Region 2 Markup %

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

REGION 1 REGION 2

Region 1 Markup % 80.00%

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title Business Analyst Junior \$21.38 \$38.49 \$27.84 \$50.11 **Business Analyst** Mid-Level \$63.70 \$35.39 Business Analyst Senior **Business Analyst** Expert \$39.56 \$71.21 Cloud Engineer Junior \$28.19 \$50.74 Cloud Engineer Mid-Level \$31.36 \$56.45 \$42.19 Cloud Engineer Senior \$75.94 Cloud Engineer Expert \$45.11 \$81.21 \$23.00 Database Administrator Junior \$41.40 Database Administrator Mid-Level \$30.67 \$55.21 \$38.79 \$69.82 Database Administrator Senior \$41.62 \$74.92 Database Administrator Expert Database Architect Junior \$26.81 \$48.26 \$29.58 \$53.25 Mid-Level Database Architect Database Architect Senior \$40.10 \$72.18 Database Architect Expert \$42.92 \$77.26 Database Manager \$28.51 \$51.32 Junior Mid-Level \$31.63 \$56.94 Database Manager \$43.69 \$78.65 Database Manager Senior \$46.83 \$84.30 Database Manager Expert Junior \$15.06 \$27.11 Graphic Designer Mid-Level \$20.60 \$37.08 Graphic Designer \$28.03 \$50.45 Graphic Designer Senior Graphic Designer Expert \$30.10 \$54.17 \$24.97 \$44.94 Help Desk Manager Junior \$27.17 \$48.91 Help Desk Manager Mid-Level Help Desk Manager \$36.06 \$64.91 Senior

Expert

Junior

Senior

Expert

Mid-Level

\$38.38

\$25.38

\$27.39

\$36.77

\$39.07

\$69.08

\$45.68

\$49.30

\$66.19

\$70.32

Help Desk Manager

IT Manager

T Manager

IT Manager

IT Manager

Hourly Wage | Hourly Bill Skill Level Rate Rate Job Title **Business Analyst** Junior \$21.38 \$38.49 \$27.84 \$50.11 **Business Analyst** Mid-Level **Business Analyst** \$35.39 \$63.70 Senior **Business Analyst** Expert \$39.56 \$71.21 Cloud Engineer Junior \$28.19 \$50.74 Mid-Level \$56.45 Cloud Engineer \$31.36 Cloud Engineer Senior \$42.19 \$75.94 Cloud Engineer Expert \$45.11 \$81.21 \$23.00 Database Administrator Junior \$41.40 \$55.21 Database Administrator Mid-Level \$30.67 \$38.79 \$69.82 Database Administrator Senior \$41.62 \$74.92 Database Administrator Expert Database Architect Junior \$26.81 \$48.26 \$29.58 \$53.25 Mid-Level Database Architect \$72.18 Database Architect Senior \$40.10 Database Architect Expert \$42.92 \$77.26 Database Manager Junior \$28.51 \$51.32 Mid-Level \$31.63 \$56.94 Database Manager \$43.69 \$78.65 Database Manager Senior \$46.83 Database Manager Expert \$84.30 Junior \$15.06 \$27.11 Graphic Designer Mid-Level \$20.60 \$37.08 Graphic Designer \$28.03 \$50.45 Graphic Designer Senior Graphic Designer Expert \$30.10 \$54.17 Junior \$24.97 \$44.94 Help Desk Manager \$27.17 \$48.91 Help Desk Manager Mid-Level Help Desk Manager Senior \$36.06 \$64.91 Help Desk Manager Expert \$38.38 \$69.08 \$25.38 \$45.68 IT Manager Junior Mid-Level \$27.39 \$49.30 IT Manager IT Manager Senior \$36.77 \$66.19 IT Manager \$39.07 \$70.32 Expert

Region 3 Markup %

REGION 3

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Business Analyst	Junior	\$21.47	\$38.64
Business Analyst	Mid-Level	\$28.43	\$51.17
Business Analyst	Senior	\$35.55	\$63.98
Business Analyst	Expert	\$40.58	\$73.05
Cloud Engineer	Junior	\$29.41	\$52.93
Cloud Engineer	Mid-Level	\$35.22	\$63.39
Cloud Engineer	Senior	\$46.41	\$83.54
Cloud Engineer	Expert	\$49.83	\$89.70
Database Administrator	Junior	\$22.63	\$40.73
Database Administrator	Mid-Level	\$30.52	\$54.93
Database Administrator	Senior	\$39.02	\$70.23
Database Administrator	Expert	\$44.99	\$80.98
Database Architect	Junior	\$27.66	\$49.78
Database Architect	Mid-Level	\$32.94	\$59.29
Database Architect	Senior	\$43.35	\$78.03
Database Architect	Expert	\$46.61	\$83.89
Database Manager	Junior	\$29.81	\$53.65
Database Manager	Mid-Level	\$35.57	\$64.02
Database Manager	Senior	\$47.15	\$84.88
Database Manager	Expert	\$50.79	\$91.42
Graphic Designer	Junior	\$15.58	\$28.05
Graphic Designer	Mid-Level	\$21.60	\$38.88
Graphic Designer	Senior	\$29.75	\$53.54
Graphic Designer	Expert	\$32.06	\$57.72
Help Desk Manager	Junior	\$25.32	\$45.57
Help Desk Manager	Mid-Level	\$29.87	\$53.77
Help Desk Manager	Senior	\$38.91	\$70.04
Help Desk Manager	Expert	\$41.58	\$74.85
IT Manager	Junior	\$27.56	\$49.61
IT Manager	Mid-Level	\$32.22	\$57.99
IT Manager	Senior	\$42.07	\$75.72
IT Manager	Expert	\$44.89	\$80.80

Effective 7/1/2023 1 of 5

Region 2 Markup %

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

REGION 1 REGION 2

Region 1 Markup % 80.00%

Security Manager

Security Manager

Security Manager

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title IT Specialist Junior \$21.59 \$38.86 \$31.50 \$56.70 IT Specialist Mid-Level \$65.04 T Specialist \$36.13 Senior IT Specialist Expert \$38.67 \$69.60 \$22.43 \$40.38 Network Administrator Junior Mid-Level \$24.75 \$44.55 Network Administrator **Network Administrator** \$33.72 \$60.70 Senior \$64.93 Network Administrator Expert \$36.07 \$23.97 \$43.14 Junior Network Architect \$26.47 \$47.65 Network Architect Mid-Level Senior \$36.47 \$65.65 Network Architect Network Architect Expert \$39.20 \$70.56 \$55.64 Operations Manager Junior \$30.91 \$34.09 \$61.37 Operations Manager Mid-Level \$73.14 Operations Manager Senior \$40.63 \$78.35 Operations Manager Expert \$43.53 \$22.08 \$39.75 Junior Programmer \$31.46 \$56.62 Programmer Mid-Level Programmer Senior \$35.13 \$63.24 Expert \$41.05 \$73.88 Programmer Project Manager Junior \$24.63 \$44.33 \$30.05 \$54.08 Project Manager Mid-Level \$41.17 \$74.10 Project Manager Senior Project Manager Expert \$51.29 \$92.33 \$28.68 \$51.62 Security Analyst Junior Mid-Level \$30.97 \$55.75 Security Analyst \$40.78 \$73.40 Security Analyst Senior Security Analyst Expert \$43.10 \$77.57

Junior

Senior

Mid-Level

\$27.78

\$29.89

\$33.95

\$50.00

\$53.80

\$61.11

Hourly Wage | Hourly Bill Skill Level Rate Rate Job Title IT Specialist Junior \$21.59 \$38.86 IT Specialist Mid-Level \$31.50 \$56.70 \$65.04 IT Specialist \$36.13 Senior IT Specialist Expert \$38.67 \$69.60 \$22.43 \$40.38 Network Administrator Junior \$44.55 Mid-Level \$24.75 Network Administrator Senior \$33.72 \$60.70 Network Administrator \$36.07 \$64.93 Network Administrator Expert \$43.14 Junior \$23.97 Network Architect \$26.47 \$47.65 Network Architect Mid-Level Senior \$36.47 \$65.65 Network Architect \$70.56 Network Architect Expert \$39.20 \$30.91 \$55.64 Operations Manager Junior \$34.09 \$61.37 Operations Manager Mid-Level \$73.14 Operations Manager Senior \$40.63 \$78.35 Operations Manager Expert \$43.53 Junior \$39.75 Programmer \$22.08 \$31.46 \$56.62 Programmer Mid-Level Programmer Senior \$35.13 \$63.24 Expert \$41.05 \$73.88 Programmer Project Manager Junior \$24.63 \$44.33 \$30.05 \$54.08 Project Manager Mid-Level \$41.17 \$74.10 Project Manager Senior Project Manager Expert \$51.29 \$92.33 \$28.68 \$51.62 Security Analyst Junior \$30.97 \$55.75 Security Analyst Mid-Level \$40.78 \$73.40 Security Analyst Senior Security Analyst Expert \$43.10 \$77.57 \$27.78 \$50.00 Security Manager Junior \$53.80 Security Manager Mid-Level \$29.89 \$33.95 Security Manager Senior \$61.11

Region 3 Markup %

Skill Level Hourly Wage Rate Hourly Bill Rate

REGION 3

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
IT Specialist	Junior	\$21.15	\$38.06
IT Specialist	Mid-Level	\$31.59	\$56.86
IT Specialist	Senior	\$39.35	\$70.82
IT Specialist	Expert	\$45.51	\$81.91
Network Administrator	Junior	\$22.09	\$39.77
Network Administrator	Mid-Level	\$26.80	\$48.24
Network Administrator	Senior	\$35.99	\$64.78
Network Administrator	Expert	\$38.68	\$69.62
Network Architect	Junior	\$23.62	\$42.51
Network Architect	Mid-Level	\$28.99	\$52.19
Network Architect	Senior	\$38.89	\$70.01
Network Architect	Expert	\$42.01	\$75.62
Operations Manager	Junior	\$29.87	\$53.77
Operations Manager	Mid-Level	\$42.25	\$76.05
Operations Manager	Senior	\$55.32	\$99.58
Operations Manager	Expert	\$58.91	\$106.03
Programmer	Junior	\$21.33	\$38.40
Programmer	Mid-Level	\$30.91	\$55.64
Programmer	Senior	\$37.82	\$68.08
Programmer	Expert	\$43.00	\$77.40
Project Manager	Junior	\$25.17	\$45.31
Project Manager	Mid-Level	\$31.17	\$56.10
Project Manager	Senior	\$41.46	\$74.62
Project Manager	Expert	\$52.06	\$93.70
Security Analyst	Junior	\$30.03	\$54.06
Security Analyst	Mid-Level	\$34.70	\$62.46
Security Analyst	Senior	\$44.30	\$79.74
Security Analyst	Expert	\$47.01	\$84.62
Security Manager	Junior	\$30.53	\$54.95
Security Manager	Mid-Level	\$35.17	\$63.31
Security Manager	Senior	\$45.06	\$81.11

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

Region 1 Markup %

80.00%

Region 2 Markup % 80.00%

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title Security Manager Expert \$36.28 \$65.30 \$19.47 \$35.04 Junior Software Analyst \$37.97 Software Analyst Mid-Level \$21.09 \$27.97 \$50.35 Senior Software Analyst Software Analyst Expert \$29.80 \$53.64 \$36.20 \$65.17 Junior Software Architect \$70.62 Software Architect Mid-Level \$39.23 \$50.13 \$90.23 Software Architect Senior Software Architect Expert \$53.03 \$95.46 \$24.40 \$43.92 Software Developer Junior \$56.40 Software Developer Mid-Level \$31.33 \$42.27 \$76.09 Senior Software Developer Software Developer Expert \$45.04 \$81.08 Junior \$42.30 \$76.14 Software Manager Mid-Level \$46.02 \$82.84 Software Manager \$49.37 \$88.86 Software Manager Senior \$52.95 \$95.31 Software Manager Expert Junior \$19.31 \$34.76 Systems Administrator \$28.07 \$50.52 Systems Administrator Mid-Level \$63.37 Systems Administrator Senior \$35.21 \$41.70 \$75.07 Systems Administrator Expert \$46.03 Systems Analyst Junior \$25.57 \$27.22 \$49.00 Mid-Level Systems Analyst Systems Analyst Senior \$35.28 \$63.50 Systems Analyst \$37.12 \$66.82 Expert \$28.14 \$50.65 Systems Architect Junior Mid-Level \$31.05 \$55.90 Systems Architect Systems Architect Senior \$42.10 \$75.77 \$45.04 \$81.08 Systems Architect Expert \$26.76 \$48.17 Systems Developer Junior

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Security Manager	Expert	\$36.28	\$65.30
Software Analyst	Junior	\$19.47	\$35.04
Software Analyst	Mid-Level	\$21.09	\$37.97
Software Analyst	Senior	\$27.97	\$50.35
Software Analyst	Expert	\$29.80	\$53.64
Software Architect	Junior	\$36.20	\$65.17
Software Architect	Mid-Level	\$39.23	\$70.62
Software Architect	Senior	\$50.13	\$90.23
Software Architect	Expert	\$53.03	\$95.46
Software Developer	Junior	\$24.40	\$43.92
Software Developer	Mid-Level	\$31.33	\$56.40
Software Developer	Senior	\$42.27	\$76.09
Software Developer	Expert	\$45.04	\$81.08
Software Manager	Junior	\$42.30	\$76.14
Software Manager	Mid-Level	\$46.02	\$82.84
Software Manager	Senior	\$49.37	\$88.86
Software Manager	Expert	\$52.95	\$95.31
Systems Administrator	Junior	\$19.31	\$34.76
Systems Administrator	Mid-Level	\$28.07	\$50.52
Systems Administrator	Senior	\$35.21	\$63.37
Systems Administrator	Expert	\$41.70	\$75.07
Systems Analyst	Junior	\$25.57	\$46.03
Systems Analyst	Mid-Level	\$27.22	\$49.00
Systems Analyst	Senior	\$35.28	\$63.50
Systems Analyst	Expert	\$37.12	\$66.82
Systems Architect	Junior	\$28.14	\$50.65
Systems Architect	Mid-Level	\$31.05	\$55.90
Systems Architect	Senior	\$42.10	\$75.77
Systems Architect	Expert	\$45.04	\$81.08
Systems Developer	Junior	\$26.76	\$48.17

Hourly Wage Hourly Bill Skill Level Rate Rate Job Title Security Manager Expert \$47.81 \$86.06 \$18.24 \$32.83 **Junior** Software Analyst Mid-Level \$22.13 \$39.84 Software Analyst Senior \$29.46 \$53.02 Software Analyst Software Analyst Expert \$31.53 \$56.75 \$39.59 \$71.27 Junior Software Architect Software Architect Mid-Level \$45.21 \$81.37 \$52.43 \$94.37 Software Architect Senior Software Architect Expert \$55.67 \$100.21 Junior \$29.77 \$53.58 Software Developer \$35.15 Software Developer Mid-Level \$63.28 Senior \$45.85 \$82.52 Software Developer Software Developer Expert \$49.07 \$88.32 Junior \$50.71 \$91.27 Software Manager Mid-Level \$57.29 \$103.12 Software Manager \$65.77 \$118.38 Software Manager Senior \$76.29 Software Manager Expert \$137.33 \$18.94 \$34.10 Systems Administrator Junior \$26.74 \$48.13 Mid-Level Systems Administrator \$37.26 \$67.06 Systems Administrator Senior \$41.45 Expert \$74.60 Systems Administrator Junior \$26.09 \$46.96 Systems Analyst \$29.95 \$53.91 Mid-Level Systems Analyst \$37.98 Systems Analyst Senior \$68.36 \$40.13 \$72.23 Systems Analyst Expert \$29.33 \$52.80 Systems Architect Junior \$34.80 Mid-Level \$62.65 Systems Architect Systems Architect Senior \$45.64 \$82.15 Systems Architect Expert \$49.06 \$88.31 Junior \$27.58 \$49.65 Systems Developer

REGION 3

Region 3 Markup %

80.00%

Effective 7/1/2023 3 of 5

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

Region 1 Markup % 80.00%

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title Systems Developer Mid-Level \$28.92 \$52.06 Senior \$38.35 \$69.02 Systems Developer \$40.67 \$73.21 Systems Developer Expert \$17.27 \$31.09 Technical Writer Junior Mid-Level Technical Writer \$20.80 \$37.43 \$25.49 Senior \$45.89 Technical Writer \$29.59 \$53.27 Technical Writer Expert \$19.87 \$35.76 Tester Junior Tester Mid-Level \$23.36 \$42.05 Senior \$28.27 \$50.89 Tester Expert \$33.08 \$59.55 Tester \$18.89 \$34.00 Training Developer Junior Training Developer Mid-Level \$20.94 \$37.69 Senior \$28.57 \$51.43 Training Developer \$30.76 \$55.36 Expert Training Developer \$24.01 \$43.22 Web Administrator Junior \$25.93 \$46.67 Web Administrator Mid-Level \$62.55 Web Administrator Senior \$34.75 \$36.87 \$66.37 Expert Web Administrator \$19.82 \$35.67 Web Designer Junior \$21.57 \$38.82 Web Designer Mid-Level \$50.00 Web Designer Senior \$27.78 \$29.73 \$53.51 Web Designer Expert \$21.52 \$38.73 Web Developer Junior Web Developer Mid-Level \$28.16 \$50.69 Senior \$36.00 \$64.80 Web Developer \$38.24 Expert \$68.84 Web Developer \$22.32 Web Manager Junior \$40.18 Web Manager Mid-Level \$24.64 \$44.35 \$31.54 \$56.77 Web Manager Senior

Region 2 Markup % 80.00%

	Skill Level	Hourly Wage Rate	Hourly Bill Rate	
Job Title				
Systems Developer	Mid-Level	\$28.92	\$52.06	
Systems Developer	Senior	\$38.35	\$69.02	
Systems Developer	Expert	\$40.67	\$73.21	
Technical Writer	Junior	\$17.27	\$31.09	
Technical Writer	Mid-Level	\$20.80	\$37.43	
Technical Writer	Senior	\$25.49	\$45.89	
Technical Writer	Expert	\$29.59	\$53.27	
Tester	Junior	\$19.87	\$35.76	
Tester	Mid-Level	\$23.36	\$42.05	
Tester	Senior	\$28.27	\$50.89	
Tester	Expert	\$33.08	\$59.55	
Training Developer	Junior	\$18.89	\$34.00	
Training Developer	Mid-Level	\$20.94	\$37.69	
Training Developer	Senior	\$28.57	\$51.43	
Training Developer	Expert	\$30.76	\$55.36	
Web Administrator	Junior	\$24.01	\$43.22	
Web Administrator	Mid-Level	\$25.93	\$46.67	
Web Administrator	Senior	\$34.75	\$62.55	
Web Administrator	Expert	\$36.87	\$66.37	
Web Designer	Junior	\$19.82	\$35.67	
Web Designer	Mid-Level	\$21.57	\$38.82	
Web Designer	Senior	\$27.78	\$50.00	
Web Designer	Expert	\$29.73	\$53.51	
Web Developer	Junior	\$21.52	\$38.73	
Web Developer	Mid-Level	\$28.16	\$50.69	
Web Developer	Senior	\$36.00	\$64.80	
Web Developer	Expert	\$38.24	\$68.84	
Web Manager	Junior	\$22.32	\$40.18	
Web Manager	Mid-Level	\$24.64	\$44.35	
Web Manager	Senior	\$31.54	\$56.77	

Hourly Wage Hourly Bill Skill Level Rate Rate Job Title Systems Developer Mid-Level \$32.11 \$57.79 Senior \$41.32 \$74.38 Systems Developer \$44.00 \$79.20 Systems Developer Expert Junior \$16.79 \$30.22 Technical Writer Mid-Level **Technical Writer** \$20.16 \$36.28 \$25.00 \$45.00 Technical Writer Senior \$29.80 \$53.64 **Technical Writer** Expert \$19.78 \$35.60 Tester Junior Tester Mid-Level \$23,42 \$42.16 Senior \$28.75 \$51.75 Tester \$30.96 \$55.73 Tester Expert Junior \$19.41 \$34.93 Training Developer \$21.90 Training Developer Mid-Level \$39.42 Senior \$29.92 \$53.86 Training Developer \$32.38 \$58.29 Expert Training Developer \$23.62 \$42.51 Web Administrator Junior \$28.30 \$50.95 Web Administrator Mid-Level Senior \$36.95 \$66.50 Web Administrator \$39.37 \$70.86 Expert Web Administrator \$18.70 \$33.67 Web Designer Junior \$22.73 \$40.92 Web Designer Mid-Level \$53.65 Web Designer Senior \$29.81 \$32.05 \$57.70 Web Designer Expert \$32.96 Web Developer Junior \$18.31 Web Developer Mid-Level \$31.14 \$56.05 Senior \$39.35 \$70.82 Web Developer \$41.99 \$75.59 Web Developer Expert \$21.94 Web Manager Junior \$39.49 Web Manager Mid-Level \$26.66 \$47.98 Senior \$35.00 \$63.00 Web Manager

REGION 3

Region 3 Markup %

80.00%

Effective 7/1/2023 4 of 5

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

	REGION 1				REGION 2					REGION 3		
Region 1 Markup % 80.00%			Region 2 Markup %			Region 3 Markup % 80.00%						
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate	Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate		Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Expert	\$33.92	\$61.05	Web Manager	Expert	\$33.92	\$61.05		Web Manager	Expert	\$37.71	\$67.87

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

Region 1 Markup %

80.00%

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title Business Analyst Junior \$20.76 \$37.38 \$27.03 \$48.65 Business Analyst Mid-Level \$61.85 **Business Analyst** \$34.36 Senior Business Analyst Expert \$38.41 \$69.14 Cloud Engineer \$27.37 \$49.26 Junior Mid-Level \$30.45 \$54.80 Cloud Engineer Cloud Engineer Senior \$40.96 \$73.73 Cloud Engineer Expert \$43.80 \$78.83 \$22.33 Database Administrator Junior \$40.19 Database Administrator Mid-Level \$29.78 \$53.60 \$37.66 \$67.78 Database Administrator Senior \$72.73 Database Administrator Expert \$40.41 Database Architect Junior \$26.03 \$46.85 \$28.72 \$51.69 Database Architect Mid-Level Database Architect \$38.93 Senior \$70.08 Database Architect Expert \$41.67 \$75.01 Database Manager Junior \$27.68 \$49.82 \$30.71 \$55.29 Database Manager Mid-Level \$76.35 Database Manager Senior \$42.42 \$45.47 Database Manager Expert \$81.85 Junior \$14.62 \$26.31 Graphic Designer Mid-Level \$20.00 \$36.00 Graphic Designer \$27.21 \$48.98 Graphic Designer Senior Graphic Designer Expert \$29.22 \$52.60 Help Desk Manager Junior \$24.24 \$43.62 \$47.48 Help Desk Manager Mid-Level \$26.38 Help Desk Manager Senior \$35.01 \$63.02 Help Desk Manager Expert \$37.26 \$67.06 Junior \$24.64 \$44.35 IT Manager Mid-Level \$26.59 \$47.87 T Manager \$35.70 \$64.26 IT Manager Senior IT Manager Expert \$37.93 \$68.28

Region 2 Markup %

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Business Analyst	Junior	\$20.76	\$37.38
Business Analyst	Mid-Level	\$27.03	\$48.65
Business Analyst	Senior	\$34.36	\$61.85
Business Analyst	Expert	\$38.41	\$69.14
Cloud Engineer	Junior	\$27.37	\$49.26
Cloud Engineer	Mid-Level	\$30.45	\$54.80
Cloud Engineer	Senior	\$40.96	\$73.73
Cloud Engineer	Expert	\$43.80	\$78.83
Database Administrator	Junior	\$22.33	\$40.19
Database Administrator	Mid-Level	\$29.78	\$53.60
Database Administrator	Senior	\$37.66	\$67.78
Database Administrator	Expert	\$40.41	\$72.73
Database Architect	Junior	\$26.03	\$46.85
Database Architect	Mid-Level	\$28.72	\$51.69
Database Architect	Senior	\$38.93	\$70.08
Database Architect	Expert	\$41.67	\$75.01
Database Manager	Junior	\$27.68	\$49.82
Database Manager	Mid-Level	\$30.71	\$55.29
Database Manager	Senior	\$42.42	\$75.35
Database Manager	Expert	\$45.47	\$81.85
Graphic Designer	Junior	\$14.62	\$26.31
Graphic Designer	Mid-Level	\$20.00	\$36.00
Graphic Designer	Senior	\$27.21	\$48.98
Graphic Designer	Expert	\$29.22	\$52.60
Help Desk Manager	Junior	\$24.24	\$43.62
Help Desk Manager	Mid-Level	\$26.38	\$47.48
Help Desk Manager	Senior	\$35.01	\$63.02
Help Desk Manager	Expert	\$37.26	\$67.06
IT Manager	Junior	\$24.64	\$44.35
IT Manager	Mid-Level	\$26.59	\$47.87
IT Manager	Senior	\$35.70	\$64.26
IT Manager	Expert	\$37.93	\$68.28

REGION 3

80.00%

Region 3 Markup %

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title **Business Analyst** Junior \$20.84 \$37.51 \$27.60 \$49.69 **Business Analyst** Mid-Level \$34.51 \$62.11 **Business Analyst** Senior **Business Analyst** Expert \$39.40 \$70.92 Junior \$28.55 \$51.39 Cloud Engineer Mid-Level \$34.19 \$61.53 Cloud Engineer \$45.06 Cloud Engineer Senior \$81.11 Cloud Engineer Expert \$48.38 \$87.08 Database Administrator Junior \$21.97 \$39.55 \$53.34 Database Administrator Mid-Level \$29.63 \$37.88 \$68.19 Database Administrator Senior \$43.68 \$78.63 Database Administrator Expert **Database Architect** Junior \$26.85 \$48.33 \$31.98 \$57.57 Mid-Level Database Architect \$42.09 **Database Architect** Senior \$75.75 \$45.25 Database Architect Expert \$81.45 Database Manager Junior \$28.94 \$52.10 \$34.53 \$62.15 Database Manager Mid-Level \$45.78 \$82.41 Database Manager Senior \$49.31 \$88.75 Database Manager Expert Junior \$15.13 \$27.24 Graphic Designer Mid-Level \$20.97 \$37.75 Graphic Designer \$28.88 \$51.99 Graphic Designer Senior Graphic Designer Expert \$31.13 \$56.03 \$24.58 Help Desk Manager Junior \$44.24

Mid-Level

Senior

Expert

Junior

Senior

Expert

Mid-Level

\$29.00

\$37.78

\$40.37

\$26.76

\$31.28

\$40.84

\$43.58

\$52.21

\$68.00 \$72.66

\$48.17

\$56.31

\$73.51

\$78.44

Help Desk Manager

Help Desk Manager

Help Desk Manager

IT Manager

T Manager

IT Manager

IT Manager

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

Region 1 Markup %

80.00%

Tr Specialist		Skill Level	Hourly Wage Rate	Hourly Bill Rate
T Specialist	Job Title			
Senior	IT Specialist	Junior	\$20.96	\$37.73
Expert \$37.54 \$67.58 Network Administrator Junior \$21.78 \$39.21 Network Administrator Mid-Level \$24.03 \$43.25 Network Administrator Senior \$32.74 \$58.94 Network Administrator Expert \$35.02 \$63.04 Network Architect Junior \$23.27 \$41.88 Network Architect Mid-Level \$25.70 \$46.26 Network Architect Senior \$35.41 \$63.74 Network Architect Expert \$38.06 \$68.51 Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Expert \$42.26 \$76.07 Operations Manager Expert \$30.54 \$54.97 Operations Manager Expert \$30.54 \$54.97 Operations Senior \$34.11 \$61.40 Operations Senior \$39.85 \$71.73 Operations Senior \$39.85 \$71.73 Operations Senior \$39.97 \$71.95 Operations Security Senior \$39.59 \$71.27 Operations Security Senior \$39.59 \$71.27 Operations Security Senior \$39.59 \$71.27 Operations Security Senior Sanior \$39.59 \$71.27 Operations Security Security Senior \$39.59 \$71.27 Operations Security Security Senior Sanior Sanior	IT Specialist	Mid-Level	\$30.58	\$55.05
Network Administrator Junior \$21.78 \$39.21 Network Administrator Mid-Level \$24.03 \$43.25 Network Administrator Senior \$32.74 \$58.94 Network Administrator Expert \$35.02 \$63.04 Network Architect Junior \$23.27 \$41.88 Network Architect Mid-Level \$25.70 \$46.26 Network Architect Senior \$35.41 \$63.74 Network Architect Expert \$38.06 \$68.51 Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Project Manager Junior \$23.91 \$43.03 <t< td=""><td>IT Specialist</td><td>Senior</td><td>\$35.08</td><td>\$63.15</td></t<>	IT Specialist	Senior	\$35.08	\$63.15
Network Administrator Mid-Level \$24.03 \$43.25 Network Administrator Senior \$32.74 \$58.94 Network Administrator Expert \$35.02 \$63.04 Network Architect Junior \$23.27 \$41.88 Network Architect Mid-Level \$25.70 \$46.26 Network Architect Senior \$35.41 \$63.74 Network Architect Expert \$38.06 \$68.51 Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 P	IT Specialist		\$37.54	\$67.58
Network Administrator Senior \$32.74 \$58.94 Network Administrator Expert \$35.02 \$63.04 Network Architect Junior \$23.27 \$41.88 Network Architect Mid-Level \$25.70 \$46.26 Network Architect Senior \$35.41 \$63.74 Network Architect Expert \$38.06 \$68.51 Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Senior \$39.97 \$71.95 Project Manager <td>Network Administrator</td> <td>Junior</td> <td>\$21.78</td> <td>\$39.21</td>	Network Administrator	Junior	\$21.78	\$39.21
Network Administrator Expert \$35.02 \$63.04 Network Architect Junior \$23.27 \$41.88 Network Architect Mid-Level \$25.70 \$46.26 Network Architect Senior \$35.41 \$63.74 Network Architect Expert \$38.06 \$68.51 Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst	Network Administrator	Mid-Level	\$24.03	\$43.25
Network Architect Junior \$23.27 \$41.88 Network Architect Mid-Level \$25.70 \$46.26 Network Architect Senior \$35.41 \$63.74 Network Architect Expert \$38.06 \$68.51 Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Senior \$39.97 \$71.95 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst	Network Administrator	Senior	\$32.74	\$58.94
Network Architect Mid-Level \$25.70 \$46.26 Network Architect Senior \$35.41 \$63.74 Network Architect Expert \$38.06 \$68.51 Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst	Network Administrator	Expert	\$35.02	\$63.04
Network Architect Senior \$35.41 \$63.74 Network Architect Expert \$38.06 \$68.51 Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Senior \$39.59 \$71.27 Security Analyst <t< td=""><td>Network Architect</td><td>Junior</td><td>\$23.27</td><td>\$41.88</td></t<>	Network Architect	Junior	\$23.27	\$41.88
Network Architect Expert \$38.06 \$68.51 Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager <td< td=""><td>Network Architect</td><td>Mid-Level</td><td>\$25.70</td><td>\$46.26</td></td<>	Network Architect	Mid-Level	\$25.70	\$46.26
Operations Manager Junior \$30.01 \$54.03 Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager	Network Architect	Senior	\$35.41	\$63.74
Operations Manager Mid-Level \$33.10 \$59.59 Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Network Architect	Expert	\$38.06	\$68.51
Operations Manager Senior \$39.45 \$71.01 Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Operations Manager	Junior	\$30.01	\$54.03
Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Operations Manager	Mid-Level	\$33.10	\$59.59
Operations Manager Expert \$42.26 \$76.07 Programmer Junior \$21.44 \$38.60 Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Operations Manager	Senior	\$39.45	\$71.01
Programmer Mid-Level \$30.54 \$54.97 Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Operations Manager	Expert	\$42.26	\$76.07
Programmer Senior \$34.11 \$61.40 Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Programmer	Junior	\$21.44	\$38.60
Programmer Expert \$39.85 \$71.73 Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Programmer	Mid-Level	\$30.54	\$54.97
Project Manager Junior \$23.91 \$43.03 Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Programmer	Senior	\$34.11	\$61.40
Project Manager Mid-Level \$29.17 \$52.51 Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Programmer	Expert	\$39.85	\$71.73
Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Project Manager	Junior	\$23.91	\$43.03
Project Manager Senior \$39.97 \$71.95 Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Project Manager	Mid-Level	\$29.17	\$52.51
Project Manager Expert \$49.80 \$89.64 Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Project Manager	Senior	\$39.97	\$71.95
Security Analyst Junior \$27.84 \$50.11 Security Analyst Mid-Level \$30.07 \$54.12 Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Project Manager	Expert	\$49.80	\$89.64
Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Security Analyst	Junior	\$27.84	\$50.11
Security Analyst Senior \$39.59 \$71.27 Security Analyst Expert \$41.84 \$75.31 Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Security Analyst	Mid-Level	\$30.07	\$54.12
Security Manager Junior \$26.97 \$48.54 Security Manager Mid-Level \$29.02 \$52.23	Security Analyst	Senior	\$39.59	\$71.27
Security ManagerJunior\$26.97\$48.54Security ManagerMid-Level\$29.02\$52.23	Security Analyst	Expert	\$41.84	\$75.31
Security Manager Mid-Level \$29.02 \$52.23		Junior	\$26.97	\$48.54
		Mid-Level	\$29.02	\$52.23
	Security Manager	Senior	\$32.96	\$59.33

Region 2 Markup % 80.00%

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
IT Specialist	Junior	\$20.96	\$37.73
IT Specialist	Mid-Level	\$30.58	\$55.05
IT Specialist	Senior	\$35.08	\$63.15
IT Specialist	Expert	\$37.54	\$67.58
Network Administrator	Junior	\$21.78	\$36.21
Network Administrator	Mid-Level	\$24.03	\$43.25
Network Administrator	Senior	\$32.74	\$58.94
Network Administrator	Expert	\$35.02	\$63.04
Network Architect	Junior	\$23.27	\$41.88
Network Architect	Mid-Level	\$25.70	\$46.26
Network Architect	Senior	\$35.41	\$63.74
Network Architect	Expert	\$38.06	\$68.51
Operations Manager	Junior	\$30.01	\$54.03
Operations Manager	Mid-Level	\$33.10	\$59.59
Operations Manager	Senior	\$39.45	\$71.01
Operations Manager	Expert	\$42.26	\$76.07
Programmer	Junior	\$21.44	\$38.60
Programmer	Mid-Level	\$30.54	\$54.97
Programmer	Senior	\$34.11	\$61.40
Programmer	Expert	\$39.85	\$71.73
Project Manager	Junior	\$23.91	\$43.04
Project Manager	Mid-Level	\$29.17	\$52.51
Project Manager	Senior	\$39.97	\$71.95
Project Manager	Expert	\$49.80	\$89.64
Security Analyst	Junior	\$27.84	\$50.11
Security Analyst	Mid-Level	\$30.07	\$54.12
Security Analyst	Senior	\$39.59	\$71.27
Security Analyst	Expert	\$41.84	\$75.31
Security Manager	Junior	\$26.97	\$48.54
Security Manager	Mid-Level	\$29.02	\$52.23
Security Manager	Senior	\$32.96	\$59.33

REGION 3

80.00%

Region 3 Markup %

	1		
	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
IT Specialist	Junior	\$20.53	\$36.95
IT Specialist	Mid-Level	\$30.67	\$55.21
IT Specialist	Senior	\$38.20	\$68.76
IT Specialist	Expert	\$44.18	\$79.52
Network Administrator	Junior	\$21.45	\$38.62
Network Administrator	Mid-Level	\$26.02	\$46.83
Network Administrator	Senior	\$34.94	\$62.89
Network Administrator	Expert	\$37.55	\$67.60
Network Architect	Junior	\$22.93	\$41.27
Network Architect	Mid-Level	\$28.15	\$50.67
Network Architect	Senior	\$37.76	\$67.97
Network Architect	Expert	\$40.79	\$73.42
Operations Manager	Junior	\$29.00	\$52.21
Operations Manager	Mid-Level	\$41.02	\$73.84
Operations Manager	Senior	\$53.71	\$96.69
Operations Manager	Expert	\$57.19	\$102.93
Programmer	Junior	\$20.71	\$37.28
Programmer	Mid-Level	\$30.01	\$54.03
Programmer	Senior	\$36.72	\$66.10
Programmer	Expert	\$41.75	\$75.14
Project Manager	Junior	\$24.44	\$44.00
Project Manager	Mid-Level	\$30.26	\$54.47
Project Manager	Senior	\$40.25	\$72.45
Project Manager	Expert	\$50.54	\$90.98
Security Analyst	Junior	\$29.16	\$52.49
Security Analyst	Mid-Level	\$33.69	\$60.64
Security Analyst	Senior	\$43.01	\$77.42
Security Analyst	Expert	\$45.64	\$82.15
Security Manager	Junior	\$29.64	\$53.36
Security Manager	Mid-Level	\$34.15	\$61.48
Security Manager	Senior	\$43.75	\$78.76

Effective 7/1/2022 2 of 5

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

REGION 1 REGION 2

Region 1 Markup % Region 2 Markup %

L.L. Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Security Manager	Expert	\$35.22	\$63.39
Software Analyst	Junior	\$18.90	\$34.02
Software Analyst	Mid-Level	\$20.48	\$36.86

\$27.16 \$48.89 Software Analyst Senior \$52.08 Software Analyst Expert \$28.93 \$35.15 \$63.28 Software Architect Junior \$68.56 Software Architect Mid-Level \$38.09 \$48.67 \$87.60 Software Architect Senior Software Architect Expert \$51.49 \$92.68 \$23.69 \$42.64 Software Developer Junior \$54.75 Mid-Level \$30.42 Software Developer \$41.04 \$73.86 Senior Software Developer Software Developer Expert \$43.73 \$78.72 Junior \$41.07 \$73.92 Software Manager Mid-Level \$44.68 \$80.43 Software Manager \$47.93 \$86.27 Software Manager Senior \$51.41 \$92.53 Software Manager Expert \$18.75 \$33.74 Systems Administrator Junior \$27.25 \$49.06 Mid-Level Systems Administrator \$61.52 Systems Administrator Senior \$34.18 \$40.49 \$72.88 Systems Administrator Expert Systems Analyst Junior \$24.83 \$44.70 \$47.57 Mid-Level \$26.43 Systems Analyst Systems Analyst Senior \$34.25 \$61.65 Expert \$36.04 \$64.87 Systems Analyst \$27.32 \$49.17 Systems Architect Junior Mid-Level \$30.15 \$54.27 Systems Architect \$73.57 Systems Architect Senior \$40.87 Expert \$43.73 \$78.72 Systems Architect

Junior

Systems Developer

\$25.98

\$46.76

Systems Developer

Hourly Wage | Hourly Bill Skill Level Rate Rate Job Title Security Manager Expert \$35.22 \$63.39 \$18.90 \$34.02 Junior Software Analyst \$20.48 \$36.86 Software Analyst Mid-Level \$27.16 \$48.89 Software Analyst Senior Software Analyst Expert \$28.93 \$52.08 \$35.15 \$63.28 Software Architect Junior \$68.56 Software Architect Mid-Level \$38.09 \$48.67 \$87.60 Software Architect Senior Software Architect Expert \$51.49 \$92.68 Software Developer Junior \$23.69 \$42.64 \$30.42 \$54.75 Software Developer Mid-Level Senior \$41.04 \$73.86 Software Developer Software Developer Expert \$43.73 \$78.72 Software Manager Junior \$41.07 \$73.92 Mid-Level \$44.68 \$80.43 Software Manager \$47.93 \$86.27 Software Manager Senior \$92.53 Software Manager Expert \$51.41 Junior \$18.75 \$33.74 Systems Administrator \$27.25 \$49.06 Mid-Level Systems Administrator \$61.52 Systems Administrator Senior \$34.18 \$40.49 Systems Administrator Expert \$72.88 Systems Analyst Junior \$24.83 \$44.70 Mid-Level \$26.43 \$47.57 Systems Analyst Systems Analyst Senior \$34.25 \$61.65 Expert \$36.04 \$64.87 Systems Analyst \$27.32 \$49.17 Systems Architect Junior Mid-Level \$30.15 \$54.27 Systems Architect \$73.57 Systems Architect Senior \$40.87 Expert \$43.73 \$78.72 Systems Architect

Junior

\$25.98

\$46.76

Region 3 Markup %

REGION 3

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Security Manager	Expert	\$46.42	\$83.56
Software Analyst	Junior	\$17.71	\$31.87
Software Analyst	Mid-Level	\$21.49	\$38.67
Software Analyst	Senior	\$28.60	\$51.49
Software Analyst	Expert	\$30.61	\$55.10
Software Architect	Junior	\$38.44	\$69.19
Software Architect	Mid-Level	\$43.89	\$79.00
Software Architect	Senior	\$50.90	\$91.62
Software Architect	Expert	\$54.05	\$97.30
Software Developer	Junior	\$28.90	\$52.02
Software Developer	Mid-Level	\$34.13	\$61.44
Software Developer	Senior	\$44.51	\$80.11
Software Developer	Expert	\$47.64	\$85.75
Software Manager	Junior	\$49.23	\$88.62
Software Manager	Mid-Level	\$55.62	\$100.12
Software Manager	Senior	\$63.85	\$114.93
Software Manager	Expert	\$74.07	\$133.32
Systems Administrator	Junior	\$18.39	\$33.09
Systems Administrator	Mid-Level	\$25.96	\$46.72
Systems Administrator	Senior	\$36.17	\$65.11
Systems Administrator	Expert	\$40.24	\$72.44
Systems Analyst	Junior	\$25.33	\$45.59
Systems Analyst	Mid-Level	\$29.08	\$52.34
Systems Analyst	Senior	\$36.87	\$66.37
Systems Analyst	Expert	\$38.96	\$70.14
Systems Architect	Junior	\$28.48	\$51.26
Systems Architect	Mid-Level	\$33.79	\$60.83
Systems Architect	Senior	\$44.31	\$79.76
Systems Architect	Expert	\$47.63	\$85.73
Systems Developer	Junior	\$26.78	\$48.20

Effective 7/1/2022 3 of 5

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

Region 1 Markup %

Job Title

Systems Developer

Systems Developer

Systems Developer

Technical Writer

Technical Writer

Technical Writer

Technical Writer

Training Developer

Training Developer

Training Developer

Training Developer

Web Administrator

Web Administrator

Web Administrator

Web Administrator

Web Designer

Web Designer

Web Designer

Web Designer

Web Developer

Web Developer

Web Developer

Web Developer

Web Manager

Web Manager

Web Manager

Tester

Tester

Tester

Tester

80.00%

Skill Level

Mid-Level

Senior

Expert

Junior

Senior

Mid-Level

Mid-Level

Mid-Level

Mid-Level

Mid-Level

Mid-Level

Mid-Level

Hourly Wage

Rate

\$28.08

\$37.23

\$39.49

\$16.77

\$20.19

\$24.75

\$28.73

\$19.29

\$22.68

\$27.45

\$32.12

\$18.34

\$20.33

\$27.74

\$29.86

\$23.31

\$25.17

\$33.74

\$35.80

\$19.24

\$20.94

\$26.97

\$28.86

\$20.89

\$27.34

\$34.95

\$37.13

\$21.67

\$23.92

\$30.62

Hourly Bill

Rate

\$50.54

\$67.02

\$71.08

\$30.18

\$36.34

\$44.55

\$51.71

\$34.73

\$40.83

\$49.41

\$57.81

\$33.02

\$36.60

\$49.93

\$53.75

\$41.96

\$45.31

\$60.74

\$64.45

\$34.63

\$37.69

\$48.54

\$51.95

\$37.60

\$49.21

\$62.91

\$66.84

\$39.01

\$43.05

\$55.12

Region 2 Markup %

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Mid-Level	\$28.08	\$50.54
Systems Developer	Senior	\$37.23	\$67.02
Systems Developer	Expert	\$39.49	\$71.08
Technical Writer	Junior	\$16.77	\$30.18
Technical Writer	Mid-Level	\$20.19	\$36.34
Technical Writer	Senior	\$24.75	\$44.55
Technical Writer	Expert	\$28.73	\$51.71
Tester	Junior	\$19.29	\$34.73
Tester	Mid-Level	\$22.68	\$40.83
Tester	Senior	\$27.45	\$49.41
Tester	Expert	\$32.12	\$57.81
Training Developer	Junior	\$18.34	\$33.02
Training Developer	Mid-Level	\$20.33	\$36.60
Training Developer	Senior	\$27.74	\$49.93
Training Developer	Expert	\$29.86	\$53.75
Web Administrator	Junior	\$23.31	\$41.96
Web Administrator	Mid-Level	\$25.17	\$45.31
Web Administrator	Senior	\$33.74	\$60.74
Web Administrator	Expert	\$35.80	\$64.45
Web Designer	Junior	\$19.24	\$34.63
Web Designer	Mid-Level	\$20.94	\$37.69
Web Designer	Senior	\$26.97	\$48.54
Web Designer	Expert	\$28.86	\$51.95
Web Developer	Junior	\$20.89	\$37.60
Web Developer	Mid-Level	\$27.34	\$49.21
Web Developer	Senior	\$34.95	\$62.91
Web Developer	Expert	\$37.13	\$66.84
Web Manager	Junior	\$21.67	\$39.01
Web Manager	Mid-Level	\$23.92	\$43.05
Web Manager	Senior	\$30.62	\$55.12

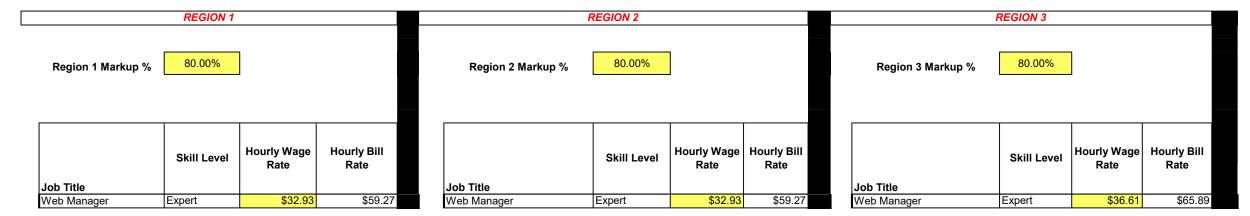
Region 3 Markup %

REGION 3

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title Systems Developer Mid-Level \$31.17 \$56.10 \$40.12 \$72.21 Systems Developer Senior \$42.72 \$76.90 Systems Developer Expert \$16.30 \$29.35 Technical Writer Junior \$35.23 **Technical Writer** Mid-Level \$19.57 \$24.27 \$43.68 Technical Writer Senior \$28.93 \$52.08 Technical Writer Expert \$19.20 \$34.56 Tester Junior Tester Mid-Level \$22.74 \$40.94 Senior \$27.91 \$50.24 Tester \$30.06 \$54.10 Tester Expert Junior \$18.84 \$33.91 Training Developer Training Developer Mid-Level \$21.26 \$38.27 \$52.28 Senior \$29.05 Training Developer \$31.44 \$56.58 Expert Training Developer \$22.93 \$41.27 Web Administrator Junior \$27.48 \$49.46 Web Administrator Mid-Level \$35.87 \$64.57 Senior Web Administrator \$38.22 \$68.80 Expert Web Administrator \$18.16 \$32.69 Web Designer Junior \$22.0 \$39.73 Web Designer Mid-Level \$28.94 \$52.10 Web Designer Senior \$31.12 \$56.01 Web Designer Expert \$32.00 Web Developer Junior \$17.78 Web Developer Mid-Level \$30.23 \$54.41 \$38.20 \$68.76 Web Developer Senior \$40.77 \$73.38 Expert Web Developer \$21.30 \$38.34 Web Manager Junior Web Manager Mid-Level \$25.88 \$46.59 Senior \$33.98 \$61.16 Web Manager

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Contractor Name:	OST, Inc.
Federal ID#:	52-2175314



Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

REGION 1 REGION 2

Region 2 Markup %

Region 1 Markup %

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Business Analyst	Junior	\$20.16	\$36.29
Business Analyst	Mid-Level	\$26.24	\$47.23
Business Analyst	Senior	\$33.36	\$60.05
Business Analyst	Expert	\$37.29	\$67.12
Cloud Engineer	Junior	\$26.57	\$47.83
Cloud Engineer	Mid-Level	\$29.56	\$53.21
Cloud Engineer	Senior	\$39.77	\$71.59
Cloud Engineer	Expert	\$42.52	\$76.54
Database Administrator	Junior	\$21.68	\$39.02
Database Administrator	Mid-Level	\$28.91	\$52.04
Database Administrator	Senior	\$36.56	\$65.81
Database Administrator	Expert	\$39.23	\$70.61
Database Architect	Junior	\$25.27	\$45.49
Database Architect	Mid-Level	\$27.88	\$50.18
Database Architect	Senior	\$37.80	\$68.04
Database Architect	Expert	\$40.46	\$72.83
Database Manager	Junior	\$26.87	\$48.37
Database Manager	Mid-Level	\$29.82	\$53.68
Database Manager	Senior	\$41.18	\$74.12
Database Manager	Expert	\$44.15	\$79.47
Graphic Designer	Junior	\$14.19	\$25.54
Graphic Designer	Mid-Level	\$19.42	\$34.96
Graphic Designer	Senior	\$26.42	\$47.56
Graphic Designer	Expert	\$28.37	\$51.07
Help Desk Manager	Junior	\$23.53	\$42.35
Help Desk Manager	Mid-Level	\$25.61	\$46.10
Help Desk Manager	Senior	\$33.99	\$61.18
Help Desk Manager	Expert	\$36.17	\$65.11
IT Manager	Junior	\$23.92	\$43.06
IT Manager	Mid-Level	\$25.82	\$46.48
IT Manager	Senior	\$34.66	\$62.39
IT Manager	Expert	\$36.83	\$66.29
IT Specialist	Junior	\$20.35	\$36.63

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title		000.10	222.22
Business Analyst	Junior	\$20.16	\$36.29
Business Analyst	Mid-Level	\$26.24	\$47.23
Business Analyst	Senior	\$33.36	\$60.05
Business Analyst	Expert	\$37.29	\$67.12
Cloud Engineer	Junior	\$26.57	\$47.83
Cloud Engineer	Mid-Level	\$29.56	\$53.21
Cloud Engineer	Senior	\$39.77	\$71.59
Cloud Engineer	Expert	\$42.52	\$76.54
Database Administrator	Junior	\$21.68	\$39.02
Database Administrator	Mid-Level	\$28.91	\$52.04
Database Administrator	Senior	\$36.56	\$65.81
Database Administrator	Expert	\$39.23	\$70.61
Database Architect	Junior	\$25.27	\$45.49
Database Architect	Mid-Level	\$27.88	\$50.18
Database Architect	Senior	\$37.80	\$68.04
Database Architect	Expert	\$40.46	\$72.83
Database Manager	Junior	\$26.87	\$48.37
Database Manager	Mid-Level	\$29.82	\$53.68
Database Manager	Senior	\$41.18	\$74.12
Database Manager	Expert	\$44.15	\$79.47
Graphic Designer	Junior	\$14.19	\$25.54
Graphic Designer	Mid-Level	\$19.42	\$34.96
Graphic Designer	Senior	\$26.42	\$47.56
Graphic Designer	Expert	\$28.37	\$51.07
Help Desk Manager	Junior	\$23.53	\$42.35
Help Desk Manager	Mid-Level	\$25.61	\$46.10
Help Desk Manager	Senior	\$33.99	\$61.18
Help Desk Manager	Expert	\$36.17	\$65.11
IT Manager	Junior	\$23.92	\$43.06
IT Manager	Mid-Level	\$25.82	\$46.48
IT Manager	Senior	\$34.66	\$62.39
IT Manager	Expert	\$36.83	\$66.29
IT Specialist	Junior	\$20.35	\$36.63

Region 3 Markup % 80.00%

REGION 3

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Business Analyst	Junior	\$20.23	\$36.41
Business Analyst	Mid-Level	\$26.80	\$48.24
Business Analyst	Senior	\$33.50	\$60.30
Business Analyst	Expert	\$38.25	\$68.85
Cloud Engineer	Junior	\$27.72	\$49.90
Cloud Engineer	Mid-Level	\$33.19	\$59.74
Cloud Engineer	Senior	\$43.75	\$78.75
Cloud Engineer	Expert	\$46.97	\$84.55
Database Administrator	Junior	\$21.33	\$38.39
Database Administrator	Mid-Level	\$28.77	\$51.79
Database Administrator	Senior	\$36.78	\$66.20
Database Administrator	Expert	\$42.41	\$76.34
Database Architect	Junior	\$26.07	\$46.93
Database Architect	Mid-Level	\$31.05	\$55.89
Database Architect	Senior	\$40.86	\$73.55
Database Architect	Expert	\$43.93	\$79.07
Database Manager	Junior	\$28.10	\$50.58
Database Manager	Mid-Level	\$33.52	\$60.34
Database Manager	Senior	\$44.45	\$80.01
Database Manager	Expert	\$47.87	\$86.17
Graphic Designer	Junior	\$14.69	\$26.44
Graphic Designer	Mid-Level	\$20.36	\$36.65
Graphic Designer	Senior	\$28.04	\$50.47
Graphic Designer	Expert	\$30.22	\$54.40
Help Desk Manager	Junior	\$23.86	\$42.95
Help Desk Manager	Mid-Level	\$28.16	\$50.69
Help Desk Manager	Senior	\$36.68	\$66.02
Help Desk Manager	Expert	\$39.19	\$70.54
IT Manager	Junior	\$25.98	\$46.76
IT Manager	Mid-Level	\$30.37	\$54.67
IT Manager	Senior	\$39.65	\$71.37
IT Manager	Expert	\$42.31	\$76.16
IT Specialist	Junior	\$19.93	\$35.87

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Region 2 Markup %

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

REGION 1

80.00%

Region 1 Markup %

Security Manager

Hourly Wage Hourly Bill Skill Level Rate Rate Job Title IT Specialist \$29.69 \$53.44 Mid-Level IT Specialist \$34.06 \$61.31 Senior \$36.45 \$65.61 T Specialist Expert \$21.15 \$38.07 Network Administrator Junior Mid-Level \$23.33 \$41.99 Network Administrator Network Administrator Senior \$31.79 \$57.22 \$61.20 \$34.00 Network Administrator Expert \$40.66 \$22.59 Network Architect Junior Network Architect Mid-Level \$24.95 \$44.91

Senior \$34.38 \$61.88 Network Architect Network Architect Expert \$36.95 \$66.51 \$29.14 \$52.45 Junior Operations Manager \$57.85 Operations Manager Mid-Level \$32.14 \$38.30 \$68.94 Operations Manager Senior Operations Manager Expert \$41.03 \$73.85 \$37.48 Programmer Junior \$20.82 Mid-Level \$29.65 \$53.37 Programmer \$33.12 \$59.62 Senior Programmer Expert \$38.69 \$69.64 Programmer Project Manager Junior \$23.2 \$41.78 Mid-Level \$28.32 \$50.98 Project Manager Senior \$38.8 \$69.86 Project Manager \$48.35 \$87.03 Project Manager Expert Junior \$27.03 \$48.65 Security Analyst \$52.54 Security Analyst Mid-Level \$29.19 \$38.44 \$69.19 Security Analyst Senior Security Analyst Expert \$40.62 \$73.12 \$26.18 \$47.12 Security Manager Junior Mid-Level \$28.17 \$50.71 Security Manager \$32.00 \$57.60 Security Manager Senior

Expert

\$34.19

\$61.54

REGION 2

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title IT Specialist \$29.69 \$53.44 Mid-Level IT Specialist Senior \$34.06 \$61.31 \$36.45 \$65.61 IT Specialist Expert \$21.15 \$38.07 Network Administrator Junior Mid-Level \$23.33 \$41.99 Network Administrator Network Administrator Senior \$31.79 \$57.22 \$34.00 \$61.20 Network Administrator Expert \$22.59 \$40.66 Network Architect Junior Network Architect Mid-Level \$24.95 \$44.91 Senior \$34.38 \$61.88 Network Architect Network Architect Expert \$36.95 \$66.51 Junior \$29.14 \$52.45 Operations Manager \$57.85 Operations Manager Mid-Level \$32.14 \$38.30 \$68.94 Operations Manager Senior Operations Manager Expert \$41.03 \$73.85 Programmer Junior \$20.82 \$37.48 Mid-Level \$29.65 \$53.37 Programmer \$33.12 \$59.62 Senior Programmer Expert \$38.69 \$69.64 Programmer Project Manager Junior \$23.21 \$41.78 Mid-Level \$28.32 \$50.98 Project Manager Senior \$38.81 \$69.86 Project Manager \$48.35 \$87.03 Project Manager Expert Junior \$27.03 \$48.65 Security Analyst \$52.54 Security Analyst Mid-Level \$29.19 \$38.44 \$69.19 Security Analyst Senior Security Analyst Expert \$40.62 \$73.12 Junior \$26.18 \$47.12 Security Manager Security Manager Mid-Level \$28.17 \$50.71 \$32.00 \$57.60 Security Manager Senior \$34.19 \$61.54 Security Manager Expert

Region 3 Markup %

REGION 3

Hourly Wage **Hourly Bill** Skill Level Rate Rate Job Title IT Specialist \$29.78 \$53.60 Mid-Level IT Specialist \$37.09 \$66.76 Senior \$42.89 \$77.20 IT Specialist Expert \$20.83 \$37.49 Network Administrator Junior Mid-Level \$25.20 \$45.47 Network Administrator Network Administrator Senior \$33.92 \$61.06 \$36.46 \$65.63 Network Administrator Expert \$22.20 \$40.07 Junior Network Architect Network Architect Mid-Level \$27.33 \$49.19 Senior \$36.66 \$65.99 Network Architect \$39.60 Network Architect Expert \$71.28 Junior \$28.16 \$50.69 Operations Manager \$39.83 \$71.69 Operations Manager Mid-Level \$52.1 \$93.87 Operations Manager Senior Operations Manager Expert \$55.52 \$99.94 Programmer \$20.11 \$36.20 Junior Mid-Level \$29.14 \$52.45 Programmer \$35.6 \$64.17 Senior Programmer Expert \$40.5 \$72.95 Programmer Project Manager Junior \$23.73 \$42.71 Mid-Level \$29.38 \$52.88 Project Manager Senior \$39.08 \$70.34 Project Manager \$49.07 \$88.33 Project Manager Expert Junior \$28.3 \$50.96 Security Analyst \$32.71 \$58.88 Security Analyst Mid-Level \$41.76 \$75.17 Security Analyst Senior \$44.31 Security Analyst Expert \$79.76 Junior \$28.78 \$51.80 Security Manager Security Manager Mid-Level \$33.16 \$59.69 \$42.48 \$76.46 Security Manager Senior \$45.07 \$81.13 Security Manager Expert

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Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

Region 1 Markup %

REGION 1

Hourly Bill Hourly Wage Skill Level Rate Rate Job Title \$33.03 Junior \$18.35 Software Analyst Mid-Level \$19.88 \$35.78 Software Analyst \$47.47 Software Analyst Senior \$26.37 Software Analyst Expert \$28.09 \$50.56 \$34.13 \$61.43 Junior Software Architect Mid-Level \$36.98 \$66.56 Software Architect Senior \$47.25 \$85.05 Software Architect \$49.99 \$89.98 Software Architect Expert \$41.40 \$23.00 Software Developer Junior Mid-Level \$29.53 \$53.15 Software Developer \$71.71 Software Developer Senior \$39.84 Software Developer Expert \$42.46 \$76.43 \$39.87 \$71.77 Software Manager Junior \$43.38 \$78.08 Mid-Level Software Manager \$46.53 \$83.75 Software Manager Senior Expert \$49.91 \$89.84 Software Manager \$32.76 Systems Administrator Junior \$18.20 \$47.63 Mid-Level \$26.46 Systems Administrator \$33.18 \$59.72 Systems Administrator Senior \$39.3 \$70.76 Systems Administrator Expert Systems Analyst Junior \$24.11 \$43.40 Mid-Level \$25.66 \$46.19 Systems Analyst \$33.25 \$59.85 Systems Analyst Senior \$34.99 \$62.98 Systems Analyst Expert \$26.52 \$47.74 Junior Systems Architect Mid-Level \$29.27 \$52.69 Systems Architect \$71.42 \$39.68 Systems Architect Senior Systems Architect Expert \$42.46 \$76.43

Junior

Senior

Mid-Level

Systems Developer

Systems Developer Systems Developer \$25.22

\$27.26

\$36.15

\$45.40

\$49.07

\$65.07

Region 2 Markup % 80.00%

REGION 2

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Software Analyst	Junior	\$18.35	\$33.03
Software Analyst	Mid-Level	\$19.88	\$35.78
Software Analyst	Senior	\$26.37	\$47.47
Software Analyst	Expert	\$28.09	\$50.56
Software Architect	Junior	\$34.13	\$61.43
Software Architect	Mid-Level	\$36.98	\$66.56
Software Architect	Senior	\$47.25	\$85.05
Software Architect	Expert	\$49.99	\$89.98
Software Developer	Junior	\$23.00	\$41.40
Software Developer	Mid-Level	\$29.53	\$53.15
Software Developer	Senior	\$39.84	\$71.71
Software Developer	Expert	\$42.46	\$76.43
Software Manager	Junior	\$39.87	\$71.77
Software Manager	Mid-Level	\$43.38	\$78.08
Software Manager	Senior	\$46.53	\$83.75
Software Manager	Expert	\$49.91	\$89.84
Systems Administrator	Junior	\$18.20	\$32.76
Systems Administrator	Mid-Level	\$26.46	\$47.63
Systems Administrator	Senior	\$33.18	\$59.72
Systems Administrator	Expert	\$39.31	\$70.76
Systems Analyst	Junior	\$24.11	\$43.40
Systems Analyst	Mid-Level	\$25.66	\$46.19
Systems Analyst	Senior	\$33.25	\$59.85
Systems Analyst	Expert	\$34.99	\$62.98
Systems Architect	Junior	\$26.52	\$47.74
Systems Architect	Mid-Level	\$29.27	\$52.69
Systems Architect	Senior	\$39.68	\$71.42
Systems Architect	Expert	\$42.46	\$76.43
Systems Developer	Junior	\$25.22	\$45.40
Systems Developer	Mid-Level	\$27.26	\$49.07
Systems Developer	Senior	\$36.15	\$65.07

Region 3 Markup % 80.00%

REGION 3

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Software Analyst	Junior	\$17.19	\$30.94
Software Analyst	Mid-Level	\$20.86	\$37.55
Software Analyst	Senior	\$27.77	\$49.99
Software Analyst	Expert	\$29.72	\$53.50
Software Architect	Junior	\$37.32	\$67.18
Software Architect	Mid-Level	\$42.61	\$76.70
Software Architect	Senior	\$49.42	\$88.96
Software Architect	Expert	\$52.48	\$94.46
Software Developer	Junior	\$28.06	\$50.51
Software Developer	Mid-Level	\$33.14	\$59.65
Software Developer	Senior	\$43.21	\$77.78
Software Developer	Expert	\$46.25	\$83.25
Software Manager	Junior	\$47.80	\$86.04
Software Manager	Mid-Level	\$54.00	\$97.20
Software Manager	Senior	\$61.99	\$111.58
Software Manager	Expert	\$71.91	\$129.44
Systems Administrator	Junior	\$17.85	\$32.13
Systems Administrator	Mid-Level	\$25.20	\$45.36
Systems Administrator	Senior	\$35.12	\$63.22
Systems Administrator	Expert	\$39.07	\$70.33
Systems Analyst	Junior	\$24.59	\$44.26
Systems Analyst	Mid-Level	\$28.23	\$50.81
Systems Analyst	Senior	\$35.80	\$64.44
Systems Analyst	Expert	\$37.83	\$68.09
Systems Architect	Junior	\$27.65	\$49.77
Systems Architect	Mid-Level	\$32.81	\$59.06
Systems Architect	Senior	\$43.02	\$77.44
Systems Architect	Expert	\$46.24	\$83.23
Systems Developer	Junior	\$26.00	\$46.80
Systems Developer	Mid-Level	\$30.26	\$54.47
Systems Developer	Senior	\$38.95	\$70.11

REGION 2

Contractor Name:	OST, Inc.
Federal ID#:	52-2175314

REGION 1

Region 1 Markup %

80.00%

Region 2 Markup %

Hourly Bill Hourly Wage Skill Level Rate Rate Job Title \$38.34 \$69.01 Systems Developer Expert Technical Writer \$16.28 \$29.30 Junior \$35.28 Technical Writer Mid-Level \$19.60 Technical Writer Senior \$24.03 \$43.25 \$27.89 \$50.20 **Technical Writer** Expert \$18.73 \$33.71 Tester Junior Mid-Level \$22.02 \$39.64 Tester \$47.97 \$26.65 Tester Senior \$31.18 \$56.12 Tester Expert \$17.81 \$32.06 Training Developer Junior Mid-Level \$19.74 \$35.53 Training Developer Training Developer Senior \$26.93 \$48.47 Expert \$28.99 \$52.18 Training Developer \$22.63 \$40.73 Web Administrator Junior Mid-Level \$24.44 \$43.99 Web Administrator Web Administrator Senior \$32.76 \$58.97 \$62.57 Web Administrator Expert \$34.76 \$18.68 \$33.62 Web Designer Junior \$36.59 Mid-Level \$20.33 Web Designer \$26.18 \$47.12 Web Designer Senior Web Designer Expert \$28.02 \$50.44 \$20.28 \$36.50 Web Developer Junior Web Developer Mid-Level \$26.54 \$47.77 Senior \$33.93 \$61.07 Web Developer \$36.05 \$64.89 Web Developer Expert \$21.04 \$37.87 Web Manager Junior \$41.80 Mid-Level \$23.22 Web Manager Senior Web Manager \$29.73 \$53.51 \$57.55 Web Manager Expert \$31.97

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Systems Developer	Expert	\$38.34	\$69.01
Technical Writer	Junior	\$16.28	\$29.30
Technical Writer	Mid-Level	\$19.60	\$35.28
Technical Writer	Senior	\$24.03	\$43.25
Technical Writer	Expert	\$27.89	\$50.20
Tester	Junior	\$18.73	\$33.71
Tester	Mid-Level	\$22.02	\$39.64
Tester	Senior	\$26.65	\$47.97
Tester	Expert	\$31.18	\$56.12
Training Developer	Junior	\$17.81	\$32.06
Training Developer	Mid-Level	\$19.74	\$35.53
Training Developer	Senior	\$26.93	\$48.47
Training Developer	Expert	\$28.99	\$52.18
Web Administrator	Junior	\$22.63	\$40.73
Web Administrator	Mid-Level	\$24.44	\$43.99
Web Administrator	Senior	\$32.76	\$58.97
Web Administrator	Expert	\$34.76	\$62.57
Web Designer	Junior	\$18.68	\$33.62
Web Designer	Mid-Level	\$20.33	\$36.59
Web Designer	Senior	\$26.18	\$47.12
Web Designer	Expert	\$28.02	\$50.44
Web Developer	Junior	\$20.28	\$36.50
Web Developer	Mid-Level	\$26.54	\$47.77
Web Developer	Senior	\$33.93	\$61.07
Web Developer	Expert	\$36.05	\$64.89
Web Manager	Junior	\$21.04	\$37.87
Web Manager	Mid-Level	\$23.22	\$41.80
Web Manager	Senior	\$29.73	\$53.51
Web Manager	Expert	\$31.97	\$57.55

Region 3 Markup % 80.00%

REGION 3

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$41.48	\$74.66
Technical Writer	Junior	\$15.83	\$28.49
Technical Writer	Mid-Level	\$19.00	\$34.20
Technical Writer	Senior	\$23.56	\$42.41
Technical Writer	Expert	\$28.09	\$50.56
Tester	Junior	\$18.64	\$33.55
Tester	Mid-Level	\$22.08	\$39.74
Tester	Senior	\$27.10	\$48.78
Tester	Expert	\$29.18	\$52.52
Training Developer	Junior	\$18.29	\$32.92
Training Developer	Mid-Level	\$20.64	\$37.15
Training Developer	Senior	\$28.20	\$50.76
Training Developer	Expert	\$30.52	\$54.94
Web Administrator	Junior	\$22.26	\$40.07
Web Administrator	Mid-Level	\$26.68	\$48.02
Web Administrator	Senior	\$34.83	\$62.69
Web Administrator	Expert	\$37.11	\$66.80
Web Designer	Junior	\$17.63	\$31.73
Web Designer	Mid-Level	\$21.43	\$38.57
Web Designer	Senior	\$28.10	\$50.58
Web Designer	Expert	\$30.21	\$54.38
Web Developer	Junior	\$17.26	\$31.07
Web Developer	Mid-Level	\$29.35	\$52.83
Web Developer	Senior	\$37.09	\$66.76
Web Developer	Expert	\$39.58	\$71.24
Web Manager	Junior	\$20.68	\$37.22
Web Manager	Mid-Level	\$25.13	\$45.23
Web Manager	Senior	\$32.99	\$59.38
Web Manager	Expert	\$35.54	\$63.97

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