



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20770	1 Software 2 Hardware 4 Implementation	ALE USA Inc. 26801 W. Agoura Rd. Calabasas, CA 91301	47-1007498 1100128093

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Tonya Craig Sales Operations Lead (770) 773-6356	ALE USA Inc. 26801 W. Agoura Rd. Calabasas, CA 91301	Tonya.craig@al-enterprise.com
	Candy Mastorovich Sales Operations (724) 719-0807 (724) 719-0807(cell)		candy.mastorovich@al-enterprise.com
Account Manager	Steve Roos Sales Director (516) 509-6352	ALE USA Inc. 26801 W. Agoura Rd. Calabasas, CA 91301	Steve.Roos@al-enterprise.com
Sales Billing	Tim Ballew Order Management (818) 880-3500	ALE USA Inc. 26801 W. Agoura Rd. Calabasas, CA 91301	Tim-M.Ballew@al-enterprise.com
Emergency Contact	(770) 773-6356 / Tonya.craig@al-enterprise.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
A + Technology & Security Solutions 1490 N. Clinton Ave. BayShore, NY 11706 www.theaplusgroup.com <i>SB</i>	11-3571518 1100005450	David Antar President (631) 969-2600	info@aplustechnology.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Advance 2000 Inc. 1140 Wehrle Drive Williamsville NY 14221 www.advance2000.com	16-1426812 1000029174	Ron Goodband Chief Operating Officer (716) 631-5602	rgoodband@advance2000.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Argent Associates, Inc. 140 Fieldcrest Ave Edison, NJ 08837 www.argentassociates.com <i>MBE / WBE</i>	22-3640982 1000044523	Michael Barry Account Executive (732) 512-9009	mbarry@argentassociates.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Avanti Technologies LLC. 300 Oakwood Dr. Southold, NY 11971 www.avantiny.com <i>SB</i>	45-3908376 1100058486	Brian Vaccariello Principle Consultant (631) 903-0638	bvaccariello@AvantiNY.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Communications Consulting Inc. 120 Mt Pleasant Road Warrendale, PA 15086 http://www.cci-pgh.com/	25-1859216 1100230483	Brooks Roy President (724) 935-7630	brooks.roy@cci-pgh.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Coranet Corp d/b/a Camelot Communications Group 14 Wall St. New York, NY 10005 www.coranet.com <i>WBE</i>	22-2866196 1000008797	Kevin O'Brien Director of Sales & Marketing (212) 635-2680	kobrien@camelotgrp.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Core BTS Inc. 3 Tallow Wood Drive Clifton Park, NY 12065 www.corebts.com	20-3873764 1000030088	Joe Ciccarelli Educational Sales Director (518) 831-8949	Joe.ciccarelli@corebts.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Corporate Computer Solutions Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com WBE	13-3352744 1000006353	Larry Grippo VP Sales (716) 631-5602	lgrippo@corporatecomputersol.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Custom Computer Specialists Inc. 70 Suffolk Court Hauppauge, NY 11788 www.customonline.com	11-2497640 1000005692	Laura Gavey Director of Operations (631) 761-1428	lgavey@customonline.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Dice Communications, Inc 2504 Horizon West 156 th Circle Omaha, NE, 68130-2510 www.dicecommunications.com WBE	27-0508953 1100077337	Zach Dice CEO (877) 331-2923	zdice@dicellc.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Lightspeed Technologies 1829 Celeste Drive, Building 1 Wall, NJ 07719 www.lightspeedt.com	22-3776675 1100017411	John Brannon President (732) 556-0086	jcbrannon@lightspeedT.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Optel Business Communication System Inc. PO Box 180 Nesconset, NY 11767-0180 www.optelbcs.com	03-0508691 1100017973	Michael A. Mannino President (631) 348-7200	mike@optelbcs.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Rapid Telecom Solutions, LLC 15330 110th Avenue Jamaica, NY 11433 www.rapidtelecomsolutions.com	83-0986344 1100230549	Ambioris Almanzar Owner - President – CEO (347) 670-9303	Aalmanzar@rapidtelecomsolutions.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Rel Comm Inc. 250 Cumberland Street, Ste 214 Rochester, NY 14605-2801 www.rcomm.com	16-1308853 1000039751	Robert Murray President/CEO (585) 546-8888	rmurray@rcomm.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Jim Kegelmeyer Public Contract (585) 738-6326	NYSLED@shi.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Zones, LLC. 1102 15 th St. SW, Suite 102 Auburn, WA 99001-6509 www.zones.com	91-1431894 1100005917	Wilson Garcia Acct. Director (253) 205-3000	Teamny.goved@zones.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.