



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM21040	1 Software 2 Hardware	Arista Networks, Inc. 5453 Great America Parkway Santa Clara, CA 95054	20-1751121 1100152865

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: negotiable%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: negotiable%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Georgetta Scales NYS Contract Administrator (410) 207-4793	Arista Networks 5453 Great America Parkway Santa Clara, CA 95054	georgetta@arista.com
Account Manager	Intaz Hazratialie Account Manager (917) 902-6047	Arista Networks 17 Coolidge Road Amsterdam, NY 12010	intazh@arista.com
Sales Billing	Steven Fretwell Billing Manager (408) 547-8024	Arista Networks 5453 Great America Parkway Santa Clara, CA 95054	stevenf@arista.com
Emergency Contact	(408) 547-8347 / E-Mail jmedios@arista.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
2uTEC 428 South Main St. Ste.107 N. Syracuse, NY 13212 https://www.2utec.com/ <i>WBE</i>	20-3716127 1100168032	Mike Forderkonz Sr. Partner (315)-410-4649	mike@2utec.com	Lot 1 Software Lot 2 Hardware
BlackHawk Data LLC 350 5 th Avenue, 59 th Floor New York, NY 10118 www.blackhawk11.com <i>SB</i>	83-0830484 1100217242	Maryann Pagano Director of Sales Operations (877) 456-4295	sales@blackhawk11.com	Lot 1 Software Lot 2 Hardware
Brite (Upstate Wholesale Supply, Inc) 7647 Main Street Fishers Victor, NY 14564 www.brite.com	16-1382350 1000008125	Trevor Smith Executive Vice President (800) 333-0498	salesinfo@brite.com	Lot 1 Software Lot 2 Hardware
Command and Control Solutions, Corp 15 Spice Mill Blvd Clifton Park, NY 12065 www.cacsolns.com <i>SDVOB</i>	27-2986627 1100137302	Anthony J DiNallo Jr CEO (518) 643-3566 x101	adinallo@cacsolns.com	Lot 1 Software Lot 2 Hardware
Contemporary Computer Services, Inc. 200 Knickerbocker Avenue Bohemia, NY 11716 www.ccsinet.com	11-2339385 1000000513	Steve Webber Business Development Manager (631) 218-5200 x 4219	swebber@ccsinet.com	Lot 1 Software Lot 2 Hardware
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com <i>WBE</i>	13-3352744 1000006353	Ann Martino President (914) 835-1105	amartino@corporatecomputersol.com	Lot 1 Software Lot 2 Hardware
Gandiva Networks Inc. 44 Sycamore Dr Plainsboro, NJ 08536 http://www.gandivanetworks.com	20-2094526 1100267762	Srikanth Nagarajan Principal (732) 690-1884	sri@gandivanetworks.com	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
High Point Solutions, Inc. 5 Gail Court Sparta, NJ 07871 https://www.highpoint.com <i>MBE</i>	22-3462774 1100013462	Sandra Curran CFO (973) 940-6511	scurran@highpoint.com	Lot 1 Software Lot 2 Hardware
Hitorra Technologies LLC 75 S. Broadway, Suite 400 White Plains, NY 10601 www.hitorratechnologies.com	27-3132378 1100218426	Kevin Brown Business Relationship Administrator (347) 396-9715	nyscontract@hitorratechnologies.com	Lot 1 Software Lot 2 Hardware
Integration Partners 12 Hartwell Avenue Lexington, MA 02421 www.integrationpartners.com	04-3467289 1100018237	Lisa Ostlund Sales Operations Specialist (317) 813-6399	lostlund@integrationpartners.com	Lot 1 Software Lot 2 Hardware
Mainline Information Systems Inc. 1700 Summit Lake Drive Tallahassee, FL 32317 https://www.mainline.com/	59-2960721 1000004953	Rob Butler Government Contract Specialist (850) 219-5183	Rob.Butler@mainline.com	Lot 1 Software Lot 2 Hardware
Marcum Technology 10 Melville Park Rd, Melville, NY 11747 www.marcumtechnology.com	30-0011802 1000032988	Michael Lappin VP of Sales (631) 414-4816	michael.lappin@marcumtechnology.com	Lot 1 Software Lot 2 Hardware
Myriad Supply Co 22 W 19th St. New York, NY 10011 <i>SB</i>	81-0586437 1100022002	Ralph Rotfus Government Sales Director (212) 257-5165	gsa@myriadsupply.com	Lot 1 Software Lot 2 Hardware
Network Experts of New York Inc. 407 Vesper Court Slingerlands, NY 12159 www.netxny.com <i>M/WBE</i>	26-3694379 1100064023	Anu Mcgowan President (518) 269-9963	amcgowan@netxny.com	Lot 1 Software Lot 2 Hardware
Nfrastructure Technologies LLC d/b/a Nfrastructure 5 Enterprise Ave Clifton Park, NY 12065 www.nfrastructure.com	22-3771456 1000017165	Chris Pickett EVP (518) 652-4053	nyssales@nfrastructure.com	Lot 1 Software Lot 2 Hardware
Presidio Networked Solutions Group LLC 257 Fuller Road, Ste #1402, 1 st Floor Albany, NY 12203 www.presidio.com	76-0515249 1100138220	Drew Koellmer Sales Director (781) 638-2379	dkoellmer@presidio.com govtsales@presidio.com	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Quality and Assurance Technology d/b/a QNA Tech 18 Marginwood Drive Ridge, NY 11961 www.qnatech.com <i>MBE / SB</i>	27-0943877 1100015240	Marcos Merced CEO (646) 453-7119	sales@qnatech.com	Lot 1 Software Lot 2 Hardware
R&J Telecom, Inc. 211 Park Avenue Mechanicville, NY 12118 www.rj-telecom.com <i>M/WBE</i>	20-4518651 1100047709	Jason Bradwell CEO (518) 785-1703	jbradwell@rj-telecom.com	Lot 1 Software Lot 2 Hardware
Red River Technology LLC 21 Water St. Suite #500 Claremont, NH 03743 www.redriver.com	02-0483341 1100017946	Todd Koehler Director, NY Commercial Sales (917) 716-4898	Todd.koehler@redriver.com	Lot 1 Software Lot 2 Hardware
Vandis Inc. 1 Albertson Ave Albertson, NY 11507 www.vandis.com <i>SB</i>	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator (516) 281-2223	nyscontract@vandis.com	Lot 1 Software Lot 2 Hardware
Washington Computer Services 225 W 35 th St. FL 17 New York, NY 10001 www.washcomp.com <i>SB</i>	13-3086643 1000032987	Jeff Singer President (212) 997-9883	Jeff.singer@washcomp.com	Lot 1 Software Lot 2 Hardware

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.