Procurement Ser	vices
Contractor Na	ame:

Contractor Name:	TEKsystems
Federal ID#:	38-3858542

REGION 1 **REGION 2 REGION 3**

Region 1 Markup %

100.00%

Region 2 Markup % 100.00% Region 3 Markup %

100.00%

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Business Analyst	Junior	\$20.00	\$40.00
Business Analyst	Mid-Level	\$25.41	\$50.82
Business Analyst	Senior	\$35.91	\$71.82
Business Analyst	Expert	\$37.56	\$75.12
Cloud Engineer	Junior	\$21.00	\$42.00
Cloud Engineer	Mid-Level	\$27.00	\$54.00
Cloud Engineer	Senior	\$33.00	\$66.00
Cloud Engineer	Expert	\$44.00	\$88.00
Database Administrator	Junior	\$25.00	\$50.00
Database Administrator	Mid-Level	\$31.33	\$62.66
Database Administrator	Senior	\$38.66	\$77.32
Database Administrator	Expert	\$41.61	\$83.22
Database Architect	Junior	\$22.00	\$44.00
Database Architect	Mid-Level	\$27.00	\$54.00
Database Architect	Senior	\$47.00	\$94.00
Database Architect	Expert	\$54.00	\$108.00
Database Manager	Junior	\$20.00	\$40.00
Database Manager	Mid-Level	\$23.22	\$46.44
Database Manager	Senior	\$38.43	\$76.86
Database Manager	Expert	\$42.77	\$85.54
Graphic Designer	Junior	\$20.01	\$40.02
Graphic Designer	Mid-Level	\$23.00	\$46.00
Graphic Designer	Senior	\$28.00	\$56.00
Graphic Designer	Expert	\$31.00	\$62.00
Help Desk Manager	Junior	\$19.50	\$39.00
Help Desk Manager	Mid-Level	\$22.00	\$44.00
Help Desk Manager	Senior	\$25.50	\$51.00
Help Desk Manager	Expert	\$27.50	\$55.00
IT Manager	Junior	\$20.75	\$41.50
IT Manager	Mid-Level	\$23.50	\$47.00
IT Manager	Senior	\$27.50	\$55.00
IT Manager	Expert	\$34.00	\$68.00
IT Specialist	Junior	\$20.00	\$40.00

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Business Analyst	Junior	\$20.00	\$40.00
Business Analyst	Mid-Level	\$25.71	\$51.42
Business Analyst	Senior	\$35.91	\$71.82
Business Analyst	Expert	\$38.00	\$76.00
Cloud Engineer	Junior	\$21.00	\$42.00
Cloud Engineer	Mid-Level	\$27.00	\$54.00
Cloud Engineer	Senior	\$34.00	\$68.00
Cloud Engineer	Expert	\$43.50	\$87.00
Database Administrator	Junior	\$25.00	\$50.00
Database Administrator	Mid-Level	\$30.33	\$60.66
Database Administrator	Senior	\$39.12	\$78.24
Database Administrator	Expert	\$44.31	\$88.62
Database Architect	Junior	\$22.00	\$44.00
Database Architect	Mid-Level	\$27.00	\$54.00
Database Architect	Senior	\$47.00	\$94.00
Database Architect	Expert	\$54.00	\$108.00
Database Manager	Junior	\$20.00	\$40.00
Database Manager	Mid-Level	\$23.22	\$46.44
Database Manager	Senior	\$38.43	\$76.86
Database Manager	Expert	\$42.77	\$85.54
Graphic Designer	Junior	\$20.01	\$40.02
Graphic Designer	Mid-Level	\$23.00	\$46.00
Graphic Designer	Senior	\$30.00	\$60.00
Graphic Designer	Expert	\$33.50	\$67.00
Help Desk Manager	Junior	\$19.50	\$39.00
Help Desk Manager	Mid-Level	\$22.00	\$44.00
Help Desk Manager	Senior	\$25.50	\$51.00
Help Desk Manager	Expert	\$27.50	\$55.00
IT Manager	Junior	\$20.75	\$41.50
IT Manager	Mid-Level	\$23.50	\$47.00
IT Manager	Senior	\$27.50	\$55.00
IT Manager	Expert	\$34.00	\$68.00
IT Specialist	Junior	\$20.00	\$40.00

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Business Analyst	Junior	\$24.00	\$48.00
Business Analyst	Mid-Level	\$29.00	\$58.00
Business Analyst	Senior	\$38.00	\$76.00
Business Analyst	Expert	\$44.00	\$88.00
Cloud Engineer	Junior	\$23.00	\$46.00
Cloud Engineer	Mid-Level	\$30.00	\$60.00
Cloud Engineer	Senior	\$26.00	\$52.00
Cloud Engineer	Expert	\$44.00	\$88.00
Database Administrator	Junior	\$26.00	\$52.00
Database Administrator	Mid-Level	\$34.00	\$68.00
Database Administrator	Senior	\$44.00	\$88.00
Database Administrator	Expert	\$50.00	\$100.00
Database Architect	Junior	\$22.00	\$44.00
Database Architect	Mid-Level	\$27.00	\$54.00
Database Architect	Senior	\$48.00	\$96.00
Database Architect	Expert	\$54.00	\$108.00
Database Manager	Junior	\$20.00	\$40.00
Database Manager	Mid-Level	\$23.22	\$46.44
Database Manager	Senior	\$40.00	\$80.00
Database Manager	Expert	\$45.00	\$90.00
Graphic Designer	Junior	\$20.01	\$40.02
Graphic Designer	Mid-Level	\$23.00	\$46.00
Graphic Designer	Senior	\$32.00	\$64.00
Graphic Designer	Expert	\$38.00	\$76.00
Help Desk Manager	Junior	\$19.50	\$39.00
Help Desk Manager	Mid-Level	\$22.00	\$44.00
Help Desk Manager	Senior	\$25.50	\$51.00
Help Desk Manager	Expert	\$27.50	\$55.00
IT Manager	Junior	\$20.75	\$41.50
IT Manager	Mid-Level	\$23.50	\$47.00
IT Manager	Senior	\$30.00	\$60.00
IT Manager	Expert	\$40.00	\$80.00
IT Specialist	Junior	\$20.00	\$40.00

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Procurement Services	
Contractor Name:	TEKsys

- 1	Contractor Name:	TEKsystems
	Federal ID#:	38-3858542

REGION 1 REGION 2 REGION 3

Region 1 Markup %

100.00%

Region 2 Markup % 100.00%

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
IT Specialist	Mid-Level	\$25.20	\$50.40
IT Specialist	Senior	\$36.66	\$73.32
IT Specialist	Expert	\$45.77	\$91.54
Network Administrator	Junior	\$22.00	\$44.00
Network Administrator	Mid-Level	\$25.00	\$50.00
Network Administrator	Senior	\$31.50	\$63.00
Network Administrator	Expert	\$36.00	\$72.00
Network Architect	Junior	\$26.00	\$52.00
Network Architect	Mid-Level	\$32.50	\$65.00
Network Architect	Senior	\$38.50	\$77.00
Network Architect	Expert	\$47.50	\$95.00
Operations Manager	Junior	\$20.50	\$41.00
Operations Manager	Mid-Level	\$23.50	\$47.00
Operations Manager	Senior	\$27.00	\$54.00
Operations Manager	Expert	\$34.00	\$68.00
Programmer	Junior	\$22.00	\$44.00
Programmer	Mid-Level	\$31.65	\$63.30
Programmer	Senior	\$35.33	\$70.66
Programmer	Expert	\$40.22	\$80.44
Project Manager	Junior	\$20.00	\$40.00
Project Manager	Mid-Level	\$30.00	\$60.00
Project Manager	Senior	\$39.40	\$78.80
Project Manager	Expert	\$43.36	\$86.72
Security Analyst	Junior	\$24.00	\$48.00
Security Analyst	Mid-Level	\$29.00	\$58.00
Security Analyst	Senior	\$36.50	\$73.00
Security Analyst	Expert	\$41.50	\$83.00
Security Manager	Junior	\$26.00	\$52.00
Security Manager	Mid-Level	\$31.00	\$62.00
Security Manager	Senior	\$39.50	\$79.00
Security Manager	Expert	\$47.50	\$95.00

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
IT Specialist	Mid-Level	\$25.20	\$50.40
IT Specialist	Senior	\$36.66	\$73.32
IT Specialist	Expert	\$44.77	\$89.54
Network Administrator	Junior	\$22.00	\$44.00
Network Administrator	Mid-Level	\$25.00	\$50.00
Network Administrator	Senior	\$31.50	\$63.00
Network Administrator	Expert	\$35.00	\$70.00
Network Architect	Junior	\$26.00	\$52.00
Network Architect	Mid-Level	\$32.50	\$65.00
Network Architect	Senior	\$38.50	\$77.00
Network Architect	Expert	\$44.50	\$89.00
Operations Manager	Junior	\$20.50	\$41.00
Operations Manager	Mid-Level	\$23.50	\$47.00
Operations Manager	Senior	\$27.00	\$54.00
Operations Manager	Expert	\$34.00	\$68.00
Programmer	Junior	\$22.00	\$44.00
Programmer	Mid-Level	\$31.65	\$63.30
Programmer	Senior	\$35.33	\$70.66
Programmer	Expert	\$40.82	\$81.64
Project Manager	Junior	\$20.00	\$40.00
Project Manager	Mid-Level	\$30.00	\$60.00
Project Manager	Senior	\$39.40	\$78.80
Project Manager	Expert	\$44.66	\$89.32
Security Analyst	Junior	\$24.00	\$48.00
Security Analyst	Mid-Level	\$29.00	\$58.00
Security Analyst	Senior	\$36.50	\$73.00
Security Analyst	Expert	\$39.50	\$79.00
Security Manager	Junior	\$26.00	\$52.00
Security Manager	Mid-Level	\$31.00	\$62.00
Security Manager	Senior	\$39.50	\$79.00
Security Manager	Expert	\$47.50	\$95.00

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Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
IT Specialist	Mid-Level	\$27.00	\$54.00
IT Specialist	Senior	\$40.00	\$80.00
IT Specialist	Expert	\$50.00	\$100.00
Network Administrator	Junior	\$22.00	\$44.00
Network Administrator	Mid-Level	\$25.00	\$50.00
Network Administrator	Senior	\$33.00	\$66.00
Network Administrator	Expert	\$39.00	\$78.00
Network Architect	Junior	\$26.00	\$52.00
Network Architect	Mid-Level	\$34.00	\$68.00
Network Architect	Senior	\$41.00	\$82.00
Network Architect	Expert	\$48.00	\$96.00
Operations Manager	Junior	\$20.50	\$41.00
Operations Manager	Mid-Level	\$23.50	\$47.00
Operations Manager	Senior	\$27.00	\$54.00
Operations Manager	Expert	\$35.00	\$70.00
Programmer	Junior	\$22.00	\$44.00
Programmer	Mid-Level	\$34.00	\$68.00
Programmer	Senior	\$38.00	\$76.00
Programmer	Expert	\$44.70	\$89.40
Project Manager	Junior	\$20.00	\$40.00
Project Manager	Mid-Level	\$32.00	\$64.00
Project Manager	Senior	\$41.00	\$82.00
Project Manager	Expert	\$49.40	\$98.80
Security Analyst	Junior	\$24.00	\$48.00
Security Analyst	Mid-Level	\$31.00	\$62.00
Security Analyst	Senior	\$37.30	\$74.60
Security Analyst	Expert	\$43.00	\$86.00
Security Manager	Junior	\$26.00	\$52.00
Security Manager	Mid-Level	\$31.00	\$62.00
Security Manager	Senior	\$42.00	\$84.00
Security Manager	Expert	\$50.00	\$100.00

100.00%

Effective 7/1/2019 2 of 4

Region 3 Markup %

E	Procurement Services
1	Procurement Services Contractor Name:

Contractor Name:	TEKsystems
Federal ID#:	38-3858542

REGION 1

REGION 2 REGION 3

Region 1 Markup %

100.00%

Region 2 Markup % 100.00%

Region 3 Markup %

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Software Analyst	Junior	\$18.00	\$36.00
Software Analyst	Mid-Level	\$24.00	\$48.00
Software Analyst	Senior	\$35.22	\$70.44
Software Analyst	Expert	\$39.22	\$78.44
Software Architect	Junior	\$21.00	\$42.00
Software Architect	Mid-Level	\$36.77	\$73.54
Software Architect	Senior	\$44.11	\$88.22
Software Architect	Expert	\$54.11	\$108.22
Software Developer	Junior	\$18.00	\$36.00
Software Developer	Mid-Level	\$27.28	\$54.56
Software Developer	Senior	\$37.00	\$74.00
Software Developer	Expert	\$39.78	\$79.56
Software Manager	Junior	\$19.00	\$38.00
Software Manager	Mid-Level	\$22.54	\$45.08
Software Manager	Senior	\$33.00	\$66.00
Software Manager	Expert	\$39.00	\$78.00
Systems Administrator	Junior	\$22.50	\$45.00
Systems Administrator	Mid-Level	\$28.00	\$56.00
Systems Administrator	Senior	\$34.00	\$68.00
Systems Administrator	Expert	\$37.50	\$75.00
Systems Analyst	Junior	\$25.00	\$50.00
Systems Analyst	Mid-Level	\$27.50	\$55.00
Systems Analyst	Senior	\$34.50	\$69.00
Systems Analyst	Expert	\$40.00	\$80.00
Systems Architect	Junior	\$26.50	\$53.00
Systems Architect	Mid-Level	\$31.00	\$62.00
Systems Architect	Senior	\$39.00	\$78.00
Systems Architect	Expert	\$42.50	\$85.00
Systems Developer	Junior	\$18.00	\$36.00
Systems Developer	Mid-Level	\$27.00	\$54.00
Systems Developer	Senior	\$34.00	\$68.00

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Software Analyst	Junior	\$18.00	\$36.00
Software Analyst	Mid-Level	\$24.00	\$48.00
Software Analyst	Senior	\$36.22	\$72.44
Software Analyst	Expert	\$41.39	\$82.78
Software Architect	Junior	\$21.00	\$42.00
Software Architect	Mid-Level	\$36.77	\$73.54
Software Architect	Senior	\$44.11	\$88.22
Software Architect	Expert	\$52.11	\$104.22
Software Developer	Junior	\$18.00	\$36.00
Software Developer	Mid-Level	\$27.28	\$54.56
Software Developer	Senior	\$37.00	\$74.00
Software Developer	Expert	\$40.44	\$80.88
Software Manager	Junior	\$19.00	\$38.00
Software Manager	Mid-Level	\$22.54	\$45.08
Software Manager	Senior	\$33.00	\$66.00
Software Manager	Expert	\$40.00	\$80.00
Systems Administrator	Junior	\$22.50	\$45.00
Systems Administrator	Mid-Level	\$28.00	\$56.00
Systems Administrator	Senior	\$34.00	\$68.00
Systems Administrator	Expert	\$38.59	\$77.18
Systems Analyst	Junior	\$25.00	\$50.00
Systems Analyst	Mid-Level	\$28.50	\$57.00
Systems Analyst	Senior	\$36.50	\$73.00
Systems Analyst	Expert	\$40.32	\$80.64
Systems Architect	Junior	\$26.50	\$53.00
Systems Architect	Mid-Level	\$31.00	\$62.00
Systems Architect	Senior	\$39.00	\$78.00
Systems Architect	Expert	\$44.50	\$89.00
Systems Developer	Junior	\$18.00	\$36.00
Systems Developer	Mid-Level	\$27.00	\$54.00
Systems Developer	Senior	\$35.00	\$70.00

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Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Software Analyst	Junior	\$18.00	\$36.00
Software Analyst	Mid-Level	\$24.00	\$48.00
Software Analyst	Senior	\$38.00	\$76.00
Software Analyst	Expert	\$45.00	\$90.00
Software Architect	Junior	\$21.00	\$42.00
Software Architect	Mid-Level	\$36.77	\$73.54
Software Architect	Senior	\$44.11	\$88.22
Software Architect	Expert	\$58.11	\$116.22
Software Developer	Junior	\$18.00	\$36.00
Software Developer	Mid-Level	\$27.28	\$54.56
Software Developer	Senior	\$37.00	\$74.00
Software Developer	Expert	\$43.00	\$86.00
Software Manager	Junior	\$19.00	\$38.00
Software Manager	Mid-Level	\$22.54	\$45.08
Software Manager	Senior	\$34.00	\$68.00
Software Manager	Expert	\$41.00	\$82.00
Systems Administrator	Junior	\$22.50	\$45.00
Systems Administrator	Mid-Level	\$30.00	\$60.00
Systems Administrator	Senior	\$36.00	\$72.00
Systems Administrator	Expert	\$42.00	\$84.00
Systems Analyst	Junior	\$25.00	\$50.00
Systems Analyst	Mid-Level	\$28.50	\$57.00
Systems Analyst	Senior	\$37.50	\$75.00
Systems Analyst	Expert	\$45.00	\$90.00
Systems Architect	Junior	\$26.50	\$53.00
Systems Architect	Mid-Level	\$31.00	\$62.00
Systems Architect	Senior	\$44.00	\$88.00
Systems Architect	Expert	\$55.00	\$110.00
Systems Developer	Junior	\$18.00	\$36.00
Systems Developer	Mid-Level	\$27.00	\$54.00
Systems Developer	Senior	\$38.00	\$76.00

100.00%

Effective 7/1/2019 3 of 4

ocurement S	Services
Ontractor	Nama:

Contractor Name:	TEKsystems
Federal ID#:	38-3858542

REGION 2 REGION 3

Region 1 Markup %

100.00%

REGION 1

Region 2 Markup % 100.00%

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Systems Developer	Expert	\$40.70	\$81.40
Technical Writer	Junior	\$17.50	\$35.00
Technical Writer	Mid-Level	\$22.00	\$44.00
Technical Writer	Senior	\$26.00	\$52.00
Technical Writer	Expert	\$28.50	\$57.00
Tester	Junior	\$17.42	\$34.84
Tester	Mid-Level	\$24.00	\$48.00
Tester	Senior	\$26.00	\$52.00
Tester	Expert	\$30.94	\$61.88
Training Developer	Junior	\$20.00	\$40.00
Training Developer	Mid-Level	\$22.50	\$45.00
Training Developer	Senior	\$28.50	\$57.00
Training Developer	Expert	\$35.00	\$70.00
Web Administrator	Junior	\$19.00	\$38.00
Web Administrator	Mid-Level	\$22.56	\$45.12
Web Administrator	Senior	\$32.00	\$64.00
Web Administrator	Expert	\$39.87	\$79.74
Web Designer	Junior	\$20.00	\$40.00
Web Designer	Mid-Level	\$24.00	\$48.00
Web Designer	Senior	\$28.00	\$56.00
Web Designer	Expert	\$31.00	\$62.00
Web Developer	Junior	\$21.00	\$42.00
Web Developer	Mid-Level	\$24.87	\$49.74
Web Developer	Senior	\$30.88	\$61.76
Web Developer	Expert	\$34.11	\$68.22
Web Manager	Junior	\$21.00	\$42.00
Web Manager	Mid-Level	\$25.00	\$50.00
Web Manager	Senior	\$32.88	\$65.76
\/\ab \/\ab \/\ab \	Cynort	\$20 OF	P76 10

Expert

Web Manager

\$38.05

\$76.10

	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Job Title			
Systems Developer	Expert	\$43.99	\$87.98
Technical Writer	Junior	\$17.50	\$35.00
Technical Writer	Mid-Level	\$22.00	\$44.00
Technical Writer	Senior	\$26.00	\$52.00
Technical Writer	Expert	\$29.50	\$59.00
Tester	Junior	\$17.42	\$34.84
Tester	Mid-Level	\$24.00	\$48.00
Tester	Senior	\$26.50	\$53.00
Tester	Expert	\$31.66	\$63.32
Training Developer	Junior	\$20.00	\$40.00
Training Developer	Mid-Level	\$22.50	\$45.00
Training Developer	Senior	\$28.50	\$57.00
Training Developer	Expert	\$35.61	\$71.22
Web Administrator	Junior	\$19.00	\$38.00
Web Administrator	Mid-Level	\$22.56	\$45.12
Web Administrator	Senior	\$32.00	\$64.00
Web Administrator	Expert	\$39.87	\$79.74
Web Designer	Junior	\$20.00	\$40.00
Web Designer	Mid-Level	\$24.00	\$48.00
Web Designer	Senior	\$28.00	\$56.00
Web Designer	Expert	\$31.00	\$62.00
Web Developer	Junior	\$21.00	\$42.00
Web Developer	Mid-Level	\$24.87	\$49.74
Web Developer	Senior	\$34.88	\$69.76
Web Developer	Expert	\$38.11	\$76.22
Web Manager	Junior	\$21.00	\$42.00
Web Manager	Mid-Level	\$25.00	\$50.00
Web Manager	Senior	\$32.88	\$65.76
Web Manager	Expert	\$40.05	\$80.10

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Skill Level	Hourly Wage Rate	Hourly Bill Rate
	¢47.00	\$94.00
	*	\$35.00
		\$35.00
	*	+
	*	\$52.00
		\$65.00
		\$34.84
		\$48.00
		\$56.00
	*	\$75.00
	*	\$40.00
	*	\$45.00
	*	\$57.00
	*	\$76.00
	\$19.00	\$38.00
Mid-Level	\$22.56	\$45.12
Senior	\$32.00	\$64.00
Expert	\$39.87	\$79.74
Junior	\$20.00	\$40.00
Mid-Level	\$24.00	\$48.00
Senior	\$34.00	\$68.00
Expert	\$38.00	\$76.00
Junior	\$21.00	\$42.00
Mid-Level	\$26.00	\$52.00
Senior	\$36.00	\$72.00
Expert	\$43.00	\$86.00
Junior	\$21.00	\$42.00
Mid-Level	\$25.00	\$50.00
Senior	\$34.00	\$68.00
Expert	\$41.00	\$82.00
	Expert Junior Mid-Level Senior	Expert \$47.00 Junior \$17.50 Mid-Level \$22.00 Senior \$26.00 Expert \$32.50 Junior \$17.42 Mid-Level \$24.00 Senior \$28.00 Expert \$37.50 Junior \$20.00 Mid-Level \$22.50 Senior \$28.50 Expert \$37.50 Junior \$20.00 Mid-Level \$22.50 Senior \$28.50 Expert \$38.00 Junior \$19.00 Mid-Level \$22.56 Senior \$32.00 Expert \$39.87 Junior \$20.00 Mid-Level \$24.00 Senior \$34.00 Expert \$38.00 Junior \$21.00 Mid-Level \$26.00 Senior \$36.00 Expert \$43.00 Junior \$21.00 Mid-Level \$25.00 Senior \$34.00 Expert \$43.00 Junior \$21.00 Mid-Level \$25.00 Senior \$34.00 Expert \$43.00 Junior \$21.00 Mid-Level \$25.00 Senior \$34.00 Senior \$34.0

100.00%

Effective 7/1/2019 4 of 4

Region 3 Markup %