



Office of General Services

Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information

Group 73600 – Award 22802

Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED. ID.# & NYS Vendor #
PM69693	3 Cloud (Low, Moderate, & High Risk)	Amazon Web Services, Inc. 410 Terry Avenue North Seattle, WA 98109-5210	20-4938068 1000053395

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?

No Yes – Up to **\$15,000/0% discount**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: N/A

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: N/A

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Justin Skoda Business Contracts Manager (253) 651-5229	Amazon Web Services, Inc. 410 Terry Avenue North Seattle, WA 98109-5210	nyscontract@amazon.com
Account Manager	Michael Halpern Sr. Account Manager (518) 928-0235	Amazon Web Services, Inc. 410 Terry Avenue North Seattle, WA 98109-5210	nyscontract@amazon.com
Sales Manager	John Cope Sr. Manager (518) 779-3268	Amazon Web Services, Inc. 410 Terry Avenue North Seattle, WA 98109-5210	nyscontract@amazon.com
Billing Manager	Justin Skoda Business Contracts Manager (253) 651-5229	Amazon Web Services, Inc. 410 Terry Avenue North Seattle, WA 98109-5210	nyscontract@amazon.com
RFQs			nyscontract@amazon.com
Emergency Contact	(703) 283-0228 / (206) 266-1000 / nyscontract@amazon.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Carahsoft Technology Corporation 11493 Sunset Hills Road Suite 100 Reston, Virginia 20190 https://www.carahsoft.com	52-2189693 1000009462	Jonathan Cavero AWS Account Manager (571) 662-4440	AWSSLED@Carahsoft.com	Lot 3 Cloud
Presidio Networked Solutions Group, LLC One Penn Plaza, Suite 2501 New York, New York 10119 https://www.presidio.com	76-0515249 1100138220	Brooke Macurdy Sales Director (781) 638-2375	dlPresidioAWSNYSOGS@presidio.com	Lot 3 Cloud
Red River Technology, LLC 21 Water St Suite 500 Claremont, NH 03743 https://redriver.com/	02-0483341 1100017946	Todd Koehler Sales Director (978) 783-7520	aws-nysogs@redriver.com	Lot 3 Cloud
Smartronix, LLC 44150 Smartronix Way, STE 200 Hollywood, MD 20636 https://www.smxtech.com/	52-1922012 1100170965	Dominique Mitchell Contracts Specialist (571) 895-4529	slgrfps@smxtech.com	Lot 3 Cloud
Strategic Communications, LLC 310 Evergreen Rd Louisville, KY 40243 https://www.yourstrategic.com/ MWBE	61-1271313 1100291845	Steve Price Cloud Sales Executive (844) 243-2053	nyscontract@yourstrategic.com	Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.