIED OPERATOR TRAINED BY
THE CONTRACTOR. THE PUG MILL WILL
HAVE A SPLIT HOPPER DESIGN SO THAT IT
MAY RECEIVE DIFFERENT BLENDS OF
AGGREGATE AND SALT TO PRODUCE A
HOMOGENOUS BLEND OF AGGREGATES,
SALT AND LIQUID AS DESIRED BY THE PUR-
CHASING AGENCY. THE PURCHASING
AGENCY WILL PROVIDE A MINIMUM OF
TWO LOADERS/OPERATORS TO ASSIST IN
THE MIXING PROCESS. FOR OPTIMAL
MIXING THREE LOADERS/OPERATORS WILL
SUBSTANTIALLY INCREASE DAILY PRODUC-
TION.

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
23.	1	23.	\$ 1.359	NB	SWP Plus 30	Blue/Green
24.	2	24.	\$ 1.359	NB	SWP Plus 30	Blue/Green
25.	3	25.	\$ 1.209	NB	SWP Plus 30	Blue/Green
26.	4	26.	\$.948	NB	SWP Plus 30	Blue/Green
27.	5	27.	\$.938	NB	SWP Plus 30	Blue/Green
28.	6	28.	\$.908	NB	SWP Plus 30	Blue/Green
29.	7	29.	\$ 1.397	NB	SWP Plus 30	Blue/Green
30.	8	30.	\$ 1.521	NB	SWP Plus 30	Blue/Green
31.	9	31.	\$ 1.209	NB	SWP Plus 30	Blue/Green
32.	10	32.	\$ NB	NB		
33.	11	33.	\$ NB	NB		

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

JAN SALES, INC.
FOURTH AVENUE STREET
ATHENS, NEW YORK 12015

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 2 - DELIVERED TO THE LOCATIONS
SPECIFIED BY THE AGENCY IN THE
SPECIFIED QUANTITIES IN CONJUNCTION
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TION.

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
23.	1	23.	\$ 1.32	1.40	MELTDOWN	- BLUE
24.	2	24.	\$ 1.43	1.53	26%	- CLEAR
25.	3	25.	\$ —	—		
26.	4	26.	\$ —	—		
27.	5	27.	\$ —	—		
28.	6	28.	\$ —	—		
29.	7	29.	\$ —	—		
30.	8	30.	\$ 1.32	1.40		
31.	9	31.	\$ —	—		
32.	10	32.	\$ 1.45	1.55		
33.	11	33.	\$ 1.48	1.60		

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Bidder

I. M. D. S. INC

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 2 - DELIVERED TO THE LOCATIONS
SPECIFIED BY THE AGENCY IN THE
SPECIFIED QUANTITIES IN CONJUNCTION
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TION.

Caliber 11000

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
23.	1	23.	\$ 1.150	NO BID	Caliber 11000	CLEAR
24.	2	24.	\$ 1.120	NO BID	Caliber 11000	CLEAR
25.	3	25.	\$ 1.070	NO BID	Caliber 11000	CLEAR
26.	4	26.	\$ 0.990	NO BID	Caliber 11000	CLEAR
27.	5	27.	\$ 0.990	NO BID	Caliber 11000	CLEAR
28.	6	28.	\$ 1.190	NO BID	Caliber 11000	CLEAR
29.	7	29.	\$ 1.160	NO BID	Caliber 11000	CLEAR
30.	8	30.	\$ 1.240	NO BID	Caliber 11000	CLEAR
31.	9	31.	\$ 1.050	NO BID	Caliber 11000	CLEAR
32.	10	32.	\$ 1.360	NO BID	Caliber 11000	CLEAR
33.	11	33.	\$ 1.330	NO BID	Caliber 11000	CLEAR

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Bidder

I. M. D. S. INC

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 2 - DELIVERED TO THE LOCATIONS
SPECIFIED BY THE AGENCY IN THE
SPECIFIED QUANTITIES IN CONJUNCTION
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TION.

MELTDOWN 26%

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
23.	1	23.	\$ 1.050	NO BID	MELTDOWN 26%	CLEAR
24.	2	24.	\$ 1.020	NO BID	MELTDOWN 26%	CLEAR
25.	3	25.	\$ 0.970	NO BID	MELTDOWN 26%	CLEAR
26.	4	26.	\$ 0.890	NO BID	MELTDOWN 26%	CLEAR
27.	5	27.	\$ 0.890	NO BID	MELTDOWN 26%	CLEAR
28.	6	28.	\$ 1.020	NO BID	MELTDOWN 26%	CLEAR
29.	7	29.	\$ 0.980	NO BID	MELTDOWN 26%	CLEAR
30.	8	30.	\$ 1.140	NO BID	MELTDOWN 26%	CLEAR
31.	9	31.	\$ 0.980	NO BID	MELTDOWN 26%	CLEAR
32.	10	32.	\$ 1.260	NO BID	MELTDOWN 26%	CLEAR
33.	11	33.	\$ 1.230	NO BID	MELTDOWN 26%	CLEAR

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Bidder

I, M.D.S. INC

LOT II - LIQUID MAGNESIUM CHLORIDE-
CORROSION INHIBITED

OPTION 2 - DELIVERED TO THE LOCATIONS
SPECIFIED BY THE AGENCY IN THE
SPECIFIED QUANTITIES IN CONJUNCTION
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TION.

BLUE MAGIC

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
23.	1	23.	\$ 1.100	NO BID	BLUE MAGIC	BLUE
24.	2	24.	\$ 1.070	NO BID	BLUE MAGIC	BLUE
25.	3	25.	\$ 1.020	NO BID	BLUE MAGIC	BLUE
26.	4	26.	\$ 0.940	NO BID	BLUE MAGIC	BLUE
27.	5	27.	\$ 0.940	NO BID	BLUE MAGIC	BLUE
28.	6	28.	\$ 1.090	NO BID	BLUE MAGIC	BLUE
29.	7	29.	\$ 1.060	NO BID	BLUE MAGIC	BLUE
30.	8	30.	\$ 1.190	NO BID	BLUE MAGIC	BLUE
31.	9	31.	\$ 1.030	NO BID	BLUE MAGIC	BLUE
32.	10	32.	\$ 1.310	NO BID	BLUE MAGIC	BLUE
33.	11	33.	\$ 1.250	NO BID	BLUE MAGIC	BLUE

GROUP 32100 - SNOW/ICE CONTROL AGENTS
(All State Agencies and Political Subdivisions)

PAGE 35

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Bidder
New York Bituminous
Products Corp.

LOT III - LIQUID MAGNESIUM CHLORIDE
WITH ORGANIC BASED PERFORMANCE
ENHANCER (OBPE)

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
45.	1	45.	\$			
46.	2	46.	\$			
47.	3	47.	\$			
48.	4	48.	\$			
49.	5	49.	\$			
50.	6	50.	\$			
51.	7	51.	\$			
52.	8	52.	\$1.06	\$1.08	Meltdown 26% Clear	
53.	9	53.	\$1.07	\$1.09	Meltdown 26% Clear	
54.	10	54.	\$1.15	\$1.17	Meltdown 26% Clear	
55.	11	55.	\$1.13	\$1.15	Meltdown 26% Clear	

If submitting more than one offer, bidder should
make copies of appropriate page and submit with bid
NO MORE THAN 3 PRODUCT OFFERINGS PER
OGS ITEM # ARE PERMITTED PER BIDDER.

GROUP 32100 - SNOW/ICE CONTROL AGENTS
(All State Agencies and Political Subdivisions)

PAGE 35

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Bidder
I. M. U.S. Inc

LOT III - LIQUID MAGNESIUM CHLORIDE
WITH ORGANIC BASED PERFORMANCE
ENHANCER (OBPE)

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
45.	1	45.	\$ 1.012	1.120	KEBrow	Brown
46.	2	46.	\$ 1.022	1.160	KEBrow	Brown
47.	3	47.	\$ 0.968	1.190	KEBrow	Brown
48.	4	48.	\$ 0.857	1.010	KEBrow	Brown
49.	5	49.	\$ 0.864	0.930	KEBrow	Brown
50.	6	50.	\$ 0.927	1.210	KEBrow	Brown
51.	7	51.	\$ 1.022	1.250	KEBrow	Brown
52.	8	52.	\$ 1.112	1.250	KEBrow	Brown
53.	9	53.	\$ 1.022	1.160	KEBrow	Brown
54.	10	54.	\$ 1.174	1.430	KEBrow	Brown
55.	11	55.	\$ 1.174	1.370	KEBrow	Brown

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OGS ITEM # ARE PERMITTED PER BIDDER.

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Bidder

I.M.A.S. Inc.

LOT III - LIQUID MAGNESIUM CHLORIDE
WITH ORGANIC BASED PERFORMANCE
ENHANCER (OBPE)

MAGE-O™

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
45.	1	45.	\$0.9620	1.070	MAGE-O™	BROWN
46.	2	46.	\$0.9720	1.110	MAGE-O™	BROWN
47.	3	47.	\$0.9680	1.190	MAGE-O™	BROWN
48.	4	48.	\$0.9820	1.260	MAGE-O™	BROWN
49.	5	49.	\$0.9890	1.320	MAGE-O™	BROWN
50.	6	50.	\$0.9770	1.260	MAGE-O™	BROWN
51.	7	51.	\$0.9720	1.200	MAGE-O™	BROWN
52.	8	52.	\$1.0620	1.200	MAGE-O™	BROWN
53.	9	53.	\$0.9720	1.110	MAGE-O™	BROWN
54.	10	54.	\$1.1240	1.380	MAGE-O™	BROWN
55.	11	55.	\$1.1240	1.320	MAGE-O™	BROWN

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make copies of appropriate page and submit with bid
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OGS ITEM # ARE PERMITTED PER BIDDER.

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Bidder

I.M.A.S. Inc.

LOT III - LIQUID MAGNESIUM CHLORIDE
WITH ORGANIC BASED PERFORMANCE
ENHANCER (OBPE)

CALIBER M2000

OPTION 1 - DELIVERED

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
45.	1	45.	\$0.962	1.070	CALIBER M2000	BROWN
46.	2	46.	\$0.972	1.110	CALIBER M2000	BROWN
47.	3	47.	\$0.968	1.190	CALIBER M2000	BROWN
48.	4	48.	\$0.907	1.060	CALIBER M2000	BROWN
49.	5	49.	\$0.914	1.030	CALIBER M2000	BROWN
50.	6	50.	\$0.977	1.260	CALIBER M2000	BROWN
51.	7	51.	\$0.972	1.200	CALIBER M2000	BROWN
52.	8	52.	\$1.062	1.200	CALIBER M2000	BROWN
53.	9	53.	\$0.972	1.110	CALIBER M2000	BROWN
54.	10	54.	\$1.124	1.380	CALIBER M2000	BROWN
55.	11	55.	\$1.199	1.390	CALIBER M2000	BROWN

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Bidder

I.M.U.S. 1/22

**LOT III - LIQUID MAGNESIUM CHLORIDE
WITH ORGANIC BASED PERFORMANCE
ENHANCER (OBPE)**

OPTION 2 - DELIVERED TO THE LOCATIONS SPECIFIED BY THE AGENCY IN THE SPECIFIED QUANTITIES IN CONJUNCTION WITH A MINIMUM 200 TON PER HOUR PORTABLE PUG MILL MIXING PLANT, WITH AN ADJUSTABLE LIQUID FLOW CONTROLLER, AND A QUALIFIED OPERATOR TRAINED BY THE CONTRACTOR. THE PUG MILL WILL HAVE A SPLIT HOPPER DESIGN SO THAT IT MAY RECEIVE DIFFERENT BLENDS OF AGGREGATE AND SALT TO PRODUCE A HOMOGENOUS BLEND OF AGGREGATES, SALT AND LIQUID AS DESIRED BY THE PURCHASING AGENCY. THE PURCHASING AGENCY WILL PROVIDE A MINIMUM OF TWO LOADERS/OPERATORS TO ASSIST IN THE MIXING PROCESS. FOR OPTIMAL MIXING THREE LOADERS/OPERATORS WILL SUBSTANTIALLY INCREASE DAILY PRODUCTION.

MAFOL - 0

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
56.	1	56.	\$ 1.280	10310	MA616-0	BROWN
57.	2	57.	\$ 1.260	10310	MA616-0	BROWN
58.	3	58.	\$ 1.230	10310	MA616-0	BROWN
59.	4	59.	\$ 1.220	10310	MA616-0	BROWN
60.	5	60.	\$ 1.220	10310	MA616-0	BROWN
61.	6	61.	\$ 1.240	10310	MA616-0	BROWN
62.	7	62.	\$ 1.260	10310	MA616-0	BROWN
63.	8	63.	\$ 1.410	10310	MA616-0	BROWN
64.	9	64.	\$ 1.260	10310	MA616-0	BROWN
65.	10	65.	\$ 1.510	10310	MA616-0	BROWN
66.	11	66.	\$ 1.480	10310	MA616-0	BROWN

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Bidder

I. M. U. S. Inc

**LOT III - LIQUID MAGNESIUM CHLORIDE
WITH ORGANIC BASED PERFORMANCE
ENHANCER (OBPE)**

OPTION 2 - DELIVERED TO THE LOCATIONS SPECIFIED BY THE AGENCY IN THE SPECIFIED QUANTITIES IN CONJUNCTION WITH A MINIMUM 200 TON PER HOUR PORTABLE PUG MILL MIXING PLANT, WITH AN ADJUSTABLE LIQUID FLOW CONTROLLER, AND A QUALIFIED OPERATOR TRAINED BY THE CONTRACTOR. THE PUG MILL WILL HAVE A SPLIT HOPPER DESIGN SO THAT IT MAY RECEIVE DIFFERENT BLENDS OF AGGREGATE AND SALT TO PRODUCE A HOMOGENOUS BLEND OF AGGREGATES, SALT AND LIQUID AS DESIRED BY THE PURCHASING AGENCY. THE PURCHASING AGENCY WILL PROVIDE A MINIMUM OF TWO LOADERS/OPERATORS TO ASSIST IN THE MIXING PROCESS. FOR OPTIMAL MIXING THREE LOADERS/OPERATORS WILL SUBSTANTIALLY INCREASE DAILY PRODUCTION.

ICE B'GONE

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
56.	1	56.	\$ 1,330	NO BID	ICE B'GONE	Brown
57.	2	57.	\$ 1,310	NO BID	ICE B'GONE	Brown
58.	3	58.	\$ 1,230	NO BID	ICE B'GONE	Brown
59.	4	59.	\$ 1,090	NO BID	ICE B'GONE	Brown
60.	5	60.	\$ 1,100	NO BID	ICE B'GONE	Brown
61.	6	61.	\$ 1,290	NO BID	ICE B'GONE	Brown
62.	7	62.	\$ 1,310	NO BID	ICE B'GONE	Brown
63.	8	63.	\$ 1,460	NO BID	ICE B'GONE	Brown
64.	9	64.	\$ 1,310	NO BID	ICE B'GONE	Brown
65.	10	65.	\$ 1,560	NO BID	ICE B'GONE	Brown
66.	11	66.	\$ 1,530	NO BID	ICE B'GONE	Brown

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Bidder

I. M. U. S., INC

LOT III - LIQUID MAGNESIUM CHLORIDE
WITH ORGANIC BASED PERFORMANCE
ENHANCER (OBPE)

OPTION 2 - DELIVERED TO THE LOCATIONS
SPECIFIED BY THE AGENCY IN THE
SPECIFIED QUANTITIES IN CONJUNCTION
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TION.

CALIBER
M2000

OGS ITEM NO.	ZONE	OGS ITEM NO.	PRICE PER GALLON 4000 GAL MINIMUM	PRICE PER GALLON 2000 GAL MINIMUM	PROD NAME	DYE COLOR
56.	1	56.	\$ 1,280	NO BID	CALIBER M2000	BLUE
57.	2	57.	\$ 1,260	NO BID	CALIBER M2000	BLUE
58.	3	58.	\$ 1,230	NO BID	CALIBER M2000	BLUE
59.	4	59.	\$ 1,140	NO BID	CALIBER M2000	BLUE
60.	5	60.	\$ 1,150	NO BID	CALIBER M2000	BLUE
61.	6	61.	\$ 1,240	NO BID	CALIBER M2000	BLUE
62.	7	62.	\$ 1,260	NO BID	CALIBER M2000	BLUE
63.	8	63.	\$ 1,410	NO BID	CALIBER M2000	BLUE
64.	9	64.	\$ 1,260	NO BID	CALIBER M2000	BLUE
65.	10	65.	\$ 1,570	NO BID	CALIBER M2000	BLUE
66.	11	66.	\$ 1,550	NO BID	CALIBER M2000	BLUE

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Bidder
Cargill, Incorporated-
Deicing Technology

LOT IV- TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
78.	Albany	78.	57.01 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
79.	Allegany	79.	45.86 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
80.	Bronx, Kings, Queens, New York, Richmond	80.	77.24 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
81.	Broome	81.	42.40 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
82.	Cattaraugus	82.	No Bid \$/Ton	N/A	N/A	N/A
83.	Chautauqua	83.	No Bid \$/Ton	N/A	N/A	N/A
84.	Chenango	84.	45.34 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
85.	Clinton	85.	No Bid \$/Ton	N/A	N/A	N/A
86.	Columbia	86.	60.09 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
87.	Delaware	87.	50.13 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
88.	Dutchess	88.	63.64 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
89.	Erie	89.	No Bid \$/Ton	N/A	N/A	N/A
90.	Essex	90.	63.77 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
91.	Franklin	91.	No Bid \$/Ton	N/A	N/A	N/A
92.	Greene	92.	56.41 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
93.	Hamilton	93.	58.57 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1
94.	Herkimer	94.	49.47 \$/Ton	Lansing, NY	ClearLane	enhanced deicer 1

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Bidder
International Salt Co., LLC

LOT IV- TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
78.	Albany	78.	57.84 \$/Ton	Albany	Ice B'Gone	2
79.	Allegany	79.	No Bid \$/Ton			
80.	Bronx, Kings, Queens, New York, Richmond	80.	72.98 \$/Ton	Pt.New.	Ice B'Gone	2
81.	Broome	81.	No Bid \$/Ton			
82.	Cattaraugus	82.	No Bid \$/Ton			
83.	Chautauqua	83.	No Bid \$/Ton			
84.	Chenango	84.	No Bid \$/Ton			
85.	Clinton	85.	No Bid \$/Ton			
86.	Columbia	86.	60.04 \$/Ton	Albany	Ice B'Gone	2
87.	Delaware	87.	No Bid \$/Ton			
88.	Dutchess	88.	65.65 \$/Ton	Albany	Ice B'Gone	2
89.	Erie	89.	No Bid \$/Ton			
90.	Essex	90.	72.07 \$/Ton	Albany	Ice B'Gone	2
91.	Franklin	91.	No Bid \$/Ton			
92.	Greene	92.	59.76 \$/Ton	Albany	Ice B'Gone	2
93.	Hamilton	93.	No Bid \$/Ton			
94.	Herkimer	94.	No Bid \$/Ton			

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Bidder

American Rock Salt Co., LLC

LOT IV- TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
78.	Albany	78.	\$65.90 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
79.	Allegany	79.	\$45.55 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
80.	Bronx, Kings, Queens, New York, Richmond	80.	\$81.45 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
81.	Broome	81.	\$57.97 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
82.	Cattaraugus	82.	\$49.75 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
83.	Chautauqua	83.	\$53.63 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
84.	Chenango	84.	\$61.64 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
85.	Clinton	85.	\$77.96 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
86.	Columbia	86.	\$72.87 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
87.	Delaware	87.	\$65.43 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
88.	Dutchess	88.	\$73.06 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
89.	Erie	89.	\$47.99 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
90.	Essex	90.	\$76.42 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
91.	Franklin	91.	\$72.64 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
92.	Greene	92.	\$62.28 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
93.	Hamilton	93.	\$65.38 /Ton	Hampton	Corners, NY/Ice	B'Gone/2
94.	Herkimer	94.	\$62.73 /Ton	Hampton	Corners, NY/Ice	B'Gone/2

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Bidder

American Rock Salt Co., LLC

LOT IV- TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
78.	Albany	78.	\$61.90 /Ton	Hampton	Corners, NY/Blue Magic/	1
79.	Allegany	79.	\$41.55 /Ton	Hampton	Corners, NY/Blue Magic/	1
80.	Bronx, Kings, Queens, New York, Richmond	80.	\$77.45 /Ton	Hampton	Corners, NY/Blue Magic/	1
81.	Broome	81.	\$53.97 /Ton	Hampton	Corners, NY/Blue Magic/	1
82.	Cattaraugus	82.	\$45.75 /Ton	Hampton	Corners, NY/Blue Magic/	1
83.	Chautauqua	83.	\$49.63 /Ton	Hampton	Corners, NY/Blue Magic/	1
84.	Chenango	84.	\$57.64 /Ton	Hampton	Corners, NY/Blue Magic/	1
85.	Clinton	85.	\$73.96 /Ton	Hampton	Corners, NY/Blue Magic/	1
86.	Columbia	86.	\$68.87 /Ton	Hampton	Corners, NY/Blue Magic/	1
87.	Delaware	87.	\$61.43 /Ton	Hampton	Corners, NY/Blue Magic/	1
88.	Dutchess	88.	\$69.06 /Ton	Hampton	Corners, NY/Blue Magic/	1
89.	Erie	89.	\$43.99 /Ton	Hampton	Corners, NY/Blue Magic/	1
90.	Essex	90.	\$72.42 /Ton	Hampton	Corners, NY/Blue Magic/	1
91.	Franklin	91.	\$68.64 /Ton	Hampton	Corners, NY/Blue Magic/	1
92.	Greene	92.	\$58.28 /Ton	Hampton	Corners, NY/Blue Magic/	1
93.	Hamilton	93.	\$61.38 /Ton	Hampton	Corners, NY/Blue Magic/	1
94.	Herkimer	94.	\$58.73 /Ton	Hampton	Corners, NY/Blue Magic/	1

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Bidder

SWP Environmental LLC.

LOT IV- TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
78.	Albany	78.	\$51. ⁷⁹ /Ton	1-4	1-2	1
79.	Allegany	79.	\$40. ⁵¹ /Ton	1-4	1-2	1
80.	Bronx, Kings, Queens, New York, Richmond	80.	\$89. ⁹⁹ /Ton	1-4	1-2	1
81.	Broome	81.	\$42. ³⁷ /Ton	1-4	1-2	1
82.	Cattaraugus	82.	\$42. ⁸³ /Ton	1-4	1-2	1
83.	Chautauqua	83.	\$48. ³⁰ /Ton	1-4	1-2	1
84.	Chenango	84.	\$49. ²³ /Ton	1-4	1-2	1
85.	Clinton	85.	\$75. ⁸³ /Ton	1-4	1-2	1
86.	Columbia	86.	\$69. ⁹⁹ /Ton	1-4	1-2	1
87.	Delaware	87.	\$59. ⁹¹ /Ton	1-4	1-2	1
88.	Dutchess	88.	\$69. ⁸⁷ /Ton	1-4	1-2	1
89.	Erie	89.	\$45. ¹² /Ton	1-4	1-2	1
90.	Essex	90.	\$67. ⁶⁹ /Ton	1-4	1-2	1
91.	Franklin	91.	\$67. ⁹⁹ /Ton	1-4	1-2	1
92.	Greene	92.	\$56. ⁹¹ /Ton	1-4	1-2	1
93.	Hamilton	93.	\$66. ¹⁹ /Ton	1-4	1-2	1
94.	Herkimer	94.	\$58. ⁹⁹ /Ton	1-4	1-2	1

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stockpile locations:

1. Wayland, NY.
2. Lansing, NY.
3. Buffalo, NY.
4. Ogdensburg, NY.

Product Name:

1. SWP Treated
2. Clearlane Enhanced Deicer

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Bidder

I.N.I.U.S. INC

LOT IV- TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
78.	Albany	78.	\$52. ⁹³ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
79.	Allegany	79.	\$38. ⁵⁵ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
80.	Bronx, Kings, Queens, New York, Richmond	80.	\$72. ⁰⁰ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
81.	Broome	81.	\$42. ²⁴ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
82.	Cattaraugus	82.	\$41. ⁴³ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
83.	Chautauqua	83.	\$41. ⁹³ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
84.	Chenango	84.	\$49. ⁴¹ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
85.	Clinton	85.	\$65. ⁵⁸ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
86.	Columbia	86.	\$59. ⁹³ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
87.	Delaware	87.	\$52. ⁶⁴ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
88.	Dutchess	88.	\$59. ⁹³ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
89.	Erie	89.	\$37. ⁵⁸ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
90.	Essex	90.	\$61. ⁹⁰ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
91.	Franklin	91.	\$59. ⁹³ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
92.	Greene	92.	\$52. ⁹⁰ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
93.	Hamilton	93.	\$54. ⁷⁶ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1
94.	Herkimer	94.	\$44. ⁹³ /Ton	HAMPTON COARLES	BLUE MAGIC SALT	TYPE 1

BLUE MAGIC SALT

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Bidder

I. M. de S. F. de C

LOT IV- TREATED SALT

Item		OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
No.	County					
78.	Albany	78.	\$56.43/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
79.	Allegany	79.	\$42.05/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
80.	Bronx, Kings, Queens, New York, Richmond	80.	\$61.0/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
81.	Broome	81.	\$48.74/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
82.	Cattaraugus	82.	\$45.43/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
83.	Chautauqua	83.	\$45.43/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
84.	Chenango	84.	\$52.91/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
85.	Clinton	85.	\$61.31/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
86.	Columbia	86.	\$63.43/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
87.	Delaware	87.	\$56.04/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
88.	Dutchess	88.	\$63.43/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
89.	Erie	89.	\$41.03/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
90.	Essex	90.	\$65.40/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
91.	Franklin	91.	\$63.43/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
92.	Greene	92.	\$56.40/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
93.	Hamilton	93.	\$58.24/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2
94.	Herkimer	94.	\$63.43/Ton	CONVENTS HAMILTON	SALT MAGIC	TYPE 2

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Bidder
Cargill, Incorporated -
Deicing Technology

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Bidder
International Salt Co., LLC

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
95.	Jefferson	95.	54.66 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
96.	Lewis	96.	54.60 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
97.	Madison	97.	47.60 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
98.	Monroe	98.	47.33 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
99.	Nassau	99.	No Bid \$/Ton	N/A	N/A	N/A
100.	Niagara	100.	No Bid \$/Ton	N/A	N/A	N/A
101.	Oneida	101.	46.89 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
102.	Onondaga	102.	42.42 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
103.	Ontario	103.	43.43 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
104.	Orange	104.	56.60 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
105.	Oswego	105.	44.86 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
106.	Otsego	106.	49.38 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
107.	Putnam	107.	64.20 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
108.	Rensselaer	108.	52.64 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
109.	Rockland	109.	67.42 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
110.	St. Lawrence	110.	No Bid \$/Ton	N/A	N/A	N/A
111.	Saratoga	111.	54.36 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
112.	Schenectady	112.	52.50 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
113.	Schoharie	113.	52.76 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
114.	Steuben	114.	40.11 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
95.	Jefferson	95.	No Bid \$/Ton			
96.	Lewis	96.	No Bid \$/Ton			
97.	Madison	97.	No Bid \$/Ton			
98.	Monroe	98.	No Bid \$/Ton			
99.	Nassau	99.	71.25 \$/Ton	Pt.New.	ICe B'Gone	2
100.	Niagara	100.	No Bid \$/Ton			
101.	Oneida	101.	No Bid \$/Ton			
102.	Onondaga	102.	No Bid \$/Ton			
103.	Ontario	103.	No Bid \$/Ton			
104.	Orange	104.	72.79 \$/Ton	Pt.New.	Ice B'Gone	2
105.	Oswego	105.	No Bid \$/Ton			
106.	Otsego	106.	No Bid \$/Ton			
107.	Putnam	107.	69.30 \$/Ton	Albany	Ice B'Gone	2
108.	Rensselaer	108.	57.85 \$/Ton	Albany	Ice B'Gone	2
109.	Rockland	109.	67.47 \$/Ton	Pt.New.	Ice B'Gone	2
110.	St. Lawrence	110.	No Bid \$/Ton			
111.	Saratoga	111.	59.21 \$/Ton	Albany	Ice B'Gone	2
112.	Schenectady	112.	57.86 \$/Ton	Albany	Ice B'Gone	2
113.	Schoharie	113.	60.70 \$/Ton	Albany	Ice B'Gone	2
114.	Steuben	114.	No Bid \$/Ton			

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Bidder

American Rock Salt Co., LLC

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
95.	Jefferson	95.	\$59.97/Ton	Hampton	Corners, NY/Ice	B'Gone/2
96.	Lewis	96.	\$61.93/Ton	Hampton	Corners, NY/Ice	B'Gone/2
97.	Madison	97.	\$56.85/Ton	Hampton	Corners, NY/Ice	B'Gone/2
98.	Monroe	98.	\$45.03/Ton	Hampton	Corners, NY/Ice	B'Gone/2
99.	Nassau	99.	\$79.56/Ton	Hampton	Corners, NY/Ice	B'Gone/2
100.	Niagara	100.	\$49.61/Ton	Hampton	Corners, NY/Ice	B'Gone/2
101.	Oneida	101.	\$59.90/Ton	Hampton	Corners, NY/Ice	B'Gone/2
102.	Onondaga	102.	\$53.86/Ton	Hampton	Corners, NY/Ice	B'Gone/2
103.	Ontario	103.	\$45.76/Ton	Hampton	Corners, NY/Ice	B'Gone/2
104.	Orange	104.	No Bid			
105.	Oswego	105.	\$53.51/Ton	Hampton	Corners, NY/Ice	B'Gone/2
106.	Otsego	106.	\$65.07/Ton	Hampton	Corners, NY/Ice	B'Gone/2
107.	Putnam	107.	No Bid			
108.	Rensselaer	108.	\$63.14/Ton	Hampton	Corners, NY/Ice	B'Gone/2
109.	Rockland	109.	\$69.45/Ton	Hampton	Corners, NY/Ice	B'Gone/2
110.	St. Lawrence	110.	\$67.05/Ton	Hampton	Corners, NY/Ice	B'Gone/2
111.	Saratoga	111.	\$68.51/Ton	Hampton	Corners, NY/Ice	B'Gone/2
112.	Schenectady	112.	\$61.15/Ton	Hampton	Corners, NY/Ice	B'Gone/2
113.	Schoharie	113.	\$65.90/Ton	Hampton	Corners, NY/Ice	B'Gone/2
114.	Steuben	114.	\$46.61/Ton	Hampton	Corners, NY/Ice	B'Gone/2

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Bidder

American Rock Salt Co., LLC

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
95.	Jefferson	95.	\$55.97/Ton	Hampton	Corners, NY/Blue	Magic/1
96.	Lewis	96.	\$57.93/Ton	Hampton	Corners, NY/Blue	Magic/1
97.	Madison	97.	\$52.85/Ton	Hampton	Corners, NY/Blue	Magic/1
98.	Monroe	98.	\$41.03/Ton	Hampton	Corners, NY/Blue	Magic/1
99.	Nassau	99.	\$75.56/Ton	Hampton	Corners, NY/Blue	Magic/1
100.	Niagara	100.	\$45.61/Ton	Hampton	Corners, NY/Blue	Magic/1
101.	Oneida	101.	\$55.90/Ton	Hampton	Corners, NY/Blue	Magic/1
102.	Onondaga	102.	\$49.86/Ton	Hampton	Corners, NY/Blue	Magic/1
103.	Ontario	103.	\$41.76/Ton	Hampton	Corners, NY/Blue	Magic/1
104.	Orange	104.	\$66.97/Ton	Hampton	Corners, NY/Blue	Magic/1
105.	Oswego	105.	\$49.51/Ton	Hampton	Corners, NY/Blue	Magic/1
106.	Otsego	106.	\$61.07/Ton	Hampton	Corners, NY/Blue	Magic/1
107.	Putnam	107.	\$71.05/Ton	Hampton	Corners, NY/Blue	Magic/1
108.	Rensselaer	108.	\$59.14/Ton	Hampton	Corners, NY/Blue	Magic/1
109.	Rockland	109.	\$65.45/Ton	Hampton	Corners, NY/Blue	Magic/1
110.	St. Lawrence	110.	\$63.05/Ton	Hampton	Corners, NY/Blue	Magic/1
111.	Saratoga	111.	\$64.51/Ton	Hampton	Corners, NY/Blue	Magic/1
112.	Schenectady	112.	\$57.15/Ton	Hampton	Corners, NY/Blue	Magic/1
113.	Schoharie	113.	\$61.90/Ton	Hampton	Corners, NY/Blue	Magic/1
114.	Steuben	114.	\$42.61/Ton	Hampton	Corners, NY/Blue	Magic/1

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Bidder

I.M.U.S. INC

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
95.	Jefferson	95.	\$49.93/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
96.	Lewis	96.	\$51.89/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
97.	Madison	97.	\$42.72/Ton	CORNERS	BLUE MAGIC SALT	TYPE 1
98.	Monroe	98.	\$42.80/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
99.	Nassau	99.	\$75.44/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
100.	Niagara	100.	\$40.39/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
101.	Oneida	101.	\$46.93/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
102.	Onondaga	102.	\$40.29/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
103.	Ontario	103.	\$42.80/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
104.	Orange	104.	\$62.89/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
105.	Oswego	105.	\$37.99/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
106.	Otsego	106.	\$52.11/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
107.	Putnam	107.	\$62.89/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
108.	Rensselaer	108.	\$51.95/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
109.	Rockland	109.	\$57.00/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
110.	St. Lawrence	110.	\$55.93/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
111.	Saratoga	111.	\$36.45/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
112.	Schenectady	112.	\$51.95/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
113.	Schoharie	113.	\$50.94/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
114.	Steuben	114.	\$35.44/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

I.M.U.S. INC

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
95.	Jefferson	95.	\$53.43/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
96.	Lewis	96.	\$53.31/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
97.	Madison	97.	\$46.22/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
98.	Monroe	98.	\$40.20/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
99.	Nassau	99.	\$61.0/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
100.	Niagara	100.	\$43.43/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
101.	Oneida	101.	\$50.43/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
102.	Onondaga	102.	\$43.43/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
103.	Ontario	103.	\$41.43/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
104.	Orange	104.	\$61.0/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
105.	Oswego	105.	\$43.49/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
106.	Otsego	106.	\$55.61/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
107.	Putnam	107.	\$310/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
108.	Rensselaer	108.	\$55.45/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
109.	Rockland	109.	\$310/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
110.	St. Lawrence	110.	\$59.43/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
111.	Saratoga	111.	\$59.95/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
112.	Schenectady	112.	\$53.45/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
113.	Schoharie	113.	\$54.45/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2
114.	Steuben	114.	\$43.49/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 2

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Bidder

SWP Environmental LLC.

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
95.	Jefferson	95.	\$52. ⁹¹ /Ton	1-4	1-2	1
96.	Lewis	96.	\$56. ⁸⁹ /Ton	1-4	1-2	1
97.	Madison	97.	\$47. ⁶⁹ /Ton	1-4	1-2	1
98.	Monroe	98.	\$38. ⁸⁸ /Ton	1-4	1-2	1
99.	Nassau	99.	\$86. ⁷⁹ /Ton	1-4	1-2	1
100.	Niagara	100.	\$51. ¹² /Ton	1-4	1-2	1
101.	Oneida	101.	\$49. ⁹¹ /Ton	1-4	1-2	1
102.	Onondaga	102.	\$43. ¹⁷ /Ton	1-4	1-2	1
103.	Ontario	103.	\$38. ⁹⁹ /Ton	1-4	1-2	1
104.	Orange	104.	\$56. ⁹¹ /Ton	1-4	1-2	1
105.	Oswego	105.	\$45. ¹⁶ /Ton	1-4	1-2	1
106.	Otsego	106.	\$52. ⁹⁹ /Ton	1-4	1-2	1
107.	Putnam	107.	\$69. ⁸⁹ /Ton	1-4	1-2	1
108.	Rensselaer	108.	\$55. ⁶⁹ /Ton	1-4	1-2	1
109.	Rockland	109.	\$71. ⁹⁹ /Ton	1-4	1-2	1
110.	St. Lawrence	110.	\$60. ⁰⁷ /Ton	1-4	1-2	1
111.	Saratoga	111.	\$57. ⁹¹ /Ton	1-4	1-2	1
112.	Schenectady	112.	\$55. ⁹¹ /Ton	1-4	1-2	1
113.	Schoharie	113.	\$52. ⁹¹ /Ton	1-4	1-2	1
114.	Steuben	114.	\$37. ⁴⁹ /Ton	1-4	1-2	1

Stockpile locations:

1. Wayland, NY. 3. Buffalo, NY.
2. Lansing, NY. 4. Ogdensburg, NY.

Product name:

1. SWP Treated
2. Alameda Enhanced Sodium Chloride

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Bidder
Cargill, Incorporated-
Deicing Technology

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
115.	Suffolk	115.	No Bid \$/Ton	Lansing, NY	ClearLane enhanced deicer	
116.	Sullivan	116.	54.05 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
117.	Ulster	117.	57.12 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
118.	Warren	118.	59.74 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
119.	Washington	119.	57.59 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
120.	Wayne	120.	41.87 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
121.	Westchester	121.	69.77 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
122.	Cayuga & Seneca	122.	38.75 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
123.	Chemung & Tioga	123.	41.86 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
124.	Cortland & Tompkins	124.	42.45 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
125.	Fulton & Montgomery	125.	51.58 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
126.	Genesee & Orleans	126.	No Bid \$/Ton	N/A	N/A	N/A
127.	Schuyler & Yates	127.	42.00 \$/Ton	Lansing, NY	ClearLane enhanced deicer	1
128.	Livingston & Wyoming	128.	No Bid \$/Ton	N/A	N/A	N/A

State Mix Method As Required by Specification Item:

Name of Refinery:

Location of Refinery:

Location of Mine:

Screw Mix Conveyor

Cargill Salt

Lansing, NY

Lansing, NY

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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Bidder
International Salt Co., LLC

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/ Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
115.	Suffolk	115.	75.16 \$/Ton	Pt.New.	Ice	B'Gone 2
116.	Sullivan	116.	No Bid \$/Ton			
117.	Ulster	117.	63.67 \$/Ton	Albany	Ice	B'Gone 2
118.	Warren	118.	63.94 \$/Ton	Albany	Ice	B'Gone 2
119.	Washington	119.	62.88 \$/Ton	Albany	Ice	B'Gone 2
120.	Wayne	120.	No Bid \$/Ton			
121.	Westchester	121.	66.46 \$/Ton	Pt.New.	Ice	B'Gone 2
122.	Cayuga & Seneca	122.	No Bid \$/Ton			
123.	Chemung & Tioga	123.	No Bid \$/Ton			
124.	Cortland & Tompkins	124.	No Bid \$/Ton			
125.	Fulton & Montgomery	125.	60.58 \$/Ton	Albany	Ice	B'Gone 2
126.	Genesee & Orleans	126.	No Bid \$/Ton			
127.	Schuyler & Yates	127.	No Bid \$/Ton			
128.	Livingston & Wyoming	128.	No Bid \$/Ton			

State Mix Method As Required by Specification Item:

Name of Refinery:

Location of Refinery:

Location of Mine:

pug mill and/or stacking conveyor

Sociedad Punta de Lobos

Port of Patillos, Chile

Port of Patillos, Chile

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Bidder

American Rock Salt Co., LLC

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
115.	Suffolk	115.	\$83.34/Ton	Hampton	Corners, NY/Ice	B'Gone/2
116.	Sullivan	116.	\$59.47/Ton	Hampton	Corners, NY/Ice	B'Gone/2
117.	Ulster	117.	\$64.73/Ton	Hampton	Corners, NY/Ice	B'Gone/2
118.	Warren	118.	\$65.17/Ton	Hampton	Corners, NY/Ice	B'Gone/2
119.	Washington	119.	\$71.66/Ton	Hampton	Corners, NY/Ice	B'Gone/2
120.	Wayne	120.	\$47.95/Ton	Hampton	Corners, NY/Ice	B'Gone/2
121.	Westchester	121.	\$69.45/Ton	Hampton	Corners, NY/Ice	B'Gone/2
122.	Cayuga & Seneca	122.	\$54.65/Ton	Hampton	Corners, NY/Ice	B'Gone/2
123.	Chemung & Tioga	123.	\$54.31/Ton	Hampton	Corners, NY/Ice	B'Gone/2
124.	Cortland & Tompkins	124.	\$57.70/Ton	Hampton	Corners, NY/Ice	B'Gone/2
125.	Fulton & Montgomery	125.	\$61.16/Ton	Hampton	Corners, NY/Ice	B'Gone/2
126.	Genesee & Orleans	126.	\$46.54/Ton	Hampton	Corners, NY/Ice	B'Gone/2
127.	Schuyler & Yates	127.	\$48.20/Ton	Hampton	Corners, NY/Ice	B'Gone/2
128.	Livingston & Wyoming	128.	\$44.69/Ton	Hampton	Corners, NY/Ice	B'Gone/2

State Mix Method As Required by Specification Item: Conveyor Spraying

Name of Refinery: American Rock Salt Co., LLC

Location of Refinery: Hampton Corners, NY

Location of Mine: Hampton Corners, NY

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Bidder

American Rock Salt Co., LLC

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
115.	Suffolk	115.	\$79.34/Ton	Hampton	Corners, NY/Blue	Magic/1
116.	Sullivan	116.	\$55.47/Ton	Hampton	Corners, NY/Blue	Magic/1
117.	Ulster	117.	\$60.73/Ton	Hampton	Corners, NY/Blue	Magic/1
118.	Warren	118.	\$61.13/Ton	Hampton	Corners, NY/Blue	Magic/1
119.	Washington	119.	\$67.66/Ton	Hampton	Corners, NY/Blue	Magic/1
120.	Wayne	120.	\$43.95/Ton	Hampton	Corners, NY/Blue	Magic/1
121.	Westchester	121.	\$65.45/Ton	Hampton	Corners, NY/Blue	Magic/1
122.	Cayuga & Seneca	122.	\$50.65/Ton	Hampton	Corners, NY/Blue	Magic/1
123.	Chemung & Tioga	123.	\$50.31/Ton	Hampton	Corners, NY/Blue	Magic/1
124.	Cortland & Tompkins	124.	\$53.70/Ton	Hampton	Corners, NY/Blue	Magic/1
125.	Fulton & Montgomery	125.	\$57.15/Ton	Hampton	Corners, NY/Blue	Magic/1
126.	Genesee & Orleans	126.	\$42.54/Ton	Hampton	Corners, NY/Blue	Magic/1
127.	Schuyler & Yates	127.	\$44.20/Ton	Hampton	Corners, NY/Blue	Magic/1
128.	Livingston & Wyoming	128.	\$40.69/Ton	Hampton	Corners, NY/Blue	Magic/1

State Mix Method As Required by Specification Item: Conveyor Spraying

Name of Refinery: American Rock Salt Co., LLC

Location of Refinery: Hampton Corners, NY

Location of Mine: Hampton Corners, NY

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Bidder

I.M.U.S. INC

LOT IV - TREATED SALT

Item No.	County
115.	Suffolk
116.	Sullivan
117.	Ulster
118.	Warren
119.	Washington
120.	Wayne
121.	Westchester
122.	Cayuga & Seneca
123.	Chemung & Tioga
124.	Cortland & Tompkins
125.	Fulton & Montgomery
126.	Genesee & Orleans
127.	Schuyler & Yates
128.	Livingston & Wyoming

OGS Item	Price/Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
115.	\$72.93/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
116.	\$52.95/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
117.	\$54.95/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
118.	\$41.50/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
119.	\$53.49/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
120.	\$37.68/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
121.	\$67.50/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
122.	\$40.50/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
123.	\$41.70/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
124.	\$44.93/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
125.	\$43.95/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
126.	\$37.00/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
127.	\$36.43/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1
128.	\$36.85/Ton	HAMPTON CORNERS	BLUE MAGIC SALT	TYPE 1

State Mix Method As Required by Specification Item:

Name of Refinery:

Location of Refinery:

Location of Mine:

CONVEYOR/SPRAY

AMERICAN ROCK SALT

HAMPTON CORNERS NY

HAMPTON CORNERS NY

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Bidder

I.M.U.S. INC

LOT IV - TREATED SALT

Item No.	County
115.	Suffolk
116.	Sullivan
117.	Ulster
118.	Warren
119.	Washington
120.	Wayne
121.	Westchester
122.	Cayuga & Seneca
123.	Chemung & Tioga
124.	Cortland & Tompkins
125.	Fulton & Montgomery
126.	Genesee & Orleans
127.	Schuyler & Yates
128.	Livingston & Wyoming

OGS Item	Price/Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
115.	\$31.00/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
116.	\$62.45/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
117.	\$33.45/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
118.	\$60.00/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
119.	\$61.99/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
120.	\$41.19/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
121.	\$31.00/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
122.	\$44.04/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
123.	\$45.20/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
124.	\$48.43/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
125.	\$52.44/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
126.	\$40.50/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
127.	\$39.93/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2
128.	\$40.43/Ton	HAMPTON CORNERS	MAGIC SALT	TYPE 2

State Mix Method As Required by Specification Item:

Name of Refinery:

Location of Refinery:

Location of Mine:

CONVEYOR/SPRAY

AMERICAN ROCK SALT

HAMPTON CORNERS NY

HAMPTON CORNERS NY

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Bidder
SWP Environmental LLC.

LOT IV - TREATED SALT

Item No.	County	OGS Item	Price/Unit	Stockpile Locations	Product Name	Type 1=CI Type 2=OBPE
115.	Suffolk	115.	\$90.21/Ton	1-4	1-2	1
116.	Sullivan	116.	\$53.91/Ton	1-4	1-2	1
117.	Ulster	117.	\$59.72/Ton	1-4	1-2	1
118.	Warren	118.	\$61.97/Ton	1-4	1-2	1
119.	Washington	119.	\$61.95/Ton	1-4	1-2	1
120.	Wayne	120.	\$42.99/Ton	1-4	1-2	1
121.	Westchester	121.	\$70.12/Ton	1-4	1-2	1
122.	Cayuga & Seneca	122.	\$40.91/Ton	1-4	1-2	1
123.	Chemung & Tioga	123.	\$41.91/Ton	1-4	1-2	1
124.	Cortland & Tompkins	124.	\$46.90/Ton	1-4	1-2	1
125.	Fulton & Montgomery	125.	\$53.91/Ton	1-4	1-2	1
126.	Genesee & Orleans	126.	\$41.26/Ton	1-4	1-2	1
127.	Schuyler & Yates	127.	\$40.61/Ton	1-4	1-2	1
128.	Livingston & Wyoming	128.	\$37.91/Ton	1-4	1-2	1

State Mix Method As Required by Specification Item:
Name of Refinery:
Location of Refinery:
Location of Mine:

Screws/Pug
SWP/Cargill
Wayland, NY / Lansing, NY / Buffalo, NY / Ogdensburg, NY.
Mt. Morris, NY / Lansing, NY / Goderich, Ontario - Canada

stockpile locations:
1. Wayland, NY. 3. Buffalo, NY.
2. Lansing, NY. 4. Ogdensburg, NY.