

Appendix D : Pricing Schedule**Agreement between the New York State Office of General Services and
RCI Technologies, Inc.
for Project Based Information Technology Consulting Services****Contract Number: PB145AA****Table of Contents****Sheet #1: Pricing Schedule****Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.22 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

PRICING SCHEDULE

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| CONTRACTOR NAME: | RCI Technologies, Inc. |
| FEDERAL ID: | 222485060 |
| NYS VENDOR ID: | 1000033708 |
| CONTRACT NUMBER: | PB145AA |
| DATE PRICELIST APPROVED BY OGS: | 10/28/2016; Updated 7/22/2020; Updated 12/20/2020 |

| Item Number | SKU | Job Title | Job Description | Minimum Education / Certification Level | Minimum Years of Experience | NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel) |
|-------------|--------|------------------------------|--|---|-----------------------------|---|
| 1 | ProjM | Project Manager | Manage the implementation of the software system that is selected. Provide presentations to Sr. Management. Excellent time management. Driven and Self-motivated. Good Communication and inter-personal skills. Anticipates issues and develops mitigating action plans. Responsible for project Status Reporting, Issue Escalation and Resolution, and Schedule Management. Assimilates project team members and ensures they get up to speed Ensures quality of deliverables. Communicates and develops implementation plans both internally and externally as part of the Project Cycle. | | | \$173.37 |
| 2 | ProIL | Project Leader | Work closely with business partners, project managers, third-party vendors, and developers to review business requirements. Provide work estimates based on business requirements analysis. Partner with project management to establish deadlines for completion of projects. Provide formal project communication to management. Work with a team of developers to implement projects. Provide technical guidance and direction to developers. Ensure the architectural review of a technical or business solution is performed and documented according to Enterprise-Wide Technical Architect standards. | | | \$146.92 |
| 3 | Sr.NET | Senior .Net Developer | Leads and oversees efforts on working with complex application problems involving all phases of software development and maintenance. Analyzes systems requirements and develops detailed design specifications, develops block diagrams and logic flowcharts and translates detailed designs to computer programs. Tests, debugs and refines the computer programs to produce the required product, and assists in the preparation of required documentation including both program and user level documentation. Provide technical assistance to less experienced programmers. | <i>MS</i> | 4 | \$137.03 |
| 4 | Sr.AD | Senior Application Developer | Leads development teams and provides highly skilled expertise in designing, developing, coding, testing, and debugging new software or significant enhancements to existing software. Works with technical staff to understand problems with software and develops specifications to resolve them. Resolves customer complaints and responds to suggestions for improvements and enhancements. Participates in the development of software user manuals. Provides subject matter expertise and mentors less experienced software development staff. | <i>MS</i> | 4 | \$139.92 |

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| 5 | Sr.SD | Senior Software Developer | Leads team in developing or analyzing large-scale software projects, usually involving scientific applications. Develops plans for detailed analysis of computer program code, documentation, and output to ensure validity, consistency, and conformance to applicable standards. Designs and executes computer program test cases, analyzes output for validity, and prepares written reports documenting results. Supervises, trains and evaluates junior level personnel. Directs on-site customer interface for software installation, testing, systems integration, programming, debugging and other computer system tasks as needed. | MS | 4 | \$138.00 |
| 6 | Sr.M | Scrum Master | Scrum Master may facilitate or guide a software development product owner, team, and organization on how to use Agile/Scrum concepts, values, practices, and principles focusing on improving team effectiveness. The Scrum Master leads discussions and decision making, and assists in mediation of conflict resolution. | MS | 5 | \$173.70 |
| 7 | Sr.BA | Senior Business Analyst | The Senior Business Analyst provides strategic business analysis services to business partners. The focus of this position is to work closely with the business units to gain in-depth understanding of customer's business strategy, processes, services, roadmap and the context in which the business operates. This role will be key to understanding the documenting capabilities needed to address business challenges. | MS | 4 | \$133.17 |
| 8 | Sr.QAA | Senior QA Analyst | Develops and implements quality control methodologies to ensure compliance with quality assurance standards, guidelines, and procedures in a large computer-based organization. Develops and defines major and minor characteristics of quality including quality metrics and scoring parameters and determines requisite quality control resources. Establishes and maintains a process for evaluating hardware, software, and associated documentation and/or assists in the evaluation. Conducts and/or participates in formal and informal reviews at pre- determined points throughout the development life cycle. | MS | 5 | \$130.28 |
| 9 | Sr.E | Solution Engineer | Responsible for the design of one or more applications or services within an organization and is part of a solution development team. Have a balanced mix of technical and business skills and will work with an enterprise architect for strategic direction. Responsible for adapting client requirements to systems or technical requirements in order to develop an appropriate solution for the customer. Responsibilities include analyzing process flows, consulting with clients, preparing design documents, taking part in project meetings, and supporting pre-sales staff. Should demonstrate customer service skills, creativity, business acumen, strong communication abilities, and time management. Design pattern specifications using object oriented analysis/design, perform testing/ evaluation, perform Code Review. | MS | 10 | \$231.60 |

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| 10 | IT.SME | IT Subject Matter Expert (SME) | Provide recommendations for procedural and technology improvements. Define and plan the future of the IT organizations. Act as the "go to" person for questions and problems within his/her area of technology expertise. Conduct research on emerging technologies. Assist in identifying best technology options and create technology adoption road- maps. Collaborate with customer IT teams to implement new technologies. May supervise a staff of Sr. IT specialists, Sr. Programmers and/or other engineers. Works independently without direct supervision. Specifically, provides high-level advice, planning, troubleshooting, integration, research, design, development, testing, modeling, simulation and training on the most complex work requirements. | MS | 10 | \$231.60 |
| 11 | Er.CS | E-Commerce Specialist | Assisting in the daily operations of the web businesses, coordinating the site calendars and change outs, and providing web analytics and industry/consumer trend analysis. Identifying potential and actual issues found on the sites (functional and content). Managing the web site calendar and coordinates all necessary updates. Evaluating user traffic, conversion, receptivity to site enhancements, most compelling product offerings, and reactions marketing campaigns. | MS | 5 | \$146.92 |
| 12 | Cr.S | Cyber Security | Participate in special projects or investigations into specific technology or solution issues and research and piloting of new technologies. Serve as a point of contact for engineering efforts and while assisting in maintaining compliance with the customer's policies and guidelines Duties may include • Assist with assessing, designing, developing, and recommending integrated security system solutions that ensure proprietary and confidential data and systems are protected • Provide assistance with technical engineering services for the support of integrated security systems and solutions | MS | 5 | \$173.70 |
| 13 | Pr.M | Product Manager | Perform Design and implementation. Co-design products with business leadership, understanding and predicting the needs of the business leadership, leading the execution and delivery of software releases using defined hybrid-agile software development life cycle process. Coordinates development and ongoing refinement of the feature backlog for all releases and any dependencies. Leads the translation of software features into technical requirements (Features) following agile principles. | MS | 5 | \$183.35 |
| Added Titles 12/1/2020 | | | | | | |
| 14 | Spec.III | Specialist - III | Will create and update help files, technical specifications and user documentation (user guides). Collaborate with project team, operations team, and design team during design, development, testing and deployment phases of the projects. | MS | 5 | \$117.54 |
| 15 | Sr.DBA | Senior Database Administrator | Leads the effort in database management through data modeling. Expert in setting up Microsoft SQL Server database in virtual and clustered environments, along with experience in SQL Server Analysis Services (SSAS) and SQL Server Reporting Services (SSRS). | MS | 8 | \$133.21 |

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| 16 | Tech.Int | Technology Integrator | Responsible for leading the configuration and maintenance and development of technology solutions to facilitate decision making within the organization to tailor systems to meet business needs. Manage multiple projects and associated cross functional and multi-disciplinary project teams. Monitors progress and takes corrective actions that ensure successful achievement of project goals. | MS | 8 | \$152.80 |
| 17 | Data.WH | Data Warehouse Architect | Experience must be primarily with SQL 2000, Oracle in a UNIX environment, with distributed, multi-tier systems, data warehouse modeling (standard star and snowflake as well as multi-dimensional concepts) . Experience with analysis, requirements definition, data modeling, programming supervision and project management skills. Working within a systems development lifecycle methodology is essential. Microsoft OLAP Cubes, Analysis Services, Erwin for data modeling, Informatica ETL development, TSQL Stored Procedures/ Views /Schemas/Triggers, etc. | MS | 5 | \$133.21 |