

**Appendix D : Pricing Schedule**

**Agreement between the New York State Office of General Services and  
DynTek Services, Inc.  
for Project Based Information Technology Consulting Services**

**Contract Number: PB104AA**

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**Sheet #1: Pricing Schedule**

**Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## APPENDIX D: PRICING SCHEDULE

<b>CONTRACTOR NAME:</b>	DynTek Services, Inc.
<b>FEDERAL ID:</b>	13-4067484
<b>NYS VENDOR ID:</b>	1000006526
<b>CONTRACT NUMBER:</b>	PB104AA
<b>DATE PRICELIST APPROVED BY OGS:</b>	Original Titles 11/12/2015; Added Titles 04/22/2016

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
<b>The following titles were approved on 04/22/2016</b>						
1	DYN-PM-EL	Project Manager, Entry Level	Oversees small scaled, non-complex projects, comprised of a small number of deliverables and/or a small number of phases; typically coordinates and delegates the assignments for the consultant project staff numbering up to 5; focal point of contact for Requesting Agency regarding project status, meetings, reporting requirements, scope changes, and issues and concerns raised by consultant staff or Requesting Agency.	BS	1	\$ 89.00
2	DYN-PM-I	Project Manager I	Oversees small scaled, non-complex projects, comprised of a small number of deliverables and/or a small number of phases; typically coordinates and delegates the assignments for the consultant project staff numbering up to 10; focal point of contact for Requesting Agency regarding project status, meetings, reporting requirements, scope changes, and issues and concerns raised by consultant staff or Requesting Agency.	BS	2	\$ 109.00
3	DYN-PM-II	Project Manager II	Oversees medium scaled projects comprised of sub-projects and distinct deliverables; typically coordinates and delegates the assignments for the consultant project staff numbering over 10; focal point of contact for Requesting Agency regarding project status, meetings, reporting requirements; scope changes, and financial, administrative, and technical issues and concerns raised by consultant staff or Requesting Agency.	BS	4	\$ 176.00

4	DYN-PM-III	Project Manager III	Oversees medium to large scaled projects comprised of sub-projects and distinct deliverables, often comprising a program with multiple work streams; typically coordinates and delegates the assignments for the consultant project staff numbering over 20; focal point of contact for Requesting Agency regarding project status, meetings, reporting requirements, scope changes, and financial, administrative, and technical issues and concerns raised by consultant staff or Requesting Agency.	BS, PMP	8	\$233.00
5	DYN-PM-IV	Project Manager IV	Oversees medium to large scaled projects comprised of sub-projects and distinct deliverables, often comprising a program with multiple work streams; typically coordinates and delegates the assignments for the consultant project staff numbering over 30; focal point of contact for Requesting Agency regarding project status, meetings, reporting requirements, scope changes, and financial, administrative, and technical issues and concerns raised by consultant staff or Requesting Agency.	BS, PMP	12	\$259.00
6	DYN-PM-V	Project Manager V	Oversees medium to large scaled projects comprised of sub-projects and distinct deliverables, often comprising a program with multiple work streams; typically coordinates and delegates the assignments for the consultant project staff numbering over 40; focal point of contact for Requesting Agency regarding project status, meetings, reporting requirements, scope changes, and financial, administrative, and technical issues and concerns raised by consultant staff or Requesting Agency	BS, PMP	16	\$276.00
7	DYN-PROG-EL	Programmer, Entry Level	Writes application software, data analysis, data access, data structures, data manipulation, databases, design, programming, testing and implementation, technical and user documentation, software conversions; environments include but are not limited to mainframe, mid range, personal computers, laptops.	BS	1	\$89.00
8	DYN-PROG-I	Programmer I	Writes application software, data analysis, data access, data structures, data manipulation, databases, design, programming, testing and implementation, technical and user documentation, software conversions; environments include but are not limited to mainframe, mid range, personal computers, laptops.	BS	2	\$109.00

9	DYN-PROG-II	Programmer II	Writes application software, data analysis, data access, data structures, data manipulation, databases, programming, testing and implementation, technical and user documentation, software conversions; environments include but are not limited to mainframe, mid range, personal computers, laptop; available to assist and/or lead in the design of program specifications and the implementation of software solutions.	BS	4	\$143.00
10	DYN-PROG-III	Programmer III	Writes application software, data analysis, data access, data structures, data manipulation, databases, programming, testing and implementation, technical and user documentation, software conversions; environments include but are not limited to mainframe, mid range, personal computers, laptop; available to assist and/or lead in the design of program specifications and the implementation of software solutions.	BS	8	\$164.00
11	DYN-PROG-IV	Programmer IV	Writes application software, data analysis, data access, data structures, data manipulation, databases, programming, testing and implementation, technical and user documentation, software conversions; environments include but are not limited to mainframe, mid range, personal computers, laptop; available to assist and/or lead in the design of program specifications and the implementation of software solutions.	BS, MS	12	\$170.00
12	DYN-PROG-V	Programmer V	Writes application software, data analysis, data access, data structures, data manipulation, databases, programming, testing and implementation, technical and user documentation, software conversions; environments include but are not limited to mainframe, mid range, personal computers, laptop; available to assist and/or lead in the design of program specifications and the implementation of software solutions.	BS, MS	16	\$183.00
13	DYN-SPEC-EL	Specialist, Entry Level	Examples of Specialists include but are not limited to: Certified Instructor (e.g. Sybase, PowerBuilder, Novell), Certified Network Engineer (CNE), Certified Systems Administrator, Data Administrator, Microsoft Certified Systems Engineer (MCSE), Microsoft Solutions Developer (MSD), Network Administrator, PC Computer Designer, Systems Administrator, Web Master. Experienced in a particular technical and/or business application that is beyond the requirements addressed in the Programmer (Entry level) labor category.	BS	1	\$75.00
14	DYN-SPEC-I	Specialist I	Experienced in a particular technical and/or business application that are beyond the requirements addressed in the Programmer I labor category.	BS	2	\$114.00

15	DYN-SPEC-II	Specialist II	Experienced in a particular technical and/or business application that is beyond the requirements addressed in the Programmer II labor category	BS	4	\$171.00
16	DYN-SPEC-III	Specialist III	Experienced in a particular technical and/or business application that is beyond the requirements addressed in the Programmer III labor category.	BS	8	\$244.00
17	DYN-SPEC-IV	Specialist IV	Experienced in a particular technical and/or business application that is beyond the requirements addressed in the Programmer III labor category.	BS, MS	12	\$255.00
18	DYN-SPEC-V	Specialist V	Experienced in a particular technical and/or business application that is beyond the requirements addressed in the Programmer III labor category.	BS, MS	16	\$269.00
19	DYN-ANL-EL	Analyst, Entry Level	Analysts must possess professional training or equivalent experience in one of the following types of disciplines: computer science; computer systems; decision support; computer security; electronic commerce; business process reengineering; business process analyses; information architecture planning and design; engineering; operations research; modeling and simulation; math; physics; quality assurance; systems analysis; business or management. Experienced in providing specialized knowledge of system requirements and programming specifications. Designs solutions based on customer needs and technical considerations. Analyzes job tasks, organizational structure and user requirements to provide system-wide solutions. Applies analytical expertise to assist in defining, analyzing, validating and documenting complex operating environments, states of technology and current processes.	BS	1	\$72.00
20	DYN-ANL-I	Analyst I	Experienced in providing specialized knowledge of system requirements and programming specifications. Designs solutions based on customer needs and technical considerations. Analyzes job tasks, organizational structure and user requirements to provide system-wide solutions. Applies analytical expertise to assist in defining, analyzing, validating and documenting complex operating environments, states of technology and current processes.	BS	2	\$109.00

21	DYN-ANL-II	Analyst II	Experienced in providing specialized knowledge of system requirements and programming specifications. Designs solutions based on customer needs and technical considerations. Analyzes job tasks, organizational structure and user requirements to provide system-wide solutions. Applies analytical expertise to assist in defining, analyzing, validating and documenting complex operating environments, states of technology, and current processes.	BS	4	\$138.00
22	DYN-ANL-III	Analyst III	Experienced in providing specialized knowledge of system requirements and programming specifications. Designs solutions based on customer needs and technical considerations. Analyzes job tasks, organizational structure and user requirements to provide system-wide solutions. Applies analytical expertise to assist in defining, analyzing, validating and documenting complex operating environments, states of technology and current processes.	BS	8	\$176.00
23	DYN-ANL-IV	Analyst IV	Experience in providing specialized knowledge of system requirements and programming specifications. Designs solutions based on customer needs and technical considerations. Analyzes job tasks, organizational structure and user requirements to provide system-wide solutions. Applies analytical expertise to assist in defining, analyzing, validating and documenting complex operating environments, states of technology and current processes.	BS, MS	12	\$204.00
24	DYN-ANL-V	Analyst V	Experienced in providing specialized knowledge of system requirements and programming specifications. Designs solutions based on customer needs and technical considerations. Analyzes job tasks, organizational structure and user requirements to provide system-wide solutions. Applies analytical expertise to assist in defining, analyzing, validating and documenting complex operating environments, states of technology and current processes.	BS, MS	16	\$213.00

25	DYN-TECH-EL	Technician, Entry Level	Technicians must possess technical training or equivalent experience in one of the following types of disciplines: computer science; computer systems; decision support; computer security; electronic commerce; business process reengineering; business process analyses; information architecture planning and design; engineering; operations research; modeling and simulation; math; physics; quality assurance; systems analysis; business or management. Experienced in providing specialized knowledge of complex customer processes and requirements. Applies technical expertise to assist in defining, analyzing, validating, and documenting complex operating environments, states of technology and current engineering processes. Conducts complex technical investigations through advanced research techniques, analysis or development phases of engineering projects.	BS	1	\$81.00
26	DYN-TECH-I	Technician I	Experienced in providing specialized knowledge of complex customer processes and requirements. Applies technical expertise to assist in defining, analyzing, validating, and documenting complex operating environments, states of technology and current engineering processes. Conducts complex technical investigations through advanced research techniques, analysis or development phases of engineering projects.	BS	2	\$90.00
27	DYN-TECH-II	Technician II	Experienced in providing specialized knowledge of complex customer processes and requirements. Applies technical expertise to assist in defining, analyzing, validating, and documenting complex operating environments, states of technology and current engineering processes. Conducts complex technical investigations through advanced research techniques, analysis or development phases of engineering projects.	BS, A+, Network+	4	\$98.00
28	DYN-TECH-III	Technician III	Experience in providing specialized knowledge of complex customer processes and requirements. Applies technical expertise to assist in defining, analyzing, validating, and documenting complex operating environments, states of technology and current engineering processes. Conducts complex technical investigations through advanced research techniques, analysis or development phases of engineering projects.	BS, A+, Network+	8	\$133.00

29	DYN-TECH-IV	Technician IV	Experienced in providing specialized knowledge of complex customer processes and requirements. Applies technical expertise to assist in defining, analyzing, validating, and documenting complex operating environments, states of technology and current engineering processes. Conducts complex technical investigations through advanced research techniques, analysis or development phases of engineering projects.	BS, A+, Network+	12	\$143.00
30	DYN-TECH-V	Technician V	Experienced in providing specialized knowledge of complex customer processes and requirements. Applies technical expertise to assist in defining, analyzing, validating, and documenting complex operating environments, states of technology and current engineering processes. Conducts complex technical investigations through advanced research techniques, analysis or development phases of engineering projects.	BS, MS, CISSP	16	\$154.00
<b>The following titles were approved on 11/12/2015</b>						
31	DYN-MC	Managing Consultant	Manages all aspects of a set of client projects providing overall leadership. He provides administrative management for a project staff of up to 10-20 people on various projects, including project staff time, expense (T&E) approvals and project performance evaluations. Has the primary responsibility for ensuring overall client project satisfaction and managing client expectations. Oversees completion of customer solutions and strategies based on the analysis of the customer's business goals, objectives, needs and general business environment.	BS	5	\$244.99
32	DYN-SPM	Senior Practice Manager	Directs highly specialized phases of system analysis, design, and implementation. Leads a team of engineers or consultants through investigation of technical issues in customer's environment and functions as the technical expert during product presentations to customer. Possesses industry leading expertise in technology practice such as networking, electronic business, or software applications, and is able to provide consultive technical support at high levels of the enterprise.	BS	6	\$424.99