| Contractor Name: | Bits & Bytes Technology Solutions, Inc. |
| Federal ID#: | 32-0257462 |

REGION 1

Region 1 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$20.29	$40.58
Business Analyst	Mid-Level	$27.11	$54.22
Business Analyst	Senior	$32.58	$65.17
Business Analyst	Expert	$38.25	$76.49
Cloud Engineer	Junior	$22.42	$44.83
Cloud Engineer	Mid-Level	$33.82	$67.63
Cloud Engineer	Senior	$41.23	$82.46
Cloud Engineer	Expert	$45.82	$91.64
Database Administrator	Junior	$22.17	$44.34
Database Administrator	Mid-Level	$28.78	$57.56
Database Administrator	Senior	$35.29	$70.58
Database Administrator	Expert	$39.90	$79.81
Database Architect	Junior	$27.28	$54.56
Database Architect	Mid-Level	$34.10	$68.21
Database Architect	Senior	$41.59	$83.18
Database Architect	Expert	$46.21	$92.43
Database Manager	Junior	$21.64	$43.28
Database Manager	Mid-Level	$27.05	$54.10
Database Manager	Senior	$32.99	$65.97
Database Manager	Expert	$36.65	$73.30
Graphic Designer	Junior	$13.81	$27.62
Graphic Designer	Mid-Level	$16.47	$32.93
Graphic Designer	Senior	$20.08	$40.16
Graphic Designer	Expert	$22.31	$44.62
Help Desk Manager	Junior	$16.93	$33.87
Help Desk Manager	Mid-Level	$21.17	$42.35
Help Desk Manager	Senior	$25.82	$51.63
Help Desk Manager	Expert	$28.68	$57.37
IT Manager	Junior	$23.99	$47.98
IT Manager	Mid-Level	$29.99	$59.98
IT Manager	Senior	$36.58	$73.16
IT Manager	Expert	$40.64	$81.27
IT Specialist	Junior	$21.29	$42.58
IT Specialist	Mid-Level	$29.34	$58.69
IT Specialist	Senior	$35.23	$70.46
IT Specialist	Expert	$40.82	$81.63
Network Administrator	Junior	$19.99	$39.99
Network Administrator	Mid-Level	$24.99	$49.97
Network Administrator	Senior	$30.48	$60.96
Network Administrator	Expert	$33.87	$67.74
Network Architect	Junior	$27.05	$54.10
Network Architect	Mid-Level	$33.82	$67.63
Network Architect	Senior	$41.23	$82.46

REGION 2

Region 2 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$20.45	$40.90
Business Analyst	Mid-Level	$27.35	$54.69
Business Analyst	Senior	$33.20	$66.40
Business Analyst	Expert	$37.97	$75.94
Cloud Engineer	Junior	$22.58	$45.15
Cloud Engineer	Mid-Level	$34.00	$67.99
Cloud Engineer	Senior	$40.90	$81.80
Cloud Engineer	Expert	$45.58	$91.15
Database Administrator	Junior	$22.30	$44.60
Database Administrator	Mid-Level	$28.39	$56.77
Database Administrator	Senior	$35.43	$70.86
Database Administrator	Expert	$39.35	$78.70
Database Architect	Junior	$27.30	$54.61
Database Architect	Mid-Level	$33.94	$67.89
Database Architect	Senior	$41.67	$83.33
Database Architect	Expert	$46.01	$92.02
Database Manager	Junior	$21.78	$43.56
Database Manager	Mid-Level	$27.09	$54.18
Database Manager	Senior	$33.09	$66.19
Database Manager	Expert	$36.57	$73.13
Graphic Designer	Junior	$13.92	$27.83
Graphic Designer	Mid-Level	$16.38	$32.76
Graphic Designer	Senior	$20.13	$40.26
Graphic Designer	Expert	$22.23	$44.45
Help Desk Manager	Junior	$17.00	$34.00
Help Desk Manager	Mid-Level	$21.09	$42.18
Help Desk Manager	Senior	$25.62	$51.25
Help Desk Manager	Expert	$28.79	$57.58
IT Manager	Junior	$23.85	$47.70
IT Manager	Mid-Level	$29.85	$59.71
IT Manager	Senior	$36.65	$73.30
IT Manager	Expert	$40.69	$81.38
IT Specialist	Junior	$21.69	$43.39
IT Specialist	Mid-Level	$28.95	$57.90
IT Specialist	Senior	$34.90	$69.80
IT Specialist	Expert	$40.91	$81.82
Network Administrator	Junior	$19.97	$39.95
Network Administrator	Mid-Level	$24.91	$49.83
Network Administrator	Senior	$30.54	$61.09
Network Administrator	Expert	$33.89	$67.78
Network Architect	Junior	$27.09	$54.18
Network Architect	Mid-Level	$33.78	$67.57
Network Architect	Senior	$41.17	$82.33

REGION 3

Region 3 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$23.24	$46.49
Business Analyst	Mid-Level	$28.20	$56.39
Business Analyst	Senior	$35.69	$71.37
Business Analyst	Expert	$39.68	$79.36
Cloud Engineer	Junior	$24.87	$49.74
Cloud Engineer	Mid-Level	$35.26	$70.52
Cloud Engineer	Senior	$43.94	$87.88
Cloud Engineer	Expert	$47.99	$95.98
Database Administrator	Junior	$23.23	$46.47
Database Administrator	Mid-Level	$30.02	$60.05
Database Administrator	Senior	$38.29	$76.58
Database Administrator	Expert	$43.09	$86.18
Database Architect	Junior	$28.39	$56.77
Database Architect	Mid-Level	$35.73	$71.46
Database Architect	Senior	$44.55	$89.09
Database Architect	Expert	$47.96	$95.91
Database Manager	Junior	$23.01	$46.02
Database Manager	Mid-Level	$28.42	$56.84
Database Manager	Senior	$35.03	$70.05
Database Manager	Expert	$38.81	$77.62
Graphic Designer	Junior	$15.40	$30.81
Graphic Designer	Mid-Level	$17.41	$34.82
Graphic Designer	Senior	$21.51	$43.03
Graphic Designer	Expert	$23.83	$47.66
Help Desk Manager	Junior	$17.65	$35.29
Help Desk Manager	Mid-Level	$22.40	$44.79
Help Desk Manager	Senior	$26.75	$53.50
Help Desk Manager	Expert	$30.75	$61.49
IT Manager	Junior	$24.88	$49.76
IT Manager	Mid-Level	$31.41	$62.83
IT Manager	Senior	$38.45	$76.90
IT Manager	Expert	$42.70	$85.39
IT Specialist	Junior	$22.61	$45.22
IT Specialist	Mid-Level	$30.61	$61.21
IT Specialist	Senior	$37.83	$75.66
IT Specialist	Expert	$43.15	$86.31
Network Administrator	Junior	$20.78	$41.56
Network Administrator	Mid-Level	$26.20	$52.40
Network Administrator	Senior	$32.65	$65.29
Network Administrator	Expert	$36.25	$72.50
Network Architect	Junior	$28.15	$56.31
Network Architect	Mid-Level	$35.49	$70.99
Network Architect	Senior	$43.67	$87.35

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Expert	$44.76	$89.52
Operations Manager	Junior	$23.05	$46.11
Operations Manager	Mid-Level	$28.81	$57.62
Operations Manager	Senior	$35.14	$70.29
Operations Manager	Expert	$39.04	$78.09
Programmer	Junior	$20.79	$41.58
Programmer	Mid-Level	$27.86	$55.71
Programmer	Senior	$33.66	$67.31
Programmer	Expert	$38.86	$77.72
Project Manager	Junior	$24.05	$48.10
Project Manager	Mid-Level	$29.15	$58.30
Project Manager	Senior	$37.74	$75.47
Project Manager	Expert	$45.15	$90.30
Security Analyst	Junior	$21.64	$43.28
Security Analyst	Mid-Level	$27.05	$54.10
Security Analyst	Senior	$32.99	$65.97
Security Analyst	Expert	$36.65	$73.30
Security Manager	Junior	$27.05	$54.10
Security Manager	Mid-Level	$33.82	$67.63
Security Manager	Senior	$41.23	$82.46
Security Manager	Expert	$45.82	$91.64
Software Analyst	Junior	$17.88	$35.76
Software Analyst	Mid-Level	$22.34	$44.68
Software Analyst	Senior	$27.25	$54.50
Software Analyst	Expert	$30.28	$60.56
Software Architect	Junior	$26.44	$52.89
Software Architect	Mid-Level	$34.56	$69.12
Software Architect	Senior	$41.50	$82.99
Software Architect	Expert	$45.48	$90.96
Software Developer	Junior	$21.73	$43.45
Software Developer	Mid-Level	$30.70	$61.41
Software Developer	Senior	$36.68	$73.37
Software Developer	Expert	$40.78	$81.57
Software Manager	Junior	$28.23	$56.46
Software Manager	Mid-Level	$35.28	$70.56
Software Manager	Senior	$43.03	$86.05
Software Manager	Expert	$45.90	$91.79
Systems Administrator	Junior	$19.58	$39.16
Systems Administrator	Mid-Level	$25.34	$50.68
Systems Administrator	Senior	$31.57	$63.15
Systems Administrator	Expert	$38.49	$76.98
Systems Analyst	Junior	$16.93	$33.87

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Expert	$44.83	$89.67
Operations Manager	Junior	$23.11	$46.21
Operations Manager	Mid-Level	$28.84	$57.69
Operations Manager	Senior	$35.06	$70.12
Operations Manager	Expert	$39.09	$78.17
Programmer	Junior	$20.34	$40.69
Programmer	Mid-Level	$27.71	$55.41
Programmer	Senior	$33.55	$67.10
Programmer	Expert	$37.93	$75.85
Project Manager	Junior	$24.11	$48.21
Project Manager	Mid-Level	$29.12	$58.24
Project Manager	Senior	$37.81	$75.62
Project Manager	Expert	$45.23	$90.45
Security Analyst	Junior	$21.62	$43.24
Security Analyst	Mid-Level	$27.09	$54.18
Security Analyst	Senior	$33.05	$66.10
Security Analyst	Expert	$36.60	$73.20
Security Manager	Junior	$27.04	$54.08
Security Manager	Mid-Level	$33.88	$67.76
Security Manager	Senior	$41.17	$82.33
Security Manager	Expert	$45.91	$91.81
Software Analyst	Junior	$17.73	$35.46
Software Analyst	Mid-Level	$22.31	$44.62
Software Analyst	Senior	$27.29	$54.59
Software Analyst	Expert	$30.16	$60.32
Software Architect	Junior	$26.46	$52.93
Software Architect	Mid-Level	$34.53	$69.06
Software Architect	Senior	$41.54	$83.08
Software Architect	Expert	$45.52	$91.05
Software Developer	Junior	$21.67	$43.35
Software Developer	Mid-Level	$30.65	$61.30
Software Developer	Senior	$36.65	$73.30
Software Developer	Expert	$40.85	$81.70
Software Manager	Junior	$28.25	$56.50
Software Manager	Mid-Level	$35.22	$70.44
Software Manager	Senior	$42.97	$85.95
Software Manager	Expert	$45.94	$91.88
Systems Administrator	Junior	$19.39	$38.78
Systems Administrator	Mid-Level	$24.60	$49.21
Systems Administrator	Senior	$31.98	$63.96
Systems Administrator	Expert	$38.67	$77.34
Systems Analyst	Junior	$16.98	$33.95

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Expert	$47.54	$95.08
Operations Manager	Junior	$24.47	$48.93
Operations Manager	Mid-Level	$30.27	$60.53
Operations Manager	Senior	$37.24	$74.47
Operations Manager	Expert	$41.02	$82.04
Programmer	Junior	$22.04	$44.09
Programmer	Mid-Level	$30.47	$60.94
Programmer	Senior	$37.56	$75.11
Programmer	Expert	$42.48	$84.97
Project Manager	Junior	$25.50	$50.99
Project Manager	Mid-Level	$29.95	$59.90
Project Manager	Senior	$40.24	$80.49
Project Manager	Expert	$47.79	$95.57
Security Analyst	Junior	$22.71	$45.43
Security Analyst	Mid-Level	$28.70	$57.39
Security Analyst	Senior	$35.33	$70.67
Security Analyst	Expert	$39.19	$78.38
Security Manager	Junior	$28.40	$56.80
Security Manager	Mid-Level	$35.54	$71.07
Security Manager	Senior	$43.26	$86.52
Security Manager	Expert	$47.76	$95.53
Software Analyst	Junior	$18.52	$37.03
Software Analyst	Mid-Level	$23.22	$46.45
Software Analyst	Senior	$28.91	$57.82
Software Analyst	Expert	$32.34	$64.68
Software Architect	Junior	$27.52	$55.03
Software Architect	Mid-Level	$36.27	$72.54
Software Architect	Senior	$44.43	$88.86
Software Architect	Expert	$47.28	$94.55
Software Developer	Junior	$22.79	$45.58
Software Developer	Mid-Level	$31.90	$63.81
Software Developer	Senior	$38.87	$77.75
Software Developer	Expert	$43.67	$87.35
Software Manager	Junior	$30.21	$60.43
Software Manager	Mid-Level	$39.49	$78.98
Software Manager	Senior	$45.15	$90.30
Software Manager	Expert	$47.54	$95.08
Systems Administrator	Junior	$21.65	$43.30
Systems Administrator	Mid-Level	$27.00	$53.99
Systems Administrator	Senior	$34.34	$68.67
Systems Administrator	Expert	$39.63	$79.25
Systems Analyst	Junior	$18.15	$36.29

| Contractor Name: | Bits & Bytes Technology Solutions, Inc. |
| Federal ID#: | 32-0257462 |

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Mid-Level	$21.17	$42.35
Systems Analyst	Senior	$25.82	$51.63
Systems Analyst	Expert	$28.68	$57.37
Systems Architect	Junior	$28.23	$56.46
Systems Architect	Mid-Level	$35.28	$70.56
Systems Architect	Senior	$43.03	$86.05
Systems Architect	Expert	$46.48	$92.96
Systems Developer	Junior	$20.93	$41.86
Systems Developer	Mid-Level	$26.17	$52.33
Systems Developer	Senior	$31.91	$63.83
Systems Developer	Expert	$35.46	$70.92
Technical Writer	Junior	$15.43	$30.85
Technical Writer	Mid-Level	$18.79	$37.59
Technical Writer	Senior	$22.64	$45.28
Technical Writer	Expert	$26.60	$53.20
Tester	Junior	$18.04	$36.08
Tester	Mid-Level	$22.17	$44.34
Tester	Senior	$27.25	$54.50
Tester	Expert	$30.41	$60.81
Training Developer	Junior	$17.76	$35.53
Training Developer	Mid-Level	$22.19	$44.39
Training Developer	Senior	$27.07	$54.14
Training Developer	Expert	$30.08	$60.15
Web Administrator	Junior	$16.47	$32.93
Web Administrator	Mid-Level	$20.58	$41.16
Web Administrator	Senior	$25.10	$50.21
Web Administrator	Expert	$27.89	$55.78
Web Designer	Junior	$14.82	$29.64
Web Designer	Mid-Level	$18.53	$37.06
Web Designer	Senior	$22.59	$45.17
Web Designer	Expert	$25.10	$50.21
Web Developer	Junior	$17.65	$35.29
Web Developer	Mid-Level	$22.06	$44.11
Web Developer	Senior	$26.89	$53.78
Web Developer	Expert	$29.88	$59.77
Web Manager	Junior	$18.35	$36.69
Web Manager	Mid-Level	$22.94	$45.87
Web Manager	Senior	$27.97	$55.95
Web Manager	Expert	$31.07	$62.15

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Mid-Level	$21.09	$42.18
Systems Analyst	Senior	$25.87	$51.74
Systems Analyst	Expert	$28.79	$57.58
Systems Architect	Junior	$28.16	$56.33
Systems Architect	Mid-Level	$35.22	$70.44
Systems Architect	Senior	$42.92	$85.84
Systems Architect	Expert	$46.55	$93.11
Systems Developer	Junior	$20.98	$41.96
Systems Developer	Mid-Level	$26.19	$52.38
Systems Developer	Senior	$31.98	$63.96
Systems Developer	Expert	$35.59	$71.18
Technical Writer	Junior	$15.76	$31.51
Technical Writer	Mid-Level	$18.50	$36.99
Technical Writer	Senior	$22.15	$44.30
Technical Writer	Expert	$26.22	$52.44
Tester	Junior	$18.27	$36.55
Tester	Mid-Level	$22.58	$45.15
Tester	Senior	$26.93	$53.86
Tester	Expert	$30.12	$60.24
Training Developer	Junior	$17.79	$35.59
Training Developer	Mid-Level	$22.04	$44.09
Training Developer	Senior	$27.20	$54.39
Training Developer	Expert	$30.12	$60.24
Web Administrator	Junior	$16.39	$32.79
Web Administrator	Mid-Level	$20.51	$41.03
Web Administrator	Senior	$25.18	$50.36
Web Administrator	Expert	$27.94	$55.88
Web Designer	Junior	$14.87	$29.75
Web Designer	Mid-Level	$18.54	$37.08
Web Designer	Senior	$22.68	$45.36
Web Designer	Expert	$25.17	$50.34
Web Developer	Junior	$17.55	$35.10
Web Developer	Mid-Level	$22.10	$44.20
Web Developer	Senior	$26.98	$53.97
Web Developer	Expert	$29.94	$59.88
Web Manager	Junior	$18.38	$36.76
Web Manager	Mid-Level	$22.85	$45.70
Web Manager	Senior	$28.15	$56.31
Web Manager	Expert	$31.17	$62.34

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Mid-Level	$22.61	$45.22
Systems Analyst	Senior	$27.39	$54.78
Systems Analyst	Expert	$30.17	$60.34
Systems Architect	Junior	$29.32	$58.64
Systems Architect	Mid-Level	$37.01	$74.03
Systems Architect	Senior	$45.98	$91.96
Systems Architect	Expert	$47.75	$95.51
Systems Developer	Junior	$22.00	$44.00
Systems Developer	Mid-Level	$27.75	$55.50
Systems Developer	Senior	$33.86	$67.72
Systems Developer	Expert	$38.01	$76.02
Technical Writer	Junior	$16.44	$32.87
Technical Writer	Mid-Level	$19.58	$39.16
Technical Writer	Senior	$23.86	$47.72
Technical Writer	Expert	$27.92	$55.84
Tester	Junior	$19.21	$38.42
Tester	Mid-Level	$23.20	$46.40
Tester	Senior	$28.53	$57.05
Tester	Expert	$32.74	$65.49
Training Developer	Junior	$18.67	$37.33
Training Developer	Mid-Level	$23.22	$46.45
Training Developer	Senior	$28.76	$57.52
Training Developer	Expert	$31.61	$63.21
Web Administrator	Junior	$17.25	$34.51
Web Administrator	Mid-Level	$23.90	$47.81
Web Administrator	Senior	$26.90	$53.80
Web Administrator	Expert	$29.86	$59.73
Web Designer	Junior	$15.78	$31.55
Web Designer	Mid-Level	$19.83	$39.67
Web Designer	Senior	$24.22	$48.44
Web Designer	Expert	$26.90	$53.80
Web Developer	Junior	$18.66	$37.31
Web Developer	Mid-Level	$23.62	$47.23
Web Developer	Senior	$28.82	$57.65
Web Developer	Expert	$32.01	$64.02
Web Manager	Junior	$19.28	$38.56
Web Manager	Mid-Level	$24.04	$48.08
Web Manager	Senior	$29.75	$59.49
Web Manager	Expert	$33.31	$66.61

| Contractor Name: | Bits & Bytes Technology Solutions, Inc. |
| Federal ID#: | 32-0257462 |

REGION 1

| Region 1 Markup % | 100.00% |

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$19.70	$39.40
Business Analyst	Mid-Level	$26.32	$52.64
Business Analyst	Senior	$31.63	$63.27
Business Analyst	Expert	$37.13	$74.26
Cloud Engineer	Junior	$21.76	$43.53
Cloud Engineer	Mid-Level	$32.83	$65.66
Cloud Engineer	Senior	$40.03	$80.06
Cloud Engineer	Expert	$44.49	$88.97
Database Administrator	Junior	$21.53	$43.05
Database Administrator	Mid-Level	$27.94	$55.88
Database Administrator	Senior	$34.26	$68.53
Database Administrator	Expert	$38.74	$77.48
Database Architect	Junior	$26.49	$52.97
Database Architect	Mid-Level	$33.11	$66.22
Database Architect	Senior	$40.38	$80.76
Database Architect	Expert	$44.87	$89.74
Database Manager	Junior	$21.01	$42.02
Database Manager	Mid-Level	$26.26	$52.52
Database Manager	Senior	$32.03	$64.05
Database Manager	Expert	$35.58	$71.17
Graphic Designer	Junior	$13.41	$26.82
Graphic Designer	Mid-Level	$15.99	$31.97
Graphic Designer	Senior	$19.49	$38.99
Graphic Designer	Expert	$21.66	$43.32
Help Desk Manager	Junior	$16.44	$32.88
Help Desk Manager	Mid-Level	$20.56	$41.11
Help Desk Manager	Senior	$25.06	$50.13
Help Desk Manager	Expert	$27.85	$55.70
IT Manager	Junior	$23.29	$46.58
IT Manager	Mid-Level	$29.12	$58.24
IT Manager	Senior	$35.51	$71.03
IT Manager	Expert	$39.45	$78.91
IT Specialist	Junior	$20.67	$41.34
IT Specialist	Mid-Level	$28.49	$56.98
IT Specialist	Senior	$34.20	$68.41
IT Specialist	Expert	$39.63	$79.26
Network Administrator	Junior	$19.41	$38.82
Network Administrator	Mid-Level	$24.26	$48.52
Network Administrator	Senior	$29.59	$59.18
Network Administrator	Expert	$32.88	$65.76
Network Architect	Junior	$26.26	$52.52

REGION 2

| Region 2 Markup % | 100.00% |

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$19.86	$39.71
Business Analyst	Mid-Level	$26.55	$53.10
Business Analyst	Senior	$32.23	$64.47
Business Analyst	Expert	$36.86	$73.73
Cloud Engineer	Junior	$21.92	$43.84
Cloud Engineer	Mid-Level	$33.01	$66.01
Cloud Engineer	Senior	$39.71	$79.42
Cloud Engineer	Expert	$44.25	$88.50
Database Administrator	Junior	$21.65	$43.30
Database Administrator	Mid-Level	$27.56	$55.12
Database Administrator	Senior	$34.40	$68.80
Database Administrator	Expert	$38.20	$76.41
Database Architect	Junior	$26.51	$53.02
Database Architect	Mid-Level	$32.95	$65.91
Database Architect	Senior	$40.45	$80.91
Database Architect	Expert	$44.67	$89.34
Database Manager	Junior	$21.14	$42.29
Database Manager	Mid-Level	$26.30	$52.60
Database Manager	Senior	$32.13	$64.26
Database Manager	Expert	$35.50	$71.00
Graphic Designer	Junior	$13.51	$27.02
Graphic Designer	Mid-Level	$15.90	$31.81
Graphic Designer	Senior	$19.55	$39.09
Graphic Designer	Expert	$21.58	$43.16
Help Desk Manager	Junior	$16.50	$33.01
Help Desk Manager	Mid-Level	$20.47	$40.95
Help Desk Manager	Senior	$24.88	$49.76
Help Desk Manager	Expert	$27.95	$55.90
IT Manager	Junior	$23.16	$46.31
IT Manager	Mid-Level	$28.98	$57.97
IT Manager	Senior	$35.58	$71.17
IT Manager	Expert	$39.50	$79.01
IT Specialist	Junior	$21.06	$42.12
IT Specialist	Mid-Level	$28.11	$56.21
IT Specialist	Senior	$33.88	$67.77
IT Specialist	Expert	$39.72	$79.44
Network Administrator	Junior	$19.39	$38.78
Network Administrator	Mid-Level	$24.19	$48.37
Network Administrator	Senior	$29.65	$59.31
Network Administrator	Expert	$32.90	$65.81
Network Architect	Junior	$26.30	$52.60

REGION 3

| Region 3 Markup % | 100.00% |

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$22.57	$45.14
Business Analyst	Mid-Level	$27.37	$54.75
Business Analyst	Senior	$34.65	$69.29
Business Analyst	Expert	$38.52	$77.05
Cloud Engineer	Junior	$24.15	$48.29
Cloud Engineer	Mid-Level	$34.23	$68.47
Cloud Engineer	Senior	$42.66	$85.32
Cloud Engineer	Expert	$46.59	$93.18
Database Administrator	Junior	$22.56	$45.12
Database Administrator	Mid-Level	$29.15	$58.30
Database Administrator	Senior	$37.17	$74.35
Database Administrator	Expert	$41.84	$83.67
Database Architect	Junior	$27.56	$55.12
Database Architect	Mid-Level	$34.69	$69.37
Database Architect	Senior	$43.25	$86.50
Database Architect	Expert	$46.56	$93.12
Database Manager	Junior	$22.34	$44.68
Database Manager	Mid-Level	$27.59	$55.18
Database Manager	Senior	$34.01	$68.01
Database Manager	Expert	$37.68	$75.36
Graphic Designer	Junior	$14.96	$29.91
Graphic Designer	Mid-Level	$16.91	$33.81
Graphic Designer	Senior	$20.89	$41.77
Graphic Designer	Expert	$23.14	$46.27
Help Desk Manager	Junior	$17.13	$34.26
Help Desk Manager	Mid-Level	$21.74	$43.49
Help Desk Manager	Senior	$25.97	$51.94
Help Desk Manager	Expert	$29.85	$59.70
IT Manager	Junior	$24.16	$48.31
IT Manager	Mid-Level	$30.50	$61.00
IT Manager	Senior	$37.33	$74.66
IT Manager	Expert	$41.45	$82.91
IT Specialist	Junior	$21.95	$43.90
IT Specialist	Mid-Level	$29.72	$59.43
IT Specialist	Senior	$36.73	$73.46
IT Specialist	Expert	$41.90	$83.79
Network Administrator	Junior	$20.18	$40.35
Network Administrator	Mid-Level	$25.44	$50.87
Network Administrator	Senior	$31.70	$63.39
Network Administrator	Expert	$35.19	$70.39
Network Architect	Junior	$27.33	$54.67

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Mid-Level	$32.83	$65.66
Network Architect	Senior	$40.03	$80.06
Network Architect	Expert	$43.45	$86.91
Operations Manager	Junior	$22.38	$44.76
Operations Manager	Mid-Level	$27.97	$55.95
Operations Manager	Senior	$34.12	$68.24
Operations Manager	Expert	$37.91	$75.81
Programmer	Junior	$20.19	$40.37
Programmer	Mid-Level	$27.04	$54.09
Programmer	Senior	$32.68	$65.35
Programmer	Expert	$37.73	$75.46
Project Manager	Junior	$23.35	$46.70
Project Manager	Mid-Level	$28.30	$56.61
Project Manager	Senior	$36.64	$73.27
Project Manager	Expert	$43.84	$87.67
Security Analyst	Junior	$21.01	$42.02
Security Analyst	Mid-Level	$26.26	$52.52
Security Analyst	Senior	$32.03	$64.05
Security Analyst	Expert	$35.58	$71.17
Security Manager	Junior	$26.26	$52.52
Security Manager	Mid-Level	$32.83	$65.66
Security Manager	Senior	$40.03	$80.06
Security Manager	Expert	$44.49	$88.97
Software Analyst	Junior	$17.36	$34.72
Software Analyst	Mid-Level	$21.69	$43.38
Software Analyst	Senior	$26.46	$52.91
Software Analyst	Expert	$29.40	$58.79
Software Architect	Junior	$25.67	$51.35
Software Architect	Mid-Level	$33.55	$67.11
Software Architect	Senior	$40.29	$80.58
Software Architect	Expert	$44.16	$88.31
Software Developer	Junior	$21.09	$42.19
Software Developer	Mid-Level	$29.81	$59.62
Software Developer	Senior	$35.62	$71.23
Software Developer	Expert	$39.60	$79.19
Software Manager	Junior	$27.41	$54.81
Software Manager	Mid-Level	$34.25	$68.51
Software Manager	Senior	$41.77	$83.55
Software Manager	Expert	$44.56	$89.12
Systems Administrator	Junior	$19.01	$38.02

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Mid-Level	$32.80	$65.60
Network Architect	Senior	$39.97	$79.94
Network Architect	Expert	$43.53	$87.05
Operations Manager	Junior	$22.43	$44.87
Operations Manager	Mid-Level	$28.00	$56.01
Operations Manager	Senior	$34.04	$68.08
Operations Manager	Expert	$37.95	$75.89
Programmer	Junior	$19.75	$39.50
Programmer	Mid-Level	$26.90	$53.80
Programmer	Senior	$32.57	$65.15
Programmer	Expert	$36.82	$73.64
Project Manager	Junior	$23.40	$46.81
Project Manager	Mid-Level	$28.27	$56.54
Project Manager	Senior	$36.71	$73.42
Project Manager	Expert	$43.91	$87.82
Security Analyst	Junior	$20.99	$41.98
Security Analyst	Mid-Level	$26.30	$52.60
Security Analyst	Senior	$32.09	$64.18
Security Analyst	Expert	$35.53	$71.07
Security Manager	Junior	$26.25	$52.50
Security Manager	Mid-Level	$32.89	$65.79
Security Manager	Senior	$39.97	$79.94
Security Manager	Expert	$44.57	$89.14
Software Analyst	Junior	$17.21	$34.43
Software Analyst	Mid-Level	$21.66	$43.32
Software Analyst	Senior	$26.50	$53.00
Software Analyst	Expert	$29.28	$58.57
Software Architect	Junior	$25.69	$51.39
Software Architect	Mid-Level	$33.52	$67.04
Software Architect	Senior	$40.33	$80.66
Software Architect	Expert	$44.20	$88.39
Software Developer	Junior	$21.04	$42.08
Software Developer	Mid-Level	$29.76	$59.51
Software Developer	Senior	$35.58	$71.17
Software Developer	Expert	$39.66	$79.32
Software Manager	Junior	$27.43	$54.85
Software Manager	Mid-Level	$34.19	$68.38
Software Manager	Senior	$41.72	$83.44
Software Manager	Expert	$44.60	$89.20
Systems Administrator	Junior	$18.82	$37.65

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Mid-Level	$34.46	$68.92
Network Architect	Senior	$42.40	$84.81
Network Architect	Expert	$46.16	$92.31
Operations Manager	Junior	$23.75	$47.51
Operations Manager	Mid-Level	$29.39	$58.77
Operations Manager	Senior	$36.15	$72.30
Operations Manager	Expert	$39.82	$79.65
Programmer	Junior	$21.40	$42.80
Programmer	Mid-Level	$29.58	$59.16
Programmer	Senior	$36.46	$72.92
Programmer	Expert	$41.25	$82.49
Project Manager	Junior	$24.75	$49.51
Project Manager	Mid-Level	$29.08	$58.15
Project Manager	Senior	$39.07	$78.14
Project Manager	Expert	$46.39	$92.79
Security Analyst	Junior	$22.05	$44.10
Security Analyst	Mid-Level	$27.86	$55.72
Security Analyst	Senior	$34.31	$68.61
Security Analyst	Expert	$38.05	$76.10
Security Manager	Junior	$27.57	$55.14
Security Manager	Mid-Level	$34.50	$69.00
Security Manager	Senior	$42.00	$84.00
Security Manager	Expert	$46.37	$92.75
Software Analyst	Junior	$17.98	$35.96
Software Analyst	Mid-Level	$22.55	$45.09
Software Analyst	Senior	$28.07	$56.13
Software Analyst	Expert	$31.40	$62.79
Software Architect	Junior	$26.71	$53.43
Software Architect	Mid-Level	$35.21	$70.43
Software Architect	Senior	$43.13	$86.27
Software Architect	Expert	$45.90	$91.80
Software Developer	Junior	$22.12	$44.25
Software Developer	Mid-Level	$30.97	$61.95
Software Developer	Senior	$37.74	$75.48
Software Developer	Expert	$42.40	$84.81
Software Manager	Junior	$29.33	$58.67
Software Manager	Mid-Level	$38.34	$76.68
Software Manager	Senior	$43.84	$87.67
Software Manager	Expert	$46.16	$92.31
Systems Administrator	Junior	$21.02	$42.04

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Mid-Level	$24.60	$49.20
Systems Administrator	Senior	$30.65	$61.31
Systems Administrator	Expert	$37.37	$74.74
Systems Analyst	Junior	$16.44	$32.88
Systems Analyst	Mid-Level	$20.56	$41.11
Systems Analyst	Senior	$25.06	$50.13
Systems Analyst	Expert	$27.85	$55.70
Systems Architect	Junior	$27.41	$54.81
Systems Architect	Mid-Level	$34.25	$68.51
Systems Architect	Senior	$41.77	$83.55
Systems Architect	Expert	$45.13	$90.25
Systems Developer	Junior	$20.32	$40.64
Systems Developer	Mid-Level	$25.40	$50.81
Systems Developer	Senior	$30.98	$61.97
Systems Developer	Expert	$34.43	$68.86
Technical Writer	Junior	$14.98	$29.95
Technical Writer	Mid-Level	$18.25	$36.49
Technical Writer	Senior	$21.98	$43.96
Technical Writer	Expert	$25.83	$51.65
Tester	Junior	$17.51	$35.03
Tester	Mid-Level	$21.53	$43.05
Tester	Senior	$26.46	$52.91
Tester	Expert	$29.52	$59.04
Training Developer	Junior	$17.25	$34.49
Training Developer	Mid-Level	$21.55	$43.09
Training Developer	Senior	$26.28	$52.56
Training Developer	Expert	$29.20	$58.40
Web Administrator	Junior	$15.99	$31.97
Web Administrator	Mid-Level	$19.98	$39.96
Web Administrator	Senior	$24.37	$48.75
Web Administrator	Expert	$27.08	$54.15
Web Designer	Junior	$14.39	$28.78
Web Designer	Mid-Level	$17.99	$35.98
Web Designer	Senior	$21.93	$43.86
Web Designer	Expert	$24.37	$48.75
Web Developer	Junior	$17.13	$34.26
Web Developer	Mid-Level	$21.41	$42.83
Web Developer	Senior	$26.11	$52.21
Web Developer	Expert	$29.01	$58.03
Web Manager	Junior	$17.81	$35.63

REGION 2

Region 2 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Mid-Level	$23.89	$47.78
Systems Administrator	Senior	$31.05	$62.09
Systems Administrator	Expert	$37.54	$75.09
Systems Analyst	Junior	$16.48	$32.96
Systems Analyst	Mid-Level	$20.47	$40.95
Systems Analyst	Senior	$25.12	$50.23
Systems Analyst	Expert	$27.95	$55.90
Systems Architect	Junior	$27.34	$54.69
Systems Architect	Mid-Level	$34.19	$68.38
Systems Architect	Senior	$41.67	$83.34
Systems Architect	Expert	$45.20	$90.40
Systems Developer	Junior	$20.37	$40.74
Systems Developer	Mid-Level	$25.43	$50.85
Systems Developer	Senior	$31.05	$62.09
Systems Developer	Expert	$34.55	$69.11
Technical Writer	Junior	$15.30	$30.59
Technical Writer	Mid-Level	$17.96	$35.91
Technical Writer	Senior	$21.51	$43.01
Technical Writer	Expert	$25.46	$50.91
Tester	Junior	$17.74	$35.48
Tester	Mid-Level	$21.92	$43.84
Tester	Senior	$26.15	$52.29
Tester	Expert	$29.24	$58.48
Training Developer	Junior	$17.28	$34.55
Training Developer	Mid-Level	$21.40	$42.80
Training Developer	Senior	$26.40	$52.81
Training Developer	Expert	$29.24	$58.48
Web Administrator	Junior	$15.92	$31.83
Web Administrator	Mid-Level	$19.92	$39.83
Web Administrator	Senior	$24.45	$48.89
Web Administrator	Expert	$27.13	$54.25
Web Designer	Junior	$14.44	$28.88
Web Designer	Mid-Level	$18.00	$36.00
Web Designer	Senior	$22.02	$44.04
Web Designer	Expert	$24.43	$48.87
Web Developer	Junior	$17.04	$34.08
Web Developer	Mid-Level	$21.45	$42.91
Web Developer	Senior	$26.20	$52.40
Web Developer	Expert	$29.07	$58.13
Web Manager	Junior	$17.84	$35.69

REGION 3

Region 3 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Mid-Level	$26.21	$52.42
Systems Administrator	Senior	$33.34	$66.67
Systems Administrator	Expert	$38.47	$76.95
Systems Analyst	Junior	$17.62	$35.23
Systems Analyst	Mid-Level	$21.95	$43.90
Systems Analyst	Senior	$26.59	$53.18
Systems Analyst	Expert	$29.29	$58.59
Systems Architect	Junior	$28.47	$56.94
Systems Architect	Mid-Level	$35.94	$71.87
Systems Architect	Senior	$44.64	$89.28
Systems Architect	Expert	$46.36	$92.73
Systems Developer	Junior	$21.36	$42.72
Systems Developer	Mid-Level	$26.94	$53.88
Systems Developer	Senior	$32.87	$65.74
Systems Developer	Expert	$36.90	$73.81
Technical Writer	Junior	$15.96	$31.91
Technical Writer	Mid-Level	$19.01	$38.02
Technical Writer	Senior	$23.17	$46.33
Technical Writer	Expert	$27.11	$54.21
Tester	Junior	$18.65	$37.30
Tester	Mid-Level	$22.53	$45.05
Tester	Senior	$27.69	$55.39
Tester	Expert	$31.79	$63.58
Training Developer	Junior	$18.12	$36.24
Training Developer	Mid-Level	$22.55	$45.09
Training Developer	Senior	$27.92	$55.84
Training Developer	Expert	$30.69	$61.37
Web Administrator	Junior	$16.75	$33.50
Web Administrator	Mid-Level	$23.21	$46.41
Web Administrator	Senior	$26.12	$52.23
Web Administrator	Expert	$28.99	$57.99
Web Designer	Junior	$15.32	$30.63
Web Designer	Mid-Level	$19.26	$38.51
Web Designer	Senior	$23.52	$47.03
Web Designer	Expert	$26.12	$52.23
Web Developer	Junior	$18.11	$36.22
Web Developer	Mid-Level	$22.93	$45.86
Web Developer	Senior	$27.98	$55.97
Web Developer	Expert	$31.08	$62.15
Web Manager	Junior	$18.72	$37.44

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Mid-Level	$22.27	$44.54
Web Manager	Senior	$27.16	$54.32
Web Manager	Expert	$30.17	$60.34

REGION 2

Region 2 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Mid-Level	$22.19	$44.37
Web Manager	Senior	$27.33	$54.67
Web Manager	Expert	$30.26	$60.53

REGION 3

Region 3 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Mid-Level	$23.34	$46.68
Web Manager	Senior	$28.88	$57.76
Web Manager	Expert	$32.34	$64.67

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$19.13	$38.25
Business Analyst	Mid-Level	$25.56	$51.11
Business Analyst	Senior	$30.71	$61.43
Business Analyst	Expert	$36.05	$72.10
Cloud Engineer	Junior	$21.13	$42.26
Cloud Engineer	Mid-Level	$31.87	$63.75
Cloud Engineer	Senior	$38.86	$77.73
Cloud Engineer	Expert	$43.19	$86.38
Database Administrator	Junior	$20.90	$41.80
Database Administrator	Mid-Level	$27.13	$54.26
Database Administrator	Senior	$33.27	$66.53
Database Administrator	Expert	$37.61	$75.23
Database Architect	Junior	$25.72	$51.43
Database Architect	Mid-Level	$32.14	$64.29
Database Architect	Senior	$39.20	$78.41
Database Architect	Expert	$43.56	$87.12
Database Manager	Junior	$20.40	$40.80
Database Manager	Mid-Level	$25.50	$50.99
Database Manager	Senior	$31.09	$62.19
Database Manager	Expert	$34.55	$69.10
Graphic Designer	Junior	$13.02	$26.04
Graphic Designer	Mid-Level	$15.52	$31.04
Graphic Designer	Senior	$18.93	$37.85
Graphic Designer	Expert	$21.03	$42.06
Help Desk Manager	Junior	$15.96	$31.92
Help Desk Manager	Mid-Level	$19.96	$39.92
Help Desk Manager	Senior	$24.33	$48.67
Help Desk Manager	Expert	$27.04	$54.08
IT Manager	Junior	$22.61	$45.22
IT Manager	Mid-Level	$28.27	$56.54
IT Manager	Senior	$34.48	$68.96
IT Manager	Expert	$38.30	$76.61
IT Specialist	Junior	$20.07	$40.14
IT Specialist	Mid-Level	$27.66	$55.32
IT Specialist	Senior	$33.21	$66.41
IT Specialist	Expert	$38.47	$76.95
Network Administrator	Junior	$18.85	$37.69
Network Administrator	Mid-Level	$23.55	$47.11
Network Administrator	Senior	$28.73	$57.46
Network Administrator	Expert	$31.92	$63.85
Network Architect	Junior	$25.50	$50.99
Network Architect	Mid-Level	$31.87	$63.75
Network Architect	Senior	$38.86	$77.73
Network Architect	Expert	$42.19	$84.38

REGION 2

Region 2 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$19.28	$38.55
Business Analyst	Mid-Level	$25.78	$51.55
Business Analyst	Senior	$31.29	$62.59
Business Analyst	Expert	$35.79	$71.58
Cloud Engineer	Junior	$21.28	$42.56
Cloud Engineer	Mid-Level	$32.04	$64.09
Cloud Engineer	Senior	$38.55	$77.11
Cloud Engineer	Expert	$42.96	$85.92
Database Administrator	Junior	$21.02	$42.04
Database Administrator	Mid-Level	$26.76	$53.51
Database Administrator	Senior	$33.40	$66.79
Database Administrator	Expert	$37.09	$74.18
Database Architect	Junior	$25.74	$51.47
Database Architect	Mid-Level	$31.99	$63.99
Database Architect	Senior	$39.27	$78.55
Database Architect	Expert	$43.37	$86.74
Database Manager	Junior	$20.53	$41.06
Database Manager	Mid-Level	$25.54	$51.07
Database Manager	Senior	$31.19	$62.39
Database Manager	Expert	$34.47	$68.94
Graphic Designer	Junior	$13.12	$26.24
Graphic Designer	Mid-Level	$15.44	$30.88
Graphic Designer	Senior	$18.98	$37.95
Graphic Designer	Expert	$20.95	$41.90
Help Desk Manager	Junior	$16.02	$32.04
Help Desk Manager	Mid-Level	$19.88	$39.76
Help Desk Manager	Senior	$24.15	$48.31
Help Desk Manager	Expert	$27.14	$54.28
IT Manager	Junior	$22.48	$44.96
IT Manager	Mid-Level	$28.14	$56.28
IT Manager	Senior	$34.55	$69.10
IT Manager	Expert	$38.35	$76.71
IT Specialist	Junior	$20.45	$40.90
IT Specialist	Mid-Level	$27.29	$54.58
IT Specialist	Senior	$32.90	$65.79
IT Specialist	Expert	$38.56	$77.13
Network Administrator	Junior	$18.83	$37.65
Network Administrator	Mid-Level	$23.48	$46.97
Network Administrator	Senior	$28.79	$57.58
Network Administrator	Expert	$31.94	$63.89
Network Architect	Junior	$25.54	$51.07
Network Architect	Mid-Level	$31.84	$63.69
Network Architect	Senior	$38.80	$77.61
Network Architect	Expert	$42.26	$84.52

REGION 3

Region 3 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$21.91	$43.82
Business Analyst	Mid-Level	$26.58	$53.15
Business Analyst	Senior	$33.64	$67.27
Business Analyst	Expert	$37.40	$74.80
Cloud Engineer	Junior	$23.44	$46.89
Cloud Engineer	Mid-Level	$33.24	$66.47
Cloud Engineer	Senior	$41.42	$82.84
Cloud Engineer	Expert	$45.23	$90.47
Database Administrator	Junior	$21.90	$43.80
Database Administrator	Mid-Level	$28.30	$56.60
Database Administrator	Senior	$36.09	$72.18
Database Administrator	Expert	$40.62	$81.23
Database Architect	Junior	$26.76	$53.51
Database Architect	Mid-Level	$33.68	$67.35
Database Architect	Senior	$41.99	$83.98
Database Architect	Expert	$45.20	$90.41
Database Manager	Junior	$21.69	$43.38
Database Manager	Mid-Level	$26.79	$53.57
Database Manager	Senior	$33.02	$66.03
Database Manager	Expert	$36.58	$73.16
Graphic Designer	Junior	$14.52	$29.04
Graphic Designer	Mid-Level	$16.41	$32.83
Graphic Designer	Senior	$20.28	$40.56
Graphic Designer	Expert	$22.46	$44.92
Help Desk Manager	Junior	$16.63	$33.27
Help Desk Manager	Mid-Level	$21.11	$42.22
Help Desk Manager	Senior	$25.22	$50.43
Help Desk Manager	Expert	$28.98	$57.96
IT Manager	Junior	$23.45	$46.91
IT Manager	Mid-Level	$29.61	$59.22
IT Manager	Senior	$36.24	$72.48
IT Manager	Expert	$40.25	$80.49
IT Specialist	Junior	$21.31	$42.62
IT Specialist	Mid-Level	$28.85	$57.70
IT Specialist	Senior	$35.66	$71.32
IT Specialist	Expert	$40.68	$81.35
Network Administrator	Junior	$19.59	$39.17
Network Administrator	Mid-Level	$24.69	$49.39
Network Administrator	Senior	$30.77	$61.55
Network Administrator	Expert	$34.17	$68.34
Network Architect	Junior	$26.54	$53.07
Network Architect	Mid-Level	$33.46	$66.91
Network Architect	Senior	$41.17	$82.34
Network Architect	Expert	$44.81	$89.63

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1	**REGION 2**	**REGION 3**

Region 1 Markup %	100.00%

Region 2 Markup %	100.00%

Region 3 Markup %	100.00%

REGION 1

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Operations Manager	Junior	$21.73	$43.46
Operations Manager	Mid-Level	$27.16	$54.32
Operations Manager	Senior	$33.13	$66.25
Operations Manager	Expert	$36.80	$73.60
Programmer	Junior	$19.60	$39.19
Programmer	Mid-Level	$26.26	$52.51
Programmer	Senior	$31.72	$63.45
Programmer	Expert	$36.63	$73.26
Project Manager	Junior	$22.67	$45.34
Project Manager	Mid-Level	$27.48	$54.96
Project Manager	Senior	$35.57	$71.14
Project Manager	Expert	$42.56	$85.12
Security Analyst	Junior	$20.40	$40.80
Security Analyst	Mid-Level	$25.50	$50.99
Security Analyst	Senior	$31.09	$62.19
Security Analyst	Expert	$34.55	$69.10
Security Manager	Junior	$25.50	$50.99
Security Manager	Mid-Level	$31.87	$63.75
Security Manager	Senior	$38.86	$77.73
Security Manager	Expert	$43.19	$86.38
Software Analyst	Junior	$16.85	$33.71
Software Analyst	Mid-Level	$21.06	$42.12
Software Analyst	Senior	$25.69	$51.37
Software Analyst	Expert	$28.54	$57.08
Software Architect	Junior	$24.92	$49.85
Software Architect	Mid-Level	$32.58	$65.15
Software Architect	Senior	$39.11	$78.23
Software Architect	Expert	$42.87	$85.74
Software Developer	Junior	$20.48	$40.96
Software Developer	Mid-Level	$28.94	$57.88
Software Developer	Senior	$34.58	$69.16
Software Developer	Expert	$38.44	$76.89
Software Manager	Junior	$26.61	$53.21
Software Manager	Mid-Level	$33.26	$66.51
Software Manager	Senior	$40.56	$81.11
Software Manager	Expert	$43.26	$86.52
Systems Administrator	Junior	$18.46	$36.91
Systems Administrator	Mid-Level	$23.88	$47.77
Systems Administrator	Senior	$29.76	$59.52
Systems Administrator	Expert	$36.28	$72.56
Systems Analyst	Junior	$15.96	$31.92
Systems Analyst	Mid-Level	$19.96	$39.92

REGION 2

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Operations Manager	Junior	$21.78	$43.56
Operations Manager	Mid-Level	$27.19	$54.38
Operations Manager	Senior	$33.05	$66.09
Operations Manager	Expert	$36.84	$73.68
Programmer	Junior	$19.18	$38.35
Programmer	Mid-Level	$26.12	$52.23
Programmer	Senior	$31.62	$63.25
Programmer	Expert	$35.75	$71.50
Project Manager	Junior	$22.72	$45.44
Project Manager	Mid-Level	$27.45	$54.90
Project Manager	Senior	$35.64	$71.28
Project Manager	Expert	$42.63	$85.26
Security Analyst	Junior	$20.38	$40.76
Security Analyst	Mid-Level	$25.54	$51.07
Security Analyst	Senior	$31.15	$62.31
Security Analyst	Expert	$34.50	$69.00
Security Manager	Junior	$25.49	$50.97
Security Manager	Mid-Level	$31.93	$63.87
Security Manager	Senior	$38.80	$77.61
Security Manager	Expert	$43.27	$86.54
Software Analyst	Junior	$16.71	$33.43
Software Analyst	Mid-Level	$21.03	$42.06
Software Analyst	Senior	$25.73	$51.45
Software Analyst	Expert	$28.43	$56.86
Software Architect	Junior	$24.94	$49.89
Software Architect	Mid-Level	$32.55	$65.09
Software Architect	Senior	$39.15	$78.31
Software Architect	Expert	$42.91	$85.82
Software Developer	Junior	$20.43	$40.86
Software Developer	Mid-Level	$28.89	$57.78
Software Developer	Senior	$34.55	$69.10
Software Developer	Expert	$38.50	$77.01
Software Manager	Junior	$26.63	$53.25
Software Manager	Mid-Level	$33.20	$66.39
Software Manager	Senior	$40.51	$81.01
Software Manager	Expert	$43.30	$86.60
Systems Administrator	Junior	$18.28	$36.55
Systems Administrator	Mid-Level	$23.19	$46.38
Systems Administrator	Senior	$30.14	$60.28
Systems Administrator	Expert	$36.45	$72.90
Systems Analyst	Junior	$16.00	$32.00
Systems Analyst	Mid-Level	$19.88	$39.76

REGION 3

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Operations Manager	Junior	$23.06	$46.12
Operations Manager	Mid-Level	$28.53	$57.06
Operations Manager	Senior	$35.10	$70.20
Operations Manager	Expert	$38.66	$77.33
Programmer	Junior	$20.78	$41.56
Programmer	Mid-Level	$28.72	$57.44
Programmer	Senior	$35.40	$70.80
Programmer	Expert	$40.05	$80.09
Project Manager	Junior	$24.03	$48.07
Project Manager	Mid-Level	$28.23	$56.46
Project Manager	Senior	$37.93	$75.87
Project Manager	Expert	$45.04	$90.09
Security Analyst	Junior	$21.41	$42.82
Security Analyst	Mid-Level	$27.05	$54.10
Security Analyst	Senior	$33.31	$66.61
Security Analyst	Expert	$36.94	$73.88
Security Manager	Junior	$26.77	$53.53
Security Manager	Mid-Level	$33.50	$66.99
Security Manager	Senior	$40.78	$81.55
Security Manager	Expert	$45.02	$90.05
Software Analyst	Junior	$17.45	$34.91
Software Analyst	Mid-Level	$21.89	$43.78
Software Analyst	Senior	$27.25	$54.50
Software Analyst	Expert	$30.48	$60.97
Software Architect	Junior	$25.94	$51.87
Software Architect	Mid-Level	$34.19	$68.38
Software Architect	Senior	$41.88	$83.76
Software Architect	Expert	$44.56	$89.12
Software Developer	Junior	$21.48	$42.96
Software Developer	Mid-Level	$30.07	$60.14
Software Developer	Senior	$36.64	$73.28
Software Developer	Expert	$41.17	$82.34
Software Manager	Junior	$28.48	$56.96
Software Manager	Mid-Level	$37.22	$74.44
Software Manager	Senior	$42.56	$85.12
Software Manager	Expert	$44.81	$89.63
Systems Administrator	Junior	$20.41	$40.82
Systems Administrator	Mid-Level	$25.45	$50.89
Systems Administrator	Senior	$32.37	$64.73
Systems Administrator	Expert	$37.35	$74.70
Systems Analyst	Junior	$17.10	$34.21
Systems Analyst	Mid-Level	$21.31	$42.62

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Senior	$24.33	$48.67
Systems Analyst	Expert	$27.04	$54.08
Systems Architect	Junior	$26.61	$53.21
Systems Architect	Mid-Level	$33.26	$66.51
Systems Architect	Senior	$40.56	$81.11
Systems Architect	Expert	$43.81	$87.62
Systems Developer	Junior	$19.73	$39.46
Systems Developer	Mid-Level	$24.66	$49.33
Systems Developer	Senior	$30.08	$60.16
Systems Developer	Expert	$33.43	$66.85
Technical Writer	Junior	$14.54	$29.08
Technical Writer	Mid-Level	$17.71	$35.43
Technical Writer	Senior	$21.34	$42.68
Technical Writer	Expert	$25.08	$50.15
Tester	Junior	$17.00	$34.01
Tester	Mid-Level	$20.90	$41.80
Tester	Senior	$25.69	$51.37
Tester	Expert	$28.66	$57.32
Training Developer	Junior	$16.74	$33.49
Training Developer	Mid-Level	$20.92	$41.84
Training Developer	Senior	$25.52	$51.03
Training Developer	Expert	$28.35	$56.70
Web Administrator	Junior	$15.52	$31.04
Web Administrator	Mid-Level	$19.40	$38.79
Web Administrator	Senior	$23.66	$47.33
Web Administrator	Expert	$26.29	$52.57
Web Designer	Junior	$13.97	$27.94
Web Designer	Mid-Level	$17.46	$34.93
Web Designer	Senior	$21.29	$42.58
Web Designer	Expert	$23.66	$47.33
Web Developer	Junior	$16.63	$33.27
Web Developer	Mid-Level	$20.79	$41.58
Web Developer	Senior	$25.35	$50.69
Web Developer	Expert	$28.17	$56.34
Web Manager	Junior	$17.29	$34.59
Web Manager	Mid-Level	$21.62	$43.24
Web Manager	Senior	$26.37	$52.73
Web Manager	Expert	$29.29	$58.58

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Senior	$24.38	$48.77
Systems Analyst	Expert	$27.14	$54.28
Systems Architect	Junior	$26.55	$53.09
Systems Architect	Mid-Level	$33.20	$66.39
Systems Architect	Senior	$40.46	$80.91
Systems Architect	Expert	$43.88	$87.76
Systems Developer	Junior	$19.78	$39.56
Systems Developer	Mid-Level	$24.68	$49.37
Systems Developer	Senior	$30.14	$60.28
Systems Developer	Expert	$33.55	$67.09
Technical Writer	Junior	$14.85	$29.70
Technical Writer	Mid-Level	$17.43	$34.87
Technical Writer	Senior	$20.88	$41.76
Technical Writer	Expert	$24.71	$49.43
Tester	Junior	$17.22	$34.45
Tester	Mid-Level	$21.28	$42.56
Tester	Senior	$25.39	$50.77
Tester	Expert	$28.39	$56.78
Training Developer	Junior	$16.77	$33.55
Training Developer	Mid-Level	$20.78	$41.56
Training Developer	Senior	$25.64	$51.27
Training Developer	Expert	$28.39	$56.78
Web Administrator	Junior	$15.45	$30.90
Web Administrator	Mid-Level	$19.34	$38.67
Web Administrator	Senior	$23.73	$47.47
Web Administrator	Expert	$26.34	$52.67
Web Designer	Junior	$14.02	$28.04
Web Designer	Mid-Level	$17.47	$34.95
Web Designer	Senior	$21.38	$42.76
Web Designer	Expert	$23.72	$47.45
Web Developer	Junior	$16.54	$33.09
Web Developer	Mid-Level	$20.83	$41.66
Web Developer	Senior	$25.44	$50.87
Web Developer	Expert	$28.22	$56.44
Web Manager	Junior	$17.32	$34.65
Web Manager	Mid-Level	$21.54	$43.08
Web Manager	Senior	$26.54	$53.07
Web Manager	Expert	$29.38	$58.76

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Senior	$25.82	$51.63
Systems Analyst	Expert	$28.44	$56.88
Systems Architect	Junior	$27.64	$55.28
Systems Architect	Mid-Level	$34.89	$69.78
Systems Architect	Senior	$43.34	$86.68
Systems Architect	Expert	$45.01	$90.03
Systems Developer	Junior	$20.74	$41.48
Systems Developer	Mid-Level	$26.16	$52.31
Systems Developer	Senior	$31.91	$63.83
Systems Developer	Expert	$35.83	$71.66
Technical Writer	Junior	$15.49	$30.98
Technical Writer	Mid-Level	$18.46	$36.91
Technical Writer	Senior	$22.49	$44.98
Technical Writer	Expert	$26.32	$52.63
Tester	Junior	$18.11	$36.21
Tester	Mid-Level	$21.87	$43.74
Tester	Senior	$26.89	$53.78
Tester	Expert	$30.86	$61.73
Training Developer	Junior	$17.59	$35.19
Training Developer	Mid-Level	$21.89	$43.78
Training Developer	Senior	$27.11	$54.22
Training Developer	Expert	$29.79	$59.58
Web Administrator	Junior	$16.26	$32.53
Web Administrator	Mid-Level	$22.53	$45.06
Web Administrator	Senior	$25.36	$50.71
Web Administrator	Expert	$28.15	$56.30
Web Designer	Junior	$14.87	$29.74
Web Designer	Mid-Level	$18.70	$37.39
Web Designer	Senior	$22.83	$45.66
Web Designer	Expert	$25.36	$50.71
Web Developer	Junior	$17.58	$35.17
Web Developer	Mid-Level	$22.26	$44.52
Web Developer	Senior	$27.17	$54.34
Web Developer	Expert	$30.17	$60.34
Web Manager	Junior	$18.18	$36.35
Web Manager	Mid-Level	$22.66	$45.32
Web Manager	Senior	$28.04	$56.08
Web Manager	Expert	$31.39	$62.79

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$19.10	$38.20
Business Analyst	Mid-Level	$25.52	$51.04
Business Analyst	Senior	$30.67	$61.34
Business Analyst	Expert	$36.00	$72.00
Cloud Engineer	Junior	$21.10	$42.20
Cloud Engineer	Mid-Level	$31.83	$63.66
Cloud Engineer	Senior	$38.81	$77.62
Cloud Engineer	Expert	$43.13	$86.26
Database Administrator	Junior	$20.87	$41.74
Database Administrator	Mid-Level	$27.09	$54.18
Database Administrator	Senior	$33.22	$66.44
Database Administrator	Expert	$37.56	$75.12
Database Architect	Junior	$25.68	$51.36
Database Architect	Mid-Level	$32.10	$64.20
Database Architect	Senior	$39.15	$78.30
Database Architect	Expert	$43.50	$87.00
Database Manager	Junior	$20.37	$40.74
Database Manager	Mid-Level	$25.46	$50.92
Database Manager	Senior	$31.05	$62.10
Database Manager	Expert	$34.50	$69.00
Graphic Designer	Junior	$13.00	$26.00
Graphic Designer	Mid-Level	$15.50	$31.00
Graphic Designer	Senior	$18.90	$37.80
Graphic Designer	Expert	$21.00	$42.00
Help Desk Manager	Junior	$15.94	$31.88
Help Desk Manager	Mid-Level	$19.93	$39.86
Help Desk Manager	Senior	$24.30	$48.60
Help Desk Manager	Expert	$27.00	$54.00
IT Manager	Junior	$22.58	$45.16
IT Manager	Mid-Level	$28.23	$56.46
IT Manager	Senior	$34.43	$68.86
IT Manager	Expert	$38.25	$76.50
IT Specialist	Junior	$20.04	$40.08
IT Specialist	Mid-Level	$27.62	$55.24
IT Specialist	Senior	$33.16	$66.32
IT Specialist	Expert	$38.42	$76.84
Network Administrator	Junior	$18.82	$37.64
Network Administrator	Mid-Level	$23.52	$47.04
Network Administrator	Senior	$28.69	$57.38
Network Administrator	Expert	$31.88	$63.76
Network Architect	Junior	$25.46	$50.92
Network Architect	Mid-Level	$31.83	$63.66

REGION 2

Region 2 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$19.25	$38.50
Business Analyst	Mid-Level	$25.74	$51.48
Business Analyst	Senior	$31.25	$62.50
Business Analyst	Expert	$35.74	$71.48
Cloud Engineer	Junior	$21.25	$42.50
Cloud Engineer	Mid-Level	$32.00	$64.00
Cloud Engineer	Senior	$38.50	$77.00
Cloud Engineer	Expert	$42.90	$85.80
Database Administrator	Junior	$20.99	$41.98
Database Administrator	Mid-Level	$26.72	$53.44
Database Administrator	Senior	$33.35	$66.70
Database Administrator	Expert	$37.04	$74.08
Database Architect	Junior	$25.70	$51.40
Database Architect	Mid-Level	$31.95	$63.90
Database Architect	Senior	$39.22	$78.44
Database Architect	Expert	$43.31	$86.62
Database Manager	Junior	$20.50	$41.00
Database Manager	Mid-Level	$25.50	$51.00
Database Manager	Senior	$31.15	$62.30
Database Manager	Expert	$34.42	$68.84
Graphic Designer	Junior	$13.10	$26.20
Graphic Designer	Mid-Level	$15.42	$30.84
Graphic Designer	Senior	$18.95	$37.90
Graphic Designer	Expert	$20.92	$41.84
Help Desk Manager	Junior	$16.00	$32.00
Help Desk Manager	Mid-Level	$19.85	$39.70
Help Desk Manager	Senior	$24.12	$48.24
Help Desk Manager	Expert	$27.10	$54.20
IT Manager	Junior	$22.45	$44.90
IT Manager	Mid-Level	$28.10	$56.20
IT Manager	Senior	$34.50	$69.00
IT Manager	Expert	$38.30	$76.60
IT Specialist	Junior	$20.42	$40.84
IT Specialist	Mid-Level	$27.25	$54.50
IT Specialist	Senior	$32.85	$65.70
IT Specialist	Expert	$38.51	$77.02
Network Administrator	Junior	$18.80	$37.60
Network Administrator	Mid-Level	$23.45	$46.90
Network Administrator	Senior	$28.75	$57.50
Network Administrator	Expert	$31.90	$63.80
Network Architect	Junior	$25.50	$51.00
Network Architect	Mid-Level	$31.80	$63.60

REGION 3

Region 3 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	$21.88	$43.76
Business Analyst	Mid-Level	$26.54	$53.08
Business Analyst	Senior	$33.59	$67.18
Business Analyst	Expert	$37.35	$74.70
Cloud Engineer	Junior	$23.41	$46.82
Cloud Engineer	Mid-Level	$33.19	$66.38
Cloud Engineer	Senior	$41.36	$82.72
Cloud Engineer	Expert	$45.17	$90.34
Database Administrator	Junior	$21.87	$43.74
Database Administrator	Mid-Level	$28.26	$56.52
Database Administrator	Senior	$36.04	$72.08
Database Administrator	Expert	$40.56	$81.12
Database Architect	Junior	$26.72	$53.44
Database Architect	Mid-Level	$33.63	$67.26
Database Architect	Senior	$41.93	$83.86
Database Architect	Expert	$45.14	$90.28
Database Manager	Junior	$21.66	$43.32
Database Manager	Mid-Level	$26.75	$53.50
Database Manager	Senior	$32.97	$65.94
Database Manager	Expert	$36.53	$73.06
Graphic Designer	Junior	$14.50	$29.00
Graphic Designer	Mid-Level	$16.39	$32.78
Graphic Designer	Senior	$20.25	$40.50
Graphic Designer	Expert	$22.43	$44.86
Help Desk Manager	Junior	$16.61	$33.22
Help Desk Manager	Mid-Level	$21.08	$42.16
Help Desk Manager	Senior	$25.18	$50.36
Help Desk Manager	Expert	$28.94	$57.88
IT Manager	Junior	$23.42	$46.84
IT Manager	Mid-Level	$29.57	$59.14
IT Manager	Senior	$36.19	$72.38
IT Manager	Expert	$40.19	$80.38
IT Specialist	Junior	$21.28	$42.56
IT Specialist	Mid-Level	$28.81	$57.62
IT Specialist	Senior	$35.61	$71.22
IT Specialist	Expert	$40.62	$81.24
Network Administrator	Junior	$19.56	$39.12
Network Administrator	Mid-Level	$24.66	$49.32
Network Administrator	Senior	$30.73	$61.46
Network Administrator	Expert	$34.12	$68.24
Network Architect	Junior	$26.50	$53.00
Network Architect	Mid-Level	$33.41	$66.82

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Senior	$38.81	$77.62
Network Architect	Expert	$42.13	$84.26
Operations Manager	Junior	$21.70	$43.40
Operations Manager	Mid-Level	$27.12	$54.24
Operations Manager	Senior	$33.08	$66.16
Operations Manager	Expert	$36.75	$73.50
Programmer	Junior	$19.57	$39.14
Programmer	Mid-Level	$26.22	$52.44
Programmer	Senior	$31.68	$63.36
Programmer	Expert	$36.58	$73.16
Project Manager	Junior	$22.64	$45.28
Project Manager	Mid-Level	$27.44	$54.88
Project Manager	Senior	$35.52	$71.04
Project Manager	Expert	$42.50	$85.00
Security Analyst	Junior	$20.37	$40.74
Security Analyst	Mid-Level	$25.46	$50.92
Security Analyst	Senior	$31.05	$62.10
Security Analyst	Expert	$34.50	$69.00
Security Manager	Junior	$25.46	$50.92
Security Manager	Mid-Level	$31.83	$63.66
Security Manager	Senior	$38.81	$77.62
Security Manager	Expert	$43.13	$86.26
Software Analyst	Junior	$16.83	$33.66
Software Analyst	Mid-Level	$21.03	$42.06
Software Analyst	Senior	$25.65	$51.30
Software Analyst	Expert	$28.50	$57.00
Software Architect	Junior	$24.89	$49.78
Software Architect	Mid-Level	$32.53	$65.06
Software Architect	Senior	$39.06	$78.12
Software Architect	Expert	$42.81	$85.62
Software Developer	Junior	$20.45	$40.90
Software Developer	Mid-Level	$28.90	$57.80
Software Developer	Senior	$34.53	$69.06
Software Developer	Expert	$38.39	$76.78
Software Manager	Junior	$26.57	$53.14
Software Manager	Mid-Level	$33.21	$66.42
Software Manager	Senior	$40.50	$81.00
Software Manager	Expert	$43.20	$86.40
Systems Administrator	Junior	$18.43	$36.86
Systems Administrator	Mid-Level	$23.85	$47.70

REGION 2

Region 2 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Senior	$38.75	$77.50
Network Architect	Expert	$42.20	$84.40
Operations Manager	Junior	$21.75	$43.50
Operations Manager	Mid-Level	$27.15	$54.30
Operations Manager	Senior	$33.00	$66.00
Operations Manager	Expert	$36.79	$73.58
Programmer	Junior	$19.15	$38.30
Programmer	Mid-Level	$26.08	$52.16
Programmer	Senior	$31.58	$63.16
Programmer	Expert	$35.70	$71.40
Project Manager	Junior	$22.69	$45.38
Project Manager	Mid-Level	$27.41	$54.82
Project Manager	Senior	$35.59	$71.18
Project Manager	Expert	$42.57	$85.14
Security Analyst	Junior	$20.35	$40.70
Security Analyst	Mid-Level	$25.50	$51.00
Security Analyst	Senior	$31.11	$62.22
Security Analyst	Expert	$34.45	$68.90
Security Manager	Junior	$25.45	$50.90
Security Manager	Mid-Level	$31.89	$63.78
Security Manager	Senior	$38.75	$77.50
Security Manager	Expert	$43.21	$86.42
Software Analyst	Junior	$16.69	$33.38
Software Analyst	Mid-Level	$21.00	$42.00
Software Analyst	Senior	$25.69	$51.38
Software Analyst	Expert	$28.39	$56.78
Software Architect	Junior	$24.91	$49.82
Software Architect	Mid-Level	$32.50	$65.00
Software Architect	Senior	$39.10	$78.20
Software Architect	Expert	$42.85	$85.70
Software Developer	Junior	$20.40	$40.80
Software Developer	Mid-Level	$28.85	$57.70
Software Developer	Senior	$34.50	$69.00
Software Developer	Expert	$38.45	$76.90
Software Manager	Junior	$26.59	$53.18
Software Manager	Mid-Level	$33.15	$66.30
Software Manager	Senior	$40.45	$80.90
Software Manager	Expert	$43.24	$86.48
Systems Administrator	Junior	$18.25	$36.50
Systems Administrator	Mid-Level	$23.16	$46.32

REGION 3

Region 3 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Senior	$41.11	$82.22
Network Architect	Expert	$44.75	$89.50
Operations Manager	Junior	$23.03	$46.06
Operations Manager	Mid-Level	$28.49	$56.98
Operations Manager	Senior	$35.05	$70.10
Operations Manager	Expert	$38.61	$77.22
Programmer	Junior	$20.75	$41.50
Programmer	Mid-Level	$28.68	$57.36
Programmer	Senior	$35.35	$70.70
Programmer	Expert	$39.99	$79.98
Project Manager	Junior	$24.00	$48.00
Project Manager	Mid-Level	$28.19	$56.38
Project Manager	Senior	$37.88	$75.76
Project Manager	Expert	$44.98	$89.96
Security Analyst	Junior	$21.38	$42.76
Security Analyst	Mid-Level	$27.01	$54.02
Security Analyst	Senior	$33.26	$66.52
Security Analyst	Expert	$36.89	$73.78
Security Manager	Junior	$26.73	$53.46
Security Manager	Mid-Level	$33.45	$66.90
Security Manager	Senior	$40.72	$81.44
Security Manager	Expert	$44.96	$89.92
Software Analyst	Junior	$17.43	$34.86
Software Analyst	Mid-Level	$21.86	$43.72
Software Analyst	Senior	$27.21	$54.42
Software Analyst	Expert	$30.44	$60.88
Software Architect	Junior	$25.90	$51.80
Software Architect	Mid-Level	$34.14	$68.28
Software Architect	Senior	$41.82	$83.64
Software Architect	Expert	$44.50	$89.00
Software Developer	Junior	$21.45	$42.90
Software Developer	Mid-Level	$30.03	$60.06
Software Developer	Senior	$36.59	$73.18
Software Developer	Expert	$41.11	$82.22
Software Manager	Junior	$28.44	$56.88
Software Manager	Mid-Level	$37.17	$74.34
Software Manager	Senior	$42.50	$85.00
Software Manager	Expert	$44.75	$89.50
Systems Administrator	Junior	$20.38	$40.76
Systems Administrator	Mid-Level	$25.41	$50.82

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Senior	$29.72	$59.44
Systems Administrator	Expert	$36.23	$72.46
Systems Analyst	Junior	$15.94	$31.88
Systems Analyst	Mid-Level	$19.93	$39.86
Systems Analyst	Senior	$24.30	$48.60
Systems Analyst	Expert	$27.00	$54.00
Systems Architect	Junior	$26.57	$53.14
Systems Architect	Mid-Level	$33.21	$66.42
Systems Architect	Senior	$40.50	$81.00
Systems Architect	Expert	$43.75	$87.50
Systems Developer	Junior	$19.70	$39.40
Systems Developer	Mid-Level	$24.63	$49.26
Systems Developer	Senior	$30.04	$60.08
Systems Developer	Expert	$33.38	$66.76
Technical Writer	Junior	$14.52	$29.04
Technical Writer	Mid-Level	$17.69	$35.38
Technical Writer	Senior	$21.31	$42.62
Technical Writer	Expert	$25.04	$50.08
Tester	Junior	$16.98	$33.96
Tester	Mid-Level	$20.87	$41.74
Tester	Senior	$25.65	$51.30
Tester	Expert	$28.62	$57.24
Training Developer	Junior	$16.72	$33.44
Training Developer	Mid-Level	$20.89	$41.78
Training Developer	Senior	$25.48	$50.96
Training Developer	Expert	$28.31	$56.62
Web Administrator	Junior	$15.50	$31.00
Web Administrator	Mid-Level	$19.37	$38.74
Web Administrator	Senior	$23.63	$47.26
Web Administrator	Expert	$26.25	$52.50
Web Designer	Junior	$13.95	$27.90
Web Designer	Mid-Level	$17.44	$34.88
Web Designer	Senior	$21.26	$42.52
Web Designer	Expert	$23.63	$47.26
Web Developer	Junior	$16.61	$33.22
Web Developer	Mid-Level	$20.76	$41.52
Web Developer	Senior	$25.31	$50.62
Web Developer	Expert	$28.13	$56.26
Web Manager	Junior	$17.27	$34.54
Web Manager	Mid-Level	$21.59	$43.18

REGION 2

Region 2 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Senior	$30.10	$60.20
Systems Administrator	Expert	$36.40	$72.80
Systems Analyst	Junior	$15.98	$31.96
Systems Analyst	Mid-Level	$19.85	$39.70
Systems Analyst	Senior	$24.35	$48.70
Systems Analyst	Expert	$27.10	$54.20
Systems Architect	Junior	$26.51	$53.02
Systems Architect	Mid-Level	$33.15	$66.30
Systems Architect	Senior	$40.40	$80.80
Systems Architect	Expert	$43.82	$87.64
Systems Developer	Junior	$19.75	$39.50
Systems Developer	Mid-Level	$24.65	$49.30
Systems Developer	Senior	$30.10	$60.20
Systems Developer	Expert	$33.50	$67.00
Technical Writer	Junior	$14.83	$29.66
Technical Writer	Mid-Level	$17.41	$34.82
Technical Writer	Senior	$20.85	$41.70
Technical Writer	Expert	$24.68	$49.36
Tester	Junior	$17.20	$34.40
Tester	Mid-Level	$21.25	$42.50
Tester	Senior	$25.35	$50.70
Tester	Expert	$28.35	$56.70
Training Developer	Junior	$16.75	$33.50
Training Developer	Mid-Level	$20.75	$41.50
Training Developer	Senior	$25.60	$51.20
Training Developer	Expert	$28.35	$56.70
Web Administrator	Junior	$15.43	$30.86
Web Administrator	Mid-Level	$19.31	$38.62
Web Administrator	Senior	$23.70	$47.40
Web Administrator	Expert	$26.30	$52.60
Web Designer	Junior	$14.00	$28.00
Web Designer	Mid-Level	$17.45	$34.90
Web Designer	Senior	$21.35	$42.70
Web Designer	Expert	$23.69	$47.38
Web Developer	Junior	$16.52	$33.04
Web Developer	Mid-Level	$20.80	$41.60
Web Developer	Senior	$25.40	$50.80
Web Developer	Expert	$28.18	$56.36
Web Manager	Junior	$17.30	$34.60
Web Manager	Mid-Level	$21.51	$43.02

REGION 3

Region 3 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Senior	$32.32	$64.64
Systems Administrator	Expert	$37.30	$74.60
Systems Analyst	Junior	$17.08	$34.16
Systems Analyst	Mid-Level	$21.28	$42.56
Systems Analyst	Senior	$25.78	$51.56
Systems Analyst	Expert	$28.40	$56.80
Systems Architect	Junior	$27.60	$55.20
Systems Architect	Mid-Level	$34.84	$69.68
Systems Architect	Senior	$43.28	$86.56
Systems Architect	Expert	$44.95	$89.90
Systems Developer	Junior	$20.71	$41.42
Systems Developer	Mid-Level	$26.12	$52.24
Systems Developer	Senior	$31.87	$63.74
Systems Developer	Expert	$35.78	$71.56
Technical Writer	Junior	$15.47	$30.94
Technical Writer	Mid-Level	$18.43	$36.86
Technical Writer	Senior	$22.46	$44.92
Technical Writer	Expert	$26.28	$52.56
Tester	Junior	$18.08	$36.16
Tester	Mid-Level	$21.84	$43.68
Tester	Senior	$26.85	$53.70
Tester	Expert	$30.82	$61.64
Training Developer	Junior	$17.57	$35.14
Training Developer	Mid-Level	$21.86	$43.72
Training Developer	Senior	$27.07	$54.14
Training Developer	Expert	$29.75	$59.50
Web Administrator	Junior	$16.24	$32.48
Web Administrator	Mid-Level	$22.50	$45.00
Web Administrator	Senior	$25.32	$50.64
Web Administrator	Expert	$28.11	$56.22
Web Designer	Junior	$14.85	$29.70
Web Designer	Mid-Level	$18.67	$37.34
Web Designer	Senior	$22.80	$45.60
Web Designer	Expert	$25.32	$50.64
Web Developer	Junior	$17.56	$35.12
Web Developer	Mid-Level	$22.23	$44.46
Web Developer	Senior	$27.13	$54.26
Web Developer	Expert	$30.13	$60.26
Web Manager	Junior	$18.15	$36.30
Web Manager	Mid-Level	$22.63	$45.26

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Senior	$26.33	$52.66
Web Manager	Expert	$29.25	$58.50

REGION 2

Region 2 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Senior	$26.50	$53.00
Web Manager	Expert	$29.34	$58.68

REGION 3

Region 3 Markup %   100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Senior	$28.00	$56.00
Web Manager	Expert	$31.35	$62.70