## Appendix D : Pricing Schedule

**Agreement between the New York State Office of General Services and**
**ZAMBRI & ASSOCIATES, LLC**
**for Project Based Information Technology Consulting Services**

**Contract Number:       PB148AA**

## Table of Contents

**Sheet #1: Pricing Schedule**

### Authorized Users please note the following:

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.22 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at http://osc.state.ny.us/agencies/travel/travel.htm. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

# PRICING SCHEDULE

| CONTRACTOR NAME: | ZAMBRI & ASSOCIATES, LLC |
|---|---|
| FEDERAL ID: | 82-0575643 |
| NYS VENDOR ID: | 1000041220 |
| CONTRACT NUMBER: | PB148AA |
| DATE PRICELIST APPROVED BY OGS: | 11/4/2016 |

| Item Number | SKU | Job Title | Job Description | Minimum Education / Certification Level | Minimum Years of Experience | NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel) |
|---|---|---|---|---|---|---|
| 1 | PM001 | Project Manager Entry Level | Coordinates assignments for the consultant/state project staff numbering up to 5. Focal point of contact regarding team status, meetings, reporting requirements, scope changes/extensions, andissues and concerns raised by consultant staff or Issuing Entity. | BS, BA or equivalent work experience | < 2 years | $100.00 |
| 2 | PM002 | Project Manager I | Coordinates and delegates the assignments for the consultant/state project staff numbering up to 10. Focal point of contact regarding project status, meetings, reporting requirements, scope changes/extensions, andissues and concerns raised by consultant staff or Issuing Entity. | BS, BA or equivalent work experience | 2 + years | $125.00 |
| 3 | PM003 | Project Manager II | Oversees medium scaled projects comprised of sub-projects and distinct deliverables. Coordinates and delegates assignments for consultant/state staff numbering over 10; focal point of contact for Issuing Entity regarding project status, meetings, reporting, scope changes and financial, administrative and technical issues | BS, BA or equivalent work experience | 4 + years | $175.00 |
| 4 | PM004 | Project Manager III | Oversees medium scaled projects comprised of sub-projects and distinct deliverables. Coordinates and delegates assignments for consultant/state staff numbering over 10; focal point of contact for Issuing Entity regarding project status, meetings, reporting, scope changes and financial, administrative and technical issues | BS, BA or equivalent work experience | 8 + years | $200.00 |
| 5 | P/A001 | Programmer / Analyst Entry Level | Write application software, data analysis, data access, data structures, data manipulation, databases, programming, testing & implementation, technical and user documentation, software conversions for mainframe, mid range, personal computers. | BS, BA or equivalent work experience | < 2 years | $80.00 |
| 6 | P/A002 | Programmer / Analyst I | Write application software, data analysis, data access, data structures, data manipulation, databases, programming, testing & implementation, technical and user documentation, software conversions for mainframe, mid range, personal computers. | BS, BA or equivalent work experience | 2 + years | $90.00 |

| | | | | | | |
|---|---|---|---|---|---|---|
| 7 | P/A003 | Programmer / Analyst II | Write application software, data analysis, data access, data structures, data manipulation, databases, programming, testing & implementation, technical and user documentation, software conversions for mainframe, mid range, personal computers. Assists and/or leads in the gathering of requirements, design of program specifications and implementation of software solutions. | BS, BA or equivalent work experience | 4 + years | $125.00 |
| 8 | P/A004 | Programmer / Analyst III | Write application software, data analysis, data access, data structures, data manipulation, databases, programming, testing & implementation, technical and user documentation, software conversions for mainframe, mid range, personal computers. Assists and/or leads in the gathering of requirements, design of program specifications and implementation of software solutions. | BS, BA or equivalent work experience | 8 + years | $160.00 |
| 9 | SP001 | Specalist Entry Level | Experienced in a particular technical and/or business application beyond the requirements addressed in the Programmer/Analyst Entry Level job classification/title. Examples of Specialists include but not limited to: Certified Instructor; Certified Network Engineer; Certified Systems Administrator; Data Administrator, Strategic Planning, Organizational Analysis and Data Modeling, Data Analytics | BS, BA or equivalent work experience | < 2 years | $90.00 |
| 10 | SP002 | Specalist I | Experienced in a particular technical and/or business application beyond the requirements addressed in the Programmer/Analyst Entry Level job classification/title. Examples of Specialists include but not limited to: Certified Instructor; Certified Network Engineer; Certified Systems Administrator; Data Administrator, Strategic Planning, Organizational Analysis and Data Modeling, Data Analytics | BS, BA or equivalent work experience | 2 + years | $135.00 |
| 11 | SP003 | Specalist II | Experienced in a particular technical and/or business application beyond the requirements addressed in the Programmer/Analyst Entry Level job classification/title. Examples of Specialists include but not limited to: Certified Instructor; Certified Network Engineer; Certified Systems Administrator; Data Administrator, Strategic Planning, Organizational Analysis and Data Modeling, Data Analytics | BS, BA or equivalent work experience | 4 + years | $160.00 |
| 12 | SP004 | Specalist III | Experienced in a particular technical and/or business application beyond the requirements addressed in the Programmer/Analyst Entry Level job classification/title. Examples of Specialists include but not limited to: Certified Instructor; Certified Network Engineer; Certified Systems Administrator; Data Administrator, Strategic Planning, Organizational Analysis and Data Modeling, Data Analytics | BS, BA or equivalent work experience | 8 + years | $185.00 |