

State of New York OGS: Group: 73001

Award: NEG-22601 Contract: PS66085

Appendix E-3 NYS Net Prices

Gartner Research and Advisory Services Pricing

1. The pricing in Section 1 is effective May 13, 2024, and is the same as the pricing Gartner offers on its GSA Contract.
2. The pricing in Section 1 effective May 13, 2024, applies to any Purchase Order an Authorized User transmits to Gartner in accordance with Appendix B, Purchase Orders on or after May 13, 2024, and before the date the next pricing increase becomes effective on Gartner's GSA Contract.
3. In the event that Gartner's GSA Contract pricing increases and either:
 - a. Gartner has not submitted a Contract Update request to OGS to increase the pricing in Section 1; or
 - b. Gartner has submitted a Contract Update request to OGS to increase the pricing in Section 1, but OGS has not approved the Contract Update request,Gartner will not be able to quote pricing to Authorized Users for those items in Section 1 whose pricing on Gartner's GSA Contract has increased.
4. The pricing in Section 2 is effective May 13, 2024, and remains in effect until the date OGS approves Gartner's next Contract Update request.
5. The pricing in Section 2 applies to any Purchase Order an Authorized User transmits to Gartner in accordance with Appendix B, Purchase Orders on or after May 13, 2024, and before the date OGS approves the next Gartner Contract Update request to increase the pricing in Section 2.
6. For both Section 1 and Section 2, additions, deletions, and price decreases will be handled in accordance with §6. Payment/Pricing.

GARTNER Research Advisory Services (RAS) SUBSCRIPTIONS		Effective May 13, 2024
SECTION 1: RESEARCH AND ADVISORY SERVICES		ANNUAL FEE
Executive Programs v2 Guided or Self-Directed Team ²		
Guided Team Leader		128,352
Self-Directed Team Leader		73,481
Team Member:		
CIO Guided Member or Leader Member		128,352
CDAO, CISO, or Software Engineering Leaders Guided Member or Guided Leader Member Other role-based domains may be available; check with account representative.		128,352
Partner Member or Leader Member Limited Availability		128,352
CIO Self-Directed Member or Leader Member		73,481
CDAO, CISO, or Software Engineering Leaders Self-Directed Member or Self-Directed Leader Member Other role-based domains may be available; check with account representative.		66,383
Advisor Member or Leader Member		57,521
Cross Function Member		37,492
Executive Programs v2 Extended Team ²		
Guided CDAO, CISO, or Software Engineering Leaders Team Member Other role-based domains may be available; check with account representative.		48,841
Self-Directed CDAO, CISO, or Software Engineering Leaders Team Member Other role-based domains may be available; check with account representative.		43,484
Advisor Member		43,911
Cross Function Member		22,352
Executive Programs v2 Individual Access ¹		
Guided Individual Access	Single License	141,271
	Multi License	128,352
Self-Directed Individual Access	Single License	80,877
	Multi License	73,481

GARTNER Research Advisory Services (RAS) SUBSCRIPTIONS		Effective May 13, 2024
Global CIO Team Plus ²	Invitation Only	
Global CIO (Team Leader)		225,424
Divisional CIO (Team Member)		168,431
Global IT Leader (Team Member)		168,431
Global IT Leadership Team Plus ²	Invitation Only	
Global Team Leader		153,994
Global Partner Member - Check with your Gartner account executive for available domains.	Renewal Only ⁶	135,041
Advisor Team Member		51,899
Executive Programs Leadership Team Plus ²		
Team Leader		116,079
Renewing Subscriber ⁶ (01-Mar-2022 to 01-Feb-2024)		113,853
Renewing Subscriber ⁶ (before 01-Mar-2022)		107,097
IT Executive Team Member or IT Executive Team Leader		116,079
Partner Team Member or Partner Team Leader	Invitation Only	100,894
Renewing Subscriber ⁶ (before 01-Feb-2021)		88,863
Delegate Team Member or Delegate Team Leader	Renewal Only ⁶	56,891
Advisor Team Member or Advisor Team Leader		41,999
Cross Function Team Member		29,395
Executive Programs Leadership Team ²		
Team Leader		106,632
Renewing Subscriber ⁶ (01-Mar-2022 to 01-Feb-2024)		104,768
Renewing Subscriber ⁶ (before 01-Mar-2022)		100,116
IT Executive Team Member or IT Executive Team Leader		106,632
Partner Team Member or Partner Team Leader	Invitation Only	92,553
Renewing Subscriber ⁶ (before 01-Feb-2021)		81,516
Delegate Team Member or Delegate Team Leader	Renewal Only ⁶	52,240
Advisor Team Member or Advisor Team Leader		38,271

GARTNER Research Advisory Services (RAS) SUBSCRIPTIONS		Effective May 13, 2024
Cross Function Team Member		26,684
Role Team Member		19,638
Executive Programs Individual Access ¹		
Individual Access	Single User	117,864
	Multi-User	103,009
Renewing Subscriber ⁶ (before 01-Mar-2022)	Single User	108,358
	Multi-User	96,281
Executive Programs Member Basic ¹		
Individual Access	Renewal Only ⁶	
	Single User	74,658
	Multi-User	67,089
IT Executives ¹		
IT Executives CIO Signature	Renewal Only ⁶	
IT Executives CIO Essentials	Single User	127,788
	Multi-User	78,376
		70,118
Add-On for Executive Programs and Enterprise IT ³ Availability is limited. Please check with your Gartner Sales representative before ordering.		
Executive Programs - Two Additional Meetings Add-on		21,619
Enterprise IT Leaders - Two Additional Meetings Add-on		21,619
Enterprise Supply Chain Leaders - Two Additional Meetings Add-on		21,619
Gartner for CIOs Team Plus ²		
Team Leader		65,688
Advisor Team Member or Advisor Team Leader		42,116
(Advisor Team Leader must purchase IT Leadership Team Plus Members)		
Cross Function Team Member		29,395

GARTNER Research Advisory Services (RAS) SUBSCRIPTIONS		Effective May 13, 2024
Gartner for CIOs Individual Access ¹		
Individual Access Advisor	Single User	72,194
	Multi-User	65,688
Enterprise IT Leadership Team Plus ²	Invitation Only	
Team Leader		87,407
Renewing Subscriber ⁶ (01-Feb-2020 to 01-Feb-2021)		82,530
Renewing Subscriber ⁶ (before 01-Feb-2020)		78,230
Advisor Team Member		37,840
Cross Function Team Member		22,352
Enterprise IT Leadership Team ²	Invitation Only	
Team Leader		80,144
Renewing Subscriber ⁶ (before 01-Feb-2020)		71,905
Advisor Team Member		34,891
Cross Function Team Member		20,522
Role Team Member		13,127
Essentials Team Member		10,290
Enterprise IT Leaders Initiative Team ²	Renewal Only ⁶	
Team Leader		97,792
Advisor Team Member		51,114
Enterprise IT Leaders Individual Access ¹	Renewal Only ⁶	
Individual Access ¹		
Renewing Subscriber ⁶ (before 01-Feb-2020)	Single User	82,956
Individual Access ¹		
Renewing Subscriber ⁶ (before 01-Feb-2020)	Multi-User	69,582

GARTNER Research Advisory Services (RAS) SUBSCRIPTIONS		Effective May 13, 2024
Gartner for CISOs Executive Team ²		
Team Leader		126,488
Team Member		48,099
Gartner for CISOs Executive Individual Access ¹		
Individual Access Advisor	Single User	139,193
	Multi-User	126,488
Gartner for Software Engineering Leaders Executive		
Individual Access	Single User	139,193
	Multi-User	126,488
Team Leader		126,488
Team Member		48,099
Gartner for Software Engineering Leaders		
Individual Access	Single User	71,193
	Multi-User	64,797
Team Leader		64,797
Team Member		42,798
Gartner for CDAOs Executive Team ^{2,8}		
Team Leader		126,488
Team Member		48,099
Gartner for CDAOs Executive Individual Access ¹		
Individual Access Advisor	Single User	139,193
	Multi-User	126,488

GARTNER Research Advisory Services (RAS) SUBSCRIPTIONS		Effective May 13, 2024
Gartner for CISOs Team ²		
Team Leader		64,797
Team Member		42,798
Gartner for CISOs Individual Access ¹		
Individual Access Advisor	Single User	71,193
	Multi-User	64,797
Gartner for CDAOs Team ²		
Team Leader		64,797
Team Member		42,798
Gartner for CDAOs Individual Access ¹		
Individual Access Advisor	Single User	71,193
	Multi-User	64,797
IT Leadership Team Plus ²		
Team Leader		37,840
Advisor Team Member		37,840
Cross Function Team Member		22,352
IT Leadership Team ²		
Team Leader		34,891
Advisor Team Member		34,891
Cross Function Team Member		20,522
Role Team Member		13,127
Essentials Team Member		10,290

GARTNER Research Advisory Services (RAS) SUBSCRIPTIONS		Effective May 13, 2024
Gartner for Enterprise Supply Chain Leadership Team ²		Invitation Only
Team Leader		84,171
Advisor Team Member		35,601
Cross Function Team Member		21,033
Essentials Team Member		10,700
IT Leader Individual Access ¹		
Individual Access Advisor	Single User	46,193
	Multi-User	34,891
Reference	Single User	31,028
	Multi-User	19,696
Supply Chain Leaders Individual Access ¹		
Individual Access Advisor	Single User	47,117
	Multi-User	35,601
Reference	Single User	31,624
	Multi-User	20,098
Technical Professionals Department ^{4, 5} (per agency)		
Advisor Department		136,181
Reference Department		91,556
Technical Professionals Team ^{4, 5}		
(Includes 1 Team Leader and up to 4 Team Member)		64,676
Additional Team Member		12,390
Core Connect Individual Access ¹		
Advisor	Single User	38,477
	Multi-User	28,077
Reference	Single User	24,702
	Multi-User	14,228

GARTNER Research Advisory Services (RAS) SUBSCRIPTIONS		Effective May 13, 2024
Legacy Core IT Research	Renewal Only ⁶	
Renewing Subscriber ⁶ (before 01-Jan-2007) Price per license based on aggregate license quantity price level.		
Advisor 1-9 license quantity		19,125
Burton Classic IT1 Research	Renewal Only ⁶	
Agency size 1 < 1000 Employees		66,387
Agency size 1001 < 25,000 Employees		129,202

SECTION 2: ADDITIONAL SERVICES		ANNUAL FEE
Industry Advisory Services Individual Access ¹ (one industry)		
Renewing Subscriber ⁶ (before 01-Mar-2022)		
Reference	Single User	38,318
	Multi-User	26,163
Individual Access Advisor	Single User	56,840
	Multi-User	43,990
Industry Advisory Services Leadership Team ² (one industry)		
Renewing Subscriber ⁶ (before 01-Mar-2022)		
Team Leader		43,990
Advisor Team Member		43,990
Cross Function Team Member		26,974
Role Team Member		15,398
Essentials Team Member		10,767

Purchasing Guidelines

¹ “Single License” applies to a buying center that has one individual license; “Multi License” applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi License price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common “Bill To” address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi License pricing qualification.

² Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Leader requires three (3) team members per Leader unless otherwise indicated in the list above. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. A maximum of one (1) Leader and up to ten (10) Members per team. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

Product specific team solution guidelines:

Executive Programs v2 Team:

- CIO Guided Member, CIO Guided Leader Member, Partner Member, and Partner Leader Member require an Executive Programs v2 Guided Team Guided Team Leader. CIO and Partner Leader Member licenses requires Executive Programs v2 Extended Team Advisor or Cross Function Members.
- Role-based (CDAO, CISO, Software Engineering Leaders, etc.) Leader Member licenses requires EXP v2 Extended Team Members with the same role-based domain and the same guided or self-directed designation. Other roles may be available. Contact Gartner account representative for availability.

Executive Programs Leadership Team Plus and Gartner for CIOs Team Plus:

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Plus Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Plus Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

Executive Programs Leadership Team:

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

³ Availability is limited. Please check with your Gartner Sales representative before ordering.

⁴ Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

⁵ Gartner for Technical Professionals Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Technical Professionals Team consists of one (1) Team Leader and four (4) Team Member coterminous licenses. Up to six (6) additional Team Members may be added for a maximum total of ten (10) Team Members per Team Leader.

⁶ Renewal Only and Renewing Subscriber services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

** Industry Advisory Services Add-on must be coterminous with the base IT Executives license and requires the purchase of Industry Add-on license for each user with the IT Executives license (CIO Signature must purchase coterminous for the Member and each Delegate).

Gartner reserves the right to refresh its pricing and product offerings on a quarterly basis consistent with the prices listed in the Gartner GSA Group 70 IT schedule price list. The refreshed Pricing and Product offering is anticipated in January of each new calendar year, and subject to OGS approval, will be applicable to any renewal of existing services or initiation of new services