

Bid Opening Results For:

IFB NUMBER	21128
BID OPENING	8/1/2007
GROUP NUMBER	50048
PURCHASING OFFICER	Harry Brown
TELEPHONE	(518) 474-7902

DESCRIPTION

Thermographed Business Cards, Letterhead and
Envelopes
(All State Agencies and Political Subdivisions)
{Readvertisement of IFB 20933, Bid Opening: June 12,
2007}

GROUP 50048 - THERMOGRAPHED BUSINESS CARDS, LETTERHEADS AND ENVELOPES (All State Agencies) PAGE 11

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
J.A. Thomas Company
3445 Airway Drive, Suite D
Reno, Nevada 89511

STOCK, COMPOSITION AND THERMOGRAPHY

8-1/2" x 11" LETTERHEADS				MONARCH LETTERHEADS			
Order Quantity	Est. No. of Lots	Price Per	Total	Order Quantity	Est. No. Of Lots	Price Per	Total
500	70	\$ 37.75/Lot	\$ 2,642.50	500	10	\$ 37.00/Lot	\$ 370.00
1,000	100	\$ 47.75/Lot	\$ 4,775.00	1,000	10	\$ 46.00/Lot	\$ 460.00
1,500	45	\$ 63.50/Lot	\$ 2,857.50	1,500	1*	\$ 60.00/Lot	\$ 60.00
2,000	40	\$ 79.25/Lot	\$ 3,170.00	2,000	1*	\$ 75.00/Lot	\$ 75.00
2,500	30	\$ 87.75/Lot	\$ 2,632.50	2,500	1*	\$ 85.00/Lot	\$ 85.00
3,000	50	\$ 104.70/Lot	\$ 5,235.00	3,000	1*	\$ 100.00/Lot	\$ 100.00
4,000	10	\$ 131.00/Lot	\$ 1,310.00	4,000	1*	\$ 125.00/Lot	\$ 125.00
5,000	40	\$ 152.00/Lot	\$ 6,080.00	5,000	1*	\$ 145.00/Lot	\$ 145.00
10,000	20	\$ 220.00/Lot	\$ 4,400.00	10,000	1*	\$ 210.00/Lot	\$ 210.00
15,000	1*	\$ 328.50/Lot	\$ 328.50	15,000	1*	\$ 315.00/Lot	\$ 315.00
20,000	10	\$ 434.00/Lot	\$ 4,340.00	20,000	1*	\$ 420.00/Lot	\$ 420.00
25,000	5	\$ 537.50/Lot	\$ 2,687.50	25,000	1*	\$ 525.00/Lot	\$ 525.00

8-1/2" x 11" Letterheads - Total: \$ 40,458.50 Monarch Letterheads - Total: \$ 2,890.00

#10 ENVELOPES				MONARCH ENVELOPES			
Order Quantity	Est. No. of Lots	Price Per	Total	Order Quantity	Est. No. Of Lots	Price Per	Total
500	30	\$ 53.00/Lot	\$ 1,590.00	500	10	\$ 53.00/Lot	\$ 530.00
1,000	100	\$ 69.00/Lot	\$ 6,900.00	1,000	10	\$ 69.00/Lot	\$ 690.00
1,500	40	\$ 79.50/Lot	\$ 3,180.00	1,500	1*	\$ 75.00/Lot	\$ 75.00
2,000	30	\$ 95.40/Lot	\$ 2,862.00	2,000	1*	\$ 90.00/Lot	\$ 90.00
2,500	30	\$ 111.30/Lot	\$ 3,339.00	2,500	1*	\$ 105.00/Lot	\$ 105.00
3,000	20	\$ 133.50/Lot	\$ 2,670.00	3,000	1*	\$ 126.00/Lot	\$ 126.00
4,000	10	\$ 177.60/Lot	\$ 1,776.00	4,000	1*	\$ 168.00/Lot	\$ 168.00
5,000	60	\$ 221.00/Lot	\$ 13,260.00	5,000	1*	\$ 210.00/Lot	\$ 210.00
10,000	30	\$ 402.80/Lot	\$ 12,084.00	10,000	1*	\$ 380.00/Lot	\$ 380.00
15,000	10	\$ 593.60/Lot	\$ 5,936.00	15,000	1*	\$ 560.00/Lot	\$ 560.00
20,000	5	\$ 790.00/Lot	\$ 3,950.00	20,000	1*	\$ 746.00/Lot	\$ 746.00
25,000	20	\$ 927.50/Lot	\$ 18,550.00	25,000	1*	\$ 875.00/Lot	\$ 875.00

#10 Envelopes - Total: \$ 76,097.00 Monarch Envelopes - Total: \$ 4,555.00

*NOTE WELL: Starred quantities indicate that these items may not be used; however, for purposes of this bid, unit prices must be quoted and extended into the total column.

(continued)

GROUP 50048 - THERMOGRAPHED BUSINESS CARDS, LETTERHEADS AND ENVELOPES (All State Agencies) PAGE 11

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Bidder
HART REPRODUCTION SERVICES, INC

STOCK, COMPOSITION AND THERMOGRAPHY

8-1/2" x 11" LETTERHEADS				MONARCH LETTERHEADS			
Order Quantity	Est. No. of Lots	Price Per	Total	Order Quantity	Est. No. Of Lots	Price Per	Total
500	70	\$ 50/Lot	\$ 3,500	500	10	\$ 55/Lot	\$ 550
1,000	100	\$ 70/Lot	\$ 7,000	1,000	10	\$ 75/Lot	\$ 750
1,500	45	\$ 100/Lot	\$ 4,500	1,500	1*	\$ 110/Lot	\$ 110
2,000	40	\$ 130/Lot	\$ 5,200	2,000	1*	\$ 150/Lot	\$ 150
2,500	30	\$ 160/Lot	\$ 4,800	2,500	1*	\$ 175/Lot	\$ 175
3,000	50	\$ 190/Lot	\$ 9,500	3,000	1*	\$ 205/Lot	\$ 205
4,000	10	\$ 250/Lot	\$ 2,500	4,000	1*	\$ 270/Lot	\$ 270
5,000	40	\$ 300/Lot	\$ 12,000	5,000	1*	\$ 325/Lot	\$ 325
10,000	20	\$ 600/Lot	\$ 12,000	10,000	1*	\$ 650/Lot	\$ 650
15,000	1*	\$ 900/Lot	\$ 900	15,000	1*	\$ 975/Lot	\$ 975
20,000	10	\$ 1200/Lot	\$ 12,000	20,000	1*	\$ 1300/Lot	\$ 1300
25,000	5	\$ 1500/Lot	\$ 7,500	25,000	1*	\$ 1625/Lot	\$ 1625

8-1/2" x 11" Letterheads - Total: \$ 81,400 Monarch Letterheads - Total: \$ 7,085

#10 ENVELOPES				MONARCH ENVELOPES			
Order Quantity	Est. No. of Lots	Price Per	Total	Order Quantity	Est. No. Of Lots	Price Per	Total
500	30	\$ 75/Lot	\$ 2,250	500	10	\$ 90/Lot	\$ 900
1,000	100	\$ 120/Lot	\$ 12,000	1,000	10	\$ 135/Lot	\$ 1350
1,500	40	\$ 175/Lot	\$ 7,000	1,500	1*	\$ 200/Lot	\$ 200
2,000	30	\$ 225/Lot	\$ 6,250	2,000	1*	\$ 260/Lot	\$ 260
2,500	30	\$ 280/Lot	\$ 8,400	2,500	1*	\$ 325/Lot	\$ 325
3,000	20	\$ 330/Lot	\$ 6,600	3,000	1*	\$ 390/Lot	\$ 390
4,000	10	\$ 440/Lot	\$ 4,400	4,000	1*	\$ 455/Lot	\$ 455
5,000	60	\$ 550/Lot	\$ 3,300	5,000	1*	\$ 625/Lot	\$ 625
10,000	30	\$ 1,100/Lot	\$ 33,000	10,000	1*	\$ 1,250/Lot	\$ 12,500
15,000	10	\$ 1,650/Lot	\$ 19,500	15,000	1*	\$ 1,875/Lot	\$ 18,750
20,000	5	\$ 2,200/Lot	\$ 11,000	20,000	1*	\$ 2,500/Lot	\$ 25,000
25,000	20	\$ 2,750/Lot	\$ 55,000	25,000	1*	\$ 3,125/Lot	\$ 31,250

#10 Envelopes - Total: \$ 195,900 Monarch Envelopes - Total: \$ 132,550

*NOTE WELL: Starred quantities indicate that these items may not be used; however, for purposes of this bid, unit prices must be quoted and extended into the total column.

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Bidder
 J.A. Thomas Company
 3445 Airway Drive, Suite D
 Reno, Nevada 89511

STOCK, COMPOSITION AND THERMOGRAPHY (Cont'd)

BUSINESS CARDS				BLANK LETTERHEADS		
Order Quantity	Est. No. of Lots	Price Per	Total	Order Quantity	Price Per	Price
250	1,000	\$ 9.75 Lot	\$ 9,750.00	1,000	\$ 25.00 M	\$ 25.00
500	11,000	\$ 10.25 Lot	\$112,750.00	5,000	\$ 25.00 M	\$125.00
1,000	1,200	\$ 14.20 Lot	\$ 17,040.00	1,000	\$ 25.00 M	\$ 25.00
1,500	200	\$ 16.50 Lot	\$ 3,300.00	5,000	\$ 25.00 M	\$125.00
2,000	200	\$ 20.50 Lot	\$ 4,100.00	10,000	\$ 25.00 M	\$250.00
2,500	100	\$ 22.50 Lot	\$ 2,250.00			
3,000	100	\$ 26.00 Lot	\$ 2,600.00			
4,000	60	\$ 32.00 Lot	\$ 1,920.00			
5,000	150	\$ 39.50 Lot	\$ 5,925.00			
10,000	25	\$ 78.50 Lot	\$ 1,962.50			
20,000	1*	\$ 150.00 Lot	\$ 150.00			
Business Cards - Total: \$ 161,747.50				Blank Stationary - Total: \$ 550.00		

*NOTE WELL: Starred quantities indicate that these items may not be ordered; however, for purposes of this bid, unit prices must be quoted and extended into the total column.

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Bidder
 HART REPRODUCTION SERVICES, INC.

STOCK, COMPOSITION AND THERMOGRAPHY (Cont'd)

BUSINESS CARDS				BLANK LETTERHEADS		
Order Quantity	Est. No. of Lots	Price Per	Total	Order Quantity	Price Per	Price
250	1,000	\$ 27 Lot	\$ 27,000	1,000	\$ 40 M	\$ 40
500	11,000	\$ 30 Lot	\$ 330,000	5,000	\$ 34 M	\$ 170
1,000	1,200	\$ 35 Lot	\$ 42,000	1,000	\$ 45 M	\$ 45
1,500	200	\$ 55 Lot	\$ 11,000	5,000	\$ 39 M	\$ 195
2,000	200	\$ 65 Lot	\$ 13,000	10,000	\$ 38 M	\$ 380
2,500	100	\$ 85 Lot	\$ 21,250			
3,000	100	\$ 95 Lot	\$ 28,500			
4,000	60	\$ 120 Lot	\$ 7,200			
5,000	150	\$ 150 Lot	\$ 22,500			
10,000	25	\$ 275 Lot	\$ 6,875			
20,000	1*	\$ 550 Lot	\$ 550			
Business Cards - Total: \$ 478,125				Blank Stationary - Total: \$ 830		

*NOTE WELL: Starred quantities indicate that these items may not be ordered; however, for purposes of this bid, unit prices must be quoted and extended into the total column.

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478,125

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder
 J.A. Thomas Company
 3445 Airway Drive, Suite D
 Reno, Nevada 89511

ITEM 1: LETTERHEADS		Total Price
	8-1/2" x 11"	\$ 40,458.50
	Monarch	\$ 2,890.00
ITEM 2: ENVELOPES		
	#10	\$ 76,097.00
	Monarch	\$ 4,555.00
ITEM 3: BUSINESS CARDS		\$161,747.50
BLANK LETTERHEADS		
	8-1/2" x 11"	\$ 150.00
	Monarch	\$ 400.00
Additional charge for one logo or seal other than the NYS Seal or the Seal of the State University of New York. (This charge does not apply when completed camera-ready copy suitable for scanning is furnished.	170	\$ 5.00 each \$ 850.00
Additional charge for each additional logo or seal, other than the NYS Seal or the Seal of the State University, on the same item. (This charge does not apply when completed camera-ready copy, suitable for scanning is furnished.	100	\$ 5.00 each \$ 500.00
Proofs per item	35 items	\$ 10.00 item \$ 350.00
GRAND TOTAL BID:		\$ 288,848.00
Guaranteed Delivery:	15 Working Days after receipt of order	
Brand Name of Stock Proposed for Letterheads:	Fox River Capitol Bond	
Manufacturer of Stock:	Fox River Paper Company	
Post Consumer Content:	30 %	
Brand Name of Stock Proposed for Envelopes:	Fox River Capitol Bond	
Manufacturer of Stock:	Fox River Paper Company	
Post Consumer Content:	30 %	

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Bidder
 HART REPRDDUCTION SERVICES, INC

ITEM 1: LETTERHEADS		Total Price
	8-1/2" x 11"	\$ 81,400
	Monarch	\$ 7,085
ITEM 2: ENVELOPES		
	#10	\$ 195,900
	Monarch	\$ 13,255
ITEM 3: BUSINESS CARDS		\$ 478,125
BLANK LETTERHEADS		
	8-1/2" x 11"	\$ 210
	Monarch	\$ 620
Additional charge for one logo or seal other than the NYS Seal or the Seal of the State University of New York. (This charge does not apply when completed camera-ready copy suitable for scanning is furnished.	170	\$ 5 each \$ 850
Additional charge for each additional logo or seal, other than the NYS Seal or the Seal of the State University, on the same item. (This charge does not apply when completed camera-ready copy, suitable for scanning is furnished.	100	\$ 5 each \$ 500
Proofs per item	35 items	\$ 5 item \$ 175
GRAND TOTAL BID:		\$ 778,120
Guaranteed Delivery:		
Brand Name of Stock Proposed for Letterheads:	ROYAL COTTON	
Manufacturer of Stock:	WASSAU	
Post Consumer Content:	30 %	
Brand Name of Stock Proposed for Envelopes:	ROYAL COTTON	
Manufacturer of Stock:	WASSAU	
Post Consumer Content:	30% %	

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Bidder
HART REPRODUCTION SERVICES, INC.

Brand Name of Stock Proposed for Business Cards: _____
Manufacturer of Stock: _____
Post Consumer Content: _____ %
Will these items be printed by the company named on the front page of this bid? YES NO
City and State of Plant where Thermography will be performed: _____
Does bidder offer Electronic Access Ordering (EDI)? YES NO
If awarded a contract, will bidder accept the New York State Procurement Card for orders up to \$10,000.00? YES NO
If bidder limits the maximum acceptable card amount to less than \$10,000, please indicate the maximum amount: \$ _____
Additional discount for purchases made with the NYS Procurement Card: _____ %
Person or persons to contact for New York State contract orders:
Name: _____
Title: _____
Telephone Number: () _____
Toll Free Telephone Number: () _____
Fax Number: () _____
Toll Free Fax Number: () _____
E-Mail Address: _____

~~WASSAU EXACT OPAQUE~~
WASSAU
30
New York NY
PATTY FRANKS
() 212 704 0556
()
() 212 704 0003
()
patty@hartrepro.com

NOTE WELL!
Bidders are advised to verify that their proposed stock(s) meet bid specifications before submitting their bid. Proposed stocks that are not at least equal to the reference(s) in the specifications or contain less than the specified minimum recycled post consumer content (when required) will result in rejection of the bid.
If proposing other than referenced brands, bid MUST show proposed brand and mill. If bidder states, "as specified", it is understood that the referenced brands will be furnished.

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Bidder
J.A. Thomas Company
3445 Airway Drive, Suite D
Reno, Nevada 89511

Brand Name of Stock Proposed for Business Cards: _____
Manufacturer of Stock: _____
Post Consumer Content: _____ %
Will these items be printed by the company named on the front page of this bid? YES NO
City and State of Plant where Thermography will be performed: _____
Does bidder offer Electronic Access Ordering (EDI)? YES NO
If awarded a contract, will bidder accept the New York State Procurement Card for orders up to \$10,000.00? YES NO
If bidder limits the maximum acceptable card amount to less than \$10,000, please indicate the maximum amount: \$ _____
Additional discount for purchases made with the NYS Procurement Card: _____ %
Person or persons to contact for New York State contract orders:
Name: _____
Title: _____
Telephone Number: _____
Toll Free Telephone Number: _____
Fax Number: _____
Toll Free Fax Number: _____
E-Mail Address: _____

Exact Offset Opaque Cover
Wausau Paper Company
30
X YES
Reno, Nevada
X YES
X YES
\$ N/A
0 %
Karen Dickinson
Senior Account Manager
(775)355-7500
(800) 421-5452
(775) 355-8054
() N/A
kdickinson@jathomas.net or
orders@jathomas.net

NOTE WELL!
Bidders are advised to verify that their proposed stock(s) meet bid specifications before submitting their bid. Proposed stocks that are not at least equal to the reference(s) in the specifications or contain less than the specified minimum recycled post consumer content (when required) will result in rejection of the bid.
If proposing other than referenced brands, bid MUST show proposed brand and mill. If bidder states, "as specified", it is understood that the referenced brands will be furnished.

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