



Contractor and Reseller Information

Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20800	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Cisco Systems, Inc. 170 West Tasman Drive San Jose, CA 95134	77-0059951 1000005003

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$ 0

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Mimi Farr Contract Manager (408) 527-2627	Cisco Systems, Inc. 2375 E. Camelback Road, Suite 450 Phoenix, AZ 85016	sled-contracts@cisco.com
Account Manager	David Scrodanus Regional Manager (919) 927-1374	Cisco Systems, Inc. 18 Corporate Woods Blvd. Suite 200 Albany, NY 12211	dscrodan@cisco.com nysrfqteam@cisco.com
Account Manager	Frank Antico Regional Sales Manager NY City Region (408) 894-8967	Cisco Systems, Inc. 111 Wood Avenue South Iselin, NJ 08830	fantico@cisco.com
Sales Billing	Mark Ruszczyk Analyst (702) 262-3815	Cisco Systems, Inc. 3773 Howard Hughes Pkwy Las Vegas, NV 89169	sled-contracts@cisco.com
RFQs			sled-contracts@cisco.com dscrodan@cisco.com fantico@cisco.com nysrfqteam@cisco.com
Emergency Contact	(408) 527-2627 / sled-contracts@cisco.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
2UTEC, L.L.C. 428 South Main St., Ste.107 North Syracuse, NY 13212 www.2utec.com <i>WBE</i>	20-3716127 1100168032	Michael Forderkonz Sr. Partner (315) 410-4649	mike@2utec.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Allegretto Funding Group, Inc. d/b/a Infnit Technology Solutions 7037 Fly Road East Syracuse, NY 13057 www.infnit-tech.com	01-0596720 1000051036	Sandi Post Sales Operations (315) 432-1323	spost@infnit-tech.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Aspire Technology Partners LLC 25 James Way Eatontown, NJ 07724 www.AspireTransforms.com	42-1628916 1100088137	NY Sales Team (732) 847-9562	NY_Sales@aspiretransforms.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Axispoint Technology Solutions Group, Inc. 507 North State Road Briarcliff, NY 10510 www.atsg.net	46-4334475 1100133401	Albert Marrache Sales Operations Manager (914) 984-2480	NYSSales@atsg.net amarrache@atsg.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Carousel Industries of North America, Inc. 659 South County Trail Exeter, RI 02822 www.carouselindustries.com	06-1502254 1000036559	Brian Christein Regional sales Director (510) 724-2122	nystatecontract@carouselindustries.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CDW Government LLC. 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdw.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	nygov@cdwg.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Compulink Technologies, Inc. 260 W 39 th Street, #302 New York, NY 10018 www.compu-link.com <i>SB / MBE</i>	11-2967448 1000000634	Rafael Arboleda President (212) 695-5465	governmentsales@compu-link.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Computer Professionals International, Inc. 2165 Technology Drive Schenectady, NY 12308 www.comproinc.com	36-3902573 1000055858	Jeff Frankel President (518) 836-2272 David Wilbur Client Business Manager (518) 881-1700	jfrankel@comproinc.com DWilbur@comproinc.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Computer Systems Integrators, Inc. 1401 Rt. 52, Suite 100B Fishkill, NY 12524 www.csiny.com	14-1741052 1000007119	Michele Safran Customer Sales (845) 897-9480, ext. 3201	msafran@csiny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Comsource, Inc. 8104 Cazenovia Road Manlius, NY 13104 www.comsourceny.com	16-1346170 1100094045	Elissa Soulia Inside Sales Representative (315) 682-4115	esoulia@comsourceny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Contemporary Computer Services, Inc. 200 Knickerbocker Avenue Bohemia, NY 11716 www.ccsinet.com	11-2339385 1000000513	Steve Webber Business Development Manager (631) 218-5200, ext. 4219	ccsi1974@ccsinet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ConvergeOne, Inc. 747 Pierce Road Clifton Park, NY 12065 www.convergeone.com	41-1763228 1100026771	Scott Hartman Sales Director-SLED (518) 309-6383	shartman@convergeone.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Coranet Corp d/b/a Camelot Communications Group 2 Washington Street, Suite 701 New York, NY 10004 www.coranet.com <i>WBE</i>	22-2866196 1000008797	Mike Procopio Sr VP Sales and Marketing (919) 654-6886	mprocopio@coranet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Core BTS, Inc. 3 Tallow Wood Drive Clifton Park, NY 12065 www.corebts.com	20-3873764 1000030088	Tony DeFeciani Vice President, Managing Director (518) 831-8910	Tony.DeFeciani@corebts.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com <i>WBE</i>	13-3352744 1000006353	Larry Grippo Vice President of Sales (914) 835-1105	lgrippo@corporatecomputersol.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CS Business Systems, Inc. 1236 Main Street Buffalo, NY 14209 www.csbusiness.com <i>SB / MBE</i>	16-1171177 1000048151	Kevin Peterson Vendor Relations Manager (716) 886-6521	kpeterson@csbusiness.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 www.customonline.com	11-2497640 1000005692	Laura Gavey Senior Manager (800) 598-8989	lgavey@customonline.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Day Automation Systems, Inc. 7931 Rae Boulevard Victor, NY 14564 www.dayautomation.com	16-1576146 1000008400	Scott Parker Purchasing Manager (585) 924-4630	scott.parker@dayautomation.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Derive Technologies LLC 110 William Street 14th floor New York, NY 10038 www.derivetech.com <i>MBE</i>	52-2295534 1000009467	John Wood Vice President (844) 363-1110	jwood@derivetech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
DiNi Communications, Inc. 340 Campus Drive Edison, NJ 08837 http://dini.net	22-3604477 1000057468	Danu Karunatilaka Vice President (732) 225-4514	danushkak@dini.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Direct Packet, Inc. d/b/a OneVision Solutions 909 Lake Carolyn Pkwy, Suite 1800 Irving, TX 75039 www.onevisionsolutions.com	20-1005886 1000008553	Naomi Ciora Inside Sales (972) 714-0540	nciora@onevisionsolutions.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
DynTek Services, Inc. 255 Washington Avenue Extension Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Vice President, Sales Operations (518) 207-3402	NYSOGSsales@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. 1 Penn Plaza, 6 th Floor Suite 600 New York, NY 10119 www.eplus.com	54-1904151 1000032149	Nick D'Archangelo VP SLED Business Development (610) 495-1293	NYOGS@eplus.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
FirstLight Fiber, Inc. 41 State Street Albany, NY 12207 www.firstlight.net	01-0656735 1000010891	Kara Martin Sales Coordinator (585) 433-6561	kmartin@firstlight.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Eric Brideau Sales Manager (800) 800-0019, ext. 75070	nysledteam@connection.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
High Point Solutions, Inc. 5 Gail Court Sparta, NJ 07871 www.highpoint.com <i>MBE</i>	22-3462774 1100013462	Ellen Olivo Contract Administrator (973) 940-0040	eolivo@highpoint.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Hi-Link Computer Corp. 76 Progress Dr. Stamford, CT 06902 www.hi-link.com	22-3048815 1100018011	Chiu Yu Purchasing Agent (203) 388-7128	cyu@hi-link.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

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IVCi LLC 601 Old Willets Path Hauppauge, NY 11788 www.ivci.com	20-0399584 1000016518	Bryan Decker OM Rep (631) 273- 5800	NYSOGS@ivci.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Logicalis, Inc. One Penn Plaza, 51 st Floor, Suite 5130 New York, NY 10119 www.us.logicalis.com	13-4000122 1100017520	Nikki Perez Government Contract Specialist (425) 201-8139	LogicalisGovEdContracts@us.logi calis.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
M A Polce Consulting, Inc. 401 Phoenix Drive Rome, NY 13441 www.mapolce.com	16-1597994 1000057265	Susan Gatley Business Development Manager (315) 356-8285 Kelly Palinski Senior Account Manager (315) 624-9870	sgatley@mapolce.com kelly@mapolce.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Maureen Data Systems, Inc. 307 West 38 th Street Suite 1801 New York, NY 10018 www.mdsny.com <i>SB / WBE</i>	13-3817821 1000006466	Robert Irvin Director of Government Channels (212) 239-2448	government@mdsny.com robert@mdsny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Meridian IT, Inc. 9 Parkway North Suite 500 Chicago, IL 60015 www.meridianitinc.com	36-3818238 1100018665	Tom Donahue VP Sales, Northeast (518) 694-3909	tom.donahue@meridianitinc.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
MTM Technologies 4 High Ridge Park, Suite 102 Stamford, CT 06905 www.mtm.com	13-3354896 1000006356	Lynn Fussner Contract Manager (314) 775-0818	government@mtm.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Noviant, Inc. 32 Broadway, Suite 401 New York, NY 10004 www.noviant.com <i>MBE</i>	11-3399247 1000024810	Phoebe Want Procurement (212) 809-6625	pwang@noviant.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
NTT America Solutions, Inc. 11006 Rushmore Drive Suite 300 Charlotte, NC 28277 hello.global.ntt	13-2554344 1000038797	Alessandra D'Alessio Client Support Manager (212) 613-1224	alessandra.dalessio@global.ntt	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Nu-Vision Technologies LLC d/b/a Black Box Network Services 6000 New Horizons Blvd Amityville, NY 11701 www.blackbox.com	20-0532706 1000029840	Ray Kitchen Major Account Manager (212) 856-7609	raymond.kitchen@blackbox.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

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Presidio Networked Solutions Group LLC 110 Pkwy Dr. S Hauppauge, NY 75267 www.presidio.com	76-0515249 1100138220	Christina Berlinski (646) 293-6904	cberlinski@presidio.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Red River Technology LLC 21 Water Street Suite 500 Claremont, NH 03743 www.redriver.com	02-0483341 1100017946	Michael Germano Inside Sales Account Manager III (571) 353-6275	michael.germano@redriver.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Sirius Computer Solutions, Inc. 10100 Reunion Place, Suite 500 San Antonio, TX 78216 www.siriuscom.com	74-2836721 1000041163	Phyllis Byrd Director, Public Sector & RFPs (210) 369-0617	phyllis.byrd@siriuscom.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Synergy IT Solutions of NYS, Inc. d/b/a Western NY Computing 7871 Lehigh Crossing Drive, #1 Victor, NY 14564 www.synergyits.com	16-0985336 1000015161	Lisa Furlong Inside Sales Public Sector (315) 413-7682	lfurlong@synergyits.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Systems Management Planning, Inc. d/b/a SMP 1020 John Street West Henrietta, NY 14586 www.smp-corp.com <i>SB</i>	16-1545953 1000029454	Dan Gostomski Sales Support Manager (585) 475-0670, ext. 835	NYSOGS@smp-corp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
TERACAI Corporation 217 Lawrence Road East North Syracuse, NY 13212 www.teracai.com <i>SB</i>	26-4206230 1000033956	Maria Poissant RSM (315) 883-3524	mpoissant@teracai.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
The Ergonomic Group, Inc. 609-3 Cantiague Rock Rd Westbury, NY 11590 www.ergogroup.com <i>WBE</i>	11-2685111 1000005750	Chris DiChiara Director of Sales Operations (516) 746-7777	Chris.DiChiara@ergogroup.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
ThunderCat Technology, LLC 1925 Isaac Newton Sq. E. Suite 180 Reston, VA 20190 www.thundercattech.com <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley SLED Director (703) 568-3378	kstokley@thundercattech.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Universal E-Business Solutions LLC 70 Adams Street Hoboken, NJ 07030 www.uebiz.com	20-5092680 1100018382	Erica Delgado Contract Admin (646) 706-4035	edelgado@uebiz.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Verizon Business Network Services, Inc. One Verizon Way Basking Ridge, NJ 07920 http://www.verizon.com	13-2745892 1000012731	Denise Atkins Contract Manager (518) 815-2743	NYSCTS1@one.verizon.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Vicom Computer Services, Inc. 400 Broadhollow Rd Farmingdale, NY 11735 www.vicomnet.com	11-2616959 1000011790	Joe Barone VP of Sales (631) 694-3900	vicomsled@vicomnet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
WebHouse, Inc. 226 7th St. Suite 203 Garden City, NY 11530 www.webhse.com <i>SDVOB</i>	11-3369453 1000012241	Dan Kerning Account Manager (516) 764-6300	orders@webhse.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
World Wide Technology, Inc. 60 Weldon Parkway Maryland Heights, MO 63043 www2.wwt.com	43-1912895 1000033745	Carol Harting Business Development Manager (314) 995-6103	NY-SLED@wwt.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Zip Networks, Inc. 100 Wilkinson St. Syracuse, NY 13204 www.zipnets.com <i>WBE</i>	45-2653999 1100067255	Claudia Tooley President (800) 307-2001, ext. 3430	Claudia.tooley@zipnets.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA 98001 www.zones.com	91-1431894 1100005917	David Ransom (518) 652-4236	TeamNY.Goved@zones.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.