

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1	
Region 1 Markup %	100.00%

REGION 2	
Region 2 Markup %	100.00%

REGION 3	
Region 3 Markup %	100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$20.90	\$41.80
Business Analyst	Mid-Level	\$27.93	\$55.85
Business Analyst	Senior	\$33.56	\$67.12
Business Analyst	Expert	\$39.39	\$78.79
Cloud Engineer	Junior	\$23.09	\$46.18
Cloud Engineer	Mid-Level	\$34.83	\$69.66
Cloud Engineer	Senior	\$42.47	\$84.94
Cloud Engineer	Expert	\$47.20	\$94.39
Database Administrator	Junior	\$22.84	\$45.67
Database Administrator	Mid-Level	\$29.64	\$59.29
Database Administrator	Senior	\$36.35	\$72.70
Database Administrator	Expert	\$41.10	\$82.20
Database Architect	Junior	\$28.10	\$56.20
Database Architect	Mid-Level	\$35.13	\$70.25
Database Architect	Senior	\$42.84	\$85.68
Database Architect	Expert	\$47.60	\$95.20
Database Manager	Junior	\$22.29	\$44.58
Database Manager	Mid-Level	\$27.86	\$55.72
Database Manager	Senior	\$33.98	\$67.95
Database Manager	Expert	\$37.75	\$75.50
Graphic Designer	Junior	\$14.23	\$28.45
Graphic Designer	Mid-Level	\$16.96	\$33.92
Graphic Designer	Senior	\$20.68	\$41.36
Graphic Designer	Expert	\$22.98	\$45.96
Help Desk Manager	Junior	\$17.44	\$34.88
Help Desk Manager	Mid-Level	\$21.81	\$43.62
Help Desk Manager	Senior	\$26.59	\$53.18
Help Desk Manager	Expert	\$29.54	\$59.09
IT Manager	Junior	\$24.71	\$49.42
IT Manager	Mid-Level	\$30.89	\$61.78
IT Manager	Senior	\$37.68	\$75.35
IT Manager	Expert	\$41.86	\$83.71
IT Specialist	Junior	\$21.93	\$43.86
IT Specialist	Mid-Level	\$30.22	\$60.45
IT Specialist	Senior	\$36.29	\$72.57
IT Specialist	Expert	\$42.04	\$84.08
Network Administrator	Junior	\$20.59	\$41.19
Network Administrator	Mid-Level	\$25.74	\$51.47
Network Administrator	Senior	\$31.39	\$62.79
Network Administrator	Expert	\$34.88	\$69.77
Network Architect	Junior	\$27.86	\$55.72
Network Architect	Mid-Level	\$34.83	\$69.66
Network Architect	Senior	\$42.47	\$84.94

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$21.06	\$42.13
Business Analyst	Mid-Level	\$28.17	\$56.33
Business Analyst	Senior	\$34.20	\$68.39
Business Analyst	Expert	\$39.11	\$78.22
Cloud Engineer	Junior	\$23.25	\$46.51
Cloud Engineer	Mid-Level	\$35.02	\$70.03
Cloud Engineer	Senior	\$42.13	\$84.26
Cloud Engineer	Expert	\$46.94	\$93.89
Database Administrator	Junior	\$22.97	\$45.94
Database Administrator	Mid-Level	\$29.24	\$58.48
Database Administrator	Senior	\$36.49	\$72.99
Database Administrator	Expert	\$40.53	\$81.06
Database Architect	Junior	\$28.12	\$56.24
Database Architect	Mid-Level	\$34.96	\$69.92
Database Architect	Senior	\$42.92	\$85.83
Database Architect	Expert	\$47.39	\$94.78
Database Manager	Junior	\$22.43	\$44.86
Database Manager	Mid-Level	\$27.90	\$55.81
Database Manager	Senior	\$34.09	\$68.17
Database Manager	Expert	\$37.66	\$75.33
Graphic Designer	Junior	\$14.33	\$28.67
Graphic Designer	Mid-Level	\$16.87	\$33.75
Graphic Designer	Senior	\$20.74	\$41.47
Graphic Designer	Expert	\$22.89	\$45.78
Help Desk Manager	Junior	\$17.51	\$35.02
Help Desk Manager	Mid-Level	\$21.72	\$43.44
Help Desk Manager	Senior	\$26.39	\$52.79
Help Desk Manager	Expert	\$29.65	\$59.31
IT Manager	Junior	\$24.57	\$49.13
IT Manager	Mid-Level	\$30.75	\$61.50
IT Manager	Senior	\$37.75	\$75.50
IT Manager	Expert	\$41.91	\$83.82
IT Specialist	Junior	\$22.34	\$44.69
IT Specialist	Mid-Level	\$29.82	\$59.64
IT Specialist	Senior	\$35.95	\$71.89
IT Specialist	Expert	\$42.14	\$84.28
Network Administrator	Junior	\$20.57	\$41.14
Network Administrator	Mid-Level	\$25.66	\$51.32
Network Administrator	Senior	\$31.46	\$62.92
Network Administrator	Expert	\$34.91	\$69.81
Network Architect	Junior	\$27.90	\$55.81
Network Architect	Mid-Level	\$34.80	\$69.59
Network Architect	Senior	\$42.40	\$84.80

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$23.94	\$47.88
Business Analyst	Mid-Level	\$29.04	\$58.08
Business Analyst	Senior	\$36.76	\$73.51
Business Analyst	Expert	\$40.87	\$81.74
Cloud Engineer	Junior	\$25.62	\$51.23
Cloud Engineer	Mid-Level	\$36.32	\$72.64
Cloud Engineer	Senior	\$45.26	\$90.52
Cloud Engineer	Expert	\$49.43	\$98.86
Database Administrator	Junior	\$23.93	\$47.86
Database Administrator	Mid-Level	\$30.92	\$61.85
Database Administrator	Senior	\$39.44	\$78.87
Database Administrator	Expert	\$44.38	\$88.77
Database Architect	Junior	\$29.24	\$58.48
Database Architect	Mid-Level	\$36.80	\$73.60
Database Architect	Senior	\$45.88	\$91.76
Database Architect	Expert	\$49.39	\$98.79
Database Manager	Junior	\$23.70	\$47.40
Database Manager	Mid-Level	\$29.27	\$58.54
Database Manager	Senior	\$36.08	\$72.16
Database Manager	Expert	\$39.97	\$79.95
Graphic Designer	Junior	\$15.87	\$31.73
Graphic Designer	Mid-Level	\$17.93	\$35.87
Graphic Designer	Senior	\$22.16	\$44.32
Graphic Designer	Expert	\$24.54	\$49.09
Help Desk Manager	Junior	\$18.18	\$36.35
Help Desk Manager	Mid-Level	\$23.07	\$46.13
Help Desk Manager	Senior	\$27.55	\$55.11
Help Desk Manager	Expert	\$31.67	\$63.34
IT Manager	Junior	\$25.63	\$51.25
IT Manager	Mid-Level	\$32.36	\$64.71
IT Manager	Senior	\$39.60	\$79.20
IT Manager	Expert	\$43.98	\$87.96
IT Specialist	Junior	\$23.29	\$46.57
IT Specialist	Mid-Level	\$31.53	\$63.05
IT Specialist	Senior	\$38.97	\$77.93
IT Specialist	Expert	\$44.45	\$88.90
Network Administrator	Junior	\$21.40	\$42.81
Network Administrator	Mid-Level	\$26.98	\$53.97
Network Administrator	Senior	\$33.63	\$67.25
Network Administrator	Expert	\$37.34	\$74.67
Network Architect	Junior	\$29.00	\$58.00
Network Architect	Mid-Level	\$36.56	\$73.12
Network Architect	Senior	\$44.98	\$89.97

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup %

100.00%

REGION 2

Region 2 Markup %

100.00%

REGION 3

Region 3 Markup %

100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Expert	\$46.10	\$92.20
Operations Manager	Junior	\$23.75	\$47.49
Operations Manager	Mid-Level	\$29.68	\$59.35
Operations Manager	Senior	\$36.20	\$72.40
Operations Manager	Expert	\$40.21	\$80.43
Programmer	Junior	\$21.41	\$42.83
Programmer	Mid-Level	\$28.69	\$57.38
Programmer	Senior	\$34.67	\$69.33
Programmer	Expert	\$40.03	\$80.06
Project Manager	Junior	\$24.77	\$49.55
Project Manager	Mid-Level	\$30.03	\$60.05
Project Manager	Senior	\$38.87	\$77.74
Project Manager	Expert	\$46.51	\$93.01
Security Analyst	Junior	\$22.29	\$44.58
Security Analyst	Mid-Level	\$27.86	\$55.72
Security Analyst	Senior	\$33.98	\$67.95
Security Analyst	Expert	\$37.75	\$75.50
Security Manager	Junior	\$27.86	\$55.72
Security Manager	Mid-Level	\$34.83	\$69.66
Security Manager	Senior	\$42.47	\$84.94
Security Manager	Expert	\$47.20	\$94.39
Software Analyst	Junior	\$18.42	\$36.83
Software Analyst	Mid-Level	\$23.01	\$46.02
Software Analyst	Senior	\$28.07	\$56.14
Software Analyst	Expert	\$31.19	\$62.37
Software Architect	Junior	\$27.24	\$54.47
Software Architect	Mid-Level	\$35.60	\$71.19
Software Architect	Senior	\$42.74	\$85.48
Software Architect	Expert	\$46.85	\$93.69
Software Developer	Junior	\$22.38	\$44.76
Software Developer	Mid-Level	\$31.62	\$63.25
Software Developer	Senior	\$37.78	\$75.57
Software Developer	Expert	\$42.01	\$84.02
Software Manager	Junior	\$29.07	\$58.15
Software Manager	Mid-Level	\$36.34	\$72.68
Software Manager	Senior	\$44.32	\$88.63
Software Manager	Expert	\$47.27	\$94.54
Systems Administrator	Junior	\$20.17	\$40.33
Systems Administrator	Mid-Level	\$26.10	\$52.20
Systems Administrator	Senior	\$32.52	\$65.04
Systems Administrator	Expert	\$39.64	\$79.29
Systems Analyst	Junior	\$17.44	\$34.88

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Expert	\$46.18	\$92.36
Operations Manager	Junior	\$23.80	\$47.60
Operations Manager	Mid-Level	\$29.71	\$59.42
Operations Manager	Senior	\$36.11	\$72.22
Operations Manager	Expert	\$40.26	\$80.52
Programmer	Junior	\$20.96	\$41.91
Programmer	Mid-Level	\$28.54	\$57.08
Programmer	Senior	\$34.56	\$69.11
Programmer	Expert	\$39.06	\$78.13
Project Manager	Junior	\$24.83	\$49.66
Project Manager	Mid-Level	\$29.99	\$59.99
Project Manager	Senior	\$38.94	\$77.89
Project Manager	Expert	\$46.58	\$93.17
Security Analyst	Junior	\$22.27	\$44.54
Security Analyst	Mid-Level	\$27.90	\$55.81
Security Analyst	Senior	\$34.04	\$68.08
Security Analyst	Expert	\$37.70	\$75.39
Security Manager	Junior	\$27.85	\$55.70
Security Manager	Mid-Level	\$34.90	\$69.79
Security Manager	Senior	\$42.40	\$84.80
Security Manager	Expert	\$47.28	\$94.57
Software Analyst	Junior	\$18.26	\$36.53
Software Analyst	Mid-Level	\$22.98	\$45.96
Software Analyst	Senior	\$28.11	\$56.22
Software Analyst	Expert	\$31.07	\$62.13
Software Architect	Junior	\$27.26	\$54.52
Software Architect	Mid-Level	\$35.56	\$71.13
Software Architect	Senior	\$42.79	\$85.57
Software Architect	Expert	\$46.89	\$93.78
Software Developer	Junior	\$22.32	\$44.65
Software Developer	Mid-Level	\$31.57	\$63.14
Software Developer	Senior	\$37.75	\$75.50
Software Developer	Expert	\$42.07	\$84.15
Software Manager	Junior	\$29.10	\$58.19
Software Manager	Mid-Level	\$36.27	\$72.55
Software Manager	Senior	\$44.26	\$88.53
Software Manager	Expert	\$47.32	\$94.63
Systems Administrator	Junior	\$19.97	\$39.94
Systems Administrator	Mid-Level	\$25.34	\$50.69
Systems Administrator	Senior	\$32.94	\$65.87
Systems Administrator	Expert	\$39.83	\$79.66
Systems Analyst	Junior	\$17.49	\$34.97

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Expert	\$48.97	\$97.94
Operations Manager	Junior	\$25.20	\$50.40
Operations Manager	Mid-Level	\$31.18	\$62.35
Operations Manager	Senior	\$38.35	\$76.71
Operations Manager	Expert	\$42.25	\$84.50
Programmer	Junior	\$22.71	\$45.41
Programmer	Mid-Level	\$31.38	\$62.77
Programmer	Senior	\$38.68	\$77.36
Programmer	Expert	\$43.76	\$87.52
Project Manager	Junior	\$26.26	\$52.52
Project Manager	Mid-Level	\$30.85	\$61.69
Project Manager	Senior	\$41.45	\$82.90
Project Manager	Expert	\$49.22	\$98.44
Security Analyst	Junior	\$23.40	\$46.79
Security Analyst	Mid-Level	\$29.56	\$59.11
Security Analyst	Senior	\$36.39	\$72.79
Security Analyst	Expert	\$40.37	\$80.73
Security Manager	Junior	\$29.25	\$58.50
Security Manager	Mid-Level	\$36.60	\$73.21
Security Manager	Senior	\$44.56	\$89.12
Security Manager	Expert	\$49.20	\$98.40
Software Analyst	Junior	\$19.07	\$38.15
Software Analyst	Mid-Level	\$23.92	\$47.84
Software Analyst	Senior	\$29.77	\$59.55
Software Analyst	Expert	\$33.31	\$66.62
Software Architect	Junior	\$28.34	\$56.68
Software Architect	Mid-Level	\$37.36	\$74.72
Software Architect	Senior	\$45.76	\$91.52
Software Architect	Expert	\$48.69	\$97.39
Software Developer	Junior	\$23.47	\$46.94
Software Developer	Mid-Level	\$32.86	\$65.72
Software Developer	Senior	\$40.04	\$80.08
Software Developer	Expert	\$44.98	\$89.97
Software Manager	Junior	\$31.12	\$62.24
Software Manager	Mid-Level	\$40.67	\$81.35
Software Manager	Senior	\$46.51	\$93.01
Software Manager	Expert	\$48.97	\$97.94
Systems Administrator	Junior	\$22.30	\$44.60
Systems Administrator	Mid-Level	\$27.81	\$55.61
Systems Administrator	Senior	\$35.37	\$70.73
Systems Administrator	Expert	\$40.82	\$81.63
Systems Analyst	Junior	\$18.69	\$37.38

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup %

100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Mid-Level	\$21.81	\$43.62
Systems Analyst	Senior	\$26.59	\$53.18
Systems Analyst	Expert	\$29.54	\$59.09
Systems Architect	Junior	\$29.07	\$58.15
Systems Architect	Mid-Level	\$36.34	\$72.68
Systems Architect	Senior	\$44.32	\$88.63
Systems Architect	Expert	\$47.87	\$95.75
Systems Developer	Junior	\$21.56	\$43.11
Systems Developer	Mid-Level	\$26.95	\$53.90
Systems Developer	Senior	\$32.87	\$65.74
Systems Developer	Expert	\$36.53	\$73.05
Technical Writer	Junior	\$15.89	\$31.78
Technical Writer	Mid-Level	\$19.36	\$38.71
Technical Writer	Senior	\$23.32	\$46.64
Technical Writer	Expert	\$27.40	\$54.80
Tester	Junior	\$18.58	\$37.16
Tester	Mid-Level	\$22.84	\$45.67
Tester	Senior	\$28.07	\$56.14
Tester	Expert	\$31.32	\$62.64
Training Developer	Junior	\$18.30	\$36.59
Training Developer	Mid-Level	\$22.86	\$45.72
Training Developer	Senior	\$27.88	\$55.76
Training Developer	Expert	\$30.98	\$61.96
Web Administrator	Junior	\$16.96	\$33.92
Web Administrator	Mid-Level	\$21.20	\$42.39
Web Administrator	Senior	\$25.86	\$51.71
Web Administrator	Expert	\$28.72	\$57.45
Web Designer	Junior	\$15.26	\$30.53
Web Designer	Mid-Level	\$19.08	\$38.17
Web Designer	Senior	\$23.26	\$46.53
Web Designer	Expert	\$25.86	\$51.71
Web Developer	Junior	\$18.18	\$36.35
Web Developer	Mid-Level	\$22.72	\$45.43
Web Developer	Senior	\$27.70	\$55.39
Web Developer	Expert	\$30.78	\$61.56
Web Manager	Junior	\$18.90	\$37.80
Web Manager	Mid-Level	\$23.63	\$47.25
Web Manager	Senior	\$28.81	\$57.62
Web Manager	Expert	\$32.01	\$64.01

REGION 2

Region 2 Markup %

100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Mid-Level	\$21.72	\$43.44
Systems Analyst	Senior	\$26.65	\$53.29
Systems Analyst	Expert	\$29.65	\$59.31
Systems Architect	Junior	\$29.01	\$58.02
Systems Architect	Mid-Level	\$36.27	\$72.55
Systems Architect	Senior	\$44.21	\$88.42
Systems Architect	Expert	\$47.95	\$95.90
Systems Developer	Junior	\$21.61	\$43.22
Systems Developer	Mid-Level	\$26.97	\$53.95
Systems Developer	Senior	\$32.94	\$65.87
Systems Developer	Expert	\$36.66	\$73.32
Technical Writer	Junior	\$16.23	\$32.46
Technical Writer	Mid-Level	\$19.05	\$38.10
Technical Writer	Senior	\$22.82	\$45.63
Technical Writer	Expert	\$27.01	\$54.01
Tester	Junior	\$18.82	\$37.64
Tester	Mid-Level	\$23.25	\$46.51
Tester	Senior	\$27.74	\$55.48
Tester	Expert	\$31.02	\$62.04
Training Developer	Junior	\$18.33	\$36.66
Training Developer	Mid-Level	\$22.71	\$45.41
Training Developer	Senior	\$28.01	\$56.03
Training Developer	Expert	\$31.02	\$62.04
Web Administrator	Junior	\$16.88	\$33.77
Web Administrator	Mid-Level	\$21.13	\$42.26
Web Administrator	Senior	\$25.93	\$51.87
Web Administrator	Expert	\$28.78	\$57.56
Web Designer	Junior	\$15.32	\$30.64
Web Designer	Mid-Level	\$19.09	\$38.19
Web Designer	Senior	\$23.36	\$46.72
Web Designer	Expert	\$25.92	\$51.85
Web Developer	Junior	\$18.08	\$36.15
Web Developer	Mid-Level	\$22.76	\$45.52
Web Developer	Senior	\$27.79	\$55.59
Web Developer	Expert	\$30.84	\$61.67
Web Manager	Junior	\$18.93	\$37.86
Web Manager	Mid-Level	\$23.54	\$47.07
Web Manager	Senior	\$29.00	\$58.00
Web Manager	Expert	\$32.11	\$64.21

REGION 3

Region 3 Markup %

100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Mid-Level	\$23.29	\$46.57
Systems Analyst	Senior	\$28.21	\$56.42
Systems Analyst	Expert	\$31.08	\$62.15
Systems Architect	Junior	\$30.20	\$60.40
Systems Architect	Mid-Level	\$38.12	\$76.25
Systems Architect	Senior	\$47.36	\$94.72
Systems Architect	Expert	\$49.19	\$98.37
Systems Developer	Junior	\$22.66	\$45.32
Systems Developer	Mid-Level	\$28.58	\$57.16
Systems Developer	Senior	\$34.87	\$69.75
Systems Developer	Expert	\$39.15	\$78.31
Technical Writer	Junior	\$16.93	\$33.86
Technical Writer	Mid-Level	\$20.17	\$40.33
Technical Writer	Senior	\$24.58	\$49.15
Technical Writer	Expert	\$28.76	\$57.51
Tester	Junior	\$19.78	\$39.57
Tester	Mid-Level	\$23.90	\$47.80
Tester	Senior	\$29.38	\$58.76
Tester	Expert	\$33.72	\$67.45
Training Developer	Junior	\$19.23	\$38.45
Training Developer	Mid-Level	\$23.92	\$47.84
Training Developer	Senior	\$29.62	\$59.24
Training Developer	Expert	\$32.55	\$65.11
Web Administrator	Junior	\$17.77	\$35.54
Web Administrator	Mid-Level	\$24.62	\$49.24
Web Administrator	Senior	\$27.71	\$55.41
Web Administrator	Expert	\$30.76	\$61.52
Web Designer	Junior	\$16.25	\$32.50
Web Designer	Mid-Level	\$20.43	\$40.86
Web Designer	Senior	\$24.95	\$49.90
Web Designer	Expert	\$27.71	\$55.41
Web Developer	Junior	\$19.22	\$38.43
Web Developer	Mid-Level	\$24.33	\$48.65
Web Developer	Senior	\$29.69	\$59.37
Web Developer	Expert	\$32.97	\$65.94
Web Manager	Junior	\$19.86	\$39.72
Web Manager	Mid-Level	\$24.76	\$49.53
Web Manager	Senior	\$30.64	\$61.28
Web Manager	Expert	\$34.30	\$68.61

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$20.29	\$40.58
Business Analyst	Mid-Level	\$27.11	\$54.22
Business Analyst	Senior	\$32.58	\$65.17
Business Analyst	Expert	\$38.25	\$76.49
Cloud Engineer	Junior	\$22.42	\$44.83
Cloud Engineer	Mid-Level	\$33.82	\$67.63
Cloud Engineer	Senior	\$41.23	\$82.46
Cloud Engineer	Expert	\$45.82	\$91.64
Database Administrator	Junior	\$22.17	\$44.34
Database Administrator	Mid-Level	\$28.78	\$57.56
Database Administrator	Senior	\$35.29	\$70.58
Database Administrator	Expert	\$39.90	\$79.81
Database Architect	Junior	\$27.28	\$54.56
Database Architect	Mid-Level	\$34.10	\$68.21
Database Architect	Senior	\$41.59	\$83.18
Database Architect	Expert	\$46.21	\$92.43
Database Manager	Junior	\$21.64	\$43.28
Database Manager	Mid-Level	\$27.05	\$54.10
Database Manager	Senior	\$32.99	\$65.97
Database Manager	Expert	\$36.65	\$73.30
Graphic Designer	Junior	\$13.81	\$27.62
Graphic Designer	Mid-Level	\$16.47	\$32.93
Graphic Designer	Senior	\$20.08	\$40.16
Graphic Designer	Expert	\$22.31	\$44.62
Help Desk Manager	Junior	\$16.93	\$33.87
Help Desk Manager	Mid-Level	\$21.17	\$42.35
Help Desk Manager	Senior	\$25.82	\$51.63
Help Desk Manager	Expert	\$28.68	\$57.37
IT Manager	Junior	\$23.99	\$47.98
IT Manager	Mid-Level	\$29.99	\$59.98
IT Manager	Senior	\$36.58	\$73.16
IT Manager	Expert	\$40.64	\$81.27
IT Specialist	Junior	\$21.29	\$42.58
IT Specialist	Mid-Level	\$29.34	\$58.69
IT Specialist	Senior	\$35.23	\$70.46
IT Specialist	Expert	\$40.82	\$81.63
Network Administrator	Junior	\$19.99	\$39.99
Network Administrator	Mid-Level	\$24.99	\$49.97
Network Administrator	Senior	\$30.48	\$60.96
Network Administrator	Expert	\$33.87	\$67.74
Network Architect	Junior	\$27.05	\$54.10
Network Architect	Mid-Level	\$33.82	\$67.63
Network Architect	Senior	\$41.23	\$82.46

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$20.45	\$40.90
Business Analyst	Mid-Level	\$27.35	\$54.69
Business Analyst	Senior	\$33.20	\$66.40
Business Analyst	Expert	\$37.97	\$75.94
Cloud Engineer	Junior	\$22.58	\$45.15
Cloud Engineer	Mid-Level	\$34.00	\$67.99
Cloud Engineer	Senior	\$40.90	\$81.80
Cloud Engineer	Expert	\$45.58	\$91.15
Database Administrator	Junior	\$22.30	\$44.60
Database Administrator	Mid-Level	\$28.39	\$56.77
Database Administrator	Senior	\$35.43	\$70.86
Database Administrator	Expert	\$39.35	\$78.70
Database Architect	Junior	\$27.30	\$54.61
Database Architect	Mid-Level	\$33.94	\$67.89
Database Architect	Senior	\$41.67	\$83.33
Database Architect	Expert	\$46.01	\$92.02
Database Manager	Junior	\$21.78	\$43.56
Database Manager	Mid-Level	\$27.09	\$54.18
Database Manager	Senior	\$33.09	\$66.19
Database Manager	Expert	\$36.57	\$73.13
Graphic Designer	Junior	\$13.92	\$27.83
Graphic Designer	Mid-Level	\$16.38	\$32.76
Graphic Designer	Senior	\$20.13	\$40.26
Graphic Designer	Expert	\$22.23	\$44.45
Help Desk Manager	Junior	\$17.00	\$34.00
Help Desk Manager	Mid-Level	\$21.09	\$42.18
Help Desk Manager	Senior	\$25.62	\$51.25
Help Desk Manager	Expert	\$28.79	\$57.58
IT Manager	Junior	\$23.85	\$47.70
IT Manager	Mid-Level	\$29.85	\$59.71
IT Manager	Senior	\$36.65	\$73.30
IT Manager	Expert	\$40.69	\$81.38
IT Specialist	Junior	\$21.69	\$43.39
IT Specialist	Mid-Level	\$28.95	\$57.90
IT Specialist	Senior	\$34.90	\$69.80
IT Specialist	Expert	\$40.91	\$81.82
Network Administrator	Junior	\$19.97	\$39.95
Network Administrator	Mid-Level	\$24.91	\$49.83
Network Administrator	Senior	\$30.54	\$61.09
Network Administrator	Expert	\$33.89	\$67.78
Network Architect	Junior	\$27.09	\$54.18
Network Architect	Mid-Level	\$33.78	\$67.57
Network Architect	Senior	\$41.17	\$82.33

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$23.24	\$46.49
Business Analyst	Mid-Level	\$28.20	\$56.39
Business Analyst	Senior	\$35.69	\$71.37
Business Analyst	Expert	\$39.68	\$79.36
Cloud Engineer	Junior	\$24.87	\$49.74
Cloud Engineer	Mid-Level	\$35.26	\$70.52
Cloud Engineer	Senior	\$43.94	\$87.88
Cloud Engineer	Expert	\$47.99	\$95.98
Database Administrator	Junior	\$23.23	\$46.47
Database Administrator	Mid-Level	\$30.02	\$60.05
Database Administrator	Senior	\$38.29	\$76.58
Database Administrator	Expert	\$43.09	\$86.18
Database Architect	Junior	\$28.39	\$56.77
Database Architect	Mid-Level	\$35.73	\$71.46
Database Architect	Senior	\$44.55	\$89.09
Database Architect	Expert	\$47.96	\$95.91
Database Manager	Junior	\$23.01	\$46.02
Database Manager	Mid-Level	\$28.42	\$56.84
Database Manager	Senior	\$35.03	\$70.05
Database Manager	Expert	\$38.81	\$77.62
Graphic Designer	Junior	\$15.40	\$30.81
Graphic Designer	Mid-Level	\$17.41	\$34.82
Graphic Designer	Senior	\$21.51	\$43.03
Graphic Designer	Expert	\$23.83	\$47.66
Help Desk Manager	Junior	\$17.65	\$35.29
Help Desk Manager	Mid-Level	\$22.40	\$44.79
Help Desk Manager	Senior	\$26.75	\$53.50
Help Desk Manager	Expert	\$30.75	\$61.49
IT Manager	Junior	\$24.88	\$49.76
IT Manager	Mid-Level	\$31.41	\$62.83
IT Manager	Senior	\$38.45	\$76.90
IT Manager	Expert	\$42.70	\$85.39
IT Specialist	Junior	\$22.61	\$45.22
IT Specialist	Mid-Level	\$30.61	\$61.21
IT Specialist	Senior	\$37.83	\$75.66
IT Specialist	Expert	\$43.15	\$86.31
Network Administrator	Junior	\$20.78	\$41.56
Network Administrator	Mid-Level	\$26.20	\$52.40
Network Administrator	Senior	\$32.65	\$65.29
Network Administrator	Expert	\$36.25	\$72.50
Network Architect	Junior	\$28.15	\$56.31
Network Architect	Mid-Level	\$35.49	\$70.99
Network Architect	Senior	\$43.67	\$87.35

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1	
Region 1 Markup %	100.00%

REGION 2	
Region 2 Markup %	100.00%

REGION 3	
Region 3 Markup %	100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Expert	\$44.76	\$89.52
Operations Manager	Junior	\$23.05	\$46.11
Operations Manager	Mid-Level	\$28.81	\$57.62
Operations Manager	Senior	\$35.14	\$70.29
Operations Manager	Expert	\$39.04	\$78.09
Programmer	Junior	\$20.79	\$41.58
Programmer	Mid-Level	\$27.86	\$55.71
Programmer	Senior	\$33.66	\$67.31
Programmer	Expert	\$38.86	\$77.72
Project Manager	Junior	\$24.05	\$48.10
Project Manager	Mid-Level	\$29.15	\$58.30
Project Manager	Senior	\$37.74	\$75.47
Project Manager	Expert	\$45.15	\$90.30
Security Analyst	Junior	\$21.64	\$43.28
Security Analyst	Mid-Level	\$27.05	\$54.10
Security Analyst	Senior	\$32.99	\$65.97
Security Analyst	Expert	\$36.65	\$73.30
Security Manager	Junior	\$27.05	\$54.10
Security Manager	Mid-Level	\$33.82	\$67.63
Security Manager	Senior	\$41.23	\$82.46
Security Manager	Expert	\$45.82	\$91.64
Software Analyst	Junior	\$17.88	\$35.76
Software Analyst	Mid-Level	\$22.34	\$44.68
Software Analyst	Senior	\$27.25	\$54.50
Software Analyst	Expert	\$30.28	\$60.56
Software Architect	Junior	\$26.44	\$52.89
Software Architect	Mid-Level	\$34.56	\$69.12
Software Architect	Senior	\$41.50	\$82.99
Software Architect	Expert	\$45.48	\$90.96
Software Developer	Junior	\$21.73	\$43.45
Software Developer	Mid-Level	\$30.70	\$61.41
Software Developer	Senior	\$36.68	\$73.37
Software Developer	Expert	\$40.78	\$81.57
Software Manager	Junior	\$28.23	\$56.46
Software Manager	Mid-Level	\$35.28	\$70.56
Software Manager	Senior	\$43.03	\$86.05
Software Manager	Expert	\$45.90	\$91.79
Systems Administrator	Junior	\$19.58	\$39.16
Systems Administrator	Mid-Level	\$25.34	\$50.68
Systems Administrator	Senior	\$31.57	\$63.15
Systems Administrator	Expert	\$38.49	\$76.98
Systems Analyst	Junior	\$16.93	\$33.87

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Expert	\$44.83	\$89.67
Operations Manager	Junior	\$23.11	\$46.21
Operations Manager	Mid-Level	\$28.84	\$57.69
Operations Manager	Senior	\$35.06	\$70.12
Operations Manager	Expert	\$39.09	\$78.17
Programmer	Junior	\$20.34	\$40.69
Programmer	Mid-Level	\$27.71	\$55.41
Programmer	Senior	\$33.55	\$67.10
Programmer	Expert	\$37.93	\$75.85
Project Manager	Junior	\$24.11	\$48.21
Project Manager	Mid-Level	\$29.12	\$58.24
Project Manager	Senior	\$37.81	\$75.62
Project Manager	Expert	\$45.23	\$90.45
Security Analyst	Junior	\$21.62	\$43.24
Security Analyst	Mid-Level	\$27.09	\$54.18
Security Analyst	Senior	\$33.05	\$66.10
Security Analyst	Expert	\$36.60	\$73.20
Security Manager	Junior	\$27.04	\$54.08
Security Manager	Mid-Level	\$33.88	\$67.76
Security Manager	Senior	\$41.17	\$82.33
Security Manager	Expert	\$45.91	\$91.81
Software Analyst	Junior	\$17.73	\$35.46
Software Analyst	Mid-Level	\$22.31	\$44.62
Software Analyst	Senior	\$27.29	\$54.59
Software Analyst	Expert	\$30.16	\$60.32
Software Architect	Junior	\$26.46	\$52.93
Software Architect	Mid-Level	\$34.53	\$69.06
Software Architect	Senior	\$41.54	\$83.08
Software Architect	Expert	\$45.52	\$91.05
Software Developer	Junior	\$21.67	\$43.35
Software Developer	Mid-Level	\$30.65	\$61.30
Software Developer	Senior	\$36.65	\$73.30
Software Developer	Expert	\$40.85	\$81.70
Software Manager	Junior	\$28.25	\$56.50
Software Manager	Mid-Level	\$35.22	\$70.44
Software Manager	Senior	\$42.97	\$85.95
Software Manager	Expert	\$45.94	\$91.88
Systems Administrator	Junior	\$19.39	\$38.78
Systems Administrator	Mid-Level	\$24.60	\$49.21
Systems Administrator	Senior	\$31.98	\$63.96
Systems Administrator	Expert	\$38.67	\$77.34
Systems Analyst	Junior	\$16.98	\$33.95

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Expert	\$47.54	\$95.08
Operations Manager	Junior	\$24.47	\$48.93
Operations Manager	Mid-Level	\$30.27	\$60.53
Operations Manager	Senior	\$37.24	\$74.47
Operations Manager	Expert	\$41.02	\$82.04
Programmer	Junior	\$22.04	\$44.09
Programmer	Mid-Level	\$30.47	\$60.94
Programmer	Senior	\$37.56	\$75.11
Programmer	Expert	\$42.48	\$84.97
Project Manager	Junior	\$25.50	\$50.99
Project Manager	Mid-Level	\$29.95	\$59.90
Project Manager	Senior	\$40.24	\$80.49
Project Manager	Expert	\$47.79	\$95.57
Security Analyst	Junior	\$22.71	\$45.43
Security Analyst	Mid-Level	\$28.70	\$57.39
Security Analyst	Senior	\$35.33	\$70.67
Security Analyst	Expert	\$39.19	\$78.38
Security Manager	Junior	\$28.40	\$56.80
Security Manager	Mid-Level	\$35.54	\$71.07
Security Manager	Senior	\$43.26	\$86.52
Security Manager	Expert	\$47.76	\$95.53
Software Analyst	Junior	\$18.52	\$37.03
Software Analyst	Mid-Level	\$23.22	\$46.45
Software Analyst	Senior	\$28.91	\$57.82
Software Analyst	Expert	\$32.34	\$64.68
Software Architect	Junior	\$27.52	\$55.03
Software Architect	Mid-Level	\$36.27	\$72.54
Software Architect	Senior	\$44.43	\$88.86
Software Architect	Expert	\$47.28	\$94.55
Software Developer	Junior	\$22.79	\$45.58
Software Developer	Mid-Level	\$31.90	\$63.81
Software Developer	Senior	\$38.87	\$77.75
Software Developer	Expert	\$43.67	\$87.35
Software Manager	Junior	\$30.21	\$60.43
Software Manager	Mid-Level	\$39.49	\$78.98
Software Manager	Senior	\$45.15	\$90.30
Software Manager	Expert	\$47.54	\$95.08
Systems Administrator	Junior	\$21.65	\$43.30
Systems Administrator	Mid-Level	\$27.00	\$53.99
Systems Administrator	Senior	\$34.34	\$68.67
Systems Administrator	Expert	\$39.63	\$79.25
Systems Analyst	Junior	\$18.15	\$36.29

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Mid-Level	\$21.17	\$42.35
Systems Analyst	Senior	\$25.82	\$51.63
Systems Analyst	Expert	\$28.68	\$57.37
Systems Architect	Junior	\$28.23	\$56.46
Systems Architect	Mid-Level	\$35.28	\$70.56
Systems Architect	Senior	\$43.03	\$86.05
Systems Architect	Expert	\$46.48	\$92.96
Systems Developer	Junior	\$20.93	\$41.86
Systems Developer	Mid-Level	\$26.17	\$52.33
Systems Developer	Senior	\$31.91	\$63.83
Systems Developer	Expert	\$35.46	\$70.92
Technical Writer	Junior	\$15.43	\$30.85
Technical Writer	Mid-Level	\$18.79	\$37.59
Technical Writer	Senior	\$22.64	\$45.28
Technical Writer	Expert	\$26.60	\$53.20
Tester	Junior	\$18.04	\$36.08
Tester	Mid-Level	\$22.17	\$44.34
Tester	Senior	\$27.25	\$54.50
Tester	Expert	\$30.41	\$60.81
Training Developer	Junior	\$17.76	\$35.53
Training Developer	Mid-Level	\$22.19	\$44.39
Training Developer	Senior	\$27.07	\$54.14
Training Developer	Expert	\$30.08	\$60.15
Web Administrator	Junior	\$16.47	\$32.93
Web Administrator	Mid-Level	\$20.58	\$41.16
Web Administrator	Senior	\$25.10	\$50.21
Web Administrator	Expert	\$27.89	\$55.78
Web Designer	Junior	\$14.82	\$29.64
Web Designer	Mid-Level	\$18.53	\$37.06
Web Designer	Senior	\$22.59	\$45.17
Web Designer	Expert	\$25.10	\$50.21
Web Developer	Junior	\$17.65	\$35.29
Web Developer	Mid-Level	\$22.06	\$44.11
Web Developer	Senior	\$26.89	\$53.78
Web Developer	Expert	\$29.88	\$59.77
Web Manager	Junior	\$18.35	\$36.69
Web Manager	Mid-Level	\$22.94	\$45.87
Web Manager	Senior	\$27.97	\$55.95
Web Manager	Expert	\$31.07	\$62.15

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Mid-Level	\$21.09	\$42.18
Systems Analyst	Senior	\$25.87	\$51.74
Systems Analyst	Expert	\$28.79	\$57.58
Systems Architect	Junior	\$28.16	\$56.33
Systems Architect	Mid-Level	\$35.22	\$70.44
Systems Architect	Senior	\$42.92	\$85.84
Systems Architect	Expert	\$46.55	\$93.11
Systems Developer	Junior	\$20.98	\$41.96
Systems Developer	Mid-Level	\$26.19	\$52.38
Systems Developer	Senior	\$31.98	\$63.96
Systems Developer	Expert	\$35.59	\$71.18
Technical Writer	Junior	\$15.76	\$31.51
Technical Writer	Mid-Level	\$18.50	\$36.99
Technical Writer	Senior	\$22.15	\$44.30
Technical Writer	Expert	\$26.22	\$52.44
Tester	Junior	\$18.27	\$36.55
Tester	Mid-Level	\$22.58	\$45.15
Tester	Senior	\$26.93	\$53.86
Tester	Expert	\$30.12	\$60.24
Training Developer	Junior	\$17.79	\$35.59
Training Developer	Mid-Level	\$22.04	\$44.09
Training Developer	Senior	\$27.20	\$54.39
Training Developer	Expert	\$30.12	\$60.24
Web Administrator	Junior	\$16.39	\$32.79
Web Administrator	Mid-Level	\$20.51	\$41.03
Web Administrator	Senior	\$25.18	\$50.36
Web Administrator	Expert	\$27.94	\$55.88
Web Designer	Junior	\$14.87	\$29.75
Web Designer	Mid-Level	\$18.54	\$37.08
Web Designer	Senior	\$22.68	\$45.36
Web Designer	Expert	\$25.17	\$50.34
Web Developer	Junior	\$17.55	\$35.10
Web Developer	Mid-Level	\$22.10	\$44.20
Web Developer	Senior	\$26.98	\$53.97
Web Developer	Expert	\$29.94	\$59.88
Web Manager	Junior	\$18.38	\$36.76
Web Manager	Mid-Level	\$22.85	\$45.70
Web Manager	Senior	\$28.15	\$56.31
Web Manager	Expert	\$31.17	\$62.34

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Mid-Level	\$22.61	\$45.22
Systems Analyst	Senior	\$27.39	\$54.78
Systems Analyst	Expert	\$30.17	\$60.34
Systems Architect	Junior	\$29.32	\$58.64
Systems Architect	Mid-Level	\$37.01	\$74.03
Systems Architect	Senior	\$45.98	\$91.96
Systems Architect	Expert	\$47.75	\$95.51
Systems Developer	Junior	\$22.00	\$44.00
Systems Developer	Mid-Level	\$27.75	\$55.50
Systems Developer	Senior	\$33.86	\$67.72
Systems Developer	Expert	\$38.01	\$76.02
Technical Writer	Junior	\$16.44	\$32.87
Technical Writer	Mid-Level	\$19.58	\$39.16
Technical Writer	Senior	\$23.86	\$47.72
Technical Writer	Expert	\$27.92	\$55.84
Tester	Junior	\$19.21	\$38.42
Tester	Mid-Level	\$23.20	\$46.40
Tester	Senior	\$28.53	\$57.05
Tester	Expert	\$32.74	\$65.49
Training Developer	Junior	\$18.67	\$37.33
Training Developer	Mid-Level	\$23.22	\$46.45
Training Developer	Senior	\$28.76	\$57.52
Training Developer	Expert	\$31.61	\$63.21
Web Administrator	Junior	\$17.25	\$34.51
Web Administrator	Mid-Level	\$23.90	\$47.81
Web Administrator	Senior	\$26.90	\$53.80
Web Administrator	Expert	\$29.86	\$59.73
Web Designer	Junior	\$15.78	\$31.55
Web Designer	Mid-Level	\$19.83	\$39.67
Web Designer	Senior	\$24.22	\$48.44
Web Designer	Expert	\$26.90	\$53.80
Web Developer	Junior	\$18.66	\$37.31
Web Developer	Mid-Level	\$23.62	\$47.23
Web Developer	Senior	\$28.82	\$57.65
Web Developer	Expert	\$32.01	\$64.02
Web Manager	Junior	\$19.28	\$38.56
Web Manager	Mid-Level	\$24.04	\$48.08
Web Manager	Senior	\$29.75	\$59.49
Web Manager	Expert	\$33.31	\$66.61

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$19.70	\$39.40
Business Analyst	Mid-Level	\$26.32	\$52.64
Business Analyst	Senior	\$31.63	\$63.27
Business Analyst	Expert	\$37.13	\$74.26
Cloud Engineer	Junior	\$21.76	\$43.53
Cloud Engineer	Mid-Level	\$32.83	\$65.66
Cloud Engineer	Senior	\$40.03	\$80.06
Cloud Engineer	Expert	\$44.49	\$88.97
Database Administrator	Junior	\$21.53	\$43.05
Database Administrator	Mid-Level	\$27.94	\$55.88
Database Administrator	Senior	\$34.26	\$68.53
Database Administrator	Expert	\$38.74	\$77.48
Database Architect	Junior	\$26.49	\$52.97
Database Architect	Mid-Level	\$33.11	\$66.22
Database Architect	Senior	\$40.38	\$80.76
Database Architect	Expert	\$44.87	\$89.74
Database Manager	Junior	\$21.01	\$42.02
Database Manager	Mid-Level	\$26.26	\$52.52
Database Manager	Senior	\$32.03	\$64.05
Database Manager	Expert	\$35.58	\$71.17
Graphic Designer	Junior	\$13.41	\$26.82
Graphic Designer	Mid-Level	\$15.99	\$31.97
Graphic Designer	Senior	\$19.49	\$38.99
Graphic Designer	Expert	\$21.66	\$43.32
Help Desk Manager	Junior	\$16.44	\$32.88
Help Desk Manager	Mid-Level	\$20.56	\$41.11
Help Desk Manager	Senior	\$25.06	\$50.13
Help Desk Manager	Expert	\$27.85	\$55.70
IT Manager	Junior	\$23.29	\$46.58
IT Manager	Mid-Level	\$29.12	\$58.24
IT Manager	Senior	\$35.51	\$71.03
IT Manager	Expert	\$39.45	\$78.91
IT Specialist	Junior	\$20.67	\$41.34
IT Specialist	Mid-Level	\$28.49	\$56.98
IT Specialist	Senior	\$34.20	\$68.41
IT Specialist	Expert	\$39.63	\$79.26
Network Administrator	Junior	\$19.41	\$38.82
Network Administrator	Mid-Level	\$24.26	\$48.52
Network Administrator	Senior	\$29.59	\$59.18
Network Administrator	Expert	\$32.88	\$65.76
Network Architect	Junior	\$26.26	\$52.52

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$19.86	\$39.71
Business Analyst	Mid-Level	\$26.55	\$53.10
Business Analyst	Senior	\$32.23	\$64.47
Business Analyst	Expert	\$36.86	\$73.73
Cloud Engineer	Junior	\$21.92	\$43.84
Cloud Engineer	Mid-Level	\$33.01	\$66.01
Cloud Engineer	Senior	\$39.71	\$79.42
Cloud Engineer	Expert	\$44.25	\$88.50
Database Administrator	Junior	\$21.65	\$43.30
Database Administrator	Mid-Level	\$27.56	\$55.12
Database Administrator	Senior	\$34.40	\$68.80
Database Administrator	Expert	\$38.20	\$76.41
Database Architect	Junior	\$26.51	\$53.02
Database Architect	Mid-Level	\$32.95	\$65.91
Database Architect	Senior	\$40.45	\$80.91
Database Architect	Expert	\$44.67	\$89.34
Database Manager	Junior	\$21.14	\$42.29
Database Manager	Mid-Level	\$26.30	\$52.60
Database Manager	Senior	\$32.13	\$64.26
Database Manager	Expert	\$35.50	\$71.00
Graphic Designer	Junior	\$13.51	\$27.02
Graphic Designer	Mid-Level	\$15.90	\$31.81
Graphic Designer	Senior	\$19.55	\$39.09
Graphic Designer	Expert	\$21.58	\$43.16
Help Desk Manager	Junior	\$16.50	\$33.01
Help Desk Manager	Mid-Level	\$20.47	\$40.95
Help Desk Manager	Senior	\$24.88	\$49.76
Help Desk Manager	Expert	\$27.95	\$55.90
IT Manager	Junior	\$23.16	\$46.31
IT Manager	Mid-Level	\$28.98	\$57.97
IT Manager	Senior	\$35.58	\$71.17
IT Manager	Expert	\$39.50	\$79.01
IT Specialist	Junior	\$21.06	\$42.12
IT Specialist	Mid-Level	\$28.11	\$56.21
IT Specialist	Senior	\$33.88	\$67.77
IT Specialist	Expert	\$39.72	\$79.44
Network Administrator	Junior	\$19.39	\$38.78
Network Administrator	Mid-Level	\$24.19	\$48.37
Network Administrator	Senior	\$29.65	\$59.31
Network Administrator	Expert	\$32.90	\$65.81
Network Architect	Junior	\$26.30	\$52.60

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$22.57	\$45.14
Business Analyst	Mid-Level	\$27.37	\$54.75
Business Analyst	Senior	\$34.65	\$69.29
Business Analyst	Expert	\$38.52	\$77.05
Cloud Engineer	Junior	\$24.15	\$48.29
Cloud Engineer	Mid-Level	\$34.23	\$68.47
Cloud Engineer	Senior	\$42.66	\$85.32
Cloud Engineer	Expert	\$46.59	\$93.18
Database Administrator	Junior	\$22.56	\$45.12
Database Administrator	Mid-Level	\$29.15	\$58.30
Database Administrator	Senior	\$37.17	\$74.35
Database Administrator	Expert	\$41.84	\$83.67
Database Architect	Junior	\$27.56	\$55.12
Database Architect	Mid-Level	\$34.69	\$69.37
Database Architect	Senior	\$43.25	\$86.50
Database Architect	Expert	\$46.56	\$93.12
Database Manager	Junior	\$22.34	\$44.68
Database Manager	Mid-Level	\$27.59	\$55.18
Database Manager	Senior	\$34.01	\$68.01
Database Manager	Expert	\$37.68	\$75.36
Graphic Designer	Junior	\$14.96	\$29.91
Graphic Designer	Mid-Level	\$16.91	\$33.81
Graphic Designer	Senior	\$20.89	\$41.77
Graphic Designer	Expert	\$23.14	\$46.27
Help Desk Manager	Junior	\$17.13	\$34.26
Help Desk Manager	Mid-Level	\$21.74	\$43.49
Help Desk Manager	Senior	\$25.97	\$51.94
Help Desk Manager	Expert	\$29.85	\$59.70
IT Manager	Junior	\$24.16	\$48.31
IT Manager	Mid-Level	\$30.50	\$61.00
IT Manager	Senior	\$37.33	\$74.66
IT Manager	Expert	\$41.45	\$82.91
IT Specialist	Junior	\$21.95	\$43.90
IT Specialist	Mid-Level	\$29.72	\$59.43
IT Specialist	Senior	\$36.73	\$73.46
IT Specialist	Expert	\$41.90	\$83.79
Network Administrator	Junior	\$20.18	\$40.35
Network Administrator	Mid-Level	\$25.44	\$50.87
Network Administrator	Senior	\$31.70	\$63.39
Network Administrator	Expert	\$35.19	\$70.39
Network Architect	Junior	\$27.33	\$54.67

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Mid-Level	\$32.83	\$65.66
Network Architect	Senior	\$40.03	\$80.06
Network Architect	Expert	\$43.45	\$86.91
Operations Manager	Junior	\$22.38	\$44.76
Operations Manager	Mid-Level	\$27.97	\$55.95
Operations Manager	Senior	\$34.12	\$68.24
Operations Manager	Expert	\$37.91	\$75.81
Programmer	Junior	\$20.19	\$40.37
Programmer	Mid-Level	\$27.04	\$54.09
Programmer	Senior	\$32.68	\$65.35
Programmer	Expert	\$37.73	\$75.46
Project Manager	Junior	\$23.35	\$46.70
Project Manager	Mid-Level	\$28.30	\$56.61
Project Manager	Senior	\$36.64	\$73.27
Project Manager	Expert	\$43.84	\$87.67
Security Analyst	Junior	\$21.01	\$42.02
Security Analyst	Mid-Level	\$26.26	\$52.52
Security Analyst	Senior	\$32.03	\$64.05
Security Analyst	Expert	\$35.58	\$71.17
Security Manager	Junior	\$26.26	\$52.52
Security Manager	Mid-Level	\$32.83	\$65.66
Security Manager	Senior	\$40.03	\$80.06
Security Manager	Expert	\$44.49	\$88.97
Software Analyst	Junior	\$17.36	\$34.72
Software Analyst	Mid-Level	\$21.69	\$43.38
Software Analyst	Senior	\$26.46	\$52.91
Software Analyst	Expert	\$29.40	\$58.79
Software Architect	Junior	\$25.67	\$51.35
Software Architect	Mid-Level	\$33.55	\$67.11
Software Architect	Senior	\$40.29	\$80.58
Software Architect	Expert	\$44.16	\$88.31
Software Developer	Junior	\$21.09	\$42.19
Software Developer	Mid-Level	\$29.81	\$59.62
Software Developer	Senior	\$35.62	\$71.23
Software Developer	Expert	\$39.60	\$79.19
Software Manager	Junior	\$27.41	\$54.81
Software Manager	Mid-Level	\$34.25	\$68.51
Software Manager	Senior	\$41.77	\$83.55
Software Manager	Expert	\$44.56	\$89.12
Systems Administrator	Junior	\$19.01	\$38.02

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Mid-Level	\$32.80	\$65.60
Network Architect	Senior	\$39.97	\$79.94
Network Architect	Expert	\$43.53	\$87.05
Operations Manager	Junior	\$22.43	\$44.87
Operations Manager	Mid-Level	\$28.00	\$56.01
Operations Manager	Senior	\$34.04	\$68.08
Operations Manager	Expert	\$37.95	\$75.89
Programmer	Junior	\$19.75	\$39.50
Programmer	Mid-Level	\$26.90	\$53.80
Programmer	Senior	\$32.57	\$65.15
Programmer	Expert	\$36.82	\$73.64
Project Manager	Junior	\$23.40	\$46.81
Project Manager	Mid-Level	\$28.27	\$56.54
Project Manager	Senior	\$36.71	\$73.42
Project Manager	Expert	\$43.91	\$87.82
Security Analyst	Junior	\$20.99	\$41.98
Security Analyst	Mid-Level	\$26.30	\$52.60
Security Analyst	Senior	\$32.09	\$64.18
Security Analyst	Expert	\$35.53	\$71.07
Security Manager	Junior	\$26.25	\$52.50
Security Manager	Mid-Level	\$32.89	\$65.79
Security Manager	Senior	\$39.97	\$79.94
Security Manager	Expert	\$44.57	\$89.14
Software Analyst	Junior	\$17.21	\$34.43
Software Analyst	Mid-Level	\$21.66	\$43.32
Software Analyst	Senior	\$26.50	\$53.00
Software Analyst	Expert	\$29.28	\$58.57
Software Architect	Junior	\$25.69	\$51.39
Software Architect	Mid-Level	\$33.52	\$67.04
Software Architect	Senior	\$40.33	\$80.66
Software Architect	Expert	\$44.20	\$88.39
Software Developer	Junior	\$21.04	\$42.08
Software Developer	Mid-Level	\$29.76	\$59.51
Software Developer	Senior	\$35.58	\$71.17
Software Developer	Expert	\$39.66	\$79.32
Software Manager	Junior	\$27.43	\$54.85
Software Manager	Mid-Level	\$34.19	\$68.38
Software Manager	Senior	\$41.72	\$83.44
Software Manager	Expert	\$44.60	\$89.20
Systems Administrator	Junior	\$18.82	\$37.65

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Mid-Level	\$34.46	\$68.92
Network Architect	Senior	\$42.40	\$84.81
Network Architect	Expert	\$46.16	\$92.31
Operations Manager	Junior	\$23.75	\$47.51
Operations Manager	Mid-Level	\$29.39	\$58.77
Operations Manager	Senior	\$36.15	\$72.30
Operations Manager	Expert	\$39.82	\$79.65
Programmer	Junior	\$21.40	\$42.80
Programmer	Mid-Level	\$29.58	\$59.16
Programmer	Senior	\$36.46	\$72.92
Programmer	Expert	\$41.25	\$82.49
Project Manager	Junior	\$24.75	\$49.51
Project Manager	Mid-Level	\$29.08	\$58.15
Project Manager	Senior	\$39.07	\$78.14
Project Manager	Expert	\$46.39	\$92.79
Security Analyst	Junior	\$22.05	\$44.10
Security Analyst	Mid-Level	\$27.86	\$55.72
Security Analyst	Senior	\$34.31	\$68.61
Security Analyst	Expert	\$38.05	\$76.10
Security Manager	Junior	\$27.57	\$55.14
Security Manager	Mid-Level	\$34.50	\$69.00
Security Manager	Senior	\$42.00	\$84.00
Security Manager	Expert	\$46.37	\$92.75
Software Analyst	Junior	\$17.98	\$35.96
Software Analyst	Mid-Level	\$22.55	\$45.09
Software Analyst	Senior	\$28.07	\$56.13
Software Analyst	Expert	\$31.40	\$62.79
Software Architect	Junior	\$26.71	\$53.43
Software Architect	Mid-Level	\$35.21	\$70.43
Software Architect	Senior	\$43.13	\$86.27
Software Architect	Expert	\$45.90	\$91.80
Software Developer	Junior	\$22.12	\$44.25
Software Developer	Mid-Level	\$30.97	\$61.95
Software Developer	Senior	\$37.74	\$75.48
Software Developer	Expert	\$42.40	\$84.81
Software Manager	Junior	\$29.33	\$58.67
Software Manager	Mid-Level	\$38.34	\$76.68
Software Manager	Senior	\$43.84	\$87.67
Software Manager	Expert	\$46.16	\$92.31
Systems Administrator	Junior	\$21.02	\$42.04

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Mid-Level	\$24.60	\$49.20
Systems Administrator	Senior	\$30.65	\$61.31
Systems Administrator	Expert	\$37.37	\$74.74
Systems Analyst	Junior	\$16.44	\$32.88
Systems Analyst	Mid-Level	\$20.56	\$41.11
Systems Analyst	Senior	\$25.06	\$50.13
Systems Analyst	Expert	\$27.85	\$55.70
Systems Architect	Junior	\$27.41	\$54.81
Systems Architect	Mid-Level	\$34.25	\$68.51
Systems Architect	Senior	\$41.77	\$83.55
Systems Architect	Expert	\$45.13	\$90.25
Systems Developer	Junior	\$20.32	\$40.64
Systems Developer	Mid-Level	\$25.40	\$50.81
Systems Developer	Senior	\$30.98	\$61.97
Systems Developer	Expert	\$34.43	\$68.86
Technical Writer	Junior	\$14.98	\$29.95
Technical Writer	Mid-Level	\$18.25	\$36.49
Technical Writer	Senior	\$21.98	\$43.96
Technical Writer	Expert	\$25.83	\$51.65
Tester	Junior	\$17.51	\$35.03
Tester	Mid-Level	\$21.53	\$43.05
Tester	Senior	\$26.46	\$52.91
Tester	Expert	\$29.52	\$59.04
Training Developer	Junior	\$17.25	\$34.49
Training Developer	Mid-Level	\$21.55	\$43.09
Training Developer	Senior	\$26.28	\$52.56
Training Developer	Expert	\$29.20	\$58.40
Web Administrator	Junior	\$15.99	\$31.97
Web Administrator	Mid-Level	\$19.98	\$39.96
Web Administrator	Senior	\$24.37	\$48.75
Web Administrator	Expert	\$27.08	\$54.15
Web Designer	Junior	\$14.39	\$28.78
Web Designer	Mid-Level	\$17.99	\$35.98
Web Designer	Senior	\$21.93	\$43.86
Web Designer	Expert	\$24.37	\$48.75
Web Developer	Junior	\$17.13	\$34.26
Web Developer	Mid-Level	\$21.41	\$42.83
Web Developer	Senior	\$26.11	\$52.21
Web Developer	Expert	\$29.01	\$58.03
Web Manager	Junior	\$17.81	\$35.63

REGION 2

Region 2 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Mid-Level	\$23.89	\$47.78
Systems Administrator	Senior	\$31.05	\$62.09
Systems Administrator	Expert	\$37.54	\$75.09
Systems Analyst	Junior	\$16.48	\$32.96
Systems Analyst	Mid-Level	\$20.47	\$40.95
Systems Analyst	Senior	\$25.12	\$50.23
Systems Analyst	Expert	\$27.95	\$55.90
Systems Architect	Junior	\$27.34	\$54.69
Systems Architect	Mid-Level	\$34.19	\$68.38
Systems Architect	Senior	\$41.67	\$83.34
Systems Architect	Expert	\$45.20	\$90.40
Systems Developer	Junior	\$20.37	\$40.74
Systems Developer	Mid-Level	\$25.43	\$50.85
Systems Developer	Senior	\$31.05	\$62.09
Systems Developer	Expert	\$34.55	\$69.11
Technical Writer	Junior	\$15.30	\$30.59
Technical Writer	Mid-Level	\$17.96	\$35.91
Technical Writer	Senior	\$21.51	\$43.01
Technical Writer	Expert	\$25.46	\$50.91
Tester	Junior	\$17.74	\$35.48
Tester	Mid-Level	\$21.92	\$43.84
Tester	Senior	\$26.15	\$52.29
Tester	Expert	\$29.24	\$58.48
Training Developer	Junior	\$17.28	\$34.55
Training Developer	Mid-Level	\$21.40	\$42.80
Training Developer	Senior	\$26.40	\$52.81
Training Developer	Expert	\$29.24	\$58.48
Web Administrator	Junior	\$15.92	\$31.83
Web Administrator	Mid-Level	\$19.92	\$39.83
Web Administrator	Senior	\$24.45	\$48.89
Web Administrator	Expert	\$27.13	\$54.25
Web Designer	Junior	\$14.44	\$28.88
Web Designer	Mid-Level	\$18.00	\$36.00
Web Designer	Senior	\$22.02	\$44.04
Web Designer	Expert	\$24.43	\$48.87
Web Developer	Junior	\$17.04	\$34.08
Web Developer	Mid-Level	\$21.45	\$42.91
Web Developer	Senior	\$26.20	\$52.40
Web Developer	Expert	\$29.07	\$58.13
Web Manager	Junior	\$17.84	\$35.69

REGION 3

Region 3 Markup % 100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Mid-Level	\$26.21	\$52.42
Systems Administrator	Senior	\$33.34	\$66.67
Systems Administrator	Expert	\$38.47	\$76.95
Systems Analyst	Junior	\$17.62	\$35.23
Systems Analyst	Mid-Level	\$21.95	\$43.90
Systems Analyst	Senior	\$26.59	\$53.18
Systems Analyst	Expert	\$29.29	\$58.59
Systems Architect	Junior	\$28.47	\$56.94
Systems Architect	Mid-Level	\$35.94	\$71.87
Systems Architect	Senior	\$44.64	\$89.28
Systems Architect	Expert	\$46.36	\$92.73
Systems Developer	Junior	\$21.36	\$42.72
Systems Developer	Mid-Level	\$26.94	\$53.88
Systems Developer	Senior	\$32.87	\$65.74
Systems Developer	Expert	\$36.90	\$73.81
Technical Writer	Junior	\$15.96	\$31.91
Technical Writer	Mid-Level	\$19.01	\$38.02
Technical Writer	Senior	\$23.17	\$46.33
Technical Writer	Expert	\$27.11	\$54.21
Tester	Junior	\$18.65	\$37.30
Tester	Mid-Level	\$22.53	\$45.05
Tester	Senior	\$27.69	\$55.39
Tester	Expert	\$31.79	\$63.58
Training Developer	Junior	\$18.12	\$36.24
Training Developer	Mid-Level	\$22.55	\$45.09
Training Developer	Senior	\$27.92	\$55.84
Training Developer	Expert	\$30.69	\$61.37
Web Administrator	Junior	\$16.75	\$33.50
Web Administrator	Mid-Level	\$23.21	\$46.41
Web Administrator	Senior	\$26.12	\$52.23
Web Administrator	Expert	\$28.99	\$57.99
Web Designer	Junior	\$15.32	\$30.63
Web Designer	Mid-Level	\$19.26	\$38.51
Web Designer	Senior	\$23.52	\$47.03
Web Designer	Expert	\$26.12	\$52.23
Web Developer	Junior	\$18.11	\$36.22
Web Developer	Mid-Level	\$22.93	\$45.86
Web Developer	Senior	\$27.98	\$55.97
Web Developer	Expert	\$31.08	\$62.15
Web Manager	Junior	\$18.72	\$37.44

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1	
Region 1 Markup %	100.00%

REGION 2	
Region 2 Markup %	100.00%

REGION 3	
Region 3 Markup %	100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Mid-Level	\$22.27	\$44.54
Web Manager	Senior	\$27.16	\$54.32
Web Manager	Expert	\$30.17	\$60.34

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Mid-Level	\$22.19	\$44.37
Web Manager	Senior	\$27.33	\$54.67
Web Manager	Expert	\$30.26	\$60.53

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Mid-Level	\$23.34	\$46.68
Web Manager	Senior	\$28.88	\$57.76
Web Manager	Expert	\$32.34	\$64.67

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$19.13	\$38.25
Business Analyst	Mid-Level	\$25.56	\$51.11
Business Analyst	Senior	\$30.71	\$61.43
Business Analyst	Expert	\$36.05	\$72.10
Cloud Engineer	Junior	\$21.13	\$42.26
Cloud Engineer	Mid-Level	\$31.87	\$63.75
Cloud Engineer	Senior	\$38.86	\$77.73
Cloud Engineer	Expert	\$43.19	\$86.38
Database Administrator	Junior	\$20.90	\$41.80
Database Administrator	Mid-Level	\$27.13	\$54.26
Database Administrator	Senior	\$33.27	\$66.53
Database Administrator	Expert	\$37.61	\$75.23
Database Architect	Junior	\$25.72	\$51.43
Database Architect	Mid-Level	\$32.14	\$64.29
Database Architect	Senior	\$39.20	\$78.41
Database Architect	Expert	\$43.56	\$87.12
Database Manager	Junior	\$20.40	\$40.80
Database Manager	Mid-Level	\$25.50	\$50.99
Database Manager	Senior	\$31.09	\$62.19
Database Manager	Expert	\$34.55	\$69.10
Graphic Designer	Junior	\$13.02	\$26.04
Graphic Designer	Mid-Level	\$15.52	\$31.04
Graphic Designer	Senior	\$18.93	\$37.85
Graphic Designer	Expert	\$21.03	\$42.06
Help Desk Manager	Junior	\$15.96	\$31.92
Help Desk Manager	Mid-Level	\$19.96	\$39.92
Help Desk Manager	Senior	\$24.33	\$48.67
Help Desk Manager	Expert	\$27.04	\$54.08
IT Manager	Junior	\$22.61	\$45.22
IT Manager	Mid-Level	\$28.27	\$56.54
IT Manager	Senior	\$34.48	\$68.96
IT Manager	Expert	\$38.30	\$76.61
IT Specialist	Junior	\$20.07	\$40.14
IT Specialist	Mid-Level	\$27.66	\$55.32
IT Specialist	Senior	\$33.21	\$66.41
IT Specialist	Expert	\$38.47	\$76.95
Network Administrator	Junior	\$18.85	\$37.69
Network Administrator	Mid-Level	\$23.55	\$47.11
Network Administrator	Senior	\$28.73	\$57.46
Network Administrator	Expert	\$31.92	\$63.85
Network Architect	Junior	\$25.50	\$50.99
Network Architect	Mid-Level	\$31.87	\$63.75
Network Architect	Senior	\$38.86	\$77.73
Network Architect	Expert	\$42.19	\$84.38

REGION 2

Region 2 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$19.28	\$38.55
Business Analyst	Mid-Level	\$25.78	\$51.55
Business Analyst	Senior	\$31.29	\$62.59
Business Analyst	Expert	\$35.79	\$71.58
Cloud Engineer	Junior	\$21.28	\$42.56
Cloud Engineer	Mid-Level	\$32.04	\$64.09
Cloud Engineer	Senior	\$38.55	\$77.11
Cloud Engineer	Expert	\$42.96	\$85.92
Database Administrator	Junior	\$21.02	\$42.04
Database Administrator	Mid-Level	\$26.76	\$53.51
Database Administrator	Senior	\$33.40	\$66.79
Database Administrator	Expert	\$37.09	\$74.18
Database Architect	Junior	\$25.74	\$51.47
Database Architect	Mid-Level	\$31.99	\$63.99
Database Architect	Senior	\$39.27	\$78.55
Database Architect	Expert	\$43.37	\$86.74
Database Manager	Junior	\$20.53	\$41.06
Database Manager	Mid-Level	\$25.54	\$51.07
Database Manager	Senior	\$31.19	\$62.39
Database Manager	Expert	\$34.47	\$68.94
Graphic Designer	Junior	\$13.12	\$26.24
Graphic Designer	Mid-Level	\$15.44	\$30.88
Graphic Designer	Senior	\$18.98	\$37.95
Graphic Designer	Expert	\$20.95	\$41.90
Help Desk Manager	Junior	\$16.02	\$32.04
Help Desk Manager	Mid-Level	\$19.88	\$39.76
Help Desk Manager	Senior	\$24.15	\$48.31
Help Desk Manager	Expert	\$27.14	\$54.28
IT Manager	Junior	\$22.48	\$44.96
IT Manager	Mid-Level	\$28.14	\$56.28
IT Manager	Senior	\$34.55	\$69.10
IT Manager	Expert	\$38.35	\$76.71
IT Specialist	Junior	\$20.45	\$40.90
IT Specialist	Mid-Level	\$27.29	\$54.58
IT Specialist	Senior	\$32.90	\$65.79
IT Specialist	Expert	\$38.56	\$77.13
Network Administrator	Junior	\$18.83	\$37.65
Network Administrator	Mid-Level	\$23.48	\$46.97
Network Administrator	Senior	\$28.79	\$57.58
Network Administrator	Expert	\$31.94	\$63.89
Network Architect	Junior	\$25.54	\$51.07
Network Architect	Mid-Level	\$31.84	\$63.69
Network Architect	Senior	\$38.80	\$77.61
Network Architect	Expert	\$42.26	\$84.52

REGION 3

Region 3 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$21.91	\$43.82
Business Analyst	Mid-Level	\$26.58	\$53.15
Business Analyst	Senior	\$33.64	\$67.27
Business Analyst	Expert	\$37.40	\$74.80
Cloud Engineer	Junior	\$23.44	\$46.89
Cloud Engineer	Mid-Level	\$33.24	\$66.47
Cloud Engineer	Senior	\$41.42	\$82.84
Cloud Engineer	Expert	\$45.23	\$90.47
Database Administrator	Junior	\$21.90	\$43.80
Database Administrator	Mid-Level	\$28.30	\$56.60
Database Administrator	Senior	\$36.09	\$72.18
Database Administrator	Expert	\$40.62	\$81.23
Database Architect	Junior	\$26.76	\$53.51
Database Architect	Mid-Level	\$33.68	\$67.35
Database Architect	Senior	\$41.99	\$83.98
Database Architect	Expert	\$45.20	\$90.41
Database Manager	Junior	\$21.69	\$43.38
Database Manager	Mid-Level	\$26.79	\$53.57
Database Manager	Senior	\$33.02	\$66.03
Database Manager	Expert	\$36.58	\$73.16
Graphic Designer	Junior	\$14.52	\$29.04
Graphic Designer	Mid-Level	\$16.41	\$32.83
Graphic Designer	Senior	\$20.28	\$40.56
Graphic Designer	Expert	\$22.46	\$44.92
Help Desk Manager	Junior	\$16.63	\$33.27
Help Desk Manager	Mid-Level	\$21.11	\$42.22
Help Desk Manager	Senior	\$25.22	\$50.43
Help Desk Manager	Expert	\$28.98	\$57.96
IT Manager	Junior	\$23.45	\$46.91
IT Manager	Mid-Level	\$29.61	\$59.22
IT Manager	Senior	\$36.24	\$72.48
IT Manager	Expert	\$40.25	\$80.49
IT Specialist	Junior	\$21.31	\$42.62
IT Specialist	Mid-Level	\$28.85	\$57.70
IT Specialist	Senior	\$35.66	\$71.32
IT Specialist	Expert	\$40.68	\$81.35
Network Administrator	Junior	\$19.59	\$39.17
Network Administrator	Mid-Level	\$24.69	\$49.39
Network Administrator	Senior	\$30.77	\$61.55
Network Administrator	Expert	\$34.17	\$68.34
Network Architect	Junior	\$26.54	\$53.07
Network Architect	Mid-Level	\$33.46	\$66.91
Network Architect	Senior	\$41.17	\$82.34
Network Architect	Expert	\$44.81	\$89.63

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Operations Manager	Junior	\$21.73	\$43.46
Operations Manager	Mid-Level	\$27.16	\$54.32
Operations Manager	Senior	\$33.13	\$66.25
Operations Manager	Expert	\$36.80	\$73.60
Programmer	Junior	\$19.60	\$39.19
Programmer	Mid-Level	\$26.26	\$52.51
Programmer	Senior	\$31.72	\$63.45
Programmer	Expert	\$36.63	\$73.26
Project Manager	Junior	\$22.67	\$45.34
Project Manager	Mid-Level	\$27.48	\$54.96
Project Manager	Senior	\$35.57	\$71.14
Project Manager	Expert	\$42.56	\$85.12
Security Analyst	Junior	\$20.40	\$40.80
Security Analyst	Mid-Level	\$25.50	\$50.99
Security Analyst	Senior	\$31.09	\$62.19
Security Analyst	Expert	\$34.55	\$69.10
Security Manager	Junior	\$25.50	\$50.99
Security Manager	Mid-Level	\$31.87	\$63.75
Security Manager	Senior	\$38.86	\$77.73
Security Manager	Expert	\$43.19	\$86.38
Software Analyst	Junior	\$16.85	\$33.71
Software Analyst	Mid-Level	\$21.06	\$42.12
Software Analyst	Senior	\$25.69	\$51.37
Software Analyst	Expert	\$28.54	\$57.08
Software Architect	Junior	\$24.92	\$49.85
Software Architect	Mid-Level	\$32.58	\$65.15
Software Architect	Senior	\$39.11	\$78.23
Software Architect	Expert	\$42.87	\$85.74
Software Developer	Junior	\$20.48	\$40.96
Software Developer	Mid-Level	\$28.94	\$57.88
Software Developer	Senior	\$34.58	\$69.16
Software Developer	Expert	\$38.44	\$76.89
Software Manager	Junior	\$26.61	\$53.21
Software Manager	Mid-Level	\$33.26	\$66.51
Software Manager	Senior	\$40.56	\$81.11
Software Manager	Expert	\$43.26	\$86.52
Systems Administrator	Junior	\$18.46	\$36.91
Systems Administrator	Mid-Level	\$23.88	\$47.77
Systems Administrator	Senior	\$29.76	\$59.52
Systems Administrator	Expert	\$36.28	\$72.56
Systems Analyst	Junior	\$15.96	\$31.92
Systems Analyst	Mid-Level	\$19.96	\$39.92

REGION 2

Region 2 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Operations Manager	Junior	\$21.78	\$43.56
Operations Manager	Mid-Level	\$27.19	\$54.38
Operations Manager	Senior	\$33.05	\$66.09
Operations Manager	Expert	\$36.84	\$73.68
Programmer	Junior	\$19.18	\$38.35
Programmer	Mid-Level	\$26.12	\$52.23
Programmer	Senior	\$31.62	\$63.25
Programmer	Expert	\$35.75	\$71.50
Project Manager	Junior	\$22.72	\$45.44
Project Manager	Mid-Level	\$27.45	\$54.90
Project Manager	Senior	\$35.64	\$71.28
Project Manager	Expert	\$42.63	\$85.26
Security Analyst	Junior	\$20.38	\$40.76
Security Analyst	Mid-Level	\$25.54	\$51.07
Security Analyst	Senior	\$31.15	\$62.31
Security Analyst	Expert	\$34.50	\$69.00
Security Manager	Junior	\$25.49	\$50.97
Security Manager	Mid-Level	\$31.93	\$63.87
Security Manager	Senior	\$38.80	\$77.61
Security Manager	Expert	\$43.27	\$86.54
Software Analyst	Junior	\$16.71	\$33.43
Software Analyst	Mid-Level	\$21.03	\$42.06
Software Analyst	Senior	\$25.73	\$51.45
Software Analyst	Expert	\$28.43	\$56.86
Software Architect	Junior	\$24.94	\$49.89
Software Architect	Mid-Level	\$32.55	\$65.09
Software Architect	Senior	\$39.15	\$78.31
Software Architect	Expert	\$42.91	\$85.82
Software Developer	Junior	\$20.43	\$40.86
Software Developer	Mid-Level	\$28.89	\$57.78
Software Developer	Senior	\$34.55	\$69.10
Software Developer	Expert	\$38.50	\$77.01
Software Manager	Junior	\$26.63	\$53.25
Software Manager	Mid-Level	\$33.20	\$66.39
Software Manager	Senior	\$40.51	\$81.01
Software Manager	Expert	\$43.30	\$86.60
Systems Administrator	Junior	\$18.28	\$36.55
Systems Administrator	Mid-Level	\$23.19	\$46.38
Systems Administrator	Senior	\$30.14	\$60.28
Systems Administrator	Expert	\$36.45	\$72.90
Systems Analyst	Junior	\$16.00	\$32.00
Systems Analyst	Mid-Level	\$19.88	\$39.76

REGION 3

Region 3 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Operations Manager	Junior	\$23.06	\$46.12
Operations Manager	Mid-Level	\$28.53	\$57.06
Operations Manager	Senior	\$35.10	\$70.20
Operations Manager	Expert	\$38.66	\$77.33
Programmer	Junior	\$20.78	\$41.56
Programmer	Mid-Level	\$28.72	\$57.44
Programmer	Senior	\$35.40	\$70.80
Programmer	Expert	\$40.05	\$80.09
Project Manager	Junior	\$24.03	\$48.07
Project Manager	Mid-Level	\$28.23	\$56.46
Project Manager	Senior	\$37.93	\$75.87
Project Manager	Expert	\$45.04	\$90.09
Security Analyst	Junior	\$21.41	\$42.82
Security Analyst	Mid-Level	\$27.05	\$54.10
Security Analyst	Senior	\$33.31	\$66.61
Security Analyst	Expert	\$36.94	\$73.88
Security Manager	Junior	\$26.77	\$53.53
Security Manager	Mid-Level	\$33.50	\$66.99
Security Manager	Senior	\$40.78	\$81.55
Security Manager	Expert	\$45.02	\$90.05
Software Analyst	Junior	\$17.45	\$34.91
Software Analyst	Mid-Level	\$21.89	\$43.78
Software Analyst	Senior	\$27.25	\$54.50
Software Analyst	Expert	\$30.48	\$60.97
Software Architect	Junior	\$25.94	\$51.87
Software Architect	Mid-Level	\$34.19	\$68.38
Software Architect	Senior	\$41.88	\$83.76
Software Architect	Expert	\$44.56	\$89.12
Software Developer	Junior	\$21.48	\$42.96
Software Developer	Mid-Level	\$30.07	\$60.14
Software Developer	Senior	\$36.64	\$73.28
Software Developer	Expert	\$41.17	\$82.34
Software Manager	Junior	\$28.48	\$56.96
Software Manager	Mid-Level	\$37.22	\$74.44
Software Manager	Senior	\$42.56	\$85.12
Software Manager	Expert	\$44.81	\$89.63
Systems Administrator	Junior	\$20.41	\$40.82
Systems Administrator	Mid-Level	\$25.45	\$50.89
Systems Administrator	Senior	\$32.37	\$64.73
Systems Administrator	Expert	\$37.35	\$74.70
Systems Analyst	Junior	\$17.10	\$34.21
Systems Analyst	Mid-Level	\$21.31	\$42.62

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Senior	\$24.33	\$48.67
Systems Analyst	Expert	\$27.04	\$54.08
Systems Architect	Junior	\$26.61	\$53.21
Systems Architect	Mid-Level	\$33.26	\$66.51
Systems Architect	Senior	\$40.56	\$81.11
Systems Architect	Expert	\$43.81	\$87.62
Systems Developer	Junior	\$19.73	\$39.46
Systems Developer	Mid-Level	\$24.66	\$49.33
Systems Developer	Senior	\$30.08	\$60.16
Systems Developer	Expert	\$33.43	\$66.85
Technical Writer	Junior	\$14.54	\$29.08
Technical Writer	Mid-Level	\$17.71	\$35.43
Technical Writer	Senior	\$21.34	\$42.68
Technical Writer	Expert	\$25.08	\$50.15
Tester	Junior	\$17.00	\$34.01
Tester	Mid-Level	\$20.90	\$41.80
Tester	Senior	\$25.69	\$51.37
Tester	Expert	\$28.66	\$57.32
Training Developer	Junior	\$16.74	\$33.49
Training Developer	Mid-Level	\$20.92	\$41.84
Training Developer	Senior	\$25.52	\$51.03
Training Developer	Expert	\$28.35	\$56.70
Web Administrator	Junior	\$15.52	\$31.04
Web Administrator	Mid-Level	\$19.40	\$38.79
Web Administrator	Senior	\$23.66	\$47.33
Web Administrator	Expert	\$26.29	\$52.57
Web Designer	Junior	\$13.97	\$27.94
Web Designer	Mid-Level	\$17.46	\$34.93
Web Designer	Senior	\$21.29	\$42.58
Web Designer	Expert	\$23.66	\$47.33
Web Developer	Junior	\$16.63	\$33.27
Web Developer	Mid-Level	\$20.79	\$41.58
Web Developer	Senior	\$25.35	\$50.69
Web Developer	Expert	\$28.17	\$56.34
Web Manager	Junior	\$17.29	\$34.59
Web Manager	Mid-Level	\$21.62	\$43.24
Web Manager	Senior	\$26.37	\$52.73
Web Manager	Expert	\$29.29	\$58.58

REGION 2

Region 2 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Senior	\$24.38	\$48.77
Systems Analyst	Expert	\$27.14	\$54.28
Systems Architect	Junior	\$26.55	\$53.09
Systems Architect	Mid-Level	\$33.20	\$66.39
Systems Architect	Senior	\$40.46	\$80.91
Systems Architect	Expert	\$43.88	\$87.76
Systems Developer	Junior	\$19.78	\$39.56
Systems Developer	Mid-Level	\$24.68	\$49.37
Systems Developer	Senior	\$30.14	\$60.28
Systems Developer	Expert	\$33.55	\$67.09
Technical Writer	Junior	\$14.85	\$29.70
Technical Writer	Mid-Level	\$17.43	\$34.87
Technical Writer	Senior	\$20.88	\$41.76
Technical Writer	Expert	\$24.71	\$49.43
Tester	Junior	\$17.22	\$34.45
Tester	Mid-Level	\$21.28	\$42.56
Tester	Senior	\$25.39	\$50.77
Tester	Expert	\$28.39	\$56.78
Training Developer	Junior	\$16.77	\$33.55
Training Developer	Mid-Level	\$20.78	\$41.56
Training Developer	Senior	\$25.64	\$51.27
Training Developer	Expert	\$28.39	\$56.78
Web Administrator	Junior	\$15.45	\$30.90
Web Administrator	Mid-Level	\$19.34	\$38.67
Web Administrator	Senior	\$23.73	\$47.47
Web Administrator	Expert	\$26.34	\$52.67
Web Designer	Junior	\$14.02	\$28.04
Web Designer	Mid-Level	\$17.47	\$34.95
Web Designer	Senior	\$21.38	\$42.76
Web Designer	Expert	\$23.72	\$47.45
Web Developer	Junior	\$16.54	\$33.09
Web Developer	Mid-Level	\$20.83	\$41.66
Web Developer	Senior	\$25.44	\$50.87
Web Developer	Expert	\$28.22	\$56.44
Web Manager	Junior	\$17.32	\$34.65
Web Manager	Mid-Level	\$21.54	\$43.08
Web Manager	Senior	\$26.54	\$53.07
Web Manager	Expert	\$29.38	\$58.76

REGION 3

Region 3 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Analyst	Senior	\$25.82	\$51.63
Systems Analyst	Expert	\$28.44	\$56.88
Systems Architect	Junior	\$27.64	\$55.28
Systems Architect	Mid-Level	\$34.89	\$69.78
Systems Architect	Senior	\$43.34	\$86.68
Systems Architect	Expert	\$45.01	\$90.03
Systems Developer	Junior	\$20.74	\$41.48
Systems Developer	Mid-Level	\$26.16	\$52.31
Systems Developer	Senior	\$31.91	\$63.83
Systems Developer	Expert	\$35.83	\$71.66
Technical Writer	Junior	\$15.49	\$30.98
Technical Writer	Mid-Level	\$18.46	\$36.91
Technical Writer	Senior	\$22.49	\$44.98
Technical Writer	Expert	\$26.32	\$52.63
Tester	Junior	\$18.11	\$36.21
Tester	Mid-Level	\$21.87	\$43.74
Tester	Senior	\$26.89	\$53.78
Tester	Expert	\$30.86	\$61.73
Training Developer	Junior	\$17.59	\$35.19
Training Developer	Mid-Level	\$21.89	\$43.78
Training Developer	Senior	\$27.11	\$54.22
Training Developer	Expert	\$29.79	\$59.58
Web Administrator	Junior	\$16.26	\$32.53
Web Administrator	Mid-Level	\$22.53	\$45.06
Web Administrator	Senior	\$25.36	\$50.71
Web Administrator	Expert	\$28.15	\$56.30
Web Designer	Junior	\$14.87	\$29.74
Web Designer	Mid-Level	\$18.70	\$37.39
Web Designer	Senior	\$22.83	\$45.66
Web Designer	Expert	\$25.36	\$50.71
Web Developer	Junior	\$17.58	\$35.17
Web Developer	Mid-Level	\$22.26	\$44.52
Web Developer	Senior	\$27.17	\$54.34
Web Developer	Expert	\$30.17	\$60.34
Web Manager	Junior	\$18.18	\$36.35
Web Manager	Mid-Level	\$22.66	\$45.32
Web Manager	Senior	\$28.04	\$56.08
Web Manager	Expert	\$31.39	\$62.79

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$19.10	\$38.20
Business Analyst	Mid-Level	\$25.52	\$51.04
Business Analyst	Senior	\$30.67	\$61.34
Business Analyst	Expert	\$36.00	\$72.00
Cloud Engineer	Junior	\$21.10	\$42.20
Cloud Engineer	Mid-Level	\$31.83	\$63.66
Cloud Engineer	Senior	\$38.81	\$77.62
Cloud Engineer	Expert	\$43.13	\$86.26
Database Administrator	Junior	\$20.87	\$41.74
Database Administrator	Mid-Level	\$27.09	\$54.18
Database Administrator	Senior	\$33.22	\$66.44
Database Administrator	Expert	\$37.56	\$75.12
Database Architect	Junior	\$25.68	\$51.36
Database Architect	Mid-Level	\$32.10	\$64.20
Database Architect	Senior	\$39.15	\$78.30
Database Architect	Expert	\$43.50	\$87.00
Database Manager	Junior	\$20.37	\$40.74
Database Manager	Mid-Level	\$25.46	\$50.92
Database Manager	Senior	\$31.05	\$62.10
Database Manager	Expert	\$34.50	\$69.00
Graphic Designer	Junior	\$13.00	\$26.00
Graphic Designer	Mid-Level	\$15.50	\$31.00
Graphic Designer	Senior	\$18.90	\$37.80
Graphic Designer	Expert	\$21.00	\$42.00
Help Desk Manager	Junior	\$15.94	\$31.88
Help Desk Manager	Mid-Level	\$19.93	\$39.86
Help Desk Manager	Senior	\$24.30	\$48.60
Help Desk Manager	Expert	\$27.00	\$54.00
IT Manager	Junior	\$22.58	\$45.16
IT Manager	Mid-Level	\$28.23	\$56.46
IT Manager	Senior	\$34.43	\$68.86
IT Manager	Expert	\$38.25	\$76.50
IT Specialist	Junior	\$20.04	\$40.08
IT Specialist	Mid-Level	\$27.62	\$55.24
IT Specialist	Senior	\$33.16	\$66.32
IT Specialist	Expert	\$38.42	\$76.84
Network Administrator	Junior	\$18.82	\$37.64
Network Administrator	Mid-Level	\$23.52	\$47.04
Network Administrator	Senior	\$28.69	\$57.38
Network Administrator	Expert	\$31.88	\$63.76
Network Architect	Junior	\$25.46	\$50.92
Network Architect	Mid-Level	\$31.83	\$63.66

REGION 2

Region 2 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$19.25	\$38.50
Business Analyst	Mid-Level	\$25.74	\$51.48
Business Analyst	Senior	\$31.25	\$62.50
Business Analyst	Expert	\$35.74	\$71.48
Cloud Engineer	Junior	\$21.25	\$42.50
Cloud Engineer	Mid-Level	\$32.00	\$64.00
Cloud Engineer	Senior	\$38.50	\$77.00
Cloud Engineer	Expert	\$42.90	\$85.80
Database Administrator	Junior	\$20.99	\$41.98
Database Administrator	Mid-Level	\$26.72	\$53.44
Database Administrator	Senior	\$33.35	\$66.70
Database Administrator	Expert	\$37.04	\$74.08
Database Architect	Junior	\$25.70	\$51.40
Database Architect	Mid-Level	\$31.95	\$63.90
Database Architect	Senior	\$39.22	\$78.44
Database Architect	Expert	\$43.31	\$86.62
Database Manager	Junior	\$20.50	\$41.00
Database Manager	Mid-Level	\$25.50	\$51.00
Database Manager	Senior	\$31.15	\$62.30
Database Manager	Expert	\$34.42	\$68.84
Graphic Designer	Junior	\$13.10	\$26.20
Graphic Designer	Mid-Level	\$15.42	\$30.84
Graphic Designer	Senior	\$18.95	\$37.90
Graphic Designer	Expert	\$20.92	\$41.84
Help Desk Manager	Junior	\$16.00	\$32.00
Help Desk Manager	Mid-Level	\$19.85	\$39.70
Help Desk Manager	Senior	\$24.12	\$48.24
Help Desk Manager	Expert	\$27.10	\$54.20
IT Manager	Junior	\$22.45	\$44.90
IT Manager	Mid-Level	\$28.10	\$56.20
IT Manager	Senior	\$34.50	\$69.00
IT Manager	Expert	\$38.30	\$76.60
IT Specialist	Junior	\$20.42	\$40.84
IT Specialist	Mid-Level	\$27.25	\$54.50
IT Specialist	Senior	\$32.85	\$65.70
IT Specialist	Expert	\$38.51	\$77.02
Network Administrator	Junior	\$18.80	\$37.60
Network Administrator	Mid-Level	\$23.45	\$46.90
Network Administrator	Senior	\$28.75	\$57.50
Network Administrator	Expert	\$31.90	\$63.80
Network Architect	Junior	\$25.50	\$51.00
Network Architect	Mid-Level	\$31.80	\$63.60

REGION 3

Region 3 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Business Analyst	Junior	\$21.88	\$43.76
Business Analyst	Mid-Level	\$26.54	\$53.08
Business Analyst	Senior	\$33.59	\$67.18
Business Analyst	Expert	\$37.35	\$74.70
Cloud Engineer	Junior	\$23.41	\$46.82
Cloud Engineer	Mid-Level	\$33.19	\$66.38
Cloud Engineer	Senior	\$41.36	\$82.72
Cloud Engineer	Expert	\$45.17	\$90.34
Database Administrator	Junior	\$21.87	\$43.74
Database Administrator	Mid-Level	\$28.26	\$56.52
Database Administrator	Senior	\$36.04	\$72.08
Database Administrator	Expert	\$40.56	\$81.12
Database Architect	Junior	\$26.72	\$53.44
Database Architect	Mid-Level	\$33.63	\$67.26
Database Architect	Senior	\$41.93	\$83.86
Database Architect	Expert	\$45.14	\$90.28
Database Manager	Junior	\$21.66	\$43.32
Database Manager	Mid-Level	\$26.75	\$53.50
Database Manager	Senior	\$32.97	\$65.94
Database Manager	Expert	\$36.53	\$73.06
Graphic Designer	Junior	\$14.50	\$29.00
Graphic Designer	Mid-Level	\$16.39	\$32.78
Graphic Designer	Senior	\$20.25	\$40.50
Graphic Designer	Expert	\$22.43	\$44.86
Help Desk Manager	Junior	\$16.61	\$33.22
Help Desk Manager	Mid-Level	\$21.08	\$42.16
Help Desk Manager	Senior	\$25.18	\$50.36
Help Desk Manager	Expert	\$28.94	\$57.88
IT Manager	Junior	\$23.42	\$46.84
IT Manager	Mid-Level	\$29.57	\$59.14
IT Manager	Senior	\$36.19	\$72.38
IT Manager	Expert	\$40.19	\$80.38
IT Specialist	Junior	\$21.28	\$42.56
IT Specialist	Mid-Level	\$28.81	\$57.62
IT Specialist	Senior	\$35.61	\$71.22
IT Specialist	Expert	\$40.62	\$81.24
Network Administrator	Junior	\$19.56	\$39.12
Network Administrator	Mid-Level	\$24.66	\$49.32
Network Administrator	Senior	\$30.73	\$61.46
Network Administrator	Expert	\$34.12	\$68.24
Network Architect	Junior	\$26.50	\$53.00
Network Architect	Mid-Level	\$33.41	\$66.82

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Senior	\$38.81	\$77.62
Network Architect	Expert	\$42.13	\$84.26
Operations Manager	Junior	\$21.70	\$43.40
Operations Manager	Mid-Level	\$27.12	\$54.24
Operations Manager	Senior	\$33.08	\$66.16
Operations Manager	Expert	\$36.75	\$73.50
Programmer	Junior	\$19.57	\$39.14
Programmer	Mid-Level	\$26.22	\$52.44
Programmer	Senior	\$31.68	\$63.36
Programmer	Expert	\$36.58	\$73.16
Project Manager	Junior	\$22.64	\$45.28
Project Manager	Mid-Level	\$27.44	\$54.88
Project Manager	Senior	\$35.52	\$71.04
Project Manager	Expert	\$42.50	\$85.00
Security Analyst	Junior	\$20.37	\$40.74
Security Analyst	Mid-Level	\$25.46	\$50.92
Security Analyst	Senior	\$31.05	\$62.10
Security Analyst	Expert	\$34.50	\$69.00
Security Manager	Junior	\$25.46	\$50.92
Security Manager	Mid-Level	\$31.83	\$63.66
Security Manager	Senior	\$38.81	\$77.62
Security Manager	Expert	\$43.13	\$86.26
Software Analyst	Junior	\$16.83	\$33.66
Software Analyst	Mid-Level	\$21.03	\$42.06
Software Analyst	Senior	\$25.65	\$51.30
Software Analyst	Expert	\$28.50	\$57.00
Software Architect	Junior	\$24.89	\$49.78
Software Architect	Mid-Level	\$32.53	\$65.06
Software Architect	Senior	\$39.06	\$78.12
Software Architect	Expert	\$42.81	\$85.62
Software Developer	Junior	\$20.45	\$40.90
Software Developer	Mid-Level	\$28.90	\$57.80
Software Developer	Senior	\$34.53	\$69.06
Software Developer	Expert	\$38.39	\$76.78
Software Manager	Junior	\$26.57	\$53.14
Software Manager	Mid-Level	\$33.21	\$66.42
Software Manager	Senior	\$40.50	\$81.00
Software Manager	Expert	\$43.20	\$86.40
Systems Administrator	Junior	\$18.43	\$36.86
Systems Administrator	Mid-Level	\$23.85	\$47.70

REGION 2

Region 2 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Senior	\$38.75	\$77.50
Network Architect	Expert	\$42.20	\$84.40
Operations Manager	Junior	\$21.75	\$43.50
Operations Manager	Mid-Level	\$27.15	\$54.30
Operations Manager	Senior	\$33.00	\$66.00
Operations Manager	Expert	\$36.79	\$73.58
Programmer	Junior	\$19.15	\$38.30
Programmer	Mid-Level	\$26.08	\$52.16
Programmer	Senior	\$31.58	\$63.16
Programmer	Expert	\$35.70	\$71.40
Project Manager	Junior	\$22.69	\$45.38
Project Manager	Mid-Level	\$27.41	\$54.82
Project Manager	Senior	\$35.59	\$71.18
Project Manager	Expert	\$42.57	\$85.14
Security Analyst	Junior	\$20.35	\$40.70
Security Analyst	Mid-Level	\$25.50	\$51.00
Security Analyst	Senior	\$31.11	\$62.22
Security Analyst	Expert	\$34.45	\$68.90
Security Manager	Junior	\$25.45	\$50.90
Security Manager	Mid-Level	\$31.89	\$63.78
Security Manager	Senior	\$38.75	\$77.50
Security Manager	Expert	\$43.21	\$86.42
Software Analyst	Junior	\$16.69	\$33.38
Software Analyst	Mid-Level	\$21.00	\$42.00
Software Analyst	Senior	\$25.69	\$51.38
Software Analyst	Expert	\$28.39	\$56.78
Software Architect	Junior	\$24.91	\$49.82
Software Architect	Mid-Level	\$32.50	\$65.00
Software Architect	Senior	\$39.10	\$78.20
Software Architect	Expert	\$42.85	\$85.70
Software Developer	Junior	\$20.40	\$40.80
Software Developer	Mid-Level	\$28.85	\$57.70
Software Developer	Senior	\$34.50	\$69.00
Software Developer	Expert	\$38.45	\$76.90
Software Manager	Junior	\$26.59	\$53.18
Software Manager	Mid-Level	\$33.15	\$66.30
Software Manager	Senior	\$40.45	\$80.90
Software Manager	Expert	\$43.24	\$86.48
Systems Administrator	Junior	\$18.25	\$36.50
Systems Administrator	Mid-Level	\$23.16	\$46.32

REGION 3

Region 3 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Network Architect	Senior	\$41.11	\$82.22
Network Architect	Expert	\$44.75	\$89.50
Operations Manager	Junior	\$23.03	\$46.06
Operations Manager	Mid-Level	\$28.49	\$56.98
Operations Manager	Senior	\$35.05	\$70.10
Operations Manager	Expert	\$38.61	\$77.22
Programmer	Junior	\$20.75	\$41.50
Programmer	Mid-Level	\$28.68	\$57.36
Programmer	Senior	\$35.35	\$70.70
Programmer	Expert	\$39.99	\$79.98
Project Manager	Junior	\$24.00	\$48.00
Project Manager	Mid-Level	\$28.19	\$56.38
Project Manager	Senior	\$37.88	\$75.76
Project Manager	Expert	\$44.98	\$89.96
Security Analyst	Junior	\$21.38	\$42.76
Security Analyst	Mid-Level	\$27.01	\$54.02
Security Analyst	Senior	\$33.26	\$66.52
Security Analyst	Expert	\$36.89	\$73.78
Security Manager	Junior	\$26.73	\$53.46
Security Manager	Mid-Level	\$33.45	\$66.90
Security Manager	Senior	\$40.72	\$81.44
Security Manager	Expert	\$44.96	\$89.92
Software Analyst	Junior	\$17.43	\$34.86
Software Analyst	Mid-Level	\$21.86	\$43.72
Software Analyst	Senior	\$27.21	\$54.42
Software Analyst	Expert	\$30.44	\$60.88
Software Architect	Junior	\$25.90	\$51.80
Software Architect	Mid-Level	\$34.14	\$68.28
Software Architect	Senior	\$41.82	\$83.64
Software Architect	Expert	\$44.50	\$89.00
Software Developer	Junior	\$21.45	\$42.90
Software Developer	Mid-Level	\$30.03	\$60.06
Software Developer	Senior	\$36.59	\$73.18
Software Developer	Expert	\$41.11	\$82.22
Software Manager	Junior	\$28.44	\$56.88
Software Manager	Mid-Level	\$37.17	\$74.34
Software Manager	Senior	\$42.50	\$85.00
Software Manager	Expert	\$44.75	\$89.50
Systems Administrator	Junior	\$20.38	\$40.76
Systems Administrator	Mid-Level	\$25.41	\$50.82

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1

Region 1 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Senior	\$29.72	\$59.44
Systems Administrator	Expert	\$36.23	\$72.46
Systems Analyst	Junior	\$15.94	\$31.88
Systems Analyst	Mid-Level	\$19.93	\$39.86
Systems Analyst	Senior	\$24.30	\$48.60
Systems Analyst	Expert	\$27.00	\$54.00
Systems Architect	Junior	\$26.57	\$53.14
Systems Architect	Mid-Level	\$33.21	\$66.42
Systems Architect	Senior	\$40.50	\$81.00
Systems Architect	Expert	\$43.75	\$87.50
Systems Developer	Junior	\$19.70	\$39.40
Systems Developer	Mid-Level	\$24.63	\$49.26
Systems Developer	Senior	\$30.04	\$60.08
Systems Developer	Expert	\$33.38	\$66.76
Technical Writer	Junior	\$14.52	\$29.04
Technical Writer	Mid-Level	\$17.69	\$35.38
Technical Writer	Senior	\$21.31	\$42.62
Technical Writer	Expert	\$25.04	\$50.08
Tester	Junior	\$16.98	\$33.96
Tester	Mid-Level	\$20.87	\$41.74
Tester	Senior	\$25.65	\$51.30
Tester	Expert	\$28.62	\$57.24
Training Developer	Junior	\$16.72	\$33.44
Training Developer	Mid-Level	\$20.89	\$41.78
Training Developer	Senior	\$25.48	\$50.96
Training Developer	Expert	\$28.31	\$56.62
Web Administrator	Junior	\$15.50	\$31.00
Web Administrator	Mid-Level	\$19.37	\$38.74
Web Administrator	Senior	\$23.63	\$47.26
Web Administrator	Expert	\$26.25	\$52.50
Web Designer	Junior	\$13.95	\$27.90
Web Designer	Mid-Level	\$17.44	\$34.88
Web Designer	Senior	\$21.26	\$42.52
Web Designer	Expert	\$23.63	\$47.26
Web Developer	Junior	\$16.61	\$33.22
Web Developer	Mid-Level	\$20.76	\$41.52
Web Developer	Senior	\$25.31	\$50.62
Web Developer	Expert	\$28.13	\$56.26
Web Manager	Junior	\$17.27	\$34.54
Web Manager	Mid-Level	\$21.59	\$43.18

REGION 2

Region 2 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Senior	\$30.10	\$60.20
Systems Administrator	Expert	\$36.40	\$72.80
Systems Analyst	Junior	\$15.98	\$31.96
Systems Analyst	Mid-Level	\$19.85	\$39.70
Systems Analyst	Senior	\$24.35	\$48.70
Systems Analyst	Expert	\$27.10	\$54.20
Systems Architect	Junior	\$26.51	\$53.02
Systems Architect	Mid-Level	\$33.15	\$66.30
Systems Architect	Senior	\$40.40	\$80.80
Systems Architect	Expert	\$43.82	\$87.64
Systems Developer	Junior	\$19.75	\$39.50
Systems Developer	Mid-Level	\$24.65	\$49.30
Systems Developer	Senior	\$30.10	\$60.20
Systems Developer	Expert	\$33.50	\$67.00
Technical Writer	Junior	\$14.83	\$29.66
Technical Writer	Mid-Level	\$17.41	\$34.82
Technical Writer	Senior	\$20.85	\$41.70
Technical Writer	Expert	\$24.68	\$49.36
Tester	Junior	\$17.20	\$34.40
Tester	Mid-Level	\$21.25	\$42.50
Tester	Senior	\$25.35	\$50.70
Tester	Expert	\$28.35	\$56.70
Training Developer	Junior	\$16.75	\$33.50
Training Developer	Mid-Level	\$20.75	\$41.50
Training Developer	Senior	\$25.60	\$51.20
Training Developer	Expert	\$28.35	\$56.70
Web Administrator	Junior	\$15.43	\$30.86
Web Administrator	Mid-Level	\$19.31	\$38.62
Web Administrator	Senior	\$23.70	\$47.40
Web Administrator	Expert	\$26.30	\$52.60
Web Designer	Junior	\$14.00	\$28.00
Web Designer	Mid-Level	\$17.45	\$34.90
Web Designer	Senior	\$21.35	\$42.70
Web Designer	Expert	\$23.69	\$47.38
Web Developer	Junior	\$16.52	\$33.04
Web Developer	Mid-Level	\$20.80	\$41.60
Web Developer	Senior	\$25.40	\$50.80
Web Developer	Expert	\$28.18	\$56.36
Web Manager	Junior	\$17.30	\$34.60
Web Manager	Mid-Level	\$21.51	\$43.02

REGION 3

Region 3 Markup % **100.00%**

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Systems Administrator	Senior	\$32.32	\$64.64
Systems Administrator	Expert	\$37.30	\$74.60
Systems Analyst	Junior	\$17.08	\$34.16
Systems Analyst	Mid-Level	\$21.28	\$42.56
Systems Analyst	Senior	\$25.78	\$51.56
Systems Analyst	Expert	\$28.40	\$56.80
Systems Architect	Junior	\$27.60	\$55.20
Systems Architect	Mid-Level	\$34.84	\$69.68
Systems Architect	Senior	\$43.28	\$86.56
Systems Architect	Expert	\$44.95	\$89.90
Systems Developer	Junior	\$20.71	\$41.42
Systems Developer	Mid-Level	\$26.12	\$52.24
Systems Developer	Senior	\$31.87	\$63.74
Systems Developer	Expert	\$35.78	\$71.56
Technical Writer	Junior	\$15.47	\$30.94
Technical Writer	Mid-Level	\$18.43	\$36.86
Technical Writer	Senior	\$22.46	\$44.92
Technical Writer	Expert	\$26.28	\$52.56
Tester	Junior	\$18.08	\$36.16
Tester	Mid-Level	\$21.84	\$43.68
Tester	Senior	\$26.85	\$53.70
Tester	Expert	\$30.82	\$61.64
Training Developer	Junior	\$17.57	\$35.14
Training Developer	Mid-Level	\$21.86	\$43.72
Training Developer	Senior	\$27.07	\$54.14
Training Developer	Expert	\$29.75	\$59.50
Web Administrator	Junior	\$16.24	\$32.48
Web Administrator	Mid-Level	\$22.50	\$45.00
Web Administrator	Senior	\$25.32	\$50.64
Web Administrator	Expert	\$28.11	\$56.22
Web Designer	Junior	\$14.85	\$29.70
Web Designer	Mid-Level	\$18.67	\$37.34
Web Designer	Senior	\$22.80	\$45.60
Web Designer	Expert	\$25.32	\$50.64
Web Developer	Junior	\$17.56	\$35.12
Web Developer	Mid-Level	\$22.23	\$44.46
Web Developer	Senior	\$27.13	\$54.26
Web Developer	Expert	\$30.13	\$60.26
Web Manager	Junior	\$18.15	\$36.30
Web Manager	Mid-Level	\$22.63	\$45.26

Contractor Name:	Bits & Bytes Technology Solutions, Inc.
Federal ID#:	32-0257462

REGION 1	
Region 1 Markup %	100.00%

REGION 2	
Region 2 Markup %	100.00%

REGION 3	
Region 3 Markup %	100.00%

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Senior	\$26.33	\$52.66
Web Manager	Expert	\$29.25	\$58.50

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Senior	\$26.50	\$53.00
Web Manager	Expert	\$29.34	\$58.68

Job Title	Skill Level	Hourly Wage Rate	Hourly Bill Rate
Web Manager	Senior	\$28.00	\$56.00
Web Manager	Expert	\$31.35	\$62.70