

Contractor Name:	PSI International, Inc.
Federal ID#:	04-2608935

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$20.23	\$40.45
Business Analyst	Mid-Level	\$26.04	\$52.08
Business Analyst	Senior	\$32.78	\$65.56
Business Analyst	Expert	\$37.43	\$74.86
Cloud Engineer	Junior	\$25.64	\$51.28
Cloud Engineer	Mid-Level	\$30.89	\$61.78
Cloud Engineer	Senior	\$34.48	\$68.96
Cloud Engineer	Expert	\$39.43	\$78.86
Database Administrator	Junior	\$22.54	\$45.07
Database Administrator	Mid-Level	\$28.12	\$56.23
Database Administrator	Senior	\$34.71	\$69.43
Database Administrator	Expert	\$39.86	\$79.73
Database Architect	Junior	\$25.68	\$51.36
Database Architect	Mid-Level	\$33.20	\$66.40
Database Architect	Senior	\$39.31	\$78.61
Database Architect	Expert	\$43.74	\$87.48
Database Manager	Junior	\$24.21	\$48.42
Database Manager	Mid-Level	\$29.17	\$58.34
Database Manager	Senior	\$38.24	\$76.48
Database Manager	Expert	\$40.99	\$81.98
Graphic Designer	Junior	\$24.22	\$48.44
Graphic Designer	Mid-Level	\$29.18	\$58.36
Graphic Designer	Senior	\$33.95	\$67.90
Graphic Designer	Expert	\$35.97	\$71.94
Help Desk Manager	Junior	\$17.89	\$35.77
Help Desk Manager	Mid-Level	\$21.55	\$43.10
Help Desk Manager	Senior	\$24.14	\$48.27
Help Desk Manager	Expert	\$27.03	\$54.06
IT Manager	Junior	\$28.58	\$57.15
IT Manager	Mid-Level	\$34.43	\$68.86
IT Manager	Senior	\$38.56	\$77.12
IT Manager	Expert	\$45.06	\$90.11
IT Specialist	Junior	\$21.00	\$41.99

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$19.42	\$38.83
Business Analyst	Mid-Level	\$25.00	\$50.00
Business Analyst	Senior	\$31.47	\$62.93
Business Analyst	Expert	\$35.93	\$71.87
Cloud Engineer	Junior	\$24.61	\$49.23
Cloud Engineer	Mid-Level	\$29.65	\$59.31
Cloud Engineer	Senior	\$33.10	\$66.20
Cloud Engineer	Expert	\$37.85	\$75.71
Database Administrator	Junior	\$21.63	\$43.27
Database Administrator	Mid-Level	\$26.99	\$53.98
Database Administrator	Senior	\$33.32	\$66.65
Database Administrator	Expert	\$38.27	\$76.54
Database Architect	Junior	\$24.65	\$49.31
Database Architect	Mid-Level	\$31.87	\$63.74
Database Architect	Senior	\$37.73	\$75.47
Database Architect	Expert	\$41.99	\$83.98
Database Manager	Junior	\$23.24	\$46.49
Database Manager	Mid-Level	\$28.00	\$56.01
Database Manager	Senior	\$36.71	\$73.42
Database Manager	Expert	\$39.35	\$78.70
Graphic Designer	Junior	\$23.25	\$46.50
Graphic Designer	Mid-Level	\$28.01	\$56.03
Graphic Designer	Senior	\$32.59	\$65.18
Graphic Designer	Expert	\$34.53	\$69.06
Help Desk Manager	Junior	\$17.17	\$34.34
Help Desk Manager	Mid-Level	\$20.69	\$41.38
Help Desk Manager	Senior	\$23.17	\$46.34
Help Desk Manager	Expert	\$25.95	\$51.90
IT Manager	Junior	\$27.43	\$54.87
IT Manager	Mid-Level	\$33.05	\$66.11
IT Manager	Senior	\$37.02	\$74.04
IT Manager	Expert	\$43.25	\$86.51
IT Specialist	Junior	\$20.16	\$40.31

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$21.03	\$42.07
Business Analyst	Mid-Level	\$27.08	\$54.17
Business Analyst	Senior	\$34.09	\$68.18
Business Analyst	Expert	\$38.93	\$77.85
Cloud Engineer	Junior	\$26.66	\$53.33
Cloud Engineer	Mid-Level	\$32.13	\$64.25
Cloud Engineer	Senior	\$35.86	\$71.72
Cloud Engineer	Expert	\$41.01	\$82.01
Database Administrator	Junior	\$23.44	\$46.88
Database Administrator	Mid-Level	\$29.24	\$58.48
Database Administrator	Senior	\$36.10	\$72.20
Database Administrator	Expert	\$41.46	\$82.91
Database Architect	Junior	\$26.71	\$53.41
Database Architect	Mid-Level	\$34.53	\$69.06
Database Architect	Senior	\$40.88	\$81.75
Database Architect	Expert	\$45.49	\$90.98
Database Manager	Junior	\$25.18	\$50.36
Database Manager	Mid-Level	\$30.34	\$60.67
Database Manager	Senior	\$39.77	\$79.54
Database Manager	Expert	\$42.63	\$85.26
Graphic Designer	Junior	\$25.19	\$50.38
Graphic Designer	Mid-Level	\$30.35	\$60.69
Graphic Designer	Senior	\$35.31	\$70.62
Graphic Designer	Expert	\$37.41	\$74.82
Help Desk Manager	Junior	\$18.60	\$37.20
Help Desk Manager	Mid-Level	\$22.41	\$44.82
Help Desk Manager	Senior	\$25.10	\$50.20
Help Desk Manager	Expert	\$28.11	\$56.23
IT Manager	Junior	\$29.72	\$59.44
IT Manager	Mid-Level	\$35.81	\$71.61
IT Manager	Senior	\$40.10	\$80.21
IT Manager	Expert	\$46.86	\$93.71
IT Specialist	Junior	\$21.83	\$43.67

Contractor Name:	PSI International, Inc.
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REGION 1

Region 1 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$31.00	\$61.99
IT Specialist	Senior	\$36.25	\$72.50
IT Specialist	Expert	\$41.70	\$83.40
Network Administrator	Junior	\$20.19	\$40.38
Network Administrator	Mid-Level	\$25.53	\$51.06
Network Administrator	Senior	\$31.49	\$62.98
Network Administrator	Expert	\$37.68	\$75.36
Network Architect	Junior	\$24.84	\$49.68
Network Architect	Mid-Level	\$29.93	\$59.86
Network Architect	Senior	\$37.81	\$75.63
Network Architect	Expert	\$41.76	\$83.51
Operations Manager	Junior	\$23.85	\$47.71
Operations Manager	Mid-Level	\$29.24	\$58.48
Operations Manager	Senior	\$32.52	\$65.04
Operations Manager	Expert	\$38.91	\$77.82
Programmer	Junior	\$20.68	\$41.37
Programmer	Mid-Level	\$27.97	\$55.94
Programmer	Senior	\$33.95	\$67.91
Programmer	Expert	\$38.97	\$77.94
Project Manager	Junior	\$22.87	\$45.73
Project Manager	Mid-Level	\$28.87	\$57.74
Project Manager	Senior	\$37.44	\$74.89
Project Manager	Expert	\$47.38	\$94.76
Security Analyst	Junior	\$30.59	\$61.18
Security Analyst	Mid-Level	\$36.85	\$73.71
Security Analyst	Senior	\$41.88	\$83.76
Security Analyst	Expert	\$47.59	\$95.18
Security Manager	Junior	\$31.58	\$63.16
Security Manager	Mid-Level	\$38.05	\$76.09
Security Manager	Senior	\$43.23	\$86.47
Security Manager	Expert	\$49.13	\$98.26

REGION 2

Region 2 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$29.76	\$59.51
IT Specialist	Senior	\$34.80	\$69.60
IT Specialist	Expert	\$40.03	\$80.06
Network Administrator	Junior	\$19.38	\$38.76
Network Administrator	Mid-Level	\$24.51	\$49.02
Network Administrator	Senior	\$30.23	\$60.46
Network Administrator	Expert	\$36.17	\$72.35
Network Architect	Junior	\$23.85	\$47.70
Network Architect	Mid-Level	\$28.73	\$57.47
Network Architect	Senior	\$36.30	\$72.60
Network Architect	Expert	\$40.08	\$80.17
Operations Manager	Junior	\$22.90	\$45.80
Operations Manager	Mid-Level	\$28.07	\$56.14
Operations Manager	Senior	\$31.22	\$62.44
Operations Manager	Expert	\$37.35	\$74.71
Programmer	Junior	\$19.86	\$39.71
Programmer	Mid-Level	\$26.85	\$53.70
Programmer	Senior	\$32.59	\$65.19
Programmer	Expert	\$37.41	\$74.83
Project Manager	Junior	\$21.95	\$43.90
Project Manager	Mid-Level	\$27.71	\$55.43
Project Manager	Senior	\$35.95	\$71.89
Project Manager	Expert	\$45.48	\$90.97
Security Analyst	Junior	\$29.37	\$58.73
Security Analyst	Mid-Level	\$35.38	\$70.76
Security Analyst	Senior	\$40.20	\$80.41
Security Analyst	Expert	\$45.69	\$91.37
Security Manager	Junior	\$30.32	\$60.63
Security Manager	Mid-Level	\$36.52	\$73.05
Security Manager	Senior	\$41.51	\$83.01
Security Manager	Expert	\$47.16	\$94.33

REGION 3

Region 3 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$32.23	\$64.47
IT Specialist	Senior	\$37.70	\$75.40
IT Specialist	Expert	\$43.37	\$86.74
Network Administrator	Junior	\$21.00	\$42.00
Network Administrator	Mid-Level	\$26.55	\$53.10
Network Administrator	Senior	\$32.75	\$65.50
Network Administrator	Expert	\$39.19	\$78.37
Network Architect	Junior	\$25.84	\$51.67
Network Architect	Mid-Level	\$31.13	\$62.25
Network Architect	Senior	\$39.33	\$78.65
Network Architect	Expert	\$43.43	\$86.85
Operations Manager	Junior	\$24.81	\$49.62
Operations Manager	Mid-Level	\$30.41	\$60.82
Operations Manager	Senior	\$33.82	\$67.64
Operations Manager	Expert	\$40.47	\$80.93
Programmer	Junior	\$21.51	\$43.02
Programmer	Mid-Level	\$29.09	\$58.18
Programmer	Senior	\$35.31	\$70.62
Programmer	Expert	\$40.53	\$81.06
Project Manager	Junior	\$23.78	\$47.56
Project Manager	Mid-Level	\$30.02	\$60.04
Project Manager	Senior	\$38.94	\$77.88
Project Manager	Expert	\$49.28	\$98.55
Security Analyst	Junior	\$31.81	\$63.62
Security Analyst	Mid-Level	\$38.33	\$76.66
Security Analyst	Senior	\$43.55	\$87.11
Security Analyst	Expert	\$49.49	\$98.99
Security Manager	Junior	\$32.84	\$65.68
Security Manager	Mid-Level	\$39.57	\$79.14
Security Manager	Senior	\$44.96	\$89.93
Security Manager	Expert	\$51.10	\$102.19

Contractor Name:	PSI International, Inc.
Federal ID#:	04-2608935

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$21.38	\$42.76
Software Analyst	Mid-Level	\$25.76	\$51.52
Software Analyst	Senior	\$31.26	\$62.52
Software Analyst	Expert	\$35.41	\$70.82
Software Architect	Junior	\$25.68	\$51.36
Software Architect	Mid-Level	\$33.20	\$66.40
Software Architect	Senior	\$39.31	\$78.61
Software Architect	Expert	\$43.74	\$87.48
Software Developer	Junior	\$22.93	\$45.86
Software Developer	Mid-Level	\$29.78	\$59.56
Software Developer	Senior	\$36.47	\$72.93
Software Developer	Expert	\$41.44	\$82.88
Software Manager	Junior	\$26.43	\$52.86
Software Manager	Mid-Level	\$34.03	\$68.07
Software Manager	Senior	\$38.68	\$77.35
Software Manager	Expert	\$43.95	\$87.90
Systems Administrator	Junior	\$20.22	\$40.44
Systems Administrator	Mid-Level	\$25.41	\$50.83
Systems Administrator	Senior	\$31.68	\$63.36
Systems Administrator	Expert	\$37.04	\$74.08
Systems Analyst	Junior	\$25.23	\$50.47
Systems Analyst	Mid-Level	\$30.40	\$60.81
Systems Analyst	Senior	\$34.55	\$69.10
Systems Analyst	Expert	\$39.26	\$78.52
Systems Architect	Junior	\$25.02	\$50.03
Systems Architect	Mid-Level	\$30.14	\$60.28
Systems Architect	Senior	\$37.81	\$75.63
Systems Architect	Expert	\$41.76	\$83.51
Systems Developer	Junior	\$24.89	\$49.78
Systems Developer	Mid-Level	\$31.01	\$62.01
Systems Developer	Senior	\$35.24	\$70.47

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$20.53	\$41.05
Software Analyst	Mid-Level	\$24.73	\$49.46
Software Analyst	Senior	\$30.01	\$60.02
Software Analyst	Expert	\$33.99	\$67.99
Software Architect	Junior	\$24.65	\$49.31
Software Architect	Mid-Level	\$31.87	\$63.75
Software Architect	Senior	\$37.73	\$75.47
Software Architect	Expert	\$41.99	\$83.98
Software Developer	Junior	\$22.01	\$44.03
Software Developer	Mid-Level	\$28.59	\$57.18
Software Developer	Senior	\$35.01	\$70.02
Software Developer	Expert	\$39.78	\$79.56
Software Manager	Junior	\$25.37	\$50.75
Software Manager	Mid-Level	\$32.67	\$65.35
Software Manager	Senior	\$37.13	\$74.26
Software Manager	Expert	\$42.19	\$84.38
Systems Administrator	Junior	\$19.41	\$38.82
Systems Administrator	Mid-Level	\$24.40	\$48.79
Systems Administrator	Senior	\$30.41	\$60.82
Systems Administrator	Expert	\$35.56	\$71.11
Systems Analyst	Junior	\$24.23	\$48.45
Systems Analyst	Mid-Level	\$29.19	\$58.37
Systems Analyst	Senior	\$33.17	\$66.33
Systems Analyst	Expert	\$37.69	\$75.38
Systems Architect	Junior	\$24.02	\$48.03
Systems Architect	Mid-Level	\$28.93	\$57.87
Systems Architect	Senior	\$36.30	\$72.60
Systems Architect	Expert	\$40.08	\$80.17
Systems Developer	Junior	\$23.89	\$47.79
Systems Developer	Mid-Level	\$29.77	\$59.53
Systems Developer	Senior	\$33.83	\$67.65

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$22.24	\$44.47
Software Analyst	Mid-Level	\$26.79	\$53.58
Software Analyst	Senior	\$32.51	\$65.02
Software Analyst	Expert	\$36.83	\$73.65
Software Architect	Junior	\$26.71	\$53.41
Software Architect	Mid-Level	\$34.53	\$69.06
Software Architect	Senior	\$40.88	\$81.75
Software Architect	Expert	\$45.49	\$90.98
Software Developer	Junior	\$23.85	\$47.69
Software Developer	Mid-Level	\$30.97	\$61.94
Software Developer	Senior	\$37.93	\$75.85
Software Developer	Expert	\$43.10	\$86.20
Software Manager	Junior	\$27.49	\$54.97
Software Manager	Mid-Level	\$35.40	\$70.79
Software Manager	Senior	\$40.22	\$80.45
Software Manager	Expert	\$45.71	\$91.42
Systems Administrator	Junior	\$21.03	\$42.06
Systems Administrator	Mid-Level	\$26.43	\$52.86
Systems Administrator	Senior	\$32.94	\$65.89
Systems Administrator	Expert	\$38.52	\$77.04
Systems Analyst	Junior	\$26.24	\$52.49
Systems Analyst	Mid-Level	\$31.62	\$63.24
Systems Analyst	Senior	\$35.93	\$71.86
Systems Analyst	Expert	\$40.83	\$81.66
Systems Architect	Junior	\$26.02	\$52.03
Systems Architect	Mid-Level	\$31.35	\$62.69
Systems Architect	Senior	\$39.33	\$78.65
Systems Architect	Expert	\$43.43	\$86.85
Systems Developer	Junior	\$25.89	\$51.77
Systems Developer	Mid-Level	\$32.25	\$64.49
Systems Developer	Senior	\$36.64	\$73.29

Contractor Name:	PSI International, Inc.
Federal ID#:	04-2608935

REGION 1

Region 1 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$40.04	\$80.08
Technical Writer	Junior	\$15.90	\$31.79
Technical Writer	Mid-Level	\$19.04	\$38.09
Technical Writer	Senior	\$22.47	\$44.94
Technical Writer	Expert	\$26.24	\$52.47
Tester	Junior	\$18.21	\$36.42
Tester	Mid-Level	\$21.76	\$43.53
Tester	Senior	\$26.50	\$52.99
Tester	Expert	\$30.56	\$61.13
Training Developer	Junior	\$20.17	\$40.35
Training Developer	Mid-Level	\$24.31	\$48.61
Training Developer	Senior	\$27.62	\$55.24
Training Developer	Expert	\$30.68	\$61.36
Web Administrator	Junior	\$22.57	\$45.13
Web Administrator	Mid-Level	\$27.19	\$54.38
Web Administrator	Senior	\$30.90	\$61.79
Web Administrator	Expert	\$35.11	\$70.22
Web Designer	Junior	\$24.15	\$48.31
Web Designer	Mid-Level	\$29.65	\$59.30
Web Designer	Senior	\$33.70	\$67.39
Web Designer	Expert	\$38.29	\$76.58
Web Developer	Junior	\$23.13	\$46.26
Web Developer	Mid-Level	\$29.10	\$58.20
Web Developer	Senior	\$33.07	\$66.14
Web Developer	Expert	\$37.58	\$75.16
Web Manager	Junior	\$28.21	\$56.42
Web Manager	Mid-Level	\$33.99	\$67.98
Web Manager	Senior	\$37.76	\$75.52
Web Manager	Expert	\$41.96	\$83.92

REGION 2

Region 2 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$38.44	\$76.88
Technical Writer	Junior	\$15.26	\$30.52
Technical Writer	Mid-Level	\$18.28	\$36.56
Technical Writer	Senior	\$21.57	\$43.14
Technical Writer	Expert	\$25.19	\$50.37
Tester	Junior	\$17.48	\$34.96
Tester	Mid-Level	\$20.89	\$41.78
Tester	Senior	\$25.44	\$50.87
Tester	Expert	\$29.34	\$58.68
Training Developer	Junior	\$19.37	\$38.73
Training Developer	Mid-Level	\$23.33	\$46.67
Training Developer	Senior	\$26.52	\$53.03
Training Developer	Expert	\$29.45	\$58.91
Web Administrator	Junior	\$21.66	\$43.33
Web Administrator	Mid-Level	\$26.10	\$52.20
Web Administrator	Senior	\$29.66	\$59.32
Web Administrator	Expert	\$33.71	\$67.41
Web Designer	Junior	\$23.19	\$46.38
Web Designer	Mid-Level	\$28.47	\$56.93
Web Designer	Senior	\$32.35	\$64.69
Web Designer	Expert	\$36.76	\$73.52
Web Developer	Junior	\$22.20	\$44.41
Web Developer	Mid-Level	\$27.94	\$55.88
Web Developer	Senior	\$31.75	\$63.50
Web Developer	Expert	\$36.08	\$72.15
Web Manager	Junior	\$27.08	\$54.17
Web Manager	Mid-Level	\$32.63	\$65.26
Web Manager	Senior	\$36.25	\$72.50
Web Manager	Expert	\$40.28	\$80.56

REGION 3

Region 3 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$41.64	\$83.28
Technical Writer	Junior	\$16.53	\$33.06
Technical Writer	Mid-Level	\$19.81	\$39.61
Technical Writer	Senior	\$23.37	\$46.74
Technical Writer	Expert	\$27.28	\$54.57
Tester	Junior	\$18.94	\$37.87
Tester	Mid-Level	\$22.63	\$45.27
Tester	Senior	\$27.56	\$55.11
Tester	Expert	\$31.79	\$63.57
Training Developer	Junior	\$20.98	\$41.96
Training Developer	Mid-Level	\$25.28	\$50.56
Training Developer	Senior	\$28.72	\$57.45
Training Developer	Expert	\$31.91	\$63.81
Web Administrator	Junior	\$23.47	\$46.94
Web Administrator	Mid-Level	\$28.28	\$56.55
Web Administrator	Senior	\$32.13	\$64.27
Web Administrator	Expert	\$36.51	\$73.03
Web Designer	Junior	\$25.12	\$50.24
Web Designer	Mid-Level	\$30.84	\$61.68
Web Designer	Senior	\$35.04	\$70.09
Web Designer	Expert	\$39.82	\$79.64
Web Developer	Junior	\$24.06	\$48.11
Web Developer	Mid-Level	\$30.27	\$60.53
Web Developer	Senior	\$34.39	\$68.79
Web Developer	Expert	\$39.08	\$78.17
Web Manager	Junior	\$29.34	\$58.68
Web Manager	Mid-Level	\$35.35	\$70.70
Web Manager	Senior	\$39.27	\$78.54
Web Manager	Expert	\$43.64	\$87.28