| Bidder Name: | AVENUES INTERNATIONAL INC. |  |  |
| :---: | :---: | :---: | :---: |
| Federal ID\#: | 22-3318743 |  |  |
| REGION 1 |  |  |  |
| Region 1 Markup \% | 100.00\% |  |  |
|  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$22.66 | \$45.32 |
| Business Analyst | Mid-Level | \$28.06 | \$56.11 |
| Business Analyst | Senior | \$33.23 | \$66.46 |
| Business Analyst | Expert | \$36.34 | \$72.68 |
| Cloud Engineer | Junior | \$30.59 | \$61.18 |
| Cloud Engineer | Mid-Level | \$37.88 | \$75.77 |
| Cloud Engineer | Senior | \$44.86 | \$89.71 |
| Cloud Engineer | Expert | \$49.05 | \$98.10 |
| Database Administrator | Junior | \$23.79 | \$47.59 |
| Database Administrator | Mid-Level | \$29.47 | \$58.94 |
| Database Administrator | Senior | \$34.89 | \$69.77 |
| Database Administrator | Expert | \$38.15 | \$76.30 |
| Database Architect | Junior | \$26.06 | \$52.12 |
| Database Architect | Mid-Level | \$32.27 | \$64.54 |
| Database Architect | Senior | \$38.21 | \$76.43 |
| Database Architect | Expert | \$41.79 | \$83.57 |
| Database Manager | Junior | \$24.93 | \$49.85 |
| Database Manager | Mid-Level | \$30.87 | \$61.74 |
| Database Manager | Senior | \$36.55 | \$73.11 |
| Database Manager | Expert | \$39.97 | \$79.95 |
| Graphic Designer | Junior | \$23.11 | \$46.23 |
| Graphic Designer | Mid-Level | \$28.62 | \$57.25 |
| Graphic Designer | Senior | \$33.89 | \$67.77 |
| Graphic Designer | Expert | \$37.06 | \$74.12 |
| Help Desk Manager | Junior | \$25.61 | \$51.21 |
| Help Desk Manager | Mid-Level | \$31.71 | \$63.43 |
| Help Desk Manager | Senior | \$37.54 | \$75.09 |
| Help Desk Manager | Expert | \$41.06 | \$82.11 |
| IT Manager | Junior | \$25.83 | \$51.66 |
| IT Manager | Mid-Level | \$31.99 | \$63.98 |
| IT Manager | Senior | \$37.88 | \$75.77 |
| IT Manager | Expert | \$41.43 | \$82.85 |
| IT Specialist | Junior | \$26.51 | \$53.02 |
| IT Specialist | Mid-Level | \$32.83 | \$65.65 |
| IT Specialist | Senior | \$38.87 | \$77.74 |
| IT Specialist | Expert | \$42.51 | \$85.02 |
| Network Administrator | Junior | \$26.06 | \$52.12 |
| Network Administrator | Mid-Level | \$32.27 | \$64.54 |
| Network Administrator | Senior | \$38.21 | \$76.43 |
| Network Administrator | Expert | \$41.79 | \$83.57 |
| Network Architect | Junior | \$27.65 | \$55.29 |
| Network Architect | Mid-Level | \$34.24 | \$68.47 |
| Network Architect | Senior | \$40.54 | \$81.08 |
| Network Architect | Expert | \$44.33 | \$88.66 |
| Operations Manager | Junior | \$25.61 | \$51.21 |
| Operations Manager | Mid-Level | \$31.71 | \$63.43 |



Region 3 Markup \%
$100.00 \%$

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Business Analyst | Junior | \$23.11 | \$46.23 |
| Business Analyst | Mid-Level | \$29.77 | \$59.53 |
| Business Analyst | Senior | \$35.25 | \$70.49 |
| Business Analyst | Expert | \$38.55 | \$77.11 |
| Cloud Engineer | Junior | \$32.14 | \$64.27 |
| Cloud Engineer | Mid-Level | \$40.58 | \$81.16 |
| Cloud Engineer | Senior | \$48.05 | \$96.10 |
| Cloud Engineer | Expert | \$52.55 | \$105.10 |
| Database Administrator | Junior | \$24.50 | \$49.01 |
| Database Administrator | Mid-Level | \$31.26 | \$62.52 |
| Database Administrator | Senior | \$37.02 | \$74.04 |
| Database Administrator | Expert | \$40.48 | \$80.96 |
| Database Architect | Junior | \$26.84 | \$53.68 |
| Database Architect | Mid-Level | \$34.24 | \$68.47 |
| Database Architect | Senior | \$40.54 | \$81.08 |
| Database Architect | Expert | \$44.33 | \$88.66 |
| Database Manager | Junior | \$26.44 | \$52.88 |
| Database Manager | Mid-Level | \$32.74 | \$65.49 |
| Database Manager | Senior | \$38.78 | \$77.56 |
| Database Manager | Expert | \$42.41 | \$84.81 |
| Graphic Designer | Junior | \$23.80 | \$47.61 |
| Graphic Designer | Mid-Level | \$30.36 | \$60.73 |
| Graphic Designer | Senior | \$35.96 | \$71.91 |
| Graphic Designer | Expert | \$39.32 | \$78.63 |
| Help Desk Manager | Junior | \$26.38 | \$52.76 |
| Help Desk Manager | Mid-Level | \$33.64 | \$67.28 |
| Help Desk Manager | Senior | \$39.83 | \$79.66 |
| Help Desk Manager | Expert | \$43.56 | \$87.12 |
| IT Manager | Junior | \$26.60 | \$53.21 |
| IT Manager | Mid-Level | \$33.94 | \$67.88 |
| IT Manager | Senior | \$40.19 | \$80.38 |
| IT Manager | Expert | \$43.95 | \$87.90 |
| IT Specialist | Junior | \$28.13 | \$56.26 |
| IT Specialist | Mid-Level | \$34.83 | \$69.67 |
| IT Specialist | Senior | \$41.24 | \$82.48 |
| IT Specialist | Expert | \$45.10 | \$90.21 |
| Network Administrator | Junior | \$27.11 | \$54.22 |
| Network Administrator | Mid-Level | \$34.24 | \$68.47 |
| Network Administrator | Senior | \$40.54 | \$81.08 |
| Network Administrator | Expert | \$44.33 | \$88.66 |
| Network Architect | Junior | \$29.33 | \$58.67 |
| Network Architect | Mid-Level | \$36.32 | \$72.64 |
| Network Architect | Senior | \$43.00 | \$86.01 |
| Network Architect | Expert | \$47.03 | \$94.06 |
| Operations Manager | Junior | \$26.38 | \$52.76 |
| Operations Manager | Mid-Level | \$33.64 | \$67.28 |

Operations Manager

| Operations Manager | Senior | \$37.54 | \$75.09 |
| :---: | :---: | :---: | :---: |
| Operations Manager | Expert | \$41.06 | \$82.11 |
| Programmer | Junior | \$24.47 | \$48.95 |
| Programmer | Mid-Level | \$30.30 | \$60.61 |
| Programmer | Senior | \$35.89 | \$71.77 |
| Programmer | Expert | \$39.24 | \$78.49 |
| Project Manager | Junior | \$24.93 | \$49.85 |
| Project Manager | Mid-Level | \$30.87 | \$61.74 |
| Project Manager | Senior | \$36.55 | \$73.11 |
| Project Manager | Expert | \$39.97 | \$79.95 |
| Security Analyst | Junior | \$29.46 | \$58.92 |
| Security Analyst | Mid-Level | \$36.48 | \$72.97 |
| Security Analyst | Senior | \$43.20 | \$86.40 |
| Security Analyst | Expert | \$47.24 | \$94.47 |
| Security Manager | Junior | \$28.33 | \$56.65 |
| Security Manager | Mid-Level | \$35.07 | \$70.14 |
| Security Manager | Senior | \$41.53 | \$83.06 |
| Security Manager | Expert | \$45.42 | \$90.85 |
| Software Analyst | Junior | \$27.19 | \$54.38 |
| Software Analyst | Mid-Level | \$33.67 | \$67.34 |
| Software Analyst | Senior | \$39.87 | \$79.74 |
| Software Analyst | Expert | \$43.60 | \$87.20 |
| Software Architect | Junior | \$28.33 | \$56.65 |
| Software Architect | Mid-Level | \$35.07 | \$70.14 |
| Software Architect | Senior | \$41.53 | \$83.06 |
| Software Architect | Expert | \$45.42 | \$90.85 |
| Software Developer | Junior | \$24.93 | \$49.85 |
| Software Developer | Mid-Level | \$30.87 | \$61.74 |
| Software Developer | Senior | \$36.55 | \$73.11 |
| Software Developer | Expert | \$39.97 | \$79.95 |
| Software Manager | Junior | \$26.06 | \$52.12 |
| Software Manager | Mid-Level | \$32.27 | \$64.54 |
| Software Manager | Senior | \$38.21 | \$76.43 |
| Software Manager | Expert | \$41.79 | \$83.57 |
| Systems Administrator | Junior | \$27.19 | \$54.38 |
| Systems Administrator | Mid-Level | \$33.67 | \$67.34 |
| Systems Administrator | Senior | \$39.87 | \$79.74 |
| Systems Administrator | Expert | \$43.60 | \$87.20 |
| Systems Analyst | Junior | \$26.29 | \$52.57 |
| Systems Analyst | Mid-Level | \$32.55 | \$65.10 |
| Systems Analyst | Senior | \$38.54 | \$77.09 |
| Systems Analyst | Expert | \$42.15 | \$84.30 |
| Systems Architect | Junior | \$28.33 | \$56.65 |
| Systems Architect | Mid-Level | \$35.07 | \$70.14 |
| Systems Architect | Senior | \$41.53 | \$83.06 |
| Systems Architect | Expert | \$45.42 | \$90.85 |
| Systems Developer | Junior | \$26.74 | \$53.48 |
| Systems Developer | Mid-Level | \$33.11 | \$66.23 |
| Systems Developer | Senior | \$39.21 | \$78.42 |
| Systems Developer | Expert | \$42.88 | \$85.76 |
| Technical Writer | Junior | \$24.02 | \$48.04 |
| Technical Writer | Mid-Level | \$29.75 | \$59.49 |
| Technical Writer | Senior | \$35.23 | \$70.45 |
| Technical Writer | Expert | \$38.51 | \$77.02 |
| Tester | Junior | \$22.89 | \$45.77 |
| Tester | Mid-Level | \$28.35 | \$56.69 |
| Tester | Senior | \$33.56 | \$67.11 |
| Tester | Expert | \$36.70 | \$73.40 |
| Training Developer | Junior | \$22.66 | \$45.32 |
| Training Developer | Mid-Level | \$28.06 | \$56.11 |
| Training Developer | Senior | \$33.23 | \$66.46 |
| Training Developer | Expert | \$36.34 | \$72.68 |


| Operations Manager | Senior | \$38.68 | \$77.35 |
| :---: | :---: | :---: | :---: |
| Operations Manager | Expert | \$42.29 | \$84.58 |
| Programmer | Junior | \$24.47 | \$48.95 |
| Programmer | Mid-Level | \$31.22 | \$62.44 |
| Programmer | Senior | \$36.97 | \$73.93 |
| Programmer | Expert | \$40.42 | \$80.83 |
| Project Manager | Junior | \$24.93 | \$49.85 |
| Project Manager | Mid-Level | \$31.80 | \$63.59 |
| Project Manager | Senior | \$37.65 | \$75.29 |
| Project Manager | Expert | \$41.17 | \$82.34 |
| Security Analyst | Junior | \$29.46 | \$58.92 |
| Security Analyst | Mid-Level | \$37.57 | \$75.15 |
| Security Analyst | Senior | \$44.50 | \$88.99 |
| Security Analyst | Expert | \$48.66 | \$97.31 |
| Security Manager | Junior | \$29.18 | \$58.36 |
| Security Manager | Mid-Level | \$36.13 | \$72.26 |
| Security Manager | Senior | \$42.78 | \$85.55 |
| Security Manager | Expert | \$46.78 | \$93.57 |
| Software Analyst | Junior | \$28.01 | \$56.01 |
| Software Analyst | Mid-Level | \$34.68 | \$69.36 |
| Software Analyst | Senior | \$41.07 | \$82.13 |
| Software Analyst | Expert | \$44.91 | \$89.82 |
| Software Architect | Junior | \$29.18 | \$58.36 |
| Software Architect | Mid-Level | \$36.13 | \$72.26 |
| Software Architect | Senior | \$42.78 | \$85.55 |
| Software Architect | Expert | \$46.78 | \$93.57 |
| Software Developer | Junior | \$25.68 | \$51.36 |
| Software Developer | Mid-Level | \$31.80 | \$63.59 |
| Software Developer | Senior | \$37.65 | \$75.29 |
| Software Developer | Expert | \$41.17 | \$82.34 |
| Software Manager | Junior | \$26.84 | \$53.68 |
| Software Manager | Mid-Level | \$33.24 | \$66.48 |
| Software Manager | Senior | \$39.36 | \$78.71 |
| Software Manager | Expert | \$43.04 | \$86.09 |
| Systems Administrator | Junior | \$28.01 | \$56.01 |
| Systems Administrator | Mid-Level | \$34.68 | \$69.36 |
| Systems Administrator | Senior | \$41.07 | \$82.13 |
| Systems Administrator | Expert | \$44.91 | \$89.82 |
| Systems Analyst | Junior | \$26.55 | \$53.11 |
| Systems Analyst | Mid-Level | \$33.53 | \$67.05 |
| Systems Analyst | Senior | \$39.70 | \$79.39 |
| Systems Analyst | Expert | \$43.41 | \$86.83 |
| Systems Architect | Junior | \$29.18 | \$58.36 |
| Systems Architect | Mid-Level | \$36.13 | \$72.26 |
| Systems Architect | Senior | \$42.78 | \$85.55 |
| Systems Architect | Expert | \$46.78 | \$93.57 |
| Systems Developer | Junior | \$27.54 | \$55.08 |
| Systems Developer | Mid-Level | \$34.10 | \$68.21 |
| Systems Developer | Senior | \$40.39 | \$80.77 |
| Systems Developer | Expert | \$44.17 | \$88.33 |
| Technical Writer | Junior | \$24.74 | \$49.48 |
| Technical Writer | Mid-Level | \$30.63 | \$61.26 |
| Technical Writer | Senior | \$36.28 | \$72.55 |
| Technical Writer | Expert | \$39.68 | \$79.35 |
| Tester | Junior | \$23.58 | \$47.15 |
| Tester | Mid-Level | \$29.19 | \$58.38 |
| Tester | Senior | \$34.57 | \$69.13 |
| Tester | Expert | \$37.80 | \$75.60 |
| Training Developer | Junior | \$23.34 | \$46.68 |
| Training Developer | Mid-Level | \$28.90 | \$57.80 |
| Training Developer | Senior | \$34.23 | \$68.45 |
| Training Developer | Expert | \$37.43 | \$74.86 |


| Operations Manager | Senior | \$39.83 | \$79.66 |
| :---: | :---: | :---: | :---: |
| Operations Manager | Expert | \$43.56 | \$87.12 |
| Programmer | Junior | \$25.20 | \$50.41 |
| Programmer | Mid-Level | \$32.15 | \$64.29 |
| Programmer | Senior | \$38.07 | \$76.14 |
| Programmer | Expert | \$41.63 | \$83.27 |
| Project Manager | Junior | \$25.68 | \$51.36 |
| Project Manager | Mid-Level | \$32.74 | \$65.49 |
| Project Manager | Senior | \$38.78 | \$77.56 |
| Project Manager | Expert | \$42.41 | \$84.81 |
| Security Analyst | Junior | \$29.76 | \$59.51 |
| Security Analyst | Mid-Level | \$39.08 | \$78.16 |
| Security Analyst | Senior | \$46.27 | \$92.54 |
| Security Analyst | Expert | \$50.60 | \$101.21 |
| Security Manager | Junior | \$29.47 | \$58.94 |
| Security Manager | Mid-Level | \$37.57 | \$75.15 |
| Security Manager | Senior | \$44.50 | \$88.99 |
| Security Manager | Expert | \$48.66 | \$97.31 |
| Software Analyst | Junior | \$28.85 | \$57.70 |
| Software Analyst | Mid-Level | \$35.72 | \$71.44 |
| Software Analyst | Senior | \$42.30 | \$84.60 |
| Software Analyst | Expert | \$46.26 | \$92.51 |
| Software Architect | Junior | \$30.06 | \$60.11 |
| Software Architect | Mid-Level | \$37.21 | \$74.43 |
| Software Architect | Senior | \$44.06 | \$88.13 |
| Software Architect | Expert | \$48.18 | \$96.37 |
| Software Developer | Junior | \$26.44 | \$52.88 |
| Software Developer | Mid-Level | \$32.74 | \$65.49 |
| Software Developer | Senior | \$38.78 | \$77.56 |
| Software Developer | Expert | \$42.41 | \$84.81 |
| Software Manager | Junior | \$27.65 | \$55.29 |
| Software Manager | Mid-Level | \$34.24 | \$68.47 |
| Software Manager | Senior | \$40.54 | \$81.08 |
| Software Manager | Expert | \$44.33 | \$88.66 |
| Systems Administrator | Junior | \$28.85 | \$57.70 |
| Systems Administrator | Mid-Level | \$35.72 | \$71.44 |
| Systems Administrator | Senior | \$42.30 | \$84.60 |
| Systems Administrator | Expert | \$46.26 | \$92.51 |
| Systems Analyst | Junior | \$27.35 | \$54.69 |
| Systems Analyst | Mid-Level | \$34.54 | \$69.07 |
| Systems Analyst | Senior | \$40.89 | \$81.78 |
| Systems Analyst | Expert | \$44.71 | \$89.42 |
| Systems Architect | Junior | \$30.06 | \$60.11 |
| Systems Architect | Mid-Level | \$37.21 | \$74.43 |
| Systems Architect | Senior | \$44.06 | \$88.13 |
| Systems Architect | Expert | \$48.18 | \$96.37 |
| Systems Developer | Junior | \$28.37 | \$56.73 |
| Systems Developer | Mid-Level | \$35.13 | \$70.27 |
| Systems Developer | Senior | \$41.59 | \$83.18 |
| Systems Developer | Expert | \$45.48 | \$90.97 |
| Technical Writer | Junior | \$25.48 | \$50.96 |
| Technical Writer | Mid-Level | \$31.56 | \$63.12 |
| Technical Writer | Senior | \$37.37 | \$74.74 |
| Technical Writer | Expert | \$40.86 | \$81.72 |
| Tester | Junior | \$23.81 | \$47.63 |
| Tester | Mid-Level | \$30.07 | \$60.13 |
| Tester | Senior | \$35.61 | \$71.21 |
| Tester | Expert | \$38.93 | \$77.87 |
| Training Developer | Junior | \$23.80 | \$47.61 |
| Training Developer | Mid-Level | \$29.77 | \$59.53 |
| Training Developer | Senior | \$35.25 | \$70.49 |
| Training Developer | Expert | \$38.55 | \$77.11 |


| Web Administrator | Junior | $\$ 23.11$ | $\$ 46.23$ |
| :--- | :--- | ---: | ---: |
| Web Administrator | Mid-Level | $\$ 28.62$ | $\$ 57.25$ |
| Web Administrator | Senior | $\$ 33.89$ | $\$ 67.77$ |
| Web Administrator | Expert | $\$ 37.06$ | $\$ 74.12$ |
| Web Designer | Junior | $\$ 24.02$ | $\$ 48.04$ |
| Web Designer | Mid-Level | $\$ 29.75$ | $\$ 59.49$ |
| Web Designer | Senior | $\$ 35.23$ | $\$ 70.45$ |
| Web Designer | Expert | $\$ 38.51$ | $\$ 77.02$ |
| Web Developer | Junior | $\$ 23.57$ | $\$ 47.13$ |
| Web Developer | Mid-Level | $\$ 29.18$ | $\$ 58.36$ |
| Web Developer | Senior | $\$ 34.56$ | $\$ 69.11$ |
| Web Developer | Expert | $\$ 37.79$ | $\$ 75.58$ |
| Web Manager | Junior | $\$ 23.79$ | $\$ 47.59$ |
| Web Manager | Mid-Level | $\$ 29.47$ | $\$ 58.94$ |
| Web Manager | Senior | $\$ 34.89$ | $\$ 69.77$ |
| Web Manager | Expert | $\$ 38.15$ | $\$ 76.30$ |


| Web Administrator | Junior | $\$ 23.80$ | $\$ 47.61$ |
| :--- | :--- | ---: | ---: |
| Web Administrator | Mid-Level | $\$ 29.48$ | $\$ 58.96$ |
| Web Administrator | Senior | $\$ 34.91$ | $\$ 69.81$ |
| Web Administrator | Expert | $\$ 32.17$ | $\$ \$ 6.34$ |
| Web Desinger | Junior | $\$ 24.74$ | $\$ 49.48$ |
| Web Designer | Mid-Level | $\$ 30.63$ | $\$ 61.26$ |
| Web Designer | Senior | $\$ 36.28$ | $\$ 72.55$ |
| Web Designer | Expert | $\$ 39.68$ | $\$ 79.35$ |
| Web Developer | Junior | $\$ 24.28$ | $\$ 48.55$ |
| Web Developer | Mid-Level | $\$ 30.06$ | $\$ 60.11$ |
| Web Developer | Senior | $\$ 35.60$ | $\$ 71.19$ |
| Web Developer | Expert | $\$ 38.92$ | $\$ 77.85$ |
| Web Manager | Junior | $\$ 23.50$ | $\$ \$ 9.01$ |
| Web Manager | Mid-Level | $\$ 3.34$ | $\$ 60.69$ |
| Web Manager | Senior | $\$ 35.94$ | $\$ 71.87$ |
| Web Manager | Expert | $\$ 39.29$ | $\$ 78.59$ |


| Web Administrator | Junior | $\$ 24.52$ | $\$ 49.05$ |
| :--- | :--- | ---: | ---: |
| Web Administrator | Mid-Level | $\$ 30.36$ | $\$ 60.73$ |
| Web Administrator | Senior | $\$ 35.96$ | $\$ 71.91$ |
| Web Administrator | Expert | $\$ 39.32$ | $\$ 78.63$ |
| Web Designer | Junior | $\$ 25.24$ | $\$ 50.47$ |
| Web Designer | Mid-Level | $\$ 31.56$ | $\$ 63.12$ |
| Web Designer | Senior | $\$ 37.37$ | $\$ 74.74$ |
| Web Designer | Expert | $\$ 40.86$ | $\$ 81.72$ |
| Web Developer | Junior | $\$ 24.76$ | $\$ 49.52$ |
| Web Developer | Mid-Level | $\$ 30.96$ | $\$ 61.92$ |
| Web Developer | Senior | $\$ 36.66$ | $\$ 73.32$ |
| Web Developer | Expert | $\$ 40.09$ | $\$ 80.18$ |
| Web Manager | Junior | $\$ 25.25$ | $\$ 50.49$ |
| Web Manager | Mid-Level | $\$ 31.26$ | $\$ 62.52$ |
| Web Manager | Senior | $\$ 37.02$ | $\$ 74.04$ |
| Web Manager | Expert | $\$ 40.48$ | $\$ 80.96$ |


| Bidder Name: | AVENUES INTERNATIONAL INC. |  |  |
| :---: | :---: | :---: | :---: |
| Federal ID\#: | 22-3318743 |  |  |
| REGION 1 |  |  |  |
| Region 1 Markup \% | 100.00\% |  |  |
|  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$22.00 | \$44.00 |
| Business Analyst | Mid-Level | \$27.24 | \$54.49 |
| Business Analyst | Senior | \$32.26 | \$64.52 |
| Business Analyst | Expert | \$35.28 | \$70.56 |
| Cloud Engineer | Junior | \$29.70 | \$59.40 |
| Cloud Engineer | Mid-Level | \$36.78 | \$73.56 |
| Cloud Engineer | Senior | \$43.55 | \$87.10 |
| Cloud Engineer | Expert | \$47.62 | \$95.25 |
| Database Administrator | Junior | \$23.10 | \$46.20 |
| Database Administrator | Mid-Level | \$28.61 | \$57.21 |
| Database Administrator | Senior | \$33.87 | \$67.75 |
| Database Administrator | Expert | \$37.04 | \$74.08 |
| Database Architect | Junior | \$25.30 | \$50.60 |
| Database Architect | Mid-Level | \$31.33 | \$62.66 |
| Database Architect | Senior | \$37.10 | \$74.20 |
| Database Architect | Expert | \$40.57 | \$81.14 |
| Database Manager | Junior | \$24.20 | \$48.40 |
| Database Manager | Mid-Level | \$29.97 | \$59.94 |
| Database Manager | Senior | \$35.49 | \$70.97 |
| Database Manager | Expert | \$38.81 | \$77.61 |
| Graphic Designer | Junior | \$22.44 | \$44.88 |
| Graphic Designer | Mid-Level | \$27.79 | \$55.58 |
| Graphic Designer | Senior | \$32.90 | \$65.81 |
| Graphic Designer | Expert | \$35.98 | \$71.97 |
| Help Desk Manager | Junior | \$24.86 | \$49.72 |
| Help Desk Manager | Mid-Level | \$30.79 | \$61.57 |
| Help Desk Manager | Senior | \$36.45 | \$72.91 |
| Help Desk Manager | Expert | \$39.86 | \$79.73 |
| IT Manager | Junior | \$25.08 | \$50.16 |
| IT Manager | Mid-Level | \$31.06 | \$62.12 |
| IT Manager | Senior | \$36.78 | \$73.55 |
| IT Manager | Expert | \$40.22 | \$80.43 |
| IT Specialist | Junior | \$25.74 | \$51.48 |
| IT Specialist | Mid-Level | \$31.87 | \$63.74 |
| IT Specialist | Senior | \$37.74 | \$75.49 |
| IT Specialist | Expert | \$41.27 | \$82.55 |
| Network Administrator | Junior | \$25.30 | \$50.60 |
| Network Administrator | Mid-Level | \$31.33 | \$62.66 |
| Network Administrator | Senior | \$37.10 | \$74.20 |
| Network Administrator | Expert | \$40.57 | \$81.14 |
| Network Architect | Junior | \$26.84 | \$53.68 |
| Network Architect | Mid-Level | \$33.24 | \$66.47 |
| Network Architect | Senior | \$39.36 | \$78.72 |
| Network Architect | Expert | \$43.04 | \$86.08 |
| Operations Manager | Junior | \$24.86 | \$49.72 |
| Operations Manager | Mid-Level | \$30.79 | \$61.57 |



Region 3 Markup \%
$100.00 \%$

|  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| :---: | :---: | :---: | :---: |
| Job Title |  |  |  |
| Business Analyst | Junior | \$22.44 | \$44.88 |
| Business Analyst | Mid-Level | \$28.90 | \$57.81 |
| Business Analyst | Senior | \$34.22 | \$68.45 |
| Business Analyst | Expert | \$37.43 | \$74.85 |
| Cloud Engineer | Junior | \$31.20 | \$62.40 |
| Cloud Engineer | Mid-Level | \$39.40 | \$78.79 |
| Cloud Engineer | Senior | \$46.65 | \$93.30 |
| Cloud Engineer | Expert | \$51.02 | \$102.03 |
| Database Administrator | Junior | \$23.79 | \$47.59 |
| Database Administrator | Mid-Level | \$30.35 | \$60.70 |
| Database Administrator | Senior | \$35.94 | \$71.87 |
| Database Administrator | Expert | \$39.30 | \$78.59 |
| Database Architect | Junior | \$26.06 | \$52.12 |
| Database Architect | Mid-Level | \$33.24 | \$66.48 |
| Database Architect | Senior | \$39.36 | \$78.72 |
| Database Architect | Expert | \$43.04 | \$86.08 |
| Database Manager | Junior | \$25.67 | \$51.35 |
| Database Manager | Mid-Level | \$31.79 | \$63.59 |
| Database Manager | Senior | \$37.65 | \$75.29 |
| Database Manager | Expert | \$41.17 | \$82.34 |
| Graphic Designer | Junior | \$23.11 | \$46.23 |
| Graphic Designer | Mid-Level | \$29.48 | \$58.96 |
| Graphic Designer | Senior | \$34.91 | \$69.82 |
| Graphic Designer | Expert | \$38.17 | \$76.35 |
| Help Desk Manager | Junior | \$25.61 | \$51.21 |
| Help Desk Manager | Mid-Level | \$32.66 | \$65.32 |
| Help Desk Manager | Senior | \$38.67 | \$77.35 |
| Help Desk Manager | Expert | \$42.29 | \$84.58 |
| IT Manager | Junior | \$25.83 | \$51.67 |
| IT Manager | Mid-Level | \$32.95 | \$65.90 |
| IT Manager | Senior | \$39.02 | \$78.03 |
| IT Manager | Expert | \$42.67 | \$85.33 |
| IT Specialist | Junior | \$27.31 | \$54.62 |
| IT Specialist | Mid-Level | \$33.82 | \$67.63 |
| IT Specialist | Senior | \$40.04 | \$80.08 |
| IT Specialist | Expert | \$43.79 | \$87.58 |
| Network Administrator | Junior | \$26.32 | \$52.64 |
| Network Administrator | Mid-Level | \$33.24 | \$66.48 |
| Network Administrator | Senior | \$39.36 | \$78.72 |
| Network Administrator | Expert | \$43.04 | \$86.08 |
| Network Architect | Junior | \$28.48 | \$56.95 |
| Network Architect | Mid-Level | \$35.26 | \$70.52 |
| Network Architect | Senior | \$41.75 | \$83.51 |
| Network Architect | Expert | \$45.66 | \$91.32 |
| Operations Manager | Junior | \$25.61 | \$51.21 |
| Operations Manager | Mid-Level | \$32.66 | \$65.32 |


| Operations Manager | Senior | \$36.45 | \$72.91 |
| :---: | :---: | :---: | :---: |
| Operations Manager | Expert | \$39.86 | \$79.73 |
| Programmer | Junior | \$23.76 | \$47.52 |
| Programmer | Mid-Level | \$29.42 | \$58.85 |
| Programmer | Senior | \$34.84 | \$69.68 |
| Programmer | Expert | \$38.10 | \$76.20 |
| Project Manager | Junior | \$24.20 | \$48.40 |
| Project Manager | Mid-Level | \$29.97 | \$59.94 |
| Project Manager | Senior | \$35.49 | \$70.97 |
| Project Manager | Expert | \$38.81 | \$77.61 |
| Security Analyst | Junior | \$28.60 | \$57.20 |
| Security Analyst | Mid-Level | \$35.42 | \$70.83 |
| Security Analyst | Senior | \$41.94 | \$83.87 |
| Security Analyst | Expert | \$45.86 | \$91.72 |
| Security Manager | Junior | \$27.50 | \$55.00 |
| Security Manager | Mid-Level | \$34.05 | \$68.11 |
| Security Manager | Senior | \$40.32 | \$80.65 |
| Security Manager | Expert | \$44.10 | \$88.19 |
| Software Analyst | Junior | \$26.40 | \$52.80 |
| Software Analyst | Mid-Level | \$32.69 | \$65.38 |
| Software Analyst | Senior | \$38.71 | \$77.42 |
| Software Analyst | Expert | \$42.33 | \$84.67 |
| Software Architect | Junior | \$27.50 | \$55.00 |
| Software Architect | Mid-Level | \$34.05 | \$68.11 |
| Software Architect | Senior | \$40.32 | \$80.65 |
| Software Architect | Expert | \$44.10 | \$88.19 |
| Software Developer | Junior | \$24.20 | \$48.40 |
| Software Developer | Mid-Level | \$29.97 | \$59.94 |
| Software Developer | Senior | \$35.49 | \$70.97 |
| Software Developer | Expert | \$38.81 | \$77.61 |
| Software Manager | Junior | \$25.30 | \$50.60 |
| Software Manager | Mid-Level | \$31.33 | \$62.66 |
| Software Manager | Senior | \$37.10 | \$74.20 |
| Software Manager | Expert | \$40.57 | \$81.14 |
| Systems Administrator | Junior | \$26.40 | \$52.80 |
| Systems Administrator | Mid-Level | \$32.69 | \$65.38 |
| Systems Administrator | Senior | \$38.71 | \$77.42 |
| Systems Administrator | Expert | \$42.33 | \$84.67 |
| Systems Analyst | Junior | \$25.52 | \$51.04 |
| Systems Analyst | Mid-Level | \$31.60 | \$63.20 |
| Systems Analyst | Senior | \$37.42 | \$74.84 |
| Systems Analyst | Expert | \$40.92 | \$81.84 |
| Systems Architect | Junior | \$27.50 | \$55.00 |
| Systems Architect | Mid-Level | \$34.05 | \$68.11 |
| Systems Architect | Senior | \$40.32 | \$80.65 |
| Systems Architect | Expert | \$44.10 | \$88.19 |
| Systems Developer | Junior | \$25.96 | \$51.92 |
| Systems Developer | Mid-Level | \$32.15 | \$64.29 |
| Systems Developer | Senior | \$38.07 | \$76.13 |
| Systems Developer | Expert | \$41.63 | \$83.25 |
| Technical Writer | Junior | \$23.32 | \$46.64 |
| Technical Writer | Mid-Level | \$28.88 | \$57.76 |
| Technical Writer | Senior | \$34.20 | \$68.39 |
| Technical Writer | Expert | \$37.39 | \$74.79 |
| Tester | Junior | \$22.22 | \$44.44 |
| Tester | Mid-Level | \$27.52 | \$55.03 |
| Tester | Senior | \$32.58 | \$65.16 |
| Tester | Expert | \$35.63 | \$71.26 |
| Training Developer | Junior | \$22.00 | \$44.00 |
| Training Developer | Mid-Level | \$27.24 | \$54.49 |
| Training Developer | Senior | \$32.26 | \$64.52 |
| Training Developer | Expert | \$35.28 | \$70.56 |


| Operations Manager | Senior | \$37.55 | \$75.09 |
| :---: | :---: | :---: | :---: |
| Operations Manager | Expert | \$41.06 | \$82.12 |
| Programmer | Junior | \$23.76 | \$47.52 |
| Programmer | Mid-Level | \$30.31 | \$60.61 |
| Programmer | Senior | \$35.89 | \$71.77 |
| Programmer | Expert | \$39.24 | \$78.49 |
| Project Manager | Junior | \$24.20 | \$48.40 |
| Project Manager | Mid-Level | \$30.87 | \$61.73 |
| Project Manager | Senior | \$36.55 | \$73.10 |
| Project Manager | Expert | \$39.97 | \$79.94 |
| Security Analyst | Junior | \$28.60 | \$57.20 |
| Security Analyst | Mid-Level | \$36.48 | \$72.96 |
| Security Analyst | Senior | \$43.20 | \$86.39 |
| Security Analyst | Expert | \$47.24 | \$94.47 |
| Security Manager | Junior | \$28.33 | \$56.65 |
| Security Manager | Mid-Level | \$35.08 | \$70.15 |
| Security Manager | Senior | \$41.53 | \$83.07 |
| Security Manager | Expert | \$45.42 | \$90.84 |
| Software Analyst | Junior | \$27.19 | \$54.38 |
| Software Analyst | Mid-Level | \$33.67 | \$67.35 |
| Software Analyst | Senior | \$39.87 | \$79.75 |
| Software Analyst | Expert | \$43.60 | \$87.21 |
| Software Architect | Junior | \$28.33 | \$56.65 |
| Software Architect | Mid-Level | \$35.08 | \$70.15 |
| Software Architect | Senior | \$41.53 | \$83.07 |
| Software Architect | Expert | \$45.42 | \$90.84 |
| Software Developer | Junior | \$24.93 | \$49.86 |
| Software Developer | Mid-Level | \$30.87 | \$61.74 |
| Software Developer | Senior | \$36.55 | \$73.10 |
| Software Developer | Expert | \$39.97 | \$79.94 |
| Software Manager | Junior | \$26.06 | \$52.12 |
| Software Manager | Mid-Level | \$32.27 | \$64.54 |
| Software Manager | Senior | \$38.21 | \$76.42 |
| Software Manager | Expert | \$41.79 | \$83.57 |
| Systems Administrator | Junior | \$27.19 | \$54.39 |
| Systems Administrator | Mid-Level | \$33.67 | \$67.35 |
| Systems Administrator | Senior | \$39.87 | \$79.75 |
| Systems Administrator | Expert | \$43.60 | \$87.21 |
| Systems Analyst | Junior | \$25.78 | \$51.55 |
| Systems Analyst | Mid-Level | \$32.55 | \$65.10 |
| Systems Analyst | Senior | \$38.54 | \$77.09 |
| Systems Analyst | Expert | \$42.15 | \$84.30 |
| Systems Architect | Junior | \$28.33 | \$56.65 |
| Systems Architect | Mid-Level | \$35.08 | \$70.15 |
| Systems Architect | Senior | \$41.53 | \$83.07 |
| Systems Architect | Expert | \$45.42 | \$90.84 |
| Systems Developer | Junior | \$26.74 | \$53.48 |
| Systems Developer | Mid-Level | \$33.11 | \$66.22 |
| Systems Developer | Senior | \$39.21 | \$78.42 |
| Systems Developer | Expert | \$42.88 | \$85.75 |
| Technical Writer | Junior | \$24.02 | \$48.04 |
| Technical Writer | Mid-Level | \$29.74 | \$59.49 |
| Technical Writer | Senior | \$35.22 | \$70.44 |
| Technical Writer | Expert | \$38.52 | \$77.03 |
| Tester | Junior | \$22.89 | \$45.77 |
| Tester | Mid-Level | \$28.34 | \$56.68 |
| Tester | Senior | \$33.56 | \$67.12 |
| Tester | Expert | \$36.70 | \$73.40 |
| Training Developer | Junior | \$22.66 | \$45.32 |
| Training Developer | Mid-Level | \$28.06 | \$56.12 |
| Training Developer | Senior | \$33.23 | \$66.45 |
| Training Developer | Expert | \$36.34 | \$72.67 |


| Operations Manager | Senior | \$38.67 | \$77.35 |
| :---: | :---: | :---: | :---: |
| Operations Manager | Expert | \$42.29 | \$84.58 |
| Programmer | Junior | \$24.47 | \$48.95 |
| Programmer | Mid-Level | \$31.21 | \$62.43 |
| Programmer | Senior | \$36.96 | \$73.92 |
| Programmer | Expert | \$40.42 | \$80.84 |
| Project Manager | Junior | \$24.93 | \$49.85 |
| Project Manager | Mid-Level | \$31.79 | \$63.59 |
| Project Manager | Senior | \$37.65 | \$75.29 |
| Project Manager | Expert | \$41.17 | \$82.34 |
| Security Analyst | Junior | \$28.89 | \$57.77 |
| Security Analyst | Mid-Level | \$37.94 | \$75.88 |
| Security Analyst | Senior | \$44.92 | \$89.85 |
| Security Analyst | Expert | \$49.13 | \$98.25 |
| Security Manager | Junior | \$28.61 | \$57.22 |
| Security Manager | Mid-Level | \$36.48 | \$72.96 |
| Security Manager | Senior | \$43.20 | \$86.39 |
| Security Manager | Expert | \$47.24 | \$94.47 |
| Software Analyst | Junior | \$28.01 | \$56.02 |
| Software Analyst | Mid-Level | \$34.68 | \$69.37 |
| Software Analyst | Senior | \$41.07 | \$82.14 |
| Software Analyst | Expert | \$44.91 | \$89.82 |
| Software Architect | Junior | \$29.18 | \$58.35 |
| Software Architect | Mid-Level | \$36.13 | \$72.26 |
| Software Architect | Senior | \$42.78 | \$85.56 |
| Software Architect | Expert | \$46.78 | \$93.56 |
| Software Developer | Junior | \$25.67 | \$51.35 |
| Software Developer | Mid-Level | \$31.79 | \$63.59 |
| Software Developer | Senior | \$37.65 | \$75.29 |
| Software Developer | Expert | \$41.17 | \$82.34 |
| Software Manager | Junior | \$26.84 | \$53.68 |
| Software Manager | Mid-Level | \$33.24 | \$66.48 |
| Software Manager | Senior | \$39.36 | \$78.72 |
| Software Manager | Expert | \$43.04 | \$86.08 |
| Systems Administrator | Junior | \$28.01 | \$56.02 |
| Systems Administrator | Mid-Level | \$34.68 | \$69.37 |
| Systems Administrator | Senior | \$41.07 | \$82.14 |
| Systems Administrator | Expert | \$44.91 | \$89.82 |
| Systems Analyst | Junior | \$26.55 | \$53.10 |
| Systems Analyst | Mid-Level | \$33.53 | \$67.05 |
| Systems Analyst | Senior | \$39.70 | \$79.40 |
| Systems Analyst | Expert | \$43.41 | \$86.83 |
| Systems Architect | Junior | \$29.18 | \$58.35 |
| Systems Architect | Mid-Level | \$36.13 | \$72.26 |
| Systems Architect | Senior | \$42.78 | \$85.56 |
| Systems Architect | Expert | \$46.78 | \$93.56 |
| Systems Developer | Junior | \$27.54 | \$55.08 |
| Systems Developer | Mid-Level | \$34.11 | \$68.21 |
| Systems Developer | Senior | \$40.38 | \$80.77 |
| Systems Developer | Expert | \$44.16 | \$88.33 |
| Technical Writer | Junior | \$24.74 | \$49.48 |
| Technical Writer | Mid-Level | \$30.64 | \$61.27 |
| Technical Writer | Senior | \$36.28 | \$72.56 |
| Technical Writer | Expert | \$39.67 | \$79.34 |
| Tester | Junior | \$23.12 | \$46.23 |
| Tester | Mid-Level | \$29.19 | \$58.38 |
| Tester | Senior | \$34.57 | \$69.13 |
| Tester | Expert | \$37.80 | \$75.60 |
| Training Developer | Junior | \$23.11 | \$46.23 |
| Training Developer | Mid-Level | \$28.90 | \$57.81 |
| Training Developer | Senior | \$34.22 | \$68.45 |
| Training Developer | Expert | \$37.43 | \$74.85 |


| Web Administrator | Junior | $\$ 22.44$ | $\$ 44.88$ |
| :--- | :--- | ---: | ---: |
| Web Administrator | Mid-Level | $\$ 27.79$ | $\$ 55.58$ |
| Web Administrator | Senior | $\$ 32.90$ | $\$ 65.81$ |
| Web Administrator | Expert | $\$ 35.98$ | $\$ 71.97$ |
| Web Designer | Junior | $\$ 23.32$ | $\$ 46.64$ |
| Web Designer | Mid-Level | $\$ 28.88$ | $\$ 56.76$ |
| Web Desinger | Senior | $\$ 34.20$ | $\$ 68.39$ |
| Web Designer | Expert | $\$ 37.39$ | $\$ 74.79$ |
| Web Developer | Junior | $\$ 22.88$ | $\$ 45.76$ |
| Web Developer | Mid-Level | $\$ 28.33$ | $\$ 56.67$ |
| Web Developer | Senior | $\$ 33.55$ | $\$ 67.10$ |
| Web Developer | Expert | $\$ 36.69$ | $\$ 73.38$ |
| Web Manager | Junior | $\$ 23.10$ | $\$ 46.20$ |
| Web Manager | Mid-Level | $\$ 23.61$ | $\$ 56.21$ |
| Web Manager | Senior | $\$ 3.87$ | $\$ 67.75$ |
| Web Manager | Expert | $\$ 37.04$ | $\$ 74.08$ |


| Web Administrator | Junior | $\$ 23.11$ | $\$ 46.23$ |
| :--- | :--- | ---: | ---: |
| Web Administrator | Mid-Level | $\$ 28.62$ | $\$ 57.24$ |
| Web Administrator | Senior | $\$ 33.89$ | $\$ 67.7$ |
| Web Administrator | Expert | $\$ 37.06$ | $\$ \$ 4.13$ |
| Web Desinger | Junior | $\$ 24.02$ | $\$ 48.04$ |
| Web Designer | Mid-Level | $\$ 29.74$ | $\$ 59.49$ |
| Web Designer | Senior | $\$ 35.22$ | $\$ 70.44$ |
| Web Designer | Expert | $\$ 38.52$ | $\$ 77.03$ |
| Web Developer | Junior | $\$ 23.57$ | $\$ 47.13$ |
| Web Developer | Mid-Level | $\$ 29.18$ | $\$ 58.37$ |
| Web Developer | Senior | $\$ 34.56$ | $\$ 69.11$ |
| Web Developer | Expert | $\$ 37.79$ | $\$ 75.58$ |
| Web Manager | Junior | $\$ 23.79$ | $\$ \$ 7.59$ |
| Web Manager | Mid-Level | $\$ 29.46$ | $\$ 58.93$ |
| Web Manager | Senior | $\$ 34.89$ | $\$ 69.78$ |
| Web Manager | Expert | $\$ 38.15$ | $\$ 76.31$ |


| Web Administrator | Junior | $\$ 23.81$ | $\$ 47.61$ |
| :--- | :--- | ---: | ---: |
| Web Administrator | Mid-Level | $\$ 29.48$ | $\$ 58.96$ |
| Web Administrator | Senior | $\$ 34.91$ | $\$ 69.82$ |
| Web Administrator | Expert | $\$ 38.17$ | $\$ 76.35$ |
| Web Designer | Junior | $\$ 24.50$ | $\$ 49.00$ |
| Web Designer | Mid-Level | $\$ 3.64$ | $\$ 61.27$ |
| Web Designer | Senior | $\$ 36.28$ | $\$ 72.56$ |
| Web Designer | Expert | $\$ 39.67$ | $\$ 79.34$ |
| Web Developer | Junior | $\$ 24.04$ | $\$ 48.08$ |
| Web Developer | Mid-Level | $\$ 30.06$ | $\$ 60.12$ |
| Web Developer | Senior | $\$ 35.59$ | $\$ 71.19$ |
| Web Developer | Expert | $\$ 38.92$ | $\$ 77.85$ |
| Web Manager | Junior | $\$ 24.51$ | $\$ 49.02$ |
| Web Manager | Mid-Level | $\$ 33.35$ | $\$ 60.70$ |
| Web Manager | Senior | $\$ 3.94$ | $\$ 71.87$ |
| Web Manager | Expert | $\$ 39.30$ | $\$ 78.59$ |
|  |  |  |  |

## Instructions:

A Bidder must enter a single Hourly Wage Rate (rounded to two (2) decimal places) for each and every Job Title and Skill Level in each of the three (3) Regions.
An Hourly Wage Rate of zero (0) or a range will result in disqualification as non-responsive.
Failure to bid all Job Titles and Skill Levels in all Regions will result in disqualification as non-responsive.
A Bidder must enter a Markup percentage (rounded to two (2) decimal places) that shall apply to each Job Title and Skill Level within each Region.
A Bidder shall provide one Markup percentage per Region, not to exceed a total of three (3) Markup percentages.
Failure to bid Markup percentages in all Regions will result in disqualification as non-responsive.

- Hourly Wage Rate and Markup are defined in Section 1.12 of the RFP. REGION 1


| Network Administrator | Expert | \$39.39 | \$78.78 |
| :---: | :---: | :---: | :---: |
| Network Architect | Junior | \$26.06 | \$52.12 |
| Network Architect | Mid-Level | \$32.27 | \$64.54 |
| Network Architect | Senior | \$38.21 | \$76.42 |
| Network Architect | Expert | \$41.79 | \$83.57 |
| Operations Manager | Junior | \$24.14 | \$48.27 |
| Operations Manager | Mid-Level | \$29.89 | \$59.78 |
| Operations Manager | Senior | \$35.39 | \$70.78 |
| Operations Manager | Expert | \$38.70 | \$77.41 |
| Programmer | Junior | \$23.07 | \$46.14 |
| Programmer | Mid-Level | \$28.57 | \$57.13 |
| Programmer | Senior | \$33.83 | \$67.65 |
| Programmer | Expert | \$36.99 | \$73.98 |
| Project Manager | Junior | \$23.50 | \$46.99 |
| Project Manager | Mid-Level | \$29.10 | \$58.19 |
| Project Manager | Senior | \$34.45 | \$68.90 |
| Project Manager | Expert | \$37.68 | \$75.35 |
| Security Analyst | Junior | \$27.77 | \$55.54 |
| Security Analyst | Mid-Level | \$34.39 | \$68.77 |
| Security Analyst | Senior | \$40.72 | \$81.43 |
| Security Analyst | Expert | \$44.53 | \$89.05 |
| Security Manager | Junior | \$26.70 | \$53.40 |
| Security Manager | Mid-Level | \$33.06 | \$66.13 |
| Security Manager | Senior | \$39.15 | \$78.30 |
| Security Manager | Expert | \$42.81 | \$85.63 |
| Software Analyst | Junior | \$25.63 | \$51.26 |
| Software Analyst | Mid-Level | \$31.74 | \$63.48 |
| Software Analyst | Senior | \$37.58 | \$75.17 |
| Software Analyst | Expert | \$41.10 | \$82.20 |
| Software Architect | Junior | \$26.70 | \$53.40 |
| Software Architect | Mid-Level | \$33.06 | \$66.13 |
| Software Architect | Senior | \$39.15 | \$78.30 |
| Software Architect | Expert | \$42.81 | \$85.63 |
| Software Developer | Junior | \$23.50 | \$46.99 |
| Software Developer | Mid-Level | \$29.10 | \$58.19 |
| Software Developer | Senior | \$34.45 | \$68.90 |
| Software Developer | Expert | \$37.68 | \$75.35 |
| Software Manager | Junior | \$24.56 | \$49.13 |
| Software Manager | Mid-Level | \$30.42 | \$60.84 |
| Software Manager | Senior | \$36.02 | \$72.04 |
| Software Manager | Expert | \$39.39 | \$78.78 |
| Systems Administrator | Junior | \$25.63 | \$51.26 |
| Systems Administrator | Mid-Level | \$31.74 | \$63.48 |
| Systems Administrator | Senior | \$37.58 | \$75.17 |
| Systems Administrator | Expert | \$41.10 | \$82.20 |
| Systems Analyst | Junior | \$24.78 | \$49.56 |
| Systems Analyst | Mid-Level | \$30.68 | \$61.36 |
| Systems Analyst | Senior | \$36.33 | \$72.66 |
| Systems Analyst | Expert | \$39.73 | \$79.46 |
| Systems Architect | Junior | \$26.70 | \$53.40 |
| Systems Architect | Mid-Level | \$33.06 | \$66.13 |
| Systems Architect | Senior | \$39.15 | \$78.30 |
| Systems Architect | Expert | \$42.81 | \$85.63 |
| Systems Developer | Junior | \$25.20 | \$50.41 |
| Systems Developer | Mid-Level | \$31.21 | \$62.42 |
| Systems Developer | Senior | \$36.96 | \$73.92 |
| Systems Developer | Expert | \$40.42 | \$80.83 |
| Technical Writer | Junior | \$22.64 | \$45.28 |
| Technical Writer | Mid-Level | \$28.04 | \$56.07 |
| Technical Writer | Senior | \$33.20 | \$66.40 |
| Technical Writer | Expert | \$36.31 | \$72.61 |


| Network Administrator | Expert | \$40.57 | \$81.14 |
| :---: | :---: | :---: | :---: |
| Network Architect | Junior | \$26.84 | \$53.68 |
| Network Architect | Mid-Level | \$33.24 | \$66.47 |
| Network Architect | Senior | \$39.36 | \$78.71 |
| Network Architect | Expert | \$43.04 | \$86.08 |
| Operations Manager | Junior | \$24.14 | \$48.27 |
| Operations Manager | Mid-Level | \$30.79 | \$61.57 |
| Operations Manager | Senior | \$36.45 | \$72.91 |
| Operations Manager | Expert | \$39.86 | \$79.73 |
| Programmer | Junior | \$23.07 | \$46.14 |
| Programmer | Mid-Level | \$29.42 | \$58.85 |
| Programmer | Senior | \$34.84 | \$69.68 |
| Programmer | Expert | \$38.10 | \$76.20 |
| Project Manager | Junior | \$23.50 | \$46.99 |
| Project Manager | Mid-Level | \$29.97 | \$59.94 |
| Project Manager | Senior | \$35.49 | \$70.97 |
| Project Manager | Expert | \$38.81 | \$77.61 |
| Security Analyst | Junior | \$27.77 | \$55.54 |
| Security Analyst | Mid-Level | \$35.42 | \$70.83 |
| Security Analyst | Senior | \$41.94 | \$83.87 |
| Security Analyst | Expert | \$45.86 | \$91.72 |
| Security Manager | Junior | \$27.50 | \$55.00 |
| Security Manager | Mid-Level | \$34.05 | \$68.11 |
| Security Manager | Senior | \$40.32 | \$80.65 |
| Security Manager | Expert | \$44.10 | \$88.19 |
| Software Analyst | Junior | \$26.40 | \$52.80 |
| Software Analyst | Mid-Level | \$32.69 | \$65.38 |
| Software Analyst | Senior | \$38.71 | \$77.42 |
| Software Analyst | Expert | \$42.33 | \$84.67 |
| Software Architect | Junior | \$27.50 | \$55.00 |
| Software Architect | Mid-Level | \$34.05 | \$68.11 |
| Software Architect | Senior | \$40.32 | \$80.65 |
| Software Architect | Expert | \$44.10 | \$88.19 |
| Software Developer | Junior | \$24.20 | \$48.40 |
| Software Developer | Mid-Level | \$29.97 | \$59.94 |
| Software Developer | Senior | \$35.49 | \$70.97 |
| Software Developer | Expert | \$38.81 | \$77.61 |
| Software Manager | Junior | \$25.30 | \$50.60 |
| Software Manager | Mid-Level | \$31.33 | \$62.66 |
| Software Manager | Senior | \$37.10 | \$74.20 |
| Software Manager | Expert | \$40.57 | \$81.14 |
| Systems Administrator | Junior | \$26.40 | \$52.80 |
| Systems Administrator | Mid-Level | \$32.69 | \$65.38 |
| Systems Administrator | Senior | \$38.71 | \$77.42 |
| Systems Administrator | Expert | \$42.33 | \$84.67 |
| Systems Analyst | Junior | \$25.03 | \$50.05 |
| Systems Analyst | Mid-Level | \$31.60 | \$63.20 |
| Systems Analyst | Senior | \$37.42 | \$74.84 |
| Systems Analyst | Expert | \$40.92 | \$81.84 |
| Systems Architect | Junior | \$27.50 | \$55.00 |
| Systems Architect | Mid-Level | \$34.05 | \$68.11 |
| Systems Architect | Senior | \$40.32 | \$80.65 |
| Systems Architect | Expert | \$44.10 | \$88.19 |
| Systems Developer | Junior | \$25.96 | \$51.92 |
| Systems Developer | Mid-Level | \$32.15 | \$64.29 |
| Systems Developer | Senior | \$38.07 | \$76.13 |
| Systems Developer | Expert | \$41.63 | \$83.25 |
| Technical Writer | Junior | \$23.32 | \$46.64 |
| Technical Writer | Mid-Level | \$28.88 | \$57.76 |
| Technical Writer | Senior | \$34.20 | \$68.39 |
| Technical Writer | Expert | \$37.39 | \$74.79 |


| Network Administrator | Expert | \$41.79 | \$83.57 |
| :---: | :---: | :---: | :---: |
| Network Architect | Junior | \$27.65 | \$55.29 |
| Network Architect | Mid-Level | \$34.23 | \$68.47 |
| Network Architect | Senior | \$40.54 | \$81.07 |
| Network Architect | Expert | \$44.33 | \$88.66 |
| Operations Manager | Junior | \$24.86 | \$49.72 |
| Operations Manager | Mid-Level | \$31.71 | \$63.42 |
| Operations Manager | Senior | \$37.55 | \$75.09 |
| Operations Manager | Expert | \$41.06 | \$82.12 |
| Programmer | Junior | \$23.76 | \$47.52 |
| Programmer | Mid-Level | \$30.31 | \$60.61 |
| Programmer | Senior | \$35.89 | \$71.77 |
| Programmer | Expert | \$39.24 | \$78.49 |
| Project Manager | Junior | \$24.20 | \$48.40 |
| Project Manager | Mid-Level | \$30.87 | \$61.73 |
| Project Manager | Senior | \$36.55 | \$73.10 |
| Project Manager | Expert | \$39.97 | \$79.94 |
| Security Analyst | Junior | \$28.05 | \$56.09 |
| Security Analyst | Mid-Level | \$36.83 | \$73.67 |
| Security Analyst | Senior | \$43.61 | \$87.23 |
| Security Analyst | Expert | \$47.70 | \$95.39 |
| Security Manager | Junior | \$27.78 | \$55.55 |
| Security Manager | Mid-Level | \$35.42 | \$70.83 |
| Security Manager | Senior | \$41.94 | \$83.87 |
| Security Manager | Expert | \$45.86 | \$91.72 |
| Software Analyst | Junior | \$27.19 | \$54.39 |
| Software Analyst | Mid-Level | \$33.67 | \$67.35 |
| Software Analyst | Senior | \$39.87 | \$79.75 |
| Software Analyst | Expert | \$43.60 | \$87.21 |
| Software Architect | Junior | \$28.33 | \$56.65 |
| Software Architect | Mid-Level | \$35.08 | \$70.15 |
| Software Architect | Senior | \$41.53 | \$83.07 |
| Software Architect | Expert | \$45.42 | \$90.84 |
| Software Developer | Junior | \$24.93 | \$49.85 |
| Software Developer | Mid-Level | \$30.87 | \$61.73 |
| Software Developer | Senior | \$36.55 | \$73.10 |
| Software Developer | Expert | \$39.97 | \$79.94 |
| Software Manager | Junior | \$26.06 | \$52.12 |
| Software Manager | Mid-Level | \$32.27 | \$64.54 |
| Software Manager | Senior | \$38.21 | \$76.42 |
| Software Manager | Expert | \$41.79 | \$83.57 |
| Systems Administrator | Junior | \$27.19 | \$54.39 |
| Systems Administrator | Mid-Level | \$33.67 | \$67.35 |
| Systems Administrator | Senior | \$39.87 | \$79.75 |
| Systems Administrator | Expert | \$43.60 | \$87.21 |
| Systems Analyst | Junior | \$25.78 | \$51.55 |
| Systems Analyst | Mid-Level | \$32.55 | \$65.10 |
| Systems Analyst | Senior | \$38.54 | \$77.09 |
| Systems Analyst | Expert | \$42.15 | \$84.30 |
| Systems Architect | Junior | \$28.33 | \$56.65 |
| Systems Architect | Mid-Level | \$35.08 | \$70.15 |
| Systems Architect | Senior | \$41.53 | \$83.07 |
| Systems Architect | Expert | \$45.42 | \$90.84 |
| Systems Developer | Junior | \$26.74 | \$53.48 |
| Systems Developer | Mid-Level | \$33.11 | \$66.22 |
| Systems Developer | Senior | \$39.21 | \$78.42 |
| Systems Developer | Expert | \$42.88 | \$85.75 |
| Technical Writer | Junior | \$24.02 | \$48.04 |
| Technical Writer | Mid-Level | \$29.74 | \$59.49 |
| Technical Writer | Senior | \$35.22 | \$70.44 |
| Technical Writer | Expert | \$38.52 | \$77.03 |


| Tester | Junior | $\$ 21.57$ | $\$ 43.15$ |
| :--- | :--- | ---: | ---: |
| Tester | Mid-Level | $\$ 26.71$ | $\$ 53.43$ |
| Tester | Senior | $\$ 31.63$ | $\$ 63.27$ |
| Tester | Expert | $\$ 34.59$ | $\$ 69.19$ |
| Training Developer | Junior | $\$ 21.36$ | $\$ 42.72$ |
| Training Developer | Mid-Level | $\$ 26.45$ | $\$ 52.90$ |
| Training Developer | Senior | $\$ 31.32$ | $\$ 62.64$ |
| Training Developer | Expert | $\$ 34.25$ | $\$ 68.50$ |
| Web Administrator | Junior | $\$ 21.79$ | $\$ 43.57$ |
| Web Administrator | Mid-Level | $\$ 26.98$ | $\$ 53.96$ |
| Web Administrator | Senior | $\$ 31.95$ | $\$ 63.89$ |
| Web Administrator | Expert | $\$ 34.94$ | $\$ 69.87$ |
| Web Designer | Junior | $\$ 22.64$ | $\$ 45.28$ |
| Web Designer | Mid-Level | $\$ 28.04$ | $\$ 56.07$ |
| Web Designer | Senior | $\$ 33.20$ | $\$ 66.40$ |
| Web Designer | Expert | $\$ 36.31$ | $\$ 72.61$ |
| Web Developer | Junior | $\$ 22.21$ | $\$ 44.43$ |
| Web Developer | Mid-Level | $\$ 27.51$ | $\$ 55.02$ |
| Web Developer | Senior | $\$ 32.57$ | $\$ 65.15$ |
| Web Developer | Expert | $\$ 352.62$ | $\$ 71.24$ |
| Web Manager | Junior | $\$ 22.43$ | $\$ 44.86$ |
| Web Manager | Mid-Level | $\$ 27.77$ | $\$ 55.55$ |
| Web Manager | Senior | $\$ 32.89$ | $\$ 65.77$ |
| Web Manager | Expert | $\$ 35.96$ | $\$ 71.93$ |


| Tester | Junior | $\$ 22.22$ | $\$ 44.44$ |
| :--- | :--- | ---: | ---: |
| Tester | Mid-Level | $\$ 27.52$ | $\$ 55.03$ |
| Tester | Senior | $\$ 32.58$ | $\$ 65.16$ |
| Tester | Expert | $\$ 35.63$ | $\$ 71.26$ |
| Training Developer | Junior | $\$ 22.00$ | $\$ 44.00$ |
| Training Developer | Mid-Level | $\$ 27.24$ | $\$ 54.49$ |
| Training Developer | Senior | $\$ 32.26$ | $\$ 64.52$ |
| Training Developer | Expert | $\$ \$ 5.28$ | $\$ 70.56$ |
| Web Administrator | Junior | $\$ 22.44$ | $\$ 44.88$ |
| Web Administrator | Mid-Level | $\$ 27.79$ | $\$ 55.58$ |
| Web Administrator | Senior | $\$ 32.90$ | $\$ 65.81$ |
| Web Administrator | Expert | $\$ 35.98$ | $\$ 71.97$ |
| Web Designer | Junior | $\$ 23.32$ | $\$ 46.64$ |
| Web Designer | Mid-Level | $\$ 28.88$ | $\$ 57.76$ |
| Web Designer | Senior | $\$ 34.20$ | $\$ 68.39$ |
| Web Designer | Expert | $\$ 37.39$ | $\$ 74.79$ |
| Web Developer | Junior | $\$ 22.88$ | $\$ 45.76$ |
| Web Developer | Mid-Level | $\$ 28.33$ | $\$ 56.67$ |
| Web Developer | Senior | $\$ 33.55$ | $\$ 67.10$ |
| Web Developer | Expert | $\$ \$ 6.69$ | $\$ 73.38$ |
| Web Manager | Junior | $\$ 23.10$ | $\$ 46.20$ |
| Web Manager | Mid-Level | $\$ 28.61$ | $\$ 57.21$ |
| Web Manager | Senior | $\$ 33.87$ | $\$ 67.75$ |
| Web Manager | Expert | $\$ 37.04$ | $\$ 74.08$ |


| Tester | Junior | \$22.44 | \$44.89 |
| :---: | :---: | :---: | :---: |
| Tester | Mid-Level | \$28.34 | \$56.68 |
| Tester | Senior | \$33.56 | \$67.12 |
| Tester | Expert | \$36.70 | \$73.40 |
| Training Developer | Junior | \$22.44 | \$44.88 |
| Training Developer | Mid-Level | \$28.06 | \$56.12 |
| Training Developer | Senior | \$33.23 | \$66.45 |
| Training Developer | Expert | \$36.34 | \$72.67 |
| Web Administrator | Junior | \$23.11 | \$46.23 |
| Web Administrator | Mid-Level | \$28.62 | \$57.24 |
| Web Administrator | Senior | \$33.89 | \$67.78 |
| Web Administrator | Expert | \$37.06 | \$74.13 |
| Web Designer | Junior | \$23.79 | \$47.57 |
| Web Designer | Mid-Level | \$29.74 | \$59.49 |
| Web Designer | Senior | \$35.22 | \$70.44 |
| Web Designer | Expert | \$38.52 | \$77.03 |
| Web Developer | Junior | \$23.34 | \$46.68 |
| Web Developer | Mid-Level | \$29.18 | \$58.37 |
| Web Developer | Senior | \$34.56 | \$69.11 |
| Web Developer | Expert | \$37.79 | \$75.58 |
| Web Manager | Junior | \$23.79 | \$47.59 |
| Web Manager | Mid-Level | \$29.46 | \$58.93 |
| Web Manager | Senior | \$34.89 | \$69.78 |
| Web Manager | Expert | \$38.15 | \$76.31 |

