## **Appendix D: Pricing Schedule**

Agreement between the New York State Office of General Services and New York State Technology Enterprise Corporation (NYSTEC) for Project Based Information Technology Consulting Services

Contract Number: PB037AA

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Sheet #1: Pricing Schedule

## **Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.

(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.

(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.

(Section 6.10 of the Contract)

PRICING SCHEDULE						
CONTRACTOR NAME:	New York State Technology Enterprise Corporation					
FEDERAL ID:	16-15211-5					
NYS VENDOR ID:	1000016166					
CONTRACT NUMBER:	PB037AA					
DATE PRICELIST APPROVED BY OGS:	9/10/2015; Updated 12/10/2018					

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	EP	Engagement Partner	The Engagement Partner should have fifteen (15) years' experience in Information Technology (IT) Consulting Services, three (3) of those years serving in a leading role in three (3) or more projects for governmental entities which includes a state, local, or Federal agency, public authority, or public educational institution within the United States.	BA/BS	15	\$310.00
2	РМ	Project Manager	The PM is a senior level manager skilled in coordinating and delegating the assignments to the staff, and serves as the point of contact regarding new issues, project status, meetings, and deliverables. The PM3 should have twelve+ (12) years' experience in Information Technology (IT) Consulting Services, three (3) of those years serving in a leading role in three (3) or more projects for governmental entities which includes a state, local, or Federal agency, public authority, or public educational institution within the United States. Additionally, the Project Manager should have a working knowledge of the proposed methodologies, tools and techniques	BA/BS	12	\$260.00
3	SA	Senior Analyst	The Senior Analyst will be responsible for performing the more complex analytical work, depending on the project, as well as day-to-day activities. The Senior Analyst will be expected to oversee a functional team and should have four (4) years' experience in Information Technology (IT) Consulting Services for either public or private sector clients, out of which one (1) of the projects should have been for a governmental entity within the United States. The Senior Analyst should demonstrate experience in one or more of the following areas: Strategic Planning, Organizational Alignment, Change Management, Training, and Project Management.	BA/BS	4	\$235.00

4	AA	Associate Analyst	The Associate Analyst will complete day-to-day project activities. The Associate Analyst should have two (2) years' experience in Information Technology (IT) Consulting Services for either public or private sector clients. The Associate Analyst should possess experience in one or more of the following areas: Strategic Planning, Organizational Alignment, Change Management, Training, and Project Management.	AA/AS	2	\$185.00
5	A	Analyst	The Analyst will assist in the completion of day-to-day project activities. The Analyst should possess experience in one or more of the following areas: Strategic Planning, Organizational Alignment, Change Management, Training, and Project Management.	High School	0-2	\$155.00

Corporation (NYSTEC)