State of New York OGS: Group: 73001

Award: NEG-22601 Contract: PS66085

Appendix E-3 NYS Net Prices

Gartner Research and Advisory Services Pricing

1. The pricing in Section 1 is effective March 21, 2023 and is the same as the pricing Gartner offers on its GSA Contract.

2. The pricing in Section 1 effective March 21, 2023 applies to any Purchase Order an Authorized User transmits to Gartner in accordance with Appendix B, Purchase Orders on or after March 21, 2023 and before the date the next pricing increase becomes effective on Gartner's GSA Contract.

3. In the event that Gartner's GSA Contract pricing increases and either:

    a. Gartner has not submitted a Contract Update request to OGS to increase the pricing in Section 1; or

    b. Gartner has submitted a Contract Update request to OGS to increase the pricing in Section 1, but OGS has not approved the Contract Update request,

   Gartner will not be able to quote pricing to Authorized Users for those items in Section 1 whose pricing on Gartner's GSA Contract has increased.

4. The pricing in Section 2 is effective March 21, 2023 and remains in effect until the date OGS approves Gartner's next Contract Update request.

5. The pricing in Section 2 applies to any Purchase Order an Authorized User transmits to Gartner in accordance with Appendix B, Purchase Orders on or after March 21, 2023 and before the date OGS approves the next Gartner Contract Update request to increase the pricing in Section 2.

6. For both Section 1 and Section 2, additions, deletions, and price decreases will be handled in accordance with §6. Payment/Pricing.

GARTNER RAS SUBSCRIPTIONS		Effective March 21, 2023
SECTION 1: RESEARCH AND ADVISORY SERVICES		**ANNUAL FEE**
Global CIO Team Plus [2]	Invitation Only	
Global CIO		215,923
Divisional CIO		161,410
Global IT Leader		161,410
Global IT Leadership Team Plus [2]	Invitation Only	
Global Team Leader		147,575
Global Partner Member - Check with your Gartner account executive for available domains.	Renewal Only [6]	134,570
Advisor Member		50,120
Executive Programs Leadership Team Plus for Global Enterprises [2]		
Global Enterprises Team Leader		158,787
Global Enterprises IT Executive		158,787
(IT Executive Team Leader may purchase IT Leadership Team Plus Members)		
Global Enterprises Partner	Invitation Only	137,754
(Partner Team Leader may purchase Enterprise IT Leadership Team Plus Members)		
Delegate Team Leader	Renewal Only [6]	54,957
(Delegate Team Leader may purchase IT Leadership Team Plus Members)		
Advisor Team Leader		40,110
(Advisor Team Leader may purchase IT Leadership Team Plus Members)		
Cross Function Team Member		27,995

GARTNER RAS SUBSCRIPTIONS		Effective March 21, 2023
Executive Programs Leadership Team Plus [2]		
[Team Leader](#)		108,790
Renewing Subscriber [6] (01-Mar-2022 to 01-Feb-2023)		107,662
Renewing Subscriber [6] (before 01-Mar-2022)		104,853
[IT Executive Team Member](#) or [IT Executive Team Leader](#)		108,790
(IT Executive Team Leader must purchase IT Leadership Team Plus Members)		
[Partner Team Member](#) or [Partner Team Leader](#)	Invitation Only	94,727
(Partner Team Leader must purchase Enterprise IT Leadership Team Plus Members)		
Renewing Subscriber [6] (01-Mar-2022 to 01-Feb-2023)		93,426
Renewing Subscriber [6] (01-Feb-2021 to 1-Mar-2022)		87,825
Renewing Subscriber [6] (before 01-Feb-2021)		83,833
[Delegate Team Member](#) or [Delegate Team Leader](#)	Renewal Only [6]	54,957
(Delegate Team Leader must purchase IT Leadership Team Plus Members)		
[Advisor Team Member](#) or [Advisor Team Leader](#)		40,110
(Advisor Team Leader must purchase IT Leadership Team Plus Members)		
[Cross Function Team Member](#)		27,995
Executive Programs Leadership Team [2]		
[Team Leader](#)		99,926
Renewing Subscriber [6] (01-Mar-2022 to 01-Feb-2023)		98,791
Renewing Subscriber [6] (before 01-Mar-2022)		96,266
[IT Executive Team Member](#) or [IT Executive Team Leader](#)		99,926
(IT Executive Team Leader must purchase IT Leadership Team Members)		
[Partner Team Member](#) or [Partner Team Leader](#)	Invitation Only	86,879
(Partner Team Leader must purchase Enterprise IT Leadership Team Members)		
Renewing Subscriber [6] (before 01-Feb-2020)		76,902
[Delegate Team Member](#) or [Delegate Team Leader](#)	Renewal Only [6]	50,454
(Delegate Team Leader must purchase IT Leadership Team Members)		

GARTNER RAS SUBSCRIPTIONS		Effective March 21, 2023
Advisor Team Member or Advisor Team Leader		36,799
(Advisor Team Leader must purchase IT Leadership Team Members)		
Cross Function Team Member		25,657
Role Team Member		18,217
Executive Programs Leadership Team Essentials [2] For small government agency. Availability is limited. Please check with your Gartner Sales representative before ordering. Each team may only have Leader and only Essentials Team Members licenses. No other team member license types permitted.		
Team Leader		99,926
Essentials Team Member	Limited Availability	10,168
Executive Programs Individual Access [1]		
Individual Access	Single User	108,932
	Multi-User	97,908
Renewing Subscriber [6] (before 01-Mar-2022)	Single User	106,099
	Multi-User	94,144
Executive Programs Member Basic [1]	Renewal Only [6]	
Individual Access	Single User	72,315
	Multi-User	64,237
IT Executives [1]	Renewal Only [6]	
IT Executives CIO Signature		121,645
IT Executives CIO Essentials	Single User	74,643
	Multi-User	66,779
Add-On for Executive Programs and Enterprise IT [3] Availability is limited. Please check with your Gartner Sales representative before ordering.		
Executive Programs - Two Additional Meetings Add-on		19,653
Enterprise IT Leaders - Two Additional Meetings Add-on		19,653

GARTNER RAS SUBSCRIPTIONS		Effective March 21, 2023
Gartner for CIOs Team Plus [2,7]		
Team Leader		63,222
Advisor Team Member or Advisor Team Leader		40,110
(Advisor Team Leader must purchase IT Leadership Team Plus Members)		
Cross Function Team Member		27,995
Gartner for CIOs Individual Access [1]		
Individual Access Advisor	Single User	69,484
	Multi-User	63,222
Enterprise IT Leadership Team Plus for Global Enterprise [2]	Invitation Only	
Global Team Leader		113,774
Global Advisor Team Leader		36,384
(Advisor Team Leader must purchase IT Leadership Team Plus Members)		
Advisor Team Member		36,384
Cross Function Team Member		21,492
Enterprise IT Leadership Team Plus [2]	Invitation Only	
Team Leader		80,028
Renewing Subscriber [6] (01-Feb-2020 to 01-Feb-2021)		78,451
Renewing Subscriber [6] (before 01-Feb-2020)		72,435
Advisor Team Member		36,384
Cross Function Team Member		21,492
Enterprise IT Leadership Team [2]	Invitation Only	
Team Leader		73,680
Renewing Subscriber [6] (before 01-Feb-2020)		66,579
Advisor Team Member		33,549
Cross Function Team Member		19,733
Role Team Member		12,622

GARTNER RAS SUBSCRIPTIONS		Effective March 21, 2023
Essentials Team Member		9,897
Enterprise IT Leaders Initiative Team [2]	Renewal Only [6]	
Team Leader		94,467
Advisor Team Member		47,437
Enterprise IT Leaders Individual Access [1]	Renewal Only [6]	
Individual Access [1]	Single User	86,080
Individual Access [1]	Multi-User	72,262
Renewing Subscriber [6] (before 01-Feb-2020)		67,216
Gartner for CISOs Executive Team [2,8]		
Team Leader		123,415
Team Member		46,962
Tech Professional Team Member		18,280
Gartner for CISOs Executive Individual Access [1]		
Individual Access Advisor	Single User	135,838
	Multi-User	123,415
Gartner for CDAOs Executive Team [2,8]		
Team Leader		123,415
Team Member		46,962
Tech Professional Team Member		18,280
Gartner for CDAOs Executive Individual Access [1]		
Individual Access Advisor	Single User	135,838
	Multi-User	123,415

GARTNER RAS SUBSCRIPTIONS		Effective March 21, 2023
Gartner for CISOs Team [2,8]		
Team Leader		63,222
Team Member		41,811
Tech Professional Team Member		15,856
Gartner for CISOs Individual Access [1]		
Individual Access Advisor	Single User	69,484
	Multi-User	63,222
Gartner for CDAOs Team [2,8]		
Team Leader		63,222
Team Member		41,811
Tech Professional Team Member		15,856
Gartner for CDAOs Individual Access [1]		
Individual Access Advisor	Single User	69,484
	Multi-User	63,222
IT Leadership Team Plus [2]		
Team Leader		36,384
Advisor Team Member		36,384
Cross Function Team Member		21,492
IT Leadership Team [2]		
Team Leader		33,549
Advisor Team Member		33,549
Cross Function Team Member		19,733
Role Team Member		12,622
Essentials Team Member		9,897

GARTNER RAS SUBSCRIPTIONS		Effective March 21, 2023
Gartner for Enterprise Supply Chain Leadership Team [2]	Invitation Only	
Team Leader		77,122
Advisor Team Member		34,232
Cross Function Team Member		20,224
Essentials Team Member		10,085
IT Leader Individual Access [1]		
Individual Access Advisor	Single User	44,416
	Multi-User	33,549
Reference	Single User	29,835
	Multi-User	18,938
Supply Chain Leaders Individual Access [1]		
Individual Access Advisor	Single User	45,305
	Multi-User	34,232
Reference	Single User	30,408
	Multi-User	19,325
Technical Professionals Department [4, 5] (per agency)		
Advisor Department		129,832
Reference Department		87,463
Technical Professionals Team [4, 5]		
(Includes 1 Team Leader and up to 4 Team Member)		62,218
Additional Team Member		11,920
Gartner Core Connect [1]		
Advisor	Single User	36,645
	Multi-User	26,740

GARTNER RAS SUBSCRIPTIONS		Effective March 21, 2023
[Reference](#)	Single User	23,525
	Multi-User	13,550
Legacy Core IT Research	Renewal Only [6]	
(price per license based on aggregate license quantity price level)		
[Advisor 1-9 license quantity](#)		19,125
Burton Classic IT1 Research	Renewal Only [6]	
[Agency size 1 < 1000 Employees](#)		66,387
[Agency size 1001 < 25,000 Employees](#)		129,202
SECTION 2: ADDITIONAL SERVICES		**ANNUAL FEE**
Industry Advisory Services Individual Access [1] (one industry)		
Renewing Subscriber [6] (before 01-Mar-2022)		
[Reference](#)	Single User	36,493
	Multi-User	24,917
[Individual Access Advisor](#)	Single User	54,133
	Multi-User	41,895
Industry Advisory Services Leadership Team [2] (one industry)		
Renewing Subscriber [6] (before 01-Mar-2022)		
[Team Leader](#)		41,895
[Advisor Team Member](#)		41,895
[Cross Function Team Member](#)		25,689
[Role Team Member](#)		14,664
[Essentials Team Member](#)		10,254

Purchasing Guidelines

"Single User" applies to a buying center that has one individual license; "Multi User" applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi User price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi User pricing qualification.

[1] Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are invitation only services as indicated in the pricing table. A maximum of one Leader per team. Each Leader type license must have three (3) to ten (10) team member licenses. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. Executive Programs Leadership team solutions with one Leader and less than three (3) team member licenses is permissible so long as one of the team member licenses is an IT Executive or a Partner Leader with at least three (3) Advisor and/or Cross Function team member licenses per Partner license. Global CIO team solutions with one Leader and less than three (3) team member licenses is permissible. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), Global CIO Team etc.

[2] Team with Industry licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are invitation only services as indicated in the pricing table. A maximum of one Leader per team. Each Leader type license must have three (3) to ten (10) team member licenses. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. Executive Programs Leadership team solutions with one Leader and less than three (3) team member licenses is permissible so long as one of the team member licenses is an IT Executive or a Partner Leader with at least three (3) Advisor and/or Cross Function team member licenses per Partner license. Global CIO team solutions with one Leader and less than three (3) team member licenses is permissible. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus with Industry configuration may only contain Team Plus with Industry licenses for the same industry and cannot include other types of team licenses such as Team with Industry (non-Plus), Team Plus, Team (no industry, non-Plus), Global CIO Team etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

[3] Availability is limited. Please check with your Gartner Sales representative before ordering.

[4] Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

[5] Technical Professionals Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Technical Professionals Team consists of one (1) Team Leader and four (4) Team Member coterminous licenses. Up to six (6) additional Team Members may be added for a maximum total of ten (10) Team Members per Team Leader. Technical Professionals SMB is a per agency license available only to eligible small and medium size agencies with 4,000 or fewer employees. Please check with Sales representatives before purchasing.

[6] Renewal Only and Renewing Subscriber services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

Team Delegate Member and Delegate Leader licenses: purchased before February 1, 2020

Executive Programs Member Basic & Member Basic with Industry: purchased before April 1, 2019
IT Executives: purchased before September 1, 2015
Core Research: purchased before February 1, 2007
Burton Classic IT1: purchased before February 1, 2013

* Industry Advisory Services Add-on must be coterminous with the base Enterprise IT Leaders or IT Executives license. The purchase of Industry Advisory Services Add-on for IT Executives CIO Signature requires the purchase an Industry Advisory Services Add-on license for the Member and each Delegate.

[7] Gartner for CIOs team solutions require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per team. Each Leader type license must have one (1) to ten (10) team member licenses. All licenses in a Team with Industry solution must purchase access to the same industry. All licenses in a team must be coterminous and of the same team type. For example, a CIOs Team Plus with Industry configuration may only contain CIOs Team Plus with Industry licenses for the same industry and cannot include other types of team licenses such as Team Plus (no Industry), Team (no industry, non-Plus), Global CIO Team etc.

[8] Team licenses for Gartner for CISOs, CDAOS, and other like kind role-based team solutions require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per team configuration. Each Leader must have one (1) to ten (10) coterminous Team Member licenses. All licenses in a team configuration must purchase coterminous accessto the same role-based service levelsolution. For example, a Gartner for CISOs Executive team configuration may only contain Gartner for CISOs Executive team licenses and cannot include other types of licenses such as self-directed or Gartner for CDAOs Executive licenses Team etc.

Gartner reserves the right to refresh its pricing and product offerings on a quarterly basis consistent with the prices listed in the Gartner GSA Group 70 IT schedule price list. The refreshed Pricing and Product offering is anticipated in January of each new calendar year, and subject to OGS approval, will be applicable to any renewal of existing services or initiation of new services