

Appendix D : Pricing Schedule**Agreement between the New York State Office of General Services and
Technology Professionals Group Inc. d/b/a Cloud and Things
for Project Based Information Technology Consulting Services****Contract Number: PB139AA****Table of Contents****Sheet #1: Pricing Schedule****Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.22 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

APPENDIX D: PRICING SCHEDULE

CONTRACTOR NAME:	Technology Professionals Group Inc. d/b/a Cloud and Things
FEDERAL ID:	820551694
NYS VENDOR ID:	1000032674
CONTRACT NUMBER:	PB139AA
DATE PRICELIST APPROVED BY OGS:	9/23/2016; Updated 9/27/2022; Updated 9/14/23

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	TPG-PEC-02	Program Executive Consultant	Lead the program with strategic and tactical directions throught the project. Mentor the leaders within project team to accomplish the goal set by the clients	Associate Degree plus	10+	\$201.96
2	TPG-EA-01	Sr Enterprise Architect I	Lead the project from architecture design, development and provide mentorship for implementation	Associate Degree plus	8+	\$158.10
3	TPG-SA-01	Sr Systems Analyst II	Perform the system assessment activities, collect all relevant information and anlyze to drive the outcomes defined by the project lead. Work with cross organziation to drive insight from assessment performed. Create required documentation for knowledge transfer and record keeping.	Associate Degree plus	5+	\$96.90
4	TPG-ARC-01	Architect	Designs software, writes algorithms, and engineers' new systems to improve performance and functional goals	BA/BS	6+	\$260.10
5	PG-TE-01	Training Expert	Strong presentation instruction and training skills a range of technical, operational, and/or management areas, adept with a variety of multimedia training platforms and methods	BA/BS	6+	\$260.10
6	TPG-UXUI-01	UX/UI Designer	Collaborates with product managers and engineers gathers requirements from users, designs ideas communicated using storyboards, process flows and/or sitemaps	BA/BS	6+	\$260.10

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
7	TPG-TL-01	Technical Lead	Manage technical operations, monitor and evaluate staff progress, assist with training and recruitment, set goals, and ensure overall client satisfaction	BA/BS	6+	\$217.26
8	TPG-ISA-01	Information Security Analyst	Uses and maintains software, firewalls and data encryption programs, protects sensitive information, checks for vulnerabilities in computer and network systems	Associate Degree	6+	\$201.96
9	TPG-MC-01	Managing Consultant	Works with business leadership, assess needs and identifies problems, gathers requirement information, and implement solutions	BA/BS	8+	\$198.90
10	TPG-RM-01	Relationship Manager	Manages customer relationships, identifying and communicating customer needs, resolves conflicts, keeps project on track	BA/BS	8+	\$198.90
11	TPG-SA-01	Security Architect	Identifies systems strengths and weaknesses, conduct penetration testing risk analyses, and white hat hacks on local area networks, wide area networks, and virtual private networks.	Associate Degree	6+	\$198.90
12	TPG-EM-01	Engagement Manager	Developing, maintaining, and facilitating client relationships, leading project teams from project planning through execution, managing the day-to-day activities solutions	BA/BS	8+	\$194.82
13	TPG-PC-01	Principle Consultant	Works directly with business, analyzing and planning business strategy, and advising clients on technology solutions, leading development of process mapping and requirements gathering	Associate Degree	4+	\$178.50
14	TPG-Dev-01	Developer 1	Designs algorithms and flowcharts, produces clean, efficient code based on specifications, integrate software components	BA/BS	2+	\$130.56
15	TPG-DA1-01	Developer/Analyst 1	Define, develop, test, and maintain software to support business goals	Associate Degree	< 1	\$86.70
16	TPG-QAL-01	Quality Analyst Lead	Plans and executes tests on software and other IT solutions to make sure they work as required. During and after testing, quality analysts recommend the changes needed for projects to meet quality guidelines	Associate Degree	2+	\$85.00

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
17	TPG-UAT-01	UAT Coordinator	Creates, maintenance and reviews of the test schedule across all testing tasks in the project. Coordinates the creation, maintenance and reviews of the User Acceptance Test Scenarios / Test Cases.	Associate Degree	2+	\$85.00