Contractor Name:	GENESYS Consulting Services, Inc.
Federal ID#:	14-1697839

REGION 1 REGION 2

Region 1 Markup %

100.00%

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
	Junior	£40.00	¢27.60
Business Analyst	Mid-Level	\$18.80 \$24.87	\$37.60
Business Analyst	Senior	\$33.73	\$49.75 \$67.47
Business Analyst			
Business Analyst	Expert	\$38.61	\$77.23
Cloud Engineer	Junior	\$22.59	\$45.18
Cloud Engineer	Mid-Level	\$29.42	\$58.83
Cloud Engineer	Senior	\$41.20	\$82.40
Cloud Engineer	Expert	\$46.35	\$92.70
Database Administrator	Junior	\$20.60	\$41.20
Database Administrator	Mid-Level	\$25.75	\$51.50
Database Administrator	Senior	\$34.51	\$69.01
Database Administrator	Expert	\$38.88	\$77.77
Database Architect	Junior	\$22.15	\$44.29
Database Architect	Mid-Level	\$28.84	\$57.68
Database Architect	Senior	\$41.37	\$82.73
Database Architect	Expert	\$46.50	\$93.01
Database Manager	Junior	\$20.60	\$41.20
Database Manager	Mid-Level	\$25.75	\$51.50
Database Manager	Senior	\$36.60	\$73.20
Database Manager	Expert	\$42.17	\$84.34
Graphic Designer	Junior	\$14.94	\$29.87
Graphic Designer	Mid-Level	\$18.60	\$37.21
Graphic Designer	Senior	\$24.56	\$49.12
Graphic Designer	Expert	\$28.46	\$56.93
Help Desk Manager	Junior	\$14.78	\$29.56
Help Desk Manager	Mid-Level	\$19.11	\$38.21
Help Desk Manager	Senior	\$27.43	\$54.87
Help Desk Manager	Expert	\$32.48	\$64.96
IT Manager	Junior	\$21.12	\$42.23
IT Manager	Mid-Level	\$27.30	\$54.59
IT Manager	Senior	\$39.19	\$78.38
IT Manager	Expert	\$46.40	\$92.80

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Business Analyst	Junior	\$18.80	\$37.60
Business Analyst	Mid-Level	\$24.87	\$49.75
Business Analyst	Senior	\$33.73	\$67.47
Business Analyst	Expert	\$38.61	\$77.23
Cloud Engineer	Junior	\$22.59	\$45.18
Cloud Engineer	Mid-Level	\$29.42	\$58.83
Cloud Engineer	Senior	\$41.20	\$82.40
Cloud Engineer	Expert	\$46.35	\$92.70
Database Administrator	Junior	\$20.60	\$41.20
Database Administrator	Mid-Level	\$25.75	\$51.50
Database Administrator	Senior	\$34.51	\$69.01
Database Administrator	Expert	\$38.88	\$77.77
Database Architect	Junior	\$22.15	\$44.29
Database Architect	Mid-Level	\$28.84	\$57.68
Database Architect	Senior	\$41.37	\$82.73
Database Architect	Expert	\$46.50	\$93.01
Database Manager	Junior	\$20.60	\$41.20
Database Manager	Mid-Level	\$25.75	\$51.50
Database Manager	Senior	\$36.60	\$73.20
Database Manager	Expert	\$42.17	\$84.34
Graphic Designer	Junior	\$14.94	\$29.87
Graphic Designer	Mid-Level	\$18.60	\$37.21
Graphic Designer	Senior	\$24.56	\$49.12
Graphic Designer	Expert	\$28.46	\$56.93
Help Desk Manager	Junior	\$14.78	\$29.56
Help Desk Manager	Mid-Level	\$19.11	\$38.21
Help Desk Manager	Senior	\$27.43	\$54.87
Help Desk Manager	Expert	\$32.48	\$64.96
IT Manager	Junior	\$21.12	\$42.23
IT Manager	Mid-Level	\$27.30	\$54.59
IT Manager	Senior	\$39.19	\$78.38
IT Manager	Expert	\$46.40	\$92.80

Region 3 Markup % 100.00% Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title **Business Analyst** Junior \$20.86 \$41.72 Mid-Level \$26.52 \$53.05 Business Analyst \$35.02 \$70.04 Business Analyst Senior **Business Analyst** Expert \$40.87 \$81.74 Cloud Engineer Junior \$26.73 \$53.46 Mid-Level \$33.26 \$66.52 Cloud Engineer \$42.60 Cloud Engineer Senior \$85.20 \$48.40 Cloud Engineer Expert \$96.79 \$23.18 Database Administrator Junior \$46.35 \$27.27 \$54.54 **Database Administrator** Mid-Level \$35.68 \$71.36 Database Administrator Senior \$40.59 \$81.19 Database Administrator Expert \$26.20 **Database Architect** Junior \$52.41

Mid-Level

Senior

Expert

Junior

Senior

Expert

Junior

Senior

Expert

Junior

Senior

Expert

Junior

Senior

Expert

Mid-Level

Mid-Level

Mid-Level

Mid-Level

\$32.61

\$42.78

\$48.56

\$24.38

\$29.11

\$37.85

\$44.03

\$17.67

\$21.03

\$25.39

\$29.72

\$17.49

\$21.60

\$28.37

\$34.59

\$24.99

\$30.86

\$41.82

\$48.45

\$65.21

\$85.55

\$97.12

\$48.75

\$58.23

\$75.69

\$88.07

\$35.35

\$42.07

\$50.79

\$59.44

\$34.98

\$43.20

\$56.74

\$69.19

\$49.97

\$61.72

\$83.64

\$96.90

REGION 3

Database Architect

Database Architect

Database Architect

Database Manager

Database Manager

Database Manager

Database Manager

Graphic Designer

Graphic Designer

Graphic Designer
Graphic Designer

Help Desk Manager

Help Desk Manager

Help Desk Manager

Help Desk Manager

IT Manager

_ IT Manager

IT Manager

IT Manager

100.00%

Contractor Name:	GENESYS Consulting Services, Inc.
Federal ID#:	14-1697839

REGION 1 REGION 2

Region 2 Markup %

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Junior	\$18.54	\$37.08
IT Specialist	Mid-Level	\$25.24	\$50.47
IT Specialist	Senior	\$38.11	\$76.22
IT Specialist	Expert	\$44.81	\$89.61
Network Administrator	Junior	\$17.84	\$35.69
Network Administrator	Mid-Level	\$23.58	\$47.15
Network Administrator	Senior	\$32.72	\$65.43
Network Administrator	Expert	\$36.90	\$73.80
Network Architect	Junior	\$18.54	\$37.08
Network Architect	Mid-Level	\$25.24	\$50.47
Network Architect	Senior	\$35.84	\$71.69
Network Architect	Expert	\$41.97	\$83.95
Operations Manager	Junior	\$18.69	\$37.39
Operations Manager	Mid-Level	\$24.70	\$49.40
Operations Manager	Senior	\$37.39	\$74.78
Operations Manager	Expert	\$42.17	\$84.34
Programmer	Junior	\$18.03	\$36.05
Programmer	Mid-Level	\$25.75	\$51.50
Programmer	Senior	\$33.99	\$67.98
Programmer	Expert	\$39.66	\$79.31
Project Manager	Junior	\$21.12	\$42.23
Project Manager	Mid-Level	\$27.30	\$54.59
Project Manager	Senior	\$39.19	\$78.38
Project Manager	Expert	\$49.36	\$98.72
Security Analyst	Junior	\$18.12	\$36.25
Security Analyst	Mid-Level	\$23.64	\$47.28
Security Analyst	Senior	\$34.39	\$68.78
Security Analyst	Expert	\$40.37	\$80.74
Security Manager	Junior	\$20.14	\$40.27
Security Manager	Mid-Level	\$26.27	\$52.53
Security Manager	Senior	\$38.21	\$76.43

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
IT Specialist	Junior	\$18.54	\$37.08
IT Specialist	Mid-Level	\$25.24	\$50.47
IT Specialist	Senior	\$38.11	\$76.22
IT Specialist	Expert	\$44.81	\$89.61
Network Administrator	Junior	\$17.84	\$35.69
Network Administrator	Mid-Level	\$23.58	\$47.15
Network Administrator	Senior	\$32.72	\$65.43
Network Administrator	Expert	\$36.90	\$73.80
Network Architect	Junior	\$18.54	\$37.08
Network Architect	Mid-Level	\$25.24	\$50.47
Network Architect	Senior	\$35.84	\$71.69
Network Architect	Expert	\$41.97	\$83.95
Operations Manager	Junior	\$18.69	\$37.39
Operations Manager	Mid-Level	\$24.70	\$49.40
Operations Manager	Senior	\$37.39	\$74.78
Operations Manager	Expert	\$42.17	\$84.34
Programmer	Junior	\$18.03	\$36.05
Programmer	Mid-Level	\$25.75	\$51.50
Programmer	Senior	\$33.99	\$67.98
Programmer	Expert	\$39.66	\$79.31
Project Manager	Junior	\$21.12	\$42.23
Project Manager	Mid-Level	\$27.30	\$54.59
Project Manager	Senior	\$39.19	\$78.38
Project Manager	Expert	\$49.36	\$98.72
Security Analyst	Junior	\$18.12	\$36.25
Security Analyst	Mid-Level	\$23.64	\$47.28
Security Analyst	Senior	\$34.39	\$68.78
Security Analyst	Expert	\$40.37	\$80.74
Security Manager	Junior	\$20.14	\$40.27
Security Manager	Mid-Level	\$26.27	\$52.53
Security Manager	Senior	\$38.21	\$76.43

Region 3 Markup % 100.00%

REGION 3

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Junior	\$20.80	\$41.59
IT Specialist	Mid-Level	\$28.02	\$56.03
IT Specialist	Senior	\$41.61	\$83.23
IT Specialist	Expert	\$47.83	\$95.66
Network Administrator	Junior	\$19.79	\$39.58
Network Administrator	Mid-Level	\$25.33	\$50.66
Network Administrator	Senior	\$33.83	\$67.66
Network Administrator	Expert	\$38.53	\$77.06
Network Architect	Junior	\$21.94	\$43.88
Network Architect	Mid-Level	\$31.54	\$63.09
Network Architect	Senior	\$37.06	\$74.13
Network Architect	Expert	\$43.83	\$87.65
Operations Manager	Junior	\$22.12	\$44.24
Operations Manager	Mid-Level	\$27.92	\$55.85
Operations Manager	Senior	\$38.66	\$77.32
Operations Manager	Expert	\$44.03	\$88.07
Programmer	Junior	\$20.50	\$40.99
Programmer	Mid-Level	\$27.30	\$54.59
Programmer	Senior	\$35.54	\$71.07
Programmer	Expert	\$42.07	\$84.13
Project Manager	Junior	\$23.69	\$47.38
Project Manager	Mid-Level	\$29.41	\$58.81
Project Manager	Senior	\$40.22	\$80.44
Project Manager	Expert	\$51.49	\$102.99
Security Analyst	Junior	\$21.45	\$42.89
Security Analyst	Mid-Level	\$26.73	\$53.45
Security Analyst	Senior	\$35.56	\$71.12
Security Analyst	Expert	\$42.15	\$84.31
Security Manager	Junior	\$23.83	\$47.66
Security Manager	Mid-Level	\$29.69	\$59.39
Security Manager	Senior	\$39.51	\$79.03

Effective 7/1/2023 2 of 5

Contractor Name:	GENESYS Consulting Services, Inc.
Federal ID#:	14-1697839

Federal ID#: 14-1697839

REGION 1

Region 1 Markup %

100.00%

REGION 2

Region 2 Markup %

100.00%

Region 3 Markup %

100.00%

REGION 3

1.1. T	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title	From a set	\$44.86	\$89.71
Security Manager	Expert Junior	\$44.86 \$19.74	\$39.47
Software Analyst		+ -	*
Software Analyst	Mid-Level	\$26.12	\$52.24
Software Analyst	Senior	\$35.42	\$70.84
Software Analyst	Expert	\$40.61	\$81.22
Software Architect	Junior	\$22.15	\$44.29
Software Architect	Mid-Level	\$28.84	\$57.68
Software Architect	Senior	\$39.40	\$78.80
Software Architect	Expert	\$45.32	\$90.64
Software Developer	Junior	\$18.03	\$36.05
Software Developer	Mid-Level	\$25.75	\$51.50
Software Developer	Senior	\$34.33	\$68.66
Software Developer	Expert	\$42.23	\$84.46
Software Manager	Junior	\$20.09	\$40.17
Software Manager	Mid-Level	\$27.30	\$54.59
Software Manager	Senior	\$36.86	\$73.73
Software Manager	Expert	\$43.78	\$87.55
Systems Administrator	Junior	\$17.00	\$33.99
Systems Administrator	Mid-Level	\$22.45	\$44.91
Systems Administrator	Senior	\$31.16	\$62.32
Systems Administrator	Expert	\$35.14	\$70.29
Systems Analyst	Junior	\$19.17	\$38.35
Systems Analyst	Mid-Level	\$25.37	\$50.74
Systems Analyst	Senior	\$34.41	\$68.81
Systems Analyst	Expert	\$42.23	\$84.46
Systems Architect	Junior	\$22.15	\$44.29
Systems Architect	Mid-Level	\$28.84	\$57.68
Systems Architect	Senior	\$41.37	\$82.73
Systems Architect	Expert	\$46.50	\$93.01
Systems Developer	Junior	\$18.03	\$36.05

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Security Manager	Expert	\$44.86	\$89.71
Software Analyst	Junior	\$19.74	\$39.47
Software Analyst	Mid-Level	\$26.12	\$52.24
Software Analyst	Senior	\$35.42	\$70.84
Software Analyst	Expert	\$40.61	\$81.22
Software Architect	Junior	\$22.15	\$44.29
Software Architect	Mid-Level	\$28.84	\$57.68
Software Architect	Senior	\$39.40	\$78.80
Software Architect	Expert	\$45.32	\$90.64
Software Developer	Junior	\$18.03	\$36.05
Software Developer	Mid-Level	\$25.75	\$51.50
Software Developer	Senior	\$34.33	\$68.66
Software Developer	Expert	\$42.23	\$84.46
Software Manager	Junior	\$20.09	\$40.17
Software Manager	Mid-Level	\$27.30	\$54.59
Software Manager	Senior	\$36.86	\$73.73
Software Manager	Expert	\$43.78	\$87.55
Systems Administrator	Junior	\$17.00	\$33.99
Systems Administrator	Mid-Level	\$22.45	\$44.91
Systems Administrator	Senior	\$31.16	\$62.32
Systems Administrator	Expert	\$35.14	\$70.29
Systems Analyst	Junior	\$19.17	\$38.35
Systems Analyst	Mid-Level	\$25.37	\$50.74
Systems Analyst	Senior	\$34.41	\$68.81
Systems Analyst	Expert	\$42.23	\$84.46
Systems Architect	Junior	\$22.15	\$44.29
Systems Architect	Mid-Level	\$28.84	\$57.68
Systems Architect	Senior	\$41.37	\$82.73
Systems Architect	Expert	\$46.50	\$93.01
Systems Developer	Junior	\$18.03	\$36.05

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Security Manager	Expert	\$46.84	\$93.67
Software Analyst	Junior	\$23.36	\$46.71
Software Analyst	Mid-Level	\$29.53	\$59.06
Software Analyst	Senior	\$36.62	\$73.25
Software Analyst	Expert	\$42.41	\$84.81
Software Architect	Junior	\$25.49	\$50.99
Software Architect	Mid-Level	\$32.45	\$64.90
Software Architect	Senior	\$40.74	\$81.48
Software Architect	Expert	\$47.98	\$95.96
Software Developer	Junior	\$21.33	\$42.66
Software Developer	Mid-Level	\$29.11	\$58.23
Software Developer	Senior	\$35.50	\$71.00
Software Developer	Expert	\$44.09	\$88.19
Software Manager	Junior	\$23.77	\$47.53
Software Manager	Mid-Level	\$30.86	\$61.72
Software Manager	Senior	\$38.12	\$76.24
Software Manager	Expert	\$45.71	\$91.42
Systems Administrator	Junior	\$20.11	\$40.22
Systems Administrator	Mid-Level	\$24.72	\$49.44
Systems Administrator	Senior	\$32.22	\$64.44
Systems Administrator	Expert	\$37.13	\$74.26
Systems Analyst	Junior	\$22.69	\$45.38
Systems Analyst	Mid-Level	\$28.69	\$57.37
Systems Analyst	Senior	\$35.58	\$71.16
Systems Analyst	Expert	\$44.09	\$88.19
Systems Architect	Junior	\$26.20	\$52.41
Systems Architect	Mid-Level	\$32.61	\$65.21
Systems Architect	Senior	\$42.78	\$85.55
Systems Architect	Expert	\$48.56	\$97.12
Systems Developer	Junior	\$21.33	\$42.66

100.00%

Contractor Name:	GENESYS Consulting Services, Inc.
Federal ID#:	14-1697839

100.00%

Region 1 Markup %

REGION 1 REGION 2

Region 2 Markup %

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title Systems Developer Mid-Level \$25.75 \$51.50 Senior \$33.99 \$67.98 Systems Developer \$39.40 \$78.80 Systems Developer Expert \$14.52 \$29.05 Technical Writer Junior \$17.51 Technical Writer Mid-Level \$35.02 Senior \$23.18 \$46.35 Technical Writer \$53.56 Technical Writer Expert \$26.78 \$17.77 \$35.54 Tester Junior Tester Mid-Level \$21.37 \$42.75 Senior \$26.01 \$52.02 Tester Expert \$30.50 \$61.01 Tester \$15.98 \$31.96 Training Developer Junior Training Developer Mid-Level \$21.14 \$42.29 Senior \$28.67 \$57.35 Training Developer \$32.26 \$64.52 Expert Training Developer \$17.00 \$33.99 Web Administrator Junior \$22.45 \$44.91 Web Administrator Mid-Level \$62.32 Web Administrator Senior \$31.16 \$35.14 \$70.29 Expert Web Administrator \$31.93 Web Designer Junior \$15.97 \$21.89 \$43.78 Web Designer Mid-Level Web Designer Senior \$28.89 \$57.78 \$33.49 \$66.98 Web Designer Expert \$35.02 Web Developer Junior \$17.51 Web Developer Mid-Level \$24.46 \$48.93 \$32.61 \$65.23 Web Developer Senior \$38.92 Expert \$77.85 Web Developer Web Manager Junior \$19.00 \$38.01 Web Manager Mid-Level \$24.57 \$49.13 \$34.05 \$68.10 Web Manager Senior

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Mid-Level	\$25.75	\$51.50
	Senior	\$33.99	\$67.98
Systems Developer Systems Developer	Expert	\$39.40	\$78.80
Technical Writer	Junior	\$14.52	\$29.05
Technical Writer	Mid-Level	\$17.51	\$35.02
Technical Writer	Senior	\$23.18	\$46.35
Technical Writer		\$26.78	\$53.56
	Expert Junior		
Tester		\$17.77	\$35.54
Tester	Mid-Level	\$21.37	\$42.75
Tester	Senior	\$26.01	\$52.02
Tester	Expert	\$30.50	\$61.01
Training Developer	Junior	\$15.98	\$31.96
Training Developer	Mid-Level	\$21.14	\$42.29
Training Developer	Senior	\$28.67	\$57.35
Training Developer	Expert	\$32.26	\$64.52
Web Administrator	Junior	\$17.00	\$33.99
Web Administrator	Mid-Level	\$22.45	\$44.91
Web Administrator	Senior	\$31.16	\$62.32
Web Administrator	Expert	\$35.14	\$70.29
Web Designer	Junior	\$15.97	\$31.93
Web Designer	Mid-Level	\$21.89	\$43.78
Web Designer	Senior	\$28.89	\$57.78
Web Designer	Expert	\$33.49	\$66.98
Web Developer	Junior	\$17.51	\$35.02
Web Developer	Mid-Level	\$24.46	\$48.93
Web Developer	Senior	\$32.61	\$65.23
Web Developer	Expert	\$38.92	\$77.85
Web Manager	Junior	\$19.00	\$38.01
Web Manager	Mid-Level	\$24.57	\$49.13
Web Manager	Senior	\$34.05	\$68.10

Region 3 Markup % 100.00% Hourly Wage Hourly Bill Skill Level Rate Rate Job Title Systems Developer Mid-Level \$29.11 \$58.23 \$35.15 \$70.29 Senior Systems Developer \$41.14 \$82.27 Systems Developer Expert Junior \$15.45 \$30.90 Technical Writer Mid-Level \$39.59 Technical Writer \$19.80 \$23.18 \$46.35 Technical Writer Senior \$27.26 \$54.53 Technical Writer Expert \$19.06 \$38.11 Junior Tester Tester Mid-Level \$22.67 \$45.34 Senior \$27.58 \$55.16 Tester \$31.85 Tester Expert \$63.70 Junior \$18.91 \$37.81 Training Developer

Mid-Level

Senior

Expert

Junior

Senior

Expert

Junior

Senior

Expert

Junior

Senior

Expert

Junior

Senior

Mid-Level

Mid-Level

Mid-Level

Mid-Level

\$23.90

\$29.65

\$33.69

\$20.11

\$25.39

\$32.22

\$36.70

\$18.89

\$24.75

\$29.87 \$34.97

\$20.72

\$27.66

\$33.72

\$40.64

\$22.49

\$27.77

\$35.21

\$47.81

\$59.30

\$67.37

\$40.22

\$50.77

\$64.44

\$73.39

\$37.78

\$49.49

\$59.75

\$69.93

\$41.44

\$55.31

\$67.45

\$81.29

\$44.97

\$55.55

\$70.42

REGION 3

Training Developer

Training Developer

Training Developer

Web Administrator

Web Administrator

Web Administrator

Web Administrator

Web Designer

Web Designer

Web Designer

Web Designer

Web Developer

Web Developer

Web Developer

Web Developer

Web Manager

Web Manager

Web Manager

Contractor Name:	GENESYS Consulting Services, Inc.
Federal ID#:	14-1697839

REGION 1					REGION 2			REGION 3				
Region 1 Markup	100.00%			Region 2 Markup %	100.00%				Region 3 Markup %	100.00%		
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate	Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate		Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Expert	\$39.44	\$78.88	Web Manager	Expert	\$39.44	\$78.88		Web Manager	Expert	\$41.18	\$82.37

Attachment 1 - Pricing Schedule

Contractor Name:	GENESYS Consulting Services, Inc.
Federal ID#:	14-1697839

REGION 1 REGION 2

Region 1 Markup %

100.00%

Region 2 Markup %

100.00%

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title		* • • • • • • • • • • • • • • • • • • •	^
Business Analyst	Junior	\$18.25	\$36.50
Business Analyst	Mid-Level	\$24.15	\$48.30
Business Analyst	Senior	\$32.75	\$65.50
Business Analyst	Expert	\$37.49	\$74.98
Cloud Engineer	Junior	\$21.93	\$43.86
Cloud Engineer	Mid-Level	\$28.56	\$57.12
Cloud Engineer	Senior	\$40.00	\$80.00
Cloud Engineer	Expert	\$45.00	\$90.00
Database Administrator	Junior	\$20.00	\$40.00
Database Administrator	Mid-Level	\$25.00	\$50.00
Database Administrator	Senior	\$33.50	\$67.00
Database Administrator	Expert	\$37.75	\$75.50
Database Architect	Junior	\$21.50	\$43.00
Database Architect	Mid-Level	\$28.00	\$56.00
Database Architect	Senior	\$40.16	\$80.33
Database Architect	Expert	\$45.15	\$90.30
Database Manager	Junior	\$20.00	\$40.00
Database Manager	Mid-Level	\$25.00	\$50.00
Database Manager	Senior	\$35.54	\$71.07
Database Manager	Expert	\$40.94	\$81.89
Graphic Designer	Junior	\$14.50	\$29.00
Graphic Designer	Mid-Level	\$18.06	\$36.13
Graphic Designer	Senior	\$23.84	\$47.69
Graphic Designer	Expert	\$27.64	\$55.27
Help Desk Manager	Junior	\$14.35	\$28.70
Help Desk Manager	Mid-Level	\$18.55	\$37.10
Help Desk Manager	Senior	\$26.64	\$53.27
Help Desk Manager	Expert	\$31.54	\$63.07
IT Manager	Junior	\$20.50	\$41.00
IT Manager	Mid-Level	\$26.50	\$53.00
IT Manager	Senior	\$38.05	\$76.10
IT Manager	Expert	\$45.05	\$90.10
IT Specialist	Junior	\$18.00	\$36.00

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Business Analyst	Junior	\$18.25	\$36.50
Business Analyst	Mid-Level	\$24.15	\$48.30
Business Analyst	Senior	\$32.75	\$65.50
Business Analyst	Expert	\$37.49	\$74.98
Cloud Engineer	Junior	\$21.93	\$43.86
Cloud Engineer	Mid-Level	\$28.56	\$57.12
Cloud Engineer	Senior	\$40.00	\$80.00
Cloud Engineer	Expert	\$45.00	\$90.00
Database Administrator	Junior	\$20.00	\$40.00
Database Administrator	Mid-Level	\$25.00	\$50.00
Database Administrator	Senior	\$33.50	\$67.00
Database Administrator	Expert	\$37.75	\$75.50
Database Architect	Junior	\$21.50	\$43.00
Database Architect	Mid-Level	\$28.00	\$56.00
Database Architect	Senior	\$40.16	\$80.33
Database Architect	Expert	\$45.15	\$90.30
Database Manager	Junior	\$20.00	\$40.00
Database Manager	Mid-Level	\$25.00	\$50.00
Database Manager	Senior	\$35.54	\$71.07
Database Manager	Expert	\$40.94	\$81.89
Graphic Designer	Junior	\$14.50	\$29.00
Graphic Designer	Mid-Level	\$18.06	\$36.13
Graphic Designer	Senior	\$23.84	\$47.69
Graphic Designer	Expert	\$27.64	\$55.27
Help Desk Manager	Junior	\$14.35	\$28.70
Help Desk Manager	Mid-Level	\$18.55	\$37.10
Help Desk Manager	Senior	\$26.64	\$53.27
Help Desk Manager	Expert	\$31.54	\$63.07
IT Manager	Junior	\$20.50	\$41.00
IT Manager	Mid-Level	\$26.50	\$53.00
IT Manager	Senior	\$38.05	\$76.10
IT Manager	Expert	\$45.05	\$90.10
IT Specialist	Junior	\$18.00	\$36.00

Hourly Bill Hourly Wage Skill Level Rate Rate Job Title \$20.25 \$40.50 **Business Analyst** Junior Business Analyst Mid-Level \$25.75 \$51.50 \$34.00 Senior \$68.00 Business Analyst \$39.68 \$79.35 Business Analyst Expert Cloud Engineer Junior \$25.95 \$51.90 \$32.29 Cloud Engineer Mid-Level \$64.58 Senior \$41.36 \$82.72 Cloud Engineer \$46.99 Cloud Engineer Expert \$93.97 \$22.50 \$45.00 Database Administrator Junior Database Administrator Mid-Level \$26.48 \$52.95 \$34.64 Database Administrator Senior \$69.28 \$39.41 \$78.82 Database Administrator Expert \$25.44 \$50.88 Database Architect Junior \$31.66 \$63.31 Mid-Level Database Architect Senior \$41.53 \$83.06 Database Architect **Database Architect** Expert \$47.14 \$94.29 Database Manager Junior \$23.67 \$47.33 \$28.26 Database Manager Mid-Level \$56.53 \$36.74 \$73.49 Database Manager Senior Database Manager \$42.75 \$85.50 Expert \$17.16 \$34.32 Graphic Designer Junior Graphic Designer Mid-Level \$20.42 \$40.84 \$24.65 Graphic Designer Senior \$49.31 \$28.86 \$57.71 Graphic Designer Expert \$16.98 \$33.96 Junior Help Desk Manager Help Desk Manager Mid-Level \$20.97 \$41.94 \$27.54 \$55.08 Help Desk Manager Senior \$33.59 Help Desk Manager Expert \$67.17 \$24.26 \$48.52 IT Manager Junior \$29.96 \$59.92 Mid-Level IT Manager

Senior

Expert

Junior

\$40.60

\$47.04

\$20.19

\$81.20

\$94.08

\$40.38

REGION 3

Region 3 Markup %

100.00%

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IT Manager

IT Manager

IT Specialist

Contractor Name:	GENESYS Consulting Services, Inc.
Federal ID#:	14-1697839

REGION 1

Hourly Wage

Rate

\$24.50

\$37.00

\$43.50

\$17.33

\$22.89

\$31.76

\$35.83

\$18.00

\$24.50

\$34.80

\$40.75

\$18.15

\$23.98 \$36.30

\$40.94

\$17.50

\$25.00

\$33.00

\$38.50

\$20.50

\$26.50

\$38.05

\$47.92

\$17.60

\$22.95

\$33.39

\$39.20

\$19.55

\$25.50

\$37.10

\$43.55

Region 1 Markup %

Job Title IT Specialist

IT Specialist

IT Specialist

Network Administrator

Network Administrator

Network Administrator

Network Administrator

Network Architect

Network Architect

Network Architect

Network Architect

Operations Manager

Operations Manager

Operations Manager

Operations Manager

Programmer

Programmer

Programmer

Programmer

Project Manager

Project Manager

Project Manager

Project Manager

Security Analyst

Security Analyst

Security Analyst Security Analyst

Security Manager Security Manager

Security Manager

Security Manager

100.00%

Skill Level

Mid-Level

Senior

Expert

Junior Mid-Level

Senior

Expert

Junior

Senior

Expert Junior

Senior

Expert

Junior Mid-Level

Senior

Expert

Junior

Senior

Expert

Junior

Expert Junior

Senior

Expert

Mid-Level Senior

Mid-Level

Mid-Level

Mid-Level

Mid-Level

Hourly Bill Rate \$49.00 \$74.00 \$87.00 \$34.65 \$45.78 \$63.53 \$71.65 \$36.00 \$49.00 \$69.60 \$81.50 \$36.30 \$47.96 \$72.60 \$81.89 \$35.00 \$50.00 \$66.00 \$77.00 \$41.00 \$53.00 \$76.10 \$95.84 \$35.19 \$45.90 \$66.78 \$78.39 \$39.10 \$51.00 \$74.20 \$87.10

Region 2 Markup % 100.00%

REGION 2

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
IT Specialist	Mid-Level	\$24.50	\$49.00
IT Specialist	Senior	\$37.00	\$74.00
IT Specialist	Expert	\$43.50	\$87.00
Network Administrator	Junior	\$17.33	\$34.65
Network Administrator	Mid-Level	\$22.89	\$45.78
Network Administrator	Senior	\$31.76	\$63.53
Network Administrator	Expert	\$35.83	\$71.65
Network Architect	Junior	\$18.00	\$36.00
Network Architect	Mid-Level	\$24.50	\$49.00
Network Architect	Senior	\$34.80	\$69.60
Network Architect	Expert	\$40.75	\$81.50
Operations Manager	Junior	\$18.15	\$36.30
Operations Manager	Mid-Level	\$23.98	\$47.96
Operations Manager	Senior	\$36.30	\$72.60
Operations Manager	Expert	\$40.94	\$81.89
Programmer	Junior	\$17.50	\$35.00
Programmer	Mid-Level	\$25.00	\$50.00
Programmer	Senior	\$33.00	\$66.00
Programmer	Expert	\$38.50	\$77.00
Project Manager	Junior	\$20.50	\$41.00
Project Manager	Mid-Level	\$26.50	\$53.00
Project Manager	Senior	\$38.05	\$76.10
Project Manager	Expert	\$47.92	\$95.84
Security Analyst	Junior	\$17.60	\$35.19
Security Analyst	Mid-Level	\$22.95	\$45.90
Security Analyst	Senior	\$33.39	\$66.78
Security Analyst	Expert	\$39.20	\$78.39
Security Manager	Junior	\$19.55	\$39.10
Security Manager	Mid-Level	\$25.50	\$51.00
Security Manager	Senior	\$37.10	\$74.20
Security Manager	Expert	\$43.55	\$87.10

Region 3 Markup %

REGION 3

100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$27.20	\$54.40
IT Specialist	Senior	\$40.40	\$80.80
IT Specialist	Expert	\$46.44	\$92.87
Network Administrator	Junior	\$19.21	\$38.43
Network Administrator	Mid-Level	\$24.59	\$49.18
Network Administrator	Senior	\$32.84	\$65.69
Network Administrator	Expert	\$37.41	\$74.82
Network Architect	Junior	\$21.30	\$42.60
Network Architect	Mid-Level	\$30.63	\$61.25
Network Architect	Senior	\$35.98	\$71.97
Network Architect	Expert	\$42.55	\$85.10
Operations Manager	Junior	\$21.48	\$42.96
Operations Manager	Mid-Level	\$27.11	\$54.22
Operations Manager	Senior	\$37.54	\$75.07
Operations Manager	Expert	\$42.75	\$85.50
Programmer	Junior	\$19.90	\$39.80
Programmer	Mid-Level	\$26.50	\$53.00
Programmer	Senior	\$34.50	\$69.00
Programmer	Expert	\$40.84	\$81.68
Project Manager	Junior	\$23.00	\$46.00
Project Manager	Mid-Level	\$28.55	\$57.10
Project Manager	Senior	\$39.05	\$78.10
Project Manager	Expert	\$49.99	\$99.99
Security Analyst	Junior	\$20.82	\$41.64
Security Analyst	Mid-Level	\$25.95	\$51.89
Security Analyst	Senior	\$34.53	\$69.05
Security Analyst	Expert	\$40.93	\$81.85
Security Manager	Junior	\$23.13	\$46.27
Security Manager	Mid-Level	\$28.83	\$57.66
Security Manager	Senior	\$38.36	\$76.73
Security Manager	Expert	\$45.47	\$90.95

Effective 7/1/2019 2 of 4

Contractor Name:	GENESYS Consulting Services, Inc.
Federal ID#:	14-1697839

REGION 1 REGION 2

Region 1 Markup %

100.00%

Region 2 Markup % 100.00%

Hourly Bill Hourly Wage Skill Level Rate Rate Job Title \$38.33 Junior \$19.16 Software Analyst Mid-Level \$25.36 \$50.72 Software Analyst \$34.39 \$68.78 Software Analyst Senior Software Analyst Expert \$39.43 \$78.86 \$21.50 \$43.00 Junior Software Architect Mid-Level \$28.00 \$56.00 Software Architect Senior \$38.25 \$76.50 Software Architect \$44.00 \$88.00 Software Architect Expert \$35.00 \$17.50 Software Developer Junior Mid-Level \$25.00 \$50.00 Software Developer \$66.66 Software Developer Senior \$33.33 Software Developer Expert \$41.00 \$82.00 \$19.50 \$39.00 Software Manager Junior \$26.50 \$53.00 Software Manager Mid-Level \$35.79 \$71.58 Software Manager Senior Expert \$42.50 \$85.00 Software Manager \$16.50 \$33.00 Systems Administrator Junior \$43.60 Mid-Level \$21.80 Systems Administrator \$30.25 \$60.50 Systems Administrator Senior \$34.12 \$68.24 Systems Administrator Expert Systems Analyst Junior \$18.62 \$37.23 Mid-Level \$24.63 \$49.27 Systems Analyst \$33.41 \$66.81 Systems Analyst Senior \$41.00 \$82.00 Systems Analyst Expert \$21.50 \$43.00 Systems Architect Junior Mid-Level \$28.00 \$56.00 Systems Architect \$80.33 \$40.16 Systems Architect Senior Systems Architect Expert \$45.15 \$90.30 \$35.00 Junior \$17.50 Systems Developer Mid-Level \$25.00 \$50.00 Systems Developer Systems Developer Senior \$33.00 \$66.00

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Software Analyst	Junior	\$19.16	\$38.33
Software Analyst	Mid-Level	\$25.36	\$50.72
Software Analyst	Senior	\$34.39	\$68.78
Software Analyst	Expert	\$39.43	\$78.86
Software Architect	Junior	\$21.50	\$43.00
Software Architect	Mid-Level	\$28.00	\$56.00
Software Architect	Senior	\$38.25	\$76.50
Software Architect	Expert	\$44.00	\$88.00
Software Developer	Junior	\$17.50	\$35.00
Software Developer	Mid-Level	\$25.00	\$50.00
Software Developer	Senior	\$33.33	\$66.66
Software Developer	Expert	\$41.00	\$82.00
Software Manager	Junior	\$19.50	\$39.00
Software Manager	Mid-Level	\$26.50	\$53.00
Software Manager	Senior	\$35.79	\$71.58
Software Manager	Expert	\$42.50	\$85.00
Systems Administrator	Junior	\$16.50	\$33.00
Systems Administrator	Mid-Level	\$21.80	\$43.60
Systems Administrator	Senior	\$30.25	\$60.50
Systems Administrator	Expert	\$34.12	\$68.24
Systems Analyst	Junior	\$18.62	\$37.23
Systems Analyst	Mid-Level	\$24.63	\$49.27
Systems Analyst	Senior	\$33.41	\$66.81
Systems Analyst	Expert	\$41.00	\$82.00
Systems Architect	Junior	\$21.50	\$43.00
Systems Architect	Mid-Level	\$28.00	\$56.00
Systems Architect	Senior	\$40.16	\$80.33
Systems Architect	Expert	\$45.15	\$90.30
Systems Developer	Junior	\$17.50	\$35.00
Systems Developer	Mid-Level	\$25.00	\$50.00
Systems Developer	Senior	\$33.00	\$66.00

Region 3 Markup % 100.00%

REGION 3

1-1- 	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title	Junior	\$22.68	\$45.35
Software Analyst	Mid-Level	\$28.67	
Software Analyst	Senior	*	\$57.34
Software Analyst		\$35.56	\$71.12
Software Analyst	Expert	\$41.17	\$82.34
Software Architect	Junior	\$24.75	\$49.50
Software Architect	Mid-Level	\$31.51	\$63.01
Software Architect	Senior	\$39.55	\$79.10
Software Architect	Expert	\$46.58	\$93.17
Software Developer	Junior	\$20.71	\$41.42
Software Developer	Mid-Level	\$28.26	\$56.53
Software Developer	Senior	\$34.46	\$68.93
Software Developer	Expert	\$42.81	\$85.62
Software Manager	Junior	\$23.08	\$46.15
Software Manager	Mid-Level	\$29.96	\$59.92
Software Manager	Senior	\$37.01	\$74.02
Software Manager	Expert	\$44.38	\$88.75
Systems Administrator	Junior	\$19.53	\$39.05
Systems Administrator	Mid-Level	\$24.00	\$48.00
Systems Administrator	Senior	\$31.28	\$62.56
Systems Administrator	Expert	\$36.05	\$72.10
Systems Analyst	Junior	\$22.03	\$44.06
Systems Analyst	Mid-Level	\$27.85	\$55.70
Systems Analyst	Senior	\$34.54	\$69.08
Systems Analyst	Expert	\$42.81	\$85.62
Systems Architect	Junior	\$25.44	\$50.88
Systems Architect	Mid-Level	\$31.66	\$63.31
Systems Architect	Senior	\$41.53	\$83.06
Systems Architect	Expert	\$47.14	\$94.29
Systems Developer	Junior	\$20.71	\$41.42
Systems Developer	Mid-Level	\$28.26	\$56.53
Systems Developer	Senior	\$34.12	\$68.25

Contractor Name:	GENESYS Consulting Services, Inc.
Federal ID#:	14-1697839

REGION 1 REGION 2

Region 2 Markup %

Region 1 Markup %

Job Title

Tester

Tester

Tester

Tester

Systems Developer

Technical Writer

Technical Writer

Technical Writer

Technical Writer

Training Developer

Training Developer

Training Developer

Training Developer

Web Administrator

Web Administrator

Web Administrator

Web Administrator

Web Designer

Web Designer

Web Designer

Web Designer

Web Developer

Web Developer

Web Developer

Web Developer

Web Manager

Web Manager

Web Manager

Web Manager

100.00%

Skill Level

Expert

Junior

Senior

Expert

Mid-Level

Mid-Level

Mid-Level

Mid-Level

Mid-Level

Mid-Level

Mid-Level

Hourly Wage

Rate

\$38.25

\$14.10

\$17.00

\$22.50

\$26.00

\$17.25

\$20.75

\$25.25

\$29.62

\$15.5

\$20.53

\$27.84

\$31.32

\$16.50

\$21.80

\$30.25

\$34.12

\$15.50

\$21.25

\$28.05

\$32.5

\$17.00

\$23.75

\$31.66

\$37.79

\$18.45

\$23.85

\$33.06

\$38.29

Hourly Bill

Rate

\$76.50

\$28.20

\$34.00

\$45.00

\$52.00

\$34.50

\$41.50

\$50.50

\$59.23

\$31.03

\$41.06

\$55.68

\$62.65

\$33.00

\$43.60

\$60.50

\$68.24

\$31.00

\$42.50

\$56.10

\$65.03

\$34.00

\$47.50

\$63.33

\$75.58

\$36.90

\$47.70

\$66.12

\$76.59

100.00%

Hourly Wage Hourly Bill Skill Level Rate Rate Job Title Systems Developer \$38.25 \$76.50 Expert \$14.10 \$28.20 Technical Writer Junior \$34.00 Technical Writer Mid-Level \$17.00 Technical Writer Senior \$22.50 \$45.00 \$26.00 \$52.00 Technical Writer Expert \$34.50 Junior \$17.25 Tester Mid-Level \$20.75 \$41.50 **Tester** \$25.25 \$50.50 Tester Senior \$59.23 \$29.62 Tester Expert \$15.51 \$31.03 Fraining Developer Junior \$41.06 Training Developer Mid-Level \$20.53 Training Developer Senior \$27.84 \$55.68 \$31.32 \$62.65 Training Developer Expert \$33.00 Web Administrator Junior \$16.50 Web Administrator Mid-Level \$21.80 \$43.60 Senior \$30.25 \$60.50 Web Administrator Web Administrator Expert \$34.12 \$68.24 \$31.00 \$15.50 Web Designer Junior \$21.25 \$42.50 Web Designer Mid-Level \$56.10 Web Designer Senior \$28.05 Web Designer Expert \$32.51 \$65.03 \$17.00 \$34.00 Web Developer Junior Mid-Level \$23.75 \$47.50 Web Developer \$31.66 \$63.33 Web Developer Senior \$37.79 \$75.58 Web Developer Expert Web Manager Junior \$18.45 \$36.90 \$47.70 Mid-Level \$23.85 Web Manager Web Manager Senior \$33.06 \$66.12 \$38.29 \$76.59 Web Manager Expert

Region 3 Markup % 100.00%

REGION 3

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$39.94	\$79.88
Technical Writer	Junior	\$15.00	\$30.00
Technical Writer	Mid-Level	\$19.22	\$38.44
Technical Writer	Senior	\$22.50	\$45.00
Technical Writer	Expert	\$26.47	\$52.94
	Junior	\$18.50	\$37.00
Tester	Mid-Level	\$18.50	\$44.02
Tester	Senior	\$26.78	
Tester		\$26.78 \$30.92	\$53.55 \$61.85
Tester	Expert	*	*
Training Developer	Junior	\$18.36	\$36.71
Training Developer	Mid-Level	\$23.21	\$46.42
Training Developer	Senior	\$28.79	\$57.57
Training Developer	Expert	\$32.71	\$65.41
Web Administrator	Junior	\$19.53	\$39.05
Web Administrator	Mid-Level	\$24.65	\$49.29
Web Administrator	Senior	\$31.28	\$62.56
Web Administrator	Expert	\$35.63	\$71.25
Web Designer	Junior	\$18.34	\$36.68
Web Designer	Mid-Level	\$24.03	\$48.05
Web Designer	Senior	\$29.00	\$58.01
Web Designer	Expert	\$33.95	\$67.90
Web Developer	Junior	\$20.12	\$40.23
Web Developer	Mid-Level	\$26.85	\$53.70
Web Developer	Senior	\$32.74	\$65.48
Web Developer	Expert	\$39.46	\$78.92
Web Manager	Junior	\$21.83	\$43.67
Web Manager	Mid-Level	\$26.96	\$53.93
Web Manager	Senior	\$34.19	\$68.37
Web Manager	Expert	\$39.98	\$79.97

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