



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20800	1 Software 2 Hardware 3 Cloud (Low & Moderate Risk) (Effective 12/14/2023 – Previously was Low Risk) 4 Implementation	Cisco Systems, Inc. 170 West Tasman Drive San Jose, CA 95134	77-0059951 1000005003

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$0

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Gigi Feril Contract Manager (408) 424-0712	Cisco Systems, Inc. 170 West Tasman Drive San Jose, CA 95134	aferil@cisco.com
	Mark Ruszczyk Contract Manager (702) 262-3815		mruszczy@cisco.com
Sales Manager	David Scrodanus Regional Manager, NY State Region (919) 927-1374	Cisco Systems, Inc. 18 Corporate Woods Blvd. Suite 200 Albany, NY 12211	dscrodan@cisco.com

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Account Manager	Frank Antico Regional Sales Manager NY Metro Region (408) 894-8967 Jeremy Healey Regional Manager, NY City Region (978) 936-1851	Cisco Systems, Inc. 111 Wood Avenue South Iselin, NJ 08830 300 Beaver Brook Road Boxborough, MA 01719	fantico@cisco.com jehealey@cisco.com nysrfqteam@cisco.com
Billing Manager	Mark Rusczyk Contract Manager (702) 262-3815	Cisco Systems, Inc. 170 West Tasman Drive San Jose, CA 95134	sled-contracts@cisco.com
RFQs	Cisco Contract Management Office (702) 262-3815 NY Metro Region RFQs 212-714-4000		dscrodan@cisco.com fantico@cisco.com jehealey@cisco.com nysrfqteam@cisco.com sled-rfq@cisco.com nymetrorfqteam@cisco.com
Emergency Contact	(408) 424-0712 - Gigi Feril / (702) 262-3815 - Mark Rusczyk sled-contracts@cisco.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Aspire Technology Partners LLC 25 James Way Eatontown, NJ 07724 www.AspireTransforms.com	42-1628916 1100088137	NY Sales Team (732) 847-9562	NY_Sales@aspiretransforms.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Axispoint Technology Solutions Group, Inc. 507 North State Road Briarcliff, NY 10510 www.atsg.net	46-4334475 1100133401	Vijaya Kumar Sales Support Specialist/Sales Operations (212) 364-6728	atsgrenewals@atsg.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
BlackHawk Data LLC 505 8th Avenue, Suite 12A-03 New York, NY 10018 http://www.blackhawk11.com	83-0830484 1100217242	Maryann Pagano CEO (877) 456-4295	sales@blackhawk11.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>SBE/ WBE</i>				

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CB20 11 Federal Street Saratoga Springs, NY 12866 http://www.cb20.com	36-3902573 1000055858	David Wilbur (518) 881-1700	nyssales@cb20.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CDW Government LLC. 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdw.com	36-4230110 1000009217	Heather Kohls Program Manager (331) 231-8729	NYGOV@cdwg.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Compulink Technologies, Inc. 260 W 39 th Street, #302 New York, NY 10018 www.compu-link.com	11-2967448 1000000634	Rafael Arboleda President (212) 695-5465	governmentsales@compu-link.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>SB / MBE</i>				
Computer Design & Integration LLC 696 US HIGHWAY 46 Teterboro, NJ 07608 http://www.cdillc.com	13-3823827 1100014833	Chris Clark Director, Sales (201) 426-9329	chris.clark@cdillc.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ComSource, Inc. 500 Plum Street, Suite 400 Syracuse, NY 13204 www.comsourceny.com	16-1346170 1100094045	Elissa Soulia Inside Sales Representative (315) 682-4115	esoulia@comsourceny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>SB</i>				
Converge Technology Solutions US LLC 130 Technology Parkway Peachtree Corners, GA 30092 http://www.convergetp.com	82-2782457 1000011790	Dawn Ayers Exec Admin (631) 694-3900	nysled@convergetp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ConvergeOne, Inc. 747 Pierce Road Clifton Park, NY 12065 www.convergeone.com	41-1763228 1100026771	Gordon Hogben (585) 310-0118	UpstateNYSales@convergeone.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Core BTS, Inc. 855 Route 146, Suite 240 Clifton Park, NY 12065 www.corebts.com	20-3873764 1000030088	Tony DeFeciani Vice President, Managing Director (855) 267-3287	Tony.DeFeciani@corebts.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com	13-3352744 1000006353	Larry Grippo Vice President of Sales (914) 835-1105	lgrippo@corporatecomputersol.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>WBE</i>				

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CS Business Systems, Inc. 1236 Main Street Buffalo, NY 14209 www.csbusiness.com <i>SB / MBE</i>	16-1171177 1000048151	Kevin Peterson Vendor Relations Manager (716) 886-6521	kpeterson@csbusiness.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Custom Computer Specialists LLC 70 Suffolk Court Hauppauge, NY 11788 www.customonline.com	11-2497640 1000005692	Jason Dobush Senior Operations Manager (800) 598-8989	jdobush@customonline.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Derive Technologies LLC 40 Wall Street 20 th Floor New York, NY 10005 www.derivetech.com <i>MBE</i>	52-2295534 1000009467	Terri Stuart Sr. Account Executive (212) 363-6210	teamstuart@derivetech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
DiNi Communications, Inc. 340 Campus Drive Edison, NJ 08837 http://dini.net	22-3604477 1000057468	Danu Karunatilaka Vice President (732) 225-4514	danushkak@dini.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Direct Packet, Inc. d/b/a OneVision Solutions 909 Lake Carolyn Pkwy, Suite 1800 Irving, TX 75039 www.onevisionsolutions.com	20-1005886 1000008553	Naomi Ciora Inside Sales (972) 714-0540	nciora@onevisionsolutions.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
DynTek Services, Inc. 255 Washington Avenue Extension, Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Vice President, Sales Operations (518) 207-3402	denise.leonard@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. 1 Penn Plaza, 46 th Floor, Suite 4630 New York, NY 10119 www.eplus.com	54-1904151 1000032149	Whit Sprague Senior Account Executive (585) 899-8507	NYSOGS@eplus.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
FirstLight Fiber, Inc. 41 State Street Albany, NY 12207 www.firstlight.net	01-0656735 1000010891	Janet Winn Contract Manager (585) 433-6589	sledny@firstlight.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Eric Brideau Sales Manager (800) 800-0019, Ext. 75070	nysledteam@connection.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
High Point Solutions, Inc. 5 Gail Court Sparta, NJ 07871 www.highpoint.com <i>MBE</i>	22-3462774 1100013462	Kyleigh Wells Contract Management (973) 940-6572	kwells@highpoint.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
M A Polce Consulting, Inc. 401 Phoenix Drive Rome, NY 13441 www.mapolce.com	16-1597994 1000057265	Kelly Palinski Partner Alliance Manager (315) 624-9870	kelly@mapolce.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Marcum Technology 10 Melville Park Rd Melville, NY 11747 http://www.marcumtechnology.com	30-0011802 1000032988	Michael Lappin VP of Strategic Partnerships (631) 414-4816	michael.lappin@marcumtechnology.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Maureen Data Systems, Inc. 500 West 43rd Street, Suite 33C New York, NY 10036 www.mdsny.com <i>SB / WBE</i>	13-3817821 1000006466	Maureen Lande President (646) 744-1000	government@mdsny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Naka Technologies, LLC 120 Commerce Drive, Suite 106 Hauppauge, NY 11788 http://www.nakatech.com <i>MBE</i>	82-3213884 1100194826	Jennifer Kelly Client Services Executive (646) 921-5796	jcm@nakatech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Norstan Communications Inc dba Black Box Network Services 9155 Cottonwood Lane Maple Grove, MN 55369 https://www.blackbox.com	41-1231011 1000031680	Norstan Customer Support (800) 251-3028	cs@blackbox.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Noviant, Inc. 32 Broadway, Suite 401 New York, NY 10004 www.noviant.com <i>MBE</i>	11-3399247 1000024810	Phoebe Want Procurement (212) 809-6625	pwang@noviant.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Presidio Networked Solutions Group LLC 110 Pkwy Dr. S Hauppauge, NY 75267 www.presidio.com	76-0515249 1100138220	Drew Koellmer Sales VP (781) 638-2379	govtsales@presidio.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
SHI International Corp. 290 Davidson Ave Somerset, NJ 08873 http://www.shi.com	22-3009648 1000008811	Jim Kegelmeyer Account Executive (585) 738-6326	NYGOV@SHI.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Sourcepass Contemporary LLC 515 Broadhollow Rd Melville, NY 11747 https://www.sourcepass.com/	11-2339385 1000000513	Customer Service Department (877) 678-8080	govsales@sourcepass.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
The Ergonomic Group, Inc. 609-3 Cantiague Rock Rd Westbury, NY 11590 www.ergogroup.com <i>WBE</i>	11-2685111 1000005750	Chris DiChiara Director of Sales Operations (516) 746-7777	Chris.DiChiara@ergogroup.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Universal E-Business Solutions LLC 70 Adams Street Hoboken, NJ 07030 www.uebiz.com	20-5092680 1100018382	Erica Delgado Contract Admin (646) 706-4035	sales@uebiz.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Verizon Business Network Services LLC One Verizon Way Basking Ridge, NJ 07920 http://www.verizon.com	13-2745892 1000012731	Denise Atkins Contract Manager (518) 815-2743	NYSCTS1@one.verizon.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
WebHouse, Inc. 226 7th St. Suite 203 Garden City, NY 11530 www.webhse.com <i>SBE/ SDVOB</i>	11-3369453 1000012241	Dan Kerning Account Manager (516) 764-6300	orders@webhse.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA 98001 www.zones.com	91-1431894 1100005917	David Ransom (518) 652-4236	TeamNY.Goved@zones.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.