Appendix D : Pricing Schedule

Agreement between the New York State Office of General Services and
Linium, LLC
for Project Based Information Technology Consulting Services

Contract Number: PB062AA

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Sheet #1: Pricing Schedule

Authorized Users please note the following:

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

APPENDIX D: PRICING SCHEDULE

CONTRACTOR NAME:	Linium, LLC
FEDERAL ID:	14-1822514
NYS VENDOR ID:	1000055091
CONTRACT NUMBER:	PB062AA
DATE PRICELIST APPROVED BY OGS:	10/13/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
1	EML1	Engagement Manager Level 1	Leads, engages, motivates, and mobilizes, multiple project teams to accomplish goals and meet deadlines. Utilizes, trains and develops projects resources effectively and efficiently. Communicates with engagement personnel. Technical and Functional knowledge.	Bachelor or experience with a combination of leading consulting engagements and delivering consulting services in a functional or technical capacity.	6	$175.67
2	EML2	Engagement Manager Level 2	Leads, engages, motivates, and mobilizes, multiple project teams to accomplish goals and meet deadlines. Utilizes, trains and develops internal and external resources effectively and efficiently. Communicates with engagement personnel with an emphasis at the executive level. Technical and Functional knowledge with management skills.	Bachelor and leading consulting engagements.	8	$209.42

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
3	PCL1	Principal Consultant Level 1	Gathers information from users, defines work problems, and, if feasible, designs a system of computer programs and procedures to resolve the problems. Coordinates tests of the system and participates in trial runs of new and revised systems; and recommends computer equipment changes to obtain more effective operations. Co-ordinates and assists with writing and documentation the computer programs.	Bachelors or Experience Analyzing business problems for resolution through electronic data processing.	5	$179.64

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4	PCL2	Principal Consultant Level 2	Provides concept of operations formulation, requirements definition and analysis, and system architecting including but not limited to the following: conducts systems analysis, conceptualizes and designs, implements, and optimizes network structures. Assesses evolving user needs, translating those needs into network changes through application Reconfiguration, hardware and software acquisitions, installation, and testing. Serves as the primary interface between the development team and the program manager and between the development team and the customer and end users. Represent the program manager in leading the technical effort, providing guidance, oversight and sometimes direct management of the development teams. Serves as the primary interface between the development team and the program manager and between the development team and the customer and end users. May supervise Software Developers.	Bachelors and Knowledgeable in the application of current and emerging network software and hardware technology and protocols. Performs specialty engineering activities that cut across all system components such as lifecycle cost analysis, performance analysis, and system testing.	10	$199.49

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5	CL1	Consultant Level 1	Duties include but are not limited to the following. Development and refinement of throw-away simulations or prototypes to confirm requirements. Design of application configuration. Implementation (e.g. installation, configuration, programming/customization, integration, data migration). Authoring of documentation needed by users and implementation partners etc. Testing, including defining/supporting acceptance testing and gathering feedback from pre-release testers. Participation in software release and post-release activities, including support for product launch evangelism (e.g. developing demonstrations and/or samples)	Associate and competitive analysis for subsequent product build/release cycles. Maintenance of application in production environment and Onsite Training	2	$156.82

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6	CL2	Consultant Level 2	Duties include Developing detailed designs. Tests, debugs and refines the computer software to produce the required product. Prepares required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to programmer to ensure program deadlines are met. Consults with hardware engineers and other engineering staff to evaluate interface between hardware and software, and operational and performance requirements of overall system. May formulate and define the top-level architecture of the system solution, including the hardware and software, topology, and interconnects, so that the system works as an integrated unit to satisfy customer requirements and user needs while being cost effective.	Bachelor or Experience in Design and developing computer software systems, in conjunction with hardware product development.	4	$186.59

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7	RAL1	Remote Administration Level 1	Duties include Preparing required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to junior Software Engineers to ensure program deadlines are met. Researches, designs, and develops computer software systems, in conjunction with hardware product development. Analyzes software requirements to determine feasibility of design within time and cost constraints. Architecture duties may include establish system information requirements using analyses of enterprise-wide or large-scale information systems; design architecture to include the software, hardware, and communications to support the total requirements as well as provide for the present and future cross-functional requirements and interfaces; ensure these systems are compatible and in compliance with the standards for open system architectures and profiles of standards. No Travel Required. Award 22772	Associate or Experience Analyzing functional business applications and design specifications for functional activities.	2	$123.07

Group 73600   Project Based Information Technology Consulting Services (Statewide)

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8	RAL2	Remote Administration Level 2	Duties include Preparing required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to programmer to ensure program deadlines are met. Designs, and develops computer software systems, in conjunction with hardware product development. Consults with hardware engineers and other engineering staff to evaluate interface between hardware and software, and operational and performance requirements of overall system. May formulate and define the top-level architecture of the system solution, including the hardware and software, topology, and interconnects, so that the system works as an integrated unit to satisfy customer requirements and user needs while being cost effective. No Travel Required.	Associate or Experience Developing detailed designs. Tests, debugs and refines the computer software to produce the required product.	4	$142.92

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9	IEL1	Infrastructure Expert Level 1	Leads technical strategies and architectures for systems-wide practice solutions and leads technical development of a segment of large projects using elements of industry capacity, scalability and disaster recovery best practice at a systems level (department, workgroup and other segment of an enterprise). Interacts with senior management within the department, workgroup or other segment of the enterprise.	Bachelor and has technical skills necessary to help develop and document architecture strategies and standards.	7	$137.96
10	IEL2	Infrastructure Expert Level 2	Qualifies and recommends solutions architecture based on customers' business and technical needs. Interacts with high-level customer management (e.g., CEO, CIO); troubleshoots problems and supports customer through the solution and implementation process.	Bachelor and industry-recognized expertise on IT issues that affect customers' business, particularly emerging technologies and their transitional implications	10	$213.39

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11	PML1	Program Manager Level 1	Manages effectively all aspects of project lifecycle and monitoring and control domains. Understands systems/tools being implemented. Effectively communicates and facilitates meetings and workshops.	Bachelor and experience managing information technology projects	1	$137.96
12	PML2	Program Manager Level 2	Management of all aspects of project lifecycle and monitoring and control domains. Understands systems/tools being implemented. Effectively communicates and facilitates meetings and workshops.	Bachelor and Experience managing complex business and information technology projects.	3	$189.57
13	PML3	Program manager Level 3	Management of all aspects of project lifecycle and monitoring and control domains. Understands systems/tools being implemented. Effectively communicates and facilitates meetings and workshops.	Bachelor and Experience managing complex business and information technology projects.	5	$209.42

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14	DSL1	Document Specialist Level 1	Designs, writes, creates, maintains, and updates technical documentation. This documentation includes online help, user guides, white papers, design specifications, system manuals, and other documents. General technical knowledge.	Bachelor or designs, writes, creates, maintains, and updates technical documentation.	3	$88.33
15	DSL2	Document Specialist Level 2	Designs, writes, creates, maintains, and updates technical documentation. This documentation includes online help, user guides, white papers, design specifications, system manuals, and other documents. Has working knowledge of the technology that is documented.	Bachelor and designs, writes, creates, maintains, and updates technical documentation.	5	$161.78

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16	PrCL1	Process Consultant Level 1	Duties include advising senior management on suitable policies, and the effects of policy decisions. Analyzing objectives, processes and resources, and suggesting ways by which re-design, or improvements could be made. Identify, define and capture return on investment metrics. Interfaces with program management staff, government management personnel, and functional proponents. Reports in writing and orally to program representatives.	Bachelor and well-versed in analyzing the strategic profile of the organization and its environment	8	$161.78

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17	PrCL2	Process Consultant Level 2	Duties include advising senior management on suitable policies, and the effects of policy decisions. Analyzing objectives, processes and resources, and suggesting ways by which re-design, or improvements could be made. Identify, define and capture return on investment metrics. Interfaces with program management staff, government management personnel, and functional proponents. Reports in writing and orally to program representatives.	Bachelor and well-versed in analyzing the strategic profile of the organization and its environment	10	$173.69

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18	PrCL3	Process Consultant Level 3	Duties include advising senior management on suitable policies, and the effects of policy decisions. Analyzing objectives, processes and resources, and suggesting ways by which re-design, or improvements could be made. Identify, define and capture return on investment metrics. Interfaces with program management staff, government management personnel, and functional proponents. Reports in writing and orally to program representatives. Bachelors Degree.	Bachelor and well-versed in analyzing the strategic profile of the organization and its environment	12	$189.57
19	`	Process Consultant Level 4	Duties include advising senior management on suitable policies, and the effects of policy decisions. Analyzing objectives, processes and resources, and suggesting ways by which re-design, or improvements could be made. Identify, define and capture return on investment metrics. Interfaces with program management staff, government management personnel, and functional proponents.	Masters and well-versed in analyzing the strategic profile of the organization and its environment	14	$209.42

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20	QA	Quality Assurance	Administers QA and Test assessments focused on ROI. Builds and designs testing plans, test use cases and test scripts. Conducts functional and performance testing. Designs and develops framework. If needed, evaluates and implements technology tools.	Associate or QA and Test assessment Experience	3	$88.33
21	DL	Design Lead	Designs and implements complex information systems, ability to explain complex issues to others in a manner that facilitates informed decision making. Evaluate, develop and/or analyze information systems or information technology applied to information architectures/information warfare, including the use of client-server systems, distributed databases, both wide-area and local area communications, and a performance-based acquisition process.	Bachelor or Experience in mathematical analysis, both manual and computer assisted, or other approaches to resolving complex problems and issues.	5	$199.49