

Appendix D : Pricing Schedule**Agreement between the New York State Office of General Services and
International Business Machines Corporation
for Project Based Information Technology Consulting Services****Contract Number: PB112AA****Table of Contents****Sheet #1: Pricing Schedule****Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

APPENDIX D: PRICING SCHEDULE

CONTRACTOR NAME:	International Business Machines Corporation
FEDERAL ID:	13-0871985
NYS VENDOR ID:	1000001053
CONTRACT NUMBER:	PB112AA
DATE PRICELIST APPROVED BY OGS:	2/19/2016

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed)
1	N/A	Programmer I	Assistant Programmer	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	None	\$129.00
2	N/A	Programmer II	Programmer	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	2	\$180.00
3	N/A	Programmer III	Senior Programmer	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	6	\$244.00
4	N/A	Programmer IV	Development Lead	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	8	\$313.00
5	N/A	Programmer V	Development Director	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	12	\$345.00

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed)
6	N/A	Analyst II	Analyst	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	2	\$180.00
7	N/A	Analyst III	Senior Analyst	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	6	\$244.00
8	N/A	Analyst IV	Analyst Team Lead	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	8	\$313.00
9	N/A	Analyst V	Analyst Director	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	12	\$345.00
10	N/A	Project Manager II	Project Manager	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	4	\$206.00

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11	N/A	Project Manager III	Program Manager	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	6	\$260.00
12	N/A	Project Manager IV	Project Director	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	12	\$329.00
13	N/A	Project Manager V	Program Director	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	15	\$372.00
14	N/A	Specialist III	Specialist	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	6	\$244.00
15	N/A	Specialist IV	Senior Specialist	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	8	\$313.00

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16	N/A	Specialist V	Specialist Manager	IBM does not require a minimum education or certification level. We base the Job Level on a combination of applicable Experience and Skill.	12	\$345.00