## Appendix D: Pricing Schedule

Agreement between the New York State Office of General Services and Coolsoft LLC

for Project Based Information Technology Consulting Services

Contract Number: PB168AA

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Sheet #1: Pricing Schedule

## **Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.

(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.

(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.

(Section 6.10 of the Contract)

PRICING SCHEDULE					
CONTRACTOR NAME:	Coolsoft LLC				
FEDERAL ID:	61-1389059				
NYS VENDOR ID:	1100136872				
CONTRACT NUMBER:	PB168AA				
DATE PRICELIST APPROVED BY OGS:	12/16/2016				

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	LPA1	Programmer/Developer Analyst (Legacy)	Performs low complex Programming activities	Bachelors or Equivalent	1-3 years	\$61
2	LPA2	Programmer/Developer Analyst (Legacy)	Performs medium complex Programming activities	Bachelors or Equivalent	4-7 years	\$71
3	LPA3	Programmer/Developer Analyst (Legacy)	Performs high complex Programming activities	Bachelors or Equivalent	8+ years	\$82
4	CPA1	Programmer/Developer Analyst (Core)	Performs low complex Programming activities	Bachelors or Equivalent	1-3 years	\$66
5	CPA2	Programmer/Developer Analyst (Core)	Performs medium complex Programming activities	Bachelors or Equivalent	4-7 years	\$77
6	CPA3	Programmer/Developer Analyst (Core)	Performs high complex Programming activities	Bachelors or Equivalent	8+ years	\$90
7	EPA1	Programmer/Developer Analyst (Emerging)	Performs low complex Programming activities	Bachelors or Equivalent	1-3 years	\$69
8	EPA2	Programmer/Developer Analyst (Emerging)	Performs medium complex Programming activities	Bachelors or Equivalent	4-7 years	\$87
9	EPA3	Programmer/Developer Analyst (Emerging)	Performs high complex Programming activities	Bachelors or Equivalent	8+ years	\$102
10	LST1	Software Test Analyst (Legacy)	Performs low complex Testing activities	Bachelors or Equivalent	1-3 years	\$49
11	LST2	Software Test Analyst (Legacy)	Performs medium complex Testing activities	Bachelors or Equivalent	4-7 years	\$59
12	LST3	Software Test Analyst (Legacy)	Performs high complex Testing activities	Bachelors or Equivalent	8+ years	\$69
13	CST1	Software Test Analyst (Core)	Performs low complex Testing activities	Bachelors or Equivalent	1-3 years	\$59
14	CST2	Software Test Analyst (Core)	Performs medium complex Testing activities	Bachelors or Equivalent	4-7 years	\$64
15	CST3	Software Test Analyst (Core)	Performs high complex Testing activities	Bachelors or Equivalent	8+ years	\$74
16	EST1	Software Test Analyst (Emerging)	Performs low complex Testing activities	Bachelors or Equivalent	1-3 years	\$64
17	EST2	Software Test Analyst (Emerging)	Performs medium complex Testing activities	Bachelors or Equivalent	4-7 years	\$74

18	EST3	Software Test Analyst (Emerging)	Performs high complex Testing activities	Bachelors or Equivalent	8+ years	\$87
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19	LTW1	Technical Writer (Legacy)	Performs low complex Technical Wrting activities	Bachelors or Equivalent	1-3 years	\$43
20	LTW2	Technical Writer (Legacy)	Performs medium complex Technical Writing activities	Bachelors or Equivalent	4-7 years	\$51
21	LTW3	Technical Writer (Legacy)	Performs high complex Testing Writing activities	Bachelors or Equivalent	8+ years	\$59
22	CTW1	Technical Writer (Core)	Performs low complex Technical Wrting activities	Bachelors or Equivalent	1-3 years	\$47
23	CTW2	Technical Writer (Core)	Performs medium complex Technical Writing activities	Bachelors or Equivalent	4-7 years	\$55
24	CTW3	Technical Writer (Core)	Performs high complex Testing Writing activities	Bachelors or Equivalent	8+ years	\$62
25	ETW1	Technical Writer (Emerging)	Performs low complex Technical Wrting activities	Bachelors or Equivalent	1-3 years	\$51
26	ETW2	Technical Writer (Emerging)	Performs medium complex Technical Writing activities	Bachelors or Equivalent	4-7 years	\$59
27	ETW3	Technical Writer (Emerging)	Performs high complex Testing Writing activities	Bachelors or Equivalent	8+ years	\$68
28	LBA1	Business Analyst (Legacy)	Performs low complex Business Analysis activities	Bachelors or Equivalent	1-3 years	\$58
29	LBA2	Business Analyst (Legacy)	Performs medium complex Business Analysis activities	Bachelors or Equivalent	4-7 years	\$68
30	LBA3	Business Analyst (Legacy)	Performs high complex Business Analysis activities	Bachelors or Equivalent	8+ years	\$80
31	CBA1	Business Analyst (Core)	Performs low complex Business Analysis activities	Bachelors or Equivalent	1-3 years	\$63
32	CBA2	Business Analyst (Core)	Performs medium complex Business Analysis activities	Bachelors or Equivalent	4-7 years	\$78
33	CBA3	Business Analyst (Core)	Performs high complex Business Analysis activities	Bachelors or Equivalent	8+ years	\$86
34	EBA1	Business Analyst (Emerging)	Performs low complex Business Analysis activities	Bachelors or Equivalent	1-3 years	\$69
35	EBA2	Business Analyst (Emerging)	Performs medium complex Business Analysis activities	Bachelors or Equivalent	4-7 years	\$81
36	EBA3	Business Analyst (Emerging)	Performs high complex Business Analysis activities	Bachelors or Equivalent	8+ years	\$95
37	LSA1	System Analyst (Legacy)	Performs low complex Systems Analysis activities	Bachelors or Equivalent	1-3 years	\$59
38	LSA2	System Analyst (Legacy)	Performs medium complex Systems Analysis activities	Bachelors or Equivalent	4-7 years	\$68
39	LSA3	System Analyst (Legacy)	Performs high complex Systems Analysis activities	Bachelors or Equivalent	8+ years	\$80
40	CSA1	System Analyst (Core)	Performs low complex Systems Analysis activities	Bachelors or Equivalent	1-3 years	\$63
41	CSA2	System Analyst (Core)	Performs medium complex Systems Analysis activities	Bachelors or Equivalent	4-7 years	\$78
42	CSA3	System Analyst (Core)	Performs high complex Systems Analysis activities	Bachelors or Equivalent	8+ years	\$86
43	ESA1	System Analyst (Emerging)	Performs low complex Systems Analysis activities	Bachelors or Equivalent	1-3 years	\$73
44	ESA2	System Analyst (Emerging)	Performs medium complex Systems Analysis activities	Bachelors or Equivalent	4-7 years	\$86
45	ESA3	System Analyst (Emerging)	Performs high complex Systems Analysis activities	Bachelors or Equivalent	8+ years	\$96
46	LDA1	Database Architect (Legacy)	Performs low complex Data Architecture activities	Bachelors or Equivalent	1-3 years	\$65
47	LDA2	Database Architect (Legacy)	Performs medium complex Data Architecture activities	Bachelors or Equivalent	4-7 years	\$74
48	LDA3	Database Architect (Legacy)	Performs high complex Data Architecture activities	Bachelors or Equivalent	8+ years	\$86
49	CDA1	Database Architect (Core)	Performs low complex Data Architecture activities	Bachelors or Equivalent	1-3 years	\$69
50	CDA2	Database Architect (Core)	Performs medium complex Data Architecture activities	Bachelors or Equivalent	4-7 years	\$86
51	CDA3	Database Architect (Core)	Performs high complex Data Architecture activities	Bachelors or Equivalent	8+ years	\$98
52	EDA1	Database Architect (Emerging)	Performs low complex Data Architecture activities	Bachelors or Equivalent	1-3 years	\$75
53	EDA2	Database Architect (Emerging)	Performs medium complex Data Architecture activities	Bachelors or Equivalent	4-7 years	\$88
54	EDA3	Database Architect (Emerging)	Performs high complex Data Architecture activities	Bachelors or Equivalent	8+ years	\$102
55	LDWA1	Data Warehouse Architect (Legacy)	Performs low complex Data Warehouse Architecture activities	Bachelors or Equivalent	1-3 years	\$68
56	LDWA2	Data Warehouse Architect (Legacy)	Performs medium complex Data Warehouse Architecture activities	Bachelors or Equivalent	4-7 years	\$78
57	LDWA3	Data Warehouse Architect (Legacy)	Performs high complex Data Warehouse Architecture activities	Bachelors or Equivalent	8+ years	\$90

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58	CDWA1	Data Warehouse Architect (Core)	Performs low complex Data Warehouse Architecture activities	Bachelors or Equivalent	1-3 years	\$73
59	CDWA2	Data Warehouse Architect (Core)	Performs medium complex Data Warehouse Architecture activities	Bachelors or Equivalent	4-7 years	\$84
60	CDWA3	Data Warehouse Architect (Core)	Performs high complex Data Warehouse Architecture activities	Bachelors or Equivalent	8+ years	\$97
61	EDWA1	Data Warehouse Architect (Emerging)	Performs low complex Data Warehouse Architecture activities	Bachelors or Equivalent	1-3 years	\$79
62	EDWA2	Data Warehouse Architect (Emerging)	Performs medium complex Data Warehouse Architecture activities	Bachelors or Equivalent	4-7 years	\$91
63	EDWA3	Data Warehouse Architect (Emerging)	Performs high complex Data Warehouse Architecture activities	Bachelors or Equivalent	8+ years	\$107
64	LDBA1	Database Administrator (Legacy)	Performs low complex Database Administration activities	Bachelors or Equivalent	1-3 years	\$63
65	LDBA2	Database Administrator (Legacy)	Performs medium complex Database Administration activities	Bachelors or Equivalent	4-7 years	\$73
66	LDBA3	Database Administrator (Legacy)	Performs high complex Database Administration activities	Bachelors or Equivalent	8+ years	\$84
67	CDBA1	Database Administrator (Core)	Performs low complex Database Administration activities	Bachelors or Equivalent	1-3 years	\$72
68	CDBA2	Database Administrator (Core)	Performs medium complex Database Administration activities	Bachelors or Equivalent	4-7 years	\$84
69	CDBA3	Database Administrator (Core)	Performs high complex Database Administration activities	Bachelors or Equivalent	8+ years	\$97
70	EDBA1	Database Administrator (Emerging)	Performs low complex Database Administration activities	Bachelors or Equivalent	1-3 years	\$78
71	EDBA2	Database Administrator (Emerging)	Performs medium complex Database Administration activities	Bachelors or Equivalent	4-7 years	\$91
72	EDBA3	Database Administrator (Emerging)	Performs high complex Database Administration activities	Bachelors or Equivalent	8+ years	\$107
73	LEA1	Enterprise Architect (Legacy)	Performs medium complex Enterprise Architecure activities	Bachelors or Equivalent	1-7 years	\$107
74	LEA2	Enterprise Architect (Legacy)	Performs high complex Enterprise Architecture activities	Bachelors or Equivalent	8+ years	\$123
75	CEA1	Enterprise Architect (Core)	Performs medium complex Enterprise Architecure activities	Bachelors or Equivalent	1-7 years	\$117
76	CEA2	Enterprise Architect (Core)	Performs high complex Enterprise Architecture activities	Bachelors or Equivalent	8+ years	\$135
77	EEA1	Enterprise Architect (Emerging)	Performs medium complex Enterprise Architecure activities	Bachelors or Equivalent	1-7 years	\$129
78	EEA2	Enterprise Architect (Emerging)	Performs high complex Enterprise Architecture activities	Bachelors or Equivalent	8+ years	\$151
79	LPM1	Project Manager (Legacy)	Performs medium complex Project Manage activities	Bachelors or Equivalent	1-7 years	\$76
80	LPM2	Project Manager (Legacy)	Performs high complex Project Manage activities	Bachelors or Equivalent	8+ years	\$93
81	CPM1	Project Manager (Core)	Performs medium complex Project Manage activities	Bachelors or Equivalent	1-7 years	\$87
82	CPM2	Project Manager (Core)	Performs high complex Project Manage activities	Bachelors or Equivalent	8+ years	\$105
83	EPM1	Project Manager (Emerging)	Performs medium complex Project Manage activities	Bachelors or Equivalent	1-7 years	\$95
84	EPM2	Project Manager (Emerging)	Performs high complex Project Manage activities	Bachelors or Equivalent	8+ years	\$113
85	LPL1	Project Lead (Legacy)	Performs medium complex Project Lead activities	Bachelors or Equivalent	1-7 years	\$73
86	LPL2	Project Lead (Legacy)	Performs high complex Project Lead activities	Bachelors or Equivalent	8+ years	\$86
87	CPL1	Project Lead (Core)	Performs medium complex Project Lead activities	Bachelors or Equivalent	1-7 years	\$78
88	CPL2	Project Lead (Core)	Performs high complex Project Lead activities	Bachelors or Equivalent	8+ years	\$98
89	EPL1	Project Lead (Emerging)	Performs medium complex Project Lead activities	Bachelors or Equivalent	1-7 years	\$85
90	EPL2	Project Lead (Emerging)	Performs high complex Project Lead activities	Bachelors or Equivalent	8+ years	\$105
91	LNE1	Network Engineer (Legacy)	Performs medium complex Network Engineering activities	Bachelors or Equivalent	1-5 years	\$69
92	LNE2	Network Engineer (Legacy)	Performs high complex Netowork Engineering activities	Bachelors or Equivalent	5+ years	\$77
93	CNE1	Network Engineer (Core)	Performs medium complex Network Engineering activities	Bachelors or Equivalent	1-5 years	\$87
94	CNE2	Network Engineer (Core)	Performs high complex Netowork Engineering activities	Bachelors or Equivalent	5+ years	\$95
95	ENE1	Network Engineer (Emerging)	Performs medium complex Network Engineering activities	Bachelors or Equivalent	1-5 years	\$89

96	ENE2	Network Engineer (Emerging)	Performs high complex Netowork Engineering activities	Bachelors or Equivalent	5+ years	\$99
97	LNA1	Network Administrator (Legacy)	Performs low complex Network Administration activities	Bachelors or Equivalent	1-3 years	\$50
98	LNA2	Network Administrator (Legacy)	Performs medium complex Network Administration activities	Bachelors or Equivalent	4-7 years	\$59
99	LNA3	Network Administrator (Legacy)	Performs high complex Netowork Administration activities	Bachelors or Equivalent	8+ years	\$57
100	CNA1	Network Administrator (Core)	Performs low complex Network Administration activities	Bachelors or Equivalent	1-3 years	\$52
101	CNA2	Network Administrator (Core)	Performs medium complex Network Administration activities	Bachelors or Equivalent	4-7 years	\$69
102	CNA3	Network Administrator (Core)	Performs high complex Netowork Administration activities	Bachelors or Equivalent	8+ years	\$74
103	ENA1	Network Administrator (Emerging)	Performs low complex Network Administration activities	Bachelors or Equivalent	1-3 years	\$59
104	ENA2	Network Administrator (Emerging)	Performs medium complex Network Administration activities	Bachelors or Equivalent	4-7 years	\$78
105	ENA3	Network Administrator (Emerging)	Performs high complex Netowork Administration activities	Bachelors or Equivalent	8+ years	\$82
106	LSAn1	Security Analyst 1 (Legacy)	Performs medium complex Security Analysis activities	Bachelors or Equivalent	1-3 years	\$80
107	CSAn1	Security Analyst 1 (Core)	Performs medium complex Security Analysis activities	Bachelors or Equivalent	4-7 years	\$90
108	ESAn1	Security Analyst 1 (Emerging)	Performs medium complex Security Analysis activities	Bachelors or Equivalent	8+ years	\$100
109	LSAn2	Security Analyst 2 (Legacy)	Performs high complex Security Analysis activities	Bachelors or Equivalent	1-3 years	\$90
110	CSAn2	Security Analyst 2 (Core)	Performs high complex Security Analysis activities	Bachelors or Equivalent	4-7 years	\$102
111	ESAn2	Security Analyst 2 (Emerging)	Performs high complex Security Analysis activities	Bachelors or Equivalent	8+ years	\$114
112	LSE	Security Engineer (Legacy)	Performs complex Security Engineering activities	Bachelors or Equivalent	1-3 years	\$95
113	CSE	Security Engineer (Core)	Performs complex Security Engineering activities	Bachelors or Equivalent	4-7 years	\$108
114	ESE	Security Engineer (Emerging)	Performs complex Security Engineering activities	Bachelors or Equivalent	8+ years	\$122
115	LSAr	Security Architect (Legacy)	Performs complex Security Architechtural activities	Bachelors or Equivalent	1-3 years	\$115
116	CSAr	Security Architect (Core)	Performs complex Security Architechtural activities	Bachelors or Equivalent	4-7 years	\$128
117	ESAr	Security Architect (Emerging)	Performs complex Security Architechtural activities	Bachelors or Equivalent	8+ years	\$146