

Bid Opening Results For:

IFB NUMBER	<u>20995</u>
BID OPENING	<u>8/8/2007</u>
GROUP NUMBER	<u>23300</u>
PURCHASING OFFICER	<u>Harry Brown</u>
TELEPHONE	<u>(518) 474-7902</u>

DESCRIPTION

Paper Napkins
(All State Agencies and Political Subdivisions)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
ICOM, Inc

Bidder
**R18 Paper
3 Selina Dr
Albany, N.Y. 12205**

ITEM 1: RECYCLED PAPER NAPKINS **EMR5500**

ORDER QUANTITY	ESTIMATED QUANTITY NAPKINS
1-9 Cases	900,000
10-24 Cases	2,000,000
25 Cases and Over	55,000,000

PRICE PER M	TOTAL	
\$ <u>7.93</u>	\$ <u>7137.00</u>	47.59/cr of 600
\$ <u>2.82</u>	\$ <u>15640.00</u>	46.90/cr of 6000
\$ <u>7.58</u>	\$ <u>416,900.00</u>	45.80/cr of 6,000

PRICE PER M	TOTAL
\$ <u>4.85</u>	\$ <u>4635</u>
\$ <u>3.90</u>	\$ <u>9800</u>
\$ <u>5.70</u>	\$ <u>258,500</u>

GRAND TOTAL BID ITEM 1: \$ 439,477.00

\$ 272,935

Guaranteed Delivery: 7 Days A/R/O

10 Days A/R/O

Number of Napkins per sleeve: 500

500

Number of Sleeves per case: 12

12 / 6000 Napkins/CASE

Brand Name: Emerald

MORCON

Manufacturer: Emerald

MORCON

City and State where Napkins will be Manufactured: Quebec, Canada

Post Consumer Recovered Fiber: 75 %

30 %

*Is this Product: [ECF] Elemental Chlorine Free YES NO
[PCF] Processed Chlorine Free YES NO

YES NO
 YES NO

Do you wish contract to be considered fulfilled when 20% over the estimated quantities have been shipped? YES NO

YES NO

***This information must be substantiated with either literature published by the paper manufacturer or through a signed statement from the paper manufacturer. This documentation should be attached to bidder's bid and submitted at the time of the bid opening. Failure to submit this required documentation may result in the rejection of your bid. OGS reserves the right to request technical documents for verification purposes if deemed necessary.**

icd)

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Bidder
ICOM, Inc.

Bidder
**BUNZL DISTRIBUTION
MIDATLANTIC, LLC - DBA-Sofco**

Bidder
Ris Paper

ITEM 2: PROCESSED CHLORINE FREE RECYCLED PAPER NAPKINS **EMR2059**

ORDER QUANTITY	ESTIMATED QUANTITY NAPKINS	PRICE PER M	TOTAL
1-9 Cases	300,000	\$ 11.78	70.69/cr of 6,000
10-24 Cases	600,000	\$ 11.25	67.50/cr of 6,000
25 Cases and Over	19,000,000	\$ 10.82	64.90/cr of 6,000
GRAND TOTAL BID ITEM 2:		\$ 215,864.00	\$ 35,340.00 \$ 6,750.00 \$ 205,580.00

Guaranteed Delivery: 20 Days A/R/O

Number of Napkins per sleeve: 500

Number of Sleeves per case: 12

Brand Name: Emerald

Manufacturer: Emerald

City and State where Napkins will be manufactured: Quebec, Canada

Total Recovered Fiber: 100 %

Post Consumer Recovered Fiber: 73 %

*Is this Product: [PCF] Processed Chlorine Free? YES NO

Do you wish the contract to be considered fulfilled when 20% over the estimated quantities have been shipped? YES NO

*This information must be substantiated with either literature published by the paper manufacturer or through a signed statement from the paper manufacturer. This documentation should be attached to bidder's bid and submitted at the time of the bid opening. Failure to submit this required documentation may result in the rejection of your bid. OGS reserves the right to request technical documents for verification purposes if deemed necessary.

PRICE PER M	TOTAL
\$ 4.666	\$ 1,399.80
\$ 4.436	\$ 2,661.60
\$ 4.346	\$ 82,574.00

2: \$ 80,635.40

y: 20 Days A/R/O

re: 500

se: 12

re: 2059

er: CASCADE TISSUE GROUP

ed: LAVAL, QUEBEC, CANADA

er: 60 %

er: 60 %

ee?: YES NO

illed have ed?: YES NO

PRICE PER M	TOTAL
\$ 5.15	\$ 1,545
\$ 4.90	\$ 2,990
\$ 4.70	\$ 89,300

\$ 93,785

10 Days A/R/O

500

12 / 6000 per case

Moscon

Moscon

100 %

100 %

YES NO

YES NO