



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68151	2 Hardware 4 Implementation	Canon U.S.A., Inc. 1 Canon Park Melville, NY 11747	13-2561772 1000006161

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000.00
 Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%
 Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Frank Carroll Sr. Manager Sales (214) 354-3315	3200 Regent Boulevard Irving, TX 75063	fcarroll@cusa.canon.com
	Taner Oztimurlenk National Adviser, State Government and Healthcare (516) 310-4640	1 Canon Park Melville, NY 11747	toztimurlenk@cusa.canon.com
Account Manager	Frank Carroll Sr. Manager Sales (214) 354-3315	3200 Regent Boulevard Irving, TX 75063	fcarroll@cusa.canon.com
	Taner Oztimurlenk National Adviser, State Government and Healthcare (516) 310-4640	1 Canon Park Melville, NY 11747	toztimurlenk@cusa.canon.com
Sales Manager	Frank Carroll Sr. Manager Sales (214) 354-3315	3200 Regent Boulevard Irving, TX 75063	fcarroll@cusa.canon.com
	Taner Oztimurlenk National Adviser, State Government and Healthcare (516) 310-4640	1 Canon Park Melville, NY 11747	toztimurlenk@cusa.canon.com
Billing Manager	Ed Friel Sr. Specialist, Gov't Bids & Contracts (631) 330-4144	1 Canon Park Melville, NY 11747	efriel@cusa.canon.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
RFQ's			isgbidadmin@cusa.canon.com fcarrroll@cusa.canon.com toztimurlenk@cusa.canon.com
Emergency Contact	(631) 330-4144 / Toll-Free Telephone (800) 652-2666 / E-Mail isgbidadmin@cusa.canon.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
1st Run Computer Services Inc. 500 Old Country Road Garden City, NY 11530 www.1strun.net SB	11-2877788 1000011954	Bob Molinari President (212) 779-0800	admin@1strun.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Accelerated Information Systems Inc. 25 Newbridge Road Hicksville, NY 11801 www.aisww.com SB, MBE	20-2730212 1100015234	Zaheer Master President (516) 822-4466	zkm@aisww.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Adorama Inc. 42 West 18th Street New York, NY 10011 www.adorama.com	13-2918676 1000012821	Carren Krishnann Bid Services (211) 741-0401	biddept@adorama.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Advanced Imaging Systems, Inc. 946 W. Main Street Riverhead, NY 11901 www.aslincy.com	11-2721911 1100014993	James Czachur Sales (631) 727-3354	iczachur@aslincy.com	Lot 2 Hardware Lot 4 Implementation
All Nations Office Machines 114-61 Queens Blvd. Forest Hills, NY 11375 www.allnations.net	11-2798493 1100110219	Dana Butkovska (973) 393-4782	dbutkovska@allnations.net	Lot 2 Hardware Lot 4 Implementation
ARK Digital Imaging 745 Center Road West Seneca, NY 14224 www.arkdigitalimaging.com	20-4561858 1100045390	Sheila Ark VP (716) 712-0722	ark@arkdigitalimaging.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Aztec Office, LLC 241 W 37th Street, Ste. 922 New York, NY 10018 www.aztecoffice.com	80-0475530 1100003301	John Partenio (860) 635-9795	partenioj@aztecoffice.com	Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Bauer Office Solutions 144 East 44th Street New York, NY 10017 www.bauerofficesolutions.com	13-3151527 1100017345	Robert Forstbauer Sales (212) 949-7180	bob@bauerofficesolutions.com	Lot 2 Hardware Lot 4 Implementation
Biels Information Technology Systems 1201 Indian Church Road Buffalo, NY 14224 www.biels.com SB	16-1454659 1000008219	Dennis Kempner President (716) 675-2121	dkempner@biels.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Business Machines and Equipment Inc 8375 Seneca Turnpike New Hartford, NY 13413 www.bmecompany.com	16-1582755 1100009576	Steve Mitchel Vice President (315) 733-2033	smitchell@bmecompany.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Canon Solutions America 15004 Collections Center Drive Chicago, IL 60693	13-2677004 1000006186	Daryl Lockrow (21) 850-1017	dlockrow@csa.canon.com	Lot 2 Hardware Lot 4 Implementation
Central Digital Solutions Inc 1219 Walt Whitman Road Melville, NY 11747 www.centralcopiers.com	01-0587178 1000010883	Robert Mesas Sales (631) 249-1990	rmesas@centralcopiers.net	Lot 2 Hardware Lot 4 Implementation
Centurion Business Machines 1237 Central Avenue Albany, NY 10017 www.centurionbusiness.com SB	14-1598937 1000001701	Donald Mentiely Sales (518) 458-9665	don@centurionbusiness.com	Lot 2 Hardware Lot 4 Implementation
ComproSys Presentation Systems 103 Godwin Ave, PNB 404 Midland Park, NJ 07432 www.presentationssystem.com	22-3005131 1000030502	Danielle Jaknke Office Manager (973) 304-1866	danielle@presentation.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Derby Office Equipment 25 N. Arlington Ave. Gloversville, NY 12078 www.derbycopiers.com	14-1510464 1100014840	Kevin Bartholoma Sales (518) 725-9816	sales@derbycopiers.com	Lot 2 Hardware Lot 4 Implementation
Docutrend, Inc. d/b/a Docutrend Imaging Solutions 575 8th Avenue, 10th Floor New York, NY 10018 www.docutrend.com	11-3657253 1000024987	Aaron Rubin Sales (646) 293-1708	arubin@docutrend.com	Lot 2 Hardware Lot 4 Implementation
DRS Imaging 75 Maiden Lane New York, NY 10038 www.drsimaging.com	13-3792223 1100041230	Jim Sheridan EVP (212) 924-8680	jsheridan@drsimaging.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Flo-Tech LLC 545 Long Wharf Dr STE.602 New Haven, CT 06511 www.flotech.net	46-5454741 1100152808	Michael Brophy (860) 613-3333	michael.brophy@flex.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Samantha Jarok Contract Program Manager (800) 800-0019 x33913	samantha.jarok@connection.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Higher Information Group LLC 400 N. Blue Ribbon Ave. Harrisburg PA 17112 https://higherinfogroup.com/	25-1892311 1100257431	Stacie Hoover Sr. VP of Sales (717) 652-3310, X 1002	shoover@higherinfogroup.com	Lot 2 Hardware Lot 4 Implementation
Hudson Valley Copier, Inc. d/b/a Superior Office Systems of NY 49 West 37th Street, 3rd Floor New York, NY 10018 www.sosny.com	11-3498741 1100026662	Tim Glover Sales (917) 613-5282	tglover@hvcny.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
John W. Neubauer Audio- Visual Products 2717 Route 22 Patterson, NY 12563 www.avpbusiness.com	14-1695246 1000039284	Randy Neubauer Sales (845) 878-4240	rneubauer@avpbusiness.com	Lot 2 Hardware Lot 4 Implementation
KOS, Inc. 278 Rt. 6 West Coudersport, PA 16915 www.kosinc.net WBE	25-1870299 1000009006	Lisa Karpinski Sales (814) 274-4955	lkarpinski@zitomedia.net	Lot 2 Hardware Lot 4 Implementation
Leslie Digital Imaging, LLC d/b/a LDI Color Toolbox 50 Jericho Quadrangle, Suite 115 Jericho, NY 11753 1500 Broadway, 10th Floor New York, NY 10036 242 West 36th Street, 5th Floor New York, NY 10018 www.myldi.com SB	11-3523525 1000012327	Anna Kleyner (917) 716-6286	AKleyner@myLDI.com	Lot 2 Hardware Lot 4 Implementation
Loyal Business Machines 980 Sunrise Highway West Babylon, NY 11704- 6110 www.loyal.net	11-2545272 1100017327	Peter Tassone Sales (631) 422-6200	pgryan@loyal.net	Lot 2 Hardware Lot 4 Implementation
Napco Copy Graphics Center 1 Westchester Plaza Elmsford, NY 10523 www.napconet.com	13-3400839 1000036011	Jim O'Keefe Executive Vice President (201) 348-1500	jimok@napconet.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Nate's Typewriters & Computers Inc 2442 Pine Avenue Niagara Falls, NY 14301 www.nates.net SB / MBE	16-1117650 1000007774	Nate Capton Jr. President (716) 282-0088	natejr@nates.net	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Northco Products, Inc. 12 Walker Way Albany, NY 12205 www.northcoproducts.com	14-1714064 1000027715	Craig Loftus Sales (518) 869-6056	ajcrandall@northcoproducts.com	Lot 2 Hardware Lot 4 Implementation
PMI Document Solutions 150 Ackley Avenue Johnson City, NY 13790 www.pmi-ny.com SB	13-2798671 1000012752	John Welch President (607) 798-7115	twelch@pmi-ny.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Premier Digital Imaging D/B/A United Business Systems 302 Rt 46 Fairfield, NJ 07004 www.ubscopy.com	26-3770704 1100220561	Andy Ruggiero (973) 276-6299	andy@ubscopy.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Reliable Office Systems & Supplies, Inc. 4442 Arthur Kill Road Staten Island, NY 10309 1071 6th Avenue, Ste. 204 New York, NY 10018 1656 Richmond Road Staten Island, NY 10304 www.reliableoffice.com	13-2807037 1100015248	William Hanson Sales (718) 967-6000, Ext.200	whanson@reliableoffice.com	Lot 2 Hardware Lot 4 Implementation
Seery Systems Group, Inc. 195 Armstrong Road Garden City Park, NY 11040 www.ssgimaging.com	01-0577862 1100022616	Richard J. Seery President (516) 565-1680	Rseery@ssgimaging.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
South Shore Business Solutions dba Emerald Document Imaging 100 Milbar Blvd Farmingdale, NY 11735 https://www.emeralddocument.com	27-0667737 1100032613	Gerry Ryan President 631-319-1620 ext.210	gryan@emeralddocument.com	Lot 2 Hardware Lot 4 Implementation
Southern Tier Copy Products d/b/a CMS Imaging Solutions 31 Lewis St., Ste 402 Binghamton, NY 13901 901 Lodi Street Syracuse, NY 13202 114 South Meadow Street Ithaca, NY 14850 www.cmsimagingsolutions.com WBE	16-1078307 1000048189	Jill Vasina Sales (607) 772-0437	lynn@cmsimagingsolutions.com	Lot 2 Hardware Lot 4 Implementation
Sterling Business Systems, Inc. 445 Country Rd., Ste. 101 Yaphank, NY 11980 www.sterling-digital.com	80-0006654 1100017338	Karen Trotta Sales (631) 750-6162	karent@sterling-digital.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Syracuse Blue Print Co., Inc. 825 East Genesee Street Syracuse, NY 13210 www.syracuseblueprint.com	15-0515395 1000014633	Carl Nye President (315) 476-4084	info@syracuseblueprint.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
TAM Business Systems, Inc. d/b/a New York Business Systems 150 Fulton Avenue Garden City Park, NY 11040 www.nybs.com	11-2817533 1100015278	Ed Rivera (516) 739-0200	eddier@nybs.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Tonas Graphics 2121 Nobelstown Road Pittsburgh, PA 15202_ www.tonasgraphics.com	25-1533011 1100030287	Victor Thomas President (412) 937-1600	vtonas@tonasgraphics.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
United Copier & Business Systems, Inc. d/b/a United Business Systems 316 Seneca Street Buffalo, NY 14204 3760 W Henrietta Rd., Ste. B Buffalo, NY 14204 www.ubswny.com	16-1205849 1000015559	Patricia Szymendera Sales (716) 854-4122	kerling@ubswny.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Usherwood Business Equipment, Inc. d/b/a Usherwood Office Technology 1005 W. Fayette St. Syracuse, NY 13204 www.usherwood.com	16-1135311 1000007794	Don Foley VP of Sales (518) 280-8694	dfoley@usherwood.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation
Y&S Technologies 383 Kingston Ave., Ste. 357 Brooklyn, NY 11213 mordy@yandstech.com	61-1569225 1100014846	Mordy Finck VP Operations (718) 395-5392	mordy@yandstech.com	Lot 2 Hardware (Service and Equipment only) Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.