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| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

| REGION 1 | | | |
|------------------------|-------------|------------------|------------------|
| Region 1 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$21.38 | \$38.49 |
| Business Analyst | Mid-Level | \$27.84 | \$50.11 |
| Business Analyst | Senior | \$35.39 | \$63.70 |
| Business Analyst | Expert | \$39.56 | \$71.21 |
| Cloud Engineer | Junior | \$28.19 | \$50.74 |
| Cloud Engineer | Mid-Level | \$31.36 | \$56.45 |
| Cloud Engineer | Senior | \$42.19 | \$75.94 |
| Cloud Engineer | Expert | \$45.11 | \$81.21 |
| Database Administrator | Junior | \$23.00 | \$41.40 |
| Database Administrator | Mid-Level | \$30.67 | \$55.21 |
| Database Administrator | Senior | \$38.79 | \$69.82 |
| Database Administrator | Expert | \$41.62 | \$74.92 |
| Database Architect | Junior | \$26.81 | \$48.26 |
| Database Architect | Mid-Level | \$29.58 | \$53.25 |
| Database Architect | Senior | \$40.10 | \$72.18 |
| Database Architect | Expert | \$42.92 | \$77.26 |
| Database Manager | Junior | \$28.51 | \$51.32 |
| Database Manager | Mid-Level | \$31.63 | \$56.94 |
| Database Manager | Senior | \$43.69 | \$78.65 |
| Database Manager | Expert | \$46.83 | \$84.30 |
| Graphic Designer | Junior | \$15.06 | \$27.11 |
| Graphic Designer | Mid-Level | \$20.60 | \$37.08 |
| Graphic Designer | Senior | \$28.03 | \$50.45 |
| Graphic Designer | Expert | \$30.10 | \$54.17 |
| Help Desk Manager | Junior | \$24.97 | \$44.94 |
| Help Desk Manager | Mid-Level | \$27.17 | \$48.91 |
| Help Desk Manager | Senior | \$36.06 | \$64.91 |
| Help Desk Manager | Expert | \$38.38 | \$69.08 |
| IT Manager | Junior | \$25.38 | \$45.68 |
| IT Manager | Mid-Level | \$27.39 | \$49.30 |
| IT Manager | Senior | \$36.77 | \$66.19 |
| IT Manager | Expert | \$39.07 | \$70.32 |

| REGION 2 | | | |
|------------------------|-------------|------------------|------------------|
| Region 2 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$21.38 | \$38.49 |
| Business Analyst | Mid-Level | \$27.84 | \$50.11 |
| Business Analyst | Senior | \$35.39 | \$63.70 |
| Business Analyst | Expert | \$39.56 | \$71.21 |
| Cloud Engineer | Junior | \$28.19 | \$50.74 |
| Cloud Engineer | Mid-Level | \$31.36 | \$56.45 |
| Cloud Engineer | Senior | \$42.19 | \$75.94 |
| Cloud Engineer | Expert | \$45.11 | \$81.21 |
| Database Administrator | Junior | \$23.00 | \$41.40 |
| Database Administrator | Mid-Level | \$30.67 | \$55.21 |
| Database Administrator | Senior | \$38.79 | \$69.82 |
| Database Administrator | Expert | \$41.62 | \$74.92 |
| Database Architect | Junior | \$26.81 | \$48.26 |
| Database Architect | Mid-Level | \$29.58 | \$53.25 |
| Database Architect | Senior | \$40.10 | \$72.18 |
| Database Architect | Expert | \$42.92 | \$77.26 |
| Database Manager | Junior | \$28.51 | \$51.32 |
| Database Manager | Mid-Level | \$31.63 | \$56.94 |
| Database Manager | Senior | \$43.69 | \$78.65 |
| Database Manager | Expert | \$46.83 | \$84.30 |
| Graphic Designer | Junior | \$15.06 | \$27.11 |
| Graphic Designer | Mid-Level | \$20.60 | \$37.08 |
| Graphic Designer | Senior | \$28.03 | \$50.45 |
| Graphic Designer | Expert | \$30.10 | \$54.17 |
| Help Desk Manager | Junior | \$24.97 | \$44.94 |
| Help Desk Manager | Mid-Level | \$27.17 | \$48.91 |
| Help Desk Manager | Senior | \$36.06 | \$64.91 |
| Help Desk Manager | Expert | \$38.38 | \$69.08 |
| IT Manager | Junior | \$25.38 | \$45.68 |
| IT Manager | Mid-Level | \$27.39 | \$49.30 |
| IT Manager | Senior | \$36.77 | \$66.19 |
| IT Manager | Expert | \$39.07 | \$70.32 |

| REGION 3 | | | |
|------------------------|-------------|------------------|------------------|
| Region 3 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$21.47 | \$38.64 |
| Business Analyst | Mid-Level | \$28.43 | \$51.17 |
| Business Analyst | Senior | \$35.55 | \$63.98 |
| Business Analyst | Expert | \$40.58 | \$73.05 |
| Cloud Engineer | Junior | \$29.41 | \$52.93 |
| Cloud Engineer | Mid-Level | \$35.22 | \$63.39 |
| Cloud Engineer | Senior | \$46.41 | \$83.54 |
| Cloud Engineer | Expert | \$49.83 | \$89.70 |
| Database Administrator | Junior | \$22.63 | \$40.73 |
| Database Administrator | Mid-Level | \$30.52 | \$54.93 |
| Database Administrator | Senior | \$39.02 | \$70.23 |
| Database Administrator | Expert | \$44.99 | \$80.98 |
| Database Architect | Junior | \$27.66 | \$49.78 |
| Database Architect | Mid-Level | \$32.94 | \$59.29 |
| Database Architect | Senior | \$43.35 | \$78.03 |
| Database Architect | Expert | \$46.61 | \$83.89 |
| Database Manager | Junior | \$29.81 | \$53.65 |
| Database Manager | Mid-Level | \$35.57 | \$64.02 |
| Database Manager | Senior | \$47.15 | \$84.88 |
| Database Manager | Expert | \$50.79 | \$91.42 |
| Graphic Designer | Junior | \$15.58 | \$28.05 |
| Graphic Designer | Mid-Level | \$21.60 | \$38.88 |
| Graphic Designer | Senior | \$29.75 | \$53.54 |
| Graphic Designer | Expert | \$32.06 | \$57.72 |
| Help Desk Manager | Junior | \$25.32 | \$45.57 |
| Help Desk Manager | Mid-Level | \$29.87 | \$53.77 |
| Help Desk Manager | Senior | \$38.91 | \$70.04 |
| Help Desk Manager | Expert | \$41.58 | \$74.85 |
| IT Manager | Junior | \$27.56 | \$49.61 |
| IT Manager | Mid-Level | \$32.22 | \$57.99 |
| IT Manager | Senior | \$42.07 | \$75.72 |
| IT Manager | Expert | \$44.89 | \$80.80 |

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| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

| REGION 1 | | | |
|-----------------------|-------------|------------------|------------------|
| Region 1 Markup % | 80.00% | | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| IT Specialist | Junior | \$21.59 | \$38.86 |
| IT Specialist | Mid-Level | \$31.50 | \$56.70 |
| IT Specialist | Senior | \$36.13 | \$65.04 |
| IT Specialist | Expert | \$38.67 | \$69.60 |
| Network Administrator | Junior | \$22.43 | \$40.38 |
| Network Administrator | Mid-Level | \$24.75 | \$44.55 |
| Network Administrator | Senior | \$33.72 | \$60.70 |
| Network Administrator | Expert | \$36.07 | \$64.93 |
| Network Architect | Junior | \$23.97 | \$43.14 |
| Network Architect | Mid-Level | \$26.47 | \$47.65 |
| Network Architect | Senior | \$36.47 | \$65.65 |
| Network Architect | Expert | \$39.20 | \$70.56 |
| Operations Manager | Junior | \$30.91 | \$55.64 |
| Operations Manager | Mid-Level | \$34.09 | \$61.37 |
| Operations Manager | Senior | \$40.63 | \$73.14 |
| Operations Manager | Expert | \$43.53 | \$78.35 |
| Programmer | Junior | \$22.08 | \$39.75 |
| Programmer | Mid-Level | \$31.46 | \$56.62 |
| Programmer | Senior | \$35.13 | \$63.24 |
| Programmer | Expert | \$41.05 | \$73.88 |
| Project Manager | Junior | \$24.63 | \$44.33 |
| Project Manager | Mid-Level | \$30.05 | \$54.08 |
| Project Manager | Senior | \$41.17 | \$74.10 |
| Project Manager | Expert | \$51.29 | \$92.33 |
| Security Analyst | Junior | \$28.68 | \$51.62 |
| Security Analyst | Mid-Level | \$30.97 | \$55.75 |
| Security Analyst | Senior | \$40.78 | \$73.40 |
| Security Analyst | Expert | \$43.10 | \$77.57 |
| Security Manager | Junior | \$27.78 | \$50.00 |
| Security Manager | Mid-Level | \$29.89 | \$53.80 |
| Security Manager | Senior | \$33.95 | \$61.11 |

| REGION 2 | | | |
|-----------------------|-------------|------------------|------------------|
| Region 2 Markup % | 80.00% | | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| IT Specialist | Junior | \$21.59 | \$38.86 |
| IT Specialist | Mid-Level | \$31.50 | \$56.70 |
| IT Specialist | Senior | \$36.13 | \$65.04 |
| IT Specialist | Expert | \$38.67 | \$69.60 |
| Network Administrator | Junior | \$22.43 | \$40.38 |
| Network Administrator | Mid-Level | \$24.75 | \$44.55 |
| Network Administrator | Senior | \$33.72 | \$60.70 |
| Network Administrator | Expert | \$36.07 | \$64.93 |
| Network Architect | Junior | \$23.97 | \$43.14 |
| Network Architect | Mid-Level | \$26.47 | \$47.65 |
| Network Architect | Senior | \$36.47 | \$65.65 |
| Network Architect | Expert | \$39.20 | \$70.56 |
| Operations Manager | Junior | \$30.91 | \$55.64 |
| Operations Manager | Mid-Level | \$34.09 | \$61.37 |
| Operations Manager | Senior | \$40.63 | \$73.14 |
| Operations Manager | Expert | \$43.53 | \$78.35 |
| Programmer | Junior | \$22.08 | \$39.75 |
| Programmer | Mid-Level | \$31.46 | \$56.62 |
| Programmer | Senior | \$35.13 | \$63.24 |
| Programmer | Expert | \$41.05 | \$73.88 |
| Project Manager | Junior | \$24.63 | \$44.33 |
| Project Manager | Mid-Level | \$30.05 | \$54.08 |
| Project Manager | Senior | \$41.17 | \$74.10 |
| Project Manager | Expert | \$51.29 | \$92.33 |
| Security Analyst | Junior | \$28.68 | \$51.62 |
| Security Analyst | Mid-Level | \$30.97 | \$55.75 |
| Security Analyst | Senior | \$40.78 | \$73.40 |
| Security Analyst | Expert | \$43.10 | \$77.57 |
| Security Manager | Junior | \$27.78 | \$50.00 |
| Security Manager | Mid-Level | \$29.89 | \$53.80 |
| Security Manager | Senior | \$33.95 | \$61.11 |

| REGION 3 | | | |
|-----------------------|-------------|------------------|------------------|
| Region 3 Markup % | 80.00% | | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| IT Specialist | Junior | \$21.15 | \$38.06 |
| IT Specialist | Mid-Level | \$31.59 | \$56.86 |
| IT Specialist | Senior | \$39.35 | \$70.82 |
| IT Specialist | Expert | \$45.51 | \$81.91 |
| Network Administrator | Junior | \$22.09 | \$39.77 |
| Network Administrator | Mid-Level | \$26.80 | \$48.24 |
| Network Administrator | Senior | \$35.99 | \$64.78 |
| Network Administrator | Expert | \$38.68 | \$69.62 |
| Network Architect | Junior | \$23.62 | \$42.51 |
| Network Architect | Mid-Level | \$28.99 | \$52.19 |
| Network Architect | Senior | \$38.89 | \$70.01 |
| Network Architect | Expert | \$42.01 | \$75.62 |
| Operations Manager | Junior | \$29.87 | \$53.77 |
| Operations Manager | Mid-Level | \$42.25 | \$76.05 |
| Operations Manager | Senior | \$55.32 | \$99.58 |
| Operations Manager | Expert | \$58.91 | \$106.03 |
| Programmer | Junior | \$21.33 | \$38.40 |
| Programmer | Mid-Level | \$30.91 | \$55.64 |
| Programmer | Senior | \$37.82 | \$68.08 |
| Programmer | Expert | \$43.00 | \$77.40 |
| Project Manager | Junior | \$25.17 | \$45.31 |
| Project Manager | Mid-Level | \$31.17 | \$56.10 |
| Project Manager | Senior | \$41.46 | \$74.62 |
| Project Manager | Expert | \$52.06 | \$93.70 |
| Security Analyst | Junior | \$30.03 | \$54.06 |
| Security Analyst | Mid-Level | \$34.70 | \$62.46 |
| Security Analyst | Senior | \$44.30 | \$79.74 |
| Security Analyst | Expert | \$47.01 | \$84.62 |
| Security Manager | Junior | \$30.53 | \$54.95 |
| Security Manager | Mid-Level | \$35.17 | \$63.31 |
| Security Manager | Senior | \$45.06 | \$81.11 |

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| Federal ID#: | 52-2175314 |

| REGION 1 | | | |
|-----------------------|-------------|------------------|------------------|
| Region 1 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Security Manager | Expert | \$36.28 | \$65.30 |
| Software Analyst | Junior | \$19.47 | \$35.04 |
| Software Analyst | Mid-Level | \$21.09 | \$37.97 |
| Software Analyst | Senior | \$27.97 | \$50.35 |
| Software Analyst | Expert | \$29.80 | \$53.64 |
| Software Architect | Junior | \$36.20 | \$65.17 |
| Software Architect | Mid-Level | \$39.23 | \$70.62 |
| Software Architect | Senior | \$50.13 | \$90.23 |
| Software Architect | Expert | \$53.03 | \$95.46 |
| Software Developer | Junior | \$24.40 | \$43.92 |
| Software Developer | Mid-Level | \$31.33 | \$56.40 |
| Software Developer | Senior | \$42.27 | \$76.09 |
| Software Developer | Expert | \$45.04 | \$81.08 |
| Software Manager | Junior | \$42.30 | \$76.14 |
| Software Manager | Mid-Level | \$46.02 | \$82.84 |
| Software Manager | Senior | \$49.37 | \$88.86 |
| Software Manager | Expert | \$52.95 | \$95.31 |
| Systems Administrator | Junior | \$19.31 | \$34.76 |
| Systems Administrator | Mid-Level | \$28.07 | \$50.52 |
| Systems Administrator | Senior | \$35.21 | \$63.37 |
| Systems Administrator | Expert | \$41.70 | \$75.07 |
| Systems Analyst | Junior | \$25.57 | \$46.03 |
| Systems Analyst | Mid-Level | \$27.22 | \$49.00 |
| Systems Analyst | Senior | \$35.28 | \$63.50 |
| Systems Analyst | Expert | \$37.12 | \$66.82 |
| Systems Architect | Junior | \$28.14 | \$50.65 |
| Systems Architect | Mid-Level | \$31.05 | \$55.90 |
| Systems Architect | Senior | \$42.10 | \$75.77 |
| Systems Architect | Expert | \$45.04 | \$81.08 |
| Systems Developer | Junior | \$26.76 | \$48.17 |

| REGION 2 | | | |
|-----------------------|-------------|------------------|------------------|
| Region 2 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Security Manager | Expert | \$36.28 | \$65.30 |
| Software Analyst | Junior | \$19.47 | \$35.04 |
| Software Analyst | Mid-Level | \$21.09 | \$37.97 |
| Software Analyst | Senior | \$27.97 | \$50.35 |
| Software Analyst | Expert | \$29.80 | \$53.64 |
| Software Architect | Junior | \$36.20 | \$65.17 |
| Software Architect | Mid-Level | \$39.23 | \$70.62 |
| Software Architect | Senior | \$50.13 | \$90.23 |
| Software Architect | Expert | \$53.03 | \$95.46 |
| Software Developer | Junior | \$24.40 | \$43.92 |
| Software Developer | Mid-Level | \$31.33 | \$56.40 |
| Software Developer | Senior | \$42.27 | \$76.09 |
| Software Developer | Expert | \$45.04 | \$81.08 |
| Software Manager | Junior | \$42.30 | \$76.14 |
| Software Manager | Mid-Level | \$46.02 | \$82.84 |
| Software Manager | Senior | \$49.37 | \$88.86 |
| Software Manager | Expert | \$52.95 | \$95.31 |
| Systems Administrator | Junior | \$19.31 | \$34.76 |
| Systems Administrator | Mid-Level | \$28.07 | \$50.52 |
| Systems Administrator | Senior | \$35.21 | \$63.37 |
| Systems Administrator | Expert | \$41.70 | \$75.07 |
| Systems Analyst | Junior | \$25.57 | \$46.03 |
| Systems Analyst | Mid-Level | \$27.22 | \$49.00 |
| Systems Analyst | Senior | \$35.28 | \$63.50 |
| Systems Analyst | Expert | \$37.12 | \$66.82 |
| Systems Architect | Junior | \$28.14 | \$50.65 |
| Systems Architect | Mid-Level | \$31.05 | \$55.90 |
| Systems Architect | Senior | \$42.10 | \$75.77 |
| Systems Architect | Expert | \$45.04 | \$81.08 |
| Systems Developer | Junior | \$26.76 | \$48.17 |

| REGION 3 | | | |
|-----------------------|-------------|------------------|------------------|
| Region 3 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Security Manager | Expert | \$47.81 | \$86.06 |
| Software Analyst | Junior | \$18.24 | \$32.83 |
| Software Analyst | Mid-Level | \$22.13 | \$39.84 |
| Software Analyst | Senior | \$29.46 | \$53.02 |
| Software Analyst | Expert | \$31.53 | \$56.75 |
| Software Architect | Junior | \$39.59 | \$71.27 |
| Software Architect | Mid-Level | \$45.21 | \$81.37 |
| Software Architect | Senior | \$52.43 | \$94.37 |
| Software Architect | Expert | \$55.67 | \$100.21 |
| Software Developer | Junior | \$29.77 | \$53.58 |
| Software Developer | Mid-Level | \$35.15 | \$63.28 |
| Software Developer | Senior | \$45.85 | \$82.52 |
| Software Developer | Expert | \$49.07 | \$88.32 |
| Software Manager | Junior | \$50.71 | \$91.27 |
| Software Manager | Mid-Level | \$57.29 | \$103.12 |
| Software Manager | Senior | \$65.77 | \$118.38 |
| Software Manager | Expert | \$76.29 | \$137.33 |
| Systems Administrator | Junior | \$18.94 | \$34.10 |
| Systems Administrator | Mid-Level | \$26.74 | \$48.13 |
| Systems Administrator | Senior | \$37.26 | \$67.06 |
| Systems Administrator | Expert | \$41.45 | \$74.60 |
| Systems Analyst | Junior | \$26.09 | \$46.96 |
| Systems Analyst | Mid-Level | \$29.95 | \$53.91 |
| Systems Analyst | Senior | \$37.98 | \$68.36 |
| Systems Analyst | Expert | \$40.13 | \$72.23 |
| Systems Architect | Junior | \$29.33 | \$52.80 |
| Systems Architect | Mid-Level | \$34.80 | \$62.65 |
| Systems Architect | Senior | \$45.64 | \$82.15 |
| Systems Architect | Expert | \$49.06 | \$88.31 |
| Systems Developer | Junior | \$27.58 | \$49.65 |

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|------------------|------------|
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| Federal ID#: | 52-2175314 |

| | |
|-------------------|--------|
| REGION 1 | |
| Region 1 Markup % | 80.00% |

| | |
|-------------------|--------|
| REGION 2 | |
| Region 2 Markup % | 80.00% |

| | |
|-------------------|--------|
| REGION 3 | |
| Region 3 Markup % | 80.00% |

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|--------------------|-------------|------------------|------------------|
| Systems Developer | Mid-Level | \$28.92 | \$52.06 |
| Systems Developer | Senior | \$38.35 | \$69.02 |
| Systems Developer | Expert | \$40.67 | \$73.21 |
| Technical Writer | Junior | \$17.27 | \$31.09 |
| Technical Writer | Mid-Level | \$20.80 | \$37.43 |
| Technical Writer | Senior | \$25.49 | \$45.89 |
| Technical Writer | Expert | \$29.59 | \$53.27 |
| Tester | Junior | \$19.87 | \$35.76 |
| Tester | Mid-Level | \$23.36 | \$42.05 |
| Tester | Senior | \$28.27 | \$50.89 |
| Tester | Expert | \$33.08 | \$59.55 |
| Training Developer | Junior | \$18.89 | \$34.00 |
| Training Developer | Mid-Level | \$20.94 | \$37.69 |
| Training Developer | Senior | \$28.57 | \$51.43 |
| Training Developer | Expert | \$30.76 | \$55.36 |
| Web Administrator | Junior | \$24.01 | \$43.22 |
| Web Administrator | Mid-Level | \$25.93 | \$46.67 |
| Web Administrator | Senior | \$34.75 | \$62.55 |
| Web Administrator | Expert | \$36.87 | \$66.37 |
| Web Designer | Junior | \$19.82 | \$35.67 |
| Web Designer | Mid-Level | \$21.57 | \$38.82 |
| Web Designer | Senior | \$27.78 | \$50.00 |
| Web Designer | Expert | \$29.73 | \$53.51 |
| Web Developer | Junior | \$21.52 | \$38.73 |
| Web Developer | Mid-Level | \$28.16 | \$50.69 |
| Web Developer | Senior | \$36.00 | \$64.80 |
| Web Developer | Expert | \$38.24 | \$68.84 |
| Web Manager | Junior | \$22.32 | \$40.18 |
| Web Manager | Mid-Level | \$24.64 | \$44.35 |
| Web Manager | Senior | \$31.54 | \$56.77 |

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|--------------------|-------------|------------------|------------------|
| Systems Developer | Mid-Level | \$28.92 | \$52.06 |
| Systems Developer | Senior | \$38.35 | \$69.02 |
| Systems Developer | Expert | \$40.67 | \$73.21 |
| Technical Writer | Junior | \$17.27 | \$31.09 |
| Technical Writer | Mid-Level | \$20.80 | \$37.43 |
| Technical Writer | Senior | \$25.49 | \$45.89 |
| Technical Writer | Expert | \$29.59 | \$53.27 |
| Tester | Junior | \$19.87 | \$35.76 |
| Tester | Mid-Level | \$23.36 | \$42.05 |
| Tester | Senior | \$28.27 | \$50.89 |
| Tester | Expert | \$33.08 | \$59.55 |
| Training Developer | Junior | \$18.89 | \$34.00 |
| Training Developer | Mid-Level | \$20.94 | \$37.69 |
| Training Developer | Senior | \$28.57 | \$51.43 |
| Training Developer | Expert | \$30.76 | \$55.36 |
| Web Administrator | Junior | \$24.01 | \$43.22 |
| Web Administrator | Mid-Level | \$25.93 | \$46.67 |
| Web Administrator | Senior | \$34.75 | \$62.55 |
| Web Administrator | Expert | \$36.87 | \$66.37 |
| Web Designer | Junior | \$19.82 | \$35.67 |
| Web Designer | Mid-Level | \$21.57 | \$38.82 |
| Web Designer | Senior | \$27.78 | \$50.00 |
| Web Designer | Expert | \$29.73 | \$53.51 |
| Web Developer | Junior | \$21.52 | \$38.73 |
| Web Developer | Mid-Level | \$28.16 | \$50.69 |
| Web Developer | Senior | \$36.00 | \$64.80 |
| Web Developer | Expert | \$38.24 | \$68.84 |
| Web Manager | Junior | \$22.32 | \$40.18 |
| Web Manager | Mid-Level | \$24.64 | \$44.35 |
| Web Manager | Senior | \$31.54 | \$56.77 |

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|--------------------|-------------|------------------|------------------|
| Systems Developer | Mid-Level | \$32.11 | \$57.79 |
| Systems Developer | Senior | \$41.32 | \$74.38 |
| Systems Developer | Expert | \$44.00 | \$79.20 |
| Technical Writer | Junior | \$16.79 | \$30.22 |
| Technical Writer | Mid-Level | \$20.16 | \$36.28 |
| Technical Writer | Senior | \$25.00 | \$45.00 |
| Technical Writer | Expert | \$29.80 | \$53.64 |
| Tester | Junior | \$19.78 | \$35.60 |
| Tester | Mid-Level | \$23.42 | \$42.16 |
| Tester | Senior | \$28.75 | \$51.75 |
| Tester | Expert | \$30.96 | \$55.73 |
| Training Developer | Junior | \$19.41 | \$34.93 |
| Training Developer | Mid-Level | \$21.90 | \$39.42 |
| Training Developer | Senior | \$29.92 | \$53.86 |
| Training Developer | Expert | \$32.38 | \$58.29 |
| Web Administrator | Junior | \$23.62 | \$42.51 |
| Web Administrator | Mid-Level | \$28.30 | \$50.95 |
| Web Administrator | Senior | \$36.95 | \$66.50 |
| Web Administrator | Expert | \$39.37 | \$70.86 |
| Web Designer | Junior | \$18.70 | \$33.67 |
| Web Designer | Mid-Level | \$22.73 | \$40.92 |
| Web Designer | Senior | \$29.81 | \$53.65 |
| Web Designer | Expert | \$32.05 | \$57.70 |
| Web Developer | Junior | \$18.31 | \$32.96 |
| Web Developer | Mid-Level | \$31.14 | \$56.05 |
| Web Developer | Senior | \$39.35 | \$70.82 |
| Web Developer | Expert | \$41.99 | \$75.59 |
| Web Manager | Junior | \$21.94 | \$39.49 |
| Web Manager | Mid-Level | \$26.66 | \$47.98 |
| Web Manager | Senior | \$35.00 | \$63.00 |

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| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

| REGION 1 | | | | REGION 2 | | | | REGION 3 | | | |
|-------------------|-------------|------------------|------------------|-------------------|-------------|------------------|------------------|-------------------|-------------|------------------|------------------|
| Region 1 Markup % | | 80.00% | | Region 2 Markup % | | 80.00% | | Region 3 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate | Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate | Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Web Manager | Expert | \$33.92 | \$61.05 | Web Manager | Expert | \$33.92 | \$61.05 | Web Manager | Expert | \$37.71 | \$67.87 |

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| REGION 1 | | | |
|------------------------|-------------|------------------|------------------|
| Region 1 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$20.76 | \$37.38 |
| Business Analyst | Mid-Level | \$27.03 | \$48.65 |
| Business Analyst | Senior | \$34.36 | \$61.85 |
| Business Analyst | Expert | \$38.41 | \$69.14 |
| Cloud Engineer | Junior | \$27.37 | \$49.26 |
| Cloud Engineer | Mid-Level | \$30.45 | \$54.80 |
| Cloud Engineer | Senior | \$40.96 | \$73.73 |
| Cloud Engineer | Expert | \$43.80 | \$78.83 |
| Database Administrator | Junior | \$22.33 | \$40.19 |
| Database Administrator | Mid-Level | \$29.78 | \$53.60 |
| Database Administrator | Senior | \$37.66 | \$67.78 |
| Database Administrator | Expert | \$40.41 | \$72.73 |
| Database Architect | Junior | \$26.03 | \$46.85 |
| Database Architect | Mid-Level | \$28.72 | \$51.69 |
| Database Architect | Senior | \$38.93 | \$70.08 |
| Database Architect | Expert | \$41.67 | \$75.01 |
| Database Manager | Junior | \$27.68 | \$49.82 |
| Database Manager | Mid-Level | \$30.71 | \$55.29 |
| Database Manager | Senior | \$42.42 | \$75.35 |
| Database Manager | Expert | \$45.47 | \$81.85 |
| Graphic Designer | Junior | \$14.62 | \$26.31 |
| Graphic Designer | Mid-Level | \$20.00 | \$36.00 |
| Graphic Designer | Senior | \$27.21 | \$48.98 |
| Graphic Designer | Expert | \$29.22 | \$52.60 |
| Help Desk Manager | Junior | \$24.24 | \$43.62 |
| Help Desk Manager | Mid-Level | \$26.38 | \$47.48 |
| Help Desk Manager | Senior | \$35.01 | \$63.02 |
| Help Desk Manager | Expert | \$37.26 | \$67.06 |
| IT Manager | Junior | \$24.64 | \$44.35 |
| IT Manager | Mid-Level | \$26.59 | \$47.87 |
| IT Manager | Senior | \$35.70 | \$64.26 |
| IT Manager | Expert | \$37.93 | \$68.28 |

| REGION 2 | | | |
|------------------------|-------------|------------------|------------------|
| Region 2 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$20.76 | \$37.38 |
| Business Analyst | Mid-Level | \$27.03 | \$48.65 |
| Business Analyst | Senior | \$34.36 | \$61.85 |
| Business Analyst | Expert | \$38.41 | \$69.14 |
| Cloud Engineer | Junior | \$27.37 | \$49.26 |
| Cloud Engineer | Mid-Level | \$30.45 | \$54.80 |
| Cloud Engineer | Senior | \$40.96 | \$73.73 |
| Cloud Engineer | Expert | \$43.80 | \$78.83 |
| Database Administrator | Junior | \$22.33 | \$40.19 |
| Database Administrator | Mid-Level | \$29.78 | \$53.60 |
| Database Administrator | Senior | \$37.66 | \$67.78 |
| Database Administrator | Expert | \$40.41 | \$72.73 |
| Database Architect | Junior | \$26.03 | \$46.85 |
| Database Architect | Mid-Level | \$28.72 | \$51.69 |
| Database Architect | Senior | \$38.93 | \$70.08 |
| Database Architect | Expert | \$41.67 | \$75.01 |
| Database Manager | Junior | \$27.68 | \$49.82 |
| Database Manager | Mid-Level | \$30.71 | \$55.29 |
| Database Manager | Senior | \$42.42 | \$75.35 |
| Database Manager | Expert | \$45.47 | \$81.85 |
| Graphic Designer | Junior | \$14.62 | \$26.31 |
| Graphic Designer | Mid-Level | \$20.00 | \$36.00 |
| Graphic Designer | Senior | \$27.21 | \$48.98 |
| Graphic Designer | Expert | \$29.22 | \$52.60 |
| Help Desk Manager | Junior | \$24.24 | \$43.62 |
| Help Desk Manager | Mid-Level | \$26.38 | \$47.48 |
| Help Desk Manager | Senior | \$35.01 | \$63.02 |
| Help Desk Manager | Expert | \$37.26 | \$67.06 |
| IT Manager | Junior | \$24.64 | \$44.35 |
| IT Manager | Mid-Level | \$26.59 | \$47.87 |
| IT Manager | Senior | \$35.70 | \$64.26 |
| IT Manager | Expert | \$37.93 | \$68.28 |

| REGION 3 | | | |
|------------------------|-------------|------------------|------------------|
| Region 3 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$20.84 | \$37.51 |
| Business Analyst | Mid-Level | \$27.60 | \$49.69 |
| Business Analyst | Senior | \$34.51 | \$62.11 |
| Business Analyst | Expert | \$39.40 | \$70.92 |
| Cloud Engineer | Junior | \$28.55 | \$51.39 |
| Cloud Engineer | Mid-Level | \$34.19 | \$61.53 |
| Cloud Engineer | Senior | \$45.06 | \$81.11 |
| Cloud Engineer | Expert | \$48.38 | \$87.08 |
| Database Administrator | Junior | \$21.97 | \$39.55 |
| Database Administrator | Mid-Level | \$29.63 | \$53.34 |
| Database Administrator | Senior | \$37.88 | \$68.19 |
| Database Administrator | Expert | \$43.68 | \$78.63 |
| Database Architect | Junior | \$26.85 | \$48.33 |
| Database Architect | Mid-Level | \$31.98 | \$57.57 |
| Database Architect | Senior | \$42.09 | \$75.75 |
| Database Architect | Expert | \$45.25 | \$81.45 |
| Database Manager | Junior | \$28.94 | \$52.10 |
| Database Manager | Mid-Level | \$34.53 | \$62.15 |
| Database Manager | Senior | \$45.78 | \$82.41 |
| Database Manager | Expert | \$49.31 | \$88.75 |
| Graphic Designer | Junior | \$15.13 | \$27.24 |
| Graphic Designer | Mid-Level | \$20.97 | \$37.75 |
| Graphic Designer | Senior | \$28.88 | \$51.99 |
| Graphic Designer | Expert | \$31.13 | \$56.03 |
| Help Desk Manager | Junior | \$24.58 | \$44.24 |
| Help Desk Manager | Mid-Level | \$29.00 | \$52.21 |
| Help Desk Manager | Senior | \$37.78 | \$68.00 |
| Help Desk Manager | Expert | \$40.37 | \$72.66 |
| IT Manager | Junior | \$26.76 | \$48.17 |
| IT Manager | Mid-Level | \$31.28 | \$56.31 |
| IT Manager | Senior | \$40.84 | \$73.51 |
| IT Manager | Expert | \$43.58 | \$78.44 |

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| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

| | |
|-------------------|--------|
| REGION 1 | |
| Region 1 Markup % | 80.00% |

| | |
|-------------------|--------|
| REGION 2 | |
| Region 2 Markup % | 80.00% |

| | |
|-------------------|--------|
| REGION 3 | |
| Region 3 Markup % | 80.00% |

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| IT Specialist | Junior | \$20.96 | \$37.73 |
| IT Specialist | Mid-Level | \$30.58 | \$55.05 |
| IT Specialist | Senior | \$35.08 | \$63.15 |
| IT Specialist | Expert | \$37.54 | \$67.58 |
| Network Administrator | Junior | \$21.78 | \$39.21 |
| Network Administrator | Mid-Level | \$24.03 | \$43.25 |
| Network Administrator | Senior | \$32.74 | \$58.94 |
| Network Administrator | Expert | \$35.02 | \$63.04 |
| Network Architect | Junior | \$23.27 | \$41.88 |
| Network Architect | Mid-Level | \$25.70 | \$46.26 |
| Network Architect | Senior | \$35.41 | \$63.74 |
| Network Architect | Expert | \$38.06 | \$68.51 |
| Operations Manager | Junior | \$30.01 | \$54.03 |
| Operations Manager | Mid-Level | \$33.10 | \$59.59 |
| Operations Manager | Senior | \$39.45 | \$71.01 |
| Operations Manager | Expert | \$42.26 | \$76.07 |
| Programmer | Junior | \$21.44 | \$38.60 |
| Programmer | Mid-Level | \$30.54 | \$54.97 |
| Programmer | Senior | \$34.11 | \$61.40 |
| Programmer | Expert | \$39.85 | \$71.73 |
| Project Manager | Junior | \$23.91 | \$43.03 |
| Project Manager | Mid-Level | \$29.17 | \$52.51 |
| Project Manager | Senior | \$39.97 | \$71.95 |
| Project Manager | Expert | \$49.80 | \$89.64 |
| Security Analyst | Junior | \$27.84 | \$50.11 |
| Security Analyst | Mid-Level | \$30.07 | \$54.12 |
| Security Analyst | Senior | \$39.59 | \$71.27 |
| Security Analyst | Expert | \$41.84 | \$75.31 |
| Security Manager | Junior | \$26.97 | \$48.54 |
| Security Manager | Mid-Level | \$29.02 | \$52.23 |
| Security Manager | Senior | \$32.96 | \$59.33 |

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| IT Specialist | Junior | \$20.96 | \$37.73 |
| IT Specialist | Mid-Level | \$30.58 | \$55.05 |
| IT Specialist | Senior | \$35.08 | \$63.15 |
| IT Specialist | Expert | \$37.54 | \$67.58 |
| Network Administrator | Junior | \$21.78 | \$36.21 |
| Network Administrator | Mid-Level | \$24.03 | \$43.25 |
| Network Administrator | Senior | \$32.74 | \$58.94 |
| Network Administrator | Expert | \$35.02 | \$63.04 |
| Network Architect | Junior | \$23.27 | \$41.88 |
| Network Architect | Mid-Level | \$25.70 | \$46.26 |
| Network Architect | Senior | \$35.41 | \$63.74 |
| Network Architect | Expert | \$38.06 | \$68.51 |
| Operations Manager | Junior | \$30.01 | \$54.03 |
| Operations Manager | Mid-Level | \$33.10 | \$59.59 |
| Operations Manager | Senior | \$39.45 | \$71.01 |
| Operations Manager | Expert | \$42.26 | \$76.07 |
| Programmer | Junior | \$21.44 | \$38.60 |
| Programmer | Mid-Level | \$30.54 | \$54.97 |
| Programmer | Senior | \$34.11 | \$61.40 |
| Programmer | Expert | \$39.85 | \$71.73 |
| Project Manager | Junior | \$23.91 | \$43.04 |
| Project Manager | Mid-Level | \$29.17 | \$52.51 |
| Project Manager | Senior | \$39.97 | \$71.95 |
| Project Manager | Expert | \$49.80 | \$89.64 |
| Security Analyst | Junior | \$27.84 | \$50.11 |
| Security Analyst | Mid-Level | \$30.07 | \$54.12 |
| Security Analyst | Senior | \$39.59 | \$71.27 |
| Security Analyst | Expert | \$41.84 | \$75.31 |
| Security Manager | Junior | \$26.97 | \$48.54 |
| Security Manager | Mid-Level | \$29.02 | \$52.23 |
| Security Manager | Senior | \$32.96 | \$59.33 |

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| IT Specialist | Junior | \$20.53 | \$36.95 |
| IT Specialist | Mid-Level | \$30.67 | \$55.21 |
| IT Specialist | Senior | \$38.20 | \$68.76 |
| IT Specialist | Expert | \$44.18 | \$79.52 |
| Network Administrator | Junior | \$21.45 | \$38.62 |
| Network Administrator | Mid-Level | \$26.02 | \$46.83 |
| Network Administrator | Senior | \$34.94 | \$62.89 |
| Network Administrator | Expert | \$37.55 | \$67.60 |
| Network Architect | Junior | \$22.93 | \$41.27 |
| Network Architect | Mid-Level | \$28.15 | \$50.67 |
| Network Architect | Senior | \$37.76 | \$67.97 |
| Network Architect | Expert | \$40.79 | \$73.42 |
| Operations Manager | Junior | \$29.00 | \$52.21 |
| Operations Manager | Mid-Level | \$41.02 | \$73.84 |
| Operations Manager | Senior | \$53.71 | \$96.69 |
| Operations Manager | Expert | \$57.19 | \$102.93 |
| Programmer | Junior | \$20.71 | \$37.28 |
| Programmer | Mid-Level | \$30.01 | \$54.03 |
| Programmer | Senior | \$36.72 | \$66.10 |
| Programmer | Expert | \$41.75 | \$75.14 |
| Project Manager | Junior | \$24.44 | \$44.00 |
| Project Manager | Mid-Level | \$30.26 | \$54.47 |
| Project Manager | Senior | \$40.25 | \$72.45 |
| Project Manager | Expert | \$50.54 | \$90.98 |
| Security Analyst | Junior | \$29.16 | \$52.49 |
| Security Analyst | Mid-Level | \$33.69 | \$60.64 |
| Security Analyst | Senior | \$43.01 | \$77.42 |
| Security Analyst | Expert | \$45.64 | \$82.15 |
| Security Manager | Junior | \$29.64 | \$53.36 |
| Security Manager | Mid-Level | \$34.15 | \$61.48 |
| Security Manager | Senior | \$43.75 | \$78.76 |

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| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

| | |
|-------------------|--------|
| REGION 1 | |
| Region 1 Markup % | 80.00% |

| | |
|-------------------|--------|
| REGION 2 | |
| Region 2 Markup % | 80.00% |

| | |
|-------------------|--------|
| REGION 3 | |
| Region 3 Markup % | 80.00% |

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| Security Manager | Expert | \$35.22 | \$63.39 |
| Software Analyst | Junior | \$18.90 | \$34.02 |
| Software Analyst | Mid-Level | \$20.48 | \$36.86 |
| Software Analyst | Senior | \$27.16 | \$48.89 |
| Software Analyst | Expert | \$28.93 | \$52.08 |
| Software Architect | Junior | \$35.15 | \$63.28 |
| Software Architect | Mid-Level | \$38.09 | \$68.56 |
| Software Architect | Senior | \$48.67 | \$87.60 |
| Software Architect | Expert | \$51.49 | \$92.68 |
| Software Developer | Junior | \$23.69 | \$42.64 |
| Software Developer | Mid-Level | \$30.42 | \$54.75 |
| Software Developer | Senior | \$41.04 | \$73.86 |
| Software Developer | Expert | \$43.73 | \$78.72 |
| Software Manager | Junior | \$41.07 | \$73.92 |
| Software Manager | Mid-Level | \$44.68 | \$80.43 |
| Software Manager | Senior | \$47.93 | \$86.27 |
| Software Manager | Expert | \$51.41 | \$92.53 |
| Systems Administrator | Junior | \$18.75 | \$33.74 |
| Systems Administrator | Mid-Level | \$27.25 | \$49.06 |
| Systems Administrator | Senior | \$34.18 | \$61.52 |
| Systems Administrator | Expert | \$40.49 | \$72.88 |
| Systems Analyst | Junior | \$24.83 | \$44.70 |
| Systems Analyst | Mid-Level | \$26.43 | \$47.57 |
| Systems Analyst | Senior | \$34.25 | \$61.65 |
| Systems Analyst | Expert | \$36.04 | \$64.87 |
| Systems Architect | Junior | \$27.32 | \$49.17 |
| Systems Architect | Mid-Level | \$30.15 | \$54.27 |
| Systems Architect | Senior | \$40.87 | \$73.57 |
| Systems Architect | Expert | \$43.73 | \$78.72 |
| Systems Developer | Junior | \$25.98 | \$46.76 |

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| Security Manager | Expert | \$35.22 | \$63.39 |
| Software Analyst | Junior | \$18.90 | \$34.02 |
| Software Analyst | Mid-Level | \$20.48 | \$36.86 |
| Software Analyst | Senior | \$27.16 | \$48.89 |
| Software Analyst | Expert | \$28.93 | \$52.08 |
| Software Architect | Junior | \$35.15 | \$63.28 |
| Software Architect | Mid-Level | \$38.09 | \$68.56 |
| Software Architect | Senior | \$48.67 | \$87.60 |
| Software Architect | Expert | \$51.49 | \$92.68 |
| Software Developer | Junior | \$23.69 | \$42.64 |
| Software Developer | Mid-Level | \$30.42 | \$54.75 |
| Software Developer | Senior | \$41.04 | \$73.86 |
| Software Developer | Expert | \$43.73 | \$78.72 |
| Software Manager | Junior | \$41.07 | \$73.92 |
| Software Manager | Mid-Level | \$44.68 | \$80.43 |
| Software Manager | Senior | \$47.93 | \$86.27 |
| Software Manager | Expert | \$51.41 | \$92.53 |
| Systems Administrator | Junior | \$18.75 | \$33.74 |
| Systems Administrator | Mid-Level | \$27.25 | \$49.06 |
| Systems Administrator | Senior | \$34.18 | \$61.52 |
| Systems Administrator | Expert | \$40.49 | \$72.88 |
| Systems Analyst | Junior | \$24.83 | \$44.70 |
| Systems Analyst | Mid-Level | \$26.43 | \$47.57 |
| Systems Analyst | Senior | \$34.25 | \$61.65 |
| Systems Analyst | Expert | \$36.04 | \$64.87 |
| Systems Architect | Junior | \$27.32 | \$49.17 |
| Systems Architect | Mid-Level | \$30.15 | \$54.27 |
| Systems Architect | Senior | \$40.87 | \$73.57 |
| Systems Architect | Expert | \$43.73 | \$78.72 |
| Systems Developer | Junior | \$25.98 | \$46.76 |

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| Security Manager | Expert | \$46.42 | \$83.56 |
| Software Analyst | Junior | \$17.71 | \$31.87 |
| Software Analyst | Mid-Level | \$21.49 | \$38.67 |
| Software Analyst | Senior | \$28.60 | \$51.49 |
| Software Analyst | Expert | \$30.61 | \$55.10 |
| Software Architect | Junior | \$38.44 | \$69.19 |
| Software Architect | Mid-Level | \$43.89 | \$79.00 |
| Software Architect | Senior | \$50.90 | \$91.62 |
| Software Architect | Expert | \$54.05 | \$97.30 |
| Software Developer | Junior | \$28.90 | \$52.02 |
| Software Developer | Mid-Level | \$34.13 | \$61.44 |
| Software Developer | Senior | \$44.51 | \$80.11 |
| Software Developer | Expert | \$47.64 | \$85.75 |
| Software Manager | Junior | \$49.23 | \$88.62 |
| Software Manager | Mid-Level | \$55.62 | \$100.12 |
| Software Manager | Senior | \$63.85 | \$114.93 |
| Software Manager | Expert | \$74.07 | \$133.32 |
| Systems Administrator | Junior | \$18.39 | \$33.09 |
| Systems Administrator | Mid-Level | \$25.96 | \$46.72 |
| Systems Administrator | Senior | \$36.17 | \$65.11 |
| Systems Administrator | Expert | \$40.24 | \$72.44 |
| Systems Analyst | Junior | \$25.33 | \$45.59 |
| Systems Analyst | Mid-Level | \$29.08 | \$52.34 |
| Systems Analyst | Senior | \$36.87 | \$66.37 |
| Systems Analyst | Expert | \$38.96 | \$70.14 |
| Systems Architect | Junior | \$28.48 | \$51.26 |
| Systems Architect | Mid-Level | \$33.79 | \$60.83 |
| Systems Architect | Senior | \$44.31 | \$79.76 |
| Systems Architect | Expert | \$47.63 | \$85.73 |
| Systems Developer | Junior | \$26.78 | \$48.20 |

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|------------------|------------|
| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

| REGION 1 | | | |
|--------------------|-------------|------------------|------------------|
| Region 1 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Systems Developer | Mid-Level | \$28.08 | \$50.54 |
| Systems Developer | Senior | \$37.23 | \$67.02 |
| Systems Developer | Expert | \$39.49 | \$71.08 |
| Technical Writer | Junior | \$16.77 | \$30.18 |
| Technical Writer | Mid-Level | \$20.19 | \$36.34 |
| Technical Writer | Senior | \$24.75 | \$44.55 |
| Technical Writer | Expert | \$28.73 | \$51.71 |
| Tester | Junior | \$19.29 | \$34.73 |
| Tester | Mid-Level | \$22.68 | \$40.83 |
| Tester | Senior | \$27.45 | \$49.41 |
| Tester | Expert | \$32.12 | \$57.81 |
| Training Developer | Junior | \$18.34 | \$33.02 |
| Training Developer | Mid-Level | \$20.33 | \$36.60 |
| Training Developer | Senior | \$27.74 | \$49.93 |
| Training Developer | Expert | \$29.86 | \$53.75 |
| Web Administrator | Junior | \$23.31 | \$41.96 |
| Web Administrator | Mid-Level | \$25.17 | \$45.31 |
| Web Administrator | Senior | \$33.74 | \$60.74 |
| Web Administrator | Expert | \$35.80 | \$64.45 |
| Web Designer | Junior | \$19.24 | \$34.63 |
| Web Designer | Mid-Level | \$20.94 | \$37.69 |
| Web Designer | Senior | \$26.97 | \$48.54 |
| Web Designer | Expert | \$28.86 | \$51.95 |
| Web Developer | Junior | \$20.89 | \$37.60 |
| Web Developer | Mid-Level | \$27.34 | \$49.21 |
| Web Developer | Senior | \$34.95 | \$62.91 |
| Web Developer | Expert | \$37.13 | \$66.84 |
| Web Manager | Junior | \$21.67 | \$39.01 |
| Web Manager | Mid-Level | \$23.92 | \$43.05 |
| Web Manager | Senior | \$30.62 | \$55.12 |

| REGION 2 | | | |
|--------------------|-------------|------------------|------------------|
| Region 2 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Systems Developer | Mid-Level | \$28.08 | \$50.54 |
| Systems Developer | Senior | \$37.23 | \$67.02 |
| Systems Developer | Expert | \$39.49 | \$71.08 |
| Technical Writer | Junior | \$16.77 | \$30.18 |
| Technical Writer | Mid-Level | \$20.19 | \$36.34 |
| Technical Writer | Senior | \$24.75 | \$44.55 |
| Technical Writer | Expert | \$28.73 | \$51.71 |
| Tester | Junior | \$19.29 | \$34.73 |
| Tester | Mid-Level | \$22.68 | \$40.83 |
| Tester | Senior | \$27.45 | \$49.41 |
| Tester | Expert | \$32.12 | \$57.81 |
| Training Developer | Junior | \$18.34 | \$33.02 |
| Training Developer | Mid-Level | \$20.33 | \$36.60 |
| Training Developer | Senior | \$27.74 | \$49.93 |
| Training Developer | Expert | \$29.86 | \$53.75 |
| Web Administrator | Junior | \$23.31 | \$41.96 |
| Web Administrator | Mid-Level | \$25.17 | \$45.31 |
| Web Administrator | Senior | \$33.74 | \$60.74 |
| Web Administrator | Expert | \$35.80 | \$64.45 |
| Web Designer | Junior | \$19.24 | \$34.63 |
| Web Designer | Mid-Level | \$20.94 | \$37.69 |
| Web Designer | Senior | \$26.97 | \$48.54 |
| Web Designer | Expert | \$28.86 | \$51.95 |
| Web Developer | Junior | \$20.89 | \$37.60 |
| Web Developer | Mid-Level | \$27.34 | \$49.21 |
| Web Developer | Senior | \$34.95 | \$62.91 |
| Web Developer | Expert | \$37.13 | \$66.84 |
| Web Manager | Junior | \$21.67 | \$39.01 |
| Web Manager | Mid-Level | \$23.92 | \$43.05 |
| Web Manager | Senior | \$30.62 | \$55.12 |

| REGION 3 | | | |
|--------------------|-------------|------------------|------------------|
| Region 3 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Systems Developer | Mid-Level | \$31.17 | \$56.10 |
| Systems Developer | Senior | \$40.12 | \$72.21 |
| Systems Developer | Expert | \$42.72 | \$76.90 |
| Technical Writer | Junior | \$16.30 | \$29.35 |
| Technical Writer | Mid-Level | \$19.57 | \$35.23 |
| Technical Writer | Senior | \$24.27 | \$43.68 |
| Technical Writer | Expert | \$28.93 | \$52.08 |
| Tester | Junior | \$19.20 | \$34.56 |
| Tester | Mid-Level | \$22.74 | \$40.94 |
| Tester | Senior | \$27.91 | \$50.24 |
| Tester | Expert | \$30.06 | \$54.10 |
| Training Developer | Junior | \$18.84 | \$33.91 |
| Training Developer | Mid-Level | \$21.26 | \$38.27 |
| Training Developer | Senior | \$29.05 | \$52.28 |
| Training Developer | Expert | \$31.44 | \$56.58 |
| Web Administrator | Junior | \$22.93 | \$41.27 |
| Web Administrator | Mid-Level | \$27.48 | \$49.46 |
| Web Administrator | Senior | \$35.87 | \$64.57 |
| Web Administrator | Expert | \$38.22 | \$68.80 |
| Web Designer | Junior | \$18.16 | \$32.69 |
| Web Designer | Mid-Level | \$22.07 | \$39.73 |
| Web Designer | Senior | \$28.94 | \$52.10 |
| Web Designer | Expert | \$31.12 | \$56.01 |
| Web Developer | Junior | \$17.78 | \$32.00 |
| Web Developer | Mid-Level | \$30.23 | \$54.41 |
| Web Developer | Senior | \$38.20 | \$68.76 |
| Web Developer | Expert | \$40.77 | \$73.38 |
| Web Manager | Junior | \$21.30 | \$38.34 |
| Web Manager | Mid-Level | \$25.88 | \$46.59 |
| Web Manager | Senior | \$33.98 | \$61.16 |

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| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

| <i>REGION 1</i> | | | | <i>REGION 2</i> | | | | <i>REGION 3</i> | | | |
|-------------------|-------------|------------------|------------------|-------------------|-------------|------------------|------------------|-------------------|-------------|------------------|------------------|
| Region 1 Markup % | | 80.00% | | Region 2 Markup % | | 80.00% | | Region 3 Markup % | | 80.00% | |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate | Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate | Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Web Manager | Expert | \$32.93 | \$59.27 | Web Manager | Expert | \$32.93 | \$59.27 | Web Manager | Expert | \$36.61 | \$65.89 |

| | |
|------------------|------------|
| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

REGION 1

Region 1 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|------------------------|-------------|------------------|------------------|
| Business Analyst | Junior | \$20.16 | \$36.29 |
| Business Analyst | Mid-Level | \$26.24 | \$47.23 |
| Business Analyst | Senior | \$33.36 | \$60.05 |
| Business Analyst | Expert | \$37.29 | \$67.12 |
| Cloud Engineer | Junior | \$26.57 | \$47.83 |
| Cloud Engineer | Mid-Level | \$29.56 | \$53.21 |
| Cloud Engineer | Senior | \$39.77 | \$71.59 |
| Cloud Engineer | Expert | \$42.52 | \$76.54 |
| Database Administrator | Junior | \$21.68 | \$39.02 |
| Database Administrator | Mid-Level | \$28.91 | \$52.04 |
| Database Administrator | Senior | \$36.56 | \$65.81 |
| Database Administrator | Expert | \$39.23 | \$70.61 |
| Database Architect | Junior | \$25.27 | \$45.49 |
| Database Architect | Mid-Level | \$27.88 | \$50.18 |
| Database Architect | Senior | \$37.80 | \$68.04 |
| Database Architect | Expert | \$40.46 | \$72.83 |
| Database Manager | Junior | \$26.87 | \$48.37 |
| Database Manager | Mid-Level | \$29.82 | \$53.68 |
| Database Manager | Senior | \$41.18 | \$74.12 |
| Database Manager | Expert | \$44.15 | \$79.47 |
| Graphic Designer | Junior | \$14.19 | \$25.54 |
| Graphic Designer | Mid-Level | \$19.42 | \$34.96 |
| Graphic Designer | Senior | \$26.42 | \$47.56 |
| Graphic Designer | Expert | \$28.37 | \$51.07 |
| Help Desk Manager | Junior | \$23.53 | \$42.35 |
| Help Desk Manager | Mid-Level | \$25.61 | \$46.10 |
| Help Desk Manager | Senior | \$33.99 | \$61.18 |
| Help Desk Manager | Expert | \$36.17 | \$65.11 |
| IT Manager | Junior | \$23.92 | \$43.06 |
| IT Manager | Mid-Level | \$25.82 | \$46.48 |
| IT Manager | Senior | \$34.66 | \$62.39 |
| IT Manager | Expert | \$36.83 | \$66.29 |
| IT Specialist | Junior | \$20.35 | \$36.63 |

REGION 2

Region 2 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|------------------------|-------------|------------------|------------------|
| Business Analyst | Junior | \$20.16 | \$36.29 |
| Business Analyst | Mid-Level | \$26.24 | \$47.23 |
| Business Analyst | Senior | \$33.36 | \$60.05 |
| Business Analyst | Expert | \$37.29 | \$67.12 |
| Cloud Engineer | Junior | \$26.57 | \$47.83 |
| Cloud Engineer | Mid-Level | \$29.56 | \$53.21 |
| Cloud Engineer | Senior | \$39.77 | \$71.59 |
| Cloud Engineer | Expert | \$42.52 | \$76.54 |
| Database Administrator | Junior | \$21.68 | \$39.02 |
| Database Administrator | Mid-Level | \$28.91 | \$52.04 |
| Database Administrator | Senior | \$36.56 | \$65.81 |
| Database Administrator | Expert | \$39.23 | \$70.61 |
| Database Architect | Junior | \$25.27 | \$45.49 |
| Database Architect | Mid-Level | \$27.88 | \$50.18 |
| Database Architect | Senior | \$37.80 | \$68.04 |
| Database Architect | Expert | \$40.46 | \$72.83 |
| Database Manager | Junior | \$26.87 | \$48.37 |
| Database Manager | Mid-Level | \$29.82 | \$53.68 |
| Database Manager | Senior | \$41.18 | \$74.12 |
| Database Manager | Expert | \$44.15 | \$79.47 |
| Graphic Designer | Junior | \$14.19 | \$25.54 |
| Graphic Designer | Mid-Level | \$19.42 | \$34.96 |
| Graphic Designer | Senior | \$26.42 | \$47.56 |
| Graphic Designer | Expert | \$28.37 | \$51.07 |
| Help Desk Manager | Junior | \$23.53 | \$42.35 |
| Help Desk Manager | Mid-Level | \$25.61 | \$46.10 |
| Help Desk Manager | Senior | \$33.99 | \$61.18 |
| Help Desk Manager | Expert | \$36.17 | \$65.11 |
| IT Manager | Junior | \$23.92 | \$43.06 |
| IT Manager | Mid-Level | \$25.82 | \$46.48 |
| IT Manager | Senior | \$34.66 | \$62.39 |
| IT Manager | Expert | \$36.83 | \$66.29 |
| IT Specialist | Junior | \$20.35 | \$36.63 |

REGION 3

Region 3 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|------------------------|-------------|------------------|------------------|
| Business Analyst | Junior | \$20.23 | \$36.41 |
| Business Analyst | Mid-Level | \$26.80 | \$48.24 |
| Business Analyst | Senior | \$33.50 | \$60.30 |
| Business Analyst | Expert | \$38.25 | \$68.85 |
| Cloud Engineer | Junior | \$27.72 | \$49.90 |
| Cloud Engineer | Mid-Level | \$33.19 | \$59.74 |
| Cloud Engineer | Senior | \$43.75 | \$78.75 |
| Cloud Engineer | Expert | \$46.97 | \$84.55 |
| Database Administrator | Junior | \$21.33 | \$38.39 |
| Database Administrator | Mid-Level | \$28.77 | \$51.79 |
| Database Administrator | Senior | \$36.78 | \$66.20 |
| Database Administrator | Expert | \$42.41 | \$76.34 |
| Database Architect | Junior | \$26.07 | \$46.93 |
| Database Architect | Mid-Level | \$31.05 | \$55.89 |
| Database Architect | Senior | \$40.86 | \$73.55 |
| Database Architect | Expert | \$43.93 | \$79.07 |
| Database Manager | Junior | \$28.10 | \$50.58 |
| Database Manager | Mid-Level | \$33.52 | \$60.34 |
| Database Manager | Senior | \$44.45 | \$80.01 |
| Database Manager | Expert | \$47.87 | \$86.17 |
| Graphic Designer | Junior | \$14.69 | \$26.44 |
| Graphic Designer | Mid-Level | \$20.36 | \$36.65 |
| Graphic Designer | Senior | \$28.04 | \$50.47 |
| Graphic Designer | Expert | \$30.22 | \$54.40 |
| Help Desk Manager | Junior | \$23.86 | \$42.95 |
| Help Desk Manager | Mid-Level | \$28.16 | \$50.69 |
| Help Desk Manager | Senior | \$36.68 | \$66.02 |
| Help Desk Manager | Expert | \$39.19 | \$70.54 |
| IT Manager | Junior | \$25.98 | \$46.76 |
| IT Manager | Mid-Level | \$30.37 | \$54.67 |
| IT Manager | Senior | \$39.65 | \$71.37 |
| IT Manager | Expert | \$42.31 | \$76.16 |
| IT Specialist | Junior | \$19.93 | \$35.87 |

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| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

REGION 1

Region 1 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| IT Specialist | Mid-Level | \$29.69 | \$53.44 |
| IT Specialist | Senior | \$34.06 | \$61.31 |
| IT Specialist | Expert | \$36.45 | \$65.61 |
| Network Administrator | Junior | \$21.15 | \$38.07 |
| Network Administrator | Mid-Level | \$23.33 | \$41.99 |
| Network Administrator | Senior | \$31.79 | \$57.22 |
| Network Administrator | Expert | \$34.00 | \$61.20 |
| Network Architect | Junior | \$22.59 | \$40.66 |
| Network Architect | Mid-Level | \$24.95 | \$44.91 |
| Network Architect | Senior | \$34.38 | \$61.88 |
| Network Architect | Expert | \$36.95 | \$66.51 |
| Operations Manager | Junior | \$29.14 | \$52.45 |
| Operations Manager | Mid-Level | \$32.14 | \$57.85 |
| Operations Manager | Senior | \$38.30 | \$68.94 |
| Operations Manager | Expert | \$41.03 | \$73.85 |
| Programmer | Junior | \$20.82 | \$37.48 |
| Programmer | Mid-Level | \$29.65 | \$53.37 |
| Programmer | Senior | \$33.12 | \$59.62 |
| Programmer | Expert | \$38.69 | \$69.64 |
| Project Manager | Junior | \$23.21 | \$41.78 |
| Project Manager | Mid-Level | \$28.32 | \$50.98 |
| Project Manager | Senior | \$38.81 | \$69.86 |
| Project Manager | Expert | \$48.35 | \$87.03 |
| Security Analyst | Junior | \$27.03 | \$48.65 |
| Security Analyst | Mid-Level | \$29.19 | \$52.54 |
| Security Analyst | Senior | \$38.44 | \$69.19 |
| Security Analyst | Expert | \$40.62 | \$73.12 |
| Security Manager | Junior | \$26.18 | \$47.12 |
| Security Manager | Mid-Level | \$28.17 | \$50.71 |
| Security Manager | Senior | \$32.00 | \$57.60 |
| Security Manager | Expert | \$34.19 | \$61.54 |

REGION 2

Region 2 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| IT Specialist | Mid-Level | \$29.69 | \$53.44 |
| IT Specialist | Senior | \$34.06 | \$61.31 |
| IT Specialist | Expert | \$36.45 | \$65.61 |
| Network Administrator | Junior | \$21.15 | \$38.07 |
| Network Administrator | Mid-Level | \$23.33 | \$41.99 |
| Network Administrator | Senior | \$31.79 | \$57.22 |
| Network Administrator | Expert | \$34.00 | \$61.20 |
| Network Architect | Junior | \$22.59 | \$40.66 |
| Network Architect | Mid-Level | \$24.95 | \$44.91 |
| Network Architect | Senior | \$34.38 | \$61.88 |
| Network Architect | Expert | \$36.95 | \$66.51 |
| Operations Manager | Junior | \$29.14 | \$52.45 |
| Operations Manager | Mid-Level | \$32.14 | \$57.85 |
| Operations Manager | Senior | \$38.30 | \$68.94 |
| Operations Manager | Expert | \$41.03 | \$73.85 |
| Programmer | Junior | \$20.82 | \$37.48 |
| Programmer | Mid-Level | \$29.65 | \$53.37 |
| Programmer | Senior | \$33.12 | \$59.62 |
| Programmer | Expert | \$38.69 | \$69.64 |
| Project Manager | Junior | \$23.21 | \$41.78 |
| Project Manager | Mid-Level | \$28.32 | \$50.98 |
| Project Manager | Senior | \$38.81 | \$69.86 |
| Project Manager | Expert | \$48.35 | \$87.03 |
| Security Analyst | Junior | \$27.03 | \$48.65 |
| Security Analyst | Mid-Level | \$29.19 | \$52.54 |
| Security Analyst | Senior | \$38.44 | \$69.19 |
| Security Analyst | Expert | \$40.62 | \$73.12 |
| Security Manager | Junior | \$26.18 | \$47.12 |
| Security Manager | Mid-Level | \$28.17 | \$50.71 |
| Security Manager | Senior | \$32.00 | \$57.60 |
| Security Manager | Expert | \$34.19 | \$61.54 |

REGION 3

Region 3 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| IT Specialist | Mid-Level | \$29.78 | \$53.60 |
| IT Specialist | Senior | \$37.09 | \$66.76 |
| IT Specialist | Expert | \$42.89 | \$77.20 |
| Network Administrator | Junior | \$20.83 | \$37.49 |
| Network Administrator | Mid-Level | \$25.26 | \$45.47 |
| Network Administrator | Senior | \$33.92 | \$61.06 |
| Network Administrator | Expert | \$36.46 | \$65.63 |
| Network Architect | Junior | \$22.26 | \$40.07 |
| Network Architect | Mid-Level | \$27.33 | \$49.19 |
| Network Architect | Senior | \$36.66 | \$65.99 |
| Network Architect | Expert | \$39.60 | \$71.28 |
| Operations Manager | Junior | \$28.16 | \$50.69 |
| Operations Manager | Mid-Level | \$39.83 | \$71.69 |
| Operations Manager | Senior | \$52.15 | \$93.87 |
| Operations Manager | Expert | \$55.52 | \$99.94 |
| Programmer | Junior | \$20.11 | \$36.20 |
| Programmer | Mid-Level | \$29.14 | \$52.45 |
| Programmer | Senior | \$35.65 | \$64.17 |
| Programmer | Expert | \$40.53 | \$72.95 |
| Project Manager | Junior | \$23.73 | \$42.71 |
| Project Manager | Mid-Level | \$29.38 | \$52.88 |
| Project Manager | Senior | \$39.08 | \$70.34 |
| Project Manager | Expert | \$49.07 | \$88.33 |
| Security Analyst | Junior | \$28.31 | \$50.96 |
| Security Analyst | Mid-Level | \$32.71 | \$58.88 |
| Security Analyst | Senior | \$41.76 | \$75.17 |
| Security Analyst | Expert | \$44.31 | \$79.76 |
| Security Manager | Junior | \$28.78 | \$51.80 |
| Security Manager | Mid-Level | \$33.16 | \$59.69 |
| Security Manager | Senior | \$42.48 | \$76.46 |
| Security Manager | Expert | \$45.07 | \$81.13 |

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| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

REGION 1

Region 1 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| Software Analyst | Junior | \$18.35 | \$33.03 |
| Software Analyst | Mid-Level | \$19.88 | \$35.78 |
| Software Analyst | Senior | \$26.37 | \$47.47 |
| Software Analyst | Expert | \$28.09 | \$50.56 |
| Software Architect | Junior | \$34.13 | \$61.43 |
| Software Architect | Mid-Level | \$36.98 | \$66.56 |
| Software Architect | Senior | \$47.25 | \$85.05 |
| Software Architect | Expert | \$49.99 | \$89.98 |
| Software Developer | Junior | \$23.00 | \$41.40 |
| Software Developer | Mid-Level | \$29.53 | \$53.15 |
| Software Developer | Senior | \$39.84 | \$71.71 |
| Software Developer | Expert | \$42.46 | \$76.43 |
| Software Manager | Junior | \$39.87 | \$71.77 |
| Software Manager | Mid-Level | \$43.38 | \$78.08 |
| Software Manager | Senior | \$46.53 | \$83.75 |
| Software Manager | Expert | \$49.91 | \$89.84 |
| Systems Administrator | Junior | \$18.20 | \$32.76 |
| Systems Administrator | Mid-Level | \$26.46 | \$47.63 |
| Systems Administrator | Senior | \$33.18 | \$59.72 |
| Systems Administrator | Expert | \$39.31 | \$70.76 |
| Systems Analyst | Junior | \$24.11 | \$43.40 |
| Systems Analyst | Mid-Level | \$25.66 | \$46.19 |
| Systems Analyst | Senior | \$33.25 | \$59.85 |
| Systems Analyst | Expert | \$34.99 | \$62.98 |
| Systems Architect | Junior | \$26.52 | \$47.74 |
| Systems Architect | Mid-Level | \$29.27 | \$52.69 |
| Systems Architect | Senior | \$39.68 | \$71.42 |
| Systems Architect | Expert | \$42.46 | \$76.43 |
| Systems Developer | Junior | \$25.22 | \$45.40 |
| Systems Developer | Mid-Level | \$27.26 | \$49.07 |
| Systems Developer | Senior | \$36.15 | \$65.07 |

REGION 2

Region 2 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| Software Analyst | Junior | \$18.35 | \$33.03 |
| Software Analyst | Mid-Level | \$19.88 | \$35.78 |
| Software Analyst | Senior | \$26.37 | \$47.47 |
| Software Analyst | Expert | \$28.09 | \$50.56 |
| Software Architect | Junior | \$34.13 | \$61.43 |
| Software Architect | Mid-Level | \$36.98 | \$66.56 |
| Software Architect | Senior | \$47.25 | \$85.05 |
| Software Architect | Expert | \$49.99 | \$89.98 |
| Software Developer | Junior | \$23.00 | \$41.40 |
| Software Developer | Mid-Level | \$29.53 | \$53.15 |
| Software Developer | Senior | \$39.84 | \$71.71 |
| Software Developer | Expert | \$42.46 | \$76.43 |
| Software Manager | Junior | \$39.87 | \$71.77 |
| Software Manager | Mid-Level | \$43.38 | \$78.08 |
| Software Manager | Senior | \$46.53 | \$83.75 |
| Software Manager | Expert | \$49.91 | \$89.84 |
| Systems Administrator | Junior | \$18.20 | \$32.76 |
| Systems Administrator | Mid-Level | \$26.46 | \$47.63 |
| Systems Administrator | Senior | \$33.18 | \$59.72 |
| Systems Administrator | Expert | \$39.31 | \$70.76 |
| Systems Analyst | Junior | \$24.11 | \$43.40 |
| Systems Analyst | Mid-Level | \$25.66 | \$46.19 |
| Systems Analyst | Senior | \$33.25 | \$59.85 |
| Systems Analyst | Expert | \$34.99 | \$62.98 |
| Systems Architect | Junior | \$26.52 | \$47.74 |
| Systems Architect | Mid-Level | \$29.27 | \$52.69 |
| Systems Architect | Senior | \$39.68 | \$71.42 |
| Systems Architect | Expert | \$42.46 | \$76.43 |
| Systems Developer | Junior | \$25.22 | \$45.40 |
| Systems Developer | Mid-Level | \$27.26 | \$49.07 |
| Systems Developer | Senior | \$36.15 | \$65.07 |

REGION 3

Region 3 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|-----------------------|-------------|------------------|------------------|
| Software Analyst | Junior | \$17.19 | \$30.94 |
| Software Analyst | Mid-Level | \$20.86 | \$37.55 |
| Software Analyst | Senior | \$27.77 | \$49.99 |
| Software Analyst | Expert | \$29.72 | \$53.50 |
| Software Architect | Junior | \$37.32 | \$67.18 |
| Software Architect | Mid-Level | \$42.61 | \$76.70 |
| Software Architect | Senior | \$49.42 | \$88.96 |
| Software Architect | Expert | \$52.48 | \$94.46 |
| Software Developer | Junior | \$28.06 | \$50.51 |
| Software Developer | Mid-Level | \$33.14 | \$59.65 |
| Software Developer | Senior | \$43.21 | \$77.78 |
| Software Developer | Expert | \$46.25 | \$83.25 |
| Software Manager | Junior | \$47.80 | \$86.04 |
| Software Manager | Mid-Level | \$54.00 | \$97.20 |
| Software Manager | Senior | \$61.99 | \$111.58 |
| Software Manager | Expert | \$71.91 | \$129.44 |
| Systems Administrator | Junior | \$17.85 | \$32.13 |
| Systems Administrator | Mid-Level | \$25.20 | \$45.36 |
| Systems Administrator | Senior | \$35.12 | \$63.22 |
| Systems Administrator | Expert | \$39.07 | \$70.33 |
| Systems Analyst | Junior | \$24.59 | \$44.26 |
| Systems Analyst | Mid-Level | \$28.23 | \$50.81 |
| Systems Analyst | Senior | \$35.80 | \$64.44 |
| Systems Analyst | Expert | \$37.83 | \$68.09 |
| Systems Architect | Junior | \$27.65 | \$49.77 |
| Systems Architect | Mid-Level | \$32.81 | \$59.06 |
| Systems Architect | Senior | \$43.02 | \$77.44 |
| Systems Architect | Expert | \$46.24 | \$83.23 |
| Systems Developer | Junior | \$26.00 | \$46.80 |
| Systems Developer | Mid-Level | \$30.26 | \$54.47 |
| Systems Developer | Senior | \$38.95 | \$70.11 |

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| Contractor Name: | OST, Inc. |
| Federal ID#: | 52-2175314 |

REGION 1

Region 1 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|--------------------|-------------|------------------|------------------|
| Systems Developer | Expert | \$38.34 | \$69.01 |
| Technical Writer | Junior | \$16.28 | \$29.30 |
| Technical Writer | Mid-Level | \$19.60 | \$35.28 |
| Technical Writer | Senior | \$24.03 | \$43.25 |
| Technical Writer | Expert | \$27.89 | \$50.20 |
| Tester | Junior | \$18.73 | \$33.71 |
| Tester | Mid-Level | \$22.02 | \$39.64 |
| Tester | Senior | \$26.65 | \$47.97 |
| Tester | Expert | \$31.18 | \$56.12 |
| Training Developer | Junior | \$17.81 | \$32.06 |
| Training Developer | Mid-Level | \$19.74 | \$35.53 |
| Training Developer | Senior | \$26.93 | \$48.47 |
| Training Developer | Expert | \$28.99 | \$52.18 |
| Web Administrator | Junior | \$22.63 | \$40.73 |
| Web Administrator | Mid-Level | \$24.44 | \$43.99 |
| Web Administrator | Senior | \$32.76 | \$58.97 |
| Web Administrator | Expert | \$34.76 | \$62.57 |
| Web Designer | Junior | \$18.68 | \$33.62 |
| Web Designer | Mid-Level | \$20.33 | \$36.59 |
| Web Designer | Senior | \$26.18 | \$47.12 |
| Web Designer | Expert | \$28.02 | \$50.44 |
| Web Developer | Junior | \$20.28 | \$36.50 |
| Web Developer | Mid-Level | \$26.54 | \$47.77 |
| Web Developer | Senior | \$33.93 | \$61.07 |
| Web Developer | Expert | \$36.05 | \$64.89 |
| Web Manager | Junior | \$21.04 | \$37.87 |
| Web Manager | Mid-Level | \$23.22 | \$41.80 |
| Web Manager | Senior | \$29.73 | \$53.51 |
| Web Manager | Expert | \$31.97 | \$57.55 |

REGION 2

Region 2 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|--------------------|-------------|------------------|------------------|
| Systems Developer | Expert | \$38.34 | \$69.01 |
| Technical Writer | Junior | \$16.28 | \$29.30 |
| Technical Writer | Mid-Level | \$19.60 | \$35.28 |
| Technical Writer | Senior | \$24.03 | \$43.25 |
| Technical Writer | Expert | \$27.89 | \$50.20 |
| Tester | Junior | \$18.73 | \$33.71 |
| Tester | Mid-Level | \$22.02 | \$39.64 |
| Tester | Senior | \$26.65 | \$47.97 |
| Tester | Expert | \$31.18 | \$56.12 |
| Training Developer | Junior | \$17.81 | \$32.06 |
| Training Developer | Mid-Level | \$19.74 | \$35.53 |
| Training Developer | Senior | \$26.93 | \$48.47 |
| Training Developer | Expert | \$28.99 | \$52.18 |
| Web Administrator | Junior | \$22.63 | \$40.73 |
| Web Administrator | Mid-Level | \$24.44 | \$43.99 |
| Web Administrator | Senior | \$32.76 | \$58.97 |
| Web Administrator | Expert | \$34.76 | \$62.57 |
| Web Designer | Junior | \$18.68 | \$33.62 |
| Web Designer | Mid-Level | \$20.33 | \$36.59 |
| Web Designer | Senior | \$26.18 | \$47.12 |
| Web Designer | Expert | \$28.02 | \$50.44 |
| Web Developer | Junior | \$20.28 | \$36.50 |
| Web Developer | Mid-Level | \$26.54 | \$47.77 |
| Web Developer | Senior | \$33.93 | \$61.07 |
| Web Developer | Expert | \$36.05 | \$64.89 |
| Web Manager | Junior | \$21.04 | \$37.87 |
| Web Manager | Mid-Level | \$23.22 | \$41.80 |
| Web Manager | Senior | \$29.73 | \$53.51 |
| Web Manager | Expert | \$31.97 | \$57.55 |

REGION 3

Region 3 Markup % **80.00%**

| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
|--------------------|-------------|------------------|------------------|
| Systems Developer | Expert | \$41.48 | \$74.66 |
| Technical Writer | Junior | \$15.83 | \$28.49 |
| Technical Writer | Mid-Level | \$19.00 | \$34.20 |
| Technical Writer | Senior | \$23.56 | \$42.41 |
| Technical Writer | Expert | \$28.09 | \$50.56 |
| Tester | Junior | \$18.64 | \$33.55 |
| Tester | Mid-Level | \$22.08 | \$39.74 |
| Tester | Senior | \$27.10 | \$48.78 |
| Tester | Expert | \$29.18 | \$52.52 |
| Training Developer | Junior | \$18.29 | \$32.92 |
| Training Developer | Mid-Level | \$20.64 | \$37.15 |
| Training Developer | Senior | \$28.20 | \$50.76 |
| Training Developer | Expert | \$30.52 | \$54.94 |
| Web Administrator | Junior | \$22.26 | \$40.07 |
| Web Administrator | Mid-Level | \$26.68 | \$48.02 |
| Web Administrator | Senior | \$34.83 | \$62.69 |
| Web Administrator | Expert | \$37.11 | \$66.80 |
| Web Designer | Junior | \$17.63 | \$31.73 |
| Web Designer | Mid-Level | \$21.43 | \$38.57 |
| Web Designer | Senior | \$28.10 | \$50.58 |
| Web Designer | Expert | \$30.21 | \$54.38 |
| Web Developer | Junior | \$17.26 | \$31.07 |
| Web Developer | Mid-Level | \$29.35 | \$52.83 |
| Web Developer | Senior | \$37.09 | \$66.76 |
| Web Developer | Expert | \$39.58 | \$71.24 |
| Web Manager | Junior | \$20.68 | \$37.22 |
| Web Manager | Mid-Level | \$25.13 | \$45.23 |
| Web Manager | Senior | \$32.99 | \$59.38 |
| Web Manager | Expert | \$35.54 | \$63.97 |