



# Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov) | 518-474-6717

## Contractor and Reseller Information

### Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

#### Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM21040	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk)	Arista Networks, Inc. 5453 Great America Parkway Santa Clara, CA 95054	20-1751121 1100152865

#### Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: negotiable%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: negotiable%

#### Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Intaz Hazratialie Account Manager (917) 902-6047	Arista Networks 17 Coolidge Road Amsterdam, NY 12010	<a href="mailto:intazh@arista.com">intazh@arista.com</a>
Account Manager	Intaz Hazratialie Account Manager (917) 902-6047	Arista Networks 17 Coolidge Road Amsterdam, NY 12010	<a href="mailto:intazh@arista.com">intazh@arista.com</a>
Sales Manager	Steven Fretwell Billing Manager (408) 547-8024	Arista Networks 5453 Great America Parkway Santa Clara, CA 95054	<a href="mailto:stevenf@arista.com">stevenf@arista.com</a>
Billing Manager	Steven Fretwell Billing Manager (408) 547-8024	Arista Networks 5453 Great America Parkway Santa Clara, CA 95054	<a href="mailto:stevenf@arista.com">stevenf@arista.com</a>
RFQs			<a href="mailto:intazh@arista.com">intazh@arista.com</a>
<b>Emergency Contact</b>	(408) 547-8347 / E-Mail <a href="mailto:jmedios@arista.com">jmedios@arista.com</a>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
2uTEC 428 South Main St., Ste.107 N. Syracuse, NY 13212 <a href="https://www.2utec.com/">https://www.2utec.com/</a>  <i>WBE</i>	20-3716127 1100168032	Mike Forderkonz Sr. Partner (315)-410-4649	<a href="mailto:mike@2utec.com">mike@2utec.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud
BlackHawk Data LLC 350 5 <sup>th</sup> Avenue, 59 <sup>th</sup> Floor New York, NY 10118 <a href="http://www.blackhawk11.com">www.blackhawk11.com</a>  <i>SB</i>	83-0830484 1100217242	Maryann Pagano Director of Sales Operations (877) 456-4295	<a href="mailto:sales@blackhawk11.com">sales@blackhawk11.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud
CB20 11 Federal St Saratoga Springs, NY 12866 <a href="https://CB20.COM">https://CB20.COM</a>	36-3902573 1000055858	Michael Connally Enterprise Account Executive (518) 881-1700	<a href="mailto:nyssales@cb20.com">nyssales@cb20.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud
Command and Control Solutions, Corp 15 Spice Mill Blvd Clifton Park, NY 12065 <a href="http://www.cacsolns.com">www.cacsolns.com</a>  <i>SDVOB</i>	27-2986627 1100137302	Anthony J DiNallo Jr CEO (518) 643-3566 x101	<a href="mailto:adinallo@cacsolns.com">adinallo@cacsolns.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud
Contemporary Computer Services, Inc. 200 Knickerbocker Avenue Bohemia, NY 11716 <a href="http://www.ccsinet.com">www.ccsinet.com</a>	11-2339385 1000000513	Steve Webber Business Development Manager (631) 218-5200, Ext. 4219	<a href="mailto:swebber@ccsinet.com">swebber@ccsinet.com</a>	Lot 1 Software Lot 2 Hardware
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 <a href="http://www.corporatecomputersol.com">www.corporatecomputersol.com</a>  <i>WBE</i>	13-3352744 1000006353	Ann Martino President (914) 835-1105	<a href="mailto:amartino@corporatecomputersol.com">amartino@corporatecomputersol.com</a>	Lot 1 Software Lot 2 Hardware
ePlus Technology Inc 13595 Dulles Technology Drive Herndon, VA 20171	54-1904151 1000032149	Marie Davis Admin (757) 419-2204	<a href="mailto:CONTRACTS_sledoperationsteam@eplus.com">CONTRACTS_sledoperationsteam@eplus.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud
Gandiva Networks Inc. 44 Sycamore Dr Plainsboro, NJ 08536 <a href="http://www.gandivanetworks.com">http://www.gandivanetworks.com</a>	20-2094526 1100267762	Srikanth Nagarajan Principal (732) 690-1884	<a href="mailto:sri@gandivanetworks.com">sri@gandivanetworks.com</a>	Lot 1 Software Lot 2 Hardware

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
High Point Solutions, Inc. 5 Gail Court Sparta, NJ 07871 <a href="https://www.highpoint.com">https://www.highpoint.com</a>  <i>MBE</i>	22-3462774 1100013462	Sandra Curran CFO (973) 940-6511	<a href="mailto:scurran@highpoint.com">scurran@highpoint.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud
Mainline Information Systems Inc. 1700 Summit Lake Drive Tallahassee, FL 32317 <a href="https://www.mainline.com/">https://www.mainline.com/</a>	59-2960721 1000004953	Rob Butler Government Contract Specialist (850) 219-5183	<a href="mailto:Rob.Butler@mainline.com">Rob.Butler@mainline.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud
Marcum Technology 10 Melville Park Rd, Melville, NY 11747 <a href="http://www.marcumtechnology.com">www.marcumtechnology.com</a>	30-0011802 1000032988	Michael Lappin VP of Sales (631) 414-4816	<a href="mailto:michael.lappin@marcumtechnology.com">michael.lappin@marcumtechnology.com</a>	Lot 1 Software Lot 2 Hardware
Network Experts of New York Inc. 407 Vesper Court Slingerlands, NY 12159 <a href="http://www.netxny.com">www.netxny.com</a>  <i>M/WBE</i>	26-3694379 1100064023	Anu Mcgowan President (518) 269-9963	<a href="mailto:amcgowan@netxny.com">amcgowan@netxny.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud
Presidio Networked Solutions Group LLC 257 Fuller Road, Ste #1402, 1 <sup>st</sup> Floor Albany, NY 12203 <a href="http://www.presidio.com">www.presidio.com</a>	76-0515249 1100138220	Drew Koellmer Sales Director (781) 638-2379	<a href="mailto:dkoellmer@presidio.com">dkoellmer@presidio.com</a> <a href="mailto:govtsales@presidio.com">govtsales@presidio.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud
Quality and Assurance Technology d/b/a QNA Tech 18 Marginwood Drive Ridge, NY 11961 <a href="http://www.qnatech.com">www.qnatech.com</a>  <i>MBE / SB</i>	27-0943877 1100015240	Marcos Merced CEO (646) 453-7119	<a href="mailto:sales@qnatech.com">sales@qnatech.com</a>	Lot 1 Software Lot 2 Hardware
Red River Technology LLC 21 Water St., Suite #500 Claremont, NH 03743 <a href="http://www.redriver.com">www.redriver.com</a>	02-0483341 1100017946	Todd Koehler Director, NY Commercial Sales (917) 716-4898	<a href="mailto:Todd.koehler@redriver.com">Todd.koehler@redriver.com</a>	Lot 1 Software Lot 2 Hardware
Universal E-Business Solutions LLC 70 Adams Street Hoboken, NJ 07030 <a href="https://www.uebiz.com/">https://www.uebiz.com/</a>	20-5092680 1100018382	Marc Snyder Managing Director (646) 706-4000	<a href="mailto:msnyder@uebiz.com">msnyder@uebiz.com</a>	Lot 1 Software Lot 2 Hardware
Upstate Wholesale Supply, Inc d/b/a Brite Computers 7647 Main Street Fishers Victor, NY 14564 <a href="http://www.brite.com">www.brite.com</a>	16-1382350 1000008125	Trevor Smith Executive Vice President (800) 333-0498	<a href="mailto:salesinfo@brite.com">salesinfo@brite.com</a>	Lot 1 Software Lot 2 Hardware Lot 3 Cloud

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**