## Appendix D : Pricing Schedule

Agreement between the New York State Office of General Services and Guidehouse LLP for Project Based Information Technology Consulting Services

Contract Number: PB178AA

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## Sheet #1: Pricing Schedule

## Authorized Users please note the following:

A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.

(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.

(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.

(Section 6.10 of the Contract)

PRICING SCHEDULE				
CONTRACTOR NAME:	Guidehouse LLP			
FEDERAL ID:	82-4596065			
NYS VENDOR ID:	11000217460			
CONTRACT NUMBER:	PB178AA			
DATE PRICELIST APPROVED BY OGS:	2/27/2017			

ltem Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	PWC001	IT Engagement Executive II	Overall responsibility for the work performed, may review the work of other IT Engagement Executives. Possesses experience leading and providing technical direction to comparable projects. Capable of managing multiple projects of high complexity. Directs the completion of projects and applies experience in ERP transformation and implementation, IT systems development and implementation, performance management, risk management, or other related services. Interacts with client on strategic issues.	BS	12	\$437.69
2	PWC002	IT Engagement Executive I	Overall responsibility for the work performed, possesses experience leading and providing technical direction to comparable projects. Capable of managing multiple projects of high complexity. Directs the completion of projects and applies experience in ERP transformation and implementation, IT systems development and implementation, performance management, risk management, or other related services. Interacts with client on strategic issues.	BS	10	\$409.46
3	PWC003	IT Program Manager III	Directs multiple work streams and oversees the work of program personnel including, but not limited to, other Program Manager(s), Project Manager(s), Team Lead(s), and/or Team Member(s). May manage other Program Managers and/or oversee multiple engagements. Directs the completion of projects and applies experience in ERP transformation and implementation, IT systems development and implementation, enterprise architecture, performance management, risk management, or other related services. Interacts with the client on program-related issues and directs communication across the program and with key stakeholders.	BS	9	\$377.69
4	PWC004	IT Project Manager III	Leads and directs project personnel including, but not limited to, Team Lead(s) and Team Member(s). Manages the project schedule, cost and risk management, and delivery of the project. Applies experience in SDLC, ERP implementation, internal controls, performance management, business process reengineering IT transformation, or other related services. Interacts with the client on project-related issues.	BS	6	\$317.49

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5	PWC005	IT Project Manager II	Leads and directs project personnel including, but not limited to, Team Lead(s) and Team Member(s). Manages the project schedule, cost and risk management, and delivery of the project. Applies experience in SDLC, ERP implementation, internal controls, performance management, business process reengineering IT transformation, or other related services. Interacts with the client on project-related issues.	BS	5	\$290.67
6	PWC006	Sr. IT Functional Consultant II	Provides specialized experience in ERP package applications consulting, post- deployment application and process optimization, business application consulting, or similar activities. Contributes to research and design activities. Advises on methodology and team structure while coordinating analyses with other project personnel. Applies technical and/or analytical approaches to solve client issues and experience technical tasks such as system and application architecture, web services, database installation, configuration, design and administration, ERP application implementation, development of training documentation and delivery of end-user training, organizational change management and communication, configuration, and customization, or similar activities.	BS	6	\$409.46
7	PWC007	Sr. IT Functional Consultant I	Provides specialized experience in ERP package applications consulting, post- deployment application and process optimization, business application consulting, or similar activities. Contributes to research and design activities. Advises on methodology and team structure while coordinating analyses with other project personnel. Applies technical and/or analytical approaches to solve client issues and experience technical tasks such as system and application architecture, web services, database installation, configuration, design and administration, ERP application implementation, organizational change management and communication, development of training documentation and delivery of end-user training, configuration, and customization, or similar activities.	BS	4	\$292.98
8	PWC008	IT Functional Consultant II	Plans, conducts, and/or contributes to research and design activities. Applies technical and/or analytical approaches to solve client issues and experience in technical tasks such as system and network administration, architecture, database installation, configuration, design and administration, ERP application implementation, organizational change management and communication, development of training documentation, configuration, and customization, or similar activities. Contributes to research and design activities. Provides input to methodology.	BS	2	\$155.61
9	PWC009	IT Functional Consultant I	Applies technical and/or analytical approaches to solve client issues and experience in technical tasks such as system and network administration, architecture, database installation, configuration, design and administration, ERP application implementation, configuration, and customization, or similar activities. Contributes to research and design activities. Provides input to methodology.	BS	1	\$108.22
10	PWC010	IT Team Member III	Performs IT SDLC tasks, including system analysis, design, and documentation of business processes and systems evaluations, and test system applications. Responsibilities may include analyzing data, documenting work performed, leading interviews, or other similar services. Develops and presents work products and deliverables. May develop and deliver training materials and/or assess and improve business processes, applications, and systems.	BS	1	\$178.87

11	PWC011	IT Team Member II	<ul> <li>Performs IT SDLC tasks, including system analysis, design, and documentation of business processes and systems evaluations, and test system applications.</li> <li>Responsibilities may include analyzing data, documenting work performed, leading interviews, or other similar services. Develops and presents work products and deliverables. May develop and deliver training materials and/or assess and improve business processes, applications, and systems.</li> </ul>	BS	0	\$123.43
12	PWC012	IT Team Member I	Performs IT SDLC tasks, including system analysis, design, and documentation of business processes and systems evaluations, and test system applications under supervision of other team members. Responsibilities may include analyzing data, documenting work performed, leading interviews, or other similar services. Develops and presents work products and deliverables.	BS	0	\$108.22
13	PWC013	IS Engagement Executive II	Has overall responsibility for the work performed. May review the work of other IS Engagement Executives and engagement, program, or project teams. Possesses experience in leading and providing technical direction to comparable projects. Capable of managing multiple projects of high complexity. Directs the execution of programs and completion of projects. Applies experience in information security, performance management, risk management, IS consulting, or other related services. Interacts with client on strategic issues.	BS	12	\$394.23
14	PWC014	IS Engagement Executive I	Has overall responsibility for the work performed. May review the work of IS engagement, program, or project teams. Possesses experience in leading and providing technical direction to comparable projects. Capable of managing multiple projects of high complexity. Directs the execution of programs and completion of projects. Applies experience in information security, performance management, risk management, IS consulting, or other related services. Interacts with client on strategic issues.	BS	10	\$368.91
15	PWC015	IS Program Manager III	Directs multiple work streams, and oversees the work of program personnel including, but not limited to, other IS Program Manager(s), Project Manager(s), Team Lead(s), and Team Member(s). May manage other IS Program Managers and/or oversee multiple engagements. Directs the completion of projects and applies experience in information security, performance management, risk management, actuarial consulting, or other related services. Interacts with the client on program-related issues and directs communication across the program and with key stakeholders.	BS	9	\$347.20
16	PWC016	IS Program Manager II	Directs multiple work streams, and oversees the work of program personnel including, but not limited to, other IS Program Manager(s), Project Manager(s), Team Lead(s), and Team Member(s). May manage other IS Program Managers and/or oversee multiple engagements. Directs the completion of projects and applies experience in information security, performance management, risk management, actuarial consulting, or other related services. Interacts with the client on program-related issues and directs communication across the program and with key stakeholders.	BS	8	\$311.88

17	PWC017	IS Program Manager I	Directs multiple work streams, and oversees the work of program personnel including, but not limited to, other IS Program Manager(s), Project Manager(s), Team Lead(s), and Team Member(s). May manage other IS Program Managers and/or oversee multiple engagements. Directs the completion of projects and applies experience in information security, performance management, risk management, actuarial consulting, or other related services. Interacts with the client on program-related issues and directs communication across the program and with key stakeholders.	BS	7	\$289.78
18	PWC018	IS Project Manager III	Leads and directs IS project personnel including, but not limited to, Team Lead(s) and Team Member(s). May review the work of other IS Project Managers and/or oversee multiple engagements. Manages the project schedule, cost and risk management, and delivery of the project. Applies experience in information security, information assurance, performance management, risk management, or other related services.	BS	6	\$273.87
19	PWC019	IS Project Manager II	Leads and directs IS project personnel including, but not limited to, Team Lead(s) and Team Member(s). May review the work of other IS Project Managers and/or oversee multiple engagements. Manages the project schedule, cost and risk management, and delivery of the project. Applies experience in information security, information assurance, performance management, risk management, or other related services.	BS	5	\$245.17
20	PWC020	IS Project Manager I	Leads and directs IS project personnel including, but not limited to, Team Lead(s) and Team Member(s). May review the work of other IS Project Managers and/or oversee multiple engagements. Manages the project schedule, cost and risk management, and delivery of the project. Applies experience in information security, information assurance, performance management, risk management, or other related services.	BS	4	\$209.28
21	PWC021	Sr. IS Functional Consultant II	Provides specialized experience in information system security testing, consulting, and/or incident response and forensics. Contributes to research and design activities for developing methods for testing security features of information systems. Advises on methodology and team structure while coordinating analyses with other project personnel. Applies technical and/or analytical approaches to solve client issues and experience in information security, information assurance, performance management, risk management, or other related services.	BS	6	\$409.46
22	PWC022	Sr. IS Functional Consultant I	Provides specialized experience in information system security testing, consulting, and/or incident response and forensics. Contributes to research and design activities for developing methods for testing security features of information systems. Advises on methodology and team structure while coordinating analyses with other project personnel. Applies technical and/or analytical approaches to solve client issues and experience in information security, information assurance, performance management, risk management, or other related services.	BS	4	\$292.98

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23	PWC023	IS Functional Consultant II	Performs and leads information systems security testing. Plans, conducts and/or contributes to research and design activities into methodologies for testing security features of information systems. Provides input to methodology. Applies technical and/or analytical approaches to solve client issues and experience in information security, information assurance, performance management, risk management, or other related services.	BS	2	\$155.61
24	PWC024	IS Functional Consultant I	Performs information systems security testing. Contributes to research and design activities into methodologies for testing security features of information systems. Provides input to methodology. Applies technical and/or analytical approaches to solve client issues and experience in information security, information assurance, performance management, risk management, or other related services.	BS	1	\$108.22
25	PWC025	IS Team Member III	Performs system security testing to include penetration testing, vulnerability assessment and analysis, web application security testing, operating system, database, and application security testing, or similar activities. Responsibilities may include running test scripts, collecting results, documenting work performed, and participating in interviews. Contributes to work products and deliverables. May document IT security processes and controls and/or develop and deliver training materials.	BS	1	\$164.79
26	PWC026	IS Team Member II	Performs system security testing to include penetration testing, vulnerability assessment and analysis, web application security testing, operating system, database, and application security testing, or similar activities. Responsibilities may include running test scripts, collecting results, documenting work performed, and participating in interviews. Contributes to work products and deliverables. May document IT security processes and controls and/or develop and deliver training materials.	BS	0	\$119.48
27	PWC027	IS Team Member I	Performs system security testing to include penetration testing, vulnerability assessment and analysis, web application security testing, operating system, database, and application security testing, or similar activities under supervision of IS Team Member II or above. Responsibilities may include running test scripts, collecting results, documenting work performed, and participating in interviews. Contributes to work products and deliverables. May document IT security processes and controls and/or develop and deliver training materials.	BS	0	\$99.71
28	PWC028	IS Analyst III	Performs requirements analysis, design, development and testing for information systems security projects. Supports, assists with coordination, and implementation the organization's information security. Working knowledge of several of the following areas is required: understanding of business security practices and procedures; knowledge of current security tools available; hardware/software security implementation; different communication protocols; encryption techniques/tools; familiarity with commercial products, and current Internet/EC technology.	BS	1	\$178.87

29	PWC029	IS Analyst II	Performs requirements analysis, design, development and testing for information systems security projects. Supports, assists with coordination, and implementation the organization's information security. Working knowledge of several of the following areas is required: understanding of business security practices and procedures; knowledge of current security tools available; hardware/software security implementation; different communication protocols; encryption techniques/tools; familiarity with commercial products, and current Internet/EC technology.	BS	0	\$123.43
30	PWC030	IS Analyst I	Performs requirements analysis, design, development and testing for information systems security projects. Supports, assists with coordination, and implementation the organization's information security.	BS	0	\$108.22