

| Contractor Name: | Unique Comp Inc |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal ID\#: | 11-3411202 |  |  |  |  |  |  |  |  |  |  |
| Region 1 Markup \% | REGION 1 |  |  | REGION 2 |  |  |  | REGION 3 |  |  |  |
|  | 46.25\% |  |  | Region 2 Markup \% | 46.25\% |  |  | Region 3 Markup \% | 46.25\% |  |  |
|  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Job Title |  |  |  | Job Title |  |  |  | Job Title |  |  |  |
| IT Specialist | Junior | \$34.43 | \$50.35 | IT Specialist | Junior | \$34.43 | \$50.35 | IT Specialist | Junior | \$36.32 | \$53.12 |
| IT Specialist | Mid-Level | \$41.48 | \$60.67 | IT Specialist | Mid-Level | \$41.48 | \$60.67 | IT Specialist | Mid-Level | \$43.76 | \$64.00 |
| IT Specialist | Senior | \$50.39 | \$73.70 | IT Specialist | Senior | \$50.39 | \$73.70 | IT Specialist | Senior | \$53.16 | \$77.75 |
| IT Specialist | Expert | \$61.59 | \$90.07 | IT Specialist | Expert | \$61.59 | \$90.07 | IT Specialist | Expert | \$64.97 | \$95.02 |
| Network Administrator | Junior | \$24.93 | \$36.46 | Network Administrator | Junior | \$24.93 | \$36.46 | Network Administrator | Junior | \$26.30 | \$38.47 |
| Network Administrator | Mid-Level | \$37.93 | \$55.47 | Network Administrator | Mid-Level | \$37.93 | \$55.47 | Network Administrator | Mid-Level | \$40.01 | \$58.52 |
| Network Administrator | Senior | \$45.35 | \$66.33 | Network Administrator | Senior | \$45.35 | \$66.33 | Network Administrator | Senior | \$47.85 | \$69.98 |
| Network Administrator | Expert | \$52.09 | \$76.18 | Network Administrator | Expert | \$52.09 | \$76.18 | Network Administrator | Expert | \$54.96 | \$80.37 |
| Network Architect | Junior | \$31.03 | \$45.38 | Network Architect | Junior | \$31.03 | \$45.38 | Network Architect | Junior | \$32.74 | \$47.88 |
| Network Architect | Mid-Level | \$46.41 | \$67.88 | Network Architect | Mid-Level | \$46.41 | \$67.88 | Network Architect | Mid-Level | \$48.97 | \$71.61 |
| Network Architect | Senior | \$54.37 | \$79.52 | Network Architect | Senior | \$54.37 | \$79.52 | Network Architect | Senior | \$57.36 | \$83.89 |
| Network Architect | Expert | \$59.62 | \$87.20 | Network Architect | Expert | \$59.62 | \$87.20 | Network Architect | Expert | \$62.90 | \$91.99 |
| Operations Manager | Junior | \$20.11 | \$29.42 | Operations Manager | Junior | \$20.11 | \$29.42 | Operations Manager | Junior | \$21.22 | \$31.04 |
| Operations Manager | Mid-Level | \$24.83 | \$36.31 | Operations Manager | Mid-Level | \$24.83 | \$36.31 | Operations Manager | Mid-Level | \$26.19 | \$38.30 |
| Operations Manager | Senior | \$34.05 | \$49.81 | Operations Manager | Senior | \$34.05 | \$49.81 | Operations Manager | Senior | \$35.93 | \$52.54 |
| Operations Manager | Expert | \$41.75 | \$61.05 | Operations Manager | Expert | \$41.75 | \$61.05 | Operations Manager | Expert | \$44.04 | \$64.41 |
| Programmer | Junior | \$30.18 | \$44.14 | Programmer | Junior | \$30.18 | \$44.14 | Programmer | Junior | \$31.84 | \$46.57 |
| Programmer | Mid-Level | \$40.58 | \$59.35 | Programmer | Mid-Level | \$40.58 | \$59.35 | Programmer | Mid-Level | \$42.81 | \$62.61 |
| Programmer | Senior | \$50.07 | \$73.23 | Programmer | Senior | \$50.07 | \$73.23 | Programmer | Senior | \$52.83 | \$77.26 |
| Programmer | Expert | \$57.61 | \$84.25 | Programmer | Expert | \$57.61 | \$84.25 | Programmer | Expert | \$60.78 | \$88.88 |
| Project Manager | Junior | \$34.05 | \$49.81 | Project Manager | Junior | \$34.05 | \$49.81 | Project Manager | Junior | \$35.93 | \$52.54 |
| Project Manager | Mid-Level | \$42.41 | \$62.03 | Project Manager | Mid-Level | \$42.41 | \$62.03 | Project Manager | Mid-Level | \$44.75 | \$65.44 |
| Project Manager | Senior | \$55.17 | \$80.68 | Project Manager | Senior | \$55.17 | \$80.68 | Project Manager | Senior | \$58.20 | \$85.12 |
| Project Manager | Expert | \$64.96 | \$95.00 | Project Manager | Expert | \$64.96 | \$95.00 | Project Manager | Expert | \$68.53 | \$100.23 |
| Security Analyst | Junior | \$37.93 | \$55.47 | Security Analyst | Junior | \$37.93 | \$55.47 | Security Analyst | Junior | \$40.01 | \$58.52 |
| Security Analyst | Mid-Level | \$49.23 | \$71.99 | Security Analyst | Mid-Level | \$49.23 | \$71.99 | Security Analyst | Mid-Level | \$51.93 | \$75.95 |
| Security Analyst | Senior | \$57.24 | \$83.71 | Security Analyst | Senior | \$57.24 | \$83.71 | Security Analyst | Senior | \$60.38 | \$88.31 |
| Security Analyst | Expert | \$64.18 | \$93.87 | Security Analyst | Expert | \$64.18 | \$93.87 | Security Analyst | Expert | \$67.71 | \$99.03 |
| Security Manager | Junior | \$40.58 | \$59.35 | Security Manager | Junior | \$40.58 | \$59.35 | Security Manager | Junior | \$42.81 | \$62.61 |
| Security Manager | Mid-Level | \$50.23 | \$73.47 | Security Manager | Mid-Level | \$50.23 | \$73.47 | Security Manager | Mid-Level | \$53.00 | \$77.51 |
| Security Manager | Senior | \$58.61 | \$85.72 | Security Manager | Senior | \$58.61 | \$85.72 | Security Manager | Senior | \$61.84 | \$90.44 |





| Contractor Name: | Unique Comp Inc |
| :--- | :--- |
| Federal ID\#: | $11-3411202$ |



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| REGION 1 |  |  |  |
| :---: | :---: | :---: | :---: |
| Region 1 Markup \% | 46.25\% |  |  |
|  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Web Manager | Expert | \$49.39 | \$72.23 |



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| :--- | :--- |
| Federal ID\#: |  |


| REGION 1 |  |  |  |
| :---: | :---: | :---: | :---: |
| Region 1 Markup \% | 46.25\% |  |  |
|  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$25.75 | \$37.66 |
| Business Analyst | Mid-Level | \$34.50 | \$50.46 |
| Business Analyst | Senior | \$41.10 | \$60.11 |
| Business Analyst | Expert | \$49.35 | \$72.17 |
| Cloud Engineer | Junior | \$31.25 | \$45.70 |
| Cloud Engineer | Mid-Level | \$45.40 | \$66.40 |
| Cloud Engineer | Senior | \$51.25 | \$74.95 |
| Cloud Engineer | Expert | \$56.25 | \$82.27 |
| Database Administrator | Junior | \$29.50 | \$43.14 |
| Database Administrator | Mid-Level | \$38.20 | \$55.87 |
| Database Administrator | Senior | \$46.90 | \$68.59 |
| Database Administrator | Expert | \$52.55 | \$76.85 |
| Database Architect | Junior | \$37.25 | \$54.48 |
| Database Architect | Mid-Level | \$48.10 | \$70.35 |
| Database Architect | Senior | \$56.10 | \$82.05 |
| Database Architect | Expert | \$65.65 | \$96.01 |
| Database Manager | Junior | \$32.25 | \$47.17 |
| Database Manager | Mid-Level | \$36.75 | \$53.75 |
| Database Manager | Senior | \$49.50 | \$72.39 |
| Database Manager | Expert | \$54.75 | \$80.07 |
| Graphic Designer | Junior | \$19.10 | \$27.93 |
| Graphic Designer | Mid-Level | \$22.10 | \$32.32 |
| Graphic Designer | Senior | \$28.25 | \$41.32 |
| Graphic Designer | Expert | \$35.20 | \$51.48 |
| Help Desk Manager | Junior | \$23.75 | \$34.73 |
| Help Desk Manager | Mid-Level | \$28.75 | \$42.05 |
| Help Desk Manager | Senior | \$34.75 | \$50.82 |
| Help Desk Manager | Expert | \$40.25 | \$58.87 |
| IT Manager | Junior | \$30.50 | \$44.61 |
| IT Manager | Mid-Level | \$37.50 | \$54.84 |
| IT Manager | Senior | \$44.25 | \$64.72 |
| IT Manager | Expert | \$49.20 | \$71.96 |
| IT Specialist | Junior | \$32.45 | \$47.46 |


| Region 2 Markup \% | REGION 2 |  |  |
| :---: | :---: | :---: | :---: |
|  | 46.25\% |  |  |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$25.75 | \$37.66 |
| Business Analyst | Mid-Level | \$34.50 | \$50.46 |
| Business Analyst | Senior | \$41.10 | \$60.11 |
| Business Analyst | Expert | \$49.35 | \$72.17 |
| Cloud Engineer | Junior | \$31.25 | \$45.70 |
| Cloud Engineer | Mid-Level | \$45.40 | \$66.40 |
| Cloud Engineer | Senior | \$51.25 | \$74.95 |
| Cloud Engineer | Expert | \$56.25 | \$82.27 |
| Database Administrator | Junior | \$29.50 | \$43.14 |
| Database Administrator | Mid-Level | \$38.20 | \$55.87 |
| Database Administrator | Senior | \$46.90 | \$68.59 |
| Database Administrator | Expert | \$52.55 | \$76.85 |
| Database Architect | Junior | \$37.25 | \$54.48 |
| Database Architect | Mid-Level | \$48.10 | \$70.35 |
| Database Architect | Senior | \$56.10 | \$82.05 |
| Database Architect | Expert | \$65.65 | \$96.01 |
| Database Manager | Junior | \$32.25 | \$47.17 |
| Database Manager | Mid-Level | \$36.75 | \$53.75 |
| Database Manager | Senior | \$49.50 | \$72.39 |
| Database Manager | Expert | \$54.75 | \$80.07 |
| Graphic Designer | Junior | \$19.10 | \$27.93 |
| Graphic Designer | Mid-Level | \$22.10 | \$32.32 |
| Graphic Designer | Senior | \$28.25 | \$41.32 |
| Graphic Designer | Expert | \$35.20 | \$51.48 |
| Help Desk Manager | Junior | \$23.75 | \$34.73 |
| Help Desk Manager | Mid-Level | \$28.75 | \$42.05 |
| Help Desk Manager | Senior | \$34.75 | \$50.82 |
| Help Desk Manager | Expert | \$40.25 | \$58.87 |
| IT Manager | Junior | \$30.50 | \$44.61 |
| IT Manager | Mid-Level | \$37.50 | \$54.84 |
| IT Manager | Senior | \$44.25 | \$64.72 |
| IT Manager | Expert | \$49.20 | \$71.96 |
| IT Specialist | Junior | \$32.45 | \$47.46 |


| Region 3 Markup \% | REGION 3 |  |  |
| :---: | :---: | :---: | :---: |
|  | 46.25\% |  |  |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Business Analyst | Junior | \$27.17 | \$39.73 |
| Business Analyst | Mid-Level | \$36.40 | \$53.23 |
| Business Analyst | Senior | \$43.36 | \$63.41 |
| Business Analyst | Expert | \$52.06 | \$76.14 |
| Cloud Engineer | Junior | \$32.97 | \$48.22 |
| Cloud Engineer | Mid-Level | \$47.90 | \$70.05 |
| Cloud Engineer | Senior | \$54.07 | \$79.08 |
| Cloud Engineer | Expert | \$59.34 | \$86.79 |
| Database Administrator | Junior | \$31.12 | \$45.52 |
| Database Administrator | Mid-Level | \$40.30 | \$58.94 |
| Database Administrator | Senior | \$49.48 | \$72.36 |
| Database Administrator | Expert | \$55.44 | \$81.08 |
| Database Architect | Junior | \$39.30 | \$57.47 |
| Database Architect | Mid-Level | \$50.75 | \$74.22 |
| Database Architect | Senior | \$59.19 | \$86.56 |
| Database Architect | Expert | \$69.26 | \$101.29 |
| Database Manager | Junior | \$34.02 | \$49.76 |
| Database Manager | Mid-Level | \$38.77 | \$56.70 |
| Database Manager | Senior | \$52.22 | \$76.38 |
| Database Manager | Expert | \$57.76 | \$84.48 |
| Graphic Designer | Junior | \$20.15 | \$29.47 |
| Graphic Designer | Mid-Level | \$23.32 | \$34.10 |
| Graphic Designer | Senior | \$29.80 | \$43.59 |
| Graphic Designer | Expert | \$37.14 | \$54.31 |
| Help Desk Manager | Junior | \$25.06 | \$36.64 |
| Help Desk Manager | Mid-Level | \$30.33 | \$44.36 |
| Help Desk Manager | Senior | \$36.66 | \$53.62 |
| Help Desk Manager | Expert | \$42.46 | \$62.10 |
| IT Manager | Junior | \$32.18 | \$47.06 |
| IT Manager | Mid-Level | \$39.56 | \$57.86 |
| IT Manager | Senior | \$46.68 | \$68.27 |
| IT Manager | Expert | \$51.91 | \$75.91 |
| IT Specialist | Junior | \$34.23 | \$50.07 |


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| Region 1 Markup \% | REGION 1 |  |  |
| :---: | :---: | :---: | :---: |
|  | 46.25\% |  |  |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| IT Specialist | Mid-Level | \$39.10 | \$57.18 |
| IT Specialist | Senior | \$47.50 | \$69.47 |
| IT Specialist | Expert | \$58.05 | \$84.90 |
| Network Administrator | Junior | \$23.50 | \$34.37 |
| Network Administrator | Mid-Level | \$35.75 | \$52.28 |
| Network Administrator | Senior | \$42.75 | \$62.52 |
| Network Administrator | Expert | \$49.10 | \$71.81 |
| Network Architect | Junior | \$29.25 | \$42.78 |
| Network Architect | Mid-Level | \$43.75 | \$63.98 |
| Network Architect | Senior | \$51.25 | \$74.95 |
| Network Architect | Expert | \$56.20 | \$82.19 |
| Operations Manager | Junior | \$18.96 | \$27.73 |
| Operations Manager | Mid-Level | \$23.40 | \$34.22 |
| Operations Manager | Senior | \$32.10 | \$46.95 |
| Operations Manager | Expert | \$39.35 | \$57.55 |
| Programmer | Junior | \$28.45 | \$41.61 |
| Programmer | Mid-Level | \$38.25 | \$55.94 |
| Programmer | Senior | \$47.20 | \$69.03 |
| Programmer | Expert | \$54.30 | \$79.41 |
| Project Manager | Junior | \$32.10 | \$46.95 |
| Project Manager | Mid-Level | \$39.98 | \$58.47 |
| Project Manager | Senior | \$52.00 | \$76.05 |
| Project Manager | Expert | \$61.23 | \$89.55 |
| Security Analyst | Junior | \$35.75 | \$52.28 |
| Security Analyst | Mid-Level | \$46.40 | \$67.86 |
| Security Analyst | Senior | \$53.95 | \$78.90 |
| Security Analyst | Expert | \$60.50 | \$88.48 |
| Security Manager | Junior | \$38.25 | \$55.94 |
| Security Manager | Mid-Level | \$47.35 | \$69.25 |
| Security Manager | Senior | \$55.25 | \$80.80 |
| Security Manager | Expert | \$65.90 | \$96.38 |


| REGION 2 |  |  |  |
| :---: | :---: | :---: | :---: |
| Region 2 Markup \% | 46.25\% | Hourly Wage Rate | Hourly Bill Rate |
|  | Skill Level |  |  |
| IT Specialist | Mid-Level | \$39.10 | \$57.18 |
| IT Specialist | Senior | \$47.50 | \$69.47 |
| IT Specialist | Expert | \$58.05 | \$84.90 |
| Network Administrator | Junior | \$23.50 | \$34.37 |
| Network Administrator | Mid-Level | \$35.75 | \$52.28 |
| Network Administrator | Senior | \$42.75 | \$62.52 |
| Network Administrator | Expert | \$49.10 | \$71.81 |
| Network Architect | Junior | \$29.25 | \$42.78 |
| Network Architect | Mid-Level | \$43.75 | \$63.98 |
| Network Architect | Senior | \$51.25 | \$74.95 |
| Network Architect | Expert | \$56.20 | \$82.19 |
| Operations Manager | Junior | \$18.96 | \$27.73 |
| Operations Manager | Mid-Level | \$23.40 | \$34.22 |
| Operations Manager | Senior | \$32.10 | \$46.95 |
| Operations Manager | Expert | \$39.35 | \$57.55 |
| Programmer | Junior | \$28.45 | \$41.61 |
| Programmer | Mid-Level | \$38.25 | \$55.94 |
| Programmer | Senior | \$47.20 | \$69.03 |
| Programmer | Expert | \$54.30 | \$79.41 |
| Project Manager | Junior | \$32.10 | \$46.95 |
| Project Manager | Mid-Level | \$39.98 | \$58.47 |
| Project Manager | Senior | \$52.00 | \$76.05 |
| Project Manager | Expert | \$61.23 | \$89.55 |
| Security Analyst | Junior | \$35.75 | \$52.28 |
| Security Analyst | Mid-Level | \$46.40 | \$67.86 |
| Security Analyst | Senior | \$53.95 | \$78.90 |
| Security Analyst | Expert | \$60.50 | \$88.48 |
| Security Manager | Junior | \$38.25 | \$55.94 |
| Security Manager | Mid-Level | \$47.35 | \$69.25 |
| Security Manager | Senior | \$55.25 | \$80.80 |
| Security Manager | Expert | \$65.90 | \$96.38 |


| Region 3 Markup \% | REGION 3 |  |  |
| :---: | :---: | :---: | :---: |
|  | 46.25\% |  |  |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| IT Specialist | Mid-Level | \$41.25 | \$60.33 |
| IT Specialist | Senior | \$50.11 | \$73.29 |
| IT Specialist | Expert | \$61.24 | \$89.57 |
| Network Administrator | Junior | \$24.79 | \$36.26 |
| Network Administrator | Mid-Level | \$37.72 | \$55.16 |
| Network Administrator | Senior | \$45.10 | \$65.96 |
| Network Administrator | Expert | \$51.80 | \$75.76 |
| Network Architect | Junior | \$30.86 | \$45.13 |
| Network Architect | Mid-Level | \$46.16 | \$67.50 |
| Network Architect | Senior | \$54.07 | \$79.08 |
| Network Architect | Expert | \$59.29 | \$86.71 |
| Operations Manager | Junior | \$20.00 | \$29.25 |
| Operations Manager | Mid-Level | \$24.69 | \$36.10 |
| Operations Manager | Senior | \$33.87 | \$49.53 |
| Operations Manager | Expert | \$41.51 | \$60.71 |
| Programmer | Junior | \$30.01 | \$43.90 |
| Programmer | Mid-Level | \$40.35 | \$59.02 |
| Programmer | Senior | \$49.80 | \$72.83 |
| Programmer | Expert | \$57.29 | \$83.78 |
| Project Manager | Junior | \$33.87 | \$49.53 |
| Project Manager | Mid-Level | \$42.18 | \$61.69 |
| Project Manager | Senior | \$54.86 | \$80.23 |
| Project Manager | Expert | \$64.60 | \$94.47 |
| Security Analyst | Junior | \$37.72 | \$55.16 |
| Security Analyst | Mid-Level | \$48.95 | \$71.59 |
| Security Analyst | Senior | \$56.92 | \$83.24 |
| Security Analyst | Expert | \$63.83 | \$93.35 |
| Security Manager | Junior | \$40.35 | \$59.02 |
| Security Manager | Mid-Level | \$49.95 | \$73.06 |
| Security Manager | Senior | \$58.29 | \$85.25 |
| Security Manager | Expert | \$69.52 | \$101.68 |


| Contractor Name: | Unique Comp Inc |
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| Region 1 Markup \% | REGION 1 |  |  |
| :---: | :---: | :---: | :---: |
|  | 46.25\% |  |  |
|  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Software Analyst | Junior | \$29.10 | \$42.56 |
| Software Analyst | Mid-Level | \$38.10 | \$55.72 |
| Software Analyst | Senior | \$51.40 | \$75.17 |
| Software Analyst | Expert | \$59.25 | \$86.65 |
| Software Architect | Junior | \$35.95 | \$52.58 |
| Software Architect | Mid-Level | \$47.75 | \$69.83 |
| Software Architect | Senior | \$54.35 | \$79.49 |
| Software Architect | Expert | \$63.10 | \$92.28 |
| Software Developer | Junior | \$31.25 | \$45.70 |
| Software Developer | Mid-Level | \$38.75 | \$56.67 |
| Software Developer | Senior | \$52.76 | \$77.16 |
| Software Developer | Expert | \$59.20 | \$86.58 |
| Software Manager | Junior | \$32.10 | \$46.95 |
| Software Manager | Mid-Level | \$44.25 | \$64.72 |
| Software Manager | Senior | \$55.75 | \$81.53 |
| Software Manager | Expert | \$62.75 | \$91.77 |
| Systems Administrator | Junior | \$25.50 | \$37.29 |
| Systems Administrator | Mid-Level | \$35.70 | \$52.21 |
| Systems Administrator | Senior | \$44.75 | \$65.45 |
| Systems Administrator | Expert | \$53.10 | \$77.66 |
| Systems Analyst | Junior | \$27.10 | \$39.63 |
| Systems Analyst | Mid-Level | \$35.25 | \$51.55 |
| Systems Analyst | Senior | \$43.10 | \$63.03 |
| Systems Analyst | Expert | \$52.25 | \$76.42 |
| Systems Architect | Junior | \$38.10 | \$55.72 |
| Systems Architect | Mid-Level | \$51.20 | \$74.88 |
| Systems Architect | Senior | \$60.25 | \$88.12 |
| Systems Architect | Expert | \$73.10 | \$106.91 |
| Systems Developer | Junior | \$30.20 | \$44.17 |
| Systems Developer | Mid-Level | \$38.75 | \$56.67 |
| Systems Developer | Senior | \$49.30 | \$72.10 |


| REGION 2 |  |  |  |
| :---: | :---: | :---: | :---: |
| Region 2 Markup \% | 46.25\% |  |  |
|  | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Software Analyst | Junior | \$29.10 | \$42.56 |
| Software Analyst | Mid-Level | \$38.10 | \$55.72 |
| Software Analyst | Senior | \$51.40 | \$75.17 |
| Software Analyst | Expert | \$59.25 | \$86.65 |
| Software Architect | Junior | \$35.95 | \$52.58 |
| Software Architect | Mid-Level | \$47.75 | \$69.83 |
| Software Architect | Senior | \$54.35 | \$79.49 |
| Software Architect | Expert | \$63.10 | \$92.28 |
| Software Developer | Junior | \$31.25 | \$45.70 |
| Software Developer | Mid-Level | \$38.75 | \$56.67 |
| Software Developer | Senior | \$52.76 | \$77.16 |
| Software Developer | Expert | \$59.20 | \$86.58 |
| Software Manager | Junior | \$32.10 | \$46.95 |
| Software Manager | Mid-Level | \$44.25 | \$64.72 |
| Software Manager | Senior | \$55.75 | \$81.53 |
| Software Manager | Expert | \$62.75 | \$91.77 |
| Systems Administrator | Junior | \$25.50 | \$37.29 |
| Systems Administrator | Mid-Level | \$35.70 | \$52.21 |
| Systems Administrator | Senior | \$44.75 | \$65.45 |
| Systems Administrator | Expert | \$53.10 | \$77.66 |
| Systems Analyst | Junior | \$27.10 | \$39.63 |
| Systems Analyst | Mid-Level | \$35.25 | \$51.55 |
| Systems Analyst | Senior | \$43.10 | \$63.03 |
| Systems Analyst | Expert | \$52.25 | \$76.42 |
| Systems Architect | Junior | \$38.10 | \$55.72 |
| Systems Architect | Mid-Level | \$51.20 | \$74.88 |
| Systems Architect | Senior | \$60.25 | \$88.12 |
| Systems Architect | Expert | \$73.10 | \$106.91 |
| Systems Developer | Junior | \$30.20 | \$44.17 |
| Systems Developer | Mid-Level | \$38.75 | \$56.67 |
| Systems Developer | Senior | \$49.30 | \$72.10 |



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| Federal ID\#: |  |



| Region 2 Markup \% | REGION 2 |  |  |
| :---: | :---: | :---: | :---: |
|  | 46.25\% |  |  |
| Job Title | Skill Level | Hourly Wage Rate | Hourly Bill Rate |
| Systems Developer | Expert | \$55.10 | \$80.58 |
| Technical Writer | Junior | \$24.10 | \$35.25 |
| Technical Writer | Mid-Level | \$27.90 | \$40.80 |
| Technical Writer | Senior | \$33.20 | \$48.56 |
| Technical Writer | Expert | \$38.90 | \$56.89 |
| Tester | Junior | \$21.10 | \$30.86 |
| Tester | Mid-Level | \$29.85 | \$43.66 |
| Tester | Senior | \$36.25 | \$53.02 |
| Tester | Expert | \$42.95 | \$62.81 |
| Training Developer | Junior | \$24.10 | \$35.25 |
| Training Developer | Mid-Level | \$37.95 | \$55.50 |
| Training Developer | Senior | \$44.25 | \$64.72 |
| Training Developer | Expert | \$49.99 | \$73.11 |
| Web Administrator | Junior | \$24.10 | \$35.25 |
| Web Administrator | Mid-Level | \$33.75 | \$49.36 |
| Web Administrator | Senior | \$48.10 | \$70.35 |
| Web Administrator | Expert | \$53.10 | \$77.66 |
| Web Designer | Junior | \$20.35 | \$29.76 |
| Web Designer | Mid-Level | \$26.10 | \$38.17 |
| Web Designer | Senior | \$31.10 | \$45.48 |
| Web Designer | Expert | \$36.25 | \$53.02 |
| Web Developer | Junior | \$21.10 | \$30.86 |
| Web Developer | Mid-Level | \$28.30 | \$41.39 |
| Web Developer | Senior | \$38.25 | \$55.94 |
| Web Developer | Expert | \$42.50 | \$62.16 |
| Web Manager | Junior | \$26.95 | \$39.41 |
| Web Manager | Mid-Level | \$34.50 | \$50.46 |
| Web Manager | Senior | \$44.35 | \$64.86 |
| Web Manager | Expert | \$47.95 | \$70.13 |



