



# Contract Award Notification

<b>Title</b>	: <b>Group 71022 – Business Consulting Services (Statewide)</b> Classification Code(s): 80, 86
<b>Award Number</b>	: <a href="#">PBG-23355</a>
<b>Contract Period</b>	: <b>January 24, 2025 – February 29, 2028</b>
<b>Bid Opening Date</b>	: <b>N/A</b>
<b>Date of Issue</b>	: <b>January 28, 2025</b>
<b>Specification Reference</b>	: <b>As Incorporated in The Piggyback Contract</b>
<b>Contractor Information</b>	: <b>Appears on Page 2 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Heidi Langley Title : Contract Management Specialist 3 Phone : 518-486-6051 E-mail : Heidi.Langley@ogs.ny.gov	<b>Procurement Services</b> <b>Customer Services</b>  Phone : 518-474-6717 E-mail : customer.services@ogs.ny.gov

**Procurement Services values your input.**  
**Complete and return "Contract Performance Report" at end of document.**

### Description

This Award establishes statewide contracts for the procurement of hourly-based Business Consulting Services for Authorized Users. The Pricing is organized into three categories: Organizational Development; Change Management; and Management & Business Analysis.

This Award has 15% MBE, 15% WBE and 3% SDVOB goal requirements.

PR # 23355

(Continued)

NYS OGS CONTRACT NUMBER	CONTRACTOR	FEDERAL ID #	NYS VENDOR ID #
PS70449	ACCENTURE LLP	72-0542904	1000042525
PS70450	BERRY DUNN MCNEIL & PARKER LLC	01-0523282	1100129124
PS70451	THE BOSTON CONSULTING GROUP INC	04-2432614	1100008390
PS70452	DELOITTE CONSULTING LLP	06-1454513	1000011249
PS70453	EAGLE HILL CONSULTING LLC	04-3771736	1100318393
PS70454	GARTNER INC	04-3099750	1000005269
PS70455	INTEGRIS PERFORMANCE ADVISORS	47-4867395	1100317859
PS70456	LOGIC 20/20 INC	20-4309994	1100222157
PS70457	MCKINSEY & COMPANY INC WASHINGTON DC	56-2405213	1100015424
PS70458	PUBLIC CONSULTING GROUP LLC	04-2942913	1000020382

CONTRACTOR	Organizational Development	Change Management	Management & Business Analysis
ACCENTURE LLP	X		X
BERRY DUNN MCNEIL & PARKER LLC	X	X	
THE BOSTON CONSULTING GROUP INC	X	X	X
DELOITTE CONSULTING LLP	X	X	X
EAGLE HILL CONSULTING LLC		X	
GARTNER INC	X		X
INTEGRIS PERFORMANCE ADVISORS	X	X	
LOGIC 20/20 INC	X	X	X
MCKINSEY & COMPANY INC WASHINGTON DC	X	X	X
PUBLIC CONSULTING GROUP LLC	X		

Cash Discount, If Shown, Should be Given Special Attention.

AGENCIES SHOULD NOTIFY NEW YORK STATE PROCUREMENT SERVICES PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO PROCUREMENT SERVICES.

## SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

## RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

Procurement Services supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS, RP, RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

## NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PRICE: A link to the Pricing file containing Not-to-Exceed prices can be found on the OGS Website at:

<https://ogs.ny.gov/award-23355>

**State of New York  
Office of General Services  
Procurement Services  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one Contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor.** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please complete this form & return via e-mail to Sean.mcmanus@ogs.ny.gov or mail to:**

OGS Procurement Services  
 Customer Services, 38th Floor  
 Attn: Heidi Langley  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
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