

Group 71022 Award 23355 - Business Consulting Services
Attachment 1 - Pricing (Revised 11/05/2025)

| Vendor | Max Hourly Rate | Organizational Development | Change Management | Management & Business Analysis |
|-------------------------------|-----------------|----------------------------|-------------------|--------------------------------|
| Accenture LLP | \$299.00 | X | | X |
| BerryDunn | \$250.00 | X | X | |
| Boston Consulting Group, The | \$885.00 | X | X | X |
| Deloitte | \$248.52 | X | X | X |
| Eagle Hill Consulting | \$279.00 | | X | |
| Gartner Consulting | \$418.00 | X | | X |
| Integris Performance Advisors | \$200.00 | X | X | |
| Logic 20/20 | \$182.00 | X | X | X |
| McKinsey & Company | \$700.00 | X | X | X |
| Public Consulting Group | \$205.00 | X | | |

Determinations regarding claims for reimbursement are at the sole discretion of the Authorized User. All rules and regulations associated with travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds the OSC approved rates.

| Category Type | *General Category Description |
|---|--|
| Category 1: Organizational Development | A category devoted to improving the functioning of an organization's employees, work units, culture, management and business systems, processes, and structure. Bidder agrees to offer all of the disciplines below for this category and as further defined in Purchaser's scope of work. |
| Category 2: Change Management | A systematic approach to dealing with the transition or transformation of an organization's goals, processes or technologies. The purpose of change management is to implement strategies for affecting change, controlling change, and helping people to adapt to change. |
| Category 3: Management & Business Analysis | A disciplined approach to identify and define solutions that will maximize the value delivered by an organization to its stakeholders, with an emphasis on financial analysis. The Business Analyst is an agent of change. |

*Please see the *How To Use* document and/or *Terms and Conditions* for more information on each category.