



Contractor and Reseller Information

Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20800	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Cisco Systems, Inc. 170 West Tasman Drive San Jose, CA 95134	77-0059951 1000005003

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$ 0

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Gigi Feril Contract Manager (408) 424-0712	Cisco Systems, Inc. 170 West Tasman Drive San Jose, CA 95134	sled-contracts@cisco.com
Account Manager	David Scrodanus Regional Manager (919) 927-1374	Cisco Systems, Inc. 18 Corporate Woods Blvd. Suite 200 Albany, NY 12211	dscrodan@cisco.com nysrfqteam@cisco.com
Account Manager	Frank Antico Regional Sales Manager NY City Region (408) 894-8967	Cisco Systems, Inc. 111 Wood Avenue South Iselin, NJ 08830	fantico@cisco.com
Sales/Billing Manager	Mark Ruszczyk Contract Manager (702) 262-3815	Cisco Systems, Inc. 170 West Tasman Drive San Jose, CA 95134	sled-contracts@cisco.com
RFQs	Cisco Contract Management Office (702)-262-3815		sled-contracts@cisco.com dscrodan@cisco.com fantico@cisco.com nysrfqteam@cisco.com sled-rfq@cisco.com
Emergency Contact	(408) 424-0712 / (702) 262-3815 / sled-contracts@cisco.com / Gigi Feril & Mark Ruszczyk		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
2UTEC, L.L.C. 428 South Main St., Ste.107 North Syracuse, NY 13212 www.2utec.com <i>WBE</i>	20-3716127 1100168032	Michael Forderkonz Sr. Partner (315) 410-4649	mike@2utec.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Allegretto Funding Group, Inc. d/b/a Infnit Technology Solutions 7037 Fly Road East Syracuse, NY 13057 www.infnit-tech.com	01-0596720 1000051036	Sandi Post Sales Operations (315) 432-1323	spost@infnit-tech.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Aspire Technology Partners LLC 25 James Way Eatontown, NJ 07724 www.AspireTransforms.com	42-1628916 1100088137	NY Sales Team (732) 847-9562	NY_Sales@aspiretransforms.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Axispoint Technology Solutions Group, Inc. 507 North State Road Briarcliff, NY 10510 www.atsg.net	46-4334475 1100133401	Albert Marrache Sales Operations Manager (914) 984-2480	NYSSales@atsg.net amarrache@atsg.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
BlackHawk Data LLC 14 Penn Plaza 9th Floor New York, NY 10122 http://www.blackhawk11.com	83-0830484 1100217242	Maryann Pagano CEO (646) 343-9861	sales@blackhawk11.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Carousel Industries of North America, Inc. 659 South County Trail Exeter, RI 02822 www.carouselindustries.com	06-1502254 1000036559	Brian Christein Regional sales Director (510) 724-2122	nystatecontract@carouselindustries.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Cb20 11 Federal Street Saratoga Springs, NY 12866 http://www.cb20.com	36-3902573 1000055858	Dave Wilbur DJ Hansen (518) 881-1700	nyssales@cb20.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
CDW Government LLC. 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdw.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	nygov@cdwg.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Compulink Technologies, Inc. 260 W 39 th Street, #302 New York, NY 10018 www.compu-link.com <i>SB / MBE</i>	11-2967448 1000000634	Rafael Arboleda President (212) 695-5465	governmentsales@compu-link.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Computer Design & Integration LLC 696 US HIGHWAY 46 Teterboro, NJ 07608 http://www.cdillc.com	13-3823827 1100014833	Chris Clark Director, Sales (201) 426-9329	chris.clark@cdillc.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Computer Systems Integrators, Inc. 1401 Rt. 52, Suite 100B Fishkill, NY 12524 www.csiny.com	14-1741052 1000007119	Michele Safran Customer Sales (845) 897-9480, ext. 3201	msafran@csiny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Comsource, Inc. 8104 Cazenovia Road Manlius, NY 13104 www.comsourceny.com	16-1346170 1100094045	Elissa Soulia Inside Sales Representative (315) 682-4115	esoulia@comsourceny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Contemporary Computer Services, Inc. 200 Knickerbocker Avenue Bohemia, NY 11716 www.ccsinet.com	11-2339385 1000000513	Steve Webber Business Development Manager (631) 218-5200, ext. 4219	ccsi1974@ccsinet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Converge Acquisition, LLC 400 Broadhollow Rd Farmingdale, NY 11735 http://www.convergetp.com	82-2782457 1000011790	Dawn Ayers Exec Admin (631) 694-3900	dayers@vicomnet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ConvergeOne, Inc. 747 Pierce Road Clifton Park, NY 12065 www.convergeone.com	41-1763228 1100026771	Gordon Hogben 585-310-0118	UpstateNYSales@convergeone.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Coranet Corp d/b/a Camelot Communications Group 2 Washington Street, Suite 701 New York, NY 10004 www.coranet.com <i>WBE</i>	22-2866196 1000008797	Irv Wiener Sr. Finance Manager (212) 635-2675	iwiener@coranet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Core BTS, Inc. 855 Route 146 Suite 240 Clifton Park, NY 12065 www.corebts.com	20-3873764 1000030088	Tony DeFeciani Vice President, Managing Director (855) 267-3287	Tony.DeFeciani@corebts.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com <i>WBE</i>	13-3352744 1000006353	Larry Grippo Vice President of Sales (914) 835-1105	lgrippo@corporatecomputersol.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CS Business Systems, Inc. 1236 Main Street Buffalo, NY 14209 www.csbusiness.com <i>SB / MBE</i>	16-1171177 1000048151	Kevin Peterson Vendor Relations Manager (716) 886-6521	kpeterson@csbusiness.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 www.customonline.com	11-2497640 1000005692	Jason Dobush Senior Operations Manager 800-598-8989	jdobush@customonline.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Day Automation Systems, Inc. 7931 Rae Boulevard Victor, NY 14564 www.dayautomation.com	16-1576146 1000008400	Scott Parker Purchasing Manager (585) 924-4630	scott.parker@dayautomation.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Derive Technologies LLC 110 William Street 14th floor New York, NY 10038 www.derivetech.com <i>MBE</i>	52-2295534 1000009467	John Wood Vice President (844) 363-1110	jwood@derivetech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
DiNi Communications, Inc. 340 Campus Drive Edison, NJ 08837 http://dini.net	22-3604477 1000057468	Danu Karunatilaka Vice President (732) 225-4514	danushkak@dini.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Direct Packet, Inc. d/b/a OneVision Solutions 909 Lake Carolyn Pkwy, Suite 1800 Irving, TX 75039 www.onevisionsolutions.com	20-1005886 1000008553	Naomi Ciora Inside Sales (972) 714-0540	nciora@onevisionsolutions.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
DynTek Services, Inc. 255 Washington Avenue Extension Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Vice President, Sales Operations (518) 207-3402	denise.leonard@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ePlus Technology, Inc. 1 Penn Plaza, 6 th Floor Suite 600 New York, NY 10119 www.eplus.com	54-1904151 1000032149	Nick D'Archangelo VP SLED Business Development (610) 495-1293	NYOGS@eplus.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
FirstLight Fiber, Inc. 41 State Street Albany, NY 12207 www.firstlight.net	01-0656735 1000010891	Laurie Warner Sales Coordinator (585) 433-6561	lwerner@firstlight.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Eric Brideau Sales Manager (800) 800-0019, ext. 75070	nysledteam@connection.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
High Point Solutions, Inc. 5 Gail Court Sparta, NJ 07871 www.highpoint.com <i>MBE</i>	22-3462774 1100013462	Mike Kovach 973-940-6504	mkovach@highpoint.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Hi-Link Computer Corp. 76 Progress Dr. Stamford, CT 06902 www.hi-link.com	22-3048815 1100018011	Chiu Yu Purchasing Agent (203) 388-7128	cyu@hi-link.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Insight Public Sector, Inc. 1450 Broadway 21 st Floor New York, NY 10018 http://www.insight.com	36-3949000 1000031484	Al Lam Inside Sales Manager (505) 318-3126	NewYork@insight.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
ITsavvy LLC 313 South Rohlwing Road Addison, IL 60101 http://www.ITsavvy.com	55-0865845 1100022000	Chandler Cathey Contract Administrator (312) 676-5298	SLED@itsavvy.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
IVCi LLC 601 Old Willets Path Hauppauge, NY 11788 www.ivci.com	20-0399584 1000016518	Bryan Decker OM Rep (631) 273- 5800	NYSOGS@ivci.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Logicalis, Inc. One Penn Plaza, 51 st Floor, Suite 5130 New York, NY 10119 www.us.logicalis.com	13-4000122 1100017520	Nikki Perez Government Contract Specialist (425) 201-8139	LogicalisGovEdContracts@us.logicalis.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
M A Polce Consulting, Inc. 401 Phoenix Drive Rome, NY 13441 www.mapolce.com	16-1597994 1000057265	Susan Gatley Business Development Manager (315) 356-8285 Kelly Palinski Partner Alliance Manager (315) 624-9870	sgatley@mapolce.com kelly@mapolce.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Marcum Technology LLC 10 Melville Park Rd Melville, NY 11747 http://www.marcumtechnology.com	30-0011802 1000032988	Michael Lappin VP of Strategic Partnerships (631) 414-4816	Michael.lappin@marcumtechnology.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Maureen Data Systems, Inc. 307 West 38 th Street Suite 1801 New York, NY 10018 www.mdsny.com	13-3817821 1000006466	Robert Irvin Director of Government Channels (212) 239-2448	government@mdsny.com robert@mdsny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>SB / WBE</i>				
Naka Technologies, LLC 120 Commerce Drive Suite 106 Hauppauge, NY 11788 http://www.nakatech.com	82-3213884 1100194826	Jennifer Kelly Client Services Executive (646) 921-5796	jlk@nakatech.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
<i>MBE</i>				
Norstan Communications dba Black Box Network Services 9155 Cottonwood Lane Maple Grove, MN 55369 https://www.blackbox.com	41-1231011 1000031680	Ray Brown Enterprise Account Manager (847) 971-5868	Ray.Brown@BlackBox.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Noviant, Inc. 32 Broadway, Suite 401 New York, NY 10004 www.noviant.com	11-3399247 1000024810	Phoebe Want Procurement (212) 809-6625	pwang@noviant.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
<i>MBE</i>				
NTT America, Inc. 11006 Rushmore Drive Suite 300 Charlotte, NC 28277 hello.global.ntt	13-3922003 1100258493	Alessandra D'Alessio Client Support Manager (212) 613-1224	alessandra.dalessio@global.ntt	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Presidio Networked Solutions Group LLC 110 Pkwy Dr. S Hauppauge, NY 75267 www.presidio.com	76-0515249 1100138220	Drew Koellmer Sales VP (781) 638-2379	govtsales@presidio.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Red River Technology LLC 21 Water Street Suite 500 Claremont, NH 03743 www.redriver.com	02-0483341 1100017946	Michael Germano Inside Sales Account Manager III (571) 353-6275	michael.germano@redriver.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
SHI International Corp. 290 Davidson Ave Somerset, NJ 08873 http://www.shi.com	22-3009648 1000008811	Jim Kegelmeyer Account Executive (585) 738-6326	NYGOV@SHI.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Sirius Computer Solutions, Inc. 10100 Reunion Place, Suite 500 San Antonio, TX 78216 www.siriuscom.com	74-2836721 1000041163	Phyllis Byrd Director, Public Sector & RFPs (210) 369-0617	phyllis.byrd@siriuscom.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Synergy IT Solutions of NYS, Inc. d/b/a Western NY Computing 3500 Winton Place Suite 4 Rochester, NY 14623 www.synergyits.com	16-0985336 1000015161	Lisa Furlong Account Rep. EDU/GOV (315) 413-7682	lfurlong@synergyits.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
The Ergonomic Group, Inc. 609-3 Cantiague Rock Rd Westbury, NY 11590 www.ergogroup.com <i>WBE</i>	11-2685111 1000005750	Chris DiChiara Director of Sales Operations (516) 746-7777	Chris.DiChiara@ergogroup.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
ThunderCat Technology, LLC 1925 Isaac Newton Sq. E. Suite 180 Reston, VA 20190 www.thundercattech.com <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley SLED Director (703) 568-3378	kstokley@thundercattech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Universal E-Business Solutions LLC 70 Adams Street Hoboken, NJ 07030 www.uebiz.com	20-5092680 1100018382	Erica Delgado Contract Admin (646) 706-4035	sales@uebiz.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Verizon Business Network Services, Inc. One Verizon Way Basking Ridge, NJ 07920 http://www.verizon.com	13-2745892 1000012731	Denise Atkins Contract Manager (518) 815-2743	NYSCTS1@one.verizon.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
WebHouse, Inc. 226 7th St. Suite 203 Garden City, NY 11530 www.webhse.com <i>SDVOB</i>	11-3369453 1000012241	Dan Kerning Account Manager (516) 764-6300	orders@webhse.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
World Wide Technology, Inc. 60 Weldon Parkway Maryland Heights, MO 63043 www2.wwt.com	43-1912895 1000033745	Carol Harting Business Development Manager (314) 995-6103	NY-SLED@wwt.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Zones LLC 1102 15th Street SW, Suite 102 Auburn, WA 98001 www.zones.com	91-1431894 1100005917	David Ransom (518) 652-4236	TeamNY.Goved@zones.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.