

**Appendix D : Pricing Schedule**

**Agreement between the New York State Office of General Services and  
INTUEOR CONSULTING INC.  
for Project Based Information Technology Consulting Services**

**Contract Number: PB026AA**

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**Sheet #1: Pricing Schedule**

**Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## APPENDIX D: PRICING SCHEDULE

<b>CONTRACTOR NAME:</b>	Intueor Consulting, Inc.
<b>FEDERAL ID:</b>	20-3023395
<b>NYS VENDOR ID:</b>	1100132069
<b>CONTRACT NUMBER:</b>	PB026AA
<b>DATE PRICELIST APPROVED BY OGS:</b>	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
1	IC-001	Managing Principal	Executive Guidance and Leadership in defining and developing strategies and plans. Manages and directs overall team activity. A Managing Principal works with the Project Director and other senior client staff to monitor quality and risk and identify potential issues and overall project problem areas and designs a strategy for addressing them. A Managing Principal is proficient in reviewing strategic plans and business strategies and design, organizational and infrastructure designs, and project deliverables to maintain a standard of consistency and quality throughout a project's life cycle.	Masters degree in the field of engineering, planning, economics, finance, information technology, business administration or relevant field of study	20	224.89

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
2	IC-002	Senior Principal Consultant	Senior level experience in project definition and business and systems analysis, creation of competitive strategies, and integration of global business solutions. Provides management and technical review, industry insight, issue resolution. This position is also responsible for ensuring quality assurance through the use of Quality Assurance and Risk Assessment Program deployed on all large engagements.	Masters degree in the field of engineering, planning, economics, finance, information technology, business administration or relevant field of study	20	184.99

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
3	IC-003	Principal Consultant	A Principal Consultant is proficient in project estimation and resource planning efforts and in resolving global project issues, such as process and technical compatibility, client expectations, and timing. his position includes being a leader in strategic, business, and action planning, maintains responsibility for formulating work standards, creating strategic project objectives, and managing client issues and feedback	Masters degree in the field of engineering, planning, economics, finance, information technology, business administration or relevant field of study	18	170.00

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4	IC-004	Senior Consultant	A Senior Consultant is proficient in project estimation and resource planning efforts and in resolving global project issues, such as process and technical compatibility, client expectations, and timing. A Senior Consultant fosters overall soundness of analytical approach, and is able to suggest alternatives. A Senior Consultant manages project resources; champions firm initiatives, and leads developments in new business enterprises through innovation. his position includes being a leader in strategic, business, and action planning, maintains responsibility for formulating work standards, creating strategic project objectives, and managing client issues and feedback.	Masters or Bachelors degree in the field of engineering, planning, economics, finance, information technology, business administration or relevant field of study	15	160.00

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
5	IC-005	Consultant	<p>Experience in project scope and approach, focus on project delivery and business and technical integration, ability to drive business strategy and planning changes at the executive levels, oversight of key business and process enablers, and management of project resources.</p> <p>Regular interaction and communications with the delegated client representatives. Maintains responsibility for managing business solutions, delegating appropriate resources, and fostering quality assurance principles across projects and deliverables and using problem solving techniques to resolve issues. A Consultant is also involved in process and productivity improvement, as well as, systems alignment.</p> <p>Organizational assessments, and program audits, and evaluation are also performed by this position</p>	<p>Bachelors degree in the field of engineering, planning, economics, finance, information technology, business administration or relevant field of study</p>	12	148.01
Group 73600 Award 22772 Project Based Information Technology Consulting Services (Statewide)						

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
6	IC-006	Staff Consultant	<p>Experience in project scope and approach, focus on project delivery and business and technical integration, ability to drive business strategy and planning changes at the executive levels, oversight of key business and process enablers, and management of project resources. involved in process and productivity improvement, as well as, systems alignment. Assumes responsibility for overall project delivery and oversight of key technical enablers on projects and identification of needs for new tools. A Staff Consultant assumes regular interaction and communications with the Contracting Officer (CO) and delegated government representatives. This position maintains responsibility for managing technical solutions, delegating appropriate responsibilities, and fostering quality assurance principles</p>	<p>Bachelors degree in the field of engineering, planning, economics, finance, information technology, business administration or relevant field of study</p>	7	100.00
Group 73600      Award 22772      Project Based Information Technology Consulting Services (Statewide)						

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7	IC-007	Junior Consultant / Associate	<p>Serves in the role of team leader over assigned support areas, often filling the position of project team lead and instructing, directing, and monitoring the work of other project staff. Assumes responsibility for selecting and using appropriate consulting tools and resources for the engagement. Conducts analysis of work plan completeness, prepares status reports, and supports quality control practices. Performs analyses of fundamental client issues, assesses appropriate alternatives, and recommends solutions.</p>	<p>Bachelors degree in the field of engineering, planning, economics, finance, information technology, business administration or relevant field of study</p>	5	75.00



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8	IC-008	Business Analyst	Senior level analytical correspondent within engagement team. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and often leading specific project tasks. Applies business modeling, process modeling, and business design techniques. Conducts analysis of appropriate consulting tools to satisfy program requirements, and creates project deliverables. Formulates diagnoses through financial or statistical modeling, assesses appropriate alternatives, and offers conclusions to Project Manager. This position performs analyses and makes diagnoses, as well as defines symptoms and problems, and develops conclusions. A Business Analyst also participates in organizational assessments, and leads performance measures and indicators	Bachelors degree in the field of engineering, planning, economics, finance, information technology, business administration or relevant field of study	10	127.50
Group 73600			Award 22772	Project Based Information Technology Consulting Services (Statewide)		

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9	IC-009	Project Manager	Serves as focal point of contact with Contracting Officer (CO) on program activities. Ensures that all required resources including manpower, production standards, and facilities are available for program implementation. Participates in contract negotiations. Performs day-to-day management of overall contract support operations, possibly involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities.	Bachelors degree in the field of engineering, planning, economics, finance, information technology, computer science, business administration or relevant field of study	15	160.00

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10	IC-010	Deputy Project Manager	Responsibility for performance including cost, schedule, deliverables and contractual compliance. May work under a Program Manager for multiple projects. Identifies, acquires, and utilizes company resources to achieve project. Performs day-to-day management of assigned delivery order projects that involve multiple teams and management professionals who are involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementation.	Masters or Bachelors degree in the field of engineering, planning, economics, finance, information technology, computer science, business administration or relevant field of study	12	159.99

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11	IC-011	Functional Manager	Provides technical, managerial, and administrative direction for problem definition, analysis, requirements development, and implementation for complex to extremely complex systems in the subject matter area. Makes recommendations and advises on organization-wide system improvements, optimization or maintenance efforts	Masters or Bachelors degree in the field of engineering, planning, economics, finance, information technology, computer science, business administration or relevant field of study	15	140.00

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12	IC-012	QA Manager	<p>Experience in quality control and quality assurance of technology systems, verification and validation, software/hardware testing and integration, and software metrics and their application to software quality assessment. Establishing a process for evaluating software and associated documentation. Must be able to determine the resources required for quality control. Must be able to maintain the level of quality throughout the software life cycle. Develops software quality assurance plans. Conducts formal and informal reviews at predetermined points throughout the development life cycle</p>	<p>Masters or Bachelors degree in the field of engineering, information technology, computer science, or relevant field of study</p>	15	159.99

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13	IC-013	Contract Administrator	Responsible for assisting the project director in setting up, monitoring, and delivering the project. Services include establishing project accounting and billing systems, developing project documentation, tracking team progress, managing major milestones, and establishing project standards. This position manages the project budget and all financials, tracks consulting time and expenses, prepares all client billings, monitors profitability, and reconciles project budgets	Bachelors degree in the field of engineering, planning, economics, finance, information technology, business administration or relevant field of study	10	125.00