

Appendix D : Pricing Schedule

**Agreement between the New York State Office of General Services and
SIRIUS COMPUTER SOLUTIONS, INC.
for Project Based Information Technology Consulting Services**

Contract Number: PB109AA

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Sheet #1: Pricing Schedule

Authorized Users please note the following:

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

APPENDIX D: PRICING SCHEDULE

CONTRACTOR NAME:	SIRIUS COMPUTER SOLUTIONS, INC.
FEDERAL ID:	742836721
NYS VENDOR ID:	1000041163
CONTRACT NUMBER:	PB109AA
DATE PRICELIST APPROVED BY OGS:	12/31/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed)
1	SCS-PSVC-001	Senior Mainframe Systems Engineer	<p>Planning configuring ordering and installing IBM mainframe hardware plan implement migration from 32 bit to 64 bit hardware using Hardware Configuration Definition producing the IODF from a an IBM Systems CPU to a new IBM Systems CPU, and Enterprise Storage Subsystem using HMC to set up LPARs on the IBM Systems CPU, and IPL PARMs plan order install and use IBM Enterprise Storage Specialist for DASD configuration planning configuring ordering latest releases OS/390 and z/OS operating system.</p>	<p>"This level of personnel generally has up to ten years of professional experience in their field of expertise. Bachelor's degree in Computer Science, Management Information Systems, or a related field"</p>	10	\$198.50

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2	SCS-PSVC-002	Technology Consultant	<ul style="list-style-type: none"> • Usually responsible for providing a detailed technical design for enterprise solutions. Is usually the Principal Consultant who analyzes and develops enterprise technology solutions. • Regularly leads large cross functional teams to include technical management of client staff assigned to implementation team in the completion of one or more solution requirements, architecture, or implementation deliverables. • Provides the technical direction required to resolve complex issues to ensure the on-time delivery of solutions that meet customer expectations. May need to develop new methods to apply to situations. • Provides advanced technical consulting and advice to proposal efforts, solution design. Provides consulting advice to customer senior IT leadership and assets strategic direction for customers based on solutions and products. • Works with peers outside immediate organization to identify and characterize complex technology or 	<p>Unique mastery and recognized expertise on relevant subject matter knowledge including technologies, theories, or techniques.</p> <p>Regularly contributes to the development of innovative principles and ideas. Works in the more complex disciplines in which the company must operate to be successful. Provides highly innovative solutions. Routinely exercises independent judgment in developing methods, techniques and criteria for achieving objectives.</p> <p>Develops strategy and sets functional policy and direction. Often directs and supervises within area of expertise.</p> <p>Often leads large, cross-division functional teams or projects that affect the organizations long-term goals and"</p> <p>"Unique mastery and recognized expertise on relevant subject matter knowledge including technologies, theories, or techniques.</p> <p>Regularly contributes to the development of innovative principles and ideas. Works in the more complex disciplines in which the company must operate to be</p>	10	\$191.25
Group 73600 Award 22772 Project Based Information Technology Consulting Services (Statewide)						

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3	SCS-PSVC-003	Senior Program Manager	<p>This individual may work in conjunction with a Center of Competency such as: Capacity Planning or they may work independently directly with senior customer executives as consultants. Experienced in advising senior executives on effective utilization of information technology systems and reengineering to meet business objectives.</p>	<p>"Up to and possibly exceeding 25 years of experience of progressive accomplishment managing and implementing large, complex information technology systems with expertise in a specific discipline such as Identity and Access Management or Business Process Management."</p>	25+	\$164.25

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4	SCS-PSVC-004	Senior Project Manager	"Expertise is applied across multiple information technology platforms and the integration of diverse architectures. Significant accomplishment as an expert in large integrated systems. Experience with several software architectures and platforms in an integrated environment. A deep understanding of architecture, techniques and management processes across a broad spectrum of systems, applications and requirements. This level of personnel generally has up to ten years of professional experience in specialized areas of large customer applications."	Up to fifteen years of progressive accomplishment as experts in large and complex information technology systems implementation.	15	\$148.50

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5	SCS-PSVC-005	Engineer/Architect V	"Establishes information requirements for enterprise-wide or large-scale information systems, databases, and/or networks. Designs architectures that include software, hardware, and communications solutions to support the total requirements, as well as provide for present and future cross-functional requirements and interfaces. Evaluates compatibility of information system development efforts with agency architectures and recommends appropriate adjustments. May provide team leadership or consulting support on complex tasks."	Ten years experience.	10	\$137.25

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6	SCS-PSVC-006	Senior Programmer	<p>"Generally regarded as an expert in programming languages and technology. Broad knowledge of the labor category field and a demonstrated ability to independently work on complex assignments. Works at the highest level of all technical phases of programming. Supervises the work of other programmers and provides technical assistance. Able to perform as a technical project leader on any project from definition to implementation.</p> <p>Expert in a variety of development languages and platforms. Develops complex software solutions along with team members.</p> <p>Critically reviews all programs prior to implementation to verify consistency and conformance with established guidelines, policies as well industry standards."</p>	This level of personnel generally has up to ten years of professional experience in their field of expertise.	10	\$137.25

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7	SCS-PSVC-007	Programmer	<p>"Duties typically entail creating or updating software systems, writing programs in a variety of computer languages, using code libraries, debugging errors and building computer-assisted software engineering tools.</p> <p>Writes, updates, and maintains computer programs or software packages to handle specific jobs. Responsibilities also include performing unit and system testing.</p> <p>Person has significant knowledge of their given programming skills and the ability to work independently on typical assignments. Resourceful in resolution of technical issues.</p> <p>Compile and write documentation of program and subsequent revisions."</p>	This level of personnel generally have up to five years of professional experience in their field of expertise.	5	\$112.50

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8	SCS-PSVC-008	Programmer II	<p>"Duties typically entail creating or updating software systems, writing programs using code libraries, debugging errors, with oversight from a Senior Programmer. Takes requirements defined by another team member and develops the system according to the specifications. Testing performed by person is limited to testing the part of the system he/she developed.</p> <p>Compile and write documentation of program and subsequent revisions.</p> <p>The person's expertise is typically focused in a particular technology area.."</p>	This level of personnel generally have up to three years of professional experience in their field of expertise.	3	\$92.25

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9	SCS-PSVC-009	Technical Specialist	Generally regarded as an expert in their particular discipline or technology. Broad knowledge of the labor category field and a demonstrated ability to independently work on complex assignments. This level of personnel generally has up to five years of professional experience in their field of expertise.	This level of personnel generally has up to ten years of professional experience in their field of expertise.	10	\$105.75

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10	SCS-PSVC-010	Quality Assurance Lead	<p>"Regarded as a Quality Assurance and Quality Control expert able to lead a QA team to ensure quality throughout the services life cycle. Creates an end-to-end test plan; and manages all activities in the plan to ensure that all the objectives are met and that the solution works as expected. Oversees and performs testing management and verification and validation activities with QA Analysts to be taken during a given project's SDLC. Adept knowledge of project auditing. Designs automated test scripts and deploys these scripts using automation software. Expert in a variety of testing tools, automation software and project management testing methodologies.</p> <p>Summary of job responsibilities are:</p> <ul style="list-style-type: none"> • Formulation and implementation of Software Testing strategies • Resource management (allocation, monitoring, motivating etc) • Preparation/review of test plans • Preparation/review of test reports • Training and Mentoring" 	Ten years of experience as a Quality Assurance Lead	10	\$139.50
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11	SCS-PSVC-011	QA Analyst	<p>"Led by a Quality Assurance Lead, performs testing verification and validation activities to be taken during a given project's SDLC. Person tests individual test cases, and documents testing results and software defects in accordance to a project plan already defined. May be asked to define test cases and review with QA lead prior to execution.</p> <p>Summary of responsibilities:</p> <ul style="list-style-type: none"> • Preparation/review of test cases <ul style="list-style-type: none"> • Execution of tests • Reporting of defects • Preparation of test reports" 	Five years of experience as a software tester	5	\$96.75

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12	SCS-PSVC-012	Business Analyst	The Business Analyst drives the process redesign from a business perspective, ensuring the right level of current and future process descriptions as well as performing change management. Among the responsibilities are defining business framework for redesign, defining improvement opportunities with software packages and guiding the implementation of new processes.	This position requires a minimum of 10 years experience.	10	\$139.50