

**Appendix D : Pricing Schedule**

**Agreement between the New York State Office of General Services and  
Greenman-Pedersen, Inc.  
for Project Based Information Technology Consulting Services**

**Contract Number: PB113AA**

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**Sheet #1: Pricing Schedule**

**Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## APPENDIX D: PRICING SCHEDULE

|  |                         |
|--|-------------------------|
| <b>CONTRACTOR NAME:</b>                | Greenman-Pedersen, Inc. |
| <b>FEDERAL ID:</b>                     | 112537074               |
| <b>NYS VENDOR ID:</b>                  | 1000037952              |
| <b>CONTRACT NUMBER:</b>                | PB113AA                 |
| <b>DATE PRICELIST APPROVED BY OGS:</b> | 12/28/2015              |

| Item Number | SKU      | Job Title                          | Job Description  | Minimum Education / Certification Level | Minimum Years of Experience  | NYS Contract Price (Not to Exceed) |
|-------------|----------|------------------------------------|--|---|--|------------------------------------|
| 1           | GPI-IT-1 | Project Director                   | Manages the department, several project managers and some projects with respect to technical sales/marketing and financial aspects.                                | BS/BA                                   | 12 years program or project management experience. 10 years of supervisory / management experience | \$201.00                           |
| 2           | GPI-IT-2 | Senior Programmer                  | Leads Application Development Activities   | BS/BA                                   | 8 years of experience  | \$201.00                           |
| 3           | GPI-IT-3 | Quality Control/ Quality Assurance | Determines the resources required for quality control and maintains the level of quality throughout the business or software life cycle.                           | BS/BA                                   | 2 years of experience  | \$196.00                           |
| 4           | GPI-IT-4 | IT Manager                         | Manages computer operations.   | BS/BA                                   | 7 years of experience  | \$191.00                           |
| 5           | GPI-IT-5 | Project Manager                    | Performs day-to-day management of the project, identifies issues and risks, recommends possible issues and risk mitigation strategies associated with the project. | BS/BA                                   | 10 Years of experience   | \$185.00                           |

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|-------------|-----------|-------------------------------------|--|---|-----------------------------|------------------------------------|
| 6           | GPI-IT-6  | Database Specialist                 | Provides highly technical expertise in the use of DBMS.            | BS/BA   | 8 years of experience       | \$148.00                           |
| 7           | GPI-IT-7  | Programmer                          | Translates detailed system designs into computer software.         | BS/BA   | 4 years of experience       | \$143.00                           |
| 8           | GPI-IT-8  | CADD Manager                        | Manage and extend CADD software to carry out work                  | BS/BA   | 10 Years of experience      | \$129.00                           |
| 9           | GPI-IT-9  | CADD Specialist                     | Must be able to operate MicroStation or AutoCAD computer software. | BS/BA   | 5 years of experience       | \$108.00                           |
| 10          | GPI-IT-10 | Sr. GIS/Asset Management Specialist | Carrys out GIS work and manages GIS staff time.                    | BS/BA   | 6 years of experience       | \$104.00                           |
| 11          | GPI-IT-11 | GIS/Asset Management Specialist     | Carrys out GIS work.   | BS/BA   | 4 years of experience       | \$92.00                            |
| 12          | GPI-IT-12 | CADD Technician                     | Technical operator of computer-aided drafting or design equipment. | HS / GED, CADD certificate or equivalent experience | 3 years of experience       | \$75.00                            |
| 13          | GPI-IT-13 | GIS/Asset Management Technician     | Is an individual performing simple GIS tasks                       | HS / GED  | Entry Level                 | \$67.00                            |
| 14          | GPI-IT-14 | Junior Technician                   | Is an individual performing simple drafting tasks                  | HS / GED  | Entry Level                 | \$67.00                            |
| 15          | GPI-IT-15 | IT Technician                       | Is an individual performing simple IT tasks                        | HS / GED  | Entry Level                 | \$63.00                            |