

Procurement Services

Hourly-Based IT Services

Contractor Name:	SVAM International, Inc.
Federal ID#:	11-3190965

**REGION 1**

**REGION 2**

**REGION 3**

Region 1 Markup % **52.00%**

Region 2 Markup % **52.00%**

Region 3 Markup % **52.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$25.65	\$38.99
Business Analyst	Mid-Level	\$35.15	\$53.43
Business Analyst	Senior	\$47.50	\$72.20
Business Analyst	Expert	\$58.90	\$89.53
Cloud Engineer	Junior	\$28.50	\$43.32
Cloud Engineer	Mid-Level	\$42.75	\$64.98
Cloud Engineer	Senior	\$52.25	\$79.42
Cloud Engineer	Expert	\$66.50	\$101.08
Database Administrator	Junior	\$28.50	\$43.32
Database Administrator	Mid-Level	\$39.90	\$60.65
Database Administrator	Senior	\$52.25	\$79.42
Database Administrator	Expert	\$61.75	\$93.86
Database Architect	Junior	\$28.50	\$43.32
Database Architect	Mid-Level	\$42.75	\$64.98
Database Architect	Senior	\$54.63	\$83.04
Database Architect	Expert	\$65.55	\$99.64
Database Manager	Junior	\$28.50	\$43.32
Database Manager	Mid-Level	\$42.75	\$64.98
Database Manager	Senior	\$54.63	\$83.04
Database Manager	Expert	\$65.55	\$99.64
Graphic Designer	Junior	\$23.75	\$36.10
Graphic Designer	Mid-Level	\$28.50	\$43.32
Graphic Designer	Senior	\$33.25	\$50.54
Graphic Designer	Expert	\$47.50	\$72.20
Help Desk Manager	Junior	\$26.13	\$39.72
Help Desk Manager	Mid-Level	\$30.88	\$46.94
Help Desk Manager	Senior	\$42.75	\$64.98
Help Desk Manager	Expert	\$52.25	\$79.42
IT Manager	Junior	\$28.50	\$43.32
IT Manager	Mid-Level	\$42.75	\$64.98
IT Manager	Senior	\$52.25	\$79.42
IT Manager	Expert	\$66.50	\$101.08
IT Specialist	Junior	\$28.50	\$43.32

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$25.65	\$38.99
Business Analyst	Mid-Level	\$35.15	\$53.43
Business Analyst	Senior	\$47.50	\$72.20
Business Analyst	Expert	\$58.90	\$89.53
Cloud Engineer	Junior	\$28.50	\$43.32
Cloud Engineer	Mid-Level	\$42.75	\$64.98
Cloud Engineer	Senior	\$52.25	\$79.42
Cloud Engineer	Expert	\$66.50	\$101.08
Database Administrator	Junior	\$28.50	\$43.32
Database Administrator	Mid-Level	\$39.90	\$60.65
Database Administrator	Senior	\$52.25	\$79.42
Database Administrator	Expert	\$61.75	\$93.86
Database Architect	Junior	\$28.50	\$43.32
Database Architect	Mid-Level	\$42.75	\$64.98
Database Architect	Senior	\$54.63	\$83.04
Database Architect	Expert	\$65.55	\$99.64
Database Manager	Junior	\$28.50	\$43.32
Database Manager	Mid-Level	\$42.75	\$64.98
Database Manager	Senior	\$54.63	\$83.04
Database Manager	Expert	\$65.55	\$99.64
Graphic Designer	Junior	\$23.75	\$36.10
Graphic Designer	Mid-Level	\$28.50	\$43.32
Graphic Designer	Senior	\$33.25	\$50.54
Graphic Designer	Expert	\$47.50	\$72.20
Help Desk Manager	Junior	\$26.13	\$39.72
Help Desk Manager	Mid-Level	\$30.88	\$46.94
Help Desk Manager	Senior	\$42.75	\$64.98
Help Desk Manager	Expert	\$52.25	\$79.42
IT Manager	Junior	\$28.50	\$43.32
IT Manager	Mid-Level	\$42.75	\$64.98
IT Manager	Senior	\$52.25	\$79.42
IT Manager	Expert	\$66.50	\$101.08
IT Specialist	Junior	\$28.50	\$43.32

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$27.00	\$41.04
Business Analyst	Mid-Level	\$37.00	\$56.24
Business Analyst	Senior	\$50.00	\$76.00
Business Analyst	Expert	\$62.00	\$94.24
Cloud Engineer	Junior	\$30.00	\$45.60
Cloud Engineer	Mid-Level	\$45.00	\$68.40
Cloud Engineer	Senior	\$55.00	\$83.60
Cloud Engineer	Expert	\$70.00	\$106.40
Database Administrator	Junior	\$30.00	\$45.60
Database Administrator	Mid-Level	\$42.00	\$63.84
Database Administrator	Senior	\$55.00	\$83.60
Database Administrator	Expert	\$65.00	\$98.80
Database Architect	Junior	\$30.00	\$45.60
Database Architect	Mid-Level	\$45.00	\$68.40
Database Architect	Senior	\$57.50	\$87.40
Database Architect	Expert	\$69.00	\$104.88
Database Manager	Junior	\$30.00	\$45.60
Database Manager	Mid-Level	\$45.00	\$68.40
Database Manager	Senior	\$57.50	\$87.40
Database Manager	Expert	\$69.00	\$104.88
Graphic Designer	Junior	\$25.00	\$38.00
Graphic Designer	Mid-Level	\$30.00	\$45.60
Graphic Designer	Senior	\$35.00	\$53.20
Graphic Designer	Expert	\$50.00	\$76.00
Help Desk Manager	Junior	\$27.50	\$41.80
Help Desk Manager	Mid-Level	\$32.50	\$49.40
Help Desk Manager	Senior	\$45.00	\$68.40
Help Desk Manager	Expert	\$55.00	\$83.60
IT Manager	Junior	\$30.00	\$45.60
IT Manager	Mid-Level	\$45.00	\$68.40
IT Manager	Senior	\$55.00	\$83.60
IT Manager	Expert	\$70.00	\$106.40
IT Specialist	Junior	\$30.00	\$45.60

Contractor Name:	SVAM International, Inc.
Federal ID#:	11-3190965

**REGION 1**

Region 1 Markup % **52.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$35.63	\$54.16
IT Specialist	Senior	\$52.25	\$79.42
IT Specialist	Expert	\$61.75	\$93.86
Network Administrator	Junior	\$28.50	\$43.32
Network Administrator	Mid-Level	\$35.63	\$54.16
Network Administrator	Senior	\$42.75	\$64.98
Network Administrator	Expert	\$52.25	\$79.42
Network Architect	Junior	\$28.50	\$43.32
Network Architect	Mid-Level	\$38.00	\$57.76
Network Architect	Senior	\$52.25	\$79.42
Network Architect	Expert	\$61.75	\$93.86
Operations Manager	Junior	\$23.75	\$36.10
Operations Manager	Mid-Level	\$33.25	\$50.54
Operations Manager	Senior	\$42.75	\$64.98
Operations Manager	Expert	\$52.25	\$79.42
Programmer	Junior	\$28.50	\$43.32
Programmer	Mid-Level	\$38.00	\$57.76
Programmer	Senior	\$47.50	\$72.20
Programmer	Expert	\$57.00	\$86.64
Project Manager	Junior	\$28.50	\$43.32
Project Manager	Mid-Level	\$42.75	\$64.98
Project Manager	Senior	\$52.25	\$79.42
Project Manager	Expert	\$66.50	\$101.08
Security Analyst	Junior	\$28.50	\$43.32
Security Analyst	Mid-Level	\$55.10	\$83.75
Security Analyst	Senior	\$65.55	\$99.64
Security Analyst	Expert	\$76.00	\$115.52
Security Manager	Junior	\$28.50	\$43.32
Security Manager	Mid-Level	\$55.10	\$83.75
Security Manager	Senior	\$65.55	\$99.64
Security Manager	Expert	\$76.00	\$115.52

**REGION 2**

Region 2 Markup % **52.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$35.63	\$54.16
IT Specialist	Senior	\$52.25	\$79.42
IT Specialist	Expert	\$61.75	\$93.86
Network Administrator	Junior	\$28.50	\$43.32
Network Administrator	Mid-Level	\$35.63	\$54.16
Network Administrator	Senior	\$42.75	\$64.98
Network Administrator	Expert	\$52.25	\$79.42
Network Architect	Junior	\$28.50	\$43.32
Network Architect	Mid-Level	\$38.00	\$57.76
Network Architect	Senior	\$52.25	\$79.42
Network Architect	Expert	\$61.75	\$93.86
Operations Manager	Junior	\$23.75	\$36.10
Operations Manager	Mid-Level	\$33.25	\$50.54
Operations Manager	Senior	\$42.75	\$64.98
Operations Manager	Expert	\$52.25	\$79.42
Programmer	Junior	\$28.50	\$43.32
Programmer	Mid-Level	\$38.00	\$57.76
Programmer	Senior	\$47.50	\$72.20
Programmer	Expert	\$57.00	\$86.64
Project Manager	Junior	\$28.50	\$43.32
Project Manager	Mid-Level	\$42.75	\$64.98
Project Manager	Senior	\$52.25	\$79.42
Project Manager	Expert	\$66.50	\$101.08
Security Analyst	Junior	\$28.50	\$43.32
Security Analyst	Mid-Level	\$55.10	\$83.75
Security Analyst	Senior	\$65.55	\$99.64
Security Analyst	Expert	\$76.00	\$115.52
Security Manager	Junior	\$28.50	\$43.32
Security Manager	Mid-Level	\$55.10	\$83.75
Security Manager	Senior	\$65.55	\$99.64
Security Manager	Expert	\$76.00	\$115.52

**REGION 3**

Region 3 Markup % **52.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$37.50	\$57.00
IT Specialist	Senior	\$55.00	\$83.60
IT Specialist	Expert	\$65.00	\$98.80
Network Administrator	Junior	\$30.00	\$45.60
Network Administrator	Mid-Level	\$37.50	\$57.00
Network Administrator	Senior	\$45.00	\$68.40
Network Administrator	Expert	\$55.00	\$83.60
Network Architect	Junior	\$30.00	\$45.60
Network Architect	Mid-Level	\$40.00	\$60.80
Network Architect	Senior	\$55.00	\$83.60
Network Architect	Expert	\$65.00	\$98.80
Operations Manager	Junior	\$25.00	\$38.00
Operations Manager	Mid-Level	\$35.00	\$53.20
Operations Manager	Senior	\$45.00	\$68.40
Operations Manager	Expert	\$55.00	\$83.60
Programmer	Junior	\$30.00	\$45.60
Programmer	Mid-Level	\$40.00	\$60.80
Programmer	Senior	\$50.00	\$76.00
Programmer	Expert	\$60.00	\$91.20
Project Manager	Junior	\$30.00	\$45.60
Project Manager	Mid-Level	\$45.00	\$68.40
Project Manager	Senior	\$55.00	\$83.60
Project Manager	Expert	\$70.00	\$106.40
Security Analyst	Junior	\$30.00	\$45.60
Security Analyst	Mid-Level	\$58.00	\$88.16
Security Analyst	Senior	\$69.00	\$104.88
Security Analyst	Expert	\$80.00	\$121.60
Security Manager	Junior	\$30.00	\$45.60
Security Manager	Mid-Level	\$58.00	\$88.16
Security Manager	Senior	\$69.00	\$104.88
Security Manager	Expert	\$80.00	\$121.60

Procurement Services

Hourly-Based IT Services

Contractor Name:	SVAM International, Inc.
Federal ID#:	11-3190965

**REGION 1**

**REGION 2**

**REGION 3**

Region 1 Markup % 52.00%

Region 2 Markup % 52.00%

Region 3 Markup % 52.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$28.50	\$43.32
Software Analyst	Mid-Level	\$38.00	\$57.76
Software Analyst	Senior	\$47.50	\$72.20
Software Analyst	Expert	\$57.00	\$86.64
Software Architect	Junior	\$38.00	\$57.76
Software Architect	Mid-Level	\$47.50	\$72.20
Software Architect	Senior	\$64.13	\$97.48
Software Architect	Expert	\$71.25	\$108.30
Software Developer	Junior	\$28.50	\$43.32
Software Developer	Mid-Level	\$38.00	\$57.76
Software Developer	Senior	\$47.50	\$72.20
Software Developer	Expert	\$57.00	\$86.64
Software Manager	Junior	\$28.50	\$43.32
Software Manager	Mid-Level	\$42.75	\$64.98
Software Manager	Senior	\$52.25	\$79.42
Software Manager	Expert	\$66.50	\$101.08
Systems Administrator	Junior	\$20.90	\$31.77
Systems Administrator	Mid-Level	\$30.40	\$46.21
Systems Administrator	Senior	\$44.65	\$67.87
Systems Administrator	Expert	\$54.63	\$83.04
Systems Analyst	Junior	\$28.50	\$43.32
Systems Analyst	Mid-Level	\$47.50	\$72.20
Systems Analyst	Senior	\$57.00	\$86.64
Systems Analyst	Expert	\$66.50	\$101.08
Systems Architect	Junior	\$28.50	\$43.32
Systems Architect	Mid-Level	\$52.25	\$79.42
Systems Architect	Senior	\$61.75	\$93.86
Systems Architect	Expert	\$71.25	\$108.30
Systems Developer	Junior	\$28.50	\$43.32
Systems Developer	Mid-Level	\$38.00	\$57.76
Systems Developer	Senior	\$47.50	\$72.20

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$28.50	\$43.32
Software Analyst	Mid-Level	\$38.00	\$57.76
Software Analyst	Senior	\$47.50	\$72.20
Software Analyst	Expert	\$57.00	\$86.64
Software Architect	Junior	\$38.00	\$57.76
Software Architect	Mid-Level	\$47.50	\$72.20
Software Architect	Senior	\$64.13	\$97.48
Software Architect	Expert	\$71.25	\$108.30
Software Developer	Junior	\$28.50	\$43.32
Software Developer	Mid-Level	\$38.00	\$57.76
Software Developer	Senior	\$47.50	\$72.20
Software Developer	Expert	\$57.00	\$86.64
Software Manager	Junior	\$28.50	\$43.32
Software Manager	Mid-Level	\$42.75	\$64.98
Software Manager	Senior	\$52.25	\$79.42
Software Manager	Expert	\$66.50	\$101.08
Systems Administrator	Junior	\$20.90	\$31.77
Systems Administrator	Mid-Level	\$30.40	\$46.21
Systems Administrator	Senior	\$44.65	\$67.87
Systems Administrator	Expert	\$54.63	\$83.04
Systems Analyst	Junior	\$28.50	\$43.32
Systems Analyst	Mid-Level	\$47.50	\$72.20
Systems Analyst	Senior	\$57.00	\$86.64
Systems Analyst	Expert	\$66.50	\$101.08
Systems Architect	Junior	\$28.50	\$43.32
Systems Architect	Mid-Level	\$52.25	\$79.42
Systems Architect	Senior	\$61.75	\$93.86
Systems Architect	Expert	\$71.25	\$108.30
Systems Developer	Junior	\$28.50	\$43.32
Systems Developer	Mid-Level	\$38.00	\$57.76
Systems Developer	Senior	\$47.50	\$72.20

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$30.00	\$45.60
Software Analyst	Mid-Level	\$40.00	\$60.80
Software Analyst	Senior	\$50.00	\$76.00
Software Analyst	Expert	\$60.00	\$91.20
Software Architect	Junior	\$40.00	\$60.80
Software Architect	Mid-Level	\$50.00	\$76.00
Software Architect	Senior	\$67.50	\$102.60
Software Architect	Expert	\$75.00	\$114.00
Software Developer	Junior	\$30.00	\$45.60
Software Developer	Mid-Level	\$40.00	\$60.80
Software Developer	Senior	\$50.00	\$76.00
Software Developer	Expert	\$60.00	\$91.20
Software Manager	Junior	\$30.00	\$45.60
Software Manager	Mid-Level	\$45.00	\$68.40
Software Manager	Senior	\$55.00	\$83.60
Software Manager	Expert	\$70.00	\$106.40
Systems Administrator	Junior	\$22.00	\$33.44
Systems Administrator	Mid-Level	\$32.00	\$48.64
Systems Administrator	Senior	\$47.00	\$71.44
Systems Administrator	Expert	\$57.50	\$87.40
Systems Analyst	Junior	\$30.00	\$45.60
Systems Analyst	Mid-Level	\$50.00	\$76.00
Systems Analyst	Senior	\$60.00	\$91.20
Systems Analyst	Expert	\$70.00	\$106.40
Systems Architect	Junior	\$30.00	\$45.60
Systems Architect	Mid-Level	\$55.00	\$83.60
Systems Architect	Senior	\$65.00	\$98.80
Systems Architect	Expert	\$75.00	\$114.00
Systems Developer	Junior	\$30.00	\$45.60
Systems Developer	Mid-Level	\$40.00	\$60.80
Systems Developer	Senior	\$50.00	\$76.00

Contractor Name:	SVAM International, Inc.
Federal ID#:	11-3190965

**REGION 1**

Region 1 Markup % **52.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$57.00	\$86.64
Technical Writer	Junior	\$16.63	\$25.28
Technical Writer	Mid-Level	\$23.75	\$36.10
Technical Writer	Senior	\$28.50	\$43.32
Technical Writer	Expert	\$42.75	\$64.98
Tester	Junior	\$16.63	\$25.28
Tester	Mid-Level	\$23.75	\$36.10
Tester	Senior	\$42.75	\$64.98
Tester	Expert	\$49.88	\$75.82
Training Developer	Junior	\$23.75	\$36.10
Training Developer	Mid-Level	\$38.00	\$57.76
Training Developer	Senior	\$46.55	\$70.76
Training Developer	Expert	\$47.50	\$72.20
Web Administrator	Junior	\$28.50	\$43.32
Web Administrator	Mid-Level	\$38.00	\$57.76
Web Administrator	Senior	\$49.40	\$75.09
Web Administrator	Expert	\$55.10	\$83.75
Web Designer	Junior	\$28.50	\$43.32
Web Designer	Mid-Level	\$38.95	\$59.20
Web Designer	Senior	\$46.55	\$70.76
Web Designer	Expert	\$55.10	\$83.75
Web Developer	Junior	\$28.50	\$43.32
Web Developer	Mid-Level	\$38.00	\$57.76
Web Developer	Senior	\$46.55	\$70.76
Web Developer	Expert	\$57.00	\$86.64
Web Manager	Junior	\$28.50	\$43.32
Web Manager	Mid-Level	\$42.75	\$64.98
Web Manager	Senior	\$52.25	\$79.42
Web Manager	Expert	\$59.38	\$90.26

**REGION 2**

Region 2 Markup % **52.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$57.00	\$86.64
Technical Writer	Junior	\$16.63	\$25.28
Technical Writer	Mid-Level	\$23.75	\$36.10
Technical Writer	Senior	\$28.50	\$43.32
Technical Writer	Expert	\$42.75	\$64.98
Tester	Junior	\$16.63	\$25.28
Tester	Mid-Level	\$23.75	\$36.10
Tester	Senior	\$42.75	\$64.98
Tester	Expert	\$49.88	\$75.82
Training Developer	Junior	\$23.75	\$36.10
Training Developer	Mid-Level	\$38.00	\$57.76
Training Developer	Senior	\$46.55	\$70.76
Training Developer	Expert	\$47.50	\$72.20
Web Administrator	Junior	\$28.50	\$43.32
Web Administrator	Mid-Level	\$38.00	\$57.76
Web Administrator	Senior	\$49.40	\$75.09
Web Administrator	Expert	\$55.10	\$83.75
Web Designer	Junior	\$28.50	\$43.32
Web Designer	Mid-Level	\$38.95	\$59.20
Web Designer	Senior	\$46.55	\$70.76
Web Designer	Expert	\$55.10	\$83.75
Web Developer	Junior	\$28.50	\$43.32
Web Developer	Mid-Level	\$38.00	\$57.76
Web Developer	Senior	\$46.55	\$70.76
Web Developer	Expert	\$57.00	\$86.64
Web Manager	Junior	\$28.50	\$43.32
Web Manager	Mid-Level	\$42.75	\$64.98
Web Manager	Senior	\$52.25	\$79.42
Web Manager	Expert	\$59.38	\$90.26

**REGION 3**

Region 3 Markup % **52.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Developer	Expert	\$60.00	\$91.20
Technical Writer	Junior	\$17.50	\$26.60
Technical Writer	Mid-Level	\$25.00	\$38.00
Technical Writer	Senior	\$30.00	\$45.60
Technical Writer	Expert	\$45.00	\$68.40
Tester	Junior	\$17.50	\$26.60
Tester	Mid-Level	\$25.00	\$38.00
Tester	Senior	\$45.00	\$68.40
Tester	Expert	\$52.50	\$79.80
Training Developer	Junior	\$25.00	\$38.00
Training Developer	Mid-Level	\$40.00	\$60.80
Training Developer	Senior	\$49.00	\$74.48
Training Developer	Expert	\$50.00	\$76.00
Web Administrator	Junior	\$30.00	\$45.60
Web Administrator	Mid-Level	\$40.00	\$60.80
Web Administrator	Senior	\$52.00	\$79.04
Web Administrator	Expert	\$58.00	\$88.16
Web Designer	Junior	\$30.00	\$45.60
Web Designer	Mid-Level	\$41.00	\$62.32
Web Designer	Senior	\$49.00	\$74.48
Web Designer	Expert	\$58.00	\$88.16
Web Developer	Junior	\$30.00	\$45.60
Web Developer	Mid-Level	\$40.00	\$60.80
Web Developer	Senior	\$49.00	\$74.48
Web Developer	Expert	\$60.00	\$91.20
Web Manager	Junior	\$30.00	\$45.60
Web Manager	Mid-Level	\$45.00	\$68.40
Web Manager	Senior	\$55.00	\$83.60
Web Manager	Expert	\$62.50	\$95.00