

Contractor Name:	Seven Seas Technologies Inc. dba S2Tech
Federal ID#:	43-1778118

REGION 1			
Region 1 Markup %	40.00%		
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$28.98	\$40.58
Business Analyst	Mid-Level	\$38.37	\$53.72
Business Analyst	Senior	\$46.45	\$65.02
Business Analyst	Expert	\$53.48	\$74.87
Cloud Engineer	Junior	\$35.23	\$49.33
Cloud Engineer	Mid-Level	\$45.12	\$63.17
Cloud Engineer	Senior	\$55.89	\$78.24
Cloud Engineer	Expert	\$64.41	\$90.17
Database Administrator	Junior	\$31.48	\$44.07
Database Administrator	Mid-Level	\$39.96	\$55.95
Database Administrator	Senior	\$49.14	\$68.80
Database Administrator	Expert	\$54.99	\$76.98
Database Architect	Junior	\$34.76	\$48.66
Database Architect	Mid-Level	\$44.38	\$62.13
Database Architect	Senior	\$54.59	\$76.43
Database Architect	Expert	\$63.37	\$88.71
Database Manager	Junior	\$24.76	\$34.67
Database Manager	Mid-Level	\$35.50	\$49.70
Database Manager	Senior	\$46.45	\$65.02
Database Manager	Expert	\$56.98	\$79.77
Graphic Designer	Junior	\$18.28	\$25.59
Graphic Designer	Mid-Level	\$23.82	\$33.34
Graphic Designer	Senior	\$29.05	\$40.67
Graphic Designer	Expert	\$33.83	\$47.36
Help Desk Manager	Junior	\$23.46	\$32.84
Help Desk Manager	Mid-Level	\$29.93	\$41.90
Help Desk Manager	Senior	\$37.28	\$52.20
Help Desk Manager	Expert	\$42.53	\$59.54
IT Manager	Junior	\$33.07	\$46.30
IT Manager	Mid-Level	\$40.84	\$57.18
IT Manager	Senior	\$48.90	\$68.46
IT Manager	Expert	\$56.74	\$79.43

REGION 2			
Region 2 Markup %	40.00%		
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$26.67	\$37.33
Business Analyst	Mid-Level	\$35.89	\$50.24
Business Analyst	Senior	\$42.77	\$59.88
Business Analyst	Expert	\$49.49	\$69.29
Cloud Engineer	Junior	\$32.41	\$45.38
Cloud Engineer	Mid-Level	\$41.51	\$58.11
Cloud Engineer	Senior	\$51.42	\$71.98
Cloud Engineer	Expert	\$59.25	\$82.96
Database Administrator	Junior	\$28.96	\$40.54
Database Administrator	Mid-Level	\$36.77	\$51.47
Database Administrator	Senior	\$45.21	\$63.29
Database Administrator	Expert	\$50.59	\$70.82
Database Architect	Junior	\$31.97	\$44.76
Database Architect	Mid-Level	\$40.83	\$57.16
Database Architect	Senior	\$50.23	\$70.32
Database Architect	Expert	\$58.30	\$81.62
Database Manager	Junior	\$22.78	\$31.89
Database Manager	Mid-Level	\$32.66	\$45.72
Database Manager	Senior	\$42.73	\$59.82
Database Manager	Expert	\$52.42	\$73.39
Graphic Designer	Junior	\$16.82	\$23.54
Graphic Designer	Mid-Level	\$21.91	\$30.68
Graphic Designer	Senior	\$26.72	\$37.41
Graphic Designer	Expert	\$31.13	\$43.58
Help Desk Manager	Junior	\$21.58	\$30.21
Help Desk Manager	Mid-Level	\$27.53	\$38.55
Help Desk Manager	Senior	\$34.30	\$48.02
Help Desk Manager	Expert	\$39.13	\$54.78
IT Manager	Junior	\$30.42	\$42.59
IT Manager	Mid-Level	\$37.58	\$52.61
IT Manager	Senior	\$44.99	\$62.98
IT Manager	Expert	\$52.20	\$73.08

REGION 3			
Region 3 Markup %	40.00%		
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$29.85	\$41.79
Business Analyst	Mid-Level	\$40.18	\$56.25
Business Analyst	Senior	\$47.88	\$67.04
Business Analyst	Expert	\$55.41	\$77.58
Cloud Engineer	Junior	\$36.29	\$50.81
Cloud Engineer	Mid-Level	\$46.47	\$65.06
Cloud Engineer	Senior	\$57.56	\$80.59
Cloud Engineer	Expert	\$66.34	\$92.88
Database Administrator	Junior	\$32.42	\$45.39
Database Administrator	Mid-Level	\$41.16	\$57.63
Database Administrator	Senior	\$50.62	\$70.86
Database Administrator	Expert	\$56.64	\$79.29
Database Architect	Junior	\$35.80	\$50.12
Database Architect	Mid-Level	\$45.71	\$63.99
Database Architect	Senior	\$56.23	\$78.72
Database Architect	Expert	\$65.27	\$91.38
Database Manager	Junior	\$25.50	\$35.71
Database Manager	Mid-Level	\$36.56	\$51.19
Database Manager	Senior	\$47.84	\$66.98
Database Manager	Expert	\$58.69	\$82.17
Graphic Designer	Junior	\$18.83	\$26.36
Graphic Designer	Mid-Level	\$24.53	\$34.34
Graphic Designer	Senior	\$29.92	\$41.89
Graphic Designer	Expert	\$34.85	\$48.79
Help Desk Manager	Junior	\$24.16	\$33.82
Help Desk Manager	Mid-Level	\$30.83	\$43.16
Help Desk Manager	Senior	\$38.40	\$53.76
Help Desk Manager	Expert	\$43.81	\$61.33
IT Manager	Junior	\$34.06	\$47.68
IT Manager	Mid-Level	\$42.07	\$58.90
IT Manager	Senior	\$50.36	\$70.51
IT Manager	Expert	\$58.44	\$81.81

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REGION 1				REGION 2				REGION 3			
Region 1 Markup %		40.00%		Region 2 Markup %		40.00%		Region 3 Markup %		40.00%	
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate	Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate	Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Junior	\$28.82	\$40.35	IT Specialist	Junior	\$26.52	\$37.13	IT Specialist	Junior	\$29.69	\$41.57
IT Specialist	Mid-Level	\$39.43	\$55.21	IT Specialist	Mid-Level	\$36.28	\$50.79	IT Specialist	Mid-Level	\$40.62	\$56.86
IT Specialist	Senior	\$48.13	\$67.39	IT Specialist	Senior	\$44.28	\$62.00	IT Specialist	Senior	\$49.58	\$69.41
IT Specialist	Expert	\$57.68	\$80.75	IT Specialist	Expert	\$53.07	\$74.29	IT Specialist	Expert	\$59.41	\$83.18
Network Administrator	Junior	\$30.35	\$42.49	Network Administrator	Junior	\$27.92	\$39.09	Network Administrator	Junior	\$31.26	\$43.77
Network Administrator	Mid-Level	\$36.40	\$50.96	Network Administrator	Mid-Level	\$33.49	\$46.88	Network Administrator	Mid-Level	\$37.49	\$52.49
Network Administrator	Senior	\$45.48	\$63.67	Network Administrator	Senior	\$41.84	\$58.58	Network Administrator	Senior	\$46.85	\$65.58
Network Administrator	Expert	\$52.73	\$73.82	Network Administrator	Expert	\$48.51	\$67.91	Network Administrator	Expert	\$54.31	\$76.03
Network Architect	Junior	\$34.84	\$48.78	Network Architect	Junior	\$32.05	\$44.87	Network Architect	Junior	\$35.89	\$50.24
Network Architect	Mid-Level	\$45.44	\$63.61	Network Architect	Mid-Level	\$41.80	\$58.52	Network Architect	Mid-Level	\$46.80	\$65.52
Network Architect	Senior	\$55.25	\$77.35	Network Architect	Senior	\$50.83	\$71.16	Network Architect	Senior	\$56.91	\$79.67
Network Architect	Expert	\$63.71	\$89.19	Network Architect	Expert	\$58.61	\$82.05	Network Architect	Expert	\$65.62	\$91.87
Operations Manager	Junior	\$22.75	\$31.84	Operations Manager	Junior	\$20.93	\$29.30	Operations Manager	Junior	\$23.43	\$32.80
Operations Manager	Mid-Level	\$33.48	\$46.87	Operations Manager	Mid-Level	\$30.80	\$43.12	Operations Manager	Mid-Level	\$34.49	\$48.28
Operations Manager	Senior	\$44.01	\$61.61	Operations Manager	Senior	\$40.49	\$56.68	Operations Manager	Senior	\$45.33	\$63.46
Operations Manager	Expert	\$54.64	\$76.49	Operations Manager	Expert	\$50.27	\$70.37	Operations Manager	Expert	\$56.28	\$78.79
Programmer	Junior	\$28.82	\$40.35	Programmer	Junior	\$26.52	\$37.13	Programmer	Junior	\$29.69	\$41.57
Programmer	Mid-Level	\$40.22	\$56.31	Programmer	Mid-Level	\$37.00	\$51.80	Programmer	Mid-Level	\$41.43	\$58.00
Programmer	Senior	\$47.96	\$67.15	Programmer	Senior	\$44.13	\$61.78	Programmer	Senior	\$49.40	\$69.16
Programmer	Expert	\$54.52	\$76.33	Programmer	Expert	\$50.16	\$70.22	Programmer	Expert	\$56.16	\$78.62
Project Manager	Junior	\$32.24	\$45.14	Project Manager	Junior	\$29.66	\$41.53	Project Manager	Junior	\$33.21	\$46.49
Project Manager	Mid-Level	\$41.45	\$58.03	Project Manager	Mid-Level	\$38.13	\$53.39	Project Manager	Mid-Level	\$42.69	\$59.77
Project Manager	Senior	\$52.45	\$73.43	Project Manager	Senior	\$48.25	\$67.56	Project Manager	Senior	\$54.02	\$75.63
Project Manager	Expert	\$65.24	\$91.33	Project Manager	Expert	\$60.02	\$84.03	Project Manager	Expert	\$67.19	\$94.07
Security Analyst	Junior	\$26.75	\$37.44	Security Analyst	Junior	\$24.61	\$34.45	Security Analyst	Junior	\$27.55	\$38.57
Security Analyst	Mid-Level	\$34.48	\$48.27	Security Analyst	Mid-Level	\$31.72	\$44.41	Security Analyst	Mid-Level	\$35.51	\$49.72
Security Analyst	Senior	\$43.23	\$60.52	Security Analyst	Senior	\$39.77	\$55.68	Security Analyst	Senior	\$44.53	\$62.34
Security Analyst	Expert	\$44.96	\$62.95	Security Analyst	Expert	\$41.36	\$57.91	Security Analyst	Expert	\$46.31	\$64.83
Security Manager	Junior	\$27.20	\$38.08	Security Manager	Junior	\$25.03	\$35.04	Security Manager	Junior	\$28.02	\$39.22
Security Manager	Mid-Level	\$37.82	\$52.95	Security Manager	Mid-Level	\$34.80	\$48.71	Security Manager	Mid-Level	\$38.96	\$54.54
Security Manager	Senior	\$48.56	\$67.98	Security Manager	Senior	\$44.67	\$62.54	Security Manager	Senior	\$50.01	\$70.02

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REGION 1				REGION 2				REGION 3			
Region 1 Markup %		40.00%		Region 2 Markup %		40.00%		Region 3 Markup %		40.00%	
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate	Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate	Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Security Manager	Expert	\$58.64	\$82.09	Security Manager	Expert	\$53.95	\$75.52	Security Manager	Expert	\$60.40	\$84.55
Software Analyst	Junior	\$29.05	\$40.67	Software Analyst	Junior	\$26.72	\$37.41	Software Analyst	Junior	\$29.92	\$41.89
Software Analyst	Mid-Level	\$39.43	\$55.21	Software Analyst	Mid-Level	\$36.28	\$50.79	Software Analyst	Mid-Level	\$40.62	\$56.86
Software Analyst	Senior	\$48.12	\$67.37	Software Analyst	Senior	\$44.27	\$61.98	Software Analyst	Senior	\$49.56	\$69.39
Software Analyst	Expert	\$57.52	\$80.53	Software Analyst	Expert	\$52.92	\$74.09	Software Analyst	Expert	\$59.25	\$82.95
Software Architect	Junior	\$35.20	\$49.28	Software Architect	Junior	\$32.38	\$45.34	Software Architect	Junior	\$36.26	\$50.76
Software Architect	Mid-Level	\$45.15	\$63.21	Software Architect	Mid-Level	\$41.54	\$58.16	Software Architect	Mid-Level	\$46.51	\$65.11
Software Architect	Senior	\$56.16	\$78.63	Software Architect	Senior	\$51.67	\$72.34	Software Architect	Senior	\$57.85	\$80.99
Software Architect	Expert	\$63.95	\$89.53	Software Architect	Expert	\$58.83	\$82.37	Software Architect	Expert	\$65.87	\$92.22
Software Developer	Junior	\$29.29	\$41.01	Software Developer	Junior	\$26.95	\$37.73	Software Developer	Junior	\$30.17	\$42.24
Software Developer	Mid-Level	\$40.23	\$56.32	Software Developer	Mid-Level	\$37.01	\$51.82	Software Developer	Mid-Level	\$41.44	\$58.01
Software Developer	Senior	\$47.96	\$67.15	Software Developer	Senior	\$44.13	\$61.78	Software Developer	Senior	\$49.40	\$69.16
Software Developer	Expert	\$54.60	\$76.45	Software Developer	Expert	\$50.24	\$70.33	Software Developer	Expert	\$56.24	\$78.74
Software Manager	Junior	\$55.47	\$77.66	Software Manager	Junior	\$51.04	\$71.45	Software Manager	Junior	\$57.14	\$79.99
Software Manager	Mid-Level	\$61.00	\$85.40	Software Manager	Mid-Level	\$58.07	\$81.30	Software Manager	Mid-Level	\$61.84	\$86.58
Software Manager	Senior	\$66.42	\$92.99	Software Manager	Senior	\$65.99	\$92.38	Software Manager	Senior	\$71.75	\$100.45
Software Manager	Expert	\$73.73	\$103.23	Software Manager	Expert	\$72.71	\$101.80	Software Manager	Expert	\$73.73	\$103.23
Systems Administrator	Junior	\$30.35	\$42.49	Systems Administrator	Junior	\$27.92	\$39.09	Systems Administrator	Junior	\$31.26	\$43.77
Systems Administrator	Mid-Level	\$36.36	\$50.90	Systems Administrator	Mid-Level	\$33.45	\$46.83	Systems Administrator	Mid-Level	\$37.45	\$52.43
Systems Administrator	Senior	\$45.46	\$63.64	Systems Administrator	Senior	\$41.82	\$58.55	Systems Administrator	Senior	\$46.82	\$65.55
Systems Administrator	Expert	\$52.73	\$73.82	Systems Administrator	Expert	\$48.51	\$67.91	Systems Administrator	Expert	\$54.31	\$76.03
Systems Analyst	Junior	\$28.77	\$40.28	Systems Analyst	Junior	\$26.47	\$37.06	Systems Analyst	Junior	\$29.63	\$41.49
Systems Analyst	Mid-Level	\$39.56	\$55.39	Systems Analyst	Mid-Level	\$36.40	\$50.95	Systems Analyst	Mid-Level	\$40.75	\$57.05
Systems Analyst	Senior	\$48.12	\$67.37	Systems Analyst	Senior	\$44.27	\$61.98	Systems Analyst	Senior	\$49.56	\$69.39
Systems Analyst	Expert	\$57.69	\$80.77	Systems Analyst	Expert	\$53.08	\$74.31	Systems Analyst	Expert	\$59.42	\$83.19
Systems Architect	Junior	\$35.24	\$49.34	Systems Architect	Junior	\$32.42	\$45.39	Systems Architect	Junior	\$36.30	\$50.82
Systems Architect	Mid-Level	\$45.16	\$63.23	Systems Architect	Mid-Level	\$41.55	\$58.17	Systems Architect	Mid-Level	\$46.52	\$65.12
Systems Architect	Senior	\$55.25	\$77.35	Systems Architect	Senior	\$50.83	\$71.16	Systems Architect	Senior	\$56.91	\$79.67
Systems Architect	Expert	\$63.90	\$89.46	Systems Architect	Expert	\$58.79	\$82.30	Systems Architect	Expert	\$65.81	\$92.14
Systems Developer	Junior	\$28.82	\$40.35	Systems Developer	Junior	\$26.52	\$37.13	Systems Developer	Junior	\$29.69	\$41.57

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REGION 1	
Region 1 Markup %	40.00%

REGION 2	
Region 2 Markup %	40.00%

REGION 3	
Region 3 Markup %	40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Mid-Level	\$40.20	\$56.28
Systems Developer	Senior	\$47.92	\$67.09
Systems Developer	Expert	\$54.51	\$76.31
Technical Writer	Junior	\$22.80	\$31.92
Technical Writer	Mid-Level	\$26.14	\$36.60
Technical Writer	Senior	\$32.50	\$45.49
Technical Writer	Expert	\$37.53	\$52.54
Tester	Junior	\$25.33	\$35.47
Tester	Mid-Level	\$29.22	\$40.90
Tester	Senior	\$37.29	\$52.21
Tester	Expert	\$42.83	\$59.96
Training Developer	Junior	\$24.95	\$34.93
Training Developer	Mid-Level	\$29.50	\$41.31
Training Developer	Senior	\$35.29	\$49.40
Training Developer	Expert	\$40.99	\$57.39
Web Administrator	Junior	\$23.88	\$33.43
Web Administrator	Mid-Level	\$29.45	\$41.23
Web Administrator	Senior	\$34.35	\$48.09
Web Administrator	Expert	\$40.04	\$56.05
Web Designer	Junior	\$22.28	\$31.19
Web Designer	Mid-Level	\$27.87	\$39.02
Web Designer	Senior	\$33.11	\$46.35
Web Designer	Expert	\$38.90	\$54.46
Web Developer	Junior	\$27.10	\$37.93
Web Developer	Mid-Level	\$34.48	\$48.27
Web Developer	Senior	\$44.19	\$61.86
Web Developer	Expert	\$50.48	\$70.67
Web Manager	Junior	\$26.86	\$37.61
Web Manager	Mid-Level	\$34.76	\$48.66
Web Manager	Senior	\$42.78	\$59.89

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Mid-Level	\$36.98	\$51.77
Systems Developer	Senior	\$44.09	\$61.72
Systems Developer	Expert	\$50.15	\$70.21
Technical Writer	Junior	\$20.97	\$29.36
Technical Writer	Mid-Level	\$24.05	\$33.67
Technical Writer	Senior	\$29.90	\$41.85
Technical Writer	Expert	\$34.52	\$48.33
Tester	Junior	\$23.31	\$32.63
Tester	Mid-Level	\$26.88	\$37.63
Tester	Senior	\$34.31	\$48.03
Tester	Expert	\$39.40	\$55.16
Training Developer	Junior	\$22.96	\$32.14
Training Developer	Mid-Level	\$27.14	\$38.00
Training Developer	Senior	\$32.46	\$45.45
Training Developer	Expert	\$37.71	\$52.80
Web Administrator	Junior	\$21.97	\$30.76
Web Administrator	Mid-Level	\$27.09	\$37.93
Web Administrator	Senior	\$31.60	\$44.25
Web Administrator	Expert	\$36.84	\$51.57
Web Designer	Junior	\$20.50	\$28.70
Web Designer	Mid-Level	\$25.64	\$35.90
Web Designer	Senior	\$30.46	\$42.65
Web Designer	Expert	\$35.79	\$50.11
Web Developer	Junior	\$24.93	\$34.90
Web Developer	Mid-Level	\$31.72	\$44.41
Web Developer	Senior	\$40.65	\$56.91
Web Developer	Expert	\$46.44	\$65.02
Web Manager	Junior	\$24.71	\$34.60
Web Manager	Mid-Level	\$31.97	\$44.76
Web Manager	Senior	\$39.35	\$55.09

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Mid-Level	\$41.40	\$57.96
Systems Developer	Senior	\$49.36	\$69.10
Systems Developer	Expert	\$56.14	\$78.60
Technical Writer	Junior	\$23.48	\$32.88
Technical Writer	Mid-Level	\$26.93	\$37.70
Technical Writer	Senior	\$33.47	\$46.86
Technical Writer	Expert	\$38.65	\$54.11
Tester	Junior	\$26.09	\$36.53
Tester	Mid-Level	\$30.09	\$42.13
Tester	Senior	\$38.41	\$53.77
Tester	Expert	\$44.11	\$61.76
Training Developer	Junior	\$25.70	\$35.98
Training Developer	Mid-Level	\$30.39	\$42.54
Training Developer	Senior	\$36.34	\$50.88
Training Developer	Expert	\$42.22	\$59.11
Web Administrator	Junior	\$24.60	\$34.44
Web Administrator	Mid-Level	\$30.33	\$42.47
Web Administrator	Senior	\$35.38	\$49.54
Web Administrator	Expert	\$41.24	\$57.74
Web Designer	Junior	\$22.95	\$32.13
Web Designer	Mid-Level	\$28.71	\$40.19
Web Designer	Senior	\$34.10	\$47.75
Web Designer	Expert	\$40.07	\$56.10
Web Developer	Junior	\$27.91	\$39.07
Web Developer	Mid-Level	\$35.51	\$49.72
Web Developer	Senior	\$45.51	\$63.72
Web Developer	Expert	\$51.99	\$72.79
Web Manager	Junior	\$27.67	\$38.73
Web Manager	Mid-Level	\$35.80	\$50.12
Web Manager	Senior	\$44.06	\$61.68

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<i>REGION 1</i>				<i>REGION 2</i>				<i>REGION 3</i>			
Region 1 Markup %		40.00%		Region 2 Markup %		40.00%		Region 3 Markup %		40.00%	
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate	Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate	Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Expert	\$50.16	\$70.22	Web Manager	Expert	\$46.15	\$64.61	Web Manager	Expert	\$51.66	\$72.33

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REGION 1

Region 1 Markup % 40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$28.14	\$39.40
Business Analyst	Mid-Level	\$37.26	\$52.16
Business Analyst	Senior	\$45.09	\$63.13
Business Analyst	Expert	\$51.92	\$72.69
Cloud Engineer	Junior	\$34.21	\$47.89
Cloud Engineer	Mid-Level	\$43.81	\$61.33
Cloud Engineer	Senior	\$54.26	\$75.96
Cloud Engineer	Expert	\$62.53	\$87.54
Database Administrator	Junior	\$30.56	\$42.78
Database Administrator	Mid-Level	\$38.80	\$54.32
Database Administrator	Senior	\$47.71	\$66.79
Database Administrator	Expert	\$53.38	\$74.74
Database Architect	Junior	\$33.74	\$47.24
Database Architect	Mid-Level	\$43.08	\$60.32
Database Architect	Senior	\$53.00	\$74.21
Database Architect	Expert	\$61.52	\$86.13
Database Manager	Junior	\$24.04	\$33.66
Database Manager	Mid-Level	\$34.46	\$48.25
Database Manager	Senior	\$45.09	\$63.13
Database Manager	Expert	\$55.32	\$77.45
Graphic Designer	Junior	\$17.75	\$24.85
Graphic Designer	Mid-Level	\$23.12	\$32.37
Graphic Designer	Senior	\$28.20	\$39.48
Graphic Designer	Expert	\$32.85	\$45.99
Help Desk Manager	Junior	\$22.77	\$31.88
Help Desk Manager	Mid-Level	\$29.06	\$40.68
Help Desk Manager	Senior	\$36.20	\$50.68
Help Desk Manager	Expert	\$41.29	\$57.81
IT Manager	Junior	\$32.11	\$44.95
IT Manager	Mid-Level	\$39.66	\$55.52
IT Manager	Senior	\$47.47	\$66.46
IT Manager	Expert	\$55.08	\$77.12
IT Specialist	Junior	\$27.99	\$39.18

REGION 2

Region 2 Markup % 40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$25.89	\$36.24
Business Analyst	Mid-Level	\$34.84	\$48.78
Business Analyst	Senior	\$41.52	\$58.13
Business Analyst	Expert	\$48.05	\$67.27
Cloud Engineer	Junior	\$31.47	\$44.06
Cloud Engineer	Mid-Level	\$40.30	\$56.42
Cloud Engineer	Senior	\$49.92	\$69.89
Cloud Engineer	Expert	\$57.53	\$80.54
Database Administrator	Junior	\$28.12	\$39.36
Database Administrator	Mid-Level	\$35.70	\$49.97
Database Administrator	Senior	\$43.89	\$61.45
Database Administrator	Expert	\$49.11	\$68.76
Database Architect	Junior	\$31.04	\$43.46
Database Architect	Mid-Level	\$39.64	\$55.49
Database Architect	Senior	\$48.76	\$68.27
Database Architect	Expert	\$56.60	\$79.24
Database Manager	Junior	\$22.12	\$30.96
Database Manager	Mid-Level	\$31.71	\$44.39
Database Manager	Senior	\$41.49	\$58.08
Database Manager	Expert	\$50.90	\$71.25
Graphic Designer	Junior	\$16.33	\$22.86
Graphic Designer	Mid-Level	\$21.27	\$29.78
Graphic Designer	Senior	\$25.95	\$36.32
Graphic Designer	Expert	\$30.22	\$42.31
Help Desk Manager	Junior	\$20.95	\$29.33
Help Desk Manager	Mid-Level	\$26.73	\$37.42
Help Desk Manager	Senior	\$33.30	\$46.62
Help Desk Manager	Expert	\$37.99	\$53.18
IT Manager	Junior	\$29.54	\$41.35
IT Manager	Mid-Level	\$36.48	\$51.08
IT Manager	Senior	\$43.67	\$61.14
IT Manager	Expert	\$50.68	\$70.95
IT Specialist	Junior	\$25.75	\$36.04

REGION 3

Region 3 Markup % 40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$28.98	\$40.58
Business Analyst	Mid-Level	\$39.01	\$54.61
Business Analyst	Senior	\$46.49	\$65.08
Business Analyst	Expert	\$53.80	\$75.32
Cloud Engineer	Junior	\$35.23	\$49.33
Cloud Engineer	Mid-Level	\$45.12	\$63.17
Cloud Engineer	Senior	\$55.89	\$78.24
Cloud Engineer	Expert	\$64.41	\$90.17
Database Administrator	Junior	\$31.48	\$44.07
Database Administrator	Mid-Level	\$39.96	\$55.95
Database Administrator	Senior	\$49.14	\$68.80
Database Administrator	Expert	\$54.99	\$76.98
Database Architect	Junior	\$34.76	\$48.66
Database Architect	Mid-Level	\$44.38	\$62.13
Database Architect	Senior	\$54.59	\$76.43
Database Architect	Expert	\$63.37	\$88.71
Database Manager	Junior	\$24.76	\$34.67
Database Manager	Mid-Level	\$35.50	\$49.70
Database Manager	Senior	\$46.45	\$65.02
Database Manager	Expert	\$56.98	\$79.77
Graphic Designer	Junior	\$18.28	\$25.59
Graphic Designer	Mid-Level	\$23.82	\$33.34
Graphic Designer	Senior	\$29.05	\$40.67
Graphic Designer	Expert	\$33.83	\$47.36
Help Desk Manager	Junior	\$23.46	\$32.84
Help Desk Manager	Mid-Level	\$29.93	\$41.90
Help Desk Manager	Senior	\$37.28	\$52.20
Help Desk Manager	Expert	\$42.53	\$59.54
IT Manager	Junior	\$33.07	\$46.30
IT Manager	Mid-Level	\$40.84	\$57.18
IT Manager	Senior	\$48.90	\$68.46
IT Manager	Expert	\$56.74	\$79.43
IT Specialist	Junior	\$28.82	\$40.35

Contractor Name:	Seven Seas Technologies Inc. dba S2Tech
Federal ID#:	43-1778118

REGION 1	
Region 1 Markup %	40.00%

REGION 2	
Region 2 Markup %	40.00%

REGION 3	
Region 3 Markup %	40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$38.29	\$53.60
IT Specialist	Senior	\$46.73	\$65.42
IT Specialist	Expert	\$56.00	\$78.40
Network Administrator	Junior	\$29.47	\$41.26
Network Administrator	Mid-Level	\$35.34	\$49.48
Network Administrator	Senior	\$44.16	\$61.82
Network Administrator	Expert	\$51.19	\$71.67
Network Architect	Junior	\$33.83	\$47.36
Network Architect	Mid-Level	\$44.11	\$61.76
Network Architect	Senior	\$53.64	\$75.10
Network Architect	Expert	\$61.85	\$86.59
Operations Manager	Junior	\$22.08	\$30.92
Operations Manager	Mid-Level	\$32.51	\$45.51
Operations Manager	Senior	\$42.72	\$59.81
Operations Manager	Expert	\$53.05	\$74.26
Programmer	Junior	\$27.99	\$39.18
Programmer	Mid-Level	\$39.05	\$54.67
Programmer	Senior	\$46.57	\$65.19
Programmer	Expert	\$52.93	\$74.10
Project Manager	Junior	\$31.30	\$43.82
Project Manager	Mid-Level	\$40.24	\$56.34
Project Manager	Senior	\$50.92	\$71.29
Project Manager	Expert	\$63.34	\$88.67
Security Analyst	Junior	\$25.97	\$36.35
Security Analyst	Mid-Level	\$33.48	\$46.87
Security Analyst	Senior	\$41.97	\$58.76
Security Analyst	Expert	\$43.65	\$61.11
Security Manager	Junior	\$26.41	\$36.97
Security Manager	Mid-Level	\$36.72	\$51.41
Security Manager	Senior	\$47.14	\$66.00
Security Manager	Expert	\$56.93	\$79.70

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$35.22	\$49.31
IT Specialist	Senior	\$42.99	\$60.19
IT Specialist	Expert	\$51.52	\$72.13
Network Administrator	Junior	\$27.11	\$37.96
Network Administrator	Mid-Level	\$32.51	\$45.52
Network Administrator	Senior	\$40.62	\$56.87
Network Administrator	Expert	\$47.10	\$65.93
Network Architect	Junior	\$31.12	\$43.57
Network Architect	Mid-Level	\$40.59	\$56.82
Network Architect	Senior	\$49.35	\$69.09
Network Architect	Expert	\$56.90	\$79.66
Operations Manager	Junior	\$20.32	\$28.44
Operations Manager	Mid-Level	\$29.91	\$41.87
Operations Manager	Senior	\$39.31	\$55.03
Operations Manager	Expert	\$48.80	\$68.32
Programmer	Junior	\$25.75	\$36.04
Programmer	Mid-Level	\$35.92	\$50.29
Programmer	Senior	\$42.84	\$59.98
Programmer	Expert	\$48.70	\$68.18
Project Manager	Junior	\$28.80	\$40.32
Project Manager	Mid-Level	\$37.02	\$51.83
Project Manager	Senior	\$46.85	\$65.59
Project Manager	Expert	\$58.27	\$81.58
Security Analyst	Junior	\$23.89	\$33.44
Security Analyst	Mid-Level	\$30.80	\$43.12
Security Analyst	Senior	\$38.61	\$54.06
Security Analyst	Expert	\$40.16	\$56.22
Security Manager	Junior	\$24.30	\$34.02
Security Manager	Mid-Level	\$33.78	\$47.29
Security Manager	Senior	\$43.37	\$60.72
Security Manager	Expert	\$52.37	\$73.32

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$39.43	\$55.21
IT Specialist	Senior	\$48.13	\$67.39
IT Specialist	Expert	\$57.68	\$80.75
Network Administrator	Junior	\$30.35	\$42.49
Network Administrator	Mid-Level	\$36.40	\$50.96
Network Administrator	Senior	\$45.48	\$63.67
Network Administrator	Expert	\$52.73	\$73.82
Network Architect	Junior	\$34.84	\$48.78
Network Architect	Mid-Level	\$45.44	\$63.61
Network Architect	Senior	\$55.25	\$77.35
Network Architect	Expert	\$63.71	\$89.19
Operations Manager	Junior	\$22.75	\$31.84
Operations Manager	Mid-Level	\$33.48	\$46.87
Operations Manager	Senior	\$44.01	\$61.61
Operations Manager	Expert	\$54.64	\$76.49
Programmer	Junior	\$28.82	\$40.35
Programmer	Mid-Level	\$40.22	\$56.31
Programmer	Senior	\$47.96	\$67.15
Programmer	Expert	\$54.52	\$76.33
Project Manager	Junior	\$32.24	\$45.14
Project Manager	Mid-Level	\$41.45	\$58.03
Project Manager	Senior	\$52.45	\$73.43
Project Manager	Expert	\$65.24	\$91.33
Security Analyst	Junior	\$26.75	\$37.44
Security Analyst	Mid-Level	\$34.48	\$48.27
Security Analyst	Senior	\$43.23	\$60.52
Security Analyst	Expert	\$44.96	\$62.95
Security Manager	Junior	\$27.20	\$38.08
Security Manager	Mid-Level	\$37.82	\$52.95
Security Manager	Senior	\$48.56	\$67.98
Security Manager	Expert	\$58.64	\$82.09

Contractor Name:	Seven Seas Technologies Inc. dba S2Tech
Federal ID#:	43-1778118

REGION 1			
Region 1 Markup %		40.00%	
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$28.20	\$39.48
Software Analyst	Mid-Level	\$38.29	\$53.60
Software Analyst	Senior	\$46.72	\$65.41
Software Analyst	Expert	\$55.85	\$78.19
Software Architect	Junior	\$34.18	\$47.85
Software Architect	Mid-Level	\$43.84	\$61.37
Software Architect	Senior	\$54.53	\$76.34
Software Architect	Expert	\$62.09	\$86.92
Software Developer	Junior	\$28.44	\$39.81
Software Developer	Mid-Level	\$39.06	\$54.68
Software Developer	Senior	\$46.57	\$65.19
Software Developer	Expert	\$53.01	\$74.22
Software Manager	Junior	\$53.86	\$75.40
Software Manager	Mid-Level	\$59.23	\$82.92
Software Manager	Senior	\$64.49	\$90.28
Software Manager	Expert	\$71.59	\$100.22
Systems Administrator	Junior	\$29.47	\$41.26
Systems Administrator	Mid-Level	\$35.30	\$49.42
Systems Administrator	Senior	\$44.14	\$61.79
Systems Administrator	Expert	\$51.19	\$71.67
Systems Analyst	Junior	\$27.93	\$39.11
Systems Analyst	Mid-Level	\$38.41	\$53.77
Systems Analyst	Senior	\$46.72	\$65.41
Systems Analyst	Expert	\$56.01	\$78.42
Systems Architect	Junior	\$34.22	\$47.90
Systems Architect	Mid-Level	\$43.85	\$61.39
Systems Architect	Senior	\$53.64	\$75.10
Systems Architect	Expert	\$62.04	\$86.85
Systems Developer	Junior	\$27.99	\$39.18
Systems Developer	Mid-Level	\$39.03	\$54.64
Systems Developer	Senior	\$46.53	\$65.14

REGION 2			
Region 2 Markup %		40.00%	
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$25.95	\$36.32
Software Analyst	Mid-Level	\$35.22	\$49.31
Software Analyst	Senior	\$42.98	\$60.17
Software Analyst	Expert	\$51.38	\$71.93
Software Architect	Junior	\$31.44	\$44.02
Software Architect	Mid-Level	\$40.33	\$56.46
Software Architect	Senior	\$50.17	\$70.23
Software Architect	Expert	\$57.12	\$79.97
Software Developer	Junior	\$26.16	\$36.63
Software Developer	Mid-Level	\$35.93	\$50.31
Software Developer	Senior	\$42.84	\$59.98
Software Developer	Expert	\$48.77	\$68.28
Software Manager	Junior	\$49.55	\$69.37
Software Manager	Mid-Level	\$56.38	\$78.94
Software Manager	Senior	\$64.07	\$89.69
Software Manager	Expert	\$70.60	\$98.83
Systems Administrator	Junior	\$27.11	\$37.96
Systems Administrator	Mid-Level	\$32.47	\$45.46
Systems Administrator	Senior	\$40.60	\$56.85
Systems Administrator	Expert	\$47.10	\$65.93
Systems Analyst	Junior	\$25.70	\$35.98
Systems Analyst	Mid-Level	\$35.34	\$49.47
Systems Analyst	Senior	\$42.98	\$60.17
Systems Analyst	Expert	\$51.53	\$72.14
Systems Architect	Junior	\$31.48	\$44.07
Systems Architect	Mid-Level	\$40.34	\$56.48
Systems Architect	Senior	\$49.35	\$69.09
Systems Architect	Expert	\$57.07	\$79.90
Systems Developer	Junior	\$25.75	\$36.04
Systems Developer	Mid-Level	\$35.90	\$50.27
Systems Developer	Senior	\$42.80	\$59.92

REGION 3			
Region 3 Markup %		40.00%	
Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$29.05	\$40.67
Software Analyst	Mid-Level	\$39.43	\$55.21
Software Analyst	Senior	\$48.12	\$67.37
Software Analyst	Expert	\$57.52	\$80.53
Software Architect	Junior	\$35.20	\$49.28
Software Architect	Mid-Level	\$45.15	\$63.21
Software Architect	Senior	\$56.16	\$78.63
Software Architect	Expert	\$63.95	\$89.53
Software Developer	Junior	\$29.29	\$41.01
Software Developer	Mid-Level	\$40.23	\$56.32
Software Developer	Senior	\$47.96	\$67.15
Software Developer	Expert	\$54.60	\$76.45
Software Manager	Junior	\$55.47	\$77.66
Software Manager	Mid-Level	\$60.04	\$84.05
Software Manager	Senior	\$69.66	\$97.52
Software Manager	Expert	\$71.59	\$100.22
Systems Administrator	Junior	\$30.35	\$42.49
Systems Administrator	Mid-Level	\$36.36	\$50.90
Systems Administrator	Senior	\$45.46	\$63.64
Systems Administrator	Expert	\$52.73	\$73.82
Systems Analyst	Junior	\$28.77	\$40.28
Systems Analyst	Mid-Level	\$39.56	\$55.39
Systems Analyst	Senior	\$48.12	\$67.37
Systems Analyst	Expert	\$57.69	\$80.77
Systems Architect	Junior	\$35.24	\$49.34
Systems Architect	Mid-Level	\$45.16	\$63.23
Systems Architect	Senior	\$55.25	\$77.35
Systems Architect	Expert	\$63.90	\$89.46
Systems Developer	Junior	\$28.82	\$40.35
Systems Developer	Mid-Level	\$40.20	\$56.28
Systems Developer	Senior	\$47.92	\$67.09

Contractor Name:	Seven Seas Technologies Inc. dba S2Tech
Federal ID#:	43-1778118

REGION 1

Region 1 Markup % 40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$52.92	\$74.09
Technical Writer	Junior	\$22.13	\$30.99
Technical Writer	Mid-Level	\$25.38	\$35.54
Technical Writer	Senior	\$31.55	\$44.17
Technical Writer	Expert	\$36.43	\$51.01
Tester	Junior	\$24.60	\$34.43
Tester	Mid-Level	\$28.37	\$39.71
Tester	Senior	\$36.20	\$50.69
Tester	Expert	\$41.58	\$58.21
Training Developer	Junior	\$24.23	\$33.92
Training Developer	Mid-Level	\$28.64	\$40.10
Training Developer	Senior	\$34.26	\$47.96
Training Developer	Expert	\$39.80	\$55.72
Web Administrator	Junior	\$23.19	\$32.46
Web Administrator	Mid-Level	\$28.59	\$40.03
Web Administrator	Senior	\$33.35	\$46.69
Web Administrator	Expert	\$38.87	\$54.42
Web Designer	Junior	\$21.63	\$30.28
Web Designer	Mid-Level	\$27.06	\$37.88
Web Designer	Senior	\$32.15	\$45.00
Web Designer	Expert	\$37.77	\$52.88
Web Developer	Junior	\$26.31	\$36.83
Web Developer	Mid-Level	\$33.48	\$46.87
Web Developer	Senior	\$42.90	\$60.06
Web Developer	Expert	\$49.01	\$68.61
Web Manager	Junior	\$26.08	\$36.51
Web Manager	Mid-Level	\$33.74	\$47.24
Web Manager	Senior	\$41.53	\$58.14
Web Manager	Expert	\$48.70	\$68.18

REGION 2

Region 2 Markup % 40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$48.69	\$68.16
Technical Writer	Junior	\$20.36	\$28.51
Technical Writer	Mid-Level	\$23.35	\$32.69
Technical Writer	Senior	\$29.02	\$40.63
Technical Writer	Expert	\$33.52	\$46.93
Tester	Junior	\$22.63	\$31.68
Tester	Mid-Level	\$26.10	\$36.54
Tester	Senior	\$33.31	\$46.63
Tester	Expert	\$38.25	\$53.56
Training Developer	Junior	\$22.29	\$31.20
Training Developer	Mid-Level	\$26.35	\$36.89
Training Developer	Senior	\$31.52	\$44.12
Training Developer	Expert	\$36.62	\$51.26
Web Administrator	Junior	\$21.33	\$29.86
Web Administrator	Mid-Level	\$26.31	\$36.83
Web Administrator	Senior	\$30.68	\$42.96
Web Administrator	Expert	\$35.76	\$50.07
Web Designer	Junior	\$19.90	\$27.86
Web Designer	Mid-Level	\$24.89	\$34.85
Web Designer	Senior	\$29.57	\$41.40
Web Designer	Expert	\$34.75	\$48.65
Web Developer	Junior	\$24.20	\$33.88
Web Developer	Mid-Level	\$30.80	\$43.12
Web Developer	Senior	\$39.47	\$55.25
Web Developer	Expert	\$45.09	\$63.12
Web Manager	Junior	\$23.99	\$33.59
Web Manager	Mid-Level	\$31.04	\$43.46
Web Manager	Senior	\$38.21	\$53.49
Web Manager	Expert	\$44.80	\$62.72

REGION 3

Region 3 Markup % 40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$54.51	\$76.31
Technical Writer	Junior	\$22.80	\$31.92
Technical Writer	Mid-Level	\$26.14	\$36.60
Technical Writer	Senior	\$32.50	\$45.49
Technical Writer	Expert	\$37.53	\$52.54
Tester	Junior	\$25.33	\$35.47
Tester	Mid-Level	\$29.22	\$40.90
Tester	Senior	\$37.29	\$52.21
Tester	Expert	\$42.83	\$59.96
Training Developer	Junior	\$24.95	\$34.93
Training Developer	Mid-Level	\$29.50	\$41.31
Training Developer	Senior	\$35.29	\$49.40
Training Developer	Expert	\$40.99	\$57.39
Web Administrator	Junior	\$23.88	\$33.43
Web Administrator	Mid-Level	\$29.45	\$41.23
Web Administrator	Senior	\$34.35	\$48.09
Web Administrator	Expert	\$40.04	\$56.05
Web Designer	Junior	\$22.28	\$31.19
Web Designer	Mid-Level	\$27.87	\$39.02
Web Designer	Senior	\$33.11	\$46.35
Web Designer	Expert	\$38.90	\$54.46
Web Developer	Junior	\$27.10	\$37.93
Web Developer	Mid-Level	\$34.48	\$48.27
Web Developer	Senior	\$44.19	\$61.86
Web Developer	Expert	\$50.48	\$70.67
Web Manager	Junior	\$26.86	\$37.61
Web Manager	Mid-Level	\$34.76	\$48.66
Web Manager	Senior	\$42.78	\$59.89
Web Manager	Expert	\$50.16	\$70.22

Contractor Name:	Seven Seas Technologies Inc. dba S2Tech
Federal ID#:	43-1778118

REGION 1

Region 1 Markup % **40.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	27.32	\$38.25
Business Analyst	Mid-Level	36.17	\$50.64
Business Analyst	Senior	43.78	\$61.29
Business Analyst	Expert	50.41	\$70.57
Cloud Engineer	Junior	33.21	\$46.49
Cloud Engineer	Mid-Level	42.53	\$59.54
Cloud Engineer	Senior	52.68	\$73.75
Cloud Engineer	Expert	60.71	\$84.99
Database Administrator	Junior	29.67	\$41.54
Database Administrator	Mid-Level	37.67	\$52.74
Database Administrator	Senior	46.32	\$64.85
Database Administrator	Expert	51.83	\$72.56
Database Architect	Junior	32.76	\$45.86
Database Architect	Mid-Level	41.83	\$58.56
Database Architect	Senior	51.46	\$72.04
Database Architect	Expert	59.73	\$83.62
Database Manager	Junior	23.34	\$32.68
Database Manager	Mid-Level	33.46	\$46.84
Database Manager	Senior	43.78	\$61.29
Database Manager	Expert	53.71	\$75.19
Graphic Designer	Junior	17.23	\$24.12
Graphic Designer	Mid-Level	22.45	\$31.43
Graphic Designer	Senior	27.38	\$38.33
Graphic Designer	Expert	31.89	\$44.65
Help Desk Manager	Junior	22.11	\$30.95
Help Desk Manager	Mid-Level	28.21	\$39.49
Help Desk Manager	Senior	35.14	\$49.20
Help Desk Manager	Expert	40.09	\$56.13
IT Manager	Junior	31.17	\$43.64
IT Manager	Mid-Level	38.50	\$53.90
IT Manager	Senior	46.09	\$64.53
IT Manager	Expert	53.48	\$74.87
IT Specialist	Junior	27.17	\$38.04

REGION 2

Region 2 Markup % **40.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$25.13	\$35.19
Business Analyst	Mid-Level	\$33.83	\$47.36
Business Analyst	Senior	\$40.31	\$56.44
Business Analyst	Expert	\$46.65	\$65.31
Cloud Engineer	Junior	\$30.55	\$42.77
Cloud Engineer	Mid-Level	\$39.13	\$54.78
Cloud Engineer	Senior	\$48.47	\$67.85
Cloud Engineer	Expert	\$55.85	\$78.19
Database Administrator	Junior	\$27.30	\$38.21
Database Administrator	Mid-Level	\$34.66	\$48.52
Database Administrator	Senior	\$42.61	\$59.66
Database Administrator	Expert	\$47.68	\$66.76
Database Architect	Junior	\$30.14	\$42.19
Database Architect	Mid-Level	\$38.48	\$53.88
Database Architect	Senior	\$47.34	\$66.28
Database Architect	Expert	\$54.95	\$76.93
Database Manager	Junior	\$21.47	\$30.06
Database Manager	Mid-Level	\$30.78	\$43.10
Database Manager	Senior	\$40.28	\$56.39
Database Manager	Expert	\$49.41	\$69.18
Graphic Designer	Junior	\$15.85	\$22.19
Graphic Designer	Mid-Level	\$20.65	\$28.92
Graphic Designer	Senior	\$25.19	\$35.27
Graphic Designer	Expert	\$29.34	\$41.07
Help Desk Manager	Junior	\$20.34	\$28.48
Help Desk Manager	Mid-Level	\$25.95	\$36.33
Help Desk Manager	Senior	\$32.33	\$45.26
Help Desk Manager	Expert	\$36.88	\$51.64
IT Manager	Junior	\$28.68	\$40.15
IT Manager	Mid-Level	\$35.42	\$49.59
IT Manager	Senior	\$42.40	\$59.36
IT Manager	Expert	\$49.20	\$68.88
IT Specialist	Junior	\$25.00	\$34.99

REGION 3

Region 3 Markup % **40.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$28.14	\$39.40
Business Analyst	Mid-Level	\$37.87	\$53.02
Business Analyst	Senior	\$45.13	\$63.19
Business Analyst	Expert	\$52.23	\$73.12
Cloud Engineer	Junior	\$34.21	\$47.89
Cloud Engineer	Mid-Level	\$43.81	\$61.33
Cloud Engineer	Senior	\$54.26	\$75.96
Cloud Engineer	Expert	\$62.53	\$87.54
Database Administrator	Junior	\$30.56	\$42.78
Database Administrator	Mid-Level	\$38.80	\$54.32
Database Administrator	Senior	\$47.71	\$66.79
Database Administrator	Expert	\$53.38	\$74.74
Database Architect	Junior	\$33.74	\$47.24
Database Architect	Mid-Level	\$43.08	\$60.32
Database Architect	Senior	\$53.00	\$74.21
Database Architect	Expert	\$61.52	\$86.13
Database Manager	Junior	\$24.04	\$33.66
Database Manager	Mid-Level	\$34.46	\$48.25
Database Manager	Senior	\$45.09	\$63.13
Database Manager	Expert	\$55.32	\$77.45
Graphic Designer	Junior	\$17.75	\$24.85
Graphic Designer	Mid-Level	\$23.12	\$32.37
Graphic Designer	Senior	\$28.20	\$39.48
Graphic Designer	Expert	\$32.85	\$45.99
Help Desk Manager	Junior	\$22.77	\$31.88
Help Desk Manager	Mid-Level	\$29.06	\$40.68
Help Desk Manager	Senior	\$36.20	\$50.68
Help Desk Manager	Expert	\$41.29	\$57.81
IT Manager	Junior	\$32.11	\$44.95
IT Manager	Mid-Level	\$39.66	\$55.52
IT Manager	Senior	\$47.47	\$66.46
IT Manager	Expert	\$55.08	\$77.12
IT Specialist	Junior	\$27.99	\$39.18

Contractor Name:	Seven Seas Technologies Inc. dba S2Tech
Federal ID#:	43-1778118

REGION 1	
Region 1 Markup %	40.00%

REGION 2	
Region 2 Markup %	40.00%

REGION 3	
Region 3 Markup %	40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	37.17	\$52.04
IT Specialist	Senior	45.37	\$63.52
IT Specialist	Expert	54.37	\$76.12
Network Administrator	Junior	28.61	\$40.05
Network Administrator	Mid-Level	34.31	\$48.03
Network Administrator	Senior	42.87	\$60.02
Network Administrator	Expert	49.70	\$69.58
Network Architect	Junior	32.84	\$45.98
Network Architect	Mid-Level	42.83	\$59.96
Network Architect	Senior	52.08	\$72.91
Network Architect	Expert	60.05	\$84.07
Operations Manager	Junior	21.44	\$30.02
Operations Manager	Mid-Level	31.56	\$44.18
Operations Manager	Senior	41.48	\$58.07
Operations Manager	Expert	51.50	\$72.10
Programmer	Junior	27.17	\$38.04
Programmer	Mid-Level	37.91	\$53.07
Programmer	Senior	45.21	\$63.29
Programmer	Expert	51.39	\$71.95
Project Manager	Junior	30.39	\$42.55
Project Manager	Mid-Level	39.07	\$54.70
Project Manager	Senior	49.44	\$69.22
Project Manager	Expert	61.49	\$86.09
Security Analyst	Junior	25.21	\$35.29
Security Analyst	Mid-Level	32.50	\$45.50
Security Analyst	Senior	40.75	\$57.05
Security Analyst	Expert	42.38	\$59.33
Security Manager	Junior	25.64	\$35.90
Security Manager	Mid-Level	35.65	\$49.91
Security Manager	Senior	45.77	\$64.08
Security Manager	Expert	55.27	\$77.38

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$34.20	\$47.87
IT Specialist	Senior	\$41.74	\$58.44
IT Specialist	Expert	\$50.02	\$70.03
Network Administrator	Junior	\$26.32	\$36.85
Network Administrator	Mid-Level	\$31.57	\$44.19
Network Administrator	Senior	\$39.44	\$55.22
Network Administrator	Expert	\$45.72	\$64.01
Network Architect	Junior	\$30.21	\$42.30
Network Architect	Mid-Level	\$39.40	\$55.17
Network Architect	Senior	\$47.91	\$67.08
Network Architect	Expert	\$55.25	\$77.34
Operations Manager	Junior	\$19.72	\$27.61
Operations Manager	Mid-Level	\$29.04	\$40.65
Operations Manager	Senior	\$38.16	\$53.43
Operations Manager	Expert	\$47.38	\$66.33
Programmer	Junior	\$25.00	\$34.99
Programmer	Mid-Level	\$34.88	\$48.83
Programmer	Senior	\$41.59	\$58.23
Programmer	Expert	\$47.28	\$66.19
Project Manager	Junior	\$27.96	\$39.14
Project Manager	Mid-Level	\$35.94	\$50.32
Project Manager	Senior	\$45.48	\$63.68
Project Manager	Expert	\$56.57	\$79.20
Security Analyst	Junior	\$23.19	\$32.47
Security Analyst	Mid-Level	\$29.90	\$41.86
Security Analyst	Senior	\$37.49	\$52.49
Security Analyst	Expert	\$38.99	\$54.59
Security Manager	Junior	\$23.59	\$33.02
Security Manager	Mid-Level	\$32.80	\$45.92
Security Manager	Senior	\$42.11	\$58.95
Security Manager	Expert	\$50.85	\$71.19

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$38.29	\$53.60
IT Specialist	Senior	\$46.73	\$65.42
IT Specialist	Expert	\$56.00	\$78.40
Network Administrator	Junior	\$29.47	\$41.26
Network Administrator	Mid-Level	\$35.34	\$49.48
Network Administrator	Senior	\$44.16	\$61.82
Network Administrator	Expert	\$51.19	\$71.67
Network Architect	Junior	\$33.83	\$47.36
Network Architect	Mid-Level	\$44.11	\$61.76
Network Architect	Senior	\$53.64	\$75.10
Network Architect	Expert	\$61.85	\$86.59
Operations Manager	Junior	\$22.08	\$30.92
Operations Manager	Mid-Level	\$32.51	\$45.51
Operations Manager	Senior	\$42.72	\$59.81
Operations Manager	Expert	\$53.05	\$74.26
Programmer	Junior	\$27.99	\$39.18
Programmer	Mid-Level	\$39.05	\$54.67
Programmer	Senior	\$46.57	\$65.19
Programmer	Expert	\$52.93	\$74.10
Project Manager	Junior	\$31.30	\$43.82
Project Manager	Mid-Level	\$40.24	\$56.34
Project Manager	Senior	\$50.92	\$71.29
Project Manager	Expert	\$63.34	\$88.67
Security Analyst	Junior	\$25.97	\$36.35
Security Analyst	Mid-Level	\$33.48	\$46.87
Security Analyst	Senior	\$41.97	\$58.76
Security Analyst	Expert	\$43.65	\$61.11
Security Manager	Junior	\$26.41	\$36.97
Security Manager	Mid-Level	\$36.72	\$51.41
Security Manager	Senior	\$47.14	\$66.00
Security Manager	Expert	\$56.93	\$79.70

Contractor Name:	Seven Seas Technologies Inc. dba S2Tech
Federal ID#:	43-1778118

REGION 1

Region 1 Markup % 40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	27.38	\$38.33
Software Analyst	Mid-Level	37.17	\$52.04
Software Analyst	Senior	45.36	\$63.50
Software Analyst	Expert	54.22	\$75.91
Software Architect	Junior	33.18	\$46.45
Software Architect	Mid-Level	42.56	\$59.58
Software Architect	Senior	52.94	\$74.12
Software Architect	Expert	60.28	\$84.39
Software Developer	Junior	27.61	\$38.65
Software Developer	Mid-Level	37.92	\$53.09
Software Developer	Senior	45.21	\$63.29
Software Developer	Expert	51.47	\$72.06
Software Manager	Junior	52.29	\$73.21
Software Manager	Mid-Level	57.50	\$80.50
Software Manager	Senior	62.61	\$87.65
Software Manager	Expert	69.50	\$97.30
Systems Administrator	Junior	28.61	\$40.05
Systems Administrator	Mid-Level	34.27	\$47.98
Systems Administrator	Senior	42.85	\$59.99
Systems Administrator	Expert	49.70	\$69.58
Systems Analyst	Junior	27.12	\$37.97
Systems Analyst	Mid-Level	37.29	\$52.21
Systems Analyst	Senior	45.36	\$63.50
Systems Analyst	Expert	54.38	\$76.13
Systems Architect	Junior	33.22	\$46.51
Systems Architect	Mid-Level	42.57	\$59.60
Systems Architect	Senior	52.08	\$72.91
Systems Architect	Expert	60.23	\$84.32
Systems Developer	Junior	27.17	\$38.04
Systems Developer	Mid-Level	37.89	\$53.05
Systems Developer	Senior	45.17	\$63.24

REGION 2

Region 2 Markup % 40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$25.19	\$35.27
Software Analyst	Mid-Level	\$34.20	\$47.87
Software Analyst	Senior	\$41.73	\$58.42
Software Analyst	Expert	\$49.88	\$69.84
Software Architect	Junior	\$30.53	\$42.74
Software Architect	Mid-Level	\$39.16	\$54.82
Software Architect	Senior	\$48.70	\$68.19
Software Architect	Expert	\$55.46	\$77.64
Software Developer	Junior	\$25.40	\$35.56
Software Developer	Mid-Level	\$34.89	\$48.84
Software Developer	Senior	\$41.59	\$58.23
Software Developer	Expert	\$47.35	\$66.29
Software Manager	Junior	\$48.11	\$67.35
Software Manager	Mid-Level	\$54.74	\$76.64
Software Manager	Senior	\$62.20	\$87.08
Software Manager	Expert	\$68.54	\$95.96
Systems Administrator	Junior	\$26.32	\$36.85
Systems Administrator	Mid-Level	\$31.53	\$44.14
Systems Administrator	Senior	\$39.42	\$55.19
Systems Administrator	Expert	\$45.72	\$64.01
Systems Analyst	Junior	\$24.95	\$34.93
Systems Analyst	Mid-Level	\$34.31	\$48.03
Systems Analyst	Senior	\$41.73	\$58.42
Systems Analyst	Expert	\$50.03	\$70.04
Systems Architect	Junior	\$30.56	\$42.79
Systems Architect	Mid-Level	\$39.16	\$54.83
Systems Architect	Senior	\$47.91	\$67.08
Systems Architect	Expert	\$55.41	\$77.58
Systems Developer	Junior	\$25.00	\$34.99
Systems Developer	Mid-Level	\$34.86	\$48.80
Systems Developer	Senior	\$41.56	\$58.18

REGION 3

Region 3 Markup % 40.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$28.20	\$39.48
Software Analyst	Mid-Level	\$38.29	\$53.60
Software Analyst	Senior	\$46.72	\$65.41
Software Analyst	Expert	\$55.85	\$78.19
Software Architect	Junior	\$34.18	\$47.85
Software Architect	Mid-Level	\$43.84	\$61.37
Software Architect	Senior	\$54.53	\$76.34
Software Architect	Expert	\$62.09	\$86.92
Software Developer	Junior	\$28.44	\$39.81
Software Developer	Mid-Level	\$39.06	\$54.68
Software Developer	Senior	\$46.57	\$65.19
Software Developer	Expert	\$53.01	\$74.22
Software Manager	Junior	\$53.86	\$75.40
Software Manager	Mid-Level	\$58.29	\$81.61
Software Manager	Senior	\$67.63	\$94.68
Software Manager	Expert	\$69.50	\$97.30
Systems Administrator	Junior	\$29.47	\$41.26
Systems Administrator	Mid-Level	\$35.30	\$49.42
Systems Administrator	Senior	\$44.14	\$61.79
Systems Administrator	Expert	\$51.19	\$71.67
Systems Analyst	Junior	\$27.93	\$39.11
Systems Analyst	Mid-Level	\$38.41	\$53.77
Systems Analyst	Senior	\$46.72	\$65.41
Systems Analyst	Expert	\$56.01	\$78.42
Systems Architect	Junior	\$34.22	\$47.90
Systems Architect	Mid-Level	\$43.85	\$61.39
Systems Architect	Senior	\$53.64	\$75.10
Systems Architect	Expert	\$62.04	\$86.85
Systems Developer	Junior	\$27.99	\$39.18
Systems Developer	Mid-Level	\$39.03	\$54.64
Systems Developer	Senior	\$46.53	\$65.14

Contractor Name:	Seven Seas Technologies Inc. dba S2Tech
Federal ID#:	43-1778118

REGION 1

Region 1 Markup % **40.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	51.38	\$71.93
Technical Writer	Junior	21.49	\$30.09
Technical Writer	Mid-Level	24.64	\$34.50
Technical Writer	Senior	30.63	\$42.88
Technical Writer	Expert	35.37	\$49.52
Tester	Junior	23.88	\$33.43
Tester	Mid-Level	27.54	\$38.56
Tester	Senior	35.15	\$49.21
Tester	Expert	40.37	\$56.52
Training Developer	Junior	23.52	\$32.93
Training Developer	Mid-Level	27.81	\$38.93
Training Developer	Senior	33.26	\$46.56
Training Developer	Expert	38.64	\$54.10
Web Administrator	Junior	22.51	\$31.51
Web Administrator	Mid-Level	27.76	\$38.86
Web Administrator	Senior	32.38	\$45.33
Web Administrator	Expert	37.74	\$52.84
Web Designer	Junior	21.00	\$29.40
Web Designer	Mid-Level	26.27	\$36.78
Web Designer	Senior	31.21	\$43.69
Web Designer	Expert	36.67	\$51.34
Web Developer	Junior	25.54	\$35.76
Web Developer	Mid-Level	32.50	\$45.50
Web Developer	Senior	41.65	\$58.31
Web Developer	Expert	47.58	\$66.61
Web Manager	Junior	25.32	\$35.45
Web Manager	Mid-Level	32.76	\$45.86
Web Manager	Senior	40.32	\$56.45
Web Manager	Expert	47.28	\$66.19

REGION 2

Region 2 Markup % **40.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$47.27	\$66.18
Technical Writer	Junior	\$19.77	\$27.68
Technical Writer	Mid-Level	\$22.67	\$31.74
Technical Writer	Senior	\$28.18	\$39.45
Technical Writer	Expert	\$32.54	\$45.56
Tester	Junior	\$21.97	\$30.76
Tester	Mid-Level	\$25.34	\$35.47
Tester	Senior	\$32.34	\$45.27
Tester	Expert	\$37.14	\$52.00
Training Developer	Junior	\$21.64	\$30.29
Training Developer	Mid-Level	\$25.59	\$35.82
Training Developer	Senior	\$30.60	\$42.84
Training Developer	Expert	\$35.55	\$49.77
Web Administrator	Junior	\$20.71	\$28.99
Web Administrator	Mid-Level	\$25.54	\$35.75
Web Administrator	Senior	\$29.79	\$41.71
Web Administrator	Expert	\$34.72	\$48.61
Web Designer	Junior	\$19.32	\$27.05
Web Designer	Mid-Level	\$24.17	\$33.84
Web Designer	Senior	\$28.71	\$40.20
Web Designer	Expert	\$33.74	\$47.23
Web Developer	Junior	\$23.50	\$32.90
Web Developer	Mid-Level	\$29.90	\$41.86
Web Developer	Senior	\$38.32	\$53.65
Web Developer	Expert	\$43.77	\$61.28
Web Manager	Junior	\$23.29	\$32.61
Web Manager	Mid-Level	\$30.14	\$42.19
Web Manager	Senior	\$37.09	\$51.93
Web Manager	Expert	\$43.50	\$60.90

REGION 3

Region 3 Markup % **40.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$52.92	\$74.09
Technical Writer	Junior	\$22.13	\$30.99
Technical Writer	Mid-Level	\$25.38	\$35.54
Technical Writer	Senior	\$31.55	\$44.17
Technical Writer	Expert	\$36.43	\$51.01
Tester	Junior	\$24.60	\$34.43
Tester	Mid-Level	\$28.37	\$39.71
Tester	Senior	\$36.20	\$50.69
Tester	Expert	\$41.58	\$58.21
Training Developer	Junior	\$24.23	\$33.92
Training Developer	Mid-Level	\$28.64	\$40.10
Training Developer	Senior	\$34.26	\$47.96
Training Developer	Expert	\$39.80	\$55.72
Web Administrator	Junior	\$23.19	\$32.46
Web Administrator	Mid-Level	\$28.59	\$40.03
Web Administrator	Senior	\$33.35	\$46.69
Web Administrator	Expert	\$38.87	\$54.42
Web Designer	Junior	\$21.63	\$30.28
Web Designer	Mid-Level	\$27.06	\$37.88
Web Designer	Senior	\$32.15	\$45.00
Web Designer	Expert	\$37.77	\$52.88
Web Developer	Junior	\$26.31	\$36.83
Web Developer	Mid-Level	\$33.48	\$46.87
Web Developer	Senior	\$42.90	\$60.06
Web Developer	Expert	\$49.01	\$68.61
Web Manager	Junior	\$26.08	\$36.51
Web Manager	Mid-Level	\$33.74	\$47.24
Web Manager	Senior	\$41.53	\$58.14
Web Manager	Expert	\$48.70	\$68.18