Appendix D : Pricing Schedule

Agreement between the New York State Office of General Services and
Systems Made Simple, Inc.
for Project Based Information Technology Consulting Services

Contract Number: PB068AA

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Sheet #1: Pricing Schedule

Authorized Users please note the following:

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

APPENDIX D: PRICING SCHEDULE

CONTRACTOR NAME:	Systems Made Simple, Inc.
FEDERAL ID:	16-1398377
NYS VENDOR ID:	1100130914
CONTRACT NUMBER:	PB068AA
DATE PRICELIST APPROVED BY OGS:	10/21/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
1	SMS00001	Enterprise Resource Planning (ERP) Specialist	Adapt functional business requirements and processes to technical solutions based upon comprehensive enterprise application solution sets. Enterprise resource planning and management processes, include but are not limited to: knowledge management, investment analysis, data warehousing, ecommerce, return on investment analysis, human resource analysis, material management and logistics, supply chain management, procurement, ordering, manufacturing, decision support, and information dissemination.	N/A	N/A	$130.10

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
2	SMS000 02	Functional Area Expert II	A Functional Area Expert II must have experience and deep knowledge of business, functional and technical areas/disciplines and be able to conduct research on special areas. Must have experience with proposing new solutions to problems in the areas of their functional expertise. Must be able to work and analyze both independently and as part of a team.	Bachelor's Degree	10	$147.49

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3	SMS00003	Technical Writer/Editor, Senior	A Senior Technical Writer/Editor must have experience in editing narrative and graphic products to identify and correct grammatical formatting and logic errors and to identify logical inconsistencies that will require author attention. Must have experience in the application a variety of word processing, spreadsheet, graphics, and scheduling tools. Must have experience in meeting with authors and other team representatives to review documents, compile inputs/corrections, resolve incompatible comments, and provide final publishable documentation. Must have experience in explaining in simple language scientific and technical ideas that are difficult for the average reader to understand.	Bachelor's Degree	10	$85.17

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4	SMS00004	Training Specialist – Level I	Conduct the research necessary to develop and revise training courses. Develop and revise courses and prepare appropriate training catalogs. Prepare student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Train personnel by conducting formal classroom courses, workshops and seminars. Prepare reports and monitor training tasks in support of the goals of the Contractor Program Manager and the government sponsor(s) using standard training standards and software and hardware programs such as modeling and simulation and prototyping efforts. Provide input to the Project Lead and the Contractor Program Manager on which decisions for training validation and or modifications of specified items or systems can be corrected. Commensurate education and experience.	N/A	N/A	$61.09

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5	SMS00005	Quality Assurance Manager	The Quality Assurance Manager must have experience in creating and implementing a detailed plan to ensure overall quality of all IT products, services and systems. They must have experience in resolving all project or program release problems and take corrective action, escalating as needed, to resolve and achieve results. They must also have experience in assuring the viability, functionality and effectiveness of essential tools.	Bachelor's Degree	10	$123.42
6	SMS00006	Chief Information Security Officer	Responsible for determining enterprise information security standards. Develop and implements information security standards and procedures. Provide tactical information security advice and examining the ramifications of new technologies. Ensure that all information systems are functional and secure.	N/A	N/A	$155.64

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7	SMS00007	Software Quality Assurance Analyst (SQA) Level 2	Plans, directs and coordinates the quality review of departmental operations and related support systems to ensure compliance with contractual requirements. Establishes review criteria and procedures. Oversees the identification and resolution of quality issues. Reviews documented results and reports on quality assurance activities. Monitors the implementation of system or procedural enhancements to ensure customer acceptance and satisfaction. Provides overall direction for the development of related training programs for internal staff.	N/A	4	$78.43

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8	SMS00008	Administrative Support (AS) Level 1	Provides administrative and clerical support to the project team. Applies an under-standing of policies and procedures to complete assignments. Evaluates, orders and organizes materials, supplies and forms. Makes travel arrangements; coordinates meeting plans, and schedules appointments. Uses automated office equipment to enter data and type correspondence and business reports.	N/A	1	$48.99
9	SMS00009	Help Desk Specialist	Provide phone, email, web, and in-person support to users in the areas of e-mail, directories, computer operating systems, desktop applications for all types of computer systems, and applications developed or deployed under this contract. Serve as the first point of contact for troubleshooting hardware/software, all types of computer systems (PC and Mac), and printer problems.	N/A	N/A	$54.75

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10	SMS00010	Applications Engineer – Level I	Analyze functional business applications and design specifications for functional activities. Translate detailed design into application systems. Test, debug, and refine applications to produce the required product. Prepare required documentation, including both program-level and user-level documentation. Enhance applications to improve performance and add functionality. Provide technical direction to engineers to ensure program deadlines are met.	N/A	N/A	$81.09
11	SMS00011	Trainer, senior	A Senior Trainer must have experience in coordinating multiple training programs, conducting live training, including complex IT technical training and utilizing multiple training techniques and tools with various media with multiple student skill levels and class sizes.	Bachelor's Degree	10	$84.98

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12	SMS00012	Help Desk Manager	Provide daily supervision and direction to staff who are responsible for phone and in-person support to users in the areas of e-mail, directories, computer operating systems, desktop applications for all types of computer systems, and applications developed or deployed under this contract. Serve as the first point of contact for troubleshooting hardware/software, all types of computer systems (PC and Mac), and printer problems.	N/A	N/A	$91.33
13	SMS00013	Quality Assurance Manager	Establish and maintain a process for evaluating software and associated documentation. Determine the resources required for quality control. Maintain the level of quality throughout the software life cycle. Conduct formal and informal reviews at pre-determined points throughout the development life cycle. Provide daily supervision and direction to support staff.	N/A	N/A	$115.36

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14	SMS00014	Integration Engineer, Expert	An Expert Integration Engineer must create strategies and plans for integration of multiple IT systems/subsystems into an operational unit, ensuring full functional and performance capabilities are retained. Coordinate with development and user teams to assess risks, goals and needs and ensure that all are adequately addressed. The expert integration engineer must be experienced in introducing new hardware or software into a new or existing environment while minimizing disruption and mitigating risks. The expert integration engineer must be cost conscience as well addressing goals.	Bachelor's Degree	15	$121.73

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15	SMS00015	System Administrator – Level II	Perform the daily activities of configuration and operation of systems which may be mainframe, mini, or client/server based. Perform the optimizing of system operation and resource utilization, and perform system capacity analysis and planning. Provide assistance to users in accessing and using business systems. Commensurate experience and education.	N/A	N/A	$83.84

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16	SMS00016	Program Analyst	Provide analytical consultative services required to administer programs throughout all phases of business requirements analysis, software design, system and performance testing, and implementation. Analyze and review budget, schedule, and other program resources. Identify resource shortfalls and make corrective recommendations. Participate in analysis sessions to provide program requirements. Review the business and system, software and system integration requirements to ensure the requirements meet the program needs. Consider alternatives and develop recommendations. Identify, communicate and resolve risks. Identify and resolve issues to eliminate or mitigate the occurrence of consequences that may impact the success of the project. Research and analyze resource material. Monitor system tests; reviews test results; identify project issues.	N/A	N/A	$90.86

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17	SMS00017	Data Warehouse Programmer	Provide product support and maintenance of the data warehouse. Perform data warehouse design and construction. Prepare/implement data verification and testing methods for the data warehouse.	N/A	N/A	$102.41
18	SMS00018	Data Warehousing Administrator	Coordinate the data administration technical function for both data warehouse development and maintenance. Facilitate change control, problem management, and communication among data architects, programmers, analysts, and engineers. Establish and enforce processes to ensure a consistent, well managed, and well integrated data warehouse infrastructure.	N/A	N/A	$126.02

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19	SMS000 19	Computer Security System Specialist – Level II	Analyze and defines security requirements for MLS issues. Design, develop, engineer, and implement solutions to MLS requirements. Guide effort to gather and organize technical information about an organization's mission goals and needs, existing security products, and ongoing programs in the MLS arena. Perform risk analyses which also includes risk assessment. Develop security standards.	N/A	N/A	$85.62
20	SMS000 20	Database Specialist – Level I	Evaluate and recommend available DBMS products to meet user requirements. Determine file organization, indexing methods, and security procedures for specific user application. Commensurate experience and education.	N/A	N/A	$86.31

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21	SMS00021	Data Manager	A Data Manager has experience in defining and building effective and efficient databases utilizing a variety of different software products. Knowledge of various database products and structures and can convey information to technicians for data input.	Bachelor's Degree	5	$97.21
22	SMS00022	Application Engineer – Level II	Analyze and study complex system requirements. Design software tools and subsystems to support software reuse and domain analyses and manages their implementation. Manage software development and support using formal specifications, data flow diagrams, other accepted design techniques and Computer Aided Software Engineering (CASE) tools. Estimate software development costs and schedule. Review existing programs and assist in making refinements, reducing operating time, and improving current techniques. Supervise software configuration management.	N/A	N/A	$96.41

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23	SMS00023	Graphics Specialist	Conceptualize, design, and develop a wide variety of information materials (technical, promotional, informational), such as forms, labels, brochures, meeting and conference handouts, slides, posters, and other presentation aids. Design other visuals such as logos, mastheads, and illustrations for articles in technical manuals, health journals, and other publications using advanced desktop publishing, page layout, and/or typesetting software to design and develop high qualify textual and graphic compositions that communicate complex technical information. Develop systems for scheduling and tracking requests for graphics/artwork to insure timely and efficient completion of all work products.	N/A	N/A	$76.18

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24	SMS000 24	Customer Service Engineer	A Customer Service Engineer is able to quickly respond to end user requests for assistance when existing manuals and scripted responses are not sufficient to meet user needs. Must be able to interact with customers and diagnose problems and lead customers through the necessary steps to correct their issues.	Bachelor's Degree	N/A	$66.41

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25	SMS00025	System Administrator	A System Administrator must have experience in conducting routine system administration tasks and logging data in system admin logs. Systems administrators are responsible for maintaining system efficiency. Experience in maintaining troubleshooting a wide variety of systems and networks to include high volume/high availability systems. Must have knowledge on a number of debugging protocols and processes. Must be able to troubleshoot problems and issues identified by customers and implement corrective actions quickly.	Bachelor's Degree	N/A	$79.47

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26	SMS00026	Application Systems Analyst	Provide analysis and design of business systems for different applications such as: financial, accounting, human resources, and other enterprise systems. Handle test scripts and service requirements; work closely with end users on project development and implementation. Analysts should have a working knowledge of relational database environments, structured analysis, data modeling, information engineering, mathematical model building, sampling, and cost accounting to plan the system. Specify the inputs to be accessed by the system, design the processing steps, and format the output to meet the users' needs. Prepare cost-benefit and return-on-investment analyses to help management decide whether implementing the proposed system will be financially feasible. Possess excellent verbal and written communications skills.	N/A	N/A	$89.66

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27	SMS00027	Administrative Support (AS) Level 3	Provides administrative and clerical support to the project team. Applies an under-standing of policies and procedures to complete assignments. Evaluates, orders and organizes materials, supplies and forms. Makes travel arrangements; coordinates meeting plans, and schedules appointments. Uses automated office equipment to enter data and type correspondence and business reports.	N/A	8	$67.99

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28	SMS00028	Technical Writer/Editor – Level III	Write and/or edit technical documents, including business proposals, reports, user manuals, briefings and presentations, functional descriptions, system specifications, guidelines, special reports, and other project deliverables to meet contract requirements. Develop outlines and drafts for review and approval by technical specialists and project management ensuring that final documents meet applicable contract requirements and regulations. Research and gather technical and background information for inclusion in project documentation and deliverables. Consult relevant information sources, including library resources, technical and financial documents, and client and project personnel, to obtain background information, and verify pertinent guidelines and regulations governing project deliverables. Commensurate experience, education, and level of supervision and direction.	N/A	N/A	$83.39

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29	SMS000 29	Functional Analyst – Level I	Analyze user needs to determine functional and cross-functional requirements. Perform functional allocation to identify required tasks and their interrelationships. Identify resources required for each task.	N/A	N/A	$85.26
30	SMS000 30	Administrativ e Support (AS) Level 2	Provides administrative and clerical support to the project team. Applies an under-standing of policies and procedures to complete assignments. Evaluates, orders and organizes materials, supplies and forms. Makes travel arrangements; coordinates meeting plans, and schedules appointments. Uses automated office equipment to enter data and type correspondence and business reports.	N/A	4	$64.02

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31	SMS00031	Financial Analyst – IT	Typically determine the feasibility of automating government financial business practices. Support definition of government financial business practices and incorporate processes into an automated solution. Assist in applying sound accounting and data processing principles. Integrate government financial business practices. Identify potential problems and solutions through analysis and recommends solutions. Work with functional specialists, vendors, and customers to effectively automate requirements. Apply applications, while adhering to established accounting principles and practices.	N/A	N/A	$98.10

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32	SMS000 32	Applications/ Systems Analyst, senior	A Senior Applications/System Analyst must have extensive IT experience in the analysis, design, and integration of information systems and commercial-off-the-shelf (COTS) and development software. Must be well versed in understanding structured analysis and design methodologies for the translation of systems requirements from business needs with a proven track record. Must be able to evaluate cost factors and risk.	Bachelor's Degree	5	$94.72

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33	SMS00033	Quality Assurance Specialist	Develop and implement quality control methodologies to ensure compliance with quality assurance standards, guidelines, and procedures in a large computer-based organization. Develop and define major and minor characteristics of quality including quality metrics and scoring parameters and determines requisite quality control resources for an actual task order. Establish and maintain a process for evaluating hardware, software, and associated documentation and/or assist in the evaluation. Conduct and/or participate in formal and informal reviews at pre-determined points throughout the development life cycle.	N/A	N/A	$93.64

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34	SMS00034	Architect, senior	Extensive experience in design and development of IT architecture. Experience must include a wide range of work in creating diagrams and documentation with all components that comprise IT systems including network topology.	Master's Degree	10	$111.60
35	SMS00035	Database Management Specialist – Level I	Provide administrative support specifically dedicated to the requirements of the project team. Perform data entry, queries data research and reports generation activities. Knowledge of relational database environment.	N/A	N/A	$92.59

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36	SMS00036	Web Designer/Developer (WEB) Level 3	Develops, troubleshoots, debugs and implements software code and Web ap-plications using 4th generation languages such as Cold Fusion, JAVA, JavaScript, PhP, PERL or ASP. Requires coding expertise using HTML. Works with visual designers and other members of a project team to develop the site concept, user interface design and architecture of the Web site. Responsible for interface implementation and functionality. Integrates Web applications with backend databases and other legacy systems. Deploys large Web-based transaction processing systems using application servers. Researches, tests, builds, and coordinates the inte-gration of new products per production and client requirements.	N/A	8	$111.48

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37	SMS000 37	Cost Analyst – Level II	Perform complex functional economic analysis to evaluate the costs of alternative ways to accomplish functional objectives, analyze investment costs, benefits, and risks as a net change to the functional baseline cost, and the cost of doing business now and in the future, ensuring that cross-functional, security, and other integration issues are addressed. Commensurate education and training.	N/A	N/A	$86.49

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38	SMS00038	Wide Area Network Administrator	Maintain efficient functional systems, networks and communication connectivity for all users, keeping current on new developments for all assigned areas, including continually performing feasibility studies on how new products/technology would fit into existing system/WAN/LAN infrastructures and developing implementation plans for the changes/upgrades. Analyze, plan (including long-range planning), test, implement and trouble shoot systems, wide area network and communications network systems.	N/A	N/A	$93.07
39	SMS00039	Integrated Schedule Analyst, Senior	A Senior Scheduler Analyst must have experience in reviewing schedule data and can compare and contrast planned versus actual progress, conduct what-if analysis, identify risk areas to program completion and create narrative, graphic, and oral status reports in a variety of different formats and media.	Bachelor's Degree	5	$86.39

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40	SMS00040	Network Administrator	Support the installation, implementation, troubleshooting, and maintenance of agency wide-area networks (WANs) and local-area networks (LANs). Assist in designing and managing the WAN infrastructure and any processes related to the WAN. Provide Production Support of the Network, including: day-to-day operations, monitoring and problem resolution client Networks. Provide second level problem identification, diagnosis and resolution of problems. Support the dispatch of circuit and hardware vendors involved in the resolution process. Support the escalation and communication of status to agency management and internal customers. A working knowledge is desirable in various software systems and architectures, communications protocols: and network hardware devices.	N/A	N/A	$81.50

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41	SMS00041	Training Specialist – Level II	Conduct the research necessary to develop and revise training courses. Develop and revise courses and prepare appropriate training catalogs. Prepare instructor materials (course outline, background material, and training aids). Prepare student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Train personnel by conducting formal classroom courses, workshops and seminars. Prepare reports and monitor training tasks in support of the goals of the Contractor Program Manager and the government sponsor(s) using standard training standards and software and hardware programs such as modeling and simulation and prototyping efforts. Provide input to the Project Lead and the Contractor Program Manager on which decisions for training validation and or modifications of specified items or systems can be corrected. Commensurate education and experience.	N/A	N/A	$85.60

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42	SMS00042	Web Content Administrator	Provide support for developing and providing Agency Web-site content that will motivate and satisfy government and civilian users' needs so that they will regularly access the site and utilize it as a major source for information, decision making and benefits delivery. Provide support for maintaining civil service handbook and policies/procedures on the agency Web; assisting in developing agency newsletter and civilian benefits communications; recommending new and innovative web uses as well as training and educating employees on the use and benefits of using the Web. Provide support in the location and pursuit of content and surveying internal customers to gather feedback for site improvement and enhancements. A working knowledge of several of the following are required: English (or Spanish), Journalism, graphic design or a related field, Web-site management, web servers, intranet site structures, and Web-related software (ex. - MS FrontPage, Dream Weaver, Access, HyperText Markup Language (HTML), and Web 2.0 software such as wikis, portals, and Microsoft Sharepoint).	N/A	N/A	$84.42

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43	SMS00043	Data Warehouse Analyst	Design, implement and support data warehousing. Implement business rules via stored procedures, middleware, or other technologies. Define user interfaces and functional specifications.	N/A	N/A	$106.53
44	SMS00044	Communications Specialist	Analyze network characteristics (e.g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommend procurement, removals, and modifications to network components. Design and optimize network topologies and site configurations. Plan installations, transitions, and cutovers of network components and capabilities. Coordinate requirements with users and suppliers.	N/A	N/A	$97.32

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45	SMS000 45	Business Process Reengineering Specialist – Level II	Apply process improvement, reengineering methodologies, and internet-related methodologies and principles to conduct process modernization projects. Responsible for transitioning of existing organizations or project teams in accomplishing the organization's goals or project activities and objectives through improved use of internet and other automated processes. Support activity and data modeling, development of modern business methods, identification of best practices, and creating and assessing performance measurements. Provide group facilitation, interviewing, training, and additional forms of knowledge transfer. May provide daily supervision and direction to other contractor business reengineering specialists and web architects. Commensurate education and experience.	N/A	N/A	$105.20

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46	SMS00046	Configuration Manager, Senior	A Senior Configuration Manager must have experience and be able to develop, document, and implement detailed plans for ensuring configuration control for IT programs, projects, and tasks. When issues arise, must be able to identify and implement solutions. Maintain thorough records and documentation to ensure accurate product builds, part ordering and product and/or software updates.	Bachelor's Degree	10	$123.79

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47	SMS00047	Disaster Recovery Specialist	Previous experience in business recovery or disaster recovery planning required. General knowledge of business processes, management structures, and technology programs/platforms are preferred. Strong verbal and written communications skills are desirable. Provide support in the development of a government agencies emergency management and business recovery plans; perform functions pertaining to the agencies business risk assessments; review and develop business recovery strategies; draft procedures for identifying failures and invoking contingency plans; create response procedures and identifying communications channels; communicate with various response teams during testing and actual execution of recovery procedures. Support the design, development, installation, implementation and administration of backup solutions. Make recommendations to the user community and the operations group on system enhancements.	N/A	N/A	$130.54

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48	SMS00048	Information Engineer – Level I	Apply business process improvement practices to re-engineer methodologies/principles and business process modernization projects. Apply, as appropriate, activity and data modeling, transaction flow analysis, internal control and risk analysis and modern business methods and performance measurement techniques. Assist in establishing standards for information systems procedures. Develop and apply organization-wide information models for use in designing and building integrated, shared software and database management systems and data warehouses. Construct sound, logical business improvement opportunities consistent with corporate Information Management guiding principles, cost savings, and open system architecture objectives.	N/A	N/A	$99.43

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49	SMS000 49	Test Engineer, Senior	A Senior Test Engineer must have experience working with developers, end users and organizations to create test plans and test scripts. Coordinate with test sites and other team participants to plan test events. experience in creating reports. Tracks problems and reports on errors that are identified. Must have experience with configuring necessary hardware and operating environments as needed to complete assigned testing. Must have comprehensive technical expertise on IT products, operating systems, software, hardware, systems and networks and specialized environments. Must have experience in writing or assisting in the development of test plans and test procedures. Must manage the defect database under the guidance of senior QA engineers.	Bachelor's Degree	5	$112.18

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50	SMS00050	Test Engineer	Evaluate, recommend, and implement automated test tools and strategies. Design, implement, and conduct test and evaluation procedures to ensure system requirements are met. Develop, maintain, and upgrade automated test scripts and architectures for application products. Write, implement, and report status for system test cases for testing. Analyze test cases and provide regular progress reports. Serve as subject matter specialist providing testing know-how for the support of user requirements of complex to highly complex software/hardware applications. Direct and/or participate in all phases of risk management assessments and software/hardware development with emphasis on analysis of user requirements, test design and test tools selection.	N/A	N/A	$112.84

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51	SMS000 51	Configuration Management Specialist	Provide configuration management planning. Describe provisions for configuration identification, change control, configuration status accounting, and configuration audits. Regulate the change process so that only approved and validated changes are incorporated into product documents and related software.	N/A	N/A	$119.11
52	SMS000 52	Database Management Specialist – Level II	Provide highly technical expertise in the use of DBMS. Evaluate and recommend available DBMS products to support validated user requirements. Define file organization, indexing methods, and security procedures for specific user applications. Test and assist in the implementation of changes or new database designs. Monitor database usage and statistics. Knowledge of relational database environment.	N/A	N/A	$112.86

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53	SMS00053	Web Designer	Provide support in upgrading, maintaining and creating content for Agency web-site under the guidance of Web Project Manager. Provide day-to-day site design and creation. Experience in web design and development using HTML and Java is required. Provide on-the-job training for the development, maintenance, and updating of Web pages. Must have good communication skills and the ability to work with all levels of management and technical personnel. Must possess a working knowledge of browsers, editors, graphic design software (e.g., PhotoShop, Illustrator). Experience with animation software and image optimization is desirable.	N/A	N/A	$98.27

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54	SMS000 54	Network Administrator, Senior	A Senior Network Administrator has the skills of the Network Administrator but is able to work with multiple teams f administrators involving multiple diverse networks at both the enterprise and local level. Has the knowledge to create plans to assure effective management, operations, and maintenance of systems and/or networks. Is cognizant of all agency policies regarding computer access and firewall and network protection technologies and creates the plans to implement.	Bachelor's Degree	5	$106.75
55	SMS000 55	Database Management Specialist – Level III	Manage the development of data base projects. Plan and budget staff and data base resources. When necessary, reallocate resources to maximize benefits. Prepare and deliver presentations on DBMS concepts. Provide daily supervision and direction to support staff. Extensive knowledge of relational database environment.	N/A	N/A	$125.81

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56	SMS00056	System Architect	A System Architect must have experience and understand the relationship between applications, operating systems, hardware and software. Must have experience in creating a network architecture that takes all factors of a network into consideration such as functional requirements, technical considerations, business processes and end users. Must have experience in creating a wide variety of IT system architectures that are beneficial and can be implemented. Must have experience in total system design including networks.	Bachelor's Degree	5	$114.39

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57	SMS00057	Software Engineer (SE) Level 1	Primary responsibilities include; development and unit testing of the application per customer requirements and project schedule; corrective actions for program changes based on both SMS testing and customer acceptance testing activities; and deployment of the application to the customer production environ-ment. The deployment activities can include creation of installation media, documentation manuals, on-line HELP features and transition of the application to the SMS Customer Support Group.	N/A	1	$110.32
58	SMS00058	Graphical User Interface Designer	Provide specialized expertise in the design and layout of graphical user interfaces, particularly, screen layouts and functionality for client-server applications (e.g. Microsoft Windows presentation screens). Conduct studies, testing and evaluation of screen prototypes for functionality, ease of use, efficiency, and accuracy.	N/A	N/A	$113.78

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59	SMS00059	Medical Billing/Account Management Specialist	Provide technical analysis and verify the accuracy of invoices to ensure that full and accurate services and features are as requested. Input and validate service orders. Analyze vendor invoices, customer inventories of service and equipment, and service orders to assure rates are correct and in compliance with quoted prices and dates of service. Reconcile invoice and inventory records, ensuring accuracy of International Statistical Classification of Diseases and Related Health Problems (ICD) codes, if necessary, and advise the customer of discrepancies that could affect payment of invoices. Operate and update various data bases relative to task order and inventory maintenance.	N/A	N/A	$134.18

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60	SMS000 60	Program Manager	Serve as the program manager typically responsible for organizing, directing, and managing all aspects of contract operational support functions involving multiple complex and inter-related project tasks that often require managing teams of contractor personnel at multiple locations. Provide overall direction of program activities. Manage and maintain contractor interface with the senior levels of the customer's organization. Consult with customer and contractor personnel to formulate and review task plans and deliverables, ensuring conformance with program and project task schedules and costs and contractual obligations. Establish and maintain technical and financial reports to show progress of projects to management and customers, organize and assign responsibilities to subordinates, oversee the successful completion of all assigned tasks, and assume the initiative and provide support to marketing personnel in identifying and acquiring potential business.	N/A	N/A	$186.15

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61	SMS00061	Functional Analyst – Level II	Analyze user needs to determine functional and cross-functional requirements. Perform functional allocation to identify required tasks and their interrelationships. Identify resources required for each task. Provide daily supervision and direction to support staff.	N/A	N/A	$117.41
62	SMS00062	Business Process Expert	A Business Process Expert has experience in the analysis of IT business and information environment, activities, and events. Must have deep knowledge of data analysis, trend finding, patterns and be able to identify risks and offer solutions for improving processes that will improve overall agency performance..	Master's Degree	10	$135.59
63	SMS00063	Modeling and Simulation Specialist	Specify, design, develop, implement, and support projects that focus on dynamic or static modeling and simulation. Provide expertise in the application of modeling and simulation to design, engineering analysis, and control applications.	N/A	N/A	$131.07

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64	SMS00064	Data Security Specialist	Provide support to plan, coordinate, and implement the organization's information security. Provide support for facilitating and helping agencies identify their current security infrastructure and define future programs, design and implementation of fire-wall and other related security issues on LANs/WANs. A working knowledge of several of the following areas is required: understanding of business security practices and procedures; knowledge of current security tools available; hardware/software firewalls and their implementation; different communication protocols; encryption techniques/tools; familiarity with commercial products (ex. - Domain Name Systems, public–key encryption technology, Smartcard, Cyberguard, TimeStep), and current Internet and electronic commerce technology.	N/A	N/A	$125.61

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65	SMS00065	Information Engineer – Level II	Apply an enterprise-wide set of disciplines for the planning, analysis, design and construction of information systems on an enterprise-wide basis or across a major sector of the enterprise. Develop analytical and computational techniques and methodology for problem solutions. Perform enterprise wide strategic systems planning, business information planning, business and analysis. Perform process and data modeling in support of the planning and analysis efforts using both manual and automated tools; such as Integrated Computer-Aided Software Engineering tools. Apply reverse engineering and re-engineering disciplines to develop migration strategic and planning documents. Provide technical guidance in software engineering techniques and automated support tools. Provide daily supervision and direction to staff.	N/A	N/A	$121.78

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66	SMS00066	Software Engineer (SE) Level 2	Primary responsibilities include; development and unit testing of the application per customer requirements and project schedule; corrective actions for program changes based on both SMS testing and customer acceptance testing activities; and deployment of the application to the customer production environ-ment. The deployment activities can include creation of installation media, documentation manuals, on-line HELP features and transition of the application to the SMS Customer Support Group.	N/A	4	$131.00
67	SMS00067	Project Manager (PM) Level 1	Primary responsibilities include; assistance in the facilitation of the requirements meet-ings; direction of SMS engineering personnel on all development and implementation activities; development and execution of SMS testing plans; monitoring of project schedules and budgets; and regular status reporting and pro-ject updates.	N/A	1	$144.80

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68	SMS000 68	Business Process Reengineering Specialist – Level III	Manage use of process improvement, reengineering methodologies, and internet-related methodologies and principles to conduct process modernization projects. Responsible for transitioning of existing organizations or project teams in accomplishing the organization's goals or project activities and objectives through improved use of internet and other automated processes. Support activity and data modeling, development of modern business methods, identification of best practices, and creating and assessing performance measurements. Provide group facilitation, interviewing, training, and additional forms of knowledge transfer. Key coordinator between customers and multiple project teams to ensure enterprise-wide integration of reengineering efforts and application of best practice including e-business practices. May provide daily supervision and direction to other contractor business reengineering specialists and web architects. Commensurate education and experience.	N/A	N/A	$134.18

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69	SMS000 69	Program Analyst, Senior	A Senior Program Analyst must have knowledge in how to plan, analyze and evaluate the effectiveness of operating programs. Must be able to use source data to evaluate the effectiveness of programs and business processes. Must be able to use qualitative and quantitative analytical skills to assess the effectiveness of the operations. Senior PA must be able to effectively manipulate data to present program status and make recommendations on improving business processes.	Bachelor's Degree	10	$144.96

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70	SMS00070	Knowledge Management Specialist	Assist in the design, development, and implementation of Knowledge Management (KM) strategies. Apply expertise in KM tools and deploy information management and content management strategies and experience. Comprehend and recognize key barriers to KM behavioral change and develop effective change management programs. Analyze business processes, interview stakeholders, and evaluate strategic and IT plans to develop KM programs. Develop KM governance structures and processes for implementing KM programs and systems and provide consulting thought leadership on current best practices in KM, portal design, and intellectual capital and content management.	N/A	N/A	$134.55

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71	SMS000 71	Systems Engineer (SYS) Level 1	Applies engineering discipline to design and develop total system/product solutions for enterprise-wide information technology. Translates critical success factors into actionable business, organization and technology strategies. Creates IT plans based on an understanding of the customer's organization, strategic direction, technology context and business needs. Leads and works in a collaborative effort to conceptualize total systems and/or product solutions. Architects, designs and develops integrated business/engineering systems and products to support the achievement of the customer's business goals. Leads others in the definition of project scope, plans and deliverables including cost projections and proposed implementation dates. Controls project re-quirements, scope and change management issues. Works with others to develop and propose new business and technical opportunities to leadership and/or the customer. Monitors market trends and the work of standard bodies to assist in defining technical standards. Mentors others on the application of new technologies, tools,	N/A	1	$124.45

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72	SMS000 72	Procurement Product Specialist	Provide analysis, design, development, testing, and implementation of computer software in support of a range of functional and technical requirements to provide support for procurement software development tasks. Provide expertise in procurement processing to develop automated systems.	N/A	N/A	$76.12
73	SMS000 73	Cyber Security Analyst, Expert	An Expert Cyber Security Analyst has extensive IT experience with Cyber Security Policy and threat mitigation. Must be well versed in Cyber Security Tools, network topologies, intrusion detection, PKI, and secured networks. Analyst must posses a high level of expertise in developing long term strategies and be knowledgeable about various cyber threats and there mitigation.	PhD	15	$152.32

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
74	SMS00074	Computer Security System Specialist – Level III	Design, develop, engineer, and implement solutions to MLS requirements. Perform complex risk analyses which also include risk assessment. Establish and satisfy information assurance and security requirements based upon the analysis of user, policy, regulatory, and resource demands. Support customers at the highest levels in the development and implementation of doctrine and policies. Apply know-how to government and commercial common user systems, as well as to dedicated special purpose systems requiring specialized security features and procedures. Perform analysis, design, and development of security features for system architectures.	N/A	N/A	$138.04

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75	SMS000 75	Telecommuni cations Engineer (TE) Level 2	Researches and recommends voice, video and data communications soft-ware and hardware. Applies expertise to interface computer and communications components. Analyzes network characteristics and modifications to components. Designs and optimizes topologies and configurations. Installs, maintains, and repairs voice, data and video equipment according to layouts, floor plans, sketches, and wiring dia-grams. Maintains equipment and analyzes operational malfunctioning with test equipment. Tests newly installed equipment and repairs or replaces faulty equipment using testing devices. Ability to assess complex problems, investigate and resolve problems.	N/A	4	$136.59

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76	SMS00076	Public Health Analyst	Oversee and develop data management systems, including computer programs to monitor data quality, such as SAS, MS ACCESS, MS Excel, etc. Analyze data for reports, presentations and publications; assist in the review of study data for data quality; organize study files, including data and correspondence files using common word processing software; perform scientific, medical and research literature searches and prepare slides for scientific presentations.	N/A	N/A	$133.01
77	SMS00077	Database Architect, Senior	A Senior Database Architect has vast experience in assessing various alternative products, tools, and approaches for data management. Is able to clearly define risks and benefits of various approaches for a given need. Is able to create overarching strategies for design	Master's Degree	5	$149.88

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78	SMS00078	IT Strategic/Capital Planner	Provide strategic planning of large projects or a significant segment of a strategic planning portion of a large complex project. Provide the overall approach to clarify mission statements so they can be used as springboards in envisioning their desired future. Assist in developing mission and vision statements, subsequent goal delineation, provide guidance for building operational plans and specifying measurable outcomes to include capital outlay planning efforts in a consolidated strategic planning process and prioritizes those initiatives. Assist in preparation of key strategic planning documentation, including Office of Management and Budget (OMB) Form 300.	N/A	N/A	$178.57

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79	SMS000 79	Informatic Specialist/Bioi nformatician	Provide high level expertise in the application of technology to areas of interest to government health organizations including Medical Informatics or Public Health Informatics; statistics, bio-statistics, mathematics; specific tools and data resources relevant to the federal health mission including SAS, Epi Info, etc.; applying sound quantitative data and methods to support deployment of resources for massive public health surveillance, prevention and intervention campaigns and related health activities. Provide expertise across a wide variety of IT areas as applied to public health, including information retrieval technology, decision science, web technology, data mining, expert systems, networking, public health science, and education. Provide expertise in the integration of a variety of heterogeneous public health information systems and databases the sharing and dissemination of public health information; in the interaction of information security technology and the requirements for privacy and confidentiality of public health data; in the application of the HIPAA regulations to the use of information	N/A	N/A	$163.21

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80	SMS00080	Program Analyst, Expert	An Expert Program Analyst must have the skill set of a senior PA but also be able to create new methods of gathering and analyzing source data to evaluate program effectiveness and analyze business processes.	Master's Degree	15	$169.65

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81	SMS000 81	Subject Matter Expert – Level I	Provide technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation and implementation advice on moderately complex problems that require an appropriate level of knowledge of the subject matter for effective implementation. Apply principles, methods and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Assist other senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: information systems architecture, networking; telecommunications, automation; communications protocols, risk management/electronic analysis, software; lifecycle management, software development	N/A	N/A	$166.78

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82	SMS00082	Biostatatician	Specialize in the application of statistics and/or computer technology to biological studies applying the use of statistical software packages such as SAS, BMDP, SPSS, or PL/1.	N/A	N/A	$158.67

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83	SMS00083	Systems Engineer (SYS) Level 2	Applies engineering discipline to design and develop total system/product solutions for enterprise-wide information technology. Translates critical success factors into actionable business, organization and technology strategies. Creates IT plans based on an understanding of the customer's organization, strategic direction, technology context and business needs. Leads and works in a collaborative effort to conceptualize total systems and/or product solutions. Architects, designs and develops integrated business/engineering systems and products to support the achievement of the customer's business goals. Leads others in the definition of project scope, plans and deliverables including cost projections and proposed implementation dates. Controls project re-quirements, scope and change management issues. Works with others to develop and propose new business and technical opportunities to leadership and/or the customer. Monitors market trends and the work of standard bodies to assist in defining technical standards. Mentors others on the application of new technologies, tools,	N/A	4	$148.47

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84	SMS000 84	Systems Engineer (SYS) Level 3	Applies engineering discipline to design and develop total system/product solutions for enterprise-wide information technology. Translates critical success factors into actionable business, organization and technology strategies. Creates IT plans based on an understanding of the customer's organization, strategic direction, technology context and business needs. Leads and works in a collaborative effort to conceptualize total systems and/or product solutions. Architects, designs and develops integrated business/engineering systems and products to support the achievement of the customer's business goals. Leads others in the definition of project scope, plans and deliverables including cost projections and proposed implementation dates. Controls project re-quirements, scope and change management issues. Works with others to develop and propose new business and technical opportunities to leadership and/or the customer. Monitors market trends and the work of standard bodies to assist in defining technical standards. Mentors others on the application of new technologies, tools,	N/A	8	$164.28

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85	SMS00085	Subject Matter Expert – Level II	Analyze user needs to determine functional requirements and define problems and develop plans and requirements in the subject matter area for moderately complex to complex systems related to information systems architecture, networking; telecommunications, automation, communications protocols, risk management/electronic analysis, software, lifecycle management, software development methodologies, and modeling and simulation. Perform functional allocation to identify required tasks and their interrelationships. Identify resources required for each task. Possess requisite knowledge and expertise so recognized in the professional community that the government is able to qualify the individual as an expert in the field for an actual task order. Demonstrate exceptional oral and written communication skills. Commensurate experience in IT and in new and related older technology that directly relates to the required area of expertise.	N/A	N/A	$194.36

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86	SMS00086	Business Analyst (BA) Level 1	Primarily responsible for the facilitation of requirements meetings with the primary pur-pose to finalize the required system and database requirements. Coordinate with SMS engineering staff and assist in the understanding of data and process requirements. Develop data conversion and system interface utilities and assist in building the required development and test environments. Provide on-going support to the SMS engineer-ing team for resolution of technical issues.	N/A	1	$137.90
87	SMS00087	IT Policy/Legislative Specialist	Assist in interpreting and implementing IT public policy initiatives. Typical support includes assistance with long-term strategy development, tracking legislation, and making policy recommendations. Meet with client often on a daily basis to relay progress and establish priorities.	N/A	N/A	$172.08

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88	SMS00088	Network Engineer (NE) Level 2	Broad understanding of network and communication protocols. Working knowledge of commercially available and public domain security solutions. Ability to integrate commercial or custom security products and solutions into the customers network architecture using industry standard system engineering meth-odologies. Ability to work in team environment with the customer's engineers or administrators to integrate secu-rity engineering principles and practices into the customers engineering and development processes. Design or implementation of filtering policies, access control lists, virtual private network solutions, secure access, strong authentication, and other security mechanisms.	N/A	4	$147.92

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89	SMS00089	Subject Matter Expert – Level III	Provide technical, managerial, and administrative direction for problem definition, analysis, requirements development, and implementation for complex to extremely complex systems in the subject matter area. Make recommendations and advise on organization-wide system improvements, optimization or maintenance efforts in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; lifecycle management; software development methodologies; and modeling and simulation. Commensurate experience in IT and in new and related older technology that directly relates to the required area of expertise.	N/A	N/A	$224.27

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90	SMS00090	Network Engineer (NE) Level 3	Broad understanding of network and communication protocols. Working knowledge of commercially available and public domain security solutions. Ability to integrate commercial or custom security products and solutions into the customers network architecture using industry standard system engineering meth-odologies. Ability to work in team environment with the customer's engineers or administrators to integrate secu-rity engineering principles and practices into the customers engineering and development processes. Design or implementation of filtering policies, access control lists, virtual private network solutions, secure access, strong authentication, and other security mechanisms.	N/A	8	$162.72

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91	SMS00091	Telecommunications Engineer (TE) Level 3	Researches and recommends voice, video and data communications soft-ware and hardware. Applies expertise to interface computer and communications components. Analyzes network characteristics and modifications to components. Designs and optimizes topologies and configurations. Installs, maintains, and repairs voice, data and video equipment according to layouts, floor plans, sketches, and wiring dia-grams. Maintains equipment and analyzes operational malfunctioning with test equipment. Tests newly installed equipment and repairs or replaces faulty equipment using testing devices. Ability to assess complex problems, investigate and resolve problems.	N/A	8	$173.10

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92	SMS00092	Enterprise Architect (EA) Level 3	Designs and manages the acquisition, installation, and maintenance of the organiza-tion's local area networks and wide area networks. Analyzes products and recommends use of new products and services to senior management. Manages LAN/WAN performance and security. Establishes and implements poli-cies and procedures for LAN/WAN usage throughout the organization. May manage only LAN or WAN area. Typically reports to an IS executive. A working knowledge of Frame Relay, ATM, and Private circuit provisioning data needs. Knowledge of computer systems, interface designs and techniques, data flows and processes used for order entry, order workflow / process, provisioning, and service activation of network elements.	N/A	8	$176.02

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93	SMS00093	Project Manager (PM) Level 2	Primary responsibilities include; assistance in the facilitation of the requirements meet-ings; direction of SMS engineering personnel on all development and implementation activities; development and execution of SMS testing plans; monitoring of project schedules and budgets; and regular status reporting and pro-ject updates.	N/A	4	$206.86
94	SMS00094	Software Engineer (SE) Level 3	Primary responsibilities include; development and unit testing of the application per customer requirements and project schedule; corrective actions for program changes based on both SMS testing and customer acceptance testing activities; and deployment of the application to the customer production environ-ment. The deployment activities can include creation of installation media, documentation manuals, on-line HELP features and transition of the application to the SMS Customer Support Group.	N/A	8	$199.96

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95	SMS00095	Project Manager (PM) Level 3	Primary responsibilities include; assistance in the facilitation of the requirements meet-ings; direction of SMS engineering personnel on all development and implementation activities; development and execution of SMS testing plans; monitoring of project schedules and budgets; and regular status reporting and pro-ject updates.	N/A	8	$241.34
96	SMS00096	Business Analyst (BA) Level 2	Primarily responsible for the facilitation of requirements meetings with the primary pur-pose to finalize the required system and database requirements. Coordinate with SMS engineering staff and assist in the understanding of data and process requirements. Develop data conversion and system interface utilities and assist in building the required development and test environments. Provide on-going support to the SMS engineer-ing team for resolution of technical issues.	N/A	4	$199.94

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97	SMS00097	Database Administrator (DBA) Level 2	Responsible for the management and maintenance of selected database systems. Defines security procedures for user applications, indexing methods and file organization. Recommends database management products and services in support of customer defined requirements. Ensures optimum database per-formance and integrity. Integrate finalized system requirements with the appropriate database and migrate required data from existing databases to the desired platform.	N/A	4	$234.43

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98	SMS00098	Business Analyst (BA) Level 3	Primarily responsible for the facilitation of requirements meetings with the primary pur-pose to finalize the required system and database requirements. Coordinate with SMS engineering staff and assist in the understanding of data and process requirements. Develop data conversion and system interface utilities and assist in building the required development and test environments. Provide on-going support to the SMS engineer-ing team for resolution of technical issues.	N/A	8	$255.12