



Office of General Services

Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68093	3 Cloud (Low, Moderate, & High Risk)	Center for Internet Security, Inc. 31 Tech Valley Drive East Greenbush, NY 12061	52-2278213 1000040927

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Steve Gold VP, Cybersecurity Solutions (518) 880-0690 James Whalen Deputy Corporate Counsel (518) 880-0696 Kateri Gill CIS Services Program Manager (518) 880-0779 Laurie Hester Sr. Director, Sales Operations (518) 266-3499 Mel Walker SVP, Sales & Business Services 518-640-3574	Center for Internet Security, Inc. 31 Tech Valley Drive East Greenbush, NY 12061	Steve.Gold@cisecurity.org james.whalen@cisecurity.org kateri.gill@cisecurity.org laury.hestor@cisecurity.org mel.walker@cisecurity.org

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Steve Gold VP, Cybersecurity Solutions (518) 880-0690 Mel Walker SVP, Sales & Business Services 518-640-3574	Center for Internet Security, Inc. 31 Tech Valley Drive East Greenbush, NY 12061	Steve.Gold@cisecurity.org mel.walker@cisecurity.org
Sales Manager	Kateri Gill CIS Services Program Manager (518) 880-0779 Mel Walker SVP, Sales & Business Services 518-640-3574	Center for Internet Security, Inc. 31 Tech Valley Drive East Greenbush, NY 12061	kateri.gill@cisecurity.org mel.walker@cisecurity.org
Billing Manger	Kateri Gill CIS Services Program Manager (518) 880-0779	Center for Internet Security, Inc. 31 Tech Valley Drive East Greenbush, NY 12061	kateri.gill@cisecurity.org
RFQs			Steve.Gold@cisecurity.org gina.chapman@cisecurity.org kateri.gill@cisecurity.org mel.walker@cisecurity.org
Emergency Contact	518-880-0729 / Toll-Free Telephone (866) 787-4722 / E-Mail gina.chapman@cisecurity.org		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Carahsoft Technology Corporation 1860 Michael Faraday Drive Suite 100 Reston, VA 20190	52-2189693 1000009462	Annie Marshall Director, Sales (703) 871-8526	annie_marshall@carahsoft.com	Lot 3 Cloud
Presidio Networked Solutions Group LLC One Penn Plaza Suite 2832 New York, NY 10119 www.presidio.com	76-0515249 1100138220	Drew Koellmer Sales VP, Northeast SLED (781) 638-2379	dkoellmer@presidio.com govtsales@presidio.com	Lot 3 Cloud
Tech Valley Talent, LLC 20 Prospect Street Ballston Spa, NY 12020 www.techvtal.com	26-2582540 1100088904	Renee Roth-O'Neil President (518) 882-0001 x111	tech@techvtal.com rfps@techvtal.com	Lot 3 Cloud
WBE / SB				
Thundercat Technology, LLC 1925 Isaac Newton Sq. E Suite 200 Reston, VA 20190 www.thundercattech.com	26-1638572 1100186596	Kent Stokley Director (703) 568-3378	kstokley@thundercattech.com	Lot 3 Cloud
SDVOB				
Twinstate Technologies 291 Rand Hill Road Morrisonville, NY 12962 www.Twinstate.com	14-1514722 1000006787	Devi C Momot CEO (518) 563-7100	clientexperience@twinstate.com	Lot 3 Cloud
SB / WBE				

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.