

Appendix D : Pricing Schedule

**Agreement between the New York State Office of General Services and
Column Technologies, Inc.
for Project Based Information Technology Consulting Services**

Contract Number: PB174AA

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Sheet #1: Pricing Schedule

Authorized Users please note the following:

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

PRICING SCHEDULE

CONTRACTOR NAME:	Column Technologies, Inc.
FEDERAL ID:	36-4268153
NYS VENDOR ID:	1000019652
CONTRACT NUMBER:	PB174AA
DATE PRICELIST APPROVED BY OGS:	3/17/2017

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	C0002	Technical Consultant Level I	<p style="text-align: center;">Service Offering:</p> <p>A Level I Consultant provides basic requirements including implementation and configuration project activities for the Column suite of products, (Performance Testing, Case Management, Billing Allocation Management, Sentinel), the BMC Software suite of products (Bladelogic, ADDM, CLM, BPPM, MDM, EUEM,WLA MyIT, Footprints, Remedyforce, Remedy OnDemand), Atlassian Suite (Jira,Confluence, SD,HipChat) AppDynamics, Puppet, Reporting products (Jaspersoft), remote desktop products, (Bomgar) Service Request products (Kinetic Request and Calendar), Performance Management tools (Silk Performer, IdentityIQ, Splunk, SQLstream). He/She is versed in ITIL methodologies and can work independently or in teams with other Column consultants, customer personnel or third party vendors as needed.</p>	ITIL	1 year	\$141.05

2	C0003	Technical Consultant Level 2	<p>Service Offering: A Level II Consultant provides intermediate requirements analysis, development and configuration project activities for the Column suite of products, (Performance Testing, Case Management, Billing Allocation Management, Sentinel), the BMC Software suite of products (Bladelogic, ADDM, CLM, BPPM, MDM, EUEM,WLA MyIT, Footprints, Remedyforce, Remedy OnDemand, Analytics/Dashboards), AppDynamics, Atlassian Suite (Jira,Confluence, SD,HipChat) AppDynamics, Puppet, ITSM solutions, Security Reporting products (Jaspersoft), remote desktop products, (Bomgar) Service Request products (Kinetic Request and Calendar), Performance Management tools (Silk Performer, IdentityIQ, Splunk, SQLstream). He/She is versed in ITIL methodologies and can work independently or in teams with other Column consultants, customer personnel or third party vendors as needed.</p>	ITIL	1-2 years	\$151.13
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3	C0004	Technical Consultant Level 3	<p>Service Offering: A Level III Consultant provides tactical requirements analysis, light design, enterprise development and implementation and training skills for the Column suite of products, (Performance Testing, Case Management, Billing Allocation Management, Sentinel), the BMC Software suite of products (Bladelogic, ADDM, CLM, BPPM, MDM, EUEM, MyIT, WLA, Footprints, Remedyforce, Remedy OnDemand, Analytics/Dashboards), AppDynamics, Atlassian Suite (Jira, Confluence, SD, HipChat) AppDynamics, Puppet, ITSM Solutions, Security and Cybersecurity solutions, Reporting products (Jaspersoft), remote desktop products, (Bomgar) Service Request products (Kinetic Request and Calendar), Performance Management tools (Silk Performer, IdentityIQ, Splunk, SQLstream). Also has the ability to perform integrations with existing architecture. He/She is versed in ITIL methodologies and can work independently or in teams with other Column consultants, customer personnel or third party vendors as needed.</p> <p>Experience: 2-</p>	ITIL	2-3 years	\$161.20
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4	C0005	Technical Consultant Level IV	<p>A Level IV Consultant provides complete enterprise-level requirements analysis, design, enterprise development and implementation or training skills for the Column suite of products, (Performance Testing, Case Management, Billing Allocation Management, Sentinel), the BMC Software suite of products (Bladelogic, ADDM, CLM, BPPM, MDM, EUEM, MyIT, Footprints, Remedyforce, Remedy OnDemand, AppDynamics, Atlassian Suite (Jira, Confluence, SD, HipChat) AppDynamics, Puppet, ITSM Solutions, Security and Cybersecurity solutions, Analytics/Dashboards), Reporting products (Jaspersoft), remote desktop products,</p>	ITIL	3+ years consulting experience, 6 Years IT experience	\$171.25
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5	C0006	Technical Consultant Level V	<p>Service Offering: A Level V Consultant provides complete analysis, design, development and implementation or training skills for the Column suite of products, (Performance Testing, Case Management, Billing Allocation Management, Sentinel), the BMC Software suite of products (Bladelogic, ADDM, CLM, BPPM, MDM, EUEM, MyIT, Footprints, Remedyforce, Remedy OnDemand, Analytics/Dashboards), AppDynamics, Atlassian Suite (Jira, Confluence, SD, HipChat) AppDynamics, Puppet, ITSM Solutions, Security and Cybersecurity solutions, Reporting products (Jaspersoft), remote desktop products, (Bomgar) Service Request products (Kinetic Request and Calendar), Performance Management tools (Silk Performer, IdentityIQ, Splunk, SQLstream). He/She also performs project management functions, risk mitigation, project planning, resource allocation and project coordination to meet customer objectives or technical project management, such as architecture, design review, SDLC and integrated solutions.</p>	ITIL	3+ years consulting experience, 6+ Years IT experience	\$181.35
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6	C0007	Technical Consultant Level VI	<p>Service Offering: A Level VI Consultant provides information technology process and requirements consulting related to information technology infrastructure management specifically, or complex/expert services for all supported products to include:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Process consulting and design <input type="checkbox"/> Requirements analysis and ITIL compliancy consulting for all supported products <input type="checkbox"/> Enterprise architectural design <input type="checkbox"/> Program/Project Management <p>Full Security Advisory Services, Identity Access, CyberSecurity</p>	ITIL	4+ years consutling experience, 7+ Years managing projects	\$201.50
7	C0008	ITIL Process Consultant	<p>Service Offering: ITIL Process Consultants are ITIL certified and are able to provide expert advice for all aspects of IT Service Management, including Problem, Change, Configuration, Release, Availability, Capacity, Financial and Service Level management. He/She comprehensively asses, analyze, develop and deploy process solutions and CMDB strategies to enhance IT Service Management and Support Delivery. ITIL Process Consultants work with process owners to meld ITIL best practices, client goals, current procedures and organizational realties together in a fashion that will serve to maximize client ROI. New DevOps , Agile Process</p>	ITIL	7+ Years IT Experience, 4-5 Years Infrastructure management consulting	\$201.50